

# **78th ANNUAL CONVENTION**

## **Missouri Association of Fairs & Festivals**

**MARGARITAVILLE IS A NON-SMOKING FACILITY  
PLEASE OBSERVE THIS IN THE TRADE SHOW,  
LOBBY AREA, AND ALL OTHER PUBLIC AREAS**

**CONVENTION NAME TAGS ARE REQUIRED FOR ENTRY  
INTO ALL MEETING ROOMS, TRADE SHOW,  
AND OTHER CONVENTION AREAS.**

### **THURSDAY, FEBRUARY 2, 2023**

**1 pm MoFairs BOARD MEETING** - Windgate 60/61 (6th Floor)  
President David Andrews, Dallas County Fair presiding

**5 / 7 pm CONVENTION REGISTRATION OPEN -**  
All convention registration packets will be available.  
***Name tags are required for all events.***  
Convention ribbons by Charles Doyle - *Fair Publishing House*

**7 pm / 9 pm MoFairs TRADE SHOW SET UP** - Windgate Hall (5th Floor)  
Trade show hosted by Rayburn Snell - *NEMO Fair &*  
*Matt Woods - Jefferson County Fair*  
Associate Member Hospitality Hour  
Sponsored by *J.M. Displays*  
*Fun Time Shows*  
Associates may pick up convention packets.

### **FRIDAY, FEBRUARY 3, 2023**

**9 am / 6 pm GENERAL CONVENTION REGISTRATION OPEN -**  
Paradise Ballroom Foyer (6th Floor)  
All convention registration packets will be available.  
***Name tags required for all events.***  
Convention ribbons by Charles Doyle - *Fair Publishing House*

**9:00 am WARM-UP COFFEE BREAK** - Lobby  
Sponsored by Tinsley Amusements

**9:15 am CONVENTION WELCOME -**  
Windgate 62, 63, 64 (6th Floor)  
by President David Andrews, Dallas Co. Fair

**9:20 am MoFairs CONVENTION OPENING SESSION -**  
Windgate 62, 63, 64 (6th Floor)  
President David Andrews presiding over annual business meeting

**10:30 am CARNIVAL OPERATORS MEETING -**

Windgate 62, 63, 64 (6th Floor)

Hosted by Darcy Jones - *Jones & Company Carnival*

An open meeting with Carnival Operators, Fairs,  
Festivals and a Missouri State Fire Marshall

**11 am / 12 noon MoFairs PUBLIC SPEAKING CONTEST -**

Leeward 74, 75 (7th Floor)

Contest Coordinator Shala Reynolds *NEMO Fair*

Contest awards will be presented following the contest

**12:15 pm PAST PRESIDENTS' MEETING -** Windgate 60, 61

Hosted by Past President Mike Heflin - Washington County Fair

**12:30 pm MoFairs PUBLIC SPEAKING CONTEST -** Parasol 11 (7th Floor)

Open to the public

**No one admitted after a speech begins.**

**1 pm MISSOURI STATE FAIR COMMISSION MEETING**

Nautical Wheeler (7th Floor)

Hosted by Mark Wolfe - Missouri State Fair

**1 pm**

Associates display and hospitality rooms open

Associate room numbers published in convention booklet

and posted by registration desk (6th Floor)

provided by *Tinsley's Amusements*

**1 pm / 5 pm CONVENTION TRADE SHOW -** Windgate Hall (5th Floor)

Hosted by Rayburn Snell & Matt Woods

**1 pm / 5 pm SILENT AUCTION OPEN -** Paradise Ballroom Foyer

Hosted by Dr. Katie Siegel - *Boone Co. Fair*

& Jeremy Walker - *Nodaway Co. Fair*

Bidding will conclude at 5 pm Saturday

**2 pm**

**VARIETY SHOWCASE -** Windgate 62, 63, 64

Lights & Sound by G&R Productions

**NATHAN BRYCE**

Creative Community Promotions – Room 688; Booth 20

**RICHARD HOLMGREN - FLYING DEBRIS SHOW**

Stage West Ent. – Delisa Dawn Spurgeon – Room 683; Booth 18

**ERIC REAMER - MENTALIST**

Stage West Ent. – Delisa Dawn Spurgeon – Room 683; Booth 18

**KEVIN HORNER - VENTRILOQUIST**

Stage West Ent. – Delisa Dawn Spurgeon – Room 683; Booth 18

**WILLIAM GIL**

Patty Frazier – Booth 33

**JORDON ISAKSON**

Jordon Isakson Music – Booth 43

- 2:30 pm ICE CREAM BREAK** - Trade Show Area  
Sponsored by Evans Midland Empire Show  
Hosted by Stoddard County Fair
- 3 pm MoFairs PUBLIC SPEAKING AWARD & SPEECH PRESENTATION**  
Presented in Windgate 62, 63, 64  
Upon completion of Contest during Variety Showcase
- 6 pm CONVENTION REGISTRATION CLOSES FOR DAY**  
**MUST HAVE A TICKET FOR BANQUET**
- 6 pm MoFairs SHOWCASE BANQUET** - Paradise B & C (6th Floor)  
Sponsored by *Roger Westmoreland Concessions; Jones & Co. Carnival*  
Hosted by MoFairs President David Andrews
- 6:25 pm** Associate members attending banquet may have introductions from the stage promoting their product or service.
- 7 pm MoFairs BENEFIT AUCTION**  
with Auctioneer Robert Coleman - MoFairs
- 7:45 pm ENTERTAINMENT SHOWCASE OF TALENT**  
\*Emcee: Vincent Shelby - MoFairs  
\*Producers: Delisa Spurgeon – Stagewest Entertainment  
Dan Smith – Dan Smith Agency  
Frank Moyer – AME Inc.  
\* Production Sound, Lights, and Staging  
Rick Braggs – MB Systems  
\* Video Screen – Bill Wyatt – Shawnee LED Services  
\* Video Production - Austin Heflin - MoFairs

## **SCHEDULED TO APPEAR**

### **CLAY CLEAR BAND**

Leroy & Gladys Van Dyke – Room 697; Booth 15

### **PASTMASTERS**

Dan Smith Agency – Dan Smith – Room 685

### **LUKE MILLS**

Bobby Baker Agency – Jason Brown – Room 692

### **THE BEST OF MOTOWN AND MORE**

Creative Community – Joel Bieschke – Room 688; Booth 20

### **DYLAN GERARD**

Artists and Attractions – Kyle Palmer – Room 690; Booth 8

### **ALEX MILLER**

Variety Attractions – Chris Hesse – Room 686; Booth 16

- 10 pm** The showcase acts and entertainers will be available in their Agents' and Associate Hospitality Rooms for convention attendees to meet and greet.

**10 pm 'OPEN MIC' - Windgate 62, 63, 64**

Lights & Sound by G&R Productions

Open to Any Act that is a Registered Associate in the Trade Show  
or represented by a Registered Associate. First come, first serve basis.

\$10 fee for a 15 minute spot. Open Mic until 12 midnight.

Sign-up with Delisa Spurgeon, Stagewest Entertainment

## **SATURDAY, FEBRUARY 4, 2023**

**9 am / 2 pm Convention registration - Paradise Ballroom Foyer (6th Floor)**

**9 am / 10 am MoFairs ASSOCIATE BUSINESS SESSION -**

Windgate 62, 63, 64 (6th Floor)

Session hosted by Kyle Palmer - *Artists & Attractions*

and Darcy Jones - *Jones and Company Carnival*

**9 am WARM-UP COFFEE BREAK - Lobby**

Sponsored by SEMO District Fair

**9:40 / 10:30 am MoFairs ROUNDTABLES**

Hosted by Judi Baldwin, Jeremy Walker, David Andrews

7 individual sessions presented by industry peers.

50 minute sessions of various topics will be presented.

### **From Local Level To Being State Fair Queen**

Elsie Kigar - *2022 Missouri State Fair Queen*; Room Nautical Wheeler, Level 7

### **Thinking Beyond Basic Rain Insurance**

Robert Holmes - *Spectrum Weather*; Room 74-75

### **Re-Think Everything**

Kyle Palmer - *Artists & Attractions*; Room Parasol II

### **What An Agent Can Do To Help You**

Frank Moyer - *AME Entertainment*; Rooms 76-77

**10:40 / 11:30 am MoFairs ROUNDTABLES**

### **Routing Entertainment, Assets and Handling Required Deposits**

Kyle Palmer - *Artists & Attractions*; Room Parasol II

### **In & Outs of Truck & Tractor Pulling**

Ron Stone - *Outlaw Truck & Tractor Pulling*; Room 74-75

### **Why Am I A MAFF Member?**

Dr. Katie Siegel - *MAFF Board Member*; Room 76-77

**11:45 am MoFairs SHOWCASE LUNCH - Paradise B & C (6th Floor)**

Sponsored by Variety Attractions

& Show Me Amusements

**12:00 pm CONVENTION REGISTRATION CLOSES**

**12:00 pm JENNIFER GIESIKE - IAFE CHAIR**

IAFE Updates

**12:15 pm PAST PRESIDENTS' SCHOLARSHIP PRESENTATION**

Past President's Judy Baldwin, El Dorado Springs Picnic  
& Julian Bub, Washington County Fair  
Presenting the 2023 Scholarship Winner

**12:25 pm ENTERTAINMENT SHOWCASE OF TALENT**

\*Emcee: Vincent Shelby

\*Producers: Delisa Spurgeon – Stagewest Entertainment  
Dan Smith – Dan Smith Agency  
Frank Moyer – AME Inc.

\*Production Sound, Lights, and Staging  
Rick Braggs – MB Systems

\*Video Screen – Bill Wyatt – Shawnee LED Services

\*Video Production – Austin Heflin - MoFairs

**SCHEDULED TO APPEAR**

**JAYDYNCE**

AME - Frank Moyer - Room 684

**GIRLS NEXT DOOR**

Stage West Ent. - Delisa Dawn Spurgeon - Room 683; Booth 18

**LONE STAR JUBILEE**

Creative Community Promotions - Joel - Room 688; Booth 20

**1 pm / 5 pm MoFairs SILENT AUCTION OPENS** - Paradise Ballroom Foyer

Hosted by Dr. Katie Siegel & Jeremy Walker

Bidding will conclude at 5 pm

Benefit auction items will be displayed as well.

**1 pm Associates display and hospitality rooms open**

Associate room numbers listed in convention booklet and on  
lobby board provided by *Tinsley's Amusements*

**1 pm / 5 pm MoFairs CONVENTION TRADE SHOW**

Windgate Hall (5th Floor)

Hosted by Rayburn Snell & Matt Woods

**1:30 pm / 2:30 pm SO WHAT'S YOUR PROBLEM !!!** - Parasol II (7th Floor)

An expert panel will help you problem solve

Fairs and Festivals of all sizes will come together to share successes, discuss  
challenges, and seek solutions in an open Q & A session.

**2 pm VARIETY SHOWCASE** - Windgate 62, 63, 64  
Lights & Sound by G&R Productions

**SCHEDULED TO APPEAR**

**MARTIKA DANIELS**

Comedy Circus Stunts - Booth 22

**PIANO MAN**

AME - Frank Moyer - Room 684

**JESTER REJECTS**

Dan Smith Agency. - Dan Smith - Room 685

**CHASITY JONES AND SOME KIND OF WONDERFUL**

Stage West Ent. - Delisa Dawn Spurgeon - Room 683; Booth 18

**BUCKETS AND BOARDS**

Creative Community - Joel - Room 688; Booth 20

**COMEDY MAGIC**

Keith Leff Magic - Room 696; Booth 31

**2:30 pm MoFairs BOARD MEETING** - Windgate 60, 61 (6th Floor)

**2:30 pm ICE CREAM BREAK** - Trade Show Area  
Sponsored by Fountain City Amusements  
Hosted by Stoddard County Fair

**4 pm / 5 pm WINE & CHEESE RECEPTION** - Trade Show Area  
Sponsored by Missouri Wines & Missouri State Fair

**5 pm MoFairs SILENT AUCTION CLOSSES**  
Winning bids will be announced by Dr. Katie Siegel & Jeremy Walker

**6 pm MoFairs SHOWCASE BANQUET** - Paradise B & C (6th Floor)  
Sponsored by Roger Westmoreland Concessions;  
Hosted by MoFairs President David Andrews

**7 pm MoFairs BENEFIT AUCTION**  
Robert Coleman - Auctioneer

**7:45 pm ENTERTAINMENT SHOWCASE OF TALENT**  
\* Emcee: Vincent Shelby  
\*Producers: Delisa Spurgeon – Stagewest Entertainment  
Dan Smith – Dan Smith Agency  
Frank Moyer – AME Inc.  
\*Production Sound, Lights, and Staging  
Rick Braggs– MB Systems  
\* Video Screen – Bill Wyatt – Shawnee LED Services  
\* Video Production - Austin Heflin - MoFairs

## **SCHEDULED TO APPEAR**

### **TYLER DALE**

Carlson Talent – Brian Carlson – Booth 23

### **TATE STEVENS**

AME - Frank Moyer - Room 684

### **QUEENS BOULEVARD**

Variety Attractions – Chris Hesse – Room 686; Booth 16

### **PHIL VANDEL**

Stage West Ent. - Delisa Dawn Spurgeon - Room 683; Booth 18

### **STEVEN BANKEY & FLATLAND BAND**

Dan Smith Agency – Dan Smith – Room 685

### **BON JOUR**

Artists & Attractions – Kyle Palmer – Room 690; Booth 8

**10 pm** Entertainer meet & greets in various Agents' hospitality rooms

**10 pm** 'OPEN MIC' - Windgate 62, 63, 64

Lights & Sound by G&R Productions

Open to Any Act that is a Registered Associate in the Trade Show  
or represented by a Registered Associate. First come, first serve basis.

\$10 fee for a 15 minute spot. Open Mic until 12 midnight.

Sign-up with Delisa Spurgeon, Stagewest Entertainment

## **SUNDAY, FEBRUARY 5, 2023**

**7:30 am ALL FAITH WORSHIP** - Paradise A

Kyle Palmer - *Pastor, Connections Church*

**8:30 am MoFairs CONVENTION FRIENDSHIP BREAKFAST**

- Paradise B & C (6th Floor)

Sponsored by *Miller Spectacular Shows*

Hosted by your incoming MoFairs President

**9:30 am MORNING ENTERTAINMENT**

SOUTHERN STRINGS

**DRAWINGS & ADJOURN**