

NA Beverage Pouring Rights RFP

Questions & Answers

- **Annual bottle and gallon usage?**
 - We have purchased just under 3200 cases and 1250 gallons of product over the last 12 months. This is approximately 40% soda, 40% water, and 20% split between tea, sports beverages, and juices.
 - Confirming the 1250 gallons of product are gallons, not bag-n-box.
 - These quantities excluding vending machines, which are operated by a third party contractor, but will utilize product of the selected exclusive NA Beverage provider.
- **Equipment – for the 6’ portable beverage bars do they need to have post mix capabilities, or just for bottles?**
 - Bottles only
- **Bottle merchandiser equipment – can it be a stack vendor?**
 - Yes
- **Is there an ETA when the Amp RFP will go out?**
 - The St. Joseph’s Health Amphitheater at Lakeview is a separate contract, wholly separate from The Oncenter and will not be associated with this agreement. That venue’s timeline is unknown.
- **Can we walk the property / visit locations that have equipment before the July 7th deadline?**
 - We can provide a walk-through for interested parties at 10am Monday, July 3rd or 10am Wednesday, July 5th. Interested parties should check in with The Oncenter Security Office at 613 Montgomery Street, Syracuse NY 13202.
- **Can you provide vending locations as well as volume by package?**
 - Vending machines are handled by a contracted party who will utilize products of the selected exclusive NA beverage provider.
- **Column K: package water: we will be selling 20oz PET Dasani-correct? Options listed (aluminum) may be for future state? Below is our 20oz option – would this meet the qualifications?**
 - This would meet immediate needs as the company plans to eliminate single-use plastic by 2025.
- **How long is the management agreement between ASM and Onondaga County?**
 - The current management agreement expires 12/31/27, with two optional five (5) year renewals.
- **Can you provide a date as to when Qualified proposers may be asked to present an in person formal presentation?**
 - TBD
- **Can you please provide more feedback on the financial needs for the scoreboard enhancements.**
 - Please provide further details on the section of the RFP referenced here.
- **Can you please define what type of beverage carts are being requested.**
 - Tankers with wheels would be preferred, however if respondents want to provide more flexibility with various options, we are open to suggestions and various sizes.