

PA State Association of County Fairs  
General Acct. - Income & Expense Budget vs. Actual  
October 1, 2014 through April 12, 2015

	Oct 1, '14 - Apr 12, 15	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
ADNEW (Newsletter Ads)	1,452.50	2,500.00	-1,047.50	58.1%
<b>CONTESI (Contests Income)</b>				
APPLI (Apple Pie Contest)	1,000.00	1,000.00	0.00	100.0%
EGGSI (Angel Food Cake Contest)	7,000.00	7,000.00	0.00	100.0%
PAPRI (PA Preferred Contests)	0.00	17,000.00	-17,000.00	0.0%
REFUND (Special Baking Contests Refund)	965.00	0.00	965.00	100.0%
Total CONTESI (Contests Income)	8,965.00	25,000.00	-16,035.00	35.9%
<b>DUESI (Dues Income)</b>				
ASSCD (Associate Dues)	13,130.00	14,000.00	-870.00	93.8%
MEMBD (Fair Dues)	44,548.39	45,000.00	-451.61	99.0%
DUESI (Dues Income) - Other	65.00	0.00	65.00	100.0%
Total DUESI (Dues Income)	57,743.39	59,000.00	-1,256.61	97.9%
INTER (Interest Income)	411.39	25.00	386.39	1,645.6%
<b>MISCI (Miscellaneous Income)</b>				
INSUR (D & O Program)	150.00	0.00	150.00	100.0%
Total MISCI (Miscellaneous Income)	150.00	0.00	150.00	100.0%
TFERI (Transfer In)	10,000.00	34,375.00	-24,375.00	29.1%
Total Income	78,722.28	120,900.00	-42,177.72	65.1%
Gross Profit	78,722.28	120,900.00	-42,177.72	65.1%
<b>Expense</b>				
ACCTG (Accounting)	3,124.55	2,000.00	1,124.55	156.2%
ADVER (Advertising)	600.00	300.00	300.00	200.0%
AWARD (Awards-Memorials)	1,171.12	2,500.00	-1,328.88	46.8%
BDMTG (Board Mtg Mileage-Food)	1,387.80	3,100.00	-1,712.20	44.8%
CHRG (Bank Charges)	25.00	100.00	-75.00	25.0%
<b>CONTEST (Contests)</b>				
APPLE (Apple Pie Contest)	1,087.60	1,000.00	87.60	108.8%
EGGSE (Angel Food Cake Contest)	1,469.82	7,000.00	-5,530.18	21.0%
PAPRE (PA Preferred Contests)	2,081.00	17,000.00	-14,919.00	12.2%

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Total CONTEST (Contests)	4,638.42	25,000.00	-20,361.58	18.6%
DIRECT (Directories)	0.00	3,500.00	-3,500.00	0.0%
DUESS (Dues-Subscriptions)	360.00	500.00	-140.00	72.0%
EQUPR (Equipment Rental)	187.50	750.00	-562.50	25.0%
FAIRV (Fair Visitations)	726.18	5,000.00	-4,273.82	14.5%
HONOR (Honorarium)				
SECTH (Sec-Treas Honorarium)	7,749.96	15,500.00	-7,750.04	50.0%
Total HONOR (Honorarium)	7,749.96	15,500.00	-7,750.04	50.0%
IAFEE (IAFE)				
IAFEC (IAFE Convention)	2,400.00	5,000.00	-2,600.00	48.0%
IAFEZ (IAFE Zone)	1,000.00	4,200.00	-3,200.00	23.8%
SPONSOR (IAFE Zone Sponsor)	0.00	1,000.00	-1,000.00	0.0%
Total IAFEE (IAFE)	3,400.00	10,200.00	-6,800.00	33.3%
INSUR (Insurance)	1,491.00	1,750.00	-259.00	85.2%
LEGAL (Legal)	0.00	100.00	-100.00	0.0%
LEGCO (Consultant-Legislative)				
LEGREC (Legislative Reception)	0.00	1,000.00	-1,000.00	0.0%
OTHER (Consultant-Other)	427.96	0.00	427.96	100.0%
SALARY (Consultant-Salary)	15,495.00	34,000.00	-18,505.00	45.6%
TAX (Consultant-Sales Tax)	464.85	0.00	464.85	100.0%
Total LEGCO (Consultant-Legislative)	16,387.81	35,000.00	-18,612.19	46.8%
MISCE (Miscellaneous Expense)	975.40	500.00	475.40	195.1%
OBRDT (Other Board-Comm Travel)	782.56	500.00	282.56	156.5%
OFFRT (OfficersTravel-Mtgs)	3,956.47	6,000.00	-2,043.53	65.9%
POSTG (Postage)	929.81	1,200.00	-270.19	77.5%
PRNTG (Printing)	3,639.19	300.00	3,339.19	1,213.1%
QUEEE (Queen Expense)				
QMILES (Mileage)	0.00	2,000.00	-2,000.00	0.0%
QSCHR (Scholarship)	2,000.00	2,000.00	0.00	100.0%
Total QUEEE (Queen Expense)	2,000.00	4,000.00	-2,000.00	50.0%

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Cash Basis

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SUPPL (Supplies)	1,274.37	1,000.00	274.37	127.4%
TELEC (Telecommunications)	759.33	2,100.00	-1,340.67	36.2%
Total Expense	55,566.47	120,900.00	-65,333.53	46.0%
Net Income	<u>23,155.81</u>	<u>0.00</u>	<u>23,155.81</u>	<u>100.0%</u>