

PA State Association of County Fairs
Convention - Income & Expense Budget vs. Actual
October 1, 2016 through April 10, 2017

	<u>Oct 1, '16 - Apr...</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Income				
ADCOI (Conv. Ads Income)	2,805.00	2,500.00	305.00	112.2%
CROOMI (Comp Rooms)	0.00	4,000.00	-4,000.00	0.0%
FRAII (Fund Raiser Income)				
BASKT (Baskets)	4,600.00	4,500.00	100.00	102.2%
SPOUI (Spouse Program Income)	1,777.00	1,500.00	277.00	118.5%
Total FRAII (Fund Raiser Income)	6,377.00	6,000.00	377.00	106.3%
INTERC (INTEREST CONVENTION)	92.31	50.00	42.31	184.6%
MEALI (Conv. Meals Income)				
DAY2PSACF (PSACF Banquet)	30,226.00	28,000.00	2,226.00	108.0%
DAY3BC (Communications Breakfast)	4,408.00	4,000.00	408.00	110.2%
DAY3PSSA (PSSA Banquet)	10,368.00	11,000.00	-632.00	94.3%
DAY4BX (Box Lunch)	1,062.00	1,000.00	62.00	106.2%
DAY4PSFQP (PSFQP Banquet)	30,218.00	28,000.00	2,218.00	107.9%
Total MEALI (Conv. Meals Income)	76,282.00	72,000.00	4,282.00	105.9%
MISCI (Miscellaneous Income)				
DONATE (Donation)	245.00	0.00	245.00	100.0%
Total MISCI (Miscellaneous Income)	245.00	0.00	245.00	100.0%
PSSASC (PSSA Sound Income)	0.00	4,300.00	-4,300.00	0.0%
QUEENSOUND (Queen Sound)	0.00	2,200.00	-2,200.00	0.0%
RGCON (Conv. Registrations)	40,530.00	40,000.00	530.00	101.3%
SPCON (Conv. Sponsors)				
MEALI (Breakfasts/Coffee Break)	225.00	650.00	-425.00	34.6%
SCHOOL (Judges School)	728.36	0.00	728.36	100.0%
SPKRS (Speakers)	3,100.00	3,500.00	-400.00	88.6%
SPCON (Conv. Sponsors) - Other	600.00	0.00	600.00	100.0%
Total SPCON (Conv. Sponsors)	4,653.36	4,150.00	503.36	112.1%
TRADI (Conv. Trade Show Income)				
BOOTH (Trade Show Booth)	46,390.50	44,000.00	2,390.50	105.4%
EXTRA (Trade Show Extra(s))	383.50	200.00	183.50	191.8%
LATE (Late Fee)	520.00	500.00	20.00	104.0%

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POWER (Trade Show Electric)	4,333.50	4,500.00	-166.50	96.3%
Total TRADI (Conv. Trade Show Income)	51,627.50	49,200.00	2,427.50	104.9%
Total Income	182,612.17	184,400.00	-1,787.83	99.0%
Gross Profit	182,612.17	184,400.00	-1,787.83	99.0%
Expense				
AUDIO (Audio Visual)				
COMME (Communication-Audio)	0.00	500.00	-500.00	0.0%
MISCE (Misc.-Audio)	373.71	1,000.00	-626.29	37.4%
Total AUDIO (Audio Visual)	373.71	1,500.00	-1,126.29	24.9%
EVENT (Event)				
COMME (Communications)	129.29	0.00	129.29	100.0%
HOSPB (Coffee Break)	564.48	0.00	564.48	100.0%
OTHER (Convention other)	169.30	0.00	169.30	100.0%
SPKRS (Seminars & Speakers)	6,095.13	15,000.00	-8,904.87	40.6%
SPOUSE (Spouse Program)	310.02	1,500.00	-1,189.98	20.7%
TTOPICS (Table Topics)	0.00	250.00	-250.00	0.0%
Total EVENT (Event)	7,268.22	16,750.00	-9,481.78	43.4%
GIFTS (Gifts)	549.36	1,000.00	-450.64	54.9%
HOSPTC (Hospitality Convention)	579.45	0.00	579.45	100.0%
MEALE (Meals Expense)				
COFBRK (Coffee breaks)	0.00	800.00	-800.00	0.0%
DAY2PSACF (PSACF Banquet)	29,884.05	28,000.00	1,884.05	106.7%
DAY3BC (Communications Breakfast)	4,460.40	4,000.00	460.40	111.5%
DAY3PSSA (PSSA Banquet)	10,260.00	11,000.00	-740.00	93.3%
DAY4BX (Box Lunch)	1,058.40	1,000.00	58.40	105.8%
DAY4PSFQP (PSFQP Banquet)	30,384.90	28,000.00	2,384.90	108.5%
PRESR (President's Reception, etc.)	0.00	1,500.00	-1,500.00	0.0%
SUNBR (Sunday Breakfast)	966.42	1,100.00	-133.58	87.9%

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 Cash Basis

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MEALE (Meals Expense) - Other	236.33	750.00	-513.67	31.5%
Total MEALE (Meals Expense)	77,250.50	76,150.00	1,100.50	101.4%
MISCCE (Miscellaneous Convention)	0.00	100.00	-100.00	0.0%
PHOTO (Photographer)	0.00	300.00	-300.00	0.0%
POSTGC (Postage Convention)	396.64	0.00	396.64	100.0%
PRNTGC (Printing Convention)	5,179.84	6,000.00	-820.16	86.3%
ROOMS (Rooms)				
OTHER (Officer, Reg., Guest Rooms)	6,442.44	6,200.00	242.44	103.9%
SECUR (Security-Rooms)	372.96	800.00	-427.04	46.6%
SOUND (Sound-Rooms)	1,209.90	1,200.00	9.90	100.8%
SPKRS (Seminar-Rooms)	362.97	1,000.00	-637.03	36.3%
Total ROOMS (Rooms)	8,388.27	9,200.00	-811.73	91.2%
SIGNS (Signage/Handouts)				
MISCE (Misc.-Signs/Handouts)	270.30	250.00	20.30	108.1%
Total SIGNS (Signage/Handouts)	270.30	250.00	20.30	108.1%
SOUND (Sound & Light)	11,175.14	18,000.00	-6,824.86	62.1%
SUPPLC (Supplies - Convention)	279.61	300.00	-20.39	93.2%
TFERCE (Transfer Out - Convention)	10,000.00	18,750.00	-8,750.00	53.3%
TRADE (Trade Show Expense)				
BOOTH (Trade Show Booth)	22,346.92	24,000.00	-1,653.08	93.1%
DRAWING (Trade Show Sticker Game)	747.72	1,000.00	-252.28	74.8%
EXTRA (Trade Show Extra(s))	1,574.10	300.00	1,274.10	524.7%
POWER (Trade Show Electric)	3,434.40	4,800.00	-1,365.60	71.6%
Total TRADE (Trade Show Expense)	28,103.14	30,100.00	-1,996.86	93.4%
TRERCS (Transfer Convention Funds to Scholarship)	6,000.00	6,000.00	0.00	100.0%
Total Expense	155,814.18	184,400.00	-28,585.82	84.5%
Net Income	26,797.99	0.00	26,797.99	100.0%