

8:19 AM  
 10/06/14  
 Cash Basis

PA State Association of County Fairs  
 General Acct. - Income & Expense Budget vs. Actual  
 October 2013 through September 2014

	<u>Oct '13 - Sep 14</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Income</b>				
ADNEW (Newsletter Ads)	2,407.50	2,500.00	-92.50	96.3%
CONTESI (Contests Income)				
APPLI (Apple Pie Contest)	1,000.00	1,000.00	0.00	100.0%
EGGSI (Angel Food Cake Contest)	7,000.00	7,000.00	0.00	100.0%
PAPRI (PA Preferred Contests)	12,400.00	17,000.00	-4,600.00	72.9%
REFUND (Special Baking Contests Refund)	876.00			
Total CONTESI (Contests Income)	21,276.00	25,000.00	-3,724.00	85.1%
DUESI (Dues Income)				
ASSCD (Associate Dues)	14,820.00	13,500.00	1,320.00	109.8%
MEMBD (Fair Dues)	47,464.36	35,000.00	12,464.36	135.6%
Total DUESI (Dues Income)	62,284.36	48,500.00	13,784.36	128.4%
INTER (Interest Income)	40.21	250.00	-209.79	16.1%
MISCI (Miscellaneous Income)				
DONATE (Donation)	15.00			
IAFEB (IAFE CPW)	150.00			
INSUR (D & O Program)	350.00			
Total MISCI (Miscellaneous Income)	515.00			
TFERI (Transfer In)	30,000.00	42,700.00	-12,700.00	70.3%
Total Income	116,523.07	118,950.00	-2,426.93	98.0%
Gross Profit	116,523.07	118,950.00	-2,426.93	98.0%
<b>Expense</b>				
ACCTG (Accounting)	3,337.21	2,900.00	437.21	115.1%
ADVER (Advertising)	275.00	300.00	-25.00	91.7%
AWARD (Awards-Memorials)	889.68	2,500.00	-1,610.32	35.6%
BDMTG (Board Mtg Mileage-Food)	3,091.46	3,000.00	91.46	103.0%
CHRGs (Bank Charges)	0.00	200.00	-200.00	0.0%

8:19 AM  
 10/06/14  
 Cash Basis

PA State Association of County Fairs  
 General Acct. - Income & Expense Budget vs. Actual  
 October 2013 through September 2014

	<u>Oct '13 - Sep 14</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
CONTEST (Contests)				
APPLE (Apple Pie Contest)	1,053.00	1,000.00	53.00	105.3%
EGGSE (Angel Food Cake Contest)	7,247.40	7,000.00	247.40	103.5%
PAPRE (PA Preferred Contests)	14,931.17	17,000.00	-2,068.83	87.8%
Total CONTEST (Contests)	23,231.57	25,000.00	-1,768.43	92.9%
DIRECT (Directories)	3,542.52	3,000.00	542.52	118.1%
DUESS (Dues-Subscriptions)	424.00	400.00	24.00	106.0%
EQUIPR (Equipment Rental)	750.00	750.00	0.00	100.0%
EVENT (Event)				
SPOUSE (Spouse Program)	-442.00			
Total EVENT (Event)	-442.00			
FAIRV (Fair Visitations)	3,305.53	5,000.00	-1,694.47	66.1%
HONOR (Honorarium)				
SECTH (Sec-Treas Honorarium)	15,500.00	15,500.00	0.00	100.0%
Total HONOR (Honorarium)	15,500.00	15,500.00	0.00	100.0%
IAFEE (IAFE)				
IAFEC (IAFE Convention)	2,400.00	5,600.00	-3,200.00	42.9%
IAFEZ (IAFE Zone)	1,500.00	4,200.00	-2,700.00	35.7%
SPONSOR (IAFE Zone Sponsor)	1,000.00	1,000.00	0.00	100.0%
IAFEE (IAFE) - Other	560.64			
Total IAFEE (IAFE)	5,460.64	10,800.00	-5,339.36	50.6%
INSUR (Insurance)	1,491.00	1,750.00	-259.00	85.2%
LEGAL (Legal)	0.00	100.00	-100.00	0.0%
LEGCO (Consultant-Legislative)				
OTHER (Consultant-Other)	346.09			
SALARY (Consultant-Salary)	30,000.00	31,000.00	-1,000.00	96.8%
TAX (Consultant-Sales Tax)	900.00	1,000.00	-100.00	90.0%
Total LEGCO (Consultant-Legislative)	31,246.09	32,000.00	-753.91	97.6%
MISCA (Convention Adjustment)	46.00			
MISCE (Miscellaneous Expense)	103.31	500.00	-396.69	20.7%

8:19 AM  
 10/06/14  
 Cash Basis

PA State Association of County Fairs  
 General Acct. - Income & Expense Budget vs. Actual  
 October 2013 through September 2014

	<u>Oct '13 - Sep 14</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
OBRDT (Other Board-Comm Travel)	0.00	500.00	-500.00	0.0%
OFFRT (OfficersTravel-Mtgs)	6,988.31	6,000.00	988.31	116.5%
POSTG (Postage)	1,282.88	1,700.00	-417.12	75.5%
PRNTG (Printing)	81.46	300.00	-218.54	27.2%
QUEEE (Queen Expense)				
QMILES (Mileage)	2,058.88	2,000.00	58.88	102.9%
QMISC (Queen Exp. - Misc.)	245.00			
QSCHR (Scholarship)	2,000.00	2,000.00	0.00	100.0%
Total QUEEE (Queen Expense)	4,303.88	4,000.00	303.88	107.6%
SCHOLE (Scholarship)	6,000.00			
SUPPL (Supplies)	1,576.19	750.00	826.19	210.2%
TELEC (Telecommunications)	2,115.25	2,000.00	115.25	105.8%
Total Expense	114,599.98	118,950.00	-4,350.02	96.3%
Net Income	1,923.09	0.00	1,923.09	100.0%