

PA State Association of County Fairs
Convention - Income & Expense Budget vs. Actual
October 2015 through March 2016

	Oct '15 - Mar 16	Budget	\$ Over Budget	% of Budget
Income				
ADCOI (Conv. Ads Income)	2,435.00	2,300.00	135.00	105.9%
CROOMI (Comp Rooms)	0.00	4,000.00	-4,000.00	0.0%
FRAII (Fund Raiser Income)				
BASKT (Baskets)	4,865.00	4,000.00	865.00	121.6%
BBINI (Basket Bingo Income)	1,735.00	1,200.00	535.00	144.6%
Total FRAII (Fund Raiser Income)	6,600.00	5,200.00	1,400.00	126.9%
INTERC (INTEREST CONVENTION)	100.47	50.00	50.47	200.9%
MEALI (Conv. Meals Income)				
DAY2PSACF (PSACF Banquet)	29,180.00	28,000.00	1,180.00	104.2%
DAY3BC (Communications Breakfast)	4,539.00	4,000.00	539.00	113.5%
DAY3PSSA (PSSA Banquet)	10,944.00	11,500.00	-556.00	95.2%
DAY4BX (Box Lunch)	1,242.00	1,500.00	-258.00	82.8%
DAY4PSFQP (PSFQP Banquet)	30,100.07	28,000.00	2,100.07	107.5%
Total MEALI (Conv. Meals Income)	76,005.07	73,000.00	3,005.07	104.1%
MIGNOT (Msgr. John Mignot)				
DONATE (Donation)	15.00			
Total MIGNOT (Msgr. John Mignot)	15.00			
MISCI (Miscellaneous Income)				
DONATE (Donation)	139.00	0.00	139.00	100.0%
Total MISCI (Miscellaneous Income)	139.00	0.00	139.00	100.0%
PSSASC (PSSA Sound Income)	4,361.99	4,300.00	61.99	101.4%
RGCON (Conv. Registrations)	40,930.00	40,000.00	930.00	102.3%
SPCON (Conv. Sponsors)				
MEALI (Breakfasts/Coffee Break)	650.00	1,200.00	-550.00	54.2%
SPKRS (Speakers)	3,485.00	5,500.00	-2,015.00	63.4%
Total SPCON (Conv. Sponsors)	4,135.00	6,700.00	-2,565.00	61.7%
TRADI (Conv. Trade Show Income)				
BOOTH (Trade Show Booth)	49,093.00	40,000.00	9,093.00	122.7%
EXTRA (Trade Show Extra(s))	300.00	200.00	100.00	150.0%

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LATE (Late Fee)	745.00	500.00	245.00	149.0%
POWER (Trade Show Electric)	4,730.00	4,400.00	330.00	107.5%
Total TRADI (Conv. Trade Show Income)	54,868.00	45,100.00	9,768.00	121.7%
Total Income	189,589.53	180,650.00	8,939.53	104.9%
Gross Profit	189,589.53	180,650.00	8,939.53	104.9%
Expense				
EVENT (Event)				
COMME (Communications)	252.56	1,500.00	-1,247.44	16.8%
HOSPB (Coffee Break)	782.62	1,000.00	-217.38	78.3%
OTHER (Convention other)	383.17			
SPKRS (Seminars & Speakers)	7,682.78	15,000.00	-7,317.22	51.2%
SPOUSE (Spouse Program)	706.91	1,500.00	-793.09	47.1%
TTOPICS (Table Topics)	298.92	100.00	198.92	298.9%
Total EVENT (Event)	10,106.96	19,100.00	-8,993.04	52.9%
MEALE (Meals Expense)				
DAY2PSACF (PSACF Banquet)	30,051.00	28,000.00	2,051.00	107.3%
DAY3BC (Communications Breakfast)	4,460.40	4,000.00	460.40	111.5%
DAY3PSSA (PSSA Banquet)	10,872.00	11,500.00	-628.00	94.5%
DAY4BX (Box Lunch)	1,252.44	1,500.00	-247.56	83.5%
DAY4PSFQP (PSFQP Banquet)	27,146.07	28,000.00	-853.93	97.0%
SUNBR (Sunday Breakfast)	1,022.18	1,000.00	22.18	102.2%
MEALE (Meals Expense) - Other	614.86			
Total MEALE (Meals Expense)	75,418.95	74,000.00	1,418.95	101.9%
MISCCE (Miscellaneous Convention)				
GIFTS/SPEAKERS (Gifts to Convention Speakers)	991.90	800.00	191.90	124.0%
MISCCE (Miscellaneous Convention) - Other	132.75	100.00	32.75	132.8%
Total MISCCE (Miscellaneous Convention)	1,124.65	900.00	224.65	125.0%

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 Cash Basis

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PHOTO (Photographer)	254.39	500.00	-245.61	50.9%
PRNTGC (Printing Convention)	5,334.10	6,000.00	-665.90	88.9%
ROOMS (Rooms)				
CROOM (Comp Rooms-Credit)	-4,750.80			
OTHER (Officer, Reg., Guest Rooms)	5,747.58	6,200.00	-452.42	92.7%
SECUR (Security-Rooms)	732.60	800.00	-67.40	91.6%
SOUND (Sound-Rooms)	1,187.70	1,200.00	-12.30	99.0%
SPKRS (Seminar-Rooms)	831.39	1,500.00	-668.61	55.4%
Total ROOMS (Rooms)	3,748.47	9,700.00	-5,951.53	38.6%
SIGNS (Signage/Handouts)				
MISCE (Misc.-Signs/Handouts)	190.80	250.00	-59.20	76.3%
Total SIGNS (Signage/Handouts)	190.80	250.00	-59.20	76.3%
SOUND (Sound & Light)	17,447.98	18,000.00	-552.02	96.9%
SUPPLC (Supplies - Convention)	281.93	300.00	-18.07	94.0%
TFERCE (Transfer Out - Convention)	15,000.00	18,400.00	-3,400.00	81.5%
TRADE (Trade Show Expense)				
BOOTH (Trade Show Booth)	26,422.62	22,000.00	4,422.62	120.1%
DRAWING (Trade Show Sticker Game)	656.72	800.00	-143.28	82.1%
EXTRA (Trade Show Extra(s))	0.00	300.00	-300.00	0.0%
POWER (Trade Show Electric)	5,029.70	4,800.00	229.70	104.8%
Total TRADE (Trade Show Expense)	32,109.04	27,900.00	4,209.04	115.1%
TRERCS (Transfer Convention Funds to Scholarship)	5,800.00	4,000.00	1,800.00	145.0%
Total Expense	166,817.27	179,050.00	-12,232.73	93.2%
Net Income	<u>22,772.26</u>	<u>1,600.00</u>	<u>21,172.26</u>	<u>1,423.3%</u>