

PA State Association of County Fairs
General Acct. - Income & Expense Budget vs. Actual
October 2017 through March 2018

	<u>Oct '17 - Ma...</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Income				
ADNEW (Newsletter Ads)	735.00	2,000.00	-1,265.00	36.8%
CONTESI (Contests Income)				
CHOCI (Chocolate Contest)	0.00	10,000.00	-10,000.00	0.0%
EGGSI (Angel Food Cake Contest)	2,000.00	5,000.00	-3,000.00	40.0%
REFUND (Special Baking Contests Refund)	1,060.00	0.00	1,060.00	100.0%
Total CONTESI (Contests Income)	3,060.00	15,000.00	-11,940.00	20.4%
CONVINC (Convention Income)	0.00	26,500.00	-26,500.00	0.0%
DUESI (Dues Income)				
ASSCD (Associate Dues)	13,065.00	14,000.00	-935.00	93.3%
MEMBD (Fair Dues)	39,464.39	48,000.00	-8,535.61	82.2%
Total DUESI (Dues Income)	52,529.39	62,000.00	-9,470.61	84.7%
INTER (Interest Income)	546.83	500.00	46.83	109.4%
MISCI (Miscellaneous Income)				
INSUR (D & O Program)	50.00	0.00	50.00	100.0%
MISCI (Miscellaneous Income) - Other	0.00	150.00	-150.00	0.0%
Total MISCI (Miscellaneous Income)	50.00	150.00	-100.00	33.3%
TFERI (Transfer In)				
TFERI SCHOLARSHIP (Transfer in scholarship funds)	4,000.00	6,000.00	-2,000.00	66.7%
TFERI (Transfer In) - Other	55,000.00	13,360.00	41,640.00	411.7%
Total TFERI (Transfer In)	59,000.00	19,360.00	39,640.00	304.8%
Total Income	115,921.22	125,510.00	-9,588.78	92.4%
Gross Profit	115,921.22	125,510.00	-9,588.78	92.4%
Expense				
ACCTG (Accounting)	3,100.00	3,000.00	100.00	103.3%
ADVER (Advertising)	600.00	300.00	300.00	200.0%
AWARD (Awards-Memorials)	943.37	1,000.00	-56.63	94.3%
BDMTG (Board Mtg Mileage-Food)	1,627.84	4,000.00	-2,372.16	40.7%
CHRG (Bank Charges)	-40.00	0.00	-40.00	100.0%

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CONTEST (Contests)				
APPLE (Apple Pie Contest)	1,020.00	2,000.00	-980.00	51.0%
CHOCE (Chocolate Contest)	1,700.00	2,000.00	-300.00	85.0%
EGGSE (Angel Food Cake Contest)	6,422.61	5,000.00	1,422.61	128.5%
PAPRE (PA Preferred Contests)	4,728.15	10,000.00	-5,271.85	47.3%
Total CONTEST (Contests)	13,870.76	19,000.00	-5,129.24	73.0%
DIRECT (Directories)	0.00	3,700.00	-3,700.00	0.0%
DUESS (Dues-Subscriptions)	380.00	750.00	-370.00	50.7%
EQUIPR (Equipment Rental)	375.00	750.00	-375.00	50.0%
FAIRV (Fair Visitations)	1,112.00	5,000.00	-3,888.00	22.2%
HONOR (Honorarium)				
SECTH (Sec-Treas Honorarium)	8,499.96	17,000.00	-8,500.04	50.0%
Total HONOR (Honorarium)	8,499.96	17,000.00	-8,500.04	50.0%
IAFEE (IAFE)				
IAFEC (IAFE Convention)	1,500.00	5,500.00	-4,000.00	27.3%
IAFEST (IAFE Sec Training)	0.00	1,000.00	-1,000.00	0.0%
IAFEZ (IAFE Zone)	0.00	4,200.00	-4,200.00	0.0%
SPONSOR (IAFE Zone Sponsor)	1,000.00	1,000.00	0.00	100.0%
Total IAFEE (IAFE)	2,500.00	11,700.00	-9,200.00	21.4%
INSUR (Insurance)	0.00	1,600.00	-1,600.00	0.0%
LEGAL (Legal)	0.00	100.00	-100.00	0.0%
LEGCO (Consultant-Legislative)				
OTHER (Consultant-Other)	180.63	160.00	20.63	112.9%
SALARY (Consultant-Salary)	16,999.92	34,000.00	-17,000.08	50.0%
TAX (Consultant-Sales Tax)	102.00	0.00	102.00	100.0%
Total LEGCO (Consultant-Legislative)	17,282.55	34,160.00	-16,877.45	50.6%
MISCE (Miscellaneous Expense)	875.00	1,500.00	-625.00	58.3%
OBRDT (Other Board-Comm Travel)	172.28	1,250.00	-1,077.72	13.8%
OFFRT (OfficersTravel-Mtgs)	2,069.79	6,000.00	-3,930.21	34.5%
POSTG (Postage)	917.64	1,300.00	-382.36	70.6%
PRNTG (Printing)	3,794.42	300.00	3,494.42	1,264.8%

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QUEEE (Queen Expense)				
QMILES (Mileage)	0.00	2,000.00	-2,000.00	0.0%
QMISC (Queen Exp. - Misc.)	70.00	0.00	70.00	100.0%
QSCHR (Scholarship)	<u>2,000.00</u>	<u>2,000.00</u>	<u>0.00</u>	<u>100.0%</u>
Total QUEEE (Queen Expense)	2,070.00	4,000.00	-1,930.00	51.8%
SCHOLE (Scholarship)	7,000.00	6,000.00	1,000.00	116.7%
SUPPL (Supplies)	466.29	1,000.00	-533.71	46.6%
TELEC (Telecommunications)	<u>907.42</u>	<u>2,100.00</u>	<u>-1,192.58</u>	<u>43.2%</u>
Total Expense	<u>68,524.32</u>	<u>125,510.00</u>	<u>-56,985.68</u>	<u>54.6%</u>
Net Income	<u>47,396.90</u>	<u>0.00</u>	<u>47,396.90</u>	<u>100.0%</u>