

PA State Association of County Fairs
 General Acct. - Income & Expense Budget vs. Actual
 October 1, 2016 through April 10, 2017

	<u>Oct 1, '16 - ...</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Income				
ADNEW (Newsletter Ads)	915.00	2,500.00	-1,585.00	36.6%
CONTESI (Contests Income)				
APPLI (Apple Pie Contest)	1,000.00	1,000.00	0.00	100.0%
EGGSI (Angel Food Cake Contest)	0.00	7,000.00	-7,000.00	0.0%
PAPRI (PA Preferred Contests)	12,500.00	10,000.00	2,500.00	125.0%
REFUND (Special Baking Contests Refund)	725.00	0.00	725.00	100.0%
Total CONTESI (Contests Income)	14,225.00	18,000.00	-3,775.00	79.0%
CONVINC (Convention Income)	0.00	19,250.00	-19,250.00	0.0%
DUESI (Dues Income)				
ASSCD (Associate Dues)	13,780.00	14,000.00	-220.00	98.4%
MEMBD (Fair Dues)	11,539.06	47,000.00	-35,460.94	24.6%
Total DUESI (Dues Income)	25,319.06	61,000.00	-35,680.94	41.5%
INTER (Interest Income)	469.26	300.00	169.26	156.4%
MISCI (Miscellaneous Income)				
INSUR (D & O Program)	100.00	0.00	100.00	100.0%
Total MISCI (Miscellaneous Income)	100.00	0.00	100.00	100.0%
TFERI (Transfer In)	16,000.00	30,760.00	-14,760.00	52.0%
Total Income	57,028.32	131,810.00	-74,781.68	43.3%
Gross Profit	57,028.32	131,810.00	-74,781.68	43.3%
Expense				
ACCTG (Accounting)	2,950.00	3,200.00	-250.00	92.2%
ADVER (Advertising)	135.00	300.00	-165.00	45.0%
AWARD (Awards-Memorials)	87.60	1,500.00	-1,412.40	5.8%
BDMTG (Board Mtg Mileage-Food)	1,509.35	4,000.00	-2,490.65	37.7%
CHRG (Bank Charges)	0.00	100.00	-100.00	0.0%

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 Cash Basis

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CONTEST (Contests)				
APPLE (Apple Pie Contest)	1,019.50	1,000.00	19.50	102.0%
CHOCE (Hershey Contest)	0.00	2,000.00	-2,000.00	0.0%
EGGSE (Angel Food Cake Contest)	1,103.65	7,000.00	-5,896.35	15.8%
PAPRE (PA Preferred Contests)	1,500.16	10,000.00	-8,499.84	15.0%
Total CONTEST (Contests)	3,623.31	20,000.00	-16,376.69	18.1%
DIRECT (Directories)	0.00	3,600.00	-3,600.00	0.0%
DUESS (Dues-Subscriptions)	860.00	500.00	360.00	172.0%
EQUPR (Equipment Rental)	375.00	750.00	-375.00	50.0%
FAIRV (Fair Visitations)	524.00	5,000.00	-4,476.00	10.5%
HONOR (Honorarium)				
SECTH (Sec-Treas Honorarium)	7,999.98	16,000.00	-8,000.02	50.0%
Total HONOR (Honorarium)	7,999.98	16,000.00	-8,000.02	50.0%
IAFEE (IAFE)				
IAFEC (IAFE Convention)	2,000.00	5,500.00	-3,500.00	36.4%
IAFEZ (IAFE Zone)	600.00	4,200.00	-3,600.00	14.3%
SPONSOR (IAFE Zone Sponsor)	28.77	10,000.00	-9,971.23	0.3%
Total IAFEE (IAFE)	2,628.77	19,700.00	-17,071.23	13.3%
INSUR (Insurance)	1,491.00	1,600.00	-109.00	93.2%
LEGAL (Legal)	0.00	100.00	-100.00	0.0%
LEGCO (Consultant-Legislative)				
LEGREC (Legislative Reception)	0.00	1,000.00	-1,000.00	0.0%
OTHER (Consultant-Other)	370.00	160.00	210.00	231.3%
SALARY (Consultant-Salary)	15,990.00	0.00	15,990.00	100.0%
TAX (Consultant-Sales Tax)	479.70	0.00	479.70	100.0%
LEGCO (Consultant-Legislative) - Other	0.00	34,000.00	-34,000.00	0.0%
Total LEGCO (Consultant-Legislative)	16,839.70	35,160.00	-18,320.30	47.9%
MISCE (Miscellaneous Expense)	850.00	1,500.00	-650.00	56.7%

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OBRDT (Other Board-Comm Travel)	2,677.83	1,250.00	1,427.83	214.2%
OFFRT (OfficersTravel-Mtgs)	0.00	6,000.00	-6,000.00	0.0%
POSTG (Postage)	823.68	1,300.00	-476.32	63.4%
PRNTG (Printing)	3,787.00	300.00	3,487.00	1,262.3%
PSSASPO (PSSA Sponsorship 50 Anniversary)	3,000.00	3,000.00	0.00	100.0%
QUEEE (Queen Expense)				
QMILES (Mileage)	0.00	2,000.00	-2,000.00	0.0%
QMISC (Queen Exp. - Misc.)	70.00	0.00	70.00	100.0%
QSCHR (Scholarship)	<u>2,000.00</u>	<u>2,000.00</u>	<u>0.00</u>	<u>100.0%</u>
Total QUEEE (Queen Expense)	2,070.00	4,000.00	-1,930.00	51.8%
SCHOLE (Scholarship)	5,000.00	0.00	5,000.00	100.0%
SUPPL (Supplies)	835.20	1,000.00	-164.80	83.5%
TELEC (Telecommunications)	707.66	2,100.00	-1,392.34	33.7%
ZAWRD (Zone Awards)	<u>453.34</u>	<u>0.00</u>	<u>453.34</u>	<u>100.0%</u>
Total Expense	<u>59,228.42</u>	<u>131,960.00</u>	<u>-72,731.58</u>	<u>44.9%</u>
Net Income	<u>-2,200.10</u>	<u>-150.00</u>	<u>-2,050.10</u>	<u>1,466.7%</u>