

PA State Association of County Fairs  
 General Acct. - Income & Expense Budget vs. Actual  
 October 2016 through September 2017

	<u>Oct '16 - Sep...</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Income</b>				
ADNEW (Newsletter Ads)	915.00	2,500.00	-1,585.00	36.6%
CONTESI (Contests Income)				
APPLI (Apple Pie Contest)	1,000.00	1,000.00	0.00	100.0%
EGGSI (Angel Food Cake Contest)	5,000.00	7,000.00	-2,000.00	71.4%
PAPRI (PA Preferred Contests)	22,500.00	10,000.00	12,500.00	225.0%
REFUND (Special Baking Contests Refund)	735.00	0.00	735.00	100.0%
Total CONTESI (Contests Income)	29,235.00	18,000.00	11,235.00	162.4%
CONVINC (Convention Income)	0.00	19,250.00	-19,250.00	0.0%
DUESI (Dues Income)				
ASSCD (Associate Dues)	14,625.00	14,000.00	625.00	104.5%
MEMBD (Fair Dues)	48,383.51	47,000.00	1,383.51	102.9%
Total DUESI (Dues Income)	63,008.51	61,000.00	2,008.51	103.3%
INTER (Interest Income)	1,026.91	300.00	726.91	342.3%
MISCI (Miscellaneous Income)				
INSUR (D & O Program)	250.00	0.00	250.00	100.0%
MISCI (Miscellaneous Income) - Other	0.00	150.00	-150.00	0.0%
Total MISCI (Miscellaneous Income)	250.00	150.00	100.00	166.7%
TFERI (Transfer In)	41,000.00	30,760.00	10,240.00	133.3%
Total Income	135,435.42	131,960.00	3,475.42	102.6%
Gross Profit	135,435.42	131,960.00	3,475.42	102.6%
<b>Expense</b>				
ACCTG (Accounting)	2,950.00	3,200.00	-250.00	92.2%
ADVER (Advertising)	310.00	300.00	10.00	103.3%
AWARD (Awards-Memorials)	540.94	1,500.00	-959.06	36.1%
BDMTG (Board Mtg Mileage-Food)	3,393.43	4,000.00	-606.57	84.8%
CHRG (Bank Charges)	-155.00	100.00	-255.00	-155.0%
CONTEST (Contests)				
APPLE (Apple Pie Contest)	1,019.50	1,000.00	19.50	102.0%
CHOCE (Chocolate Contest)	0.00	2,000.00	-2,000.00	0.0%
EGGSE (Angel Food Cake Contest)	1,103.65	7,000.00	-5,896.35	15.8%
PAPRE (PA Preferred Contests)	1,500.16	10,000.00	-8,499.84	15.0%
Total CONTEST (Contests)	3,623.31	20,000.00	-16,376.69	18.1%
DIRECT (Directories)	3,657.95	3,600.00	57.95	101.6%
DUESS (Dues-Subscriptions)	860.00	500.00	360.00	172.0%
EQUPR (Equipment Rental)	750.00	750.00	0.00	100.0%
FAIRV (Fair Visitations)	3,343.52	5,000.00	-1,656.48	66.9%
HONOR (Honorarium)				
SECTH (Sec-Treas Honorarium)	15,999.96	16,000.00	-0.04	100.0%
Total HONOR (Honorarium)	15,999.96	16,000.00	-0.04	100.0%

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IAFEE (IAFE)				
IAFEC (IAFE Convention)	2,000.00	5,500.00	-3,500.00	36.4%
IAFEZ (IAFE Zone)	2,400.00	4,200.00	-1,800.00	57.1%
SPONSOR (IAFE Zone Sponsor)	-329.02	10,000.00	-10,329.02	-3.3%
Total IAFEE (IAFE)	4,070.98	19,700.00	-15,629.02	20.7%
INSUR (Insurance)	1,491.00	1,600.00	-109.00	93.2%
LEGAL (Legal)	0.00	100.00	-100.00	0.0%
LEGCO (Consultant-Legislative)				
LEGREC (Legislative Reception)	1,075.43	1,000.00	75.43	107.5%
OTHER (Consultant-Other)	457.84	160.00	297.84	286.2%
SALARY (Consultant-Salary)	33,494.89	34,000.00	-505.11	98.5%
TAX (Consultant-Sales Tax)	717.70	0.00	717.70	100.0%
Total LEGCO (Consultant-Legislative)	35,745.86	35,160.00	585.86	101.7%
MISCE (Miscellaneous Expense)	850.00	1,500.00	-650.00	56.7%
OBRDT (Other Board-Comm Travel)	972.49	1,250.00	-277.51	77.8%
OFFRT (OfficersTravel-Mtgs)	6,679.83	6,000.00	679.83	111.3%
POSTG (Postage)	1,130.52	1,300.00	-169.48	87.0%
PRNTG (Printing)	129.05	300.00	-170.95	43.0%
PSSASPO (PSSA Sponsorship 50 Anniversary)	3,000.00	3,000.00	0.00	100.0%
QUEEE (Queen Expense)				
QMILES (Mileage)	2,000.00	2,000.00	0.00	100.0%
QSCHR (Scholarship)	2,000.00	2,000.00	0.00	100.0%
Total QUEEE (Queen Expense)	4,000.00	4,000.00	0.00	100.0%
SCHOLE (Scholarship)	5,000.00	0.00	5,000.00	100.0%
SUPPL (Supplies)	1,213.44	1,000.00	213.44	121.3%
TELEC (Telecommunications)	1,804.16	2,100.00	-295.84	85.9%
Total Expense	101,361.44	131,960.00	-30,598.56	76.8%
Net Income	34,073.98	0.00	34,073.98	100.0%