

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Three Months Ending December 31, 2024

	Current YTD Actual	Current YTD Budget	Budget Variance	Prior YTD Actual	YTD Actual Variance
Revenues					
41529 Stalling-Monthly Horse	\$ 0	\$ 0	0	\$ 1,773	(1,773)
41547 Rental-Barn 9	0	500	(500)	0	0
41548 Rental-Bray\ Rounds Arena	0	750	(750)	650	(650)
41549 Sales - Campground Rev.	4,724	7,000	(2,276)	3,451	1,273
41550 Rental-GenPro	5,350	3,750	1,600	4,962	388
41551 Rental-Creative Arts Bldg	720	1,875	(1,155)	1,720	(1,000)
41552 Rental-Fine Arts Bldg.	4,200	3,750	450	2,900	1,300
41554 Rental-Parking Lot/Grounds	0	0	0	700	(700)
41555 Rental - Groundkeeper House	1,615	1,500	115	2,308	(693)
41556 Rental - Lions Building	1,050	3,125	(2,075)	860	190
41558 Rental - Nerdy Nuts	6,225	6,250	(25)	12,650	(6,425)
41599 Rental-Miscellaneous Items	3,211	1,250	1,961	1,269	1,942
41914 General Donation	19,300	17,500	1,800	0	19,300
41928 Stalling-General Event	36,223	75,000	(38,777)	25,339	10,884
41929 Shavings	0	375	(375)	786	(786)
41958 Sponsorships - General	52,175	25,000	27,175	29,285	22,890
41963 Interest and Dividends	2,013	1,250	763	3,062	(1,049)
41966 Penn Co-Bldg & Grnds Allotment	113,898	136,000	(22,102)	(108,930)	222,828
41998 Miscellaneous	25	250	(225)	30	(5)
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Total Revenues	250,729	285,125	(34,396)	(17,185)	267,914
Expenses					
51599 Rent Expense	1,394	1,250	144	644	750
51904 Equipment Purchases	879	20,000	(19,121)	13,497	(12,618)
51905 Rental Equipment Purchases	288	2,500	(2,212)	0	288
51906 Office Equipment Purchases	2,575	250	2,325	535	2,040
51907 Meals & Entertainment	1,491	3,750	(2,259)	3,551	(2,060)
51908 Travel - Lodging	6,001	10,000	(3,999)	9,928	(3,927)
51910 Gas & Oil	9,209	13,750	(4,541)	10,338	(1,129)
51911 Office Supplies	6,454	3,750	2,704	5,532	922
51912 Supplies	2,439	2,500	(61)	1,971	468
51913 Advertising	3,879	3,000	879	500	3,379
51914 Repairs & Maint-Buildings	29,677	18,750	10,927	30,410	(733)
51915 Repairs & Maint-General Equip	5,396	12,500	(7,104)	6,042	(646)
51916 Repairs & Maint-Office Equip	5,303	5,000	303	4,446	857
51928 Shavings	2,631	2,000	631	2,856	(225)
51938 Printing, Postage & Copies	1,559	2,250	(691)	2,609	(1,050)
51970 Internet Expenses	2,501	1,250	1,251	885	1,616
51971 Utilities - Electricity	22,634	25,000	(2,366)	21,379	1,255
51972 Garbage	13,280	12,500	780	12,343	937
51973 Utilities - Heat	4,095	4,500	(405)	4,076	19
51974 Telephone	2,781	2,500	281	1,987	794
51975 Utilities - Water	9,091	6,000	3,091	8,121	970
51978 Insurance	21,590	23,750	(2,160)	22,242	(652)
51987 Signage	30	1,500	(1,470)	0	30
51991 Contract Labor	7,000	10,500	(3,500)	10,500	(3,500)
51998 Miscellaneous	0	750	(750)	0	0

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61801	Payroll - Office	81,163	132,750	(51,587)	95,479	(14,316)
61802	Payroll - Maintenance	91,894	118,750	(26,856)	104,215	(12,321)
61804	Payroll Taxes - General	8,862	27,500	(18,638)	14,518	(5,656)
61805	Employee Benefits Expense	16,026	16,250	(224)	13,289	2,737
61812	Payroll - Maintenance/Temp.	19,412	50,000	(30,588)	2,631	16,781
61818	Payroll - Stalling	1,322	2,250	(928)	931	391
61910	Depreciation Exp.	48,248	48,248	0	65,360	(17,112)
61911	Accounting/Legal Expense	18,000	20,000	(2,000)	20,000	(2,000)
61912	Consulting	0	1,250	(1,250)	2,050	(2,050)
61914	Public Relations/Donations	3,960	1,625	2,335	3,743	217
61916	Licenses and Fees	1,995	1,750	245	1,780	215
61917	Seminars & Training	5,025	6,000	(975)	5,791	(766)
61921	Dues and Subscriptions	740	625	115	770	(30)
61961	Bank Charges	664	500	164	568	96
61962	Credit Card Fees	12,872	12,000	872	11,292	1,580
61965	Misc Losses	0	1,250	(1,250)	0	0
61969	BOD EXPENSE	2,081	3,200	(1,119)	1,600	481
61970	Credit Losses	0	1,250	(1,250)	1,550	(1,550)
	Total Expenses	474,441	634,698	(160,257)	519,959	(45,518)
	Net Income	\$ (223,712)	\$ (349,573)	125,861	\$ (537,144)	313,432