

PA State Association of County Fairs
Convention - Income & Expense Budget vs. Actual
October 2018 through September 2019

	Oct '18 - Sep 19	Budget	\$ Over Budget	% of Budget
Income				
ADCOI (Conv. Ads Income)	2,285.00	2,500.00	-215.00	91.4%
CROOMI (Comp Rooms)	4,891.77	5,000.00	-108.23	97.8%
FRAII (Fund Raiser Income)				
BASKT (Baskets)	1,748.00	1,500.00	248.00	116.5%
SPOUI (Spouse Program Income)	4,674.00	4,500.00	174.00	103.9%
Total FRAII (Fund Raiser Income)	6,422.00	6,000.00	422.00	107.0%
INTERC (INTEREST CONVENTION)	128.17	100.00	28.17	128.2%
MEALI (Conv. Meals Income)				
DAY2PSACF (PSACF Banquet)	30,392.50	29,000.00	1,392.50	104.8%
DAY3BC (Communications Breakfast)	3,910.00	4,000.00	-90.00	97.8%
DAY3PSSA (PSSA Banquet)	11,613.00	11,000.00	613.00	105.6%
DAY4BX (Box Lunch)	810.00	1,500.00	-690.00	54.0%
DAY4PSFQP (PSFQP Banquet)	34,490.00	34,500.00	-10.00	100.0%
Total MEALI (Conv. Meals Income)	81,215.50	80,000.00	1,215.50	101.5%
MISCI (Miscellaneous Income)				
JUDGE (Judges School)	592.46			
Total MISCI (Miscellaneous Income)	592.46			
PSSASC (PSSA Sound Income)	4,747.42	4,600.00	147.42	103.2%
QUEENR (Queen Registration Payable to Queen Committee)	7,320.00			
QUEENSOUND (Queen Sound)	4,747.42	4,600.00	147.42	103.2%
RGCON (Conv. Registrations)	40,564.50	40,000.00	564.50	101.4%
SPCON (Conv. Sponsors)				
MEALI (Breakfasts/Coffee Break)	1,161.00	650.00	511.00	178.6%
SPKRS (Speakers)	5,350.00	3,000.00	2,350.00	178.3%
Total SPCON (Conv. Sponsors)	6,511.00	3,650.00	2,861.00	178.4%
TRADI (Conv. Trade Show Income)				
BOOTH (Trade Show Booth)	41,250.00	45,000.00	-3,750.00	91.7%
EXTRA (Trade Show Extra(s))	250.00	200.00	50.00	125.0%
LATE (Late Fee)	575.00	500.00	75.00	115.0%
POWER (Trade Show Electric)	3,475.00	4,500.00	-1,025.00	77.2%
Total TRADI (Conv. Trade Show Income)	45,550.00	50,200.00	-4,650.00	90.7%
Total Income	204,975.24	196,650.00	8,325.24	104.2%
Gross Profit	204,975.24	196,650.00	8,325.24	104.2%
Expense				
AUDIO (Audio Visual)				
COMME (Communication-Audio)	69.97			
MISCE (Misc.-Audio)	966.65			
ROUND (Round Table-Audio)	578.76			
SCHOOL (Judges School-Audio)	139.94			
AUDIO (Audio Visual) - Other	1,125.74	1,000.00	125.74	112.6%
Total AUDIO (Audio Visual)	2,881.06	1,000.00	1,881.06	288.1%

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EVENT (Event)				
COMME (Communications)	2,314.09	300.00	2,014.09	771.4%
HOSPB (Coffee Break)	874.12	700.00	174.12	124.9%
HOSPBPR (Hospitality President's Room)	0.00	1,200.00	-1,200.00	0.0%
SPKRS (Seminars & Speakers)	11,053.39	15,000.00	-3,946.61	73.7%
SPOUSE (Spouse Program)	1,299.25	1,500.00	-200.75	86.6%
TTOPICS (Table Topics)	211.90	300.00	-88.10	70.6%
Total EVENT (Event)	15,752.75	19,000.00	-3,247.25	82.9%
GIFTS (Gifts)	1,375.38	1,200.00	175.38	114.6%
HOSPTC (Hospitality Convention)	1,129.72	1,200.00	-70.28	94.1%
MEALE (Meals Expense)				
DAY2PSACF (PSACF Banquet)	30,607.50	30,000.00	607.50	102.0%
DAY3BC (Communications Breakfast)	3,460.16	4,000.00	-539.84	86.5%
DAY3PSSA (PSSA Banquet)	11,613.00	11,000.00	613.00	105.6%
DAY4BX (Box Lunch)	877.68	1,400.00	-522.32	62.7%
DAY4PSFQP (PSFQP Banquet)				
PSFQPEXTRA (Extra Charge for Banquet Meal)	4,420.00	4,500.00	-80.00	98.2%
DAY4PSFQP (PSFQP Banquet) - Other	29,313.24	30,000.00	-686.76	97.7%
Total DAY4PSFQP (PSFQP Banquet)	33,733.24	34,500.00	-766.76	97.8%
SUNBR (Sunday Breakfast)	896.97	1,100.00	-203.03	81.5%
MEALE (Meals Expense) - Other	358.55	750.00	-391.45	47.8%
Total MEALE (Meals Expense)	81,547.10	82,750.00	-1,202.90	98.5%
MISCCE (Miscellaneous Convention)	0.00	100.00	-100.00	0.0%
PHOTO (Photographer)	203.14	300.00	-96.86	67.7%
POSTGC (Postage Convention)	450.26	500.00	-49.74	90.1%
PRNTGC (Printing Convention)	5,790.82	6,000.00	-209.18	96.5%
QUEEE (Queen Expense)				
QUEENG (Queen Registration to Queen Committee)	7,080.00			
Total QUEEE (Queen Expense)	7,080.00			
ROOMS (Rooms)				
OTHER (Officer, Reg., Guest Rooms)	6,212.67	7,000.00	-787.33	88.8%
SECUR (Security-Rooms)	752.58	800.00	-47.42	94.1%
SOUND (Sound-Rooms)	1,898.10	1,300.00	598.10	146.0%
SPKRS (Seminar-Rooms)	752.58	2,000.00	-1,247.42	37.6%
Total ROOMS (Rooms)	9,615.93	11,100.00	-1,484.07	86.6%
SIGNS (Signage/Handouts)	164.30	250.00	-85.70	65.7%
SOUND (Sound & Light)	18,989.67	18,500.00	489.67	102.6%
SUPPLC (Supplies - Convention)	410.38	300.00	110.38	136.8%
TFERCE (Transfer Out - Convention)				
TFERCO (Transfer out)	25,000.00	20,150.00	4,850.00	124.1%
TFERSCHC (Transfer to Scholarship)	6,100.00	6,000.00	100.00	101.7%
Total TFERCE (Transfer Out - Convention)	31,100.00	26,150.00	4,950.00	118.9%

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TRADE (Trade Show Expense)				
BOOTH (Trade Show Booth)	20,761.76	24,000.00	-3,238.24	86.5%
DRAWING (Trade Show Sticker Game)	605.45	1,000.00	-394.55	60.5%
EXTRA (Trade Show Extra(s))	265.00	500.00	-235.00	53.0%
POWER (Trade Show Electric)	2,525.80	4,000.00	-1,474.20	63.1%
	<u>24,158.01</u>	<u>29,500.00</u>	<u>-5,341.99</u>	<u>81.9%</u>
Total TRADE (Trade Show Expense)				
	<u>24,158.01</u>	<u>29,500.00</u>	<u>-5,341.99</u>	<u>81.9%</u>
Total Expense	<u>200,648.52</u>	<u>197,850.00</u>	<u>2,798.52</u>	<u>101.4%</u>
Net Income	<u>4,326.72</u>	<u>-1,200.00</u>	<u>5,526.72</u>	<u>-360.6%</u>