



**15th District Agricultural Association
Kern County Fair and Event Center
Bakersfield, California**

**Minutes of the Board of Directors Meeting
Monday, September 16, 2024**

Call to Order:

Chairman Dunphy called the meeting to order at 5:05 PM in the Association Office.

Directors Present:

<u>Board Member</u>	<u>Present</u>	<u>Absent</u>	<u>Excused</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy			X
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

Chairman Britschgi requested a motion to approve the excused absences. Motion made by Director Johnson, seconded by Director Lidgett. Motion passed by all Directors.

Public Comment:

Teresa- Thanks everyone for the food for the livestock kids. It is greatly appreciated. Thanks to Upside and painting the barns.

Consent Calendar:

- a. Review of Minutes of August 19, 2024, Regular Meeting
- b. Review of 2024 Interim Rental Agreements
- c. Review of 2024 Standard Agreements
- d. Review of 2024 Sponsorship Agreements
- e. Review of 2024 Concession Agreements

- f. Review of 2024 Commercial Vendor Agreements
- g. Review of 2024 Livestock Judges Agreement

Chairman Britschgi requested a motion to approve the Consent Calendar. Motion made by Director Espericueta, seconded by Director Johnson. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy			
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

Committee Reports

Finance Committee - Lucas Espericueta, Chairperson

- a. Review of Financial Report (*Discussion/Action by Board*)
- b. Review of the August 2024 Financials (*Discussion/Action by Board*)

Director Espericueta- Tab 3 the Memo. We are in a really strong position. We have a good amount of cash, and our payables are down from last year. We are ahead in the cash department. Now go to tab 4 you will see Payments we broke even and actually made a profit last month about \$58,000 compared to last year where we lost \$300,000.

Director Chavez -The maintenance from 2023 to now it \$200,000 short is that right.

Director Espericueta- Mike has really been hammering overtime. To keep it down. That is why we have \$250,000 savings on maintenance alone. Last year our expenses in August were \$943,000 and this month they were \$623,000. The next page is Year to Date so January to August 31st. Going back the last 5 years we are currently sitting at a negative (\$588,000) position which is the best we've had in the past 5 years for pre-fair expenses. Last year we had a 1.3 million deficit as of August 31st. We are ahead a couple thousand dollars.

Director Chavez – The fair admission is up, is that just money coming in sooner or actual ticket sales?

Mike- Yes, presale tickets.

Chairman Britschgi - What do we have in presales right now?

Mike- I don't know, because it keeps rising and the sale ends at 11:59 Tuesday the 17th. I had a thousand pre-sale tickets purchased today alone.

Chairman Britschgi requested a motion to approve the Financial Report and August 2024 Financials. Motion made by Director Torres, seconded by Director Johnson. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy			
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

Livestock Committee – Blodgie Rodriguez, Chairperson

- a. Highly Pathogenic Avian Influenza (HPAI)-Dairy Herds

Director Rodriguez- Dairy Springer Futurity Heifers are still allowed to show this year. However, Lactating Dairy will not be able to be here this year. We hope that they will be back next year.

Facilities/ Business Development Committee - NaTasha Johnson, Chairperson

Director Johnson- The asphalt is done, thank you Mike. Chelsey did an interview about all of our renovations. Everything is good.

KC’s Farm Committee - Ned Dunphy, and Lucas Espericueta, Chairperson

Director Espericueta – I walked the Farm, and it looks great. Hopefully after Fair we can burn the soil to kill all the nut grass.

Old Business

No Old Business.

New Business

- a. Review and Discussion of the “That’s Sew You” Agreement S24-178, a three-year contract The total contract is \$56,451.15; (\$17,997.00 - 2024; \$18,814.15- 2025; \$19,640.00-2026;). For Fairtime T-Shirts and Polos.
- b. Review and Discussion of the “Treasure Electronics, Inc. dba Security Detection” Agreement S24-179, a three-year contract with two option years. The total contract is \$273,250.00; (\$54,650.00 - 2024 - 2025 -2026 - 2027 - 2028). For Fairtime Security Metal Detection.
- c. Review and Discussion of the “Redman Janny” Agreement S24-180, a three-year contract with two option years. The total contract is \$1,163,000.00; (\$222,000.00 - 2024; \$227,000.00- 2025; \$233,00.00-2026; \$238,000.00- 2027; \$243,000.00- 2028). For T-Shirt and Polo Shirts.

- d. Review and Discussion of the “JoRonco” Agreement S24-181, a three-year contract. The total contract is \$33,000.00 (\$10,000.00 - 2024; \$11,000.00- 2025; \$12,000.00-2026. For Fairtime Tables and Chairs.
- e. Review and Discussion to add the position of Maintenance Worker and post the job for hire. 2025 Budget increase.
- f. Review and Discussion to add the position of Service Assistant and post the job for hire. 2025 Budget increase.
- g. Review and Discussion to add the position of Associate Governmental Program Analyst (AGPA) and post the job for hire. 2025 Budget increase.

Chairman Britschgi requested a Motion to approve items a-g. Motion made by Director Torres, seconded by Director Chavez. Motion passed by all Directors.

<u>Board Member</u>	<u>Approved (Yes Vote)</u>	<u>Not Approved (No Vote)</u>	<u>Abstain</u>
Jared Britschgi	X		
Cesar Chavez	X		
Ned Dunphy			
Lucas Espericueta	X		
NaTasha Johnson	X		
David Lidgett	X		
Blodgie Rodriguez	X		
David Torres	X		

Next Regular Board Meeting

- a. Next scheduled board meeting is **Monday, October 21, 2024**, at 5:00 PM.

CEO Reports

- a. Fairgrounds and Facilities Update

Mike- The Fair is here, and we are ready. Everything is on schedule and the Fairgrounds look great. Please check with Dayna and Diane if you need anything if I’m not available.

Correspondence

No Correspondence.

Other information

Nothing to report.

Directors Comments

Ned Dunphy- No Comment
 David Lidgett- I’m excited for 77 degrees
 David Torres- No Comment
 Cesar Chavez- No Comment

Lucas Espericueta- No Comment

Jared Britschgi- Thank you to you and the rest of the staff you have done such a great job. We appreciate all your work I know there is always obstacles. Look forward to having a great fair.

NaTasha Johnson- Thank the fair for partnering up with Upside Academy. The extra money you all helped to pitch in really helped because we estimated 150 kids, but we ended up with 187.

The staff was wonderful. We could not of done it without the support of all the sponsors.

Blodgie Rodriguez- No Comment

Certified to be a True Copy

Signed

Jared Britschgi

Title: Chairman of the Board

Date: September 16, 2024

Signed

Michael G Olcott

Title: Chief Executive Officer

Date: September 16, 2024