

SISKIYOU GOLDEN FAIR JUNIOR LIVESTOCK AND VOCATIONAL PROJECTS AUCTIONS

SATURDAY, AUGUST 12, 2023 – DINNER AT 5 PM; OPENING CEREMONIES & PARADE OF CHAMPIONS AT 6 PM; AUCTION AT 6:30 PM
 SUNDAY, AUGUST 13, 2023 – BREAKFAST AT 8 AM; OPENING CEREMONIES & PARADE OF CHAMPIONS AT 9:30 AM; AUCTION AT 10 AM

The Bottom Line

The cost of a 4-H, FFA or Independent exhibitor's project animal is higher than that of commercially produced livestock due to the added initial costs of purchasing a stock show animal combined with the individual attention given to the animal's development. Junior members dedicate hundreds of hours caring for their project while learning valuable life skills along the way. The price paid above the breakeven cost will allow the exhibitors to earn a profit that can be reinvested into next year's project and/or saved for college funding. Exhibitors who participate in market animal and vocational education projects develop work ethic, responsibility, entrepreneurship experience, marketing skills and strategies, recordkeeping and financial management skills, accountability, leadership and teamwork. These economic and beneficial factors associated with the livestock project deserve a premium price.

2022 Sales Averages

<u>Specie</u>	<u>Per Lb.</u> <u>Avg. Price</u>	<u>Specie</u>	<u>Per Lb.</u> <u>Avg. Price</u>
Beef	\$7.46	Poultry	\$88.90
Sheep	\$22.88	Rabbit Pens	\$92.92
Swine	\$16.29	Turkeys	\$61.64
Goats	\$30.66		

<u>Specie</u>	<u>Per Head</u> <u>Sales Price Avg.</u>
Replacement Beef Heifer	\$5,597
Vocational Education	\$ 669
Replacement Dairy Heifer	\$4,553

Saturday Sale Order

Market Steers, Rabbit Pens, Poultry Pens, Sheep, Goats and Turkeys

Sunday Sale Order

Registered and Commercial Beef Replacement Heifers, Bred Dairy Heifers, Vocational Education and Swine

Buyer's Three Options After Purchase

Custom: The animal will be custom processed and packaged for you by the local service provider you select on your Buyer's Form. The local processor will contact you for cut & wrap instructions and to schedule pick-up of the product when ready. You will be financially responsible for the cut & wrap fee from the local processor.

Resale: The animal will be automatically resold for you at the current market price, which will be included in the sale booklet. You will not take possession of the product and are only financially responsible for paying the difference between your bid and the resale price.

Live Pick-up: As the winning bidder of a market animal lot, you have the option of choosing to "Live Pickup" your purchase(s). The animal must be picked up on Sunday, August 13, 2023 by 6 pm.

The Many Uses for Your Purchase

For Individuals: Put the quality packaged meat in your freezer to enjoy year round.

For Businesses: Present packaged meat to your customers, host a BBQ for employees, etc.

For Service Clubs: Host a BBQ, donate the meat, or auction off at a fundraiser event to boost your Club's Treasury!

SPECIAL THANK YOU: Thank you to **Finley Farming** for sponsoring the Buyer's Hats, **Jackson County Junior Livestock Auction** for cooking dinner on Saturday, **Raley's and Siskiyou County Farm Bureau** for sponsoring breakfast on Sunday and **AIR Fuels** for sponsoring lunch on Sunday.

How to Participate in Person

Come to the fair and bid on August 12th or 13th. In your Buyer's Packet you will receive two tickets for entrance into the fair on Saturday, August 12th. Fair Admission is free for everyone on Sunday, August 13th. Upon entrance to the fair please proceed to the "Mobile J&C Auction Trailer" located across the walkway from the Sale Ring to check in with your completed/signed Buyer's Agreement and to receive your Buyer's Number.

Credit card payments in the form of VISA and MasterCard will be accepted with a **1.5% processing fee** on the day of the Auction. The full **3% processing fee** will be collected for any payments occurring after the day of the Auction.

If you don't want to buy an animal, but would still like to support the auction, we have the Price Support option. Price Support allows you to boost the price for an individual seller, a 4-H club or an FFA chapter. You can also boost the price of a certain species of animals by the pound, by a flat rate or all the animals under a certain price. Lastly, you can give money to support the auction in general. Price support forms are available online (<https://www.sisqfair.com/p/about/10th-district-jlac>) and with the Buyer's Packet.

Please come early and enjoy the complimentary buyer's festivities: Dinner on Saturday at 5 pm, Buyer's Breakfast on Sunday from 8-9:30 am, and Buyer's Lunch on Sunday at 12 pm.

How to Participate Online

Once again, this year online bidding with livestreaming will be available at: <https://www.livestockmarket.com/events/upcoming/siskiyou-golden-fairgrounds>

Exhibitor's Financial Bottom Line

	Hog	Lamb	Steer
Feeder Project Animal	\$450	\$450	\$2,250
Feed	\$550	\$450	\$2,200
Miscellaneous Cost	\$100	\$100	\$250
TOTAL PROJECT COST	\$1,100	\$1,000	\$4,700
Break Even price per pound	\$4.80	\$7.40	\$3.60
Based on Average weight of	230lbs.	135 lbs.	1300 lbs.

