

Central States Fair, Inc.
BHSS - Actual to Budget & Prior Yr Comparison
For the Twelve Months Ending September 30, 2023

		Current YTD Actual	Current YTD Budget	Budget Variance		
Revenues						
45111	Special Event BHSS	\$ (466)	\$ 5,000	(5,466)	\$	
45113	Bronc Match Revenue	48,628	35,000	13,628		
45114	Bronc Match Sponsorships	26,829	15,000	11,829		
45115	Stray Gathering Revenue	8,200	10,000	(1,800)		
45116	Stray Gathering Sponsorships	5,000	5,000	0		
45117	BHSS Concert Revenue	142,280	135,000	7,280		
45118	Boots & Beer Revenue	17,933	10,000	7,933		
45119	Boots & Beer Sponsorship	0	3,500	(3,500)		
45120	BHSS Concert Sponsorship	3,500	3,500	0		
45124	Working Dog Revenue	25,674	20,000	5,674		
45125	Working Dog Sponsorship	7,600	7,000	600		
45126	Wild Ride Sponsorship	13,240	5,000	8,240		
45127	Wild Ride Income	16,556	8,500	8,056		
45139	Stockmans B & B - Ticket Sales	0	0	0		
45140	Stockmans B & B Sponsorships	0	0	0		
45219	Horse Sale Sponsorships	37,513	18,000	19,513		
45220	Horse Sale Net	144,543	120,000	24,543		
45221	Horse Show Revenue	209,988	135,000	74,988		
45222	Horse Show Sponsorships	4,850	5,000	(150)		
45223	Stallion Row Entries	17,300	10,000	7,300		
45241	Ranch Rodeo Revenue	109,364	115,000	(5,636)		
45242	Ranch Rodeo Sponsorships	38,759	25,000	13,759		
45243	Team Roping Revenue	49,250	45,000	4,250		
45244	Team Roping Sponsorship	4,735	2,500	2,235		
45332	Livestock Sale Net	66,400	55,000	11,400		
45333	Livestock Sale Sponsorships	38,000	30,000	8,000		
45400	Youth Livestock Show Sponsors	38,228	45,000	(6,772)		
45401	Youth Livestock Revenue	17,021	15,000	2,021		
45913	Advertising - BHSS	50	10,000	(9,950)		
45958	Sponsorships - General	111,655	80,000	31,655		
45980	Vendor Equipment Rentals	3,189	3,500	(311)		
45981	Commercial Booth Revenue	450,612	435,000	15,612		
45998	Miscellaneous	0	500	(500)		
Total Revenues		1,656,431	1,412,000	244,431		
Expenses						
55111	Special Event BHSS	0	0	0		
55113	Bronc Match Expenses	38,196	35,000	3,196		
55114	Production/Bronc Match	0	0	0		
55115	Stray Gathering Expense	15,054	15,000	54		
55117	BHSS Concert Expenses	145,139	130,000	15,139		
55118	Boots & Beer Expenses	15,973	10,000	5,973		
55124	Working Dog Expense	20,153	20,000	153		
55125	Working Dog/Production	0	0	0		
55126	Wild Ride Expenses	24,601	12,500	12,101		
55134	Miss BHSS Queen Pageant	3,565	0	3,565		
55136	Stockmen's Banquet/Ball	0	0	0		
55221	Horse Show Expense	197,796	135,000	62,796		
55241	Ranch Rodeo Expense	65,793	120,000	(54,207)		
55242	Ranch Rodeo Production	0	0	0		
55243	Team Roping Expense	47,755	40,000	7,755		
55333	Livestock - Sup. Row Expense	1,711	500	1,211		
55400	Youth Livestock Show Expenses	58,606	45,000	13,606		
55599	Rent Expense	8,513	7,500	1,013		
55907	Meals & Entertainment	10,490	1,000	9,490		
55911	Office Supplies	3,687	2,000	1,687		
55912	Supplies	14,135	20,000	(5,865)		
55913	Advertising/Marketing	17,969	65,000	(47,031)		
55914	Repairs & Maintenance	7,444	1,000	6,444		
55928	Shavings	7,450	10,000	(2,550)		
55938	Printing, Postage & Copies	3,216	3,000	216		
55970	Internet Expense	1,010	5,000	(3,990)		
55981	Commercial Booth Expense	2,054	2,000	54		
55987	Signage	2,885	7,000	(4,115)		

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184	(650)
96,797	(48,169)
17,175	9,654
10,200	(2,000)
5,000	0
56,817	85,463
10,018	7,915
3,500	(3,500)
0	3,500
25,241	433
7,650	(50)
5,500	7,740
11,012	5,544
3,223	(3,223)
3,750	(3,750)
12,750	24,763
164,629	(20,086)
145,398	64,590
(2,900)	7,750
14,400	2,900
187,927	(78,563)
31,900	6,859
45,550	3,700
3,700	1,035
59,811	6,589
32,335	5,665
47,005	(8,777)
16,855	166
0	50
81,705	29,950
3,505	(316)
430,981	19,631
326	(326)
1,531,944	124,487

781	(781)
100,485	(62,289)
5,923	(5,923)
14,670	384
53,446	91,693
7,511	8,462
14,410	5,743
4,000	(4,000)
12,735	11,866
0	3,565
6,372	(6,372)
150,618	47,178
119,907	(54,114)
5,250	(5,250)
38,593	9,162
500	1,211
45,088	13,518
0	8,513
609	9,881
2,770	917
15,225	(1,090)
47,669	(29,700)
0	7,444
9,825	(2,375)
2,722	494
4,602	(3,592)
1,972	82
6,448	(3,563)

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55989 Electricians	22,656	15,000	7,656	
55990 RPCC Expense	219,492	219,500	(8)	
55998 Miscellaneous	17,160	16,000	1,160	
65810 Payroll - Temporary	27,509	20,000	7,509	
65812 Payroll - Maintenance/Temp.	12,489	12,500	(11)	
65813 Payroll/Production	14,805	5,000	9,805	
65815 Payroll - Security	6,254	5,500	754	
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Total Expenses	1,033,560	980,000	53,560	
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Net Income	\$ 622,871	\$ 432,000	190,871	\$
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Prior YTD Actual	YTD Actual Variance
14,165	8,491
212,391	7,101
15,942	1,218
17,271	10,238
0	12,489
4,152	10,653
5,321	933
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941,373	92,187
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590,571	32,300
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