

PA State Association of County Fairs
 General Acct. - Income & Expense Budget vs. Actual
 October 2019 through September 2020

	Oct '19 - Se...	Budget	\$ Over Bud...	% of Budget
Income				
ADNEW (Newsletter Ads)	602.50	1,000.00	-397.50	60.3%
CONTESI (Contests Income)				
EGGSI (Angel Food Cake Contest)	0.00	5,000.00	-5,000.00	0.0%
PAPRI (PA Preferred Contests)	0.00	10,000.00	-10,000.00	0.0%
REFUND (Special Baking Contests Refund)	35.00			
Total CONTESI (Contests Income)	35.00	15,000.00	-14,965.00	0.2%
CONVINC (Convention Income)	17,000.00	17,750.00	-750.00	95.8%
DUESI (Dues Income)				
ASSCD (Associate Dues)	11,960.00	12,000.00	-40.00	99.7%
MEMBD (Fair Dues)	47,385.03	48,000.00	-614.97	98.7%
Total DUESI (Dues Income)	59,345.03	60,000.00	-654.97	98.9%
INTER (Interest Income)	1,458.65	600.00	858.65	243.1%
MISCI (Miscellaneous Income)				
INSUR (D & O Program)	150.00			
MISCI (Miscellaneous Income) - Other	21.00	150.00	-129.00	14.0%
Total MISCI (Miscellaneous Income)	171.00	150.00	21.00	114.0%
TFERI (Transfer In)				
TFERI SCHOLARSHIP (Transfer in scholarship fun...)	6,000.00	6,000.00	0.00	100.0%
TFERI (Transfer In) - Other	20,000.00	31,950.00	-11,950.00	62.6%
Total TFERI (Transfer In)	26,000.00	37,950.00	-11,950.00	68.5%
Total Income	104,612.18	132,450.00	-27,837.82	79.0%
Gross Profit	104,612.18	132,450.00	-27,837.82	79.0%
Expense				
ACCTG (Accounting)	3,475.00	3,400.00	75.00	102.2%
ADVER (Advertising)	1,620.00	1,800.00	-180.00	90.0%
AWARD (Awards-Memorials)	1,187.70	1,200.00	-12.30	99.0%
BDMTG (Board Mtg Mileage-Food)	2,033.63	4,000.00	-1,966.37	50.8%
CHRGs (Bank Charges)	-30.00			
CONTEST (Contests)				
APPLE (Apple Pie Contest)	1,124.46	1,000.00	124.46	112.4%
CHOCE (Chocolate Contest)	850.00	1,000.00	-150.00	85.0%
EGGSE (Angel Food Cake Contest)	4,586.67	5,000.00	-413.33	91.7%
PAPRE (PA Preferred Contests)	5,077.69	10,000.00	-4,922.31	50.8%
Total CONTEST (Contests)	11,638.82	17,000.00	-5,361.18	68.5%
DIRECT (Directories)	3,659.65	4,100.00	-440.35	89.3%
DUESS (Dues-Subscriptions)	500.00	750.00	-250.00	66.7%
EQUIPR (Equipment Rental)	750.00	750.00	0.00	100.0%
FAIRV (Fair Visitations)	179.40	5,000.00	-4,820.60	3.6%
HONOR (Honorarium)				
SECTH (Sec-Treas Honorarium)	17,000.00	17,000.00	0.00	100.0%
Total HONOR (Honorarium)	17,000.00	17,000.00	0.00	100.0%

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IAFEE (IAFE)				
IAFEC (IAFE Convention)	2,400.00	6,600.00	-4,200.00	36.4%
IAFEZ (IAFE Zone)	0.00	4,200.00	-4,200.00	0.0%
SPONSOR (IAFE Zone Sponsor)	0.00	5,000.00	-5,000.00	0.0%
Total IAFEE (IAFE)	2,400.00	15,800.00	-13,400.00	15.2%
INSUR (Insurance)	1,445.00	1,600.00	-155.00	90.3%
LEGAL (Legal)	0.00	100.00	-100.00	0.0%
LEGCO (Consultant-Legislative)				
OTHER (Consultant-Other)	10.60	400.00	-389.40	2.7%
SALARY (Consultant-Salary)	35,199.84	35,200.00	-0.16	100.0%
TAX (Consultant-Sales Tax)	422.64			
Total LEGCO (Consultant-Legislative)	35,633.08	35,600.00	33.08	100.1%
MISCE (Miscellaneous Expense)	50.00	1,500.00	-1,450.00	3.3%
OBRDT (Other Board-Comm Travel)	99.90	1,250.00	-1,150.10	8.0%
OFFRT (OfficersTravel-Mtgs)	1,964.37	6,000.00	-4,035.63	32.7%
POSTG (Postage)	744.37	1,500.00	-755.63	49.6%
PRNTG (Printing)	327.39	300.00	27.39	109.1%
QUEEE (Queen Expense)				
QMILES (Mileage)	940.80	2,500.00	-1,559.20	37.6%
QSCHR (Scholarship)	2,000.00	2,000.00	0.00	100.0%
Total QUEEE (Queen Expense)	2,940.80	4,500.00	-1,559.20	65.4%
SCHOLE (Scholarship)	6,000.00	6,000.00	0.00	100.0%
SUPPL (Supplies)	1,417.35	1,200.00	217.35	118.1%
TELEC (Telecommunications)	1,916.70	2,100.00	-183.30	91.3%
Total Expense	96,953.16	132,450.00	-35,496.84	73.2%
Net Income	7,659.02	0.00	7,659.02	100.0%