

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Twelve Months Ending September 30, 2024

	Current YTD Actual	Current YTD Budget	Budget Variance	Prior YTD Actual	YTD Actual Variance
Revenues					
41111 Special Event	\$ 0	\$ 25,000	(25,000)	\$ 0	0
41200 Summer Horse Sale Net	0	0	0	(14,092)	14,092
41529 Stalling-Monthly Horse	2,962	10,000	(7,038)	10,080	(7,118)
41547 Rental-Barn 9	1,800	2,500	(700)	0	1,800
41548 Rental-Bray\ Rounds Arena	3,250	2,000	1,250	4,580	(1,330)
41549 Sales - Campground Rev.	85,358	80,000	5,358	93,957	(8,599)
41550 Rental-GenPro	14,537	15,000	(463)	11,910	2,627
41551 Rental-Creative Arts Bldg	5,970	3,000	2,970	3,780	2,190
41552 Rental-Fine Arts Bldg.	13,175	10,000	3,175	11,190	1,985
41553 Rental-Grandstand	0	1,500	(1,500)	750	(750)
41554 Rental-Parking Lot/Grounds	5,325	4,000	1,325	4,750	575
41555 Rental - Groundkeeper House	6,692	6,514	178	9,669	(2,977)
41556 Rental - Lions Building	13,210	4,000	9,210	4,330	8,880
41558 Rental - Nerdy Nuts	26,225	10,000	16,225	7,900	18,325
41569 Rental - Csf Portable Stage	467	2,500	(2,033)	2,845	(2,378)
41599 Rental-Miscellaneous Items	13,685	5,000	8,685	17,904	(4,219)
41910 Gain/Loss on Sale of Assets	(500)	1,000	(1,500)	62,090	(62,590)
41914 General Donation	10,500	115,000	(104,500)	43,000	(32,500)
41928 Stalling-General Event	289,883	300,000	(10,117)	331,198	(41,315)
41929 Shavings	5,030	1,500	3,530	2,908	2,122
41958 Sponsorships - General	99,285	85,000	14,285	35,714	63,571
41962 CC Handling Fees	158	30,000	(29,842)	29,044	(28,886)
41963 Interest and Dividends	10,576	3,500	7,076	5,312	5,264
41965 Memberships	3,160	3,000	160	1,270	1,890
41966 Penn Co-Bldg & Grnds Allotment	321,820	544,000	(222,180)	579,903	(258,083)
41998 Miscellaneous	280	2,000	(1,720)	238	42
41999 Grants Received	0	0	0	846,309	(846,309)
	932,848	1,266,014	(333,166)	2,106,539	(1,173,691)
Expenses					
51111 Special Event	2,500	25,000	(22,500)	0	2,500
51599 Rent Expense	4,869	15,000	(10,131)	20,797	(15,928)
51904 Equipment Purchases	64,709	80,000	(15,291)	173,404	(108,695)
51905 Rental Equipment Purchases	0	5,000	(5,000)	687	(687)
51906 Office Equipment Purchases	730	5,000	(4,270)	11,271	(10,541)
51907 Meals & Entertainment	17,260	15,000	2,260	12,445	4,815
51908 Travel - Lodging	18,906	15,000	3,906	20,362	(1,456)
51910 Gas & Oil	55,733	60,000	(4,267)	64,596	(8,863)
51911 Office Supplies	14,446	15,000	(554)	16,872	(2,426)
51912 Supplies	11,533	10,000	1,533	6,882	4,651
51913 Advertising	19,962	10,000	9,962	13,018	6,944
51914 Repairs & Maint-Buildings	77,349	150,000	(72,651)	265,885	(188,536)
51915 Repairs & Maint-General Equip	46,953	50,000	(3,047)	54,183	(7,230)
51916 Repairs & Maint-Office Equip	17,540	20,000	(2,460)	18,730	(1,190)
51928 Shavings	13,133	25,000	(11,867)	25,636	(12,503)
51938 Printing, Postage & Copies	9,633	9,000	633	8,304	1,329
51965 Membership Expense	255	3,000	(2,745)	1,571	(1,316)

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51970 Internet Expenses	4,616	3,000	1,616	2,961	1,655
51971 Utilities - Electricity	103,156	100,000	3,156	96,588	6,568
51972 Garbage	54,278	50,000	4,278	53,478	800
51973 Utilities - Heat	20,157	25,000	(4,843)	22,195	(2,038)
51974 Telephone	11,047	12,000	(953)	10,839	208
51975 Utilities - Water	27,922	55,000	(27,078)	34,092	(6,170)
51978 Insurance	96,320	86,400	9,920	71,109	25,211
51987 Signage	12,705	20,000	(7,295)	(11,403)	24,108
51991 Contract Labor	38,500	42,000	(3,500)	42,000	(3,500)
51992 Inmate Labor Expense	0	0	0	7,633	(7,633)
51998 Miscellaneous	2,971	3,000	(29)	22,144	(19,173)
61801 Payroll - Office	453,488	520,000	(66,512)	489,527	(36,039)
61802 Payroll - Maintenance	427,749	382,000	45,749	468,883	(41,134)
61804 Payroll Taxes - General	95,696	110,000	(14,304)	103,112	(7,416)
61805 Employee Benefits Expense	57,937	75,000	(17,063)	69,189	(11,252)
61812 Payroll - Maintenance/Temp.	67,677	45,000	22,677	37,588	30,089
61814 Payroll - Special Event	55	1,500	(1,445)	(376)	431
61815 Payroll - Security	0	1,600	(1,600)	1,556	(1,556)
61818 Payroll - Stalling	10,053	15,000	(4,947)	12,006	(1,953)
61910 Depreciation Exp.	261,440	240,000	21,440	261,440	0
61911 Accounting/Legal Expense	24,425	20,000	4,425	19,880	4,545
61912 Consulting	17,433	10,000	7,433	31,623	(14,190)
61914 Public Relations/Donations	6,563	5,000	1,563	5,870	693
61916 Licenses and Fees	3,396	5,500	(2,104)	5,545	(2,149)
61917 Seminars & Training	7,353	6,000	1,353	5,743	1,610
61921 Dues and Subscriptions	2,759	3,000	(241)	2,773	(14)
61961 Bank Charges	2,185	2,000	185	2,260	(75)
61962 Credit Card Fees	60,613	35,000	25,613	33,181	27,432
61965 Misc Losses	0	5,000	(5,000)	13,265	(13,265)
61966 CSF Foundation Expense	0	12,000	(12,000)	12,058	(12,058)
61969 BOD EXPENSE	10,996	15,000	(4,004)	17,792	(6,796)
61970 Credit Losses	3,050	0	3,050	0	3,050
Total Expenses	2,260,051	2,417,000	(156,949)	2,659,194	(399,143)
Net Income	\$ (1,327,203)	\$ (1,150,986)	(176,217)	\$ (552,655)	(774,548)