

PA State Association of County Fairs
 Convention - Income & Expense Budget vs. Actual
 October 1, 2018 through April 16, 2019

	Oct 1, '18 - Ap...	Budget	\$ Over Budget	% of Budget
Income				
ADCOI (Conv. Ads Income)	2,285.00	2,500.00	-215.00	91.4%
CROOMI (Comp Rooms)	4,891.77	5,000.00	-108.23	97.8%
FRAII (Fund Raiser Income)				
BASKT (Baskets)	0.00	1,500.00	-1,500.00	0.0%
SPOUI (Spouse Program Income)	0.00	4,500.00	-4,500.00	0.0%
Total FRAII (Fund Raiser Income)	0.00	6,000.00	-6,000.00	0.0%
INTERC (INTEREST CONVENTION)	104.45	100.00	4.45	104.5%
MEALI (Conv. Meals Income)				
DAY2PSACF (PSACF Banquet)	30,287.50	29,000.00	1,287.50	104.4%
DAY3BC (Communications Breakfast)	3,834.00	4,000.00	-166.00	95.9%
DAY3PSSA (PSSA Banquet)	11,613.00	11,000.00	613.00	105.6%
DAY4BX (Box Lunch)	810.00	1,500.00	-690.00	54.0%
DAY4PSFQP (PSFQP Banquet)	34,370.00	34,500.00	-130.00	99.6%
Total MEALI (Conv. Meals Income)	80,914.50	80,000.00	914.50	101.1%
MISCI (Miscellaneous Income)				
JUDGE (Judges School)	582.46	0.00	582.46	100.0%
Total MISCI (Miscellaneous Income)	582.46	0.00	582.46	100.0%
PSSASC (PSSA Sound Income)	4,747.42	4,600.00	147.42	103.2%
QUEENR (Queen Registration Payable to Queen Committee)	7,080.00	0.00	7,080.00	100.0%
QUEENSOUND (Queen Sound)	4,067.16	4,600.00	-532.84	88.4%
RGCON (Conv. Registrations)	40,474.50	40,000.00	474.50	101.2%
SCHOLR (Scholarship)	5,924.00	6,000.00	-76.00	98.7%
SPCON (Conv. Sponsors)				
MEALI (Breakfasts/Coffee Break)	661.00	650.00	11.00	101.7%
SPKRS (Speakers)	5,350.00	3,000.00	2,350.00	178.3%
Total SPCON (Conv. Sponsors)	6,011.00	3,650.00	2,361.00	164.7%
SPOUI (Spouse Program Income)	1,748.00	0.00	1,748.00	100.0%
TRADI (Conv. Trade Show Income)				
BOOTH (Trade Show Booth)	40,700.00	45,000.00	-4,300.00	90.4%
EXTRA (Trade Show Extra(s))	250.00	200.00	50.00	125.0%
LATE (Late Fee)	575.00	500.00	75.00	115.0%
POWER (Trade Show Electric)	3,475.00	4,500.00	-1,025.00	77.2%
Total TRADI (Conv. Trade Show Income)	45,000.00	50,200.00	-5,200.00	89.6%
Total Income	203,830.26	202,650.00	1,180.26	100.6%
Gross Profit	203,830.26	202,650.00	1,180.26	100.6%
Expense				
AUDIO (Audio Visual)				
COMME (Communication-Audio)	69.97	0.00	69.97	100.0%
MISCE (Misc.-Audio)	966.65	0.00	966.65	100.0%
ROUND (Round Table-Audio)	578.76	0.00	578.76	100.0%
SCHOOL (Judges School-Audio)	139.94	0.00	139.94	100.0%
AUDIO (Audio Visual) - Other	1,125.74	1,000.00	125.74	112.6%
Total AUDIO (Audio Visual)	2,881.06	1,000.00	1,881.06	288.1%

PA State Association of County Fairs
 Convention - Income & Expense Budget vs. Actual
 October 1, 2018 through April 16, 2019

	Oct 1, '18 - Ap...	Budget	\$ Over Budget	% of Budget
EVENT (Event)				
COMME (Communications)	2,314.09	300.00	2,014.09	771.4%
HOSPB (Coffee Break)	0.00	700.00	-700.00	0.0%
HOSPBPR (Hospitality President's Room)	0.00	1,200.00	-1,200.00	0.0%
SPKRS (Seminars & Speakers)	6,053.39	15,000.00	-8,946.61	40.4%
SPOUSE (Spouse Program)	1,299.25	1,500.00	-200.75	86.6%
TTOPICS (Table Topics)	211.90	300.00	-88.10	70.6%
Total EVENT (Event)	9,878.63	19,000.00	-9,121.37	52.0%
GIFTS (Gifts)	0.00	1,200.00	-1,200.00	0.0%
HOSPTC (Hospitality Convention)	1,129.72	1,200.00	-70.28	94.1%
MEALE (Meals Expense)				
COFBRK (Coffee breaks)	374.12	0.00	374.12	100.0%
DAY2PSACF (PSACF Banquet)	30,607.50	30,000.00	607.50	102.0%
DAY3BC (Communications Breakfast)	3,460.16	4,000.00	-539.84	86.5%
DAY3PSSA (PSSA Banquet)	11,613.00	11,000.00	613.00	105.6%
DAY4BX (Box Lunch)	877.68	1,400.00	-522.32	62.7%
DAY4PSFQP (PSFQP Banquet)				
PSFQPEXTRA (Extra Charge for Banquet Meal)	4,420.00	4,500.00	-80.00	98.2%
DAY4PSFQP (PSFQP Banquet) - Other	29,313.24	30,000.00	-686.76	97.7%
Total DAY4PSFQP (PSFQP Banquet)	33,733.24	34,500.00	-766.76	97.8%
SUNBR (Sunday Breakfast)	896.97	1,100.00	-203.03	81.5%
MEALE (Meals Expense) - Other	358.55	750.00	-391.45	47.8%
Total MEALE (Meals Expense)	81,921.22	82,750.00	-828.78	99.0%
MISCCE (Miscellaneous Convention)	0.00	100.00	-100.00	0.0%
PHOTO (Photographer)	0.00	300.00	-300.00	0.0%
POSTGC (Postage Convention)	0.00	500.00	-500.00	0.0%
PRNTGC (Printing Convention)	5,548.64	6,000.00	-451.36	92.5%
QUEEE (Queen Expense)				
QUEENG (Queen Registration to Queen Committee)	7,080.00	0.00	7,080.00	100.0%
Total QUEEE (Queen Expense)	7,080.00	0.00	7,080.00	100.0%
ROOMS (Rooms)				
OTHER (Officer, Reg., Guest Rooms)	6,839.82	7,000.00	-160.18	97.7%
SECUR (Security-Rooms)	752.58	800.00	-47.42	94.1%
SOUND (Sound-Rooms)	1,898.10	1,300.00	598.10	146.0%
SPKRS (Seminar-Rooms)	752.58	2,000.00	-1,247.42	37.6%
Total ROOMS (Rooms)	10,243.08	11,100.00	-856.92	92.3%
SIGNS (Signage/Handouts)				
MISCE (Misc.-Signs/Handouts)	164.30	0.00	164.30	100.0%
SIGNS (Signage/Handouts) - Other	0.00	250.00	-250.00	0.0%
Total SIGNS (Signage/Handouts)	164.30	250.00	-85.70	65.7%
SOUND (Sound & Light)	18,989.67	18,500.00	489.67	102.6%
SUPPLC (Supplies - Convention)	0.00	300.00	-300.00	0.0%
TFERCE (Transfer Out - Convention)				
TFERCO (Transfer out)	0.00	20,150.00	-20,150.00	0.0%
TFERSCHC (Transfer to Scholarship)	12,100.00	6,000.00	6,100.00	201.7%
Total TFERCE (Transfer Out - Convention)	12,100.00	26,150.00	-14,050.00	46.3%

PA State Association of County Fairs
Convention - Income & Expense Budget vs. Actual
October 1, 2018 through April 16, 2019

	<u>Oct 1, '18 - Ap...</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
TRADE (Trade Show Expense)				
BOOTH (Trade Show Booth)	20,761.76	24,000.00	-3,238.24	86.5%
DRAWING (Trade Show Sticker Game)	605.45	1,000.00	-394.55	60.5%
EXTRA (Trade Show Extra(s))	265.00	500.00	-235.00	53.0%
POWER (Trade Show Electric)	2,525.80	4,000.00	-1,474.20	63.1%
	<u>24,158.01</u>	<u>29,500.00</u>	<u>-5,341.99</u>	<u>81.9%</u>
Total TRADE (Trade Show Expense)				
	<u>24,158.01</u>	<u>29,500.00</u>	<u>-5,341.99</u>	<u>81.9%</u>
Total Expense	<u>174,094.33</u>	<u>197,850.00</u>	<u>-23,755.67</u>	<u>88.0%</u>
Net Income	<u>29,735.93</u>	<u>4,800.00</u>	<u>24,935.93</u>	<u>619.5%</u>