

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Two Months Ending November 30, 2024

		Current YTD Actual		Current YTD Budget		Budget Variance		Prior YTD Actual		YTD Actual Variance
Revenues										
41529	Stalling-Monthly Horse	\$ 0		\$ 0		0		1,190		(1,190)
41547	Rental-Barn 9	0		333		(333)		0		0
41548	Rental-Bray\ Rounds Arena	0		500		(500)		500		(500)
41549	Sales - Campground Rev.	4,502		5,000		(498)		3,243		1,259
41550	Rental-GenPro	4,250		2,500		1,750		3,812		438
41551	Rental-Creative Arts Bldg	720		1,250		(530)		750		(30)
41552	Rental-Fine Arts Bldg.	3,550		2,500		1,050		2,150		1,400
41554	Rental-Parking Lot/Grounds	0		0		0		700		(700)
41555	Rental - Groundkeeper House	1,154		1,000		154		1,846		(692)
41556	Rental - Lions Building	1,050		2,083		(1,033)		710		340
41558	Rental - Nerdy Nuts	4,775		4,167		608		11,600		(6,825)
41599	Rental-Miscellaneous Items	2,819		833		1,986		1,157		1,662
41914	General Donation	28,973		11,667		17,306		0		28,973
41928	Stalling-General Event	32,262		50,000		(17,738)		21,576		10,686
41929	Shavings	0		250		(250)		336		(336)
41958	Sponsorships - General	4,285		16,667		(12,382)		29,285		(25,000)
41963	Interest and Dividends	1,170		833		337		1,472		(302)
41966	Penn Co-Bldg & Grnds Allotment	113,898		90,667		23,231		(108,930)		222,828
41998	Miscellaneous	10		167		(157)		30		(20)
	Total Revenues	203,418		190,417		13,001		(28,573)		231,991
Expenses										
51599	Rent Expense	832		833		(1)		631		201
51904	Equipment Purchases	879		13,333		(12,454)		13,322		(12,443)
51905	Rental Equipment Purchases	288		1,667		(1,379)		0		288
51906	Office Equipment Purchases	2,575		167		2,408		535		2,040
51907	Meals & Entertainment	917		2,500		(1,583)		2,701		(1,784)
51908	Travel - Lodging	2,409		5,000		(2,591)		3,915		(1,506)
51910	Gas & Oil	6,860		9,167		(2,307)		8,007		(1,147)
51911	Office Supplies	2,383		2,500		(117)		2,353		30
51912	Supplies	2,157		1,667		490		0		2,157
51913	Advertising	435		2,000		(1,565)		500		(65)
51914	Repairs & Maint-Buildings	26,100		12,500		13,600		22,691		3,409
51915	Repairs & Maint-General Equip	3,078		8,333		(5,255)		4,939		(1,861)
51916	Repairs & Maint-Office Equip	3,199		3,333		(134)		2,964		235
51928	Shavings	2,631		1,500		1,131		2,456		175
51938	Printing, Postage & Copies	1,153		1,500		(347)		1,701		(548)
51970	Internet Expenses	2,204		833		1,371		592		1,612
51971	Utilities - Electricity	16,294		16,667		(373)		14,955		1,339
51972	Garbage	13,280		8,333		4,947		8,940		4,340
51973	Utilities - Heat	892		1,500		(608)		1,764		(872)
51974	Telephone	2,706		1,667		1,039		935		1,771
51975	Utilities - Water	8,144		4,000		4,144		5,729		2,415
51978	Insurance	14,309		15,833		(1,524)		14,039		270
51987	Signage	30		1,000		(970)		0		30
51991	Contract Labor	3,500		7,000		(3,500)		7,000		(3,500)

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Two Months Ending November 30, 2024

	Current YTD Actual	Current YTD Budget	Budget Variance	Prior YTD Actual	YTD Actual Variance
51998 Miscellaneous	0	500	(500)	0	0
61801 Payroll - Office	41,394	88,500	(47,106)	57,027	(15,633)
61802 Payroll - Maintenance	58,318	79,167	(20,849)	68,714	(10,396)
61804 Payroll Taxes - General	2,778	18,333	(15,555)	8,714	(5,936)
61805 Employee Benefits Expense	8,359	10,833	(2,474)	7,136	1,223
61812 Payroll - Maintenance/Temp.	15,416	33,333	(17,917)	2,331	13,085
61818 Payroll - Stalling	974	1,625	(651)	658	316
61910 Depreciation Exp.	0	0	0	43,573	(43,573)
61911 Accounting/Legal Expense	18,000	3,500	14,500	3,500	14,500
61912 Consulting	0	833	(833)	2,050	(2,050)
61914 Public Relations/Donations	1,182	1,083	99	3,605	(2,423)
61916 Licenses and Fees	1,760	1,750	10	1,780	(20)
61917 Seminars & Training	3,941	6,000	(2,059)	5,791	(1,850)
61921 Dues and Subscriptions	640	417	223	770	(130)
61961 Bank Charges	463	333	130	413	50
61962 Credit Card Fees	7,616	7,000	616	5,332	2,284
61965 Misc Losses	0	833	(833)	0	0
61969 BOD EXPENSE	1,751	1,700	51	540	1,211
61970 Credit Losses	0	833	(833)	0	0
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
Total Expenses	279,847	379,406	(99,559)	332,603	(52,756)
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
Net Income	\$ (76,429)	\$ (188,989)	112,560	\$ (361,176)	284,747
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>