

7:20 PM
04/13/15
Cash Basis

PA State Association of County Fairs
Convention - Income & Expense Budget vs. Actual
October 1, 2014 through April 12, 2015

	Oct 1, '14 - Apr 12, 15	Budget	\$ Over Budget
Income			
ADCOI (Conv. Ads Income)	2,170.00	2,500.00	-330.00
CROOMI (Comp Rooms)	4,075.92	4,400.00	-324.08
FRAII (Fund Raiser Income)			
ANNI (Anniversary)			
BASKT (Baskets)	4,406.00	3,900.00	506.00
Total ANNI (Anniversary)	4,406.00	3,900.00	506.00
BBINI (Basket Bingo Income)	1,553.00	850.00	703.00
FRAII (Fund Raiser Income) - Other	-4,704.69	0.00	-4,704.69
Total FRAII (Fund Raiser Income)	1,254.31	4,750.00	-3,495.69
INTERC (INTEREST CONVENTION)	75.37	50.00	25.37
MEALI (Conv. Meals Income)			
DAY2PSACF (PSACF Banquet)	26,432.00	26,000.00	432.00
DAY3BC (Communications Breakfast)	4,237.00	4,500.00	-263.00
DAY3PSSA (PSSA Banquet)	10,500.00	11,500.00	-1,000.00
DAY4BR (Saturday Breakfast)	2,850.00	2,800.00	50.00
DAY4BX (Box Lunch)	1,486.00	1,200.00	286.00
DAY4PSFQP (PSFQP Banquet)	25,597.00	28,000.00	-2,403.00
Total MEALI (Conv. Meals Income)	71,102.00	74,000.00	-2,898.00
MISCI (Miscellaneous Income)			
DONATE (Donation)	94.00	0.00	94.00
IAFEB (IAFE CPP)	2,924.00	4,000.00	-1,076.00
JUDGE (Judges School)	136.69	0.00	136.69
Total MISCI (Miscellaneous Income)	3,154.69	4,000.00	-845.31
RGCON (Conv. Registrations)	39,143.00	42,000.00	-2,857.00
SPCON (Conv. Sponsors)			
MEALI (Breakfasts/Coffee Break)	1,575.00	2,500.00	-925.00
SPKRS (Speakers)	4,035.00	5,500.00	-1,465.00
Total SPCON (Conv. Sponsors)	5,610.00	8,000.00	-2,390.00

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TRADI (Conv. Trade Show Income)			
BOOTH (Trade Show Booth)	41,393.00	40,000.00	1,393.00
EXTRA (Trade Show Extra(s))	300.00	200.00	100.00
LATE (Late Fee)	350.00	600.00	-250.00
POWER (Trade Show Electric)	4,392.00	4,400.00	-8.00
Total TRADI (Conv. Trade Show Income)	46,435.00	45,200.00	1,235.00
Total Income	173,020.29	184,900.00	-11,879.71
Gross Profit	173,020.29	184,900.00	-11,879.71
Expense			
AUDIO (Audio Visual)			
MISCE (Misc.-Audio)	683.80	0.00	683.80
QUEEE (Queen Audio)	170.84	0.00	170.84
ROUND (Round Table-Audio)	139.57	0.00	139.57
SCHOOL (Judges School-Audio)	58.30	0.00	58.30
SPKRS (Seminar-Audio)	472.41	0.00	472.41
SPOUSE (Spouse-Audio)	209.53	0.00	209.53
Total AUDIO (Audio Visual)	1,734.45	0.00	1,734.45
EVENT (Event)			
COMME (Communications)	1,498.65	1,500.00	-1.35
HOSPB (Coffee Break)	766.08	900.00	-133.92
OTHER (Convention other)	14.20	300.00	-285.80
SPKRS (Seminars & Speakers)	8,251.83	9,825.00	-1,573.17
SPOUSE (Spouse Program)	634.38	1,000.00	-365.62
TTOPICS (Table Topics)	0.00	100.00	-100.00
Total EVENT (Event)	11,165.14	13,625.00	-2,459.86
GIFTS (Gifts)	710.37	0.00	710.37
HOSPTC (Hospitality Convention)	100.00	0.00	100.00

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MEALE (Meals Expense)			
DAY2PSACF (PSACF Banquet)	28,178.01	27,500.00	678.01
DAY3BC (Communications Breakfast)	4,004.28	4,400.00	-395.72
DAY3PSSA (PSSA Banquet)	10,500.00	11,500.00	-1,000.00
DAY4BR (Saturday Breakfast)	3,466.01	3,200.00	266.01
DAY4BX (Box Lunch)	1,343.79	1,200.00	143.79
DAY4PSFQP (PSFQP Banquet)	26,796.42	28,000.00	-1,203.58
SUNBR (Sunday Breakfast)	902.28	950.00	-47.72
MEALE (Meals Expense) - Other	287.47	0.00	287.47
Total MEALE (Meals Expense)	75,478.26	76,750.00	-1,271.74
MISCCE (Miscellaneous Convention)	20.85	1,300.00	-1,279.15
MISCE (Miscellaneous Expense)			
IAFEB (IAFE CPP)	289.17	4,000.00	-3,710.83
Total MISCE (Miscellaneous Expense)	289.17	4,000.00	-3,710.83
PHOTO (Photographer)	389.31	500.00	-110.69
POSTGC (Postage Convention)	0.00	500.00	-500.00
PRNTGC (Printing Convention)	5,235.35	6,500.00	-1,264.65
QUEEE (Queen Expense)			
QMISC (Queen Exp. - Misc.)			
QSOCIAL (Queen Social)	587.16	0.00	587.16
Total QMISC (Queen Exp. - Misc.)	587.16	0.00	587.16
Total QUEEE (Queen Expense)	587.16	0.00	587.16

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ROOMS (Rooms)			
OTHER (Officer, Reg., Guest Rooms)	6,013.98	5,500.00	513.98
SECUR (Security-Rooms)	709.29	800.00	-90.71
SOUND (Sound-Rooms)	1,165.50	1,200.00	-34.50
SPKRS (Seminar-Rooms)	1,515.15	1,000.00	515.15
Total ROOMS (Rooms)	9,403.92	8,500.00	903.92
SIGNS (Signage/Handouts)			
MISCE (Misc.-Signs/Handouts)	238.50	0.00	238.50
Total SIGNS (Signage/Handouts)	238.50	0.00	238.50
SOUND (Sound & Light)	17,452.78	14,000.00	3,452.78
SUPPLC (Supplies - Convention)	0.00	300.00	-300.00
TELECC (Telecommunications - Convention)	159.00	150.00	9.00
TRADE (Trade Show Expense)			
BOOTH (Trade Show Booth)	20,600.04	22,000.00	-1,399.96
DRAWING (Trade Show Sticker Game)	716.25	700.00	16.25
EXTRA (Trade Show Extra(s))	286.20	300.00	-13.80
POWER (Trade Show Electric)	4,775.30	4,400.00	375.30
Total TRADE (Trade Show Expense)	26,377.79	27,400.00	-1,022.21
Total Expense	149,342.05	153,525.00	-4,182.95
Net Income	<u>23,678.24</u>	<u>31,375.00</u>	<u>-7,696.76</u>

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	% of Budget
Income	
ADCOI (Conv. Ads Income)	86.8%
CROOMI (Comp Rooms)	92.6%
FRAII (Fund Raiser Income)	
ANNI (Anniversary)	
BASKT (Baskets)	113.0%
Total ANNI (Anniversary)	113.0%
BBINI (Basket Bingo Income)	182.7%
FRAII (Fund Raiser Income) - Other	100.0%
Total FRAII (Fund Raiser Income)	26.4%
INTERC (INTEREST CONVENTION)	150.7%
MEALI (Conv. Meals Income)	
DAY2PSACF (PSACF Banquet)	101.7%
DAY3BC (Communications Breakfast)	94.2%
DAY3PSSA (PSSA Banquet)	91.3%
DAY4BR (Saturday Breakfast)	101.8%
DAY4BX (Box Lunch)	123.8%
DAY4PSFQP (PSFQP Banquet)	91.4%
Total MEALI (Conv. Meals Income)	96.1%
MISCI (Miscellaneous Income)	
DONATE (Donation)	100.0%
IAFEB (IAFE CPP)	73.1%
JUDGE (Judges School)	100.0%
Total MISCI (Miscellaneous Income)	78.9%
RGCON (Conv. Registrations)	93.2%
SPCON (Conv. Sponsors)	
MEALI (Breakfasts/Coffee Break)	63.0%
SPKRS (Speakers)	73.4%
Total SPCON (Conv. Sponsors)	70.1%

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TRADI (Conv. Trade Show Income)	
BOOTH (Trade Show Booth)	103.5%
EXTRA (Trade Show Extra(s))	150.0%
LATE (Late Fee)	58.3%
POWER (Trade Show Electric)	99.8%
Total TRADI (Conv. Trade Show Income)	102.7%
Total Income	93.6%
Gross Profit	93.6%
Expense	
AUDIO (Audio Visual)	
MISCE (Misc.-Audio)	100.0%
QUEEE (Queen Audio)	100.0%
ROUND (Round Table-Audio)	100.0%
SCHOOL (Judges School-Audio)	100.0%
SPKRS (Seminar-Audio)	100.0%
SPOUSE (Spouse-Audio)	100.0%
Total AUDIO (Audio Visual)	100.0%
EVENT (Event)	
COMME (Communications)	99.9%
HOSPB (Coffee Break)	85.1%
OTHER (Convention other)	4.7%
SPKRS (Seminars & Speakers)	84.0%
SPOUSE (Spouse Program)	63.4%
TTOPICS (Table Topics)	0.0%
Total EVENT (Event)	81.9%
GIFTS (Gifts)	100.0%
HOSPTEC (Hospitality Convention)	100.0%

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	% of Budget
MEALE (Meals Expense)	
DAY2PSACF (PSACF Banquet)	102.5%
DAY3BC (Communications Breakfast)	91.0%
DAY3PSSA (PSSA Banquet)	91.3%
DAY4BR (Saturday Breakfast)	108.3%
DAY4BX (Box Lunch)	112.0%
DAY4PSFQP (PSFQP Banquet)	95.7%
SUNBR (Sunday Breakfast)	95.0%
MEALE (Meals Expense) - Other	100.0%
Total MEALE (Meals Expense)	98.3%
MISCCE (Miscellaneous Convention)	1.6%
MISCE (Miscellaneous Expense)	
IAFEB (IAFE CPP)	7.2%
Total MISCE (Miscellaneous Expense)	7.2%
PHOTO (Photographer)	77.9%
POSTGC (Postage Convention)	0.0%
PRNTGC (Printing Convention)	80.5%
QUEEE (Queen Expense)	
QMISC (Queen Exp. - Misc.)	
QSOCIAL (Queen Social)	100.0%
Total QMISC (Queen Exp. - Misc.)	100.0%
Total QUEEE (Queen Expense)	100.0%

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	% of Budget
ROOMS (Rooms)	
OTHER (Officer, Reg., Guest Rooms)	109.3%
SECUR (Security-Rooms)	88.7%
SOUND (Sound-Rooms)	97.1%
SPKRS (Seminar-Rooms)	151.5%
Total ROOMS (Rooms)	110.6%
SIGNS (Signage/Handouts)	
MISCE (Misc.-Signs/Handouts)	100.0%
Total SIGNS (Signage/Handouts)	100.0%
SOUND (Sound & Light)	124.7%
SUPPLC (Supplies - Convention)	0.0%
TELECC (Telecommunications - Convention)	106.0%
TRADE (Trade Show Expense)	
BOOTH (Trade Show Booth)	93.6%
DRAWING (Trade Show Sticker Game)	102.3%
EXTRA (Trade Show Extra(s))	95.4%
POWER (Trade Show Electric)	108.5%
Total TRADE (Trade Show Expense)	96.3%
Total Expense	97.3%
Net Income	<u>75.5%</u>