

PA State Association of County Fairs  
Convention - Income/Expense  
October 2015 through March 2016

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Oct '15 - Mar 16

| Income                                |           |
|---------------------------------------|-----------|
| ADCOI (Conv. Ads Income)              | 2,435.00  |
| FRAII (Fund Raiser Income)            |           |
| BASKT (Baskets)                       | 4,865.00  |
| BBINI (Basket Bingo Income)           | 1,735.00  |
| Total FRAII (Fund Raiser Income)      | 6,600.00  |
| INTERC (INTEREST CONVENTION)          | 100.47    |
| MEALI (Conv. Meals Income)            |           |
| DAY2PSACF (PSACF Banquet)             | 29,180.00 |
| DAY3BC (Communications Breakfast)     | 4,539.00  |
| DAY3PSSA (PSSA Banquet)               | 10,944.00 |
| DAY4BX (Box Lunch)                    | 1,242.00  |
| DAY4PSFQP (PSFQP Banquet)             | 30,100.07 |
| Total MEALI (Conv. Meals Income)      | 76,005.07 |
| MISCI (Miscellaneous Income)          |           |
| DONATE (Donation)                     | 139.00    |
| Total MISCI (Miscellaneous Income)    | 139.00    |
| PSSASC (PSSA Sound Income)            | 4,361.99  |
| RGCON (Conv. Registrations)           | 40,930.00 |
| SPCON (Conv. Sponsors)                |           |
| MEALI (Breakfasts/Coffee Break)       | 650.00    |
| SPKRS (Speakers)                      | 3,485.00  |
| Total SPCON (Conv. Sponsors)          | 4,135.00  |
| TRADI (Conv. Trade Show Income)       |           |
| BOOTH (Trade Show Booth)              | 49,093.00 |
| EXTRA (Trade Show Extra(s))           | 300.00    |
| LATE (Late Fee)                       | 745.00    |
| POWER (Trade Show Electric)           | 4,730.00  |
| Total TRADI (Conv. Trade Show Income) | 54,868.00 |

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|                                   | Oct '15 - Mar 16 |
|-----------------------------------|------------------|
| Total Income                      | 189,574.53       |
| Gross Profit                      | 189,574.53       |
| Expense                           |                  |
| EVENT (Event)                     |                  |
| COMME (Communications)            | 252.56           |
| HOSPB (Coffee Break)              | 782.62           |
| OTHER (Convention other)          | 383.17           |
| SPKRS (Seminars & Speakers)       | 7,682.78         |
| SPOUSE (Spouse Program)           | 706.91           |
| Total EVENT (Event)               | 9,808.04         |
| MEALE (Meals Expense)             |                  |
| DAY2PSACF (PSACF Banquet)         | 30,123.08        |
| DAY3BC (Communications Breakfast) | 4,460.40         |
| DAY3PSSA (PSSA Banquet)           | 10,872.00        |
| DAY4BX (Box Lunch)                | 1,252.44         |
| DAY4PSFQP (PSFQP Banquet)         | 27,146.07        |
| SUNBR (Sunday Breakfast)          | 1,022.18         |
| MEALE (Meals Expense) - Other     | 614.86           |
| Total MEALE (Meals Expense)       | 75,491.03        |
| MISCCE (Miscellaneous Convention) | 132.75           |
| PHOTO (Photographer)              | 254.39           |
| PRNTGC (Printing Convention)      | 5,334.10         |
| QUEEE (Queen Expense)             |                  |
| QMISC (Queen Exp. - Misc.)        |                  |
| QSOCIAL (Queen Social)            | 0.00             |
| Total QMISC (Queen Exp. - Misc.)  | 0.00             |
| Total QUEEE (Queen Expense)       | 0.00             |

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|   | Oct '15 - Mar 16 |
|---|------------------|
| ROOMS (Rooms)                                     |                  |
| OTHER (Officer, Reg., Guest Rooms)                | 5,747.58         |
| SECUR (Security-Rooms)                            | 732.60           |
| SOUND (Sound-Rooms)                               | 1,187.70         |
| SPKRS (Seminar-Rooms)                             | 831.39           |
| Total ROOMS (Rooms)                               | 8,499.27         |
| SIGNS (Signage/Handouts)                          |                  |
| MISCE (Misc.-Signs/Handouts)                      | 190.80           |
| Total SIGNS (Signage/Handouts)                    | 190.80           |
| SOUND (Sound & Light)                             | 17,447.98        |
| SUPPLC (Supplies - Convention)                    | 281.93           |
| TFERCE (Transfer Out - Convention)                | 15,000.00        |
| TRADE (Trade Show Expense)                        |                  |
| BOOTH (Trade Show Booth)                          | 26,422.62        |
| DRAWING (Trade Show Sticker Game)                 | 656.72           |
| POWER (Trade Show Electric)                       | 5,029.70         |
| Total TRADE (Trade Show Expense)                  | 32,109.04        |
| TRERCS (Transfer Convention Funds to Scholarship) | 5,800.00         |
| Total Expense                                     | 170,349.33       |
| Net Income  | <u>19,225.20</u> |