

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Nine Months Ending June 30, 2024

	Current YTD Actual	Current YTD Budget	Budget Variance	Prior YTD Actual	YTD Actual Variance
Revenues					
41200 Summer Horse Sale Net	\$ 0	\$ 0	0	\$ (6,616)	6,616
41529 Stalling-Monthly Horse	2,962	7,500	(4,538)	8,027	(5,065)
41547 Rental-Barn 9	600	2,500	(1,900)	0	600
41548 Rental-Bray\ Rounds Arena	1,425	1,500	(75)	1,330	95
41549 Sales - Campground Rev.	37,518	29,000	8,518	47,273	(9,755)
41550 Rental-GenPro	9,812	11,250	(1,438)	9,910	(98)
41551 Rental-Creative Arts Bldg	4,720	2,250	2,470	2,880	1,840
41552 Rental-Fine Arts Bldg.	10,725	7,500	3,225	8,265	2,460
41554 Rental-Parking Lot/Grounds	2,325	2,667	(342)	2,750	(425)
41555 Rental - Groundkeeper House	5,308	5,129	179	7,454	(2,146)
41556 Rental - Lions Building	10,735	3,000	7,735	4,330	6,405
41558 Rental - Nerdy Nuts	21,005	7,500	13,505	5,300	15,705
41569 Rental - Csf Portable Stage	0	625	(625)	419	(419)
41599 Rental-Miscellaneous Items	12,144	3,750	8,394	16,192	(4,048)
41910 Gain/Loss on Sale of Assets	(500)	0	(500)	0	(500)
41914 General Donation	10,500	86,250	(75,750)	15,000	(4,500)
41928 Stalling-General Event	178,313	210,750	(32,437)	223,468	(45,155)
41929 Shavings	1,050	750	300	1,004	46
41958 Sponsorships - General	44,285	42,500	1,785	42,500	1,785
41962 CC Handling Fees	30	30,000	(29,970)	28,993	(28,963)
41963 Interest and Dividends	8,042	2,625	5,417	3,423	4,619
41965 Memberships	3,160	3,000	160	1,270	1,890
41966 Penn Co-Bldg & Grnds Allotment	205,527	380,000	(174,473)	473,284	(267,757)
41998 Miscellaneous	170	1,500	(1,330)	8	162
	<u>569,856</u>	<u>841,546</u>	<u>(271,690)</u>	<u>896,464</u>	<u>(326,608)</u>
Total Revenues					
Expenses					
51111 Special Event	0	0	0	8,315	(8,315)
51599 Rent Expense	4,874	11,250	(6,376)	7,284	(2,410)
51904 Equipment Purchases	36,799	60,000	(23,201)	149,357	(112,558)
51905 Rental Equipment Purchases	0	3,750	(3,750)	0	0
51906 Office Equipment Purchases	535	3,750	(3,215)	927	(392)
51907 Meals & Entertainment	6,838	11,250	(4,412)	9,967	(3,129)
51908 Travel - Lodging	18,906	15,000	3,906	15,628	3,278
51910 Gas & Oil	37,662	45,000	(7,338)	40,802	(3,140)
51911 Office Supplies	13,082	11,250	1,832	6,514	6,568
51912 Supplies	6,840	7,500	(660)	6,882	(42)
51913 Advertising	19,955	7,500	12,455	12,893	7,062
51914 Repairs & Maint-Buildings	64,718	112,500	(47,782)	117,876	(53,158)
51915 Repairs & Maint-General Equip	18,390	37,500	(19,110)	43,238	(24,848)
51916 Repairs & Maint-Office Equip	13,338	15,000	(1,662)	13,910	(572)
51928 Shavings	4,896	14,000	(9,104)	11,515	(6,619)
51938 Printing, Postage & Copies	7,769	7,000	769	7,047	722
51965 Membership Expense	131	3,000	(2,869)	1,571	(1,440)
51970 Internet Expenses	4,842	2,250	2,592	2,633	2,209
51971 Utilities - Electricity	62,998	65,000	(2,002)	60,706	2,292
51972 Garbage	24,145	22,000	2,145	23,776	369

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51973 Utilities - Heat	19,541	24,250	(4,709)	21,700	(2,159)
51974 Telephone	8,182	9,000	(818)	7,828	354
51975 Utilities - Water	13,066	30,000	(16,934)	22,322	(9,256)
51978 Insurance	73,072	64,800	8,272	50,744	22,328
51987 Signage	12,169	15,000	(2,831)	973	11,196
51991 Contract Labor	28,000	31,500	(3,500)	31,500	(3,500)
51992 Inmate Labor Expense	0	0	0	7,633	(7,633)
51998 Miscellaneous	2,971	2,250	721	0	2,971
61801 Payroll - Office	339,285	390,000	(50,715)	322,253	17,032
61802 Payroll - Maintenance	309,836	286,500	23,336	304,497	5,339
61804 Payroll Taxes - General	62,911	82,500	(19,589)	65,864	(2,953)
61805 Employee Benefits Expense	42,609	56,250	(13,641)	54,269	(11,660)
61812 Payroll - Maintenance/Temp.	57,741	28,500	29,241	13,343	44,398
61814 Payroll - Special Event	1,545	0	1,545	(376)	1,921
61815 Payroll - Security	0	0	0	1,556	(1,556)
61818 Payroll - Stalling	8,689	10,600	(1,911)	8,884	(195)
61910 Depreciation Exp.	196,080	180,000	16,080	183,820	12,260
61911 Accounting/Legal Expense	24,425	15,000	9,425	19,880	4,545
61912 Consulting	17,433	7,500	9,933	29,313	(11,880)
61914 Public Relations/Donations	4,758	3,750	1,008	3,517	1,241
61916 Licenses and Fees	3,376	4,125	(749)	5,095	(1,719)
61917 Seminars & Training	7,234	6,000	1,234	4,316	2,918
61921 Dues and Subscriptions	2,021	2,250	(229)	2,261	(240)
61961 Bank Charges	1,625	1,500	125	1,685	(60)
61962 Credit Card Fees	36,792	26,250	10,542	12,820	23,972
61965 Misc Losses	0	3,750	(3,750)	13,265	(13,265)
61966 CSF Foundation Expense	0	12,000	(12,000)	12,058	(12,058)
61969 BOD EXPENSE	10,543	14,000	(3,457)	14,161	(3,618)
61970 Credit Losses	3,050	0	3,050	0	3,050
Total Expenses	1,633,672	1,761,775	(128,103)	1,756,022	(122,350)
Net Income	\$ (1,063,816)	\$ (920,229)	(143,587)	\$ (859,558)	(204,258)