

Central States Fair, Inc.
BHSS - Actual to Budget & Prior Yr Comparison
For the Three Months Ending December 31, 2024

	Current YTD Actual	Current YTD Budget	Budget Variance	Prior YTD Actual	YTD Actual Variance
Revenues					
45111 Special Event BHSS	\$ 3,000	\$ 0	3,000	\$ 3,000	0
45113 Broncs 4 Breakfast Revenue	14,089	15,000	(911)	10,993	3,096
45114 Broncs 4 Brkfst Sponsorships	17,833	15,000	2,833	0	17,833
45116 Stray Gathering Sponsorships	0	3,750	(3,750)	0	0
45117 BHSS Concert Revenue	65,959	35,000	30,959	43,718	22,241
45118 Boots & Beer Revenue	1,520	2,000	(480)	304	1,216
45119 Boots & Beer Sponsorship	0	1,000	(1,000)	0	0
45120 BHSS Concert Sponsorship	0	3,500	(3,500)	0	0
45124 Working Dog Revenue	3,726	6,000	(2,274)	1,998	1,728
45125 Working Dog Sponsorship	3,000	5,000	(2,000)	500	2,500
45126 Wild Ride Sponsorship	0	0	0	5,550	(5,550)
45127 Wild Ride Income	0	0	0	2,943	(2,943)
45128 Bull Fighters Only Revenue	4,570	17,500	(12,930)	0	4,570
45129 Bull Fighters Only Sponsorship	6,275	10,000	(3,725)	0	6,275
45219 Horse Sale Sponsorships	34,600	35,000	(400)	6,250	28,350
45220 Horse Sale Net	46,654	10,000	36,654	47,454	(800)
45222 Horse Show Sponsorships	4,500	6,000	(1,500)	6,650	(2,150)
45223 Stallion Row Entries	13,300	15,000	(1,700)	15,200	(1,900)
45241 Ranch Rodeo Revenue	24,181	17,000	7,181	27,054	(2,873)
45242 Ranch Rodeo Sponsorships	19,383	30,000	(10,617)	5,000	14,383
45244 Team Roping Sponsorship	5,500	2,000	3,500	0	5,500
45332 Livestock Sale Net	48,423	15,000	33,423	47,107	1,316
45333 Livestock Sale Sponsorships	35,700	35,000	700	26,450	9,250
45400 Youth Livestock Show Sponsors	20,000	30,000	(10,000)	30,850	(10,850)
45401 Youth Livestock Revenue	0	4,000	(4,000)	0	0
45958 Sponsorships - General	54,500	60,000	(5,500)	28,050	26,450
45980 Vendor Equipment Rentals	6,840	0	6,840	2,900	3,940
45981 Commercial Booth Revenue	354,805	350,000	4,805	365,228	(10,423)
	<u>788,358</u>	<u>722,750</u>	<u>65,608</u>	<u>677,199</u>	<u>111,159</u>
Expenses					
55111 Special Event BHSS	0	500	(500)	275	(275)
55113 Broncs 4 Breakfast Expenses	0	15,000	(15,000)	0	0
55115 Stray Gathering Expense	0	5,000	(5,000)	0	0
55117 BHSS Concert Expenses	333	0	333	6,173	(5,840)
55124 Working Dog Expense	145	7,500	(7,355)	0	145
55129 Bull Fighters Only Expense	156	10,000	(9,844)	0	156
55134 Miss BHSS Queen Pageant	0	1,000	(1,000)	0	0
55221 Horse Show Expense	3,388	9,000	(5,612)	2,930	458
55241 Ranch Rodeo Expense	0	10,000	(10,000)	157	(157)
55243 Team Roping Expense	0	5,000	(5,000)	0	0
55333 Livestock - Sup. Row Expense	2,745	2,500	245	976	1,769
55400 Youth Livestock Show Expenses	0	10,000	(10,000)	5,488	(5,488)
55599 Rent Expense	356	0	356	0	356
55911 Office Supplies	0	5,000	(5,000)	484	(484)
55912 Supplies	277	5,000	(4,723)	0	277

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55913 Advertising/Marketing	3,033	20,000	(16,967)	3,719	(686)
55914 Repairs & Maintenance	0	1,000	(1,000)	0	0
55928 Shavings	0	2,500	(2,500)	0	0
55938 Printing, Postage & Copies	14	1,000	(986)	622	(608)
55981 Commercial Booth Expense	0	500	(500)	0	0
55987 Signage	0	2,500	(2,500)	0	0
Total Expenses	10,447	113,000	(102,553)	20,824	(10,377)
Net Income	\$ 777,911	\$ 609,750	168,161	\$ 656,375	121,536