

1:01 PM  
 04/16/19  
 Cash Basis

PA State Association of County Fairs  
 General Acct. - Income & Expense Budget vs. Actual  
 October 1, 2018 through April 16, 2019

	<u>Oct 1, '18 - ...</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Income</b>				
ADNEW (Newsletter Ads)	822.50	1,000.00	-177.50	82.3%
CONTESI (Contests Income)				
EGGSI (Angel Food Cake Contest)	0.00	5,000.00	-5,000.00	0.0%
PAPRI (PA Preferred Contests)	0.00	10,000.00	-10,000.00	0.0%
REFUND (Special Baking Contests Refund)	34.00	0.00	34.00	100.0%
<b>Total CONTESI (Contests Income)</b>	<b>34.00</b>	<b>15,000.00</b>	<b>-14,966.00</b>	<b>0.2%</b>
CONVINC (Convention Income)	0.00	20,150.00	-20,150.00	0.0%
DUESI (Dues Income)				
ASSCD (Associate Dues)	11,765.00	14,000.00	-2,235.00	84.0%
MEMBD (Fair Dues)	41,280.27	48,000.00	-6,719.73	86.0%
<b>Total DUESI (Dues Income)</b>	<b>53,045.27</b>	<b>62,000.00</b>	<b>-8,954.73</b>	<b>85.6%</b>
INTER (Interest Income)	575.94	500.00	75.94	115.2%
MISCI (Miscellaneous Income)				
INSUR (D & O Program)	100.00	150.00	-50.00	66.7%
MISCI (Miscellaneous Income) - Other	17.00	0.00	17.00	100.0%
<b>Total MISCI (Miscellaneous Income)</b>	<b>117.00</b>	<b>150.00</b>	<b>-33.00</b>	<b>78.0%</b>
TFERI (Transfer In)				
TFERI SCHOLARSHIP (Transfer in scholarship funds)	12,100.00	6,000.00	6,100.00	201.7%
TFERI (Transfer In) - Other	25,000.00	24,850.00	150.00	100.6%
<b>Total TFERI (Transfer In)</b>	<b>37,100.00</b>	<b>30,850.00</b>	<b>6,250.00</b>	<b>120.3%</b>
<b>Total Income</b>	<b>91,694.71</b>	<b>129,650.00</b>	<b>-37,955.29</b>	<b>70.7%</b>
<b>Gross Profit</b>	<b>91,694.71</b>	<b>129,650.00</b>	<b>-37,955.29</b>	<b>70.7%</b>
<b>Expense</b>				
ACCTG (Accounting)	3,300.00	3,200.00	100.00	103.1%
ADVER (Advertising)	1,890.00	800.00	1,090.00	236.3%
AWARD (Awards-Memorials)	847.95	1,000.00	-152.05	84.8%
BDMTG (Board Mtg Mileage-Food)	1,697.60	4,000.00	-2,302.40	42.4%
CHRG (Bank Charges)	-130.00	0.00	-130.00	100.0%

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CONTEST (Contests)				
APPLE (Apple Pie Contest)	850.00	2,000.00	-1,150.00	42.5%
CHOCE (Chocolate Contest)	850.00	2,000.00	-1,150.00	42.5%
EGGSE (Angel Food Cake Contest)	6,042.01	5,000.00	1,042.01	120.8%
PAPRE (PA Preferred Contests)	11,710.53	10,000.00	1,710.53	117.1%
Total CONTEST (Contests)	19,452.54	19,000.00	452.54	102.4%
DIRECT (Directories)	3,834.34	3,900.00	-65.66	98.3%
DUESS (Dues-Subscriptions)	385.00	750.00	-365.00	51.3%
EQUPR (Equipment Rental)	365.50	750.00	-384.50	48.7%
FAIRV (Fair Visitations)	187.20	5,000.00	-4,812.80	3.7%
HONOR (Honorarium)				
SECTH (Sec-Treas Honorarium)	8,499.96	17,000.00	-8,500.04	50.0%
Total HONOR (Honorarium)	8,499.96	17,000.00	-8,500.04	50.0%
IAFEE (IAFE)				
IAFEC (IAFE Convention)	1,272.68	6,600.00	-5,327.32	19.3%
IAFEZ (IAFE Zone)	0.00	4,200.00	-4,200.00	0.0%
SPONSOR (IAFE Zone Sponsor)	0.00	1,000.00	-1,000.00	0.0%
Total IAFEE (IAFE)	1,272.68	11,800.00	-10,527.32	10.8%
INSUR (Insurance)	0.00	1,600.00	-1,600.00	0.0%
LEGAL (Legal)	0.00	100.00	-100.00	0.0%
LEGCO (Consultant-Legislative)				
LEGREC (Legislative Reception)	0.00	1,000.00	-1,000.00	0.0%
OTHER (Consultant-Other)	0.00	400.00	-400.00	0.0%
SALARY (Consultant-Salary)	17,599.92	35,200.00	-17,600.08	50.0%
TAX (Consultant-Sales Tax)	102.00	0.00	102.00	100.0%
Total LEGCO (Consultant-Legislative)	17,701.92	36,600.00	-18,898.08	48.4%
MISCE (Miscellaneous Expense)	0.00	1,500.00	-1,500.00	0.0%
OBRDT (Other Board-Comm Travel)	275.12	1,250.00	-974.88	22.0%
OFFRT (OfficersTravel-Mtgs)	2,104.38	6,000.00	-3,895.62	35.1%
POSTG (Postage)	1,228.58	1,300.00	-71.42	94.5%
PRNTG (Printing)	39.85	300.00	-260.15	13.3%

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QUEEE (Queen Expense)				
QMILES (Mileage)	0.00	2,500.00	-2,500.00	0.0%
QSCHR (Scholarship)	2,000.00	2,000.00	0.00	100.0%
Total QUEEE (Queen Expense)	2,000.00	4,500.00	-2,500.00	44.4%
SCHOLE (Scholarship)	6,000.00	6,000.00	0.00	100.0%
SUPPL (Supplies)	779.23	1,200.00	-420.77	64.9%
TELEC (Telecommunications)	705.19	2,100.00	-1,394.81	33.6%
ZAWRD (Zone Awards)	207.20	0.00	207.20	100.0%
Total Expense	72,644.24	129,650.00	-57,005.76	56.0%
Net Income	19,050.47	0.00	19,050.47	100.0%