

**2020 BHSS**

Event	Profit/(Loss)	Liquor Sales	Total	% VS 2019
Stray Gathering	\$2,000	\$6,792	\$8,792	-7.77%
Sheep Dog/Shearing	\$7,653	\$1,753	\$9,406	-52.84%
Broncs for Breakfast	(\$1,446)	\$14,239	\$12,793	-38.20%
Ranch Rodeo	\$32,063	\$25,143	\$57,206	-30.05%
Concert-Chancey Williams	\$11,344	\$34,524	\$45,868	-49.89%
Boots & Beer	\$2,867	\$8,361	\$11,228	-6.81%
Team Roping	\$3,670	\$1,364	\$5,034	
Banquet & Ball	(\$2,616)	\$0	-\$2,616	-73%
Horse Show	\$45,168	\$3,141	\$48,309	269.68%
Comm Heifer	\$6,515	\$0	\$6,515	7.92%
Livestock Sale/Embryo Sales	\$63,445	\$0	\$63,445	-44.55%
Horse Sale	\$131,534	\$25,202	\$156,736	37.55%
Wild Ride	(\$1,385)	\$15,079	\$13,694	928.09%
<b>TOTALS</b>	<b>\$300,813</b>	<b>\$135,598</b>	<b>\$436,411</b>	

**2019 BHSS**

Event	Profit/(Loss)	Liquor Sales	Total	% VS 2018
Stray Gathering	\$4,700	\$4,833	\$9,533	9.07%
Sheep Dog/Shearing	\$17,579	\$2,368	\$19,947	9.54%
Broncs for Breakfast	\$7,973	\$12,728	\$20,701	91.98%
Ranch Rodeo	\$56,840	\$24,945	\$81,785	15.48%
Concert-Chancey Williams	\$42,440	\$49,092	\$91,532	172.97%
Boots & Beer	\$2,583	\$9,466	\$12,049	102.30%
Team Roping	\$0	\$0	\$0	-100.00%
Banquet & Ball	(\$1,510)	\$0	-\$1,510	-2.18%
Horse Show	\$9,566	\$3,502	\$13,068	-48.91%
Comm Heifer	\$6,037		\$6,037	29.24%
Livestock Sale/Embryo Sales	\$114,418	\$0	\$114,418	2.89%
Horse Sale	\$110,913	\$3,033	\$113,946	16.63%
Dueling Pianos	(\$2,500)	\$1,168	-\$1,332	
<b>TOTALS</b>	<b>\$369,037</b>	<b>\$111,135</b>	<b>\$480,172</b>	

**2017 BHSS**

Event	Profit/(Loss)	Liquor Sales	Total	% VS 2016
Stray Gathering	(\$2,875)	\$8,374	\$5,499	-25.37%
Sheep Dog/Shearing	(\$237)	\$1,931	\$1,694	-74.29%
Broncs for Breakfast	(\$6,556)	\$4,700	-\$1,856	-150.00%
Ranch Rodeo	\$23,608	\$21,505	\$45,113	-26.95%
Concert- Diamond Rio	(\$7,037)	\$23,726	\$16,689	94.47%
Boots & Beer	\$4,845	\$13,415	\$18,260	22.73%
Team Roping	\$2,566	\$608	\$3,174	25.06%
Banquet & Ball	(\$5,171)		-\$5,171	-592.95%
Horse Show	\$45,250	\$2,923	\$48,173	35.39%
Comm Heifer	\$6,318		\$6,318	
Livestock Sale/Embryo Sales	\$128,240		\$128,240	15.46%
Horse Sale	\$99,512	\$570	\$100,082	28.08%
			\$0	
<b>TOTALS</b>	<b>\$288,463</b>	<b>\$77,752</b>	<b>\$366,215</b>	

**BHSS NET PROFIT**

Stalling Estimate	2020	\$491,273
Thars- 3075	2019	\$526,714
VRH- 4775	2018	\$521,730
Cutting- 7275	2017	\$531,219
AQHA- 29650	2016	\$453,110
	2015	\$466,351
	2014	\$361,229
	2013	\$344,658
	2012	\$364,281

**2018 BHSS**

Event	Profit/(Loss)	Liquor Sales	Total	% VS 2017
Stray Gathering	\$4,150	\$4,590	\$8,740	18.62%
Sheep Dog/Shearing	\$17,074	\$1,135	\$18,209	176.35%
Broncs for Breakfast	\$3,359	\$7,424	\$10,783	-190.49%
Ranch Rodeo	\$47,693	\$23,128	\$70,821	14.67%
Concert-Aaron Watson	\$8,803	\$24,729	\$33,532	290.72%
Boots & Beer	(\$529)	\$6,485	\$5,956	-59.97%
Team Roping	\$2,570	\$334	\$2,904	14.42%
Banquet & Ball	(\$1,478)		-\$1,478	170.97%
Horse Show	\$24,561	\$1,016	\$25,577	-28.12%
Comm Heifer	\$4,671		\$4,671	-2185.27%
Livestock Sale/Embryo Sales	\$111,205		\$111,205	0.12%
Horse Sale	\$97,701		\$97,701	25.03%
Colt Starting Challenge	\$8,959	\$3,240	\$12,199	
<b>TOTALS</b>	<b>\$328,739</b>	<b>\$72,081</b>	<b>\$400,820</b>	

**2016 BHSS**

Event	Profit/(Loss)	Liquor Sales	Total
Stray Gathering	(\$1,093)	\$8,461	\$7,368
Sheep Dog/Shearing	\$4,343	\$2,246	\$6,589
Broncs for Breakfast	\$481	\$3,231	\$3,712
Ranch Rodeo	\$33,328	\$28,432	\$61,760
Concert- Reckless Kelly	(\$12,012)	\$20,594	\$8,582
Boots & Beer	(\$1,608)	\$16,486	\$14,878
Team Roping	\$2,538		\$2,538
Banquet & Ball	\$1,049		\$1,049
Horse Show	\$31,745	\$3,837	\$35,582
Comm Heifer	(\$224)		-\$224
Livestock Sale/Embryo Sales	\$111,071		\$111,071
Horse Sale	\$76,603	\$1,540	\$78,143
			\$0
<b>TOTALS</b>	<b>\$246,221</b>	<b>\$84,827</b>	<b>\$331,048</b>

# BHSS

INCOME SOURCE	Actual 2020	Budget 2020	Actual 2019	Budget 2019	Actual 2018	Budget 2018	Actual 2017	Budget 2017	Actual 2016	Actual 2015
TOTAL ALL SPONSORSHIPS	\$262,041	\$255,000	\$254,509	\$248,000	\$243,304	\$241,000	\$242,819	\$239,500	\$194,209	\$123,230
COMM BOOTH REVENUE	\$379,717	\$380,000	\$384,680	\$380,000	\$379,339	\$380,000	\$372,553	\$350,000	\$352,939	\$401,471
GRAND TOTAL	\$641,758	\$635,000	\$639,189	\$628,000	\$622,643	\$621,000	\$615,372	\$589,500	\$547,148	\$524,701

Pending

WW	\$10,000
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BHSS GRAND TOTAL                    \$651,758

### 2020 BHSS BAR INCOME

48459	BAR SALES	HORSE SHOW	3,141
48459	BAR SALES	HORSE SALE MEETING	2,145
48459	BAR SALES	HORSE SALE/STRAY GATHERING - FRI	18,792
48459	BAR SALES	HORSE SALE SAT	11,057
48459	BAR SALES	WILD RIDE/BRANDON JONES	15,079
48459	BAR SALES	RANCH RODEO-FINALS & PRELIM	25,143
48459	BAR SALES	BRONCS BREAKFAST	14,239
48459	BAR SALES	SHEEP DOG	1,753
48459	BAR SALES	CHANCEY WILLIAMS	34,524
48459	BAR SALES	TEAM ROPING	1,364
48459	BAR SALES	BOOTS & BEER	8,361
TOTALS			135,598

### 2019 BHSS BAR INCOME

48459	BAR SALES	HORSE SHOW	3,502
48459	BAR SALES	HORSE SALE PREVIEW & MEETING	3,033
48459	BAR SALES	STRAY GATHERING - FRI	4,833
48459	BAR SALES	DUELING PIANOS	1,168
48459	BAR SALES	RANCH RODEO-FINALS & PRELIM	24,945
48459	BAR SALES	BRONCS BREAKFAST	12,728
48459	BAR SALES	SHEEP DOG	2,368
48459	BAR SALES	CHANCEY WILLIAMS	49,092
48459	BAR SALES	TEAM ROPING	
48459	BAR SALES	BOOTS & BEER	9,466
TOTALS			111,135

### 2018 BHSS BAR INCOME

48459	BAR SALES	HORSE SHOW	1,016
48459	BAR SALES	STRAY GATHERING - THUR	4,590
48459	BAR SALES	COLT STARTING	3,240
48459	BAR SALES	RANCH RODEO-FINALS & PRELIM	23,128
48459	BAR SALES	BRONCS BREAKFAST	7,424
48459	BAR SALES	SHEEP DOG	1,135
48459	BAR SALES	AARON WATSON	24,729
48459	BAR SALES	TEAM ROPING	334
48459	BAR SALES	BOOTS & BEER	6,485
TOTALS			72,081

## 2020 BHSS STRAY GATHERING

STRAY GATHERING REVENUE			
45115	Stray Gathering Revenue	STRAY GATHERING ENTRY FEES	6,200.00
45115	Stray Gathering Revenue	ADDED MONEY	1,000.00
45115	Stray Gathering Revenue	STRAY GATHERING SPONSORSHIPS	5,000.00
45115	Stray Gathering Revenue	<b>TOTAL REVENUE</b>	<b>12,200.00</b>

STRAY GATHERING EXPENSES			
55115	Stray Gathering Expense	TY DEAN - ANNOUNCER	500.00
55115	Stray Gathering Expense	JIM TILTRUM - STRAY GATHERING CATTLE CHARGES	1,950.00
55115	Stray Gathering Expense	PAYOUTS	5,000.00
55115	Stray Gathering Expense	STRAY GATHERING ADDED MONEY	1,000.00
55115	Stray Gathering Expense	PAID HELP	150.00
55115	Stray Gathering Expense	ENTERTAINMENT	1,600.00
55115	Stray Gathering Expense	<b>TOTAL EXPENSES</b>	<b>10,200.00</b>

**STRAY GATHERING NET LOSS** **2,000.00**

## 2020 WILD BRONC RIDE

45111	ENTRIES	1,500.00
45111	EXTRA ENTRY FEE	100.00
45111	COVER CHARGE	5,865.70
45958	ROXOR SPONSORSHIP	5,000.00

**TOTAL REVENUE** **12,465.70**

## WILD RIDE EXPENSES

55111	TY DEAN ANNOUNCER WILD RIDE	500.00
55111	BRANDON JONES ENTERTAINMENT WILD RIDE	4,000.00
55111	SHAYNE PORCH PICKUP MAN WILD RIDE	350.00
55111	JUSTIN ROBERTSON WILD RIDE JUDGE	250.00
55111	TYLER ROBERTSON PICKUP MAN WILD RIDE	350.00
55111	CHELSEA STEEN SECRETARY WILD RIDE	150.00
55111	SAM STODDARD WILD RIDE JUDGE	250.00
55111	BEST COSTUME	500.00
55111	BURCH RODEO-BRONCS	2,250.00
55111	RC FIRE DEPT-MEDICAL STANDBY	250.54
55111	WILD RIDE PAYOUTS	5,000.00

**TOTAL EXPENSES** **13,850.54**

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**WILD RIDE NET PROFIT** **-1,384.84**

## 2020 BHSS HORSE SALE

### HORSE SALE REVENUE

45221	HUTCHISON-WESTERN HORSE SALE JACKETS	1,100
45221	HORSE SALE SPONSORS	21,000
	<b>HORSE SALE SPONSORS</b>	<b>22,100</b>
45220	HORSE SALE ENTRY FEES	35,600
45220	HORSE SALE PROCEEDS	93,762
45220	NO-SALE FEES	9,750
	<b>HORSE SALE PROCEEDS</b>	<b>139,112</b>
	<b>HORSE SALE TOTAL REVENUE</b>	<b>161,212</b>

### HORSE SALE EXPENSES

55220	ROBERT SHARP & ASSOCIATES INC - FALL CATTLE JOURNAL-HORSE/LVSTCK AD	345.00
55220	WESTERN MAILERS - MAIL HORSE SALE CONSIGNMENT FORMS	796.46
55220	LIVESTOCK DIRECT - BHSS HORSE SALE APPLICATIONS	2,137.63
55220	PRINT MARK-ET - BID CARDS	123.60
55220	DAN PIROUTEK - HORSE SALE RINGMAN JAN 31 & FEB 1, 2020	1,400.00
55220	JIM SCHEEL - HORSE SALE RINGMAN	1,300.00
55220	ROBERT SHARP & ASSOCIATES INC - HORSE SALE AD	468.05
55220	LIVESTOCK LINK - STREAM HORSE SALE LIVE	2,000.00
55220	WAYNE D BACHMANN - SAND FOR HORSE SALE	599.80
55220	BEAU'S KICKSTAND, LLC - HORSE SALE MEALS	360.50
55220	BHE INDUSTRIES, INC. - HORSE SALE CAPS	187.25
55220	CHRIS JENSEN - CALVES & STEERS PROVIDED FOR 2020 BHSS HORSE SALE PRVIEW	2,200.00
55220	BHE INDUSTRIES, INC. - HORSE SALE HIGH BUYER JACKETS (H&W)	1,100.00
55220	JOHN JOHNSON - PEDIGREE ANNOUNCER FOR BHSS HORSE SALE	2,500.00
55220	SILVIA CHRISTEN - ROPE FOR HORSE SALE	105.44
55220	SILVIA CHRISTEN - HDMI CABLE-HORSE SALE	31.67
55220	LYNN WEISHAAR - AUCTIONEER FOR HORSE SALE	12,681.00
55220	DR RACHEL EMBREE - VETERINARIAN FOR 2020 BHSS HORSE SALE	1,000.00
55220	SOUTH DAKOTA BRAND INSPECTION - BRAND INSPECTIONS DURING 2020 BHSS	342.00

**HORSE SALE EXPENSES** **29,678**

**HORSE SALE NET PROFIT** **131,534**

## 2020 SHEEP DOG & SHEARING

### SHEEP DOG & SHEARING REVENUE

45124 SHEEP DOG TICKETS	13,828
45124 SHEEP DOG ENTRIES	2,310
45124 SHEEP SHEARING ENTRIES	1,315
45124 SHEEPDOG SPONSORSHIPS	8,100

**SHEEP DOG & SHEARING TOTAL REVENUE** **25,553**

### SHEEP DOG & SHEARING EXPENSES

55124 RAY QUINN - ANNOUNCER FOR SHEEP DOG TRIAL	700
55124 QUALITY AUCTION SERVICE - JUDGE FOR 2020 BHSS SHEEP DOG TRIALS	400
55124 DAVID OLLILA - PROVIDE SHEEP FOR 2020 BHSS SHEEPDOG TRIALS	2,500
55124 JJ'S ENGRAVING - SHEEP SHEARING TROPHIES	343
55124 MAYNARD BUCKLES - SHEEP SHEARING BUCKLES	220
55124 SHEEP SHEARING PAYOUTS	3,350
55124 SHEEP DOG PAYOUTS	5,000
55124 ROBERT SHARP-SHEEPDOG PROGRAMS	983
55124 KITZAN FAMILY FARMS, LLC-LEG OF LAMB	400
55124 SAFFIRE SCANS	551
55124 BHE-SHEEP SHEARING AWARDS	150
55124 SHEEP DOG MISC EXP	4
55125 BUFFALO CHIP CAMPGROUND LLC - RENT 2 VIDEO SCREENS FOR 2020 BHSS	3,300

**SHEEP DOG EXPENSES** **17,900**

**SHEEP DOG NET PROFIT** **7,653**

## 2020 BRONCS FOR BREAKFAST

### BRONCS FOR BREAKFAST SPONSORS

45114	SPONSORSHIPS	3,000.00
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### BRONCS FOR BREAKFAST REVENUE

45113	BRONCS CALCUTTA	26,300.00
45113	BRONCS ENTRIES	7,200.00
45113	BRONCS TICKETS	16,876.23
45113	<b>BRONCS BREAKFAST PROCEEDS</b>	<b>50,376.23</b>

BRONCS FOR BREAKFAST TOTAL REVENUE		<b>53,376.23</b>
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### BRONCS FOR BREAKFAST EXPENSES

55113	WESTERN STATES RANCH RODEO ASS - SANCTIONING FEES- BRONC RIDE	100.00
55113	COPY COUNTRY - BRONCS FOR BREAKFAST TICKETS	18.66
55113	DEB LARSON - BRONCS FOR BREAKFAST TIMER	150.00
55113	SHAYNE PORCH - PICK-UP MAN FOR BRONCS FOR BREAKFAST	450.00
55113	JUSTIN ROBERTSON - BRONCS FOR BREAKFAST JUDGE	250.00
55113	TYLER ROBERTSON - BRONCS FOR BREAKFAST PICK-UP MAN	450.00
55113	T. K. SAMPSON - BRONCS FOR BREAKFAST PICK-UP MAN	400.00
55113	SAM STODDARD - BRONCS FOR BREAKFAST JUDGE	250.00
55113	KATHY VLIEM - BRONCS FOR BREAKFAST TIMER	150.00
55113	SAND SCRIPTS - ETCH PENDLETON BOTTLES FOR B4B	32.00
55113	SAM'S CLUB - COFFEE CUPS FOR BREAKFAST	48.44
55113	BURCH RODEO COMPANY, LLC - BRONCS FOR BRONCS FOR BREAKFAST	5,000.00
55113	ANDY STEWART	1,500.00
55113	PAUL LARSON - MUSIC FOR 2020 BRONCS FOR BREAKFAST	250.00
55113	BRONCS - WILDEST RIDE SPONSOR PAYOUT	200.00
55113	BRONCS -PAYOUTS	6,000.00
55113	B4B CALCUTTA - PAYOUTS	22,313.00
55113	BEAU'S KICKSTAND, LLC - BREAKFAST FOR BRONCS 4 BREAKFAST	7,150.00
55113	RAPID CITY FIRE & EMERGENCY SE - MEDICAL STANDBY FOR BRONCS FOR BREAKFAST	350.76
55113	CENTRAL STATES FAIR FOUNDATION - BRONC LONG GO CALCUTTA PROCEEDS	1,860.00
55113	CENTRAL STATES FAIR FOUNDATION - BRONC SHORT GO CALCUTTA PROCEEDS	2,078.00
55113	CENTRAL STATES FAIR FOUNDATION - BRONC SHORT GO CALCUTTA XTRA FUNDS COLLE	50.00
55113	BHE INDUSTRIES, INC. - CABELA VESTS	185.00
55113	SAFFIRE EVENTS - 2020 BHSS SCANS	470.30
55113	ROBERT SHARP & ASSOCIATES INC - BRONCS VIDEO	170.00
55113	ROBERT SHARP & ASSOCIATES INC - BRONCS PROGRAMS	897.00
55114	BUFFALO CHIP CAMPGROUND LLC - LED DISPLAY LEASE	3,299.50
55114	CRYSTA LEMMEL - PROVIDE SOUND DURING BRONCS FOR BREAKFAST	750.00

<b>BRONCS FOR BREAKFAST EXPENSES</b>		<b>54,822.66</b>
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<b>BRONCS FOR BREAKFAST NET PROFIT</b>		<b>-1,446.43</b>
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## 2020 BHSS RANCH RODEO

RANCH RODEO SPONSORS		
45242	SPONSORSHIPS	19,125.00
RANCH RODEO REVENUE		
45241	CALCUTTA	39,900.00
45241	RANCH RODEO TICKETS	47,776.12
45241	RANCH RODEO ENTRIES	22,800.00
<b>RANCH RODEO PROCEEDS</b>		<b>110,476.12</b>
<b>RANCH RODEO TOTAL REVENUE</b>		<b>129,601.12</b>
RANCH RODEO EXPENSES		
55241	WESTERN STATES RANCH RODEO ASS - SANCTIONING FEES RANCH RODEO	300.00
55241	DEB LARSON - RANCH RODEO TIMER	150.00
55241	MACE LUCKETT - JUDGE FOR 2020 BHSS RANCH RODEO	450.00
55241	SHAYNE PORCH - PICK-UP MAN FOR RANCH RODEO	350.00
55241	JUSTIN ROBERTSON - SUPPLY HORSE FOR RANCH RODEO	100.00
55241	JUSTIN ROBERTSON - RANCH RODEO JUDGE	350.00
55241	TYLER ROBERTSON - RANCH RODEO PICK-UP MAN	350.00
55241	SAM STODDARD - RANCH RODEO JUDGE	350.00
55241	SAM STODDARD - SUPPLY HORSE FOR RANCH RODEO	100.00
55241	KATHY VLIEM - RANCH RODEO TIMER	150.00
55241	DALLAS VOS - SECRETARY FOR RANCH RODEO	250.00
55241	ANDY STEWART - AIRFARE	750.00
55241	ANDY STEWART - ANNOUNCER FOR RANCH RODEO & BRONCS FOR BREAKFAST	1,500.00
55241	MUD BUTTE BAND - ENTERTAINMENT PROVIDED AFTER RANCH RODEO	2,500.00
55241	BURCH RODEO COMPANY, LLC - BRONCS FOR RANCH RODEO	1,500.00
55241	RANCH RODEO - OUTHOUSE RACE PAYOUT	500.00
55241	RR CALCUTTA - CALCUTTA PAYOUTS	33,915.00
55241	RANCH RODEO PAYOUTS - FINALS PAYOUTS	10,000.00
55241	RANCH RODEO PAYOUTS - PRELIM PAYOUTS	4,000.00
55241	RANCH RODEO PAYOUTS - EVENT PAYOUTS	3,000.00
55241	BEAU'S KICKSTAND, LLC - COFFEE FOR RANCH RODEO	160.00
55241	RAPID CITY FIRE & EMERGENCY SE - MEDICAL STANDBY FOR R RODEO PRELIMS	413.39
55241	RAPID CITY FIRE & EMERGENCY SE - MEDICAL STANDBY FOR R RODEO FINALS	350.76
55241	CENTRAL STATES FAIR FOUNDATION - CALCUTTA PROCEEDS 2020 RANCH RODEO	5,985.00
55241	BHE INDUSTRIES, INC. - RR PENDLETON JACKETS	180.00
55241	BHE INDUSTRIES, INC. - RR BUDWEISER JACKETS	72.00
55241	BHE INDUSTRIES, INC. - PENDLETON SHIRTS -JOHNSON BROS SPONSORSHIP	160.00
55241	BHE INDUSTRIES, INC. - CABELA VESTS	185.00
55241	JIM TILTRUM - CATTLE PROVIDED FOR 2020 BHSS RANCH RODEO	4,350.00
55241	PAUL GRIEMSMAN - FAST TIME ROUND 2 HEELING	100.00
55241	DOUGHNUTS RR	334.86
55241	CAPITAL ONE BANK - PIZZA, SAFETY PINS, STRAW	210.63
55241	CAPITAL ONE BANK - SAFETY PINS	27.67
55241	SAND SCRIPTS - ETCH CROWN BOTTLES FOR RR	108.00
55241	SAFFIRE EVENTS - 2020 BHSS SCANS	1,930.69
55241	ROBERT SHARP & ASSOCIATES INC - RANCH RODEO PROGRAMS	2,249.40
55241	MATT KAMMERER - HAY FOR BHSS	624.00
55241	QUALITY-XXL BUD DENIM JACKET	97.15
55241	BHE-RESERVE CHAMPION JACKETS	535.00
55241	TESKEYS-2019 SADDLES	6,900.00
55241	TESKEYS-2020 SADDLES	7,200.00
55242	BUFFALO CHIP CAMPGROUND LLC - LED DISPLAY LEASE	3,299.50
55242	CRYSTA LEMMEL - PROVIDE SOUND DURING RANCH RODEO PRELIMS & FINALS	1,500.00
<b>RANCH RODEO EXPENSES</b>		<b>97,538.05</b>
<b>RANCH RODEO NET PROFIT</b>		<b>32,063.07</b>

**CHANCEY WILLIAMS**

**REVENUE**

45117	TICKETS	\$39,599
45120	SPONSORSHIP	\$3,500
	<b>TOTAL REVENUE</b>	<b>\$43,099</b>

**EXPENSES**

55117	CORB LUND TOURING INC - ENTERTAINMENT PROVIDED FOR STAMPEDE CONCERT	3,000.00
55117	CHANCEY WILLIAMS MUSIC LLC - ENTERTAINMENT PROVIDED FOR STAMPEDE CONCERT	15,000.00
55117	WINTerset CONCERT EVENTS, LLC - PURCHASE ENTERTAINMENT FOR STAMPEDE CONCERT	1,500.00
55117	WINTerset CONCERT EVENTS, LLC - PURCHASE ENTERTAINMENT FOR 2020 BLACK HILLS	300.00
55117	MONTE MADISON - SOUND & LIGHTS	4,000.00
55117	DON'S GUITAR & MUSIC - BACKLINE PROVIDED FOR CORB LUND CONCERT	800.00
55117	TIFFANY JOHNSON - ENTERTAINMENT PROVIDED FOR 2020 STAMPEDE CONCERT	250.00
55117	BEAU'S KICKSTAND, LLC - BAND MEALS-CHANCEY WILLIAMS	62.50
55117	PERFECT WAVE PRODUCTIONS - EVENT PRODUCTION INCLUDING IINE ARRAY & LIGHTS	5,000.00
55117	CAPITAL ONE BANK - DICKEYS-BAND	325.00
55117	SAFFIRE EVENTS - 2020 BHSS SCANS	1,517.05
55117	<b>TOTAL EXPENSES</b>	<b>\$31,755</b>
	<b>NET PROFIT/LOSS</b>	<b>\$11,344</b>

**2020 BOOTS & BEER**

**REVENUE**

45118	TICKETS	\$20,378
45119	SPONSORSHIP	\$3,500
	<b>TOTAL REVENUE</b>	<b>\$23,878</b>

**EXPENSES**

CAPITAL ONE BANK - GRANDSTAND GLASSWARE-BEER MUGS	2,590.00	2302	1230
JUDD HOOS - ENTERTAINMENT PROVIDED FEB 8, 2020 FOR BOOTS & BEER	6,000.00	2725	2652
MONTE MADISON - SOUND & LIGHTS	3,000.00	5318	1405
JOHNSON BROTHERS OF SD - KEGS FOR BOOTS & BEER	2,302.00	4880	2979
QUALITY BRANDS OF THE BLACK HI - KEGS FOR BOOTS & BEER	2,725.00	15225	8266
QUALITY BRANDS OF THE BLACK HI - KEGS FOR BOOTS & BEER	5,318.00		
FISHER BEVERAGE, INC. - KEGS FOR BOOTS & BEER	4,880.00		
DANNY DELANGE - ENTERTAINMENT PROVIDED FOR 2020 BHSS BOOTS & BEER	1,500.00		
SAFFIRE EVENTS - 2020 BHSS SCANS	791.86		
ROBERT SHARP & ASSOCIATES INC - BOOTS BEER VIDEO	170.00		
QUALITY BRANDS OF THE BLACK HI - KEGS RETURNED BOOTS & BEER	-1,230.00		
QUALITY BRANDS OF THE BLACK HI - KEGS RETURNED	-2,652.00		
JOHNSON BROTHERS OF SD - KEGS RETURNED	-1,405.00		
FISHER BEVERAGE, INC. - KEGS RETURNED	-2,979.00		
<b>TOTAL EXPENSES</b>	<b>\$21,011</b>		
<b>NET PROFIT/LOSS</b>	<b>\$2,867</b>		

## 2020 BHSS TEAM ROPING

TEAM ROPING REVENUE		
45243	TOTAL TEAM ROPING ENTRIES	53,520.00
45243	ADDED MONEY	1,500.00
45243	NSF CK	-240.00
TEAM ROPING INCOME		<b>54,780.00</b>
TEAM ROPING EXPENSES		
55243	RAY QUINN-ANNOUNCER FOR TEAM ROPING	600.00
55243	CHELSEA STEEN SECRETARY	150.00
55243	ADDED MONEY	1,500.00
55243	UNPAID ENTRIES ?	1,395.00
55243	CASH PAYOUTS	39,784.00
55243	CASEY VAUGHN-FLAGGER	746.00
55243	CASH PAID FOR HELP	225.00
55243	JIM TILTRUM-CATTLE FOR TEAM ROPING	3,000.00
55243	ALLEN GOOD-STOCK FOR TEAM ROPING	3,710.00
TEAM ROPING EXPENSES		<b>51,110.00</b>
TEAM ROPING NET PROFIT		<b>3,670.00</b>



## 2020 BHSS YOUTH LIVESTOCK SHOW

YOUTH LIVESTOCK SHOW SPONSORS		
45222	BH HARLEY-ROXOR	\$4,000
45222	CHADRON STATE COLLEGE	\$1,500
45222	HUBBARD FEEDS	\$5,000
45222	SD FARMERS UNION	\$2,580
45222	WESTERN DAKOTA TECH	\$2,250
<b>YOUTH LIVESTOCK SHOW SPONSORS</b>		<b>\$15,330</b>
YOUTH LIVESTOCK SHOW REVENUE		
45221	ENTRY FEES	3,750
<b>YOUTH SHOW PROCEEDS</b>		<b>3,750</b>
<b>YOUTH SHOW TOTAL REVENUE</b>		<b>19,080</b>
YOUTH LIVESTOCK SHOW EXPENSES		
55221	SDJPS BEEF SANCTIONING FEES	100.00
55221	WESLEY JOHNSON - JUDGE	500.00
55221	CAPITAL ONE-SILICONE PHONE WALLETS	417.30
55221	PAYOUTS	15,180.00
55221	BHE-LIVESTOCK VESTS	1,240.00
<b>YOUTH SHOW TOTAL EXPENSES</b>		<b>17,437</b>
<b>YOUTH LIVESTOCK SHOW NET PROFIT</b>		<b>1,643</b>

## 2020 STOCKMAN'S BANQUET & BALL

STOCKMAN'S BANQUET & BALL SPONSORS	
BHSS FOUNDATION	2,500.00
BLACK HILLS CORPORATION - SPONSORSHIP	1,500.00
Total Sponsorships	4,000.00

STOCKMAN'S BANQUET & BALL REVENUE	
Total Ticket Sales	15,456.00

**STOCKMAN'S BANQUET & BALL TOTAL REVENUE** **19,456.00**

STOCKMAN'S BANQUET & BALL EXPENSES	
LORETTA HILL - FRAMING FOR HONOREES AT BANQUET & BALL	527.21
CLAUSSEN PHOTOGRAPHY - BANQUET & BALL HONOREE PHOTOS	453.00
CAPITAL ONE BANK SPUR STRAPS	189.72
TABLE 4 DÉCOR-RUNNER	250.00
RAMKOTA HOTEL & CONF. CENTER - MEAL FOR 2020 STOCKMENS BANQUET & BALL	14,810.18
ENTERTAINMENT	1,400.00
ROCKIN ROAN MEDIA-VIDEOS	1,182.00
TIF-REIMBURSE MISC ITEMS	144.31
COLT 45-SOUND/LIGHTS	800.00
ROBERT SHARP- PROGRAMS, TABLE TENTS, SIGNS	498.52
CAPITAL ONE BANK FLASH DRIVES FOR VIDEOS	16.98
K BAR J LEATHER-BRIEFCASES	1,800.00
Total Expenses	22,071.92

**STOCKMAN'S BANQUET & BALL NET PROFIT** **-2,615.92**

# 2020 BHSS HORSE SHOW

## HORSE SHOW SPONSORS

45222	AQHA SPONSORSHIP	1,750
45222	MODA-STONE	400
45222	EQUIBRAND	900
45222	HUBBARD FEEDS	1,000
<b>HORSE SHOW SPONSORS</b>		<b>4,050</b>

## HORSE SHOW REVENUE

45221	ENTRY FEES - AQHA INCOME	140,699
<b>HORSE SHOW PROCEEDS</b>		<b>140,699</b>

## HORSE SHOW TOTAL REVENUE

**144,749**

## HORSE SHOW EXPENSES

55221	ROBERT SHARP & ASSOCIATES INC - AQHA FULL PAGE AD	1,345.50
55221	NATIONAL REINED COW HORSE ASSO - SHOW APPROVALS-2020 BHSS	558.00
55221	NATIONAL REINED COW HORSE ASSO - SHOW APPROVALS-2020 BHSS	100.00
55221	CAPITAL ONE BANK - AQHA FEES	1,170.00
55221	ALLAN BAKKE - VOID OLD CK NOT CASHED	-13.00
55221	GEORGA SUTTON - VOID UNCASHED CK	-14.00
55221	SAM'S CLUB - SNACKS FOR AQHA OFFICE	55.71
55221	DAVID LINDBLOM CO - CATTLE PROVIDED FOR 2020 BHSS VERSATILITY	7,500.00
55221	ALAN BISHOP - CATTLE PROVIDED FOR 2020 BHSS AQHA SHOW	2,685.00
55221	CAPITAL ONE BANK - CAR RENTALS	3,444.76
55221	CASEY VAUGHN - FLAGGER FOR 2020 BHSS AQHA SHOW	493.00
55221	JOHN KAISER - REIMBURSE AQHA MEALS	627.37
55221	BEAU'S KICKSTAND, LLC - AQHA DONUTS & COFFEE	1,330.00
55221	TRES RIOS SILVER - AQHA BUCKLES	1,490.00
55221	BEAU'S KICKSTAND, LLC - AQHA MEALS	1,806.00
55221	BHE INDUSTRIES, INC. - HORSE SHOW CAPS	187.25
55221	BHE INDUSTRIES, INC. - AQHA JACKETS, BLANKETS & BAGS	530.00
55221	CHRIS JENSEN - STEERS PROVIDED FOR 2020 BHSS AQHA SHOW	11,132.00
55221	CHRIS JENSEN - CALVES PROVIDED FOR 2020 BHSS AQHA SHOWS	1,260.00
55221	AQHA-DRUG FEES	8,034.00
55221	JOES PLACE-AQHA DINNER JOHN	72.94
<b>MISC EXPENSES</b>		<b>43,795</b>

# 2020 BHSS HORSE SHOW

## Judges/Announcers

55221	RANDY ALDERSON - AIRFARE	408.40
55221	RANDY ALDERSON - AQHA/NRCHA JUDGE 2020 BHSS	1,100.00
55221	DAVE AVERY - AIRFARE	358.01
55221	DAVE AVERY - AQHA/NRCHA JUDGE 2020 BHSS	1,100.00
55221	DAVE AVERY - PARKING	40.00
55221	DAVE AVERY - MEALS	100.00
55221	DAVE AVERY - OVERTIME HOURS	250.00
55221	DOLLY CHAYER - AQHA/NRCHA JUDGE FOR 2020 BHSS	1,100.00
55221	DOLLY CHAYER - MEALS	240.00
55221	DOLLY CHAYER - ADDITIONAL DAY OF JUDGING	550.00
55221	BONNIE JO CLAY - AQHA/NRCHA JUDGE FOR 2020 BHSS	1,100.00
55221	BONNIE JO CLAY - PARKING, MEALS	120.00
55221	BONNIE JO CLAY - AIRFARE	346.00
55221	BONNIE JO CLAY - MILEAGE	60.00
55221	BETTY DIKOFF - GATE ATTENDANT FOR AQHA/NRCHA SHOWS	1,200.00
55221	DELENA DOYLE - AQHA/NRCHA HORSE SHOW JUDGE	1,000.00
55221	DELENA DOYLE - AIRFARE	359.60
55221	DELENA DOYLE - OVERTIME	250.00
55221	DELENA DOYLE - PER DIEM	50.00
55221	DELENA DOYLE - AIRPORT PARKING	88.00
55221	LYNN HAGAN - AQHA ANNOUNCER JAN 25 - FEB 1	1,600.00
55221	LYNN HAGAN - BAGGAGE FEES	60.00
55221	LYNN HAGAN - PER DIEM	175.00
55221	LYNN HAGAN - AIRFARE	316.50
55221	LEO FOURRE - AQHA/NRCHA HORSE SHOW JUDGE	1,000.00
55221	LEO FOURRE - PARKING, MILEAGE	123.00
55221	LEO FOURRE - AIRFARE	416.00
55221	ASHLEY KANAMAN - AQHA/NRCHA SHOW SECRETARY	1,050.00
55221	ASHLEY KANAMAN - AQHA/VRH SHOW SECRETARY	450.00
55221	ASHLEY KANAMAN - TRAVEL EXP	467.60
55221	ROD NELSON - BEST OF THE WEST ROPING JUDGE JAN 26 & 28, 2020	600.00
55221	ROD NELSON - MILEAGE @.59/MILE	499.00
55221	PAMELA HUMPHREYS ORTH - SHOW SECRETARY FOR AQHA/NRCHA SH	2,800.00
55221	VICKI RADTKE - AQHA/NRCHA HORSE SHOW JUDGE	1,000.00
55221	VICKI RADTKE - MILEAGE	500.00
55221	VICKI RADTKE - MEALS	30.00
55221	CECILIA M STEEN - SCRIBE FOR AQHA/NRCHA HORSE SHOWS	600.00
55221	CECILIA M STEEN - ANNOUNCER FOR AQHA VERSATILITY RANCH HORS	500.00
55221	CHELSEA STEEN - SCRIBE FOR AQHA/VRH HORSE SHOWS	300.00
55221	CHELSEA STEEN - SCRIBE FOR AQHA/NRCHA HORSE SHOWS	900.00
55221	CHELSEA STEEN - OVERTIME	165.00
55221	KELSEY WATRING - AQHA SHOW SECRETARY VERSATILITY RANCH HO	450.00
55221	KELSEY WATRING - USE OF SHTX COMPUTERS	40.00
55221	KELSEY WATRING - TRAVEL EXPENSES	287.99
55221	LANCE BAKER - JUDGE FOR 2020 BHSS AQHA/NRCHA HORSE SHOW	1,100.00
55221	LANCE BAKER - TRAVEL EXPENSES	358.01
55221	LANCE BAKER - BAGGAGE FEES	60.00
55221	LANCE BAKER - PARKING/MILEAGE	59.55
55221	LANCE BAKER - OVERTIME HOURS	250.00
55221	LANCE BAKER - MEALS	50.00
55221	JESSICA KAMMERER - OVERTIME	120.00
55221	JESSICA KAMMERER - SCRIBE FOR AQHA SHOWS	300.00
55221	HAMPTON INN & SUITES RC - ADDITIONAL ROOM NIGHTS LYNN HAGEN	176.24
55221	ROBIN FERGUSON - SCRIBE FOR 2 DAY OF AQHA SHOW	300.00
55221	PAMELA HUMPHREYS ORTH - TRAVEL EXP	508.40
55221	PAMELA HUMPHREYS ORTH - POSTAGE & MISC	67.89
	<b>JUDGES/ANNOUNCERS EXPENSES</b>	<b>27,500</b>



# 2020 BHSS HORSE SHOW

## Payouts

55221	HORSE SHOW - PAYOUT FROM 2019 BHSS HERITAGE ROPING	2,250
55221	AQHA /NRCHA PAYOUTS	11,631
55221	JACKPOT PAYOUTS	9,095
55221	B.O.W FUTURITY	14,440
		<u>37,416</u>
	<b>HORSE SHOW TOTAL EXPENSES</b>	<b>108,711</b>

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**HORSE SHOW NET PROFIT**

**36,038**

## 2020 BHSS VRH HORSE SHOW

VRH HORSE SHOW SPONSORS		
45222	PRAIRIE INDUSTRIES	2,500
<b>HORSE SHOW SPONSORS</b>		<b>2,500</b>

VRH HORSE SHOW REVENUE		
45221	ENTRY FEES - AQHA INCOME	17,252
<b>HORSE SHOW PROCEEDS</b>		<b>17,252</b>
<b>HORSE SHOW TOTAL REVENUE</b>		<b>19,752</b>

VRH HORSE SHOW EXPENSES		
55221	VRH PAYOUTS	7,050.00
55221	AMERICAN QUARTER HORSE ASSN. - VRH DRUG FEES FOR SHOW	612.00
55221	DOLLY CHAYER - AQHA VERSATILITY RANCH HORSE JUDGE	1,100.00
55221	DOLLY CHAYER - TRAVEL EXPENSES	350.00
55221	RICK CHAYER - AQHA VERSATILITY RANCH HORSE JUDGE	1,100.00
55221	RICK CHAYER - TRAVEL EXPENSES	350.00
55221	RICK CHAYER - MEALS	60.00
<b>VRH HORSE SHOW TOTAL EXPENSES</b>		<b>10,622</b>

**VRH HORSE SHOW NET PROFIT** **9,130**

## 2020 BHSS LIVESTOCK SALE

### LIVESTOCK SALE REVENUE

45333	LIVESTOCK SALE SPONSORS	19,130
	<b>LIVESTOCK SALE SPONSORS</b>	<b>19,130</b>
45332	LIVESTOCK ENTRY FEES	44,850
45332	LIVESTOCK SALE PROCEEDS	88,080
45332	NO SALE FEES	2,237
45332	MISC LIVESTOCK -STALLS, SUBS, MISC	1,430
	<b>LIVESTOCK SALE PROCEEDS</b>	<b>136,597</b>
	<b>LIVESTOCK SALE TOTAL REVENUE</b>	<b>155,727</b>

### LIVESTOCK SALE EXPENSES

45332	ROBERT SHARP & ASSOCIATES INC - FALL CATTLE JOURNAL-HORSE/LVSTCK AD	345.00
45332	WESTERN MAILERS - MAIL LIVESTOCK CONSIGNMENT FORMS	342.21
45332	LIVESTOCK DIRECT - LIVESTOCK CONSIGNMENT APPLICATIONS	1,526.95
45332	ROBERT SHARP & ASSOCIATES INC - DESIGN CATTLE BOOK ADS	2,910.40
45332	HEREFORD AMERICA - HEREFORD BREED AD	825.00
45332	ANGUS MEDIA, INC. - ANGUS AD	787.50
45332	AMERICAN HEREFORD ASSOC. - HEREFORD BREED AD	1,320.00
45332	AMERICAN GELBVIEW ASSOCIATION - 1/2 PAGE AD	551.00
45332	THUNDER STRUCK CATTLE CO - VOID -UNCOLLECTIBLE	540.00
45332	THE CATTLE BUSINESS WEEKLY - RED ANGUS AD	512.00
45332	THE CATTLE BUSINESS WEEKLY - ANGUS AD	384.00
45332	PRINT MARK-ET - BID CARDS	120.00
45332	RANDY DANIELS - LIVESTOCK JUDGE FOR LIMOUSIN, MAINE-ANJOU, SIMMENTAL &	800.00
45332	RANDY DANIELS - TRAVEL EXP	569.40
45332	JMD EXCAVATING - LOAD & HAUL DIRT TO FAIRGROUNDS	6,500.00
45332	THE CATTLE BUSINESS WEEKLY - POSTAGE FOR LIVESTOCK GUIDES	6,828.52
45332	THE CATTLE BUSINESS WEEKLY - CHAROLAIS ADS	1,280.00
45332	THE CATTLE BUSINESS WEEKLY - CHI ADS	400.00
45332	THE CATTLE BUSINESS WEEKLY - GELBVIEW ADS	512.00
45332	THE CATTLE BUSINESS WEEKLY - HEREFORD ADS	768.00
45332	THE CATTLE BUSINESS WEEKLY - LIMOUSIN ADS	640.00
45332	THE CATTLE BUSINESS WEEKLY - MAINE-ANJOU ADS	500.00
45332	THE CATTLE BUSINESS WEEKLY - SHORTHORN ADS	384.00
45332	THE CATTLE BUSINESS WEEKLY - SIMMENTAL ADS	800.00
45332	CHAROLAIS PUBLICATIONS, INC - BHSS ADS	230.00
45332	CHAROLAIS PUBLICATIONS, INC - BHSS ADS	250.00
45332	SAM'S CLUB - DUCK TAPE & EXTENSION CORDS	1,094.94
45332	ROBERT SHARP & ASSOCIATES INC - LIVESTOCK ADS	5,449.67
45332	ROBERT SHARP & ASSOCIATES INC - LIVESTOCK ADS	3,797.24
45332	ROBERT SHARP & ASSOCIATES INC - HUBBARD BANNER	544.26
45332	ROBERT SHARP & ASSOCIATES INC - CREDIT FROM INV 20108 PD BY RPCC	-574.60
45332	ROBERT SHARP & ASSOCIATES INC - OVERSIZE LIVESTOCK CKS	350.75
45332	TRI-STATE LIVESTOCK NEWS - LIVESTOCK BREED ADS	2,013.00
45332	TRI-STATE LIVESTOCK NEWS - LIMOUSIN ADS	727.50
45332	ABERDEEN NEWS COMPANY - FARM FORUM ADS	1,000.00
45332	CCI LIVE - ONLINE SERVICES	6,000.00
45332	BILLY WIDERMAN - LIVESTOCK JUDGE FOR 2020 BHSS	1,200.00
45332	BILLY WIDERMAN - TRAVEL EXPENSES	649.47
45332	BHE INDUSTRIES, INC. - CATTLE CONSIGNORS MUGS	1,295.00
45332	BHE INDUSTRIES, INC. - LIVESTOCK JACKETS	1,575.00
45332	RUNNINGS - BOX FOR LIVESTOCK ELECTRICAL CORDS	49.25
45332	CAPITAL ONE BANK - CATTLE TIES MISC	2,081.47
45332	CROSS FIVE CATTLE COOLERS-ADDITIONAL PRIZE FOR TIE	243.51
45332	ACE HARDWARE-EXTENSION CORDS	2,595.70

45332	DR ALICE HARTY - VETERINARIAN INSPECTIONS FOR LIVESTOCK SALES 2020 BHSS	522.50
45332	ROBERT SHARP & ASSOCIATES INC - STOCK EXCH SPONSORSHIP	6,000.00
45332	ROBERT SHARP & ASSOCIATES INC - WESTERN LVST SPONSORSHIP ADS	3,300.00
45332	LYNN WEISHAAR - AUCTIONEER FOR HEREFORD SALE	1,170.00
45332	SETH WEISHAAR - 2020 BHSS CATTLE SALES AUCTIONEER	7,880.50
45332	SONNY BOOTH - AUCTIONEER FOR 2020 BHSS CATTLE SALES	5,278.00
45332	DR RACHEL EMBREE - VETERINARIAN FOR 2020 BHSS CATTLE SALES	1,170.00
45332	BLACK HILLS ANGUS ASSOC. - FEES FROM 2020 BHSS CATTLE SALES	1,500.00
45332	SD CHAROLAIS BREEDERS ASSOC - FEES FROM 2020 BHSS CATTLE SALES	3,939.00
45332	SD RED ANGUS ASSOCIATION - FEES FROM 2020 BHSS CATTLE SALES	1,169.00
45332	SD SIMMENTAL ASSOCIATION - FEES FROM 2020 BHSS CATTLE SALES	2,260.58
45332	COOK-VETERINARIAN	224.68
45332	SIMPSONS PRINTING-LIVESTOCK FEATHER FLAG	327.00
45332	ABERDEEN NEWS COMPANY - RED ANGUS EMAIL BLAST	99.00
45332	HEARTLAND LIMOUSIN	500.00
45332	SD BRAND INSPECTIONS	581.32
45332	SD LIMOUSIN ASSOCIATION	2,547.00

**LIVESTOCK SALE EXPENSES** **99,187**

**LIVESTOCK SALE NET PROFIT** **56,540**

### 2020 BHSS LIVESTOCK SALES

Cattle	Gross Sales	Consignors Cks	BHSS Fees	% of Sales
Charolais	\$196,950	\$184,359.50	\$12,565.50	6.38%
Angus	\$213,650	\$199,663.50	\$13,986.50	6.55%
Simmental	\$222,550	\$201,496	\$15,804.00	7.10%
Maine Anjou	\$67,300	\$62,389	\$4,911.00	7.30%
Limousin	\$126,850	\$114,760.50	\$12,089.50	9.53%
Chi-Influence	\$19,750	\$18,446.50	\$1,303.50	6.60%
Red Angus	\$116,900	\$105,807	\$11,093.00	9.49%
Shorthorn	\$31,200	\$28,999.00	\$2,176.00	6.97%
Gelbvieh	\$75,500	\$70,365.00	\$5,135.00	6.80%
Hereford	\$117,000	\$107,519.00	\$9,481.00	8.10%
Embryo	\$118,800	\$104,520	\$11,880.00	10.00%
Cattle	\$1,306,450	\$1,198,325.00	\$100,425.00	7.69%

Horse Sales	\$1,268,150	\$1,174,388	\$93,262.00	7.35%
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Grand Total	\$2,574,600	\$2,372,713.00	\$193,687.00	7.52%
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### 2019 BHSS LIVESTOCK SALES

Cattle	Gross Sales	Consignors Cks	BHSS Fees	% of Sales
Charolais	\$180,250	\$164,919.50	\$15,330.50	8.51%
Angus	\$299,750	\$281,262.50	\$18,487.50	6.17%
Simmental	\$246,150	\$227,916	\$18,234.00	7.41%
Maine Anjou	\$74,400	\$69,230	\$5,170.00	6.95%
Limousin	\$100,050	\$89,623.50	\$10,426.50	10.42%
Chi-Influence	\$32,000	\$29,657.00	\$2,343.00	7.32%
Red Angus	\$185,000	\$169,345	\$15,655.00	8.46%
Shorthorn	\$39,800	\$37,266.00	\$2,534.00	6.37%
Gelbvieh	\$87,950	\$81,622.50	\$6,327.50	7.19%
Hereford	\$164,000	\$152,659.00	\$11,341.00	6.92%
Embryo	\$149,750	\$102,275	\$16,875.00	11.27%
Cattle	\$1,559,100	\$1,405,776.00	\$122,724.00	7.87%

Horse Sales	\$991,950	\$917,741.50	\$74,208.50	7.48%
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Grand Total	\$2,551,050	\$2,323,517.50	\$196,932.50	7.72%
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### 2018 BHSS LIVESTOCK SALES

Cattle	Gross Sales	Consignors Cks	BHSS Fees	% of Sales
Charolais	\$197,300	\$180,612	\$16,689	8.46%
Angus	\$203,050	\$188,906	\$14,145	6.97%
Simmental	\$262,050	\$240,477	\$18,323	6.99%
Maine Anjou	\$88,700	\$82,963	\$6,187	6.98%
Limousin	\$113,700	\$103,555	\$10,145	8.92%
Chi-Influence	\$55,450	\$51,920	\$3,905	7.04%
Red Angus	\$231,900	\$215,408	\$18,492	7.97%
Shorthorn	\$36,950	\$34,170	\$2,908	7.87%
Gelbvieh	\$104,900	\$91,897	\$7,579	7.22%
Hereford	\$174,000	\$162,250	\$12,204	7.01%
Comm Heifer	\$0	\$0	\$0	
Embryo	\$122,175	\$85,158	\$13,768	11.27%
Cattle	\$1,590,175	\$1,437,314	\$124,343	7.82%

Horse Sales	\$1,107,300	\$1,016,804	\$83,246	7.52%
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Grand Total	\$2,697,475	\$2,454,118	\$207,589	7.70%
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### 2017 BHSS LIVESTOCK SALES

Cattle	Gross Sales	Consignors Cks	BHSS Fees	% of Sales
Charolais	\$171,850	\$157,559	\$15,120	8.80%
Angus	\$246,550	\$230,012	\$16,539	6.71%
Simmental	\$244,950	\$221,939	\$17,161	7.01%
Maine Anjou	\$74,300	\$68,834	\$5,466	7.36%
Limousin	\$128,700	\$114,711	\$11,139	8.66%
Chi-Influence	\$73,650	\$69,106	\$4,544	6.17%
Red Angus	\$181,200	\$166,131	\$15,069	8.32%
Shorthorn	\$37,100	\$34,296	\$2,804	7.56%
Gelbvieh	\$91,850	\$83,796	\$8,054	8.77%
Hereford	\$184,050	\$171,644	\$12,407	6.74%
Comm Heifer	\$0	\$0	\$0	
Embryo	\$135,000	\$121,050	\$13,950	10.33%
Cattle	\$1,569,200	\$1,439,077	\$122,252	7.79%

Horse Sales	\$1,050,200	\$971,367	\$78,834	7.51%
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Grand Total	\$2,619,400	\$2,410,443	\$201,085	7.68%
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## 2020 COMMERCIAL HEIFER

REVENUE		
45328 FARM CREDIT SERVICES OF AMERICA		2,875.00
45328 RUNNINGS		2,500.00
45328 BOEHRINGER-INGELHEIM		9,945.57
45328 SD BEEF COUNCIL		750.00
45328 ENTRIES		550.00
	<b>REVENUE</b>	<b>16,620.57</b>

COMMERCIAL HEIFER EXPENSES		
55331 BEAU'S KICKSTAND-BREAKFAST	1,347.36	
55331 BHE COMM HEIFER JACKETS	240.00	
55331 SHOW PAYOUTS	2,920.00	
55331 RUSHMORE PLAZA HOLIDAY INN - BANQUET	5,598.21	
	<b>COMM HEIFER EXPENSES</b>	<b>10,105.57</b>

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**COMM HEIFER NET PROFIT/LOSS** **6,515.00**

## 2020 BHSS EMBRYO SALE

### EMBRYO SALE SPONSORS

45329	VYTELL - EMBRYO SALE SPONSORSHIP 2020 BHSS	1,000.00
45329	BOVITEQ - SPONSORSHIP OF 2020 BHSS GOLD RUSH EMBRYO SALE	2,500.00
45329	TRANS OVA GENETICS - SPONSORSHIP OF 2020 BHSS GOLD RUSH EMBRYO SALE	5,000.00
45329	REPROLOGIX REPRODUCTIVE TECHNO - SPONSORSHIP OF 2020 BHSS GOLD RUSH EMBRYO SALE	5,000.00
	<b>EMBRYO SALE SPONSORS</b>	<b>13,500.00</b>

### EMBRYO SALE REVENUE

45331	EMBRYO - EMBRYO SALE PROCEEDS	9,855.00
45331	NO SALE FEES	3,225.00
45331	COMMISSION PD OCT 2020-SCOTT CATTLE	900.00
	<b>EMBRYO SALE PROCEEDS</b>	<b>13,980.00</b>
	<b>EMBRYO SALE TOTAL REVENUE</b>	<b>27,480.00</b>

### EMBRYO SALE EXPENSES

45331	SLATE GROUP - EMBRYO SALE CATALOGS	1,888.13
45331	THE CATTLE BUSINESS WEEKLY - ADS IN LIVESTOCK GUIDE FOR EMBRYO :	2,850.00
45331	THE SHOWTIMES MAGAZINE - EMBRYO AD	595.00
45331	SIGN EXPRESS - EMBRYO SALE BANNERS	61.33
45331	ROBERT SHARP & ASSOCIATES INC - EMBRYO SALE ADS	684.25
45331	CCI LIVE - ONLINE SERVICES	1,000.00
45331	JOHN KAISER - REIMBURSE EMBRYO EXP	189.50
45331	RUSHMORE PLAZA HOLIDAY INN - EMBRYO SALE	3,688.14
45331	SETH WEISHAAR - EMBRYO SALE AUCTIONEER	1,188.00
45331	FOCUS MARKETING GROUP	2,100.00
45331	COLT KEFFER	4,927.50
45331	SIMPSONS PRINTING-EMBRYO FEATHER FLAGS	653.00
45331	CHRIS EFFLING-RING SERVICE	750.00
	<b>EMBRYO SALE EXPENSES</b>	<b>20,574.85</b>

**EMBRYO SALE NET PROFIT**

**6,905.15**