

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Seven Months Ending April 30, 2024

		Current YTD Actual	Current YTD Budget	Budget Variance	Prior YTD Actual	YTD Actual Variance
Revenues						
41529	Stalling-Monthly Horse	\$ 2,962	\$ 5,833	(2,871)	\$ 5,979	(3,017)
41547	Rental-Barn 9	600	1,000	(400)	0	600
41548	Rental-Bray\ Rounds Arena	650	1,000	(350)	1,080	(430)
41549	Sales - Campground Rev.	20,841	1,000	19,841	17,388	3,453
41550	Rental-GenPro	8,012	8,750	(738)	7,025	987
41551	Rental-Creative Arts Bldg	2,470	1,750	720	2,220	250
41552	Rental-Fine Arts Bldg.	8,325	5,833	2,492	6,675	1,650
41554	Rental-Parking Lot/Grounds	1,200	1,333	(133)	1,500	(300)
41555	Rental - Groundkeeper House	4,154	3,975	179	5,561	(1,407)
41556	Rental - Lions Building	9,610	2,333	7,277	2,530	7,080
41558	Rental - Nerdy Nuts	19,055	5,833	13,222	5,300	13,755
41599	Rental-Miscellaneous Items	4,185	2,917	1,268	1,893	2,292
41914	General Donation	10,500	67,083	(56,583)	15,000	(4,500)
41928	Stalling-General Event	144,799	151,250	(6,451)	176,762	(31,963)
41929	Shavings	1,034	250	784	372	662
41958	Sponsorships - General	44,285	21,250	23,035	30,000	14,285
41962	CC Handling Fees	0	30,000	(30,000)	28,974	(28,974)
41963	Interest and Dividends	6,944	2,042	4,902	2,083	4,861
41965	Memberships	3,160	3,000	160	1,270	1,890
41966	Penn Co-Bldg & Grnds Allotment	20,461	270,667	(250,206)	260,941	(240,480)
41998	Miscellaneous	130	1,167	(1,037)	(2)	132
	Total Revenues	313,377	588,266	(274,889)	572,551	(259,174)
Expenses						
51599	Rent Expense	1,731	8,750	(7,019)	2,130	(399)
51904	Equipment Purchases	34,738	46,667	(11,929)	55,498	(20,760)
51905	Rental Equipment Purchases	0	2,917	(2,917)	0	0
51906	Office Equipment Purchases	535	2,917	(2,382)	1,677	(1,142)
51907	Meals & Entertainment	4,784	8,750	(3,966)	6,440	(1,656)
51908	Travel - Lodging	17,157	15,000	2,157	15,628	1,529
51910	Gas & Oil	29,146	35,000	(5,854)	30,731	(1,585)
51911	Office Supplies	11,764	8,750	3,014	5,655	6,109
51912	Supplies	6,617	5,833	784	5,034	1,583
51913	Advertising	11,460	5,833	5,627	6,704	4,756
51914	Repairs & Maint-Buildings	56,804	87,500	(30,696)	73,584	(16,780)
51915	Repairs & Maint-General Equip	11,918	29,167	(17,249)	31,069	(19,151)
51916	Repairs & Maint-Office Equip	10,374	11,667	(1,293)	10,583	(209)
51928	Shavings	2,896	11,500	(8,604)	9,220	(6,324)
51938	Printing, Postage & Copies	6,928	6,000	928	6,023	905
51965	Membership Expense	131	3,000	(2,869)	1,571	(1,440)
51970	Internet Expenses	3,610	1,750	1,860	2,102	1,508
51971	Utilities - Electricity	50,405	51,000	(595)	48,168	2,237
51972	Garbage	23,340	10,500	12,840	11,338	12,002
51973	Utilities - Heat	17,638	22,500	(4,862)	20,365	(2,727)
51974	Telephone	6,106	7,000	(894)	5,982	124
51975	Utilities - Water	10,717	14,000	(3,283)	19,367	(8,650)
51978	Insurance	56,670	50,400	6,270	38,068	18,602

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51987 Signage	11,280	11,667	(387)	973	10,307
51991 Contract Labor	21,000	24,500	(3,500)	24,500	(3,500)
51992 Inmate Labor Expense	0	0	0	7,633	(7,633)
51998 Miscellaneous	0	1,750	(1,750)	0	0
61801 Payroll - Office	253,731	303,333	(49,602)	230,134	23,597
61802 Payroll - Maintenance	235,052	222,833	12,219	216,908	18,144
61804 Payroll Taxes - General	49,550	64,167	(14,617)	51,536	(1,986)
61805 Employee Benefits Expense	33,089	43,750	(10,661)	43,435	(10,346)
61812 Payroll - Maintenance/Temp.	42,324	24,500	17,824	4,396	37,928
61818 Payroll - Stalling	7,330	9,200	(1,870)	6,865	465
61910 Depreciation Exp.	152,506	140,000	12,506	144,848	7,658
61911 Accounting/Legal Expense	24,425	11,667	12,758	19,880	4,545
61912 Consulting	15,383	5,833	9,550	9,700	5,683
61914 Public Relations/Donations	4,647	2,917	1,730	3,379	1,268
61916 Licenses and Fees	3,376	3,208	168	3,665	(289)
61917 Seminars & Training	7,140	6,000	1,140	2,905	4,235
61921 Dues and Subscriptions	1,962	1,750	212	2,142	(180)
61961 Bank Charges	1,277	1,167	110	1,411	(134)
61962 Credit Card Fees	31,373	20,417	10,956	12,139	19,234
61965 Misc Losses	0	2,917	(2,917)	13,265	(13,265)
61966 CSF Foundation Expense	0	12,000	(12,000)	12,058	(12,058)
61969 BOD EXPENSE	4,004	13,333	(9,329)	7,646	(3,642)
61970 Credit Losses	3,050	0	3,050	0	3,050
Total Expenses	1,277,968	1,373,310	(95,342)	1,226,355	51,613
Net Income	\$ (964,591)	\$ (785,044)	(179,547)	\$ (653,804)	(310,787)