

5:30 PM
 10/15/12
 Cash Basis

PA State Association of County Fairs
 General Acct. - Income & Expense Budget vs. Actual
 October 2011 through September 2012

	Oct '11 - Sep 12	Budget	\$ Over Budget	% of Budget
Income				
ADNEW (Newsletter Ads)	3,305.00	3,000.00	305.00	110.2%
CONTESI (Contests Income)				
APPLI (Apple Pie Contest)	1,000.00	1,000.00	0.00	100.0%
EGGSI (Angel Food Cake Contest)	7,000.00	7,000.00	0.00	100.0%
HERSI (Hershey Contest)	2,072.29	14,000.00	-11,927.71	14.8%
PAPRI (PA Preferred Contests)	14,021.24			
REFUND (Special Baking Contests Refund)	1,185.00			
Total CONTESI (Contests Income)	25,278.53	22,000.00	3,278.53	114.9%
DUESI (Dues Income)				
ASSCD (Associate Dues)	14,040.00	13,500.00	540.00	104.0%
MEMBD (Fair Dues)	36,800.00	35,000.00	1,800.00	105.1%
Total DUESI (Dues Income)	50,840.00	48,500.00	2,340.00	104.8%
FRAII (Fund Raiser Income)				
BOKFI (Fairbook Income)				
BOOK (History Book Income)	452.88			
TAX (Tax)	0.22			
Total BOKFI (Fairbook Income)	453.10			
Total FRAII (Fund Raiser Income)	453.10			
INTER (Interest Income)	669.16	750.00	-80.84	89.2%
MISCI (Miscellaneous Income)				
DONATE (Donation)	30.00			
INSUR (D & O Program)	350.00			
MISCI (Miscellaneous Income) - Other	215.00			
Total MISCI (Miscellaneous Income)	595.00			
QUEEI (Queen Income)	282.50			
SCHOLR (Scholarship)	6,000.00			
TFERI (Transfer In)	27,155.00	29,500.00	-2,345.00	92.1%
Total Income	114,578.29	103,750.00	10,828.29	110.4%
Gross Profit	114,578.29	103,750.00	10,828.29	110.4%

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Expense				
ACCTG (Accounting)	2,861.49	2,750.00	111.49	104.1%
ADVER (Advertising)	317.50	500.00	-182.50	63.5%
AWARD (Awards-Memorials)	536.36	500.00	36.36	107.3%
BDMTG (Board Mtg Mileage-Food)	2,869.90	3,000.00	-130.10	95.7%
CHRG (Bank Charges)	0.00	100.00	-100.00	0.0%
CONTEST (Contests)				
APPLE (Apple Pie Contest)	1,023.76	1,000.00	23.76	102.4%
EGGSE (Angel Food Cake Contest)	6,210.65	7,000.00	-789.35	88.7%
HERSE (Hershey Contest)	1,920.36	14,000.00	-12,079.64	13.7%
PAPRE (PA Preferred Contests)	12,763.76			
Total CONTEST (Contests)	21,918.53	22,000.00	-81.47	99.6%
DIRECT (Directories)	2,578.71	2,500.00	78.71	103.1%
DUESS (Dues-Subscriptions)	424.00	400.00	24.00	106.0%
EQUPR (Equipment Rental)	750.00	750.00	0.00	100.0%
FAIRV (Fair Visitations)	2,950.80	8,000.00	-5,049.20	36.9%
HONOR (Honorarium)				
SECTH (Sec-Treas Honorarium)	15,500.00	15,500.00	0.00	100.0%
Total HONOR (Honorarium)	15,500.00	15,500.00	0.00	100.0%
IAFEE (IAFE)				
IAFEC (IAFE Convention)	1,377.00	2,400.00	-1,023.00	57.4%
IAFEZ (IAFE Zone)	1,200.00	900.00	300.00	133.3%
SPONSOR (IAFE Zone Sponsor)	403.02	10,000.00	-9,596.98	4.0%
IAFEE (IAFE) - Other	1,945.07			
Total IAFEE (IAFE)	4,925.09	13,300.00	-8,374.91	37.0%
INSUR (Insurance)	1,990.00	1,600.00	390.00	124.4%
LEGAL (Legal)	0.00	100.00	-100.00	0.0%
LEGCO (Consultant-Legislative)				
OTHER (Consultant-Other)	406.55			
SALARY (Consultant-Salary)	14,400.00			
TAX (Consultant-Sales Tax)	360.00			
TICKS (Tickets)	140.00			
LEGCO (Consultant-Legislative) - Other	0.00	16,000.00	-16,000.00	0.0%
Total LEGCO (Consultant-Legislative)	15,306.55	16,000.00	-693.45	95.7%

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MISCE (Miscellaneous Expense)				
FARMD (PA Farm Show Dinner)	330.00			
MISCE (Miscellaneous Expense) - Other	2,649.50	500.00	2,149.50	529.9%
Total MISCE (Miscellaneous Expense)	<u>2,979.50</u>	<u>500.00</u>	<u>2,479.50</u>	<u>595.9%</u>
OBRDT (Other Board-Comm Travel)	88.00	1,000.00	-912.00	8.8%
OFFRT (OfficersTravel-Mtgs)	8,937.58	7,500.00	1,437.58	119.2%
POSTG (Postage)	1,488.82	2,000.00	-511.18	74.4%
PRNTG (Printing)	321.18	750.00	-428.82	42.8%
QUEEE (Queen Expense)				
QMISC (Queen Exp. - Misc.)	220.00			
QSCHR (Scholarship)	2,000.00	2,000.00	0.00	100.0%
QUEEE (Queen Expense) - Other	62.50			
Total QUEEE (Queen Expense)	<u>2,282.50</u>	<u>2,000.00</u>	<u>282.50</u>	<u>114.1%</u>
SCHOLE (Scholarship)	6,000.00			
SUPPL (Supplies)	1,070.49	1,000.00	70.49	107.0%
TELEC (Telecommunications)	1,962.53	2,000.00	-37.47	98.1%
TFERE (Transfer Out)	15,000.00			
Total Expense	<u>113,059.53</u>	<u>103,750.00</u>	<u>9,309.53</u>	<u>109.0%</u>
Net Income	<u>1,518.76</u>	<u>0.00</u>	<u>1,518.76</u>	<u>100.0%</u>