

# RFP EFCUA-0124

## Amphitheater NA Beverage Pouring Rights

### Questions & Answers

- Can you provide total cases sold in 2024 with a breakdown by category / package size?

Report Name:	Menu Mix				
Venue:	Lakeview Amphitheater				
Generated At:	01-04-2024 5:21 PM EST				
Report:	Reporting	Item	Item Sold Qty	Total Gross Item Sales	% of Item Sales
	N/A Bev	Liter Water Btl	38136	\$266952.00	69.08%
	N/A Bev	Pepsi Btl	7477	\$44862.00	11.61%
	N/A Bev	Water Btl	6961	\$34805.00	9.01%
	N/A Bev	Diet Pepsi Btl	3708	\$22248.00	5.76%
	N/A Bev	Mountain Dew Btl	1664	\$9984.00	2.58%
	N/A Bev	Starry Btl	1260	\$7560.00	1.96%
			<b>Total 59206</b>	<b>\$386411.00</b>	<b>100.00%</b>

- Equipment requested in the RFP : (20) double door coolers, (20) 100-gallon tankers, (20) 288-quart arctic rolling bins. Will this equipment be solely used for the awarded beverage supplier?
  - The rolling bins are used for ice down bins in all our bars and satellite locations. These bins are not just for NA Bev we use them in tandem with other products that need cooled down.
- If we do not comply with the equipment requirements – will we be disqualified?
  - No, you will not be disqualified but this may impact your response evaluation when compared to other proposals for the best overall offer. Your response should clearly explain why you’re proposing an alternative to what was requested in the RFP.
- If our annual price increase excess 3% will be disqualified?
  - No, you will not be disqualified but this may impact your response evaluation when compared to other proposals for the best overall offer. Your response should clearly explain why you’re proposing an alternative to what was requested in the RFP.