

PA State Association of County Fairs  
 General Acct. - Income & Expense Budget vs. Actual  
 October 2017 through September 2018

	<u>Oct '17 - Sep...</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Income</b>				
ADNEW (Newsletter Ads)	927.50	2,000.00	-1,072.50	46.4%
CONTESI (Contests Income)				
EGGSI (Angel Food Cake Contest)	7,000.00	5,000.00	2,000.00	140.0%
PAPRI (PA Preferred Contests)	10,000.00	10,000.00	0.00	100.0%
REFUND (Special Baking Contests Refund)	1,070.00	0.00	1,070.00	100.0%
Total CONTESI (Contests Income)	18,070.00	15,000.00	3,070.00	120.5%
CONVINC (Convention Income)	0.00	26,500.00	-26,500.00	0.0%
DUESI (Dues Income)				
ASSCD (Associate Dues)	13,780.00	14,000.00	-220.00	98.4%
MEMBD (Fair Dues)	48,037.15	48,000.00	37.15	100.1%
Total DUESI (Dues Income)	61,817.15	62,000.00	-182.85	99.7%
FRAII (Fund Raiser Income)				
BOKFI (Fairbook Income)				
BOOK (History Book Income)	129.42			
TAX (Tax)	2.26			
Total BOKFI (Fairbook Income)	131.68			
Total FRAII (Fund Raiser Income)	131.68			
INTER (Interest Income)	1,163.24	500.00	663.24	232.6%
MISCI (Miscellaneous Income)				
INSUR (D & O Program)	250.00	0.00	250.00	100.0%
MISCI (Miscellaneous Income) - Other	0.00	150.00	-150.00	0.0%
Total MISCI (Miscellaneous Income)	250.00	150.00	100.00	166.7%
TFERI (Transfer In)				
TFERI SCHOLARSHIP (Transfer in scholarship funds)	11,724.00	6,000.00	5,724.00	195.4%

PA State Association of County Fairs  
 General Acct. - Income & Expense Budget vs. Actual  
 October 2017 through September 2018

	<u>Oct '17 - Sep...</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
TFERI (Transfer In) - Other	65,000.00	13,360.00	51,640.00	486.5%
Total TFERI (Transfer In)	76,724.00	19,360.00	57,364.00	396.3%
Total Income	159,083.57	125,510.00	33,573.57	126.7%
Gross Profit	159,083.57	125,510.00	33,573.57	126.7%
Expense				
ACCTG (Accounting)	3,100.00	3,000.00	100.00	103.3%
ADVER (Advertising)	775.00	300.00	475.00	258.3%
AWARD (Awards-Memorials)	943.37	1,000.00	-56.63	94.3%
BDMTG (Board Mtg Mileage-Food)	3,762.19	4,000.00	-237.81	94.1%
CHRG (Bank Charges)	-40.00	0.00	-40.00	100.0%
CONTEST (Contests)				
APPLE (Apple Pie Contest)	1,020.00	2,000.00	-980.00	51.0%
CHOCE (Chocolate Contest)	1,700.00	2,000.00	-300.00	85.0%
EGGSE (Angel Food Cake Contest)	6,581.61	5,000.00	1,581.61	131.6%
PAPRE (PA Preferred Contests)	4,737.98	10,000.00	-5,262.02	47.4%
Total CONTEST (Contests)	14,039.59	19,000.00	-4,960.41	73.9%
DIRECT (Directories)	3,739.57	3,700.00	39.57	101.1%
DUESS (Dues-Subscriptions)	380.00	750.00	-370.00	50.7%
EQUPR (Equipment Rental)	750.00	750.00	0.00	100.0%
FAIRV (Fair Visitations)	5,000.38	5,000.00	0.38	100.0%
HONOR (Honorarium)				
SECTH (Sec-Treas Honorarium)	16,999.92	17,000.00	-0.08	100.0%
Total HONOR (Honorarium)	16,999.92	17,000.00	-0.08	100.0%
IAFEE (IAFE)				
IAFEC (IAFE Convention)	1,500.00	5,500.00	-4,000.00	27.3%
IAFEST (IAFE Sec Training)	0.00	1,000.00	-1,000.00	0.0%
IAFEZ (IAFE Zone)	1,800.00	4,200.00	-2,400.00	42.9%
SPONSOR (IAFE Zone Sponsor)	2,000.00	1,000.00	1,000.00	200.0%
Total IAFEE (IAFE)	5,300.00	11,700.00	-6,400.00	45.3%

6:38 PM  
 10/08/18  
 Cash Basis

PA State Association of County Fairs  
 General Acct. - Income & Expense Budget vs. Actual  
 October 2017 through September 2018

	Oct '17 - Sep...	Budget	\$ Over Budget	% of Budget
INSUR (Insurance)	1,491.00	1,600.00	-109.00	93.2%
LEGAL (Legal)	0.00	100.00	-100.00	0.0%
LEGCO (Consultant-Legislative)				
OTHER (Consultant-Other)	273.28	160.00	113.28	170.8%
SALARY (Consultant-Salary)	34,099.84	34,000.00	99.84	100.3%
TAX (Consultant-Sales Tax)	204.00	0.00	204.00	100.0%
Total LEGCO (Consultant-Legislative)	34,577.12	34,160.00	417.12	101.2%
MISCE (Miscellaneous Expense)	875.00	1,500.00	-625.00	58.3%
OBRDT (Other Board-Comm Travel)	1,137.89	1,250.00	-112.11	91.0%
OFFRT (OfficersTravel-Mtgs)	6,821.79	6,000.00	821.79	113.7%
POSTG (Postage)	1,135.62	1,300.00	-164.38	87.4%
PRNTG (Printing)	127.51	300.00	-172.49	42.5%
QUEEE (Queen Expense)				
QMILES (Mileage)	1,974.80	2,000.00	-25.20	98.7%
QMISC (Queen Exp. - Misc.)	245.00	0.00	245.00	100.0%
QSCHR (Scholarship)	2,000.00	2,000.00	0.00	100.0%
Total QUEEE (Queen Expense)	4,219.80	4,000.00	219.80	105.5%
SCHOLE (Scholarship)	7,000.00	6,000.00	1,000.00	116.7%
SUPPL (Supplies)	1,252.57	1,000.00	252.57	125.3%
TELEC (Telecommunications)	2,101.15	2,100.00	1.15	100.1%
Total Expense	115,489.47	125,510.00	-10,020.53	92.0%
Net Income	43,594.10	0.00	43,594.10	100.0%