

2021 BHSS

| Event | Profit/(Loss) | Liquor Sales | Total | % VS 2020 |
|-----------------------------|------------------|------------------|------------------|-----------|
| Stray Gathering | \$2,170 | \$16,008 | \$18,178 | 106.76% |
| Sheep Dog/Shearing | \$7,580 | \$2,301 | \$9,881 | 5.05% |
| Broncs for Breakfast | (\$302) | \$18,340 | \$18,038 | 41.00% |
| Ranch Rodeo | \$46,018 | \$29,561 | \$75,579 | 32.12% |
| Concert-Koe Wetzell | \$7,707 | \$92,265 | \$99,972 | 117.95% |
| Boots & Beer | (\$2,906) | \$926 | -\$1,980 | -117.63% |
| Team Roping | \$10,442 | \$1,364 | \$11,806 | 134.53% |
| Banquet & Ball | \$1,455 | \$0 | \$1,455 | 155.63% |
| Horse Show | \$43,381 | \$3,809 | \$47,190 | -2.32% |
| Comm Heifer | \$0 | \$0 | \$0 | -100.00% |
| Livestock Sale/Embryo Sales | \$91,188 | \$0 | \$91,188 | 43.73% |
| Horse Sale | \$156,839 | \$26,839 | \$183,678 | 17.19% |
| Wild Ride | (\$2,797) | \$15,754 | \$12,957 | -5.38% |
| Youth Livestock Shows | \$15,157 | \$0 | \$15,157 | 822.55% |
| TOTALS | \$375,934 | \$207,167 | \$583,101 | |

2019 BHSS

| Event | Profit/(Loss) | Liquor Sales | Total | % VS 2018 |
|-----------------------------|------------------|------------------|------------------|-----------|
| Stray Gathering | \$4,700 | \$4,833 | \$9,533 | 9.07% |
| Sheep Dog/Shearing | \$17,579 | \$2,368 | \$19,947 | 9.54% |
| Broncs for Breakfast | \$7,973 | \$12,728 | \$20,701 | 91.98% |
| Ranch Rodeo | \$56,840 | \$24,945 | \$81,785 | 15.48% |
| Concert-Chancey Williams | \$42,440 | \$49,092 | \$91,532 | 172.97% |
| Boots & Beer | \$2,583 | \$9,466 | \$12,049 | 102.30% |
| Team Roping | \$0 | \$0 | \$0 | -100.00% |
| Banquet & Ball | (\$1,510) | \$0 | -\$1,510 | -2.18% |
| Horse Show | \$9,566 | \$3,502 | \$13,068 | -48.91% |
| Comm Heifer | \$6,037 | \$0 | \$6,037 | 29.24% |
| Livestock Sale/Embryo Sales | \$114,418 | \$0 | \$114,418 | 2.89% |
| Horse Sale | \$110,913 | \$3,033 | \$113,946 | 16.63% |
| Dueling Pianos | (\$2,500) | \$1,168 | -\$1,332 | |
| TOTALS | \$369,037 | \$111,135 | \$480,172 | |

2017 BHSS

| Event | Profit/(Loss) | Liquor Sales | Total | % VS 2016 |
|-----------------------------|------------------|-----------------|------------------|-----------|
| Stray Gathering | (\$2,875) | \$8,374 | \$5,499 | -25.37% |
| Sheep Dog/Shearing | (\$237) | \$1,931 | \$1,694 | -74.29% |
| Broncs for Breakfast | (\$6,556) | \$4,700 | -\$1,856 | -150.00% |
| Ranch Rodeo | \$23,608 | \$21,505 | \$45,113 | -26.95% |
| Concert- Diamond Rio | (\$7,037) | \$23,726 | \$16,689 | 94.47% |
| Boots & Beer | \$4,845 | \$13,415 | \$18,260 | 22.73% |
| Team Roping | \$2,566 | \$608 | \$3,174 | 25.06% |
| Banquet & Ball | (\$5,171) | \$0 | -\$5,171 | -592.95% |
| Horse Show | \$45,250 | \$2,923 | \$48,173 | 35.39% |
| Comm Heifer | \$6,318 | \$0 | \$6,318 | |
| Livestock Sale/Embryo Sales | \$128,240 | \$0 | \$128,240 | 15.46% |
| Horse Sale | \$99,512 | \$570 | \$100,082 | 28.08% |
| | | | \$0 | |
| TOTALS | \$288,463 | \$77,752 | \$366,215 | |

2020 BHSS

| Event | Profit/(Loss) | Liquor Sales | Total | % VS 2019 |
|-----------------------------|------------------|------------------|------------------|-----------|
| Stray Gathering | \$2,000 | \$6,792 | \$8,792 | -7.77% |
| Sheep Dog/Shearing | \$7,653 | \$1,753 | \$9,406 | -52.84% |
| Broncs for Breakfast | (\$1,446) | \$14,239 | \$12,793 | -38.20% |
| Ranch Rodeo | \$32,063 | \$25,143 | \$57,206 | -30.05% |
| Concert-Chancey Williams | \$11,344 | \$34,524 | \$45,868 | -49.89% |
| Boots & Beer | \$2,867 | \$8,361 | \$11,228 | -6.81% |
| Team Roping | \$3,670 | \$1,364 | \$5,034 | |
| Banquet & Ball | (\$2,616) | \$0 | -\$2,616 | -73% |
| Horse Show | \$45,168 | \$3,141 | \$48,309 | 269.68% |
| Comm Heifer | \$6,515 | \$0 | \$6,515 | 7.92% |
| Livestock Sale/Embryo Sales | \$63,445 | \$0 | \$63,445 | -44.55% |
| Horse Sale | \$131,534 | \$25,202 | \$156,736 | 37.55% |
| Wild Ride | (\$1,385) | \$15,079 | \$13,694 | 928.09% |
| Youth Livestock Shows | \$1,643 | \$0 | \$1,643 | |
| TOTALS | \$302,456 | \$135,598 | \$438,054 | |

2018 BHSS

| Event | Profit/(Loss) | Liquor Sales | Total | % VS 2017 |
|-----------------------------|------------------|-----------------|------------------|-----------|
| Stray Gathering | \$4,150 | \$4,590 | \$8,740 | 18.62% |
| Sheep Dog/Shearing | \$17,074 | \$1,135 | \$18,209 | 176.35% |
| Broncs for Breakfast | \$3,359 | \$7,424 | \$10,783 | -190.49% |
| Ranch Rodeo | \$47,693 | \$23,128 | \$70,821 | 14.67% |
| Concert-Aaron Watson | \$8,803 | \$24,729 | \$33,532 | 290.72% |
| Boots & Beer | (\$529) | \$6,485 | \$5,956 | -59.97% |
| Team Roping | \$2,570 | \$334 | \$2,904 | 14.42% |
| Banquet & Ball | (\$1,478) | \$0 | -\$1,478 | 170.97% |
| Horse Show | \$24,561 | \$1,016 | \$25,577 | -28.12% |
| Comm Heifer | \$4,671 | \$0 | \$4,671 | -2185.27% |
| Livestock Sale/Embryo Sales | \$111,205 | \$0 | \$111,205 | 0.12% |
| Horse Sale | \$97,701 | \$0 | \$97,701 | 25.03% |
| Colt Starting Challenge | \$8,959 | \$3,240 | \$12,199 | |
| TOTALS | \$328,739 | \$72,081 | \$400,820 | |

2016 BHSS

| Event | Profit/(Loss) | Liquor Sales | Total |
|-----------------------------|------------------|-----------------|------------------|
| Stray Gathering | (\$1,093) | \$8,461 | \$7,368 |
| Sheep Dog/Shearing | \$4,343 | \$2,246 | \$6,589 |
| Broncs for Breakfast | \$481 | \$3,231 | \$3,712 |
| Ranch Rodeo | \$33,328 | \$28,432 | \$61,760 |
| Concert- Reckless Kelly | (\$12,012) | \$20,594 | \$8,582 |
| Boots & Beer | (\$1,608) | \$16,486 | \$14,878 |
| Team Roping | \$2,538 | \$0 | \$2,538 |
| Banquet & Ball | \$1,049 | \$0 | \$1,049 |
| Horse Show | \$31,745 | \$3,837 | \$35,582 |
| Comm Heifer | (\$224) | \$0 | -\$224 |
| Livestock Sale/Embryo Sales | \$111,071 | \$0 | \$111,071 |
| Horse Sale | \$76,603 | \$1,540 | \$78,143 |
| | | | \$0 |
| TOTALS | \$246,221 | \$84,827 | \$331,048 |

BHSS NET PROFIT

| | |
|------|-----------|
| 2020 | \$491,273 |
| 2019 | \$526,714 |
| 2018 | \$521,730 |
| 2017 | \$531,219 |
| 2016 | \$453,110 |
| 2015 | \$466,351 |
| 2014 | \$361,229 |
| 2013 | \$344,658 |
| 2012 | \$364,281 |

BHSS

| INCOME SOURCE | Actual 2021 | Budget 2021 | Actual 2020 | Actual 2019 | Actual 2018 | Actual 2017 | Actual 2016 | Actual 2015 |
|------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| TOTAL ALL SPONSORSHIPS | \$269,932 | \$269,500 | \$262,041 | \$254,509 | \$243,304 | \$242,819 | \$194,209 | \$123,230 |
| COMM BOOTH REVENUE | \$350,925 | \$380,000 | \$379,717 | \$384,680 | \$379,339 | \$372,553 | \$352,939 | \$401,471 |
| GRAND TOTAL | \$620,857 | \$649,500 | \$641,758 | \$639,189 | \$622,643 | \$615,372 | \$547,148 | \$524,701 |

Pending

| | | | |
|----------------|----------|--|----------|
| WW SPONSORSHIP | \$10,000 | | \$10,000 |
|----------------|----------|--|----------|

BHSS GRAND TOTAL \$630,857 \$651,758

2021 BHSS BAR INCOME

| | | | |
|--------|-----------|--|----------------|
| 48459 | BAR SALES | HORSE SHOW | 3,809 |
| 48459 | BAR SALES | HORSE SALE MEETING | 2,706 |
| 48459 | BAR SALES | STRAY GATHERING - FRI | 16,008 |
| 48459 | BAR SALES | HORSE SALE FRI | 8,379 |
| 48459 | BAR SALES | HORSE SALE SAT/WILD RIDE/BRANDON JONES | 31,508 |
| 48459 | BAR SALES | RANCH RODEO-FINALS & PRELIM | 29,561 |
| 48459 | BAR SALES | BRONCS BREAKFAST | 18,340 |
| 48459 | BAR SALES | SHEEP DOG | 2,301 |
| 48459 | BAR SALES | KOE WETZEL | 92,265 |
| 48459 | BAR SALES | TEAM ROPING | 1,364 |
| 48459 | BAR SALES | BOOTS & BEER | 926 |
| TOTALS | | | <u>207,167</u> |

2020 BHSS BAR INCOME

| | | | |
|--------|-----------|----------------------------------|----------------|
| 48459 | BAR SALES | HORSE SHOW | 3,141 |
| 48459 | BAR SALES | HORSE SALE MEETING | 2,145 |
| 48459 | BAR SALES | HORSE SALE/STRAY GATHERING - FRI | 18,792 |
| 48459 | BAR SALES | HORSE SALE SAT | 11,057 |
| 48459 | BAR SALES | WILD RIDE/BRANDON JONES | 15,079 |
| 48459 | BAR SALES | RANCH RODEO-FINALS & PRELIM | 25,143 |
| 48459 | BAR SALES | BRONCS BREAKFAST | 14,239 |
| 48459 | BAR SALES | SHEEP DOG | 1,753 |
| 48459 | BAR SALES | CHANCEY WILLIAMS | 34,524 |
| 48459 | BAR SALES | TEAM ROPING | 1,364 |
| 48459 | BAR SALES | BOOTS & BEER | 8,361 |
| TOTALS | | | <u>135,598</u> |

2019 BHSS BAR INCOME

| | | | |
|--------|-----------|------------------------------|----------------|
| 48459 | BAR SALES | HORSE SHOW | 3,502 |
| 48459 | BAR SALES | HORSE SALE PREVIEW & MEETING | 3,033 |
| 48459 | BAR SALES | STRAY GATHERING - FRI | 4,833 |
| 48459 | BAR SALES | DUELING PIANOS | 1,168 |
| 48459 | BAR SALES | RANCH RODEO-FINALS & PRELIM | 24,945 |
| 48459 | BAR SALES | BRONCS BREAKFAST | 12,728 |
| 48459 | BAR SALES | SHEEP DOG | 2,368 |
| 48459 | BAR SALES | CHANCEY WILLIAMS | 49,092 |
| 48459 | BAR SALES | TEAM ROPING | |
| 48459 | BAR SALES | BOOTS & BEER | 9,466 |
| TOTALS | | | <u>111,135</u> |

2018 BHSS BAR INCOME

| | | | |
|--------|-----------|-----------------------------|---------------|
| 48459 | BAR SALES | HORSE SHOW | 1,016 |
| | | | |
| 48459 | BAR SALES | STRAY GATHERING - THUR | 4,590 |
| 48459 | BAR SALES | COLT STARTING | 3,240 |
| 48459 | BAR SALES | RANCH RODEO-FINALS & PRELIM | 23,128 |
| 48459 | BAR SALES | BRONCS BREAKFAST | 7,424 |
| 48459 | BAR SALES | SHEEP DOG | 1,135 |
| 48459 | BAR SALES | AARON WATSON | 24,729 |
| 48459 | BAR SALES | TEAM ROPING | 334 |
| 48459 | BAR SALES | BOOTS & BEER | 6,485 |
| TOTALS | | | <u>72,081</u> |

2021 BHSS STRAY GATHERING

| STRAY GATHERING REVENUE | | | |
|-------------------------|-----------------------------|-----------------------------|------------------|
| 45115 | Stray Gathering Revenue | STRAY GATHERING ENTRY FEES | 7,400.00 |
| 45115 | Stray Gathering Revenue | ADDED MONEY | 1,000.00 |
| 45116 | Stray Gathering Sponsorship | MERCK SPONSORSHIP | 5,000.00 |
| 45116 | Stray Gathering Sponsorship | EQUIBRAND SPONSORSHIP TRADE | 500.00 |
| 45115 | | TOTAL REVENUE | 13,900.00 |

| STRAY GATHERING EXPENSES | | | |
|--------------------------|-------------------------|--|------------------|
| 55115 | Stray Gathering Expense | TY DEAN - ANNOUNCER | 500.00 |
| 55115 | Stray Gathering Expense | JIM TILTRUM - STRAY GATHERING CATTLE CHARGES | 2,300.00 |
| 55115 | Stray Gathering Expense | PAYOUTS | 6,080.00 |
| 55115 | Stray Gathering Expense | STRAY GATHERING ADDED MONEY | 1,000.00 |
| 55115 | Stray Gathering Expense | PAID HELP | 450.00 |
| 55115 | Stray Gathering Expense | ENTERTAINMENT | 900.00 |
| 55115 | Stray Gathering Expense | EQUIBRAND PRIZES | 500.00 |
| | | TOTAL EXPENSES | 11,730.00 |

STRAY GATHERING NET LOSS **2,170.00**

2021 WILD BRONC RIDE

| | | |
|-------|---------------------------------|----------|
| 45111 | ENTRIES | 1,900.00 |
| 45111 | COVER CHARGE | 8,644.67 |
| 45111 | SPONSOR-NEW DIRECTION EQUIPMENT | 500.00 |

TOTAL REVENUE **11,044.67**

WILD RIDE EXPENSES

| | | |
|-------|---------------------------------------|----------|
| 55111 | TY DEAN ANNOUNCER WILD RIDE | 500.00 |
| 55111 | BRANDON JONES ENTERTAINMENT WILD RIDE | 3,000.00 |
| 55111 | SHAYNE PORCH PICKUP MAN WILD RIDE | 350.00 |
| 55111 | JUSTIN ROBERTSON WILD RIDE JUDGE | 250.00 |
| 55111 | TYLER ROBERTSON PICKUP MAN WILD RIDE | 350.00 |
| 55111 | SAFFIRE - SCAN FEES | 477.50 |
| 55111 | ENGRAVING FOR PRIZES | 13.50 |
| 55111 | BEST COSTUME | 500.00 |
| 55111 | BURCH RODEO-BRONCS | 2,000.00 |
| 55111 | BHE CABELA'S VESTS | 150.00 |
| 55111 | RC FIRE DEPT-MEDICAL STANDBY | 250.54 |
| 55111 | WILD RIDE PAYOUTS | 5,000.00 |
| 55111 | BULL RIDE PAYOUTS | 1,000.00 |

TOTAL EXPENSES **13,841.54**

WILD RIDE NET PROFIT **-2,796.87**

2021 BHSS HORSE SALE

HORSE SALE REVENUE

| | | |
|-------|--------------------------------------|----------------|
| 45221 | HUTCHISON-WESTERN HORSE SALE JACKETS | 600 |
| 45221 | HORSE SALE SPONSORS | 18,900 |
| | HORSE SALE SPONSORS | 19,500 |
| 45220 | HORSE SALE CONSIGNMENT FEES | 35,800 |
| 45220 | HORSE SALE PROCEEDS | 136,831 |
| 45220 | NO-SALE FEES | 4,000 |
| | HORSE SALE PROCEEDS | 176,631 |
| | HORSE SALE TOTAL REVENUE | 196,131 |

HORSE SALE EXPENSES

| | | |
|-------|---|---------------|
| 45220 | ROBERT SHARP & ASSOCIATES INC - FALL CATTLE JOURNAL-HORSE/LVSTCK AD | 2,073.70 |
| 45220 | WESTERN MAILERS - MAIL HORSE SALE CONSIGNMENT FORMS | 1,112.20 |
| 45220 | LIVESTOCK DIRECT - BHSS HORSE SALE APPLICATIONS | 2,062.90 |
| 45220 | DV AUCTION | 1,000.00 |
| 45220 | JEFF KAPPERMAN- RINGMAN | 400.00 |
| 45220 | PAUL GRIEMSMAN- HORSE SALE RINGMAN | 1,200.00 |
| 45220 | JIM SCHEEL - HORSE SALE RINGMAN | 1,300.00 |
| 45220 | ROBERT SHARP & ASSOCIATES INC - HORSE SALE AD | |
| 45220 | LYNN HAGAN - ANNOUNCER | 400.00 |
| 45220 | SETH WEISHAAR-AUCTIONEER | 9,787.00 |
| 45220 | STEVE FRISKUP-AUCTIONEER | 8,979.00 |
| 45220 | BEAU'S KICKSTAND, LLC - HORSE SALE MEALS | |
| 45220 | BHE INDUSTRIES, INC. - HORSE SALE CAPS | |
| 45220 | CHRIS JENSEN - CALVES & STEERS PROVIDED FOR BHSS HORSE SALE PRVIEW | 2,200.00 |
| 45220 | BHE INDUSTRIES, INC. - HORSE SALE HIGH BUYER JACKETS (H&W) | 600.00 |
| 45220 | SPENCE KIDNEY - PEDIGREE ANNOUNCER FOR BHSS HORSE SALE | 3,339.81 |
| 45220 | STURGIS EQUINE CENTER - VETERINARIAN FOR BHSS HORSE SALE | 1,000.00 |
| 45220 | SOUTH DAKOTA BRAND INSPECTION - BRAND INSPECTIONS DURING BHSS | 244.00 |
| 45220 | ROCKIN ROAN MEDIA-HORSE SALE VIDEO | 200.00 |
| 45220 | PITTSBURGH FOUNDRY-IRONS | 195.00 |
| 45220 | DAVID LINDBLOM CATTLE CO-CATTLE PROVIDED FOR HORSE SALE PREVIEW | 150.00 |
| 45220 | WAYNE D BACHMAN-SAND FOR HORSE SALE | 596.16 |
| 45220 | LIVESTOCK LINK | 1,250.00 |
| 45220 | EQUIBRAND PRODUCT SPONSORSHIP TRADE | 1,000.00 |
| 45220 | CAMBRIA-JIM WHITCHER | 202.20 |
| | HORSE SALE EXPENSES | 39,292 |

HORSE SALE NET PROFIT

156,839

2021 SHEEP DOG

SHEEP DOG REVENUE

| | |
|-----------------------------|--------|
| 45124 SHEEP DOG TICKETS | 10,556 |
| 45124 SHEEP DOG ENTRIES | 3,465 |
| 45124 SHEEPDOG SPONSORSHIPS | 3,180 |

SHEEP DOG & SHEARING TOTAL REVENUE **17,201**

SHEEP DOG EXPENSES

| | |
|--|-------|
| 55124 RAY QUINN - ANNOUNCER FOR SHEEP DOG TRIAL | 700 |
| 55124 QUALITY AUCTION SERVICE - JUDGE FOR 2020 BHSS SHEEP DOG TRIALS | 400 |
| 55124 DAVID OLLILA - PROVIDE SHEEP FOR 2020 BHSS SHEEPDOG TRIALS | 2,500 |
| 55124 SHEEP DOG PAYOUTS | 5,000 |
| 55124 ROBERT SHARP-SHEEPDOG PROGRAMS | 233 |
| 55124 KITZAN FAMILY FARMS, LLC-LEG OF LAMB | 400 |
| 55124 SAFFIRE SCANS | 388 |
| 55124 SHEEP DOG MISC EXP | |
| 55125 BUFFALO CHIP CAMPGROUND LLC - RENT 2 VIDEO SCREENS FOR 2020 BHSS | |

SHEEP DOG EXPENSES **9,620**

SHEEP DOG NET PROFIT **7,580**

2021 BRONCS FOR BREAKFAST

BRONCS FOR BREAKFAST SPONSORS

| | | |
|-------|--------------|----------|
| 45114 | SPONSORSHIPS | 5,675.00 |
|-------|--------------|----------|

BRONCS FOR BREAKFAST REVENUE

| | | |
|-------|----------------------------------|------------------|
| 45113 | BRONCS CALCUTTA | 39,950.00 |
| 45113 | BRONCS ENTRIES | 8,100.00 |
| 45113 | BRONCS TICKETS | 18,077.50 |
| 45113 | BRONCS BREAKFAST PROCEEDS | 66,127.50 |

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|---|--|------------------|
| BRONCS FOR BREAKFAST TOTAL REVENUE | | 71,802.50 |
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BRONCS FOR BREAKFAST EXPENSES

| | | |
|-------|---|-----------|
| 55113 | WESTERN STATES RANCH RODEO ASS - SANCTIONING FEES- BRONC RIDE | 100.00 |
| 55113 | DEB LARSON - BRONCS FOR BREAKFAST TIMER | 150.00 |
| 55113 | SHAYNE PORCH - PICK-UP MAN FOR BRONCS FOR BREAKFAST | 450.00 |
| 55113 | JUSTIN ROBERTSON - BRONCS FOR BREAKFAST JUDGE | 250.00 |
| 55113 | TYLER ROBERTSON - BRONCS FOR BREAKFAST PICK-UP MAN | 450.00 |
| 55113 | T. K. SAMPSON - BRONCS FOR BREAKFAST PICK-UP MAN | 450.00 |
| 55113 | KATHY VLIEM - BRONCS FOR BREAKFAST TIMER | 150.00 |
| 55113 | SAND SCRIPTS - ETCH PENDLETON BOTTLES FOR B4B | 13.50 |
| 55113 | BURCH RODEO COMPANY, LLC - BRONCS FOR BRONCS FOR BREAKFAST | 6,250.00 |
| 55113 | ANDY STEWART | 1,932.40 |
| 55113 | KENNY FEIDLER - MUSIC FOR BRONCS FOR BREAKFAST | 200.00 |
| 55113 | BRONCS - WILDEST RIDE SPONSOR PAYOUT | |
| 55113 | BRONCS -PAYOUTS | 6,000.00 |
| 55113 | B4B CALCUTTA - PAYOUTS | 33,954.00 |
| 55113 | BEAU'S KICKSTAND, LLC - BREAKFAST FOR BRONCS 4 BREAKFAST | 8,250.00 |
| 55113 | RAPID CITY FIRE & EMERGENCY SE - MEDICAL STANDBY FOR BRONCS FOR BREAKFAST | 400.86 |
| 55113 | CENTRAL STATES FAIR FOUNDATION - BRONC LONG GO CALCUTTA PROCEEDS | 3,910.00 |
| 55113 | CENTRAL STATES FAIR FOUNDATION - BRONC SHORT GO CALCUTTA PROCEEDS | 2,085.00 |
| 55113 | BHE INDUSTRIES, INC. - CABELA VESTS | 150.00 |
| 55113 | SAFFIRE EVENTS - BHSS SCANS | 937.50 |
| 55113 | HAY BALES | 399.00 |
| 55113 | ROBERT SHARP & ASSOCIATES INC - BRONCS VIDEO | |
| 55113 | ROBERT SHARP & ASSOCIATES INC - BRONCS PROGRAMS | 672.75 |
| 55114 | BUFFALO CHIP CAMPGROUND LLC - LED DISPLAY LEASE | 2,199.66 |
| 55114 | MONTE MADISON-SOUND & LIGHTS | 2,000.00 |
| 55114 | CRYSTA LEMMEL - PROVIDE SOUND DURING BRONCS FOR BREAKFAST | 750.00 |

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|--------------------------------------|--|------------------|
| BRONCS FOR BREAKFAST EXPENSES | | 72,104.67 |
|--------------------------------------|--|------------------|

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| BRONCS FOR BREAKFAST NET PROFIT | | -302.17 |
|--|--|----------------|

2021 BHSS RANCH RODEO

| RANCH RODEO SPONSORS | | |
|----------------------------------|---|-------------------|
| 45242 | SPONSORSHIPS | 20,550.00 |
| RANCH RODEO REVENUE | | |
| 45241 | CALCUTTA | 56,500.00 |
| 45241 | RANCH RODEO TICKETS | 53,704.67 |
| 45241 | RANCH RODEO ENTRIES | 22,800.00 |
| 45241 | EMBROIDERY FOR PENDLETON SHIRTS-INVOICED JOHNSON BROS | 120.00 |
| RANCH RODEO PROCEEDS | | 133,124.67 |
| RANCH RODEO TOTAL REVENUE | | 153,674.67 |
| RANCH RODEO EXPENSES | | |
| 55241 | WESTERN STATES RANCH RODEO ASS - SANCTIONING FEES RANCH RODEO | 200.00 |
| 55241 | DEB LARSON - RANCH RODEO TIMER | 150.00 |
| 55241 | MACE LUCKETT - JUDGE & HORSE FOR BHSS RANCH RODEO | 450.00 |
| 55241 | SHAYNE PORCH - PICK-UP MAN FOR RANCH RODEO | 350.00 |
| 55241 | JUSTIN ROBERTSON - SUPPLY HORSE FOR RANCH RODEO | 100.00 |
| 55241 | JUSTIN ROBERTSON - RANCH RODEO JUDGE | 350.00 |
| 55241 | TYLER ROBERTSON - RANCH RODEO PICK-UP MAN | 350.00 |
| 55241 | JASON MEZ-RANCH RODEO JUDGE | 350.00 |
| 55241 | ORA TATON - RANCH RODEO JUDGE | 350.00 |
| 55241 | ORA TATON - SUPPLY HORSE FOR RANCH RODEO | 100.00 |
| 55241 | KATHY VLIEM - RANCH RODEO TIMER | 150.00 |
| 55241 | DALLAS VOS - SECRETARY FOR RANCH RODEO | 350.00 |
| 55241 | ANDY STEWART - ANNOUNCER FOR RANCH RODEO & BRONCS FOR BREAKFAST | 2,000.00 |
| 55241 | MUD BUTTE BAND - (JUSTIN KRAFT)ENTERTAINMENT PROVIDED AFTER RANCH RODEO | 2,500.00 |
| 55241 | BURCH RODEO COMPANY, LLC - BRONCS FOR RANCH RODEO | 1,875.00 |
| 55241 | RANCH RODEO - OUTHOUSE RACE PAYOUT | 500.00 |
| 55241 | RR CALCUTTA - CALCUTTA PAYOUTS | 48,025.00 |
| 55241 | RANCH RODEO PAYOUTS - FINALS PAYOUTS | 10,000.00 |
| 55241 | RANCH RODEO PAYOUTS - PRELIM PAYOUTS | 4,000.00 |
| 55241 | RANCH RODEO PAYOUTS - EVENT PAYOUTS | 3,000.00 |
| 55241 | RAPID CITY FIRE & EMERGENCY SE - MEDICAL STANDBY FOR R RODEO | 375.81 |
| 55241 | CENTRAL STATES FAIR FOUNDATION - CALCUTTA PROCEEDS 2020 RANCH RODEO | 8,475.00 |
| 55241 | BHE INDUSTRIES, INC. - RR PENDLETON JACKETS | |
| 55241 | BHE INDUSTRIES, INC. - RR BUDWEISER JACKETS | 190.00 |
| 55241 | BHE INDUSTRIES, INC. - PENDLETON SHIRTS -JOHNSON BROS SPONSORSHIP | 120.00 |
| 55241 | BHE INDUSTRIES, INC. - CABELA VESTS | |
| 55241 | BHE-RESERVE CHAMPION JACKETS | |
| 55241 | RUNNINGS-PAINT STIKS & MISC | 31.58 |
| 55241 | JIM TILTRUM - CATTLE PROVIDED FOR BHSS RANCH RODEO | 4,350.00 |
| 55241 | HAY REIMBURSED-BURCH | -400.00 |
| 55241 | CAPITAL ONE BANK - PIZZA, SAFETY PINS, DONUTS | 354.51 |
| 55241 | SAND SCRIPTS - ETCH CROWN BOTTLES FOR RR | 67.50 |
| 55241 | SAFFIRE EVENTS - BHSS SCANS | 2,557.50 |
| 55241 | ROBERT SHARP & ASSOCIATES INC - RANCH RODEO PROGRAMS | 985.90 |
| 55241 | CAPITAL ONE - HAY FOR BHSS | 399.00 |
| 55241 | TESKEYS-2021 SADDLES | 9,300.00 |
| 55242 | MONTE MADISON SOUND & LIGHTS | 2,000.00 |
| 55242 | BUFFALO CHIP CAMPGROUND LLC - LED DISPLAY LEASE | 2,199.66 |
| 55242 | CRYSTA LEMMEL - PROVIDE SOUND DURING RANCH RODEO PRELIMS & FINALS | 1,500.00 |
| RANCH RODEO EXPENSES | | 107,656.46 |
| RANCH RODEO NET PROFIT | | 46,018.21 |

KOE WETZEL

| REVENUE | | |
|----------|---------------------------------------|-----------------|
| 45117 | TICKETS | \$94,896 |
| 45120 | SPONSORSHIP | |
| | TOTAL REVENUE | \$94,896 |
| EXPENSES | | |
| 55117 | KOE WETZEL | 65,455.00 |
| 55117 | WINTERSET CONCERT EVENTS | 4,200.00 |
| 55117 | STEVE OWEN- STAGE MANAGER | 500.00 |
| 55117 | ROBERT SHART & ASSOCIATES INC | 253.95 |
| 55117 | MONTE MADISON - SOUND & LIGHTS | 3,400.00 |
| 55117 | CHRIS COLSTON-ENTERTAINMENT | 2,000.00 |
| 55117 | MEAL BUYOUTS-BAND | 425.00 |
| 55117 | BRANDON JONES | 750.00 |
| 55117 | SAFFIRE EVENTS - BHSS SCANS | 7,805.00 |
| 55117 | BUFFALO CHIP- LED SCREENS | 2,199.68 |
| 55117 | BHI - ADDITIONAL INSURANCE KOE WETZEL | 200.00 |
| 55117 | TOTAL EXPENSES | \$87,189 |
| | NET PROFIT/LOSS | \$7,707 |

2021 BOOTS & BEER

| REVENUE | | |
|----------|----------------------------------|-----------------|
| 45118 | TICKETS | \$64 |
| 45119 | SPONSORSHIP | |
| | | \$64 |
| EXPENSES | | |
| | HELMET RECORDS-GARAGE BOYS | 2,000.00 |
| | DON'S GUITAR & MUSIC | 950.00 |
| | SAFFIRE EVENTS - 2020 BHSS SCANS | 20.00 |
| | TOTAL EXPENSES | \$2,970 |
| | NET PROFIT/LOSS | -\$2,906 |

2021 BHSS TEAM ROPING

| TEAM ROPING REVENUE | | |
|-------------------------------|-------------------------------|------------------|
| 45244 | EQUIBRAND PRODUCT SPONSORSHIP | 1,000.00 |
| 45243 | TOTAL TEAM ROPING ENTRIES | 59,600.00 |
| 45243 | ADDED MONEY | 1,500.00 |
| TEAM ROPING INCOME | | 62,100.00 |
| TEAM ROPING EXPENSES | | |
| 55243 | ERIN PERSCHE SECRETARY | 508.00 |
| 55243 | UNPAID ENTRIES ? | 130.00 |
| 55243 | CASH PAYOUTS | 42,330.00 |
| 55243 | CASH PAID FOR HELP | 1,399.00 |
| 55243 | FRANK EATHORNE-STEERS | 6,291.00 |
| 55243 | EQUIBRAND PRODUCT AWARDS | 1,000.00 |
| TEAM ROPING EXPENSES | | 51,658.00 |
| TEAM ROPING NET PROFIT | | 10,442.00 |

2021 STOCKMAN'S BANQUET & BALL

STOCKMAN'S BANQUET & BALL SPONSORS

| | |
|---------------------------------------|-----------------|
| BHSS FOUNDATION | 2,500.00 |
| ANIPRO EXTRAFORMANCE FEEDS | 1,000.00 |
| FMG FEED & SEED | 1,000.00 |
| BLACK HILLS CORPORATION - SPONSORSHIP | 2,000.00 |
| Total Sponsorships | <u>6,500.00</u> |

STOCKMAN'S BANQUET & BALL REVENUE

| | |
|--------------------|------------------|
| Total Ticket Sales | <u>12,855.04</u> |
|--------------------|------------------|

STOCKMAN'S BANQUET & BALL TOTAL REVENUE

19,355.04

STOCKMAN'S BANQUET & BALL EXPENSES

| | |
|--|-----------|
| KEY IMAGES-PHOTOS | 500.00 |
| CAPITAL ONE BANK SPUR STRAPS | 547.60 |
| CAPITAL ONE BANK JJ'S ENGRAVING | 36.75 |
| CAPITAL ONE BANK PRINT PHOTOS | 23.37 |
| RAMKOTA HOTEL & CONF. CENTER - MEAL FOR STOCKMENS BANQUET & BALL | 13,582.59 |
| ENTERTAINMENT | 700.00 |
| ROCKIN ROAN MEDIA-VIDEOS | 1,300.00 |
| TIF-REIMBURSE MISC ITEMS | 213.00 |
| ROBERT SHARP- PROGRAMS, TABLE TENTS, SIGNS | 396.61 |
| RAY QUINN-ANNOUNCER | 600.00 |
| DAKOTA SKY STONE-BRACELETS | |
| THE COW LOT-HATS | |

Total Expenses

17,899.92

STOCKMAN'S BANQUET & BALL NET PROFIT

1,455.12

2021 BHSS HORSE SHOW

HORSE SHOW SPONSORS

| | | |
|----------------------------|-------------------------------------|--------------|
| 45222 | AQHA SPONSORSHIP | 1,800 |
| 45222 | MODA-STONE | 350 |
| 45222 | EQUIBRAND SPONSORSHIP/BOOTH SPLIT | 100 |
| 45222 | HUBBARD FEEDS | 1,000 |
| 45222 | EQUIBRAND PRODUCT SPONSORSHIP TRADE | 5,000 |
| HORSE SHOW SPONSORS | | 8,250 |

HORSE SHOW REVENUE

| | | |
|----------------------------|--------------------------|----------------|
| 45221 | ENTRY FEES - AQHA INCOME | 126,667 |
| HORSE SHOW PROCEEDS | | 126,667 |

HORSE SHOW TOTAL REVENUE

134,917

HORSE SHOW EXPENSES

| | | |
|----------------------|--|---------------|
| 55221 | ROBERT SHARP & ASSOCIATES INC - AQHA FULL PAGE AD | 700.00 |
| 55221 | NATIONAL REINED COW HORSE ASSO - SHOW APPROVALS-BHSS | 100.00 |
| 55221 | CAPITAL ONE BANK - AQHA FEES | 2,586.30 |
| 55221 | DAVID LINDBLOM CO - CATTLE PROVIDED BHSS VRH & AQHA | |
| 55221 | ALAN BISHOP - CATTLE PROVIDED FOR BHSS AQHA SHOW | 3,780.00 |
| 55221 | ALAN BISHOP - STEER KILLED AT BHSS AQHA SHOW | 1,050.00 |
| 55221 | CHRIS JENSEN-STEERS PROVIDED FOR AQHA SHOW | 8,260.00 |
| 55221 | CAPITAL ONE BANK - CAR RENTALS | 3,144.65 |
| 55221 | CASEY VAUGHN - FLAGGER FOR 2020 BHSS AQHA SHOW | 413.00 |
| 55221 | BHE INDUSTRIES, INC. - HORSE SHOW CAPS | |
| 55221 | BHE INDUSTRIES, INC. - AQHA JACKETS, BLANKETS & BAGS | 140.00 |
| 55221 | DAVID LINDBLOM CO - CATTLE PROVIDED BHSS AQHA | 4,860.00 |
| 55221 | AQHA-DRUG FEES | |
| 55221 | JOES PLACE-AQHA DINNER JOHN | |
| 55221 | SDQHA APPROVAL FEES | 680.00 |
| 55221 | KICKING S VIDEO | 3,152.60 |
| 55221 | CAPITAL ONE-AQHA MEALS | 866.00 |
| 55221 | REVERSE PREVIOUS YEAR UNCASHED CKS | -150.50 |
| 55221 | EQUIBRAND PRODUCT TRADE | 5,000.00 |
| MISC EXPENSES | | 34,582 |

Judges/Announcers

| | | |
|-----------------------------------|---------------------------------|---------------|
| 55221 | JEFF ALLEN JUDGE | 1,731.40 |
| 55221 | MARVIN CARSE JUDGE | 2,972.20 |
| 55221 | TOM CROWLEY - JUDGE | 1,783.20 |
| 55221 | MICHAEL DAMIANOS -JUDGE | 1,782.20 |
| 55221 | BETTY DIKOFF-GATE ATTENDANT | 1,600.00 |
| 55221 | LYNN HAGAN ANNOUNCER | 2,036.00 |
| 55221 | PAMELA HUMPHREYS ORTH SECRETARY | 2,492.59 |
| 55221 | ASHLEY KANAMAN SECRETARY | 1,400.20 |
| 55221 | ROD NELSON ROPING JUDGE | 1,099.14 |
| 55221 | GAY LYNN OWENS JUDGE | 1,779.95 |
| 55221 | CYNDI ROBBINS JUDGE | 1,597.36 |
| 55221 | SAM ROSE JUDGE | 1,462.80 |
| 55221 | BAILEY VOGLER SCRIBE | 969.34 |
| 55221 | CHRISTI BROWN SCRIBE | 962.52 |
| 55221 | JANETTE MARIE DUBLIN JUDGE | 1,866.80 |
| 55221 | JESSICA KAMMERER-SCRIBE | 600.00 |
| 55221 | CHELSEA STEEN-SCRIBE | 990.00 |
| 55221 | CAMBRIA-HORSE SALE JUDGE | 20.92 |
| JUDGES/ANNOUNCERS EXPENSES | | 27,147 |

Payouts

| | | |
|----------------------------------|---------------------|---------------|
| 55221 | AQHA /NRCHA PAYOUTS | 16,924 |
| 55221 | JACKPOT PAYOUTS | 6,840 |
| 55221 | B.O.W FUTURITY | 13,565 |
| HORSE SHOW TOTAL EXPENSES | | 99,058 |

HORSE SHOW NET PROFIT

35,859

2021 BHSS VRH HORSE SHOW

| VRH HORSE SHOW SPONSORS | | |
|-------------------------|---|---------------|
| 45222 | PRAIRIE INDUSTRIES | 2,500 |
| | HORSE SHOW SPONSORS | 2,500 |
| VRH HORSE SHOW REVENUE | | |
| 45221 | ENTRY FEES - AQHA INCOME | 18,666 |
| | HORSE SHOW PROCEEDS | 18,666 |
| | HORSE SHOW TOTAL REVENUE | 21,166 |
| VRH HORSE SHOW EXPENSES | | |
| 55221 | VRH PAYOUTS | 6,652.00 |
| 55221 | AMERICAN QUARTER HORSE ASSN. - VRH DRUG FEES FOR SHOW | |
| 55221 | KELSEY WATRING-SECRETARY FOR VRH SHOW | 667.20 |
| 55221 | ASHLEY KANAMAN-SECRETARY FRO VRH SHOW | 675.00 |
| 55221 | CHELSEA STEEN-SCRIBE VRH SHOW | 300.00 |
| 55221 | CYNDI ROBBINS JUDGE VRH | 1,100.00 |
| 55221 | JESSICA KAMMERER - SCRIBE | 300.00 |
| 55221 | KICKIN S VIDEO - VRH | 950.00 |
| 55221 | DAVID LINDBLOM CATTLE CO-CATTLE FOR VRH SHOW | 3,000.00 |
| | VRH HORSE SHOW TOTAL EXPENSES | 13,644 |
| | VRH HORSE SHOW NET PROFIT | 7,522 |

2021 BHSS YOUTH LIVESTOCK SHOW

| YOUTH LIVESTOCK SHOW SPONSORS | | |
|-------------------------------|--|-----------------|
| 45400 | YOUTH LIVESTOCK SHOW SPONSORS | \$27,600 |
| | YOUTH LIVESTOCK SHOW SPONSORS | \$27,600 |
| YOUTH LIVESTOCK SHOW REVENUE | | |
| 45401 | ENTRY FEES | 18,650 |
| | YOUTH SHOW PROCEEDS | 18,650 |
| | YOUTH SHOW TOTAL REVENUE | 46,250 |
| YOUTH LIVESTOCK SHOW EXPENSES | | |
| 55400 | GARRETT WEBER - JUDGE | 660.00 |
| 55400 | RYAN PAIGE - JUDGE | 500.00 |
| 55400 | CAPITAL ONE- JERRY'S DONUTS | 62.51 |
| 55400 | YOUTH LIVESTOCK PAYOUTS | 21,270.00 |
| 55400 | BHE-LIVESTOCK VESTS | |
| 55400 | SHEEP/GOAT PAYOUTS | 6,820.00 |
| 55400 | REVERSE 2020 PAYOUTS NOT CASHED | -220.00 |
| 55400 | SULLIVAN SPONSORSHIP PRODUCT TRADE | 2,000.00 |
| | YOUTH SHOW TOTAL EXPENSES | 31,093 |
| | YOUTH LIVESTOCK SHOW NET PROFIT | 15,157 |

2021 BHSS LIVESTOCK SALE

LIVESTOCK SALE REVENUE

| | | |
|-------|-------------------------------------|----------------|
| 45333 | LIVESTOCK SALE SPONSORS | 27,189 |
| | LIVESTOCK SALE SPONSORS | 27,189 |
| 45332 | LIVESTOCK ENTRY FEES | 49,480 |
| 45332 | LIVESTOCK SALE PROCEEDS | 103,394 |
| 45332 | NO SALE FEES | |
| 45332 | MISC LIVESTOCK -STALLS, SUBS, MISC | 1,105 |
| | LIVESTOCK SALE PROCEEDS | 153,979 |
| | LIVESTOCK SALE TOTAL REVENUE | 181,168 |

LIVESTOCK SALE EXPENSES

| | | |
|-------|--|---------------|
| 45332 | ROBERT SHARP & ASSOCIATES INC - DESIGN CATTLE ADS | 1,937.15 |
| 45332 | WESTERN MAILERS - MAIL CATTLE CONSIGNMENT APPLICATIONS | 418.01 |
| 45332 | LIVESTOCK DIRECT - CATTLE CONSIGNMENT APPLICATIONS | 1,522.76 |
| 45332 | ROBERT SHARP & ASSOCIATES INC - CATTLE SALE AD | 345.00 |
| 45332 | THE SHOWTIMES MAGAZINE - LIVESTOCK AD | 295.00 |
| 45332 | JMD EXCAVATING - BUY & HAUL DIRT FOR LIVESTOCK SHOWS | 6,500.00 |
| 45332 | CATTLE BUS WEEKLY ADV SPONSORSHIP (50/50) | 3,363.75 |
| 45332 | WESTERN AG REPORTER SPONSORSHIP TRADE | 3,300.00 |
| 45332 | CAPITAL ONE BANK - SULLIVAN SUPPLY | 676.26 |
| 45332 | CAPITAL ONE BANK - LIVESTOCK BACKDROP-COVERALL | 1,194.00 |
| 45332 | RANDY DANIELS - LIVESTOCK JUDGE FOR 2021 BHSS | 1,200.00 |
| 45332 | BILLY WIDERMAN - LIVESTOCK JUDGE FOR 2021 BHSS | 800.00 |
| 45332 | BILLY WIDERMAN - AIRFARE | 445.40 |
| 45332 | KNECHT HOME CENTER RC - EXTENSION CORDS RUSHMORE HALL | 583.44 |
| 45332 | CONRAD'S BIG "C" ELECTRIC - LIVESTOCK LIGHTING | 3,866.43 |
| 45332 | SIRES TRUCKING - HAUL WASTE FROM CIVIC CENTER | 225.00 |
| 45332 | AMERICAN HEREFORD ASSOC. - HEREFORD ADS | 1,320.00 |
| 45332 | LIMOUSIN365 - LIMOUSIN ADS | 775.00 |
| 45332 | LIMOUSIN365 - LIMOUSIN ADS FROM 2020 BHSS - NOT PD | 970.00 |
| 45332 | AMERICAN GELBVIEH ASSOCIATION - GELBVIEH ADS | 418.00 |
| 45332 | ANGUS MEDIA, INC. - ANGUS ADS | 847.50 |
| 45332 | HEREFORD AMERICA - HEREFORD ADS | 950.00 |
| 45332 | THE CATTLE BUSINESS WEEKLY - POSTAGE FOR LIVESTOCK GUIDES | 6,469.77 |
| 45332 | THE CATTLE BUSINESS WEEKLY - CHAROLAIS COUNTRY | 1,280.00 |
| 45332 | THE CATTLE BUSINESS WEEKLY - SD ANGUS NEWS | 384.00 |
| 45332 | THE CATTLE BUSINESS WEEKLY - HEREFORD ADS | 768.00 |
| 45332 | THE CATTLE BUSINESS WEEKLY - CHI ADS | 384.00 |
| 45332 | THE CATTLE BUSINESS WEEKLY - LIMOUSIN ADS | 640.00 |
| 45332 | THE CATTLE BUSINESS WEEKLY - MAINE ANJOU ADS | 500.00 |
| 45332 | THE CATTLE BUSINESS WEEKLY - SHORTHORN ADS | 384.00 |
| 45332 | THE CATTLE BUSINESS WEEKLY - RED ANGUS ADS | 512.00 |
| 45332 | THE CATTLE BUSINESS WEEKLY - SIMMENTAL ADS | 800.00 |
| 45332 | THE CATTLE BUSINESS WEEKLY - GELBVIEH ADS | 512.00 |
| 45332 | CHAROLAIS PUBLICATIONS, INC - FULL PAGE AD | 1,105.00 |
| 45332 | HEARTLAND LIMOUSIN ASSOCIATION - LIMOUSIN ADS | 500.00 |
| 45332 | TRI-STATE LIVESTOCK NEWS - LIMOUSIN ADS | 740.00 |
| 45332 | TRI-STATE LIVESTOCK NEWS - RED ANGUS & MAINE | 2,013.00 |
| 45332 | DVAUCTION INC - BROADCAST CATTLE SHOWS | 6,596.00 |
| 45332 | SIRES TRUCKING - HAUL WASTE FROM CIVIC CENTER | 225.00 |
| 45332 | CAPITAL ONE BANK - CAR RENTAL | 838.16 |
| 45332 | CAPITAL ONE BANK - HOLIDAY INN-CHRIS SUPPLY | 356.18 |
| 45332 | JMD EXCAVATING - HAUL DIRT FROM CIVIC CENTER | 1,000.00 |
| 45332 | LYNN WEISHAAR - LIVESTOCK AUCTIONEER 2021 BHSS | 3,725.00 |
| 45332 | SETH WEISHAAR - LIVESTOCK AUCTIONEER | 4,678.50 |
| 45332 | SONNY BOOTH - LIVESTOCK AUCTIONEER 2021 BHSS | 5,836.00 |
| 45332 | SCOGGIN VETERINARY SERVICES - VETERINARY SERVICES PROVIDED FOR BHSS C/ | 1,635.00 |
| 45332 | SD CHAROLAIS BREEDERS ASSOC - 2021 BHSS LIVESTOCK FEE | 4,225.00 |
| 45332 | SD RED ANGUS ASSOCIATION - 2021 BHSS LIVESTOCK SALE FEES | 1,010.00 |
| 45332 | SD SIMMENTAL ASSOCIATION - 2021 BHSS LIVESTOCK SALE FEES | 3,367.00 |
| 45332 | SD LIMOUSIN ASSOCIATION - 2021 BHSS LIVESTOCK SALE FEES | 2,878.00 |
| 45332 | CHISUM PETERSON - AUCTIONEER FOR 2021 BHSS LIVESTOCK SALES | 1,016.00 |
| 45332 | BHE -LIVESTOCK JACKETS | 1,720.00 |
| 45332 | BHE- DAKOTA MAC MUGS | 484.00 |
| 45332 | RUSHMORE PLAZA HOLIDAY INN-MEETING ROOM | 374.30 |
| 45332 | SD BEEF INDUSTRIES RESEARCH FEES | 324.00 |
| 45332 | CAMBRINA, HILTON, HAMPTON-LIVESTOCK JUDGES | 189.14 |
| 45332 | SD BRAND INSPECTOR | 557.80 |
| | LIVESTOCK SALE EXPENSES | 89,980 |

LIVESTOCK SALE NET PROFIT

91,188

2021 BHSS LIVESTOCK SALES

| Cattle | Gross Sales | Consignors Cks | BHSS Fees | % of Sales |
|---------------|-------------|----------------|--------------|------------|
| Charolais | \$211,250 | \$193,284.50 | \$17,965.50 | 8.50% |
| Angus | \$256,600 | \$234,397.00 | \$16,703.00 | 6.51% |
| Simmental | \$260,450 | \$242,099 | \$18,351.00 | 6.93% |
| Maine Anjou | \$75,350 | \$70,373 | \$4,977.50 | 6.61% |
| Limousin | \$143,900 | \$128,509.00 | \$13,141.00 | 9.13% |
| Chi-Influence | \$30,250 | \$20,781.50 | \$1,968.50 | 6.51% |
| Red Angus | \$101,000 | \$92,069 | \$8,931.00 | 8.84% |
| Shorthorn | \$32,350 | \$30,172.50 | \$2,177.50 | 6.73% |
| Gelbvieh | \$101,600 | \$94,834.00 | \$6,766.00 | 6.66% |
| Hereford | \$171,500 | \$159,177.00 | \$12,323.00 | 7.19% |
| Cattle | \$1,384,250 | \$1,265,696 | \$103,304.00 | 7.44% |

| | | | | |
|-------------|-------------|-------------|--------------|-------|
| Horse Sales | \$1,870,100 | \$1,719,669 | \$136,331.00 | 7.29% |
|-------------|-------------|-------------|--------------|-------|

| | | | | |
|-------------|-------------|----------------|--------------|-------|
| Grand Total | \$3,254,350 | \$2,995,595.00 | \$240,155.00 | 7.36% |
|-------------|-------------|----------------|--------------|-------|

2020 BHSS LIVESTOCK SALES

| Cattle | Gross Sales | Consignors Cks | BHSS Fees | % of Sales |
|---------------|-------------|----------------|--------------|------------|
| Charolais | \$196,950 | \$184,359.50 | \$12,565.50 | 6.38% |
| Angus | \$213,650 | \$199,663.50 | \$13,986.50 | 6.55% |
| Simmental | \$222,550 | \$201,496 | \$15,804.00 | 7.10% |
| Maine Anjou | \$67,300 | \$62,389 | \$4,911.00 | 7.30% |
| Limousin | \$126,850 | \$114,760.50 | \$12,089.50 | 9.53% |
| Chi-Influence | \$19,750 | \$18,446.50 | \$1,303.50 | 6.60% |
| Red Angus | \$116,900 | \$105,807 | \$11,093.00 | 9.49% |
| Shorthorn | \$31,200 | \$28,999.00 | \$2,176.00 | 6.97% |
| Gelbvieh | \$75,500 | \$70,365.00 | \$5,135.00 | 6.80% |
| Hereford | \$117,000 | \$107,519.00 | \$9,481.00 | 8.10% |
| Embryo | \$118,800 | \$104,520 | \$11,880.00 | 10.00% |
| Cattle | \$1,306,450 | \$1,198,325.00 | \$100,425.00 | 7.69% |

| | | | | |
|-------------|-------------|-------------|-------------|-------|
| Horse Sales | \$1,268,150 | \$1,174,388 | \$93,262.00 | 7.35% |
|-------------|-------------|-------------|-------------|-------|

| | | | | |
|-------------|-------------|----------------|--------------|-------|
| Grand Total | \$2,574,600 | \$2,372,713.00 | \$193,687.00 | 7.52% |
|-------------|-------------|----------------|--------------|-------|

2019 BHSS LIVESTOCK SALES

| Cattle | Gross Sales | Consignors Cks | BHSS Fees | % of Sales |
|---------------|-------------|----------------|--------------|------------|
| Charolais | \$180,250 | \$164,919.50 | \$15,330.50 | 8.51% |
| Angus | \$299,750 | \$281,262.50 | \$18,487.50 | 6.17% |
| Simmental | \$246,150 | \$227,916 | \$18,234.00 | 7.41% |
| Maine Anjou | \$74,400 | \$69,230 | \$5,170.00 | 6.95% |
| Limousin | \$100,050 | \$89,623.50 | \$10,426.50 | 10.42% |
| Chi-Influence | \$32,000 | \$29,657.00 | \$2,343.00 | 7.32% |
| Red Angus | \$185,000 | \$169,345 | \$15,655.00 | 8.46% |
| Shorthorn | \$39,800 | \$37,266.00 | \$2,534.00 | 6.37% |
| Gelbvieh | \$87,950 | \$81,622.50 | \$6,327.50 | 7.19% |
| Hereford | \$164,000 | \$152,659.00 | \$11,341.00 | 6.92% |
| Embryo | \$149,750 | \$102,275 | \$16,875.00 | 11.27% |
| Cattle | \$1,559,100 | \$1,405,776.00 | \$122,724.00 | 7.87% |

| | | | | |
|-------------|-----------|--------------|-------------|-------|
| Horse Sales | \$991,950 | \$917,741.50 | \$74,208.50 | 7.48% |
|-------------|-----------|--------------|-------------|-------|

| | | | | |
|-------------|-------------|----------------|--------------|-------|
| Grand Total | \$2,551,050 | \$2,323,517.50 | \$196,932.50 | 7.72% |
|-------------|-------------|----------------|--------------|-------|

2018 BHSS LIVESTOCK SALES

| Cattle | Gross Sales | Consignors Cks | BHSS Fees | % of Sales |
|---------------|-------------|----------------|-----------|------------|
| Charolais | \$197,300 | \$180,612 | \$16,689 | 8.46% |
| Angus | \$203,050 | \$188,906 | \$14,145 | 6.97% |
| Simmental | \$262,050 | \$240,477 | \$18,323 | 6.99% |
| Maine Anjou | \$88,700 | \$82,963 | \$6,187 | 6.98% |
| Limousin | \$113,700 | \$103,555 | \$10,145 | 8.92% |
| Chi-Influence | \$55,450 | \$51,920 | \$3,905 | 7.04% |
| Red Angus | \$231,900 | \$215,408 | \$18,492 | 7.97% |
| Shorthorn | \$36,950 | \$34,170 | \$2,908 | 7.87% |
| Gelbvieh | \$104,900 | \$91,897 | \$7,579 | 7.22% |
| Hereford | \$174,000 | \$162,250 | \$12,204 | 7.01% |
| Comm Heifer | \$0 | \$0 | \$0 | |
| Embryo | \$122,175 | \$85,158 | \$13,768 | 11.27% |
| Cattle | \$1,590,175 | \$1,437,314 | \$124,343 | 7.82% |

| | | | | |
|-------------|-------------|-------------|----------|-------|
| Horse Sales | \$1,107,300 | \$1,016,804 | \$83,246 | 7.52% |
|-------------|-------------|-------------|----------|-------|

| | | | | |
|-------------|-------------|-------------|-----------|-------|
| Grand Total | \$2,697,475 | \$2,454,118 | \$207,589 | 7.70% |
|-------------|-------------|-------------|-----------|-------|

2017 BHSS LIVESTOCK SALES

| Cattle | Gross Sales | Consignors Cks | BHSS Fees | % of Sales |
|---------------|-------------|----------------|-----------|------------|
| Charolais | \$171,850 | \$157,559 | \$15,120 | 8.80% |
| Angus | \$246,550 | \$230,012 | \$16,539 | 6.71% |
| Simmental | \$244,950 | \$221,939 | \$17,161 | 7.01% |
| Maine Anjou | \$74,300 | \$68,834 | \$5,466 | 7.36% |
| Limousin | \$128,700 | \$114,711 | \$11,139 | 8.66% |
| Chi-Influence | \$73,650 | \$69,106 | \$4,544 | 6.17% |
| Red Angus | \$181,200 | \$166,131 | \$15,069 | 8.32% |
| Shorthorn | \$37,100 | \$34,296 | \$2,804 | 7.56% |
| Gelbvieh | \$91,850 | \$83,796 | \$8,054 | 8.77% |
| Hereford | \$184,050 | \$171,644 | \$12,407 | 6.74% |
| Comm Heifer | \$0 | \$0 | \$0 | |
| Embryo | \$135,000 | \$121,050 | \$13,950 | 10.33% |
| Cattle | \$1,569,200 | \$1,439,077 | \$122,252 | 7.79% |

| | | | | |
|-------------|-------------|-----------|----------|-------|
| Horse Sales | \$1,050,200 | \$971,367 | \$78,834 | 7.51% |
|-------------|-------------|-----------|----------|-------|

| | | | | |
|-------------|-------------|-------------|-----------|-------|
| Grand Total | \$2,619,400 | \$2,410,443 | \$201,085 | 7.68% |
|-------------|-------------|-------------|-----------|-------|