

**Central States Fair, Inc.**  
**Event Center - Actual to Budget & Prior Yr Comparison**  
**For the Five Months Ending February 29, 2024**

	Current YTD Actual	Current YTD Budget	Budget Variance	Prior YTD Actual	YTD Actual Variance
<b>Revenues</b>					
48459 Sales - Liquor/ Beer, EC	\$ 309,983	\$ 275,000	34,983	\$ 301,385	8,598
48547 Rental - Event Center	49,100	32,500	16,600	45,150	3,950
48553 Rental - Open Riding Arena	2,725	2,250	475	2,420	305
48914 Sign Sponsors	55,150	47,500	7,650	47,060	8,090
48947 EC - Equipment Rental Fees	1,204	750	454	1,162	42
48960 ATM Surcharge %	3,315	4,400	(1,085)	4,610	(1,295)
48980 Concessions Contract %	9,770	12,000	(2,230)	19,191	(9,421)
48999 EC - Maintenance Labor	0	0	0	1,210	(1,210)
	<u>431,247</u>	<u>374,400</u>	<u>56,847</u>	<u>422,188</u>	<u>9,059</u>
<b>Total Revenues</b>					
<b>Expenses</b>					
58111 Special Event Expenses	1,500	0	1,500	0	1,500
58459 Liquor/Beer Expense - EC	108,814	72,000	36,814	104,281	4,533
58599 Rent Expense	710	0	710	360	350
58912 Supplies	3,058	9,000	(5,942)	2,154	904
58914 Repairs & Maintenance - EC	52,005	12,500	39,505	13,961	38,044
58915 EC Equip & Repairs	10,003	4,167	5,836	547	9,456
58970 Internet Expense	2,642	3,125	(483)	3,515	(873)
58971 Utilities - Electricity	36,965	36,000	965	38,489	(1,524)
58972 Garbage	3,900	4,500	(600)	2,930	970
58973 Utilities - Heat	12,070	25,000	(12,930)	24,633	(12,563)
58975 Utilities - Water	5,351	8,000	(2,649)	3,640	1,711
58987 Signage	4,378	2,083	2,295	4,259	119
58999 EC Misc	0	833	(833)	1,800	(1,800)
68812 Payroll - EC Temp	646	0	646	0	646
68813 Payroll - Beer Concessions	8,463	12,600	(4,137)	12,343	(3,880)
68815 Payroll - Security	0	0	0	1,513	(1,513)
	<u>250,505</u>	<u>189,808</u>	<u>60,697</u>	<u>214,425</u>	<u>36,080</u>
<b>Total Expenses</b>					
<b>Net Income</b>	<b>\$ 180,742</b>	<b>\$ 184,592</b>	<b>(3,850)</b>	<b>\$ 207,763</b>	<b>(27,021)</b>