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PENNSYLVANIA STATE ASSOCIATION **OF COUNTY FAIRS**

MINUTES POST-CONVENTION MEETING JANUARY 23, 2012 - 8:00AM HERSHEY, PA

The Post-Convention meeting was called to order by Ron Miller. Invocation was offered by Robert Huston and Kevin Bieber led the Pledge of Allegiance.

Roll Call - present were C Sherman Allen, John Berne, Kevin Bieber, John Blaney Jr., Luke Bruckhart, James Davis, Karen Dobson, Martha Ebersole, David Hallstrom, Dick Horstman, Gala Higinbotham, Robert Huston, Larry Johnson, Bruce Koppenhaver, Larry Krome, Craig Lash. Sarah Long, John McMullen, Ron Miller, Dr. Sally Nolt, Rodman Ralston, David Reese, Harry Reffner, Debbie Stephenson, George Witherite, and Samuel Zaffuto. Excused Roger Dirlam. Also in attendance - Jason Bartlebaugh, Larry Johnson, Byron Glessner, Beverly Gruber, Bitsey Kopfinger, Lee Robinson, Fred Trump and Drew An Brubaker.

The 2012 PA Fair Queen Drew An Brubaker (West Lampeter Community Fair) gave her background and her presentation.

REGISTRATION (Bruce Koppenhaver) -Registration up slightly - 1,650 (2011 count 1,638; 2010 count 1661. Banquet up 100.

TRADE SHOW (Dick Horstman) Same as last year, coffee provide, few complaints.

ROOMS (Dr. Sally Nolt) Exceeded original block. Bruce noted that security should be on master account.

COMMUNICATIONS (Debbie Stephenson) 37 Fairs, 1709 exhibits, no complaints. Setup of exhibits can be early.

SHOWCASE (Sam Zaffuto)

14 acts for showcase, good variety. 3 cancellations a few days before convention, obtained replacement. Lone Star received very well, good comments.

FAIR PERSON Every one pleased with selection.

OUEEN PROGRAM (John Berne)

The 50/50 payout - Wed S822, Thurs \$573, Fri \$716. and Sat \$778 total of \$2,889 Compared to \$3,651 last year. Baskets were \$2,875, silent auction \$ 1,200, donations SI 50.00.

FIRST TIMERS (Robert Huston) Good session, 17 attended.

TABLE TOPICS (John Blaney Jr.) Table topics attached. Attendance was about average.

SEMINARS (Kevin Bieber)

568 attendees for seminars. 1 seminar was canceled due to weather, hope to have back next year. Good comments, went well.

SPOUSE PROGRAMS (Dr David Reese)

Baskets received \$4,435, \$260 for the 100th anniversary clock, Bingo \$711. Thursday bingo would like to be switched. Investigate prizes other then baskets. Thanks to all the Fairs.

SPONSORSHIPS (Harry Reffner) Thanks to the committee, and all the sponsors.

SHOWMEN (Larry Johnson) Went well, ideas for new seminars.

PSACF ASSOCIATES (Galla Higinbotham)

Good time, new faces. Sticker went over well. People now know the program, please keep up. Galla will continue to represent the associates. Congratulations on 100th anniversary.

<u>OLD BUSINESS</u> ZONE AWARDS - will continue at the Annual meeting.

SPECIAL BASKING CONTESTS (Karen Dobson/Kevin Bieber)

Karen followed up that Hershey will be replaced with PA Preferred Brands, will replace Hershey signage with PA Preferred Brands. Apple and Angel food no change.

100th ANNIVERSARY

2 years ago committee appointed, they have accomplished what they had intended.

IAFE CONFERENECE Close to the schedule for the conference.

<u>NEW BUSINESS</u> COMMITTEE ASSIGNMENTS (Ron Miller) Attached.

EXEC. SUMMIT FOR STATE ASSNS (Bruce Koppenhaver)

The Summit is held in May, the State Association will pick up 1 room, for Harry to go PSACF will have to pay for the 2^{nd} room, motion made by Bruce, 2^{nd} by Larry Krome, carried.

ECONOMIC IMPACT

Paperwork was handed out at Pre-Convention. Joint effort with showmanship. Bev Gruber stated that we must implement, make a commitment and start. Dick Horstman made the motion to enter an agreement with Shepstone Management Company as outlined in their letter of January 8, 2012, 2nd by Debbie Stephenson, carried. Economic Impact committee to meet.

GOLF CART GIVEAWAY Golf Car Supply would like to continue with the giveaway for next 5 years.

ANNUAL BANQUET - TUXEDOS Tuxedos at the Annual Banquet was well received, and will continue.

THIEF COMMUNICATIONS AREA It was reported that some items were taken from a display in the communications area, need for protection.

LEGISLATIVE CONSULTANT Dick Horsman make a motion to form a committee to solicit other firms, 2nd Debbie Stephenson, carried. Committee to be formed. Committee will report at Spring meeting.

FAIR PERSON C. Sherman Allen suggested that a Fair Person under 18 years of age should be recognized.

PROMOTION C. Sherman Allen suggested a template for each fair to promote the state convention.

GOOD OF THE ORDER Ron thanked the board for their efforts in the convention.

ADJOURNMENT Bob Huston motion to adjourn.

RESPECTFULLY SUBMITTED

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Harry Reffner Incoming PSACF Executive Secretary / Treasurer