

Central States Fair, Inc.
Event Center - Actual to Budget & Prior Yr Comparison
For the Twelve Months Ending September 30, 2023

	Current YTD Actual	Current YTD Budget	Budget Variance	Prior YTD Actual	YTD Actual Variance
Revenues					
48111 Special Event Revenue	\$ 0	\$ 5,000	(5,000)	\$ 4,200	(4,200)
48459 Sales - Liquor/ Beer, EC	350,119	250,000	100,119	282,152	67,967
48547 Rental - Event Center	124,891	130,000	(5,109)	116,843	8,048
48553 Rental - Open Riding Arena	3,280	5,000	(1,720)	4,470	(1,190)
48913 Advertising - EC Signage	0	0	0	30,000	(30,000)
48914 Sign Sponsors	70,560	80,000	(9,440)	41,250	29,310
48947 EC - Equipment Rental Fees	3,157	5,000	(1,843)	5,853	(2,696)
48960 ATM Surcharge %	9,161	15,000	(5,839)	12,927	(3,766)
48980 Concessions Contract %	31,559	25,000	6,559	21,385	10,174
48999 EC - Maintenance Labor	1,396	1,500	(104)	1,209	187
Total Revenues	594,123	516,500	77,623	520,289	73,834
Expenses					
58111 Special Event Expenses	0	5,000	(5,000)	1,500	(1,500)
58459 Liquor/Beer Expense - EC	161,744	100,000	61,744	132,101	29,643
58599 Rent Expense	360	2,000	(1,640)	0	360
58912 Supplies	3,433	17,500	(14,067)	16,977	(13,544)
58914 Repairs & Maintenance - EC	41,438	25,000	16,438	26,440	14,998
58915 EC Equip & Repairs	2,333	10,000	(7,667)	5,352	(3,019)
58970 Internet Expense	8,138	5,000	3,138	4,802	3,336
58971 Utilities - Electricity	87,980	90,000	(2,020)	87,248	732
58972 Garbage	9,257	15,000	(5,743)	15,806	(6,549)
58973 Utilities - Heat	41,346	29,000	12,346	28,541	12,805
58975 Utilities - Water	12,300	15,000	(2,700)	12,773	(473)
58980 EC Concessions Exp	0	0	0	(15)	15
58987 Signage	4,801	8,000	(3,199)	224	4,577
58999 EC Misc	1,800	1,000	800	60	1,740
68812 Payroll - EC Temp	0	0	0	28	(28)
68813 Payroll - Beer Concessions	14,096	8,000	6,096	9,578	4,518
68814 Payroll - Ticket Sales	0	500	(500)	159	(159)
68815 Payroll - Security	1,513	1,000	513	0	1,513
Total Expenses	390,539	332,000	58,539	341,574	48,965
Net Income	\$ 203,584	\$ 184,500	19,084	\$ 178,715	24,869