

Central States Fair, Inc.
CSF - Actual to Budget & Prior Yr Comparison
For the Twelve Months Ending September 30, 2023

	Current YTD Actual	Current YTD Budget	Budget Variance
Revenues			
43100	\$ 332,976	\$ 330,000	2,976
43101	85,723	75,000	10,723
43119	202,227	200,000	2,227
43129	249,514	195,000	54,514
43139	72,878	60,000	12,878
43140	31,790	30,000	1,790
43149	28,738	25,000	3,738
43150	60,112	50,000	10,112
43158	15,000	25,000	(10,000)
43159	110,200	70,000	40,200
43169	2,011	3,000	(989)
43180	650	500	150
43182	4,000	3,500	500
43183	57,725	25,000	32,725
43184	0	2,500	(2,500)
43185	19,408	22,000	(2,592)
43186	19,571	20,000	(429)
43220	0	0	0
43243	41,975	40,000	1,975
43332	9,929	7,500	2,429
43333	6,250	12,000	(5,750)
43335	6,160	25,000	(18,840)
43400	6,795	7,000	(205)
43453	203,959	160,000	43,959
43456	15,303	0	15,303
43459	55,272	60,000	(4,728)
43469	13,875	10,000	3,875
43549	7,698	7,500	198
43940	225,590	225,000	590
43958	61,200	50,000	11,200
43960	8,499	10,000	(1,501)
43970	13,201	5,000	8,201
43981	66,060	55,000	11,060
43998	0	5,000	(5,000)
	2,034,289	1,815,500	218,789
Expenses			
53101	12,288	10,000	2,288
53102	337,500	350,000	(12,500)
53103	91,525	75,000	16,525
53104	13,607	12,000	1,607
53139	9,000	9,000	0
53153	32,792	8,000	24,792
53158	0	0	0
53159	12,698	12,000	698
53183	37,900	35,000	2,900
53184	63,863	55,000	8,863
53185	21,428	22,000	(572)
53186	1,998	2,000	(2)
53191	22,500	28,000	(5,500)
53193	4,158	8,000	(3,842)
53220	0	0	0
53221	0	0	0
53241	247,054	255,000	(7,946)
53242	170,063	170,000	63
53243	33,551	40,000	(6,449)
53332	28,285	22,000	6,285
53335	38,887	15,000	23,887
53453	57,546	55,000	2,546
53456	4,053	0	4,053
53458	13,520	10,000	3,520
53459	16,210	20,000	(3,790)

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335,845	(2,869)
79,973	5,750
203,020	(793)
193,427	56,087
54,608	18,270
34,217	(2,427)
28,321	417
54,200	5,912
0	15,000
68,850	41,350
2,033	(22)
300	350
3,500	500
24,230	33,495
2,500	(2,500)
30,475	(11,067)
19,307	264
3,232	(3,232)
50,890	(8,915)
5,336	4,593
11,200	(4,950)
0	6,160
6,830	(35)
187,428	16,531
0	15,303
63,286	(8,014)
11,279	2,596
6,101	1,597
219,000	6,590
50,509	10,691
6,087	2,412
4,207	8,994
67,191	(1,131)
0	0
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1,827,382	206,907
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9,709	2,579
303,500	34,000
97,037	(5,512)
13,186	421
9,000	0
1,376	31,416
409	(409)
12,100	598
31,625	6,275
66,031	(2,168)
29,009	(7,581)
5,233	(3,235)
26,450	(3,950)
10,536	(6,378)
55	(55)
1,764	(1,764)
262,678	(15,624)
165,718	4,345
50,532	(16,981)
22,589	5,696
51	38,836
52,338	5,208
0	4,053
9,409	4,111
25,304	(9,094)

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	Current YTD Actual	Current YTD Budget	Budget Variance
53469 Liquor/Beer Expense-Free Stage	3,242	3,500	(258)
53599 Rent Expense	38,860	40,000	(1,140)
53907 Meals & Entertainment	6,320	2,000	4,320
53911 Office Supplies	2,675	0	2,675
53912 Supplies	10,118	8,000	2,118
53913 Advertising	41,944	45,000	(3,056)
53914 Repairs & Maintenance	110,725	5,000	105,725
53931 Security	15,966	0	15,966
53938 Printing, Postage & Copies	9,240	3,000	6,240
53970 Internet Expense	0	4,000	(4,000)
53971 POS System	3,158	0	3,158
53981 Commercial Booth Expense	50	1,000	(950)
53987 Signage	5,628	15,000	(9,372)
53988 Dust Control	(1,750)	3,000	(4,750)
53989 Electrical-CSF	18,615	15,000	3,615
53998 Miscellaneous	9,864	5,000	4,864
53999 Other Expenses - VIP Tent	6,474	2,000	4,474
63810 Payroll - Temporary	567	5,000	(4,433)
63811 Payroll - Office Temporary	2,627	3,500	(873)
63812 Payroll - Maintenance/Temp.	15,292	12,000	3,292
63813 Payroll - Beer Concessions	13,076	10,000	3,076
63814 Payroll - Grandstand/Tkt Sales	13,370	10,000	3,370
63816 Payroll - Stagehands	20,733	17,500	3,233
63817 Payroll - Event Staff	45,558	54,000	(8,442)
63818 Payroll - Office Runner's	2,333	2,000	333
Total Expenses	1,665,111	1,478,500	186,611
Net Income	\$ 369,178	\$ 337,000	32,178 \$

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Prior YTD Actual	YTD Actual Variance
320	2,922
40,098	(1,238)
1,484	4,836
4,297	(1,622)
10,537	(419)
34,540	7,404
6,606	104,119
0	15,966
3,153	6,087
3,970	(3,970)
0	3,158
18	32
7,947	(2,319)
0	(1,750)
11,927	6,688
5,284	4,580
0	6,474
9,657	(9,090)
2,949	(322)
0	15,292
9,866	3,210
9,793	3,577
16,178	4,555
53,700	(8,142)
1,544	789
1,439,507	225,604
387,875	(18,697)