

10th District Agricultural Association (10th DAA)
Siskiyou Golden Fairgrounds
1712 Fairlane Road, Yreka CA 96097
Phone: 530-842-2767 – Fax: 530-842-4724
Website: www.sisqfair.com Email: info@sisqfair.com



10th DAA BOARD MEETING NOTICE

The 10th DAA Board of Directors will be holding a regular monthly board meeting on
Tuesday, October 15, 2024, at 5:30 PM
Siskiyou Golden Fairgrounds Beer Garden Pavilion
1712 Fairlane Road, Yreka California

10th DAA BOARD OF DIRECTORS

Alyssa Burrone, President
Brandon Fawaz, Director
Judd Hanna, Director
Darrin Mercier, Director

Monet Allen, Vice President
Jason Finley, Director
Chris Kutzkey, Director

Cliff Munson, CEO/Fair Manager

Michelle Eiler, AGPA/Secretary

PUBLIC PARTICIPATION

Members of the public are welcome and may place items on the agenda of any board meeting. The items must be directly related to 10th DAA business. Requests for placement must be made in writing and delivered to the fair office no later than 4:00 PM on the twelfth (12th) business day prior to the board meeting. Items placed on the agenda by the public will be for information and discussion so that the board may be advised of the views of the community. While the board values the participation of the public, the board president reserves the right to limit the time for public comment to a maximum of three (3) minutes in order to proceed with the agenda of the day and/or to place the item on the agenda (as an action item) of a subsequent meeting.

All meeting notices, agendas and approved minutes will be available to the public during the meeting and on the 10th DAA website at www.sisqfair.com/about/board-staff/agendas.

AMERICANS WITH DISABILITIES ACT

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any 10th DAA board or committee meeting, or in connection with any other activities on the grounds, may request assistance at the main office 1712 Fairlane Road, Yreka CA or call 530-842-2767. Requests should be made at least five (5) business days before the meeting to ensure availability of the requested accommodation.

The mission of the 10th District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.

10th District Agricultural Association (10th DAA)
Siskiyou Golden Fairgrounds
Siskiyou Golden Fairgrounds Beer Garden Pavilion
1712 Fairlane Road, Yreka California

MEETING NOTICE

The 10th DAA Board of Directors will be holding a regular monthly meeting on the third Tuesday of each month in the Main Office, Board of Directors Room on the grounds of the 10th DAA, unless otherwise posted.

10th DAA BOARD MEETING AGENDA

Tuesday, October 15, 2024, at 5:30 PM

1. **CALL TO ORDER:** President Burrone
All matters noticed on this agenda may be considered for action. Items listed on this agenda may be considered in any order, at the direction of the chairperson. Any item not so noticed will not be considered or discussed. This agenda, and all notices required by the California Bagley-Keene Open Meeting Act, are available on the internet at: www.sisqfair.com.
2. **ROLL CALL OF DIRECTORS:**
3. **DECLARATION OF QUORUM (minimum of five directors must be present):**
4. **INTRODUCTION OF GUESTS AND STAFF (a voluntary sign-up sheet will be available):**
5. **PUBLIC COMMENT (for items not listed on the agenda):**
Speakers are allotted three (3) minutes. Speaker's time may be modified based on the number of public speakers. No speaker may cede their time to another speaker. Public comments on agenda items will be accepted during the meeting as items are addressed. Public comment on issues NOT on the current Agenda is allowed. However, no debate by the Board shall be permitted on such public comments and no action will be taken on such public comment items at this time, as law requires formal public notice prior to any action on a docket item.
6. **CONSENT CALENDAR (Discussion/Action by Board):**
The items on the Consent Calendar will be enacted in accordance with recommended action under one motion unless trailed from the Consent Calendar by the Board. Any member wishing to trail an item from the Consent Calendar should notify the CEO prior to the meeting. Trailed items will be considered after the motion to approve the Consent Calendar.
 - a. Monthly Review & Approval of September 17, 2024, Board Meeting Minutes
 - b. Monthly Review & Approval of Contracts for September.
 - c. Monthly Review & Approval of Cash Disbursements for September.
 - d. Monthly Review & Approval of the current Finance Reports
7. **CORRESPONDENCE (Informational/Action by Board):**

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8. **COMMITTEE REPORTS (Informational/Action by Board):**
The Board may take approval action on Committee Reports and New Committee Assignments.
 - a. Junior Livestock Auction Committee
 - Update since last meeting
 - Elect Board Member for JLCA Committee
 - b. Junior Fair Board
 - Update since last meeting
9. **BUSINESS REPORT & INFORMATION (Informational/Action by Board):**
 - a. Discuss & Approve TRP Motorsports/Peery Racing Contract Renewal
10. **2024 FAIR (Informational/Action by Board):**
 - a. Discuss Livestock Supervisors Report
11. **2025 FAIR (Informational/Action by Board):**
 - a. Discuss & Review any Updates for Fair
 - b. Discuss IAFE & WFA Convention Attendance
12. **FUTURE FAIR DATE CHANGE (Informational/Action by Board):**
 - a. Discuss & Approve Fair Dates for 2026 (community participation)
13. **CEO REPORT (Informational/Action by Board):**
 - a. Events on the Calendar (up to next board meeting)
 - Siskiyou Sidekicks Horse Show (fair makeup) – 10/19-10/20
 - Siskiyou Golden Jackpot – 11/1-11/3
 - Outdoor Holiday Market – 11/23
 - b. Project Updates
 - Rodeo Arena/Multi-Purpose Facility
 - New Stage
 - Exhibitor Restroom
 - JLAC Requests
 - Water Pressure Upgrade to Wash Racks
 - Electrical Upgrade to all Barns
 - Sound System Replacement
 - Pit for Hog Scales to be flush with Barn Floor
14. **MATTERS OF INFORMATION:**
 - a. CEO Comments
 - b. Board of Director Comments
 - c. Staff Comments
 - d. Items Proposed for Next Board Meeting
15. **NEXT MEETING DATE:** November 19, 2024, at 5:30 PM
16. **ADJOURNMENT:**

The mission of the 10th District Agricultural Association/Siskiyou Golden Fairgrounds is to promote excellence in agricultural awareness and education through the Siskiyou Golden Fair and interim events under a financially sustainable model.

10th DISTRICT AGRICULTURAL ASSOCIATION
SISKIYOU GOLDEN FAIRGROUNDS

September 30, 2024

CONSENT CALENDAR

- Previous Meeting Minutes
 - September 17, 2024
- Contracts for September

FINANCIAL REPORT

- Check Detail for September
- Summary Trial Balance
- Balance Sheet
- Profit & Loss, Budget vs. Actual
- STOP/Budget & Actual Report to date

10TH DISTRICT AGRICULTURAL ASSOCIATION
BOARD OF DIRECTORS MEETING
September 17, 2024

CALL TO ORDER: The 10th District Agricultural Association Board of Directors meeting was called to order at 5:30 PM by President Burrone.

ROLL CALL/DIRECTORS ABSENT: All directors were present. There are two (2) vacant board positions.

INTRODUCTION OF GUESTS AND STAFF: Also present were Cliff Munson, CEO, Michelle Eiler, AGPA and Mike Luiz, Senior Maintenance Worker.

PUBLIC COMMENT: None.

CONSENT CALENDAR (Information/Action): Director Mercier made a motion, seconded by Director Kutzkey and carried to accept the consent calendar which included minutes from the August 27, 2024, meeting, contracts, and cash disbursements for August.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Monet Allen	X			
Alyssa Burrone	X			
Brandon Fawaz	X			
Jason Finley	X			
Judd Hanna	X			
Chris Kutzkey (2 nd)	X			
Darrin Mercier (1 st)	X			
2 positions vacant				

No public comment.

CORRESPONDANCE (Informational/Action by Board):

- Thank you cards that were received from Harry Sampson, Etna FFA and Cortlynn Cabitto Monday were passes around for the board to read. No public comment.

COMMITTEE REPORTS (Informational/Action):

- Junior Livestock Auction Committee – Director Mercier reported that there is a meeting this Thursday. The statements to exhibitors and billings to buyers have gone out and payments have been coming in. Elections will be held at the October meeting. No public comment.
- Junior Fair Board – CEO Munson reported that applications are due on September 27, 2024, and the first meeting will be held Monday, October 7th. It was discussed that this board should be more interactive with the Junior Fair Board, it seems a little disconnected. CEO Munson will address the issue at the first meeting. No public comment.

BUSINESS REPORT (Information/Action):

- TRP Motorsports/Travis Peery Racing Contract Renewal – A renewal contract has been drafted based off of discussions between CEO Munson and Mr. Peery. Some changes include a minimum of ten races, all will be paid at \$1,200 per race; the schedule will be approved prior to being announced to the public and there will be no camping (possibly just the RV park). Further discussions regarding moving the track are under the Projects List. It was noted that Mr. Peery would not renew the contract if the track is not moved back as he has to do a lot of work on our facility be able to race and assist so we can get ready for fair events. A copy of the draft contract will be emailed to the

board for review, but no decision will be made until after specifics about the layout of the track, setup and tear down are decided. Director Kutzkey made a motion, seconded by Director Finley and carried to table the contract renewal until the track can be looked at and a decision made in regard to moving it.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Monet Allen	X			
Alyssa Burrone	X			
Brandon Fawaz	X			
Jason Finley (2 nd)	X			
Judd Hanna	X			
Chris Kutzkey (1 st)	X			
Darrin Mercier	X			
2 positions vacant				

No public comment.

- Budget Committee – President Burrone and Vice-President Allen will serve on the Budget Committee for the 2025 budget. No public comment.

2024 FAIR REPORT (Information/Action): A revised Fair Summary was handed out and looks much better than last month; revenues are over budget and expenses are under budget at this time. Vice-President Allen requested that the Livestock Supervisor report on the activities, pros and cons about the livestock department either in person or by email. No public comment.

2025 FAIR REPORT (Information/Action):

- Partner BBQ – Vice-President Allen said that we need to have a committee to oversee the BBQ. That way minor details do not get overlooked; trash cans, drinks iced, paper items, better sound and other event conflicts. More effort needs to be put into it to show appreciation for these Partners. Director Fawaz misses having the “vendor influence” at the BBQ and the board interaction.
- Broadband – Director Fawaz mentioned that we did a big promotion about the WIFI and every time he tried it was not working. Cal-Ore is supposed to add broadband to the RV Park at some point.
- Grandstand Events – In discussions the Rodeo and Destruction Derby will return. There will be no Monster Trucks or Redneck Roundup. It was agreed that we should go big for the 100th anniversary. IAFE and WFA Conventions are coming up and CEO Munson will be looking at possibilities.
- Theme & Poster Contests – The board still would like the community’s input, but we are not bound to pick from those submitted. It should be specified what we are looking for 100th anniversary wording. CEO Munson said he is going to go to south county and the schools to try to get more participation.

No public comment.

FUTURE FAIR DATES (Information/Action): There has been a lot of discussion on social media about the date change. We have learned that we will have at least two carnivals available at that time and more vendors (food and possibly commercial) will be available due to their routing. The decision will be made at the October 15, 2024 Board Meeting and hopefully we will have some engagement with the community. The goal is to do what is best for the fair. Director Fawaz will not be able to attend due to a conflict with another meeting out of town. No public comment.

CEO REPORT (Information/Action): CEO Munson mentioned he will be in and out of the office a bit due to some personal matters.

Events on the Calendar –

- Siskiyou Sidekicks Horse Show (from fair) will be September 19-20
- Siskiyou Golden Jackpot is scheduled for November 1-3

Projects –

- K-Rails/Winema Hall entrance – CEO Munson researched and a security gate for the entrance at the K-rails would be approximately \$3500.
- New Stage – Our current stage is 32 years old, and we are unable to get any manufactured parts. Prices for a new stage are from \$245,415 to \$316,000 from the two available companies. We currently have approximately \$49,000 in our stage maintenance fund. Our options are (1) to purchase a new one, rent it out and pay it off sooner, (2) to purchase a new one and not rent it out so it lasts longer, or (3) continue to use our current stage.
- Rodeo Arena/Multi-Purpose – CEO Munson reported that it was estimated at costing \$25,000 to move the chutes and build a new announcers booth, we would also need to purchase new stability panels, but we are not moving the main power. We would hire a contractor to do the work which would include moving a waterline and some small electrical changes. Rodeo Committee members like the idea of moving the chutes back, it would make for easier dirt prep for the rodeo. Director Finley stated that no dirt will have to come out or be put back to go between racing and fair events. It would make it ten times easier on everyone. The board will discuss further after viewing the project area on October 15th.
- Barn Safety – CEO Munson researched safety barricade gates to be placed in the front of the barns (public side only) and closed when the barns close to deter the public. To cover all sections, it is estimated to not be more than \$7,000.
- Restroom Repairs – A new hot water heater has been replaced in the RV Restroom.
- Exhibitor Restroom – The estimated cost to rebuild the restroom with showers is approximately \$325,000. Director Fawaz asked for that to be requoted. Senior Maintenance Luiz mentioned that maybe it would be beneficial to get the project engineered so we have the plans of what we want exactly and can go out to bid.
- Swine Wash Racks – It was brought up in public comment at our last board meeting that the wash racks need to be revamped. CEO Munson reported that it would be approximately \$7,000 to change 10 wash racks into 8 larger ones and put them on the same concrete pad.
- Grandstand Beer Concession – The beer cooler still is not cooling properly even after all the work that has been done. We are going to upgrade to the larger unit and receive a rebate on the current one that was purchased. The cost will be approximately \$10,000 and CEO Munson approved this project to move forward.
- Permanent Concession – The maintenance crew will be replacing the siding with cedar boards for approximately \$25,000.
- JLAC Project Requests – Senior Maintenance Worker Luiz is still working on the gathering price quotes for the water pressure upgrade to all wash racks; electrical upgrade to the box by livestock and to all barns; sound system replaced in livestock area (office to each barn, all barns, showing).

Director Kutzkey made a revised motion, seconded by Director Fawaz and carried to purchase and install the security gate at the Winema Hall road entrance, reside the permanent concessions and revamp the swine wash racks.

Board Member	Approved (yes vote)	Not Approved (no vote)	Abstained	Reason of Abstaining
Monet Allen	X			
Alyssa Burrone	X			
Brandon Fawaz (2 nd)	X			
Jason Finley	X			
Judd Hanna	X			
Chris Kutzkey (1 st)	X			
Darrin Mercier	X			
2 positions vacant				

No public comment.

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MATTERS OF INFORMATION:

- Board of Directors Comments –
 - Director Finley – asked if the hog scale could be sunk down into a pit to make it easier. Senior Maintenance Worker Luiz thought it might be a problem due to the tree roots.
 - Director Fawaz – mentioned that it would be nice to see the area that is being talked about and have hard numbers when we are discussing projects.
- Items Proposed for Next Board Meeting – JLAC Board Elect position, livestock supervisor report and convention attendance.

NEXT MEETING DATE: The next meeting is scheduled for Tuesday, October 15, 2024, at 5:30 PM in the Beer Garden Pavilion.

ADJOURNMENT: Meeting was adjourned at 7:46 PM.

Approved:

Attest:

Alyssa Burrone
President

Michelle Eiler
Secretary

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**10th DAA/Siskiyou Golden Fair
Contractual Agreements
September 2024**

CAMPING AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None for this period				

COMMERCIAL AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None for this period				

COMMUNITY PARTNER AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None for this period				

CONCESSION AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
None for this period				

HOLIDAY GIFT FAIR AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
1OHM-24	Diva Designs/Greene's Goodies	Outside Holiday Market	11/23/24	\$90.00
2OHM-24	Color Street/Beautifully Polished by B:	Outside Holiday Market	11/23/24	\$60.00
3OHM-24	Polo Belleza Jewelry & Art	Outside Holiday Market	11/23/24	\$120.00
4OHM-24	Crumbs Bakery	Outside Holiday Market	11/23/24	\$90.00
5OHM-24	Brenda Huston	Outside Holiday Market	11/23/24	\$60.00
6OHM-24	Kathleen's Creations	Outside Holiday Market	11/23/24	\$60.00
7OHM-24	Bonnifde Goat Milk Soaf	Outside Holiday Market	11/23/24	\$60.00
8OHM-24	Beads & Bangles	Outside Holiday Market	11/23/24	\$90.00
9OHM-24	Cancelled	Outside Holiday Market	11/23/24	\$0.00
10OHM-24	Kelly Bear	Outside Holiday Market	11/23/24	\$90.00
11OHM-24	Atomic M Industries	Outside Holiday Market	11/23/24	\$90.00
12OHM-24	Pippey Crafts	Outside Holiday Market	11/23/24	\$60.00
13OHM-24	LuLu's Jams & jellies	Outside Holiday Market	11/23/24	\$60.00
14OHM-24	Stephanie G Designs	Outside Holiday Market	11/23/24	\$60.00
15OHM-24	Jaz Handmade Treasures	Outside Holiday Market	11/23/24	\$60.00
16OHM-24	Gregg & Jean Girdner	Outside Holiday Market	11/23/24	\$90.00
17OHM-24	J.J. Treasure	Outside Holiday Market	11/23/24	\$60.00
18OHM-24	Taste of Happiness	Outside Holiday Market	11/23/24	\$60.00
19OHM-24	Sweet Country Kettle Corn	Outside Holiday Market	11/23/24	\$90.00
20OHM-24	Shasta Vale Ranch	Outside Holiday Market	11/23/24	\$60.00
21OHM-24	Goosenest Candles	Outside Holiday Market	11/23/24	\$60.00
22OHM-24	Crooked House Ranch	Outside Holiday Market	11/23/24	\$60.00
23OHM-24	K&S Forever Floral	Outside Holiday Market	11/23/24	\$90.00

INTERIM EVENT AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	REVENUE
29IN-24	4H Extension Office	Collier - 4H Playday	10/13/24	\$125.00
30IN-24	Siskiyou Domestic Violence	Advertising - Front Sign	10/1/24-9/30/25	\$2,700.00

JUDGE AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
None for this period				

MOTHERS DAY OUTDOOR MARKET AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
None for this period				

STANDARD 213 AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
None for this period				

STORAGE AGREEMENTS:

CONTRACT #	NAME	PURPOSE	DATES	EXPENSE
None for this period				

10th District Agricultural Association

Check Detail

September 2024

Num	Date	Name	Description	Original Amount
	09/13/2024	Eiler, Michelle L.	9/15 Wages	-2,192.18
	09/13/2024	Munson, Cliff F.	9/15 Wages	-3,126.49
	09/13/2024	Foster, Alec H	9/15 Wages	-1,409.80
	09/13/2024	Luiz, Michael L.	9/15 Wages	-1,730.06
	09/30/2024	Eiler, Michelle L.	9/30 Wages	-2,192.19
	09/30/2024	Foster, Alec H	9/30 Wages	-1,688.45
	09/30/2024	Luiz, Michael L.	9/30 Wages	-1,730.06
	09/30/2024	Munson, Cliff F.	9/30 Wages	-3,128.85
EFT-24-75	09/04/2024	J.P. Morgan	PST & SPP Deductions	-233.68
EFT-24-76	09/13/2024	United States Treasury	9/15 PR Federal Tax Deposit	-5,072.30
EFT-24-77	09/17/2024	J.P. Morgan	SPP Deductions	-125.00
EFT-24-78	09/30/2024	United States Treasury	9/30 PR Federal Tax Deposit	-3,214.40
EFT-24-79	09/30/2024	Employment Development Department	State Withholding Taxes	-1,611.25
EFT-24-80	09/30/2024	Employment Development Department	SDI for BU 1	-80.59
EFT-24-81	09/30/2024	Delta Dental Plan of California	Dental Insurance	-269.42
EFT-24-82	09/30/2024	CA Public Employees Retirement System	Medical Insurance	-5,538.52
EFT-24-83	09/30/2024	CA Public Employees Retirement System	Retirement	-9,324.40
31905	09/04/2024	CalHR	PST Admin Fee	-2.45
31906	09/04/2024	Comfort Inn - Yreka	Fairtime Lodging	-522.72
31907	09/04/2024	Gladstone, Inc.	Showworks Entry Fees	-1,251.17
31908	09/04/2024	Basin Mediactive LLC	Fair Advertising	-864.00
31909	09/06/2024	Baxter Auto Parts	Maintenance Supplies	-68.32
31910	09/06/2024	Shasta Forest Products, Inc.	Livestock Chips	-303.05
31911	09/09/2024	Siskiyou County General Services	Landfill Fees	-1,003.68
31912	09/09/2024	Meeks Lumber	Maintenance Supplies	-95.81
31913	09/09/2024	KOBI	Fair Advertising	-120.00
31914	09/09/2024	Office Tech	Copy Machine Service	-163.57
31915	09/09/2024	KZRO/Z100 Radio	Fair Advertising	-250.00
31916	09/11/2024	Napa Auto Parts	Maintenance Supplies	-193.83
31917	09/11/2024	Pacific Power	Power Service	-13,460.32
31918	09/12/2024	Luiz, Michael L.	CTO Buyout	-4,841.83
31919	09/12/2024	Cliff Munson	Travel Reimbursement Sacramento	-392.88
31920	09/12/2024	Outlaw Saddles & Silver	Additional Swine Buckles Fair	-388.92
31921	09/12/2024	Willison Plumbing	RV Restroom Water Heater	-8,500.00
31922	09/16/2024	D&R Janitorial	Office Cleaning	-100.00
31923	09/16/2024	California Fair Services Authority	Vision & Life Insurance, LTD for CEO	-145.86
31924	09/16/2024	Pacific Power	Power Service	-24.11
31925	09/16/2024	Hue & Cry, Inc.	Office & Grounds Security	-203.73
31926	09/17/2024	Cliff Munson	Replacement Check - lost	-313.74
31927	09/19/2024	AT&T	Phone Service	-91.61
31928	09/20/2024	G&G Ace Hardware	Maintenance Supplies	-367.65

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10th District Agricultural Association
Check Detail
September 2024

31929	09/20/2024	Yreka Transfer, LLC	Garbage Service	-160.00
31930	09/23/2024	Sierra Springs	Office Water Service	-15.00
31931	09/25/2024	Baymont by Wyndham	Fairtime Lodging	-356.96
31932	09/25/2024	Bob Johnson Construction	Sand Hauling for Arena	-2,250.00
31933	09/26/2024	AB Construction	Floral Building Doors finished	-5,000.00
31934	09/27/2024	City of Yreka	Water Service	-5,257.45
31935	09/30/2024	Verizon Wireless	11300 · Banner Bank - Checking	-130.66
31936	09/30/2024	Citi Cards	Jackpot Banners 3572, Forklift Fuel 51.74, Maintenance Supplies 243.03, Postage 219.99, Advertising 948	-5,034.76
31937	09/30/2024	SEIU Local 1000	BU 1 Union Dues	-90.00
31938	09/30/2024	Union Operating Engineers	BU 12 Union Dues	-63.47
				<hr/>
				-94,695.19

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**10th DAA/Siskiyou Golden Fair
Summary Trial Balance
As of September 30, 2024**

	Sep 30, 24	
	Debit	Credit
10950 · Cash in Drawer	0.00	
11100 · Petty Cash Fund	100.00	
11200 · Change Funds	3,604.00	
11210 · ATM Change Fund	11,840.00	
11300 · Banner Bank - Checking	490,239.01	
11400 · Mechanics Bank - Checking	1,792.00	
11500 · Banner Bank - Savings	109,471.46	
11501 · Umpqua Bank - Money Market	252,058.21	
11502 · Siskiyou Credit Union - Savings	250,317.92	
11503 · Tri Counties Bank - Savings	214,676.39	
11504 · US Bank - Savings	249,242.30	
11610 · Tri Counties Bank - CD	37,723.43	
11620 · Mechanics Bank - CD	77,129.81	
11630 · Mechanics Bank - CD (2022)	178,190.00	
11700 · LAIF Account	882,811.57	
13100 · Accounts Receivable	0.00	
14300 · Deferred Expenses - General	11,192.50	
14999 · Undeposited Funds	0.00	
16000 · Deferred Outflows of Resources	271,786.82	
16010 · Deferred Outflow Resources OPEB	26,273.39	
19000 · Construction in Progress	121,656.00	
19200 · Building and Improvements	0.00	
19201 · Accum Deprec - Buildings	0.00	
19300 · Equipment	576,213.44	
19301 · Accum Deprec - Equipment		506,877.46
19400 · Leasehold Improvements	4,563,551.45	
19401 · Accum Depre - Leasehold Improve		3,243,518.57
21000 · Payroll Liabilities	0.00	
21100 · Sp. Events Liability Ins. Fees	0.00	
21200 · Accounts Payable	0.00	
22100 · Social Security/Medicare Taxes	0.00	
22200 · PST/Deferred Compensation	0.00	
22300 · Retirement Contributions	0.00	
22310 · Alternate Retirement Program	0.00	
22320 · Other Post-Employment Benefits		2,479.50
22400 · State Withholding Taxes	0.00	
22410 · NonResident Withholding	0.00	
22500 · Federal Withholding Taxes	0.00	
22610 · Medical Insurance	0.00	
22620 · Dental Insurance	0.00	
22630 · Union Dues	0.00	
22640 · Savings Plus Program	0.00	
22650 · Other Deductions - LTD, SDI	0.00	
22700 · H/S Drug Fees Collected	0.00	
22800 · Deferred Income - General		8,676.56
24100 · Damage/Cleaning Deposits		100.00
24110 · Stage Maintenance		49,779.88
24200 · JFB Scholarship		2,403.43
24500 · Leave Liability		81,630.00
25000 · Long Term Debt (Front Sign)	0.00	
25010 · SB 84 CalPers Loan		63,708.00
25500 · *Sales Tax Payable	0.00	
25600 · Deferred Inflows of Resources		14,829.70
25610 · Deferred Inflow Resources OPEB		42,575.80
26000 · Net Pension Liability		654,823.02
26010 · Net OPEB Liability		235,048.76
29000 · Net Resources - Capital Assets		1,226,346.00
29100 · Total Net Resources		2,143,811.23
29400 · UnrestrictedNetPosition-Pen/OPB	641,210.92	
30000 · Opening Bal Equity	0.00	
31200 · State Allocations (F&E)		120,500.00
31300 · Other Fiscal/Admin Income (F&E)		2,050.00
31900 · Capital Project Reimbursements		167,627.50
32500 · One Time Revenue Source		560,055.59

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**10th DAA/Siskiyou Golden Fair
Summary Trial Balance
As of September 30, 2024**

	Sep 30, 24	
	Debit	Credit
33000 · Contributions from other Govern	0.00	
34000 · Other Funding-		5,630.64
39000 · Retained Earnings	0.00	
41010 · Fair Admissions - Regular		102,296.00
41020 · Fair Admissions - Discounted		31,642.00
41510 · Commercial Space - Outside		13,490.00
41520 · Commercial Space - Inside		20,720.00
41525 · Commercial Space - Window		160.00
42100 · Carnival		50,526.70
42110 · Carnival - PreSale		36,561.00
42210 · Concessions - NonProfit		8,708.04
42220 · Concessions - Professional		68,447.77
42230 · Concessions - Alcohol		36,313.13
42300 · Concessions - Non Food		2,943.00
43100 · Exhibit Entry Fees		9,398.05
43200 · Awards Program		6,818.00
43400 · Other - Quilt Judge, Poultry		295.00
43410 · Shavings		4,490.00
44200 · H/S Entry Fees	0.00	
44300 · Awards Progam - H/S		425.00
44400 · Stall Fees	0.00	
46100 · Rodeo Admissions		39,440.80
46200 · Monster Truck Admissions		25,244.00
46400 · Destruction Derby Admissions		20,015.00
46700 · Redneck Roundup	0.00	
46800 · Online Ticket Sales (trans fee)		6,549.00
47500 · Junior Fair Board		1,880.00
47700 · Camping Fees		26,075.00
47810 · ATM Transaction Fees		6,527.00
47820 · Ice Service		4,372.00
47910 · Days		10,000.00
47930 · Grandstand		42,000.00
47940 · Ground		79,350.00
47950 · Rodeo		20,600.00
47105 · Sportsmens Expo/Carving		15,870.00
47106 · Holiday Gift Fair		1,105.00
47107 · Jackpot Livestock Show		5,200.00
47112 · Mothers Day Market		7,129.19
47505 · Other - NSF fees, Recycling		347.39
48110 · Storage (off season)		27,795.00
48200 · Grounds Rentals		17,120.00
48210 · Auto Racing		11,200.00
48220 · Community Riding Program		1,395.00
48240 · Billboard		49,440.00
48300 · Equipment Rental/Labor		2,000.00
48310 · Front LED Sign		31,870.00
48320 · Partnerships (year round)		17,500.00
48500 · Utility Fee Reimbursement		5,414.86
49100 · Miscellaneous Income		2,895.20
49500 · Other Operating Revenue		18.55
49510 · Interest Earnings		28,803.77
49520 · Donations/Sponsorships		6,750.00
49530 · Other - Refunds/Reimb		490.75
49535 · ATM Transaction Fees (nonfair)		40.50
50100 · Admin Wages - Permanent	160,382.40	
50200 · Admin Wages - Temporary	4,831.50	
50310 · Employees Benefits	24,637.54	
50311 · Pension Expense	47,909.29	
50312 · OPEB Expense	3,127.14	
50320 · Payroll Taxes	11,308.13	
50330 · Worker's Compensation Insurance	25,128.93	
50600 · Travel/Training - Employees	4,002.83	
50700 · Office Supplies	4,363.30	
50800 · Telephone & Postage	3,368.92	

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**10th DAA/Siskiyou Golden Fair
Summary Trial Balance
As of September 30, 2024**

	Sep 30, 24	
	Debit	Credit
50900 · Dues & Subscriptions	3,387.68	
51000 · General Liability Insurance	31,856.85	
51010 · Property & Business Insurance	21,528.63	
51100 · Other Admin -	2,031.21	
51110 · Credit Card Fees (non fair)	2,326.62	
51120 · Office/Grounds Security	3,076.45	
51130 · Office Cleaning	900.00	
51140 · Computer Support	7,817.38	
51150 · Statewide Property Inventory	365.00	
51200 · Unemployment Insurance	75.00	
51300 · Audit Expense	7,000.00	
52100 · Maint Wages - Permanent	66,679.94	
52200 · Maint Wages - Temporary	47,824.75	
52210 · Employee Benefits	23,255.25	
52211 · Pension Expense	24,981.23	
52212 · OPEB Expense	1,429.63	
52220 · Payroll Taxes	6,732.74	
52800 · Light, Heat, Water, Power	78,671.00	
52900 · Maintenance of Equipment	3,880.25	
52910 · Equipment Fuel & Insurance	5,141.10	
53000 · Maintenance of Bldgs & Grounds	25,277.40	
53100 · Trash Removal, Clean up	1,380.00	
53300 · Special Repairs & Maintenance	18,854.98	
54200 · Professional Services	1,500.00	
54400 · Advertising	12,213.42	
54500 · Promotional Expense	1,600.09	
54600 · Public Relations Expense	5,221.17	
56101 · Attendance Wages - Temporary	6,704.00	
56120 · Payroll Taxes	129.96	
56200 · Professional Services	53,340.08	
56300 · Supplies and Expenses	7,370.71	
56310 · Ice Service	3,234.00	
56320 · Radio Rentals	700.00	
56400 · Other Attendance -	199.36	
57200 · Pocket Guide	2,733.44	
57500 · Junior Fair Board	401.90	
57710 · Banners & Supplies	546.83	
57720 · BBQ Supplies & Expense	3,162.68	
57810 · Streetsweeper	1,150.00	
57820 · Landfill Fees	1,003.68	
57900 · Commercial Exhibits/Concessions	1,200.00	
57105 · Sportsmens Expo/Carving	13,948.85	
57107 · Livestock Jackpot Show	3,572.00	
57110 · Non-Fair Wages - Temporary	252.00	
57112 · Mother's Day Market	994.41	
57125 · Payroll Taxes	3.64	
58100 · Cash Awards	6,808.00	
58200 · Trophies, Medals, Ribbons	9,061.23	
63101 · Exhibit Wages - Temporary	15,216.25	
63120 · Payroll Taxes	327.40	
63200 · Judges	6,294.56	
63300 · Professional Services	3,850.00	
63400 · Supplies and Expenses	679.56	
63410 · Entry Office & Entry Fees	5,062.68	
63420 · Livestock & Small Animal	8,577.54	
63430 · Still Departments	251.48	
63700 · Other - Brand Inspection	353.20	
64720 · Trophies, Medals, Ribbons	2,590.66	
65600 · Payroll Expenses	0.00	
66200 · Profesional Services	20,899.00	
66300 · Supplies and Expenses	511.81	
66310 · Ticketing System & Fees	19,388.24	
66320 · Grounds Supplies	1,224.86	
66330 · Grandstand Supplies	2,262.31	

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10th DAA/Siskiyou Golden Fair
Summary Trial Balance
As of September 30, 2024

	Sep 30, 24	
	Debit	Credit
66400 · Rodeo	33,224.58	
66500 · Grounds Entertainment	66,224.66	
66600 · Grandstand Entertainment	41,750.00	
66700 · Destruction Derby	21,735.45	
81000 · Miscellaneous Expense	47.75	
85200 · Grandstand Event Admission	0.00	
96000 · Pension Expense	8,006.21	
TOTAL	10,040,143.34	10,040,143.34

6-13
10th DAA/Siskiyou Golden Fair
Balance Sheet
As of September 30, 2024

	Sep 30, 24
ASSETS	
Current Assets	
Checking/Savings	
11100 · Petty Cash Fund	100.00
11200 · Change Funds	3,604.00
11210 · ATM Change Fund	11,840.00
11300 · Banner Bank - Checking	490,239.01
11400 · Mechanics Bank - Checking	1,792.00
11500 · Banner Bank - Savings	109,471.46
11501 · Umpqua Bank - Money Market	252,058.21
11502 · Siskiyou Credit Union - Savings	250,317.92
11503 · Tri Counties Bank - Savings	214,676.39
11504 · US Bank - Savings	249,242.30
11600 · Cash in Time Deposits	
11610 · Tri Counties Bank - CD	37,723.43
11620 · Mechanics Bank - CD	77,129.81
11630 · Mechanics Bank - CD (2022)	178,190.00
Total 11600 · Cash in Time Deposits	293,043.24
11700 · LAIF Account	882,811.57
Total Checking/Savings	2,759,196.10
Other Current Assets	
14300 · Deferred Expenses - General	11,192.50
16000 · Deferred Outflows of Resources	271,786.82
16010 · Deferred Outflow Resources OP...	26,273.39
Total Other Current Assets	309,252.71
Total Current Assets	3,068,448.81
Fixed Assets	
19000 · Construction in Progress	121,656.00
19300 · Equipment	576,213.44
19301 · Accum Deprec - Equipment	-506,877.46
19400 · Leasehold Improvements	4,563,551.45
19401 · Accum Depre - Leasehold Improve	-3,243,518.57
Total Fixed Assets	1,511,024.86
TOTAL ASSETS	4,579,473.67
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
22300 · Retirement Contributions	
22320 · Other Post-Employment Ben...	2,479.50
Total 22300 · Retirement Contributions	2,479.50
22800 · Deferred Income - General	8,676.56
24100 · Damage/Cleaning Deposits	100.00
24110 · Stage Maintenance	49,779.88
24200 · JFB Scholarship	2,403.43
24500 · Leave Liability	81,630.00
25000 · Long Term Debt (Front Sign)	
25010 · SB 84 CalPers Loan	63,708.00
Total 25000 · Long Term Debt (Front Si...	63,708.00

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10th DAA/Siskiyou Golden Fair
Balance Sheet
As of September 30, 2024

	<u>Sep 30, 24</u>
25600 · Deferred Inflows of Resources	14,829.70
25610 · Deferred Inflow Resources OP...	42,575.80
26000 · Net Pension Liability	654,823.02
26010 · Net OPEB Liability	235,048.76
Total Other Current Liabilities	<u>1,156,054.65</u>
Total Current Liabilities	<u>1,156,054.65</u>
Total Liabilities	1,156,054.65
Equity	
29000 · Net Resources - Capital Assets	1,226,346.00
29100 · Total Net Resources	2,143,811.23
29400 · UnrestrictedNetPosition-Pen/OPB	-641,210.92
31200 · State Allocations (F&E)	120,500.00
31300 · Other Fiscal/Admin Income (F&E)	2,050.00
31900 · Capital Project Reimbursements	167,627.50
32500 · One Time Revenue Source	560,055.59
34000 · Other Funding-	5,630.64
Net Income	-161,391.02
Total Equity	<u>3,423,419.02</u>
TOTAL LIABILITIES & EQUITY	<u><u>4,579,473.67</u></u>

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8:31 AM
10/01/24
Cash Basis

**10th District Agricultural Association
Profit & Loss Budget vs. Actual
January through September 2024**

	Jan - Sep 24	Budget	\$ Over Bud...	% of Budget
Income				
41000 · Admissions Revenue	133,938.00	155,000.00	-21,062.00	86.4%
41500 · Commercial Space Revenue	34,370.00	33,160.00	1,210.00	103.6%
42000 · Concessions Revenue	203,499.64	211,500.00	-8,000.36	96.2%
43000 · Exhibit Revenue	21,001.05	17,500.00	3,501.05	120.0%
44000 · Horse Show Revenue	425.00	6,300.00	-5,875.00	6.7%
46000 · Fair Attractions	91,248.80	105,500.00	-14,251.20	86.5%
47000 · Miscellaneous Fair Revenue	190,804.00	180,000.00	10,804.00	106.0%
47005 · Miscellaneous Non-Fair Reven...	29,651.58	44,500.00	-14,848.42	66.6%
48000 · Interim Revenue	163,734.86	184,500.00	-20,765.14	88.7%
49100 · Miscellaneous Income	2,895.20			
49500 · Other Operating Revenue	36,103.57	15,100.00	21,003.57	239.1%
Total Income	907,671.70	953,060.00	-45,388.30	95.2%
Gross Profit	907,671.70	953,060.00	-45,388.30	95.2%
Expense				
50000 · Administration Expense	369,424.80	467,700.00	-98,275.20	79.0%
52000 · Maintenance Expense	304,108.27	429,336.00	-125,227.73	70.8%
54000 · Publicity Expense	20,534.68	22,600.00	-2,065.32	90.9%
56000 · Attendance Operations	71,678.11	78,924.00	-7,245.89	90.8%
57000 · Miscellaneous Fair Expenses	10,198.53	12,900.00	-2,701.47	79.1%
57005 · Miscellaneous Non-Fair Expen...	18,770.90	29,953.00	-11,182.10	62.7%
58000 · Premiums Expense (not H/S)	15,869.23	20,000.00	-4,130.77	79.3%
63000 · Exhibits Expense	40,612.67	41,085.00	-472.33	98.9%
64000 · Horse Show Expense	2,590.66	7,546.00	-4,955.34	34.3%
65600 · Payroll Expenses	0.00			
66000 · Fair Entertainment Expense	207,220.91	213,300.00	-6,079.09	97.1%
81000 · Miscellaneous Expense	47.75			
85000 · Cash (Over)/Under	0.00			
90000 · Depreciation Expense	0.00	122,153.00	-122,153.00	0.0%
96000 · Pension Expense	8,006.21			
Total Expense	1,069,062.72	1,445,497.00	-376,434.28	74.0%
Net Income	-161,391.02	-492,437.00	331,045.98	32.8%

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10TH DISTRICT AGRICULTURAL ASSOCIATION
SISKIYOU GOLDEN FAIRGROUNDS

As of September 30, 2024

Account Description	Account Number	2023 STOP	2024 Budget	2024 Actual	Bud vs Act Difference
ADMISSIONS REVENUE:					
Regular Fair Admissions	41010	\$121,239	\$120,000	\$102,296	(\$17,704)
Discounted Fair Admissions	41020	\$28,528	\$35,000	\$31,642	(\$3,358)
COMMERCIAL SPACE REVENUE:					
Outside Commercial Space	41510	\$13,710	\$13,500	\$13,490	(\$10)
Inside Commercial Space	41520	\$19,440	\$19,500	\$20,720	\$1,220
Window Commercial Displays	41525	\$160	\$160	\$160	\$0
CONCESSIONS REVENUE:					
Carnival	42100	\$51,331	\$50,000	\$50,527	\$527
Carnival - PreSale	42110	\$41,136	\$40,000	\$36,561	(\$3,439)
Food Concessions (local, prof, alcohol)	42200	\$118,401	\$118,500	\$113,469	(\$5,031)
Non-Food Concessions	42300	\$3,047	\$3,000	\$2,943	(\$57)
EXHIBITS REVENUE:					
Entry Fees (& Transaction Fees)	43100	\$7,002	\$7,000	\$9,398	\$2,398
Donated & Sponsored Awards	43200	\$9,119	\$6,500	\$6,818	\$318
Other - Quilt Judge Donation, Poultry Inspect	43410	\$300		\$295	
Other - Shavings	43420	\$4,269	\$4,000	\$4,490	\$490
HORSE SHOW REVENUE:					
Entry Fees	44200	\$5,569	\$5,000	\$0	(\$5,000)
Donated & Sponsored Awards	44300	\$1,175	\$1,000	\$425	(\$575)
Stall Fees	44400	\$300	\$300	\$0	(\$300)
FAIR ATTRACTION REVENUE:					
Rodeo Admissions & Entries	46100	\$44,435	\$40,000	\$39,441	(\$559)
Destruction Derby Admissions & Entries	46400	\$29,910	\$28,000	\$20,015	(\$7,985)
Monster Truck Admissions	46200	\$30,352	\$20,000	\$25,244	\$5,244
Redneck Roundup Admissions & Entries	46700		\$10,000	\$0	(\$10,000)
Ticket Transaction Fees	46800	\$7,914	\$7,500	\$6,549	(\$951)
MISCELLANEOUS FAIR REVENUE:					
Junior Fair Board	47500	\$1,070	\$1,000	\$1,880	\$880
Camping Fees (Fairtime)	47700	\$25,075	\$25,000	\$26,075	\$1,075
Other - Cart Tickets	47800	\$700		\$0	
Other - ATM Transactions	47810	\$1,033	\$1,000	\$6,527	\$5,527
Other - Ice Service	47820	\$5,028	\$5,000	\$4,372	(\$628)
Sponsorships	47900	\$144,450	\$148,000	\$151,950	\$3,950
MISCELLANEOUS NON-FAIR REVENUE:					
Sportsmens Expo/Carving Championship	47105	\$20,326	\$18,000	\$15,870	(\$2,130)
Holiday Gift Fair	47206	\$4,370	\$4,500	\$1,105	(\$3,395)
Jackpot Show	47107	\$14,083	\$14,000	\$5,200	(\$8,800)
Mother's Day Market	47112	\$8,388	\$8,000	\$7,129	(\$871)
Other - soda machine, NSF fees, recycle	47505	\$65		\$347	\$347
INTERIM REVENUE:					

Account Description	Account Number	2023 STOP	2024 Budget	2024 Actual	Bud vs Act Difference
Rental of Buildings	48100			\$0	\$0
Storage	48110	\$27,691	\$30,000	\$27,795	(\$2,205)
Grounds Rentals	48200	\$23,590	\$20,000	\$17,120	(\$2,880)
Auto Racing	48210		\$10,000	\$11,200	\$1,200
Community Riding Program	48220	\$2,110		\$1,395	\$1,395
Billboard	48240	\$70,800	\$72,000	\$49,440	(\$22,560)
Equipment Rentals	48300	\$1,000	\$1,000	\$2,000	\$1,000
Front Sign Rentals	48310	\$31,575	\$29,500	\$31,870	\$2,370
Partnerships (year round)	48320	\$22,000	\$22,000	\$17,500	(\$4,500)
Utility Fee Reimbursement (Racing)	48500			\$5,415	\$5,415
PRIOR YEAR ADJUSTMENT:	49000				
Miscellenaous Income	49100	\$1,174		\$2,914	\$2,914
OTHER OPERATING REVENUE:					
Interest Earnings	49510	\$21,473	\$15,000	\$28,804	\$13,804
Donations/Partnerships (Year Round)	49520	\$5,000		\$6,750	\$6,750
Other - refunds, atm fees	49530	\$333	\$100	\$531	\$431
TOTAL REVENUES:		\$968,671	\$953,060	\$907,672	(\$45,388)
ADMINISTRATION EXPENSE:					
Salaries & Wages - Permanent	50100	\$211,044	\$217,944	\$160,382	(\$57,562)
Salaries & Wages - Temporary	50200	\$3,881	\$8,096	\$4,832	(\$3,265)
Compensated Abesences Expense	50300	(\$2,362)	\$2,977		(\$2,977)
Employee Benefits - Employer's Share	50310	\$27,520	\$30,638	\$24,638	(\$6,000)
Pension Expense	50311	\$64,720	\$69,742	\$47,909	(\$21,833)
OPEB Expense	50312	\$6,064	\$8,148	\$3,127	(\$5,021)
Payroll Taxes	50320	\$16,119	\$17,065	\$11,308	(\$5,757)
Worker's Compensation Insurance	50330	\$18,133	\$19,040	\$25,129	\$6,089
Director's Expense	50500	\$695	\$2,000	\$0	(\$2,000)
Traveling/Training Expense - Employees	50600	\$11,344	\$9,000	\$4,003	(\$4,997)
Office Supplies and Expense	50700	\$3,595	\$4,250	\$4,363	\$113
Telephone and Postage	50800	\$2,774	\$3,820	\$3,369	(\$451)
Dues and Subscriptions	50900	\$2,855	\$3,135	\$3,388	\$253
Insurance (General Liability)	51000	\$26,163	\$27,471	\$31,857	\$4,386
Property & Business Insurance	51010	\$19,311	\$19,000	\$21,529	\$2,529
Other - bank fees, miscellaneous, legal	51100	\$1,638	\$500	\$2,031	\$1,531
Credit Card Fees (non fair)	51110	\$2,275	\$2,000	\$2,327	\$327
Office & Grounds Security	51120	\$4,142	\$2,500	\$3,076	\$576
Office Cleaning	51130	\$1,100	\$1,500	\$900	(\$600)
Computer Support Services	51140	\$5,857	\$10,000	\$7,817	(\$2,183)
Statewide Property Inventory	51150	\$358	\$375	\$365	(\$10)
Unemployment Insurance	51200		\$1,500	\$75	(\$1,425)
Audit Expense	51300	\$7,000	\$7,000	\$7,000	\$0
MAINTENANCE & GENERAL OPERATIONS:					
Salaries & Wages - Permanent	52100	\$67,965	\$124,401	\$66,680	(\$57,721)
Salaries & Wages - Temporary	52200	\$38,206	\$56,128	\$47,825	(\$8,303)
Employee Benefits - Employer's Share	52210	\$12,283	\$49,198	\$23,255	(\$25,943)
Pension Expense	52211	\$20,014	\$39,808	\$24,981	(\$14,827)

Account Description	Account Number	2023 STOP	2024 Budget	2024 Actual	Bud vs Act Difference
OPEB Expense	52212	\$2,506	\$5,910	\$1,430	(\$4,480)
Payroll Taxes	52220	\$4,307	\$10,331	\$6,733	(\$3,598)
Light, Heat, Water and Power	52800	\$84,620	\$85,000	\$78,671	(\$6,329)
Maintenance of Equipment (Supplies)	52900	\$7,831	\$8,000	\$3,880	(\$4,120)
Fuel & Insurance for Equipment	52910	\$10,096	\$19,000	\$5,141	(\$13,859)
Maintenance of Bldg & Grounds (Supplies)	53000	\$23,610	\$15,000	\$25,277	\$10,277
Cal Fire Expenses	53001	\$2,609	\$3,000	\$0	(\$3,000)
State Fire Marshall Inspections	53050	\$300	\$1,000	\$0	(\$1,000)
Trash Removal, Clean up (Contractual)	53100	\$2,140	\$2,560	\$1,380	(\$1,180)
Special Repairs - trees, walkways/slabs	53300	\$20,058	\$10,000	\$18,855	\$8,855
PUBLICITY EXPENSE:					
Professional Services (Contractual)	54200	\$1,000	\$1,000	\$1,500	\$500
Supplies & Expenses	54300	\$67	\$100	\$0	(\$100)
Advertising (fair, interim events)	54400	\$7,147	\$15,000	\$12,213	(\$2,787)
Promotional Expense (mixer, shirts/hats)	54500	\$1,309	\$1,500	\$1,600	\$100
Public Relations Expense (website)	54600	\$6,519	\$5,000	\$5,221	\$221
Other -	54800			\$0	
ATTENDANCE OPERATIONS:					
Salaries & Wages - Temporary	56101	\$6,451	\$13,429	\$6,704	(\$6,725)
Payroll Taxes	56120	\$131	\$195	\$130	(\$65)
Professional Services (Contractual)	56200	\$51,397	\$58,000	\$53,340	(\$4,660)
Supplies and Expenses	56300	\$2,375	\$2,800	\$7,371	\$4,571
Ice Service	56310	\$2,860	\$3,000	\$3,234	\$234
Radio Rentals	56320	\$1,050	\$1,000	\$700	(\$300)
Other - Lodging	56400	\$299	\$500	\$199	(\$301)
MISCELLANEOUS FAIR EXPENSES:					
Pocket Schedule	57400	\$2,749	\$3,000	\$2,733	(\$267)
Junior Fair Board	57500	\$181	\$1,000	\$402	(\$598)
Sponsorships	57700				
Banners & Supplies	57710	\$1,198	\$2,500	\$547	(\$1,953)
BBQ Supplies & Expense	57720	\$2,953	\$3,000	\$3,163	\$163
Other	57800				
Streetsweeper	57810	\$650	\$700	\$1,150	\$450
Landfill Fees	57820	\$1,334	\$1,500	\$1,004	(\$496)
Commercial Exhibits & Concessions	57900	\$1,000	\$1,200	\$1,200	\$0
MISCELLANEOUS NON-FAIR PROGRAMS:					
Salaries & Wages - Temporary	57110	\$243	\$693	\$252	(\$441)
Payroll Taxes	57125	\$4	\$10	\$4	(\$6)
Sportsmens Expo/Carving Championship	57405	\$13,945	\$14,600	\$13,949	(\$651)
Holiday Gift Fair	57505	\$670	\$1,110	\$0	(\$1,110)
Jackpot Show	57508	\$10,625	\$12,430	\$3,572	(\$8,858)
Mother's Day Outdoor Market	57112	\$865	\$1,110	\$994	(\$116)
Other -	57605			\$0	
PREMIUMS EXPENSE (excluding Horse Show):					
Cash Awards	58100	\$10,974	\$12,000	\$6,808	(\$5,192)
Trophies, Medals, Ribbons	58200	\$7,760	\$8,000	\$9,061	\$1,061
EXHIBITS EXPENSE:					

Account Description	Account Number	2023 STOP	2024 Budget	2024 Actual	Bud vs Act Difference
Salaries & Wages - Temporary	63101	\$13,799	\$23,100	\$15,216	(\$7,884)
Payroll Taxes	63120	\$314	\$335	\$327	(\$8)
Judges (Contractual)	63200	\$6,361	\$6,800	\$6,295	(\$505)
Professional Services (Contractual)	63300	\$1,900	\$2,300	\$3,850	\$1,550
Supplies and Expenses (entry office, depts)	63400			\$680	
Entry Office & Entry Fees (Showworks)	63410	\$5,537	\$2,900	\$5,063	\$2,163
Livestock & Small Animal	63420	\$5,113	\$5,000	\$8,578	\$3,578
Still Exhibit Departments	63430	\$108	\$300	\$251	(\$49)
Other - brand inspection	63700	\$322	\$350	\$353	\$3
HORSE SHOW EXPENSE (including Premiums):					
Salaries & Wages - Temporary	64101	\$372	\$440	\$0	(\$440)
Payroll Taxes	64120	\$5	\$6	\$0	(\$6)
Judges (Contractual)	64200	\$999	\$1,000	\$0	(\$1,000)
Professional Services (Contractual)	64300	\$850	\$1,000	\$0	(\$1,000)
Supplies and Expense	64400				
Cattle Fees	64500	\$765	\$800	\$0	(\$800)
Cash Awards	64710	\$1,570	\$1,800	\$0	(\$1,800)
Trophies, Medals, Ribbons	64720	\$2,468	\$2,500	\$2,591	\$91
FAIR ENTERTAINMENT EXPENSE:					
Professional Services (Contractual)	66200	\$28,899	\$18,000	\$20,899	\$2,899
Supplies and Expenses	66300			\$512	
Ticketing System & Fees	66310	\$27,556	\$29,600	\$19,388	(\$10,212)
Grounds Supplies	66320	\$352	\$3,100	\$1,225	(\$1,875)
Grandstand Supplies	66330			\$2,262	\$2,262
Rodeo (Friday)	66400	\$33,645	\$36,500	\$33,225	(\$3,275)
Grounds Entertainment	66500	\$52,468	\$60,000	\$66,225	\$6,225
Monster Trucks (Saturday)	66600	\$42,881	\$35,000	\$41,750	\$6,750
Destruction Derby (Sunday)	66700	\$19,835	\$21,100	\$21,735	\$635
Redneck Roundup/Other Event (Thursday)	66800	\$11,250	\$10,000	\$0	(\$10,000)
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT:					
Miscellaneous Expense (audit adj for 2023)	81000	\$1,950		\$8,054	
CASH SHORTAGES & OVERAGES:					
Ticket Sales	85100	\$326		\$0	
Grandstand Event Sales	85200			\$0	
Other	85900			\$0	
TOTAL EXPENSES:		\$1,126,170	\$1,323,345	\$1,069,063	(\$254,282)
NET OPERATING PROFIT/(LOSS) BEFORE FUNDING		(\$157,500)	(\$370,285)	(\$161,391)	\$208,894
LOCAL (BASE) ALLOCATION/AB1499 FUNDS:		\$42,600	\$43,500	\$120,500	\$77,000
OTHER FUNDS - Training Allocation		\$2,050	\$2,050	\$2,050	\$0
OTHER FUNDS - Capital Project Reimbursements		\$12,933		\$167,628	\$167,628
OTHER FUNDS - CalFire Housing, Fire Camp		\$628,897		\$560,056	\$560,056
NET PROFIT/(LOSS) AFTER FUNDING		\$528,979	(\$324,735)	\$688,842	

Above figures do not include depreciation expense that is calculated at year end.

EXPLANATIONS:

10-1

The 2024 Siskiyou Golden Fair's Livestock Department had an overall good week. The shows ran on-time, and we trained new staff and ring help. There was repeated feedback from parents, exhibitors, and advisors that they loved the new banners for class/division winners. The peewee classes had a great turn out. Round Robin ran smoothly and we had many new judges from previous years, getting most of them signed up prior to the fair was a big help.

As always, there are things to improve and change for next year. For load-in on Tuesday, times for hogs may need to be extended, and a strict rule of no-one outside of JLAC's team allowed in before 7:50 or 8AM. Sponsored or special buckles to be given out during awards ceremony on Saturday unless otherwise arranged. The load-out process on Sunday needs to be re-organized. Our suggestions: close off the south end of the fairgrounds to the public while trucks are loading, require release forms from the livestock office to allow animals to leave before 8PM (including buyers), lock the back gate by the beef scales to prevent any animals leaving without permission. Animals were being led out this year and we had no way of checking to see they were leaving with the appropriate person.