

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Twelve Months Ending September 30, 2023

		Current YTD Actual	Current YTD Budget	Budget Variance	
Revenues					
41111	Special Event	\$ 0	\$ 25,000	(25,000)	\$
41200	Summer Horse Sale Net	(14,142)	20,000	(34,142)	
41220	Summer Horse Show Revenue	0	0	0	
41529	Stalling-Monthly Horse	10,080	10,500	(420)	
41547	Rental-Barn 9	0	2,500	(2,500)	
41548	Rental-Bray\ Rounds Arena	2,080	3,500	(1,420)	
41549	Sales - Campground Rev.	83,877	80,000	3,877	
41550	Rental-GenPro	11,910	20,000	(8,090)	
41551	Rental-Creative Arts Bldg	3,780	5,000	(1,220)	
41552	Rental-Fine Arts Bldg.	11,190	12,000	(810)	
41553	Rental-Grandstand	750	8,000	(7,250)	
41554	Rental-Parking Lot/Grounds	4,750	3,000	1,750	
41555	Rental - Groundkeeper House	9,669	9,000	669	
41556	Rental - Lions Building	4,330	3,000	1,330	
41558	Rental - Nerdy Nuts	7,900	10,000	(2,100)	
41559	Storage	0	0	0	
41569	Rental - Csf Portable Stage	2,845	2,000	845	
41599	Rental-Miscellaneous Items	17,904	12,500	5,404	
41910	Gain/Loss on Sale of Assets	0	1,000	(1,000)	
41913	General Sign Sponsors	0	2,500	(2,500)	
41914	General Donation	55,000	25,000	30,000	
41928	Stalling-General Event	315,448	275,000	40,448	
41929	Shavings	1,468	3,000	(1,532)	
41958	Sponsorships - General	65,000	1,500	63,500	
41962	CC Handling Fees	29,044	30,000	(956)	
41963	Interest and Dividends	4,935	1,000	3,935	
41965	Memberships	1,270	4,500	(3,230)	
41966	Penn Co-Bldg & Grnds Allotment	534,437	500,000	34,437	
41998	Miscellaneous	238	3,000	(2,762)	
41999	Grants Received	0	0	0	
Total Revenues		1,163,763	1,072,500	91,263	
Expenses					
51111	Special Event	0	25,000	(25,000)	
51599	Rent Expense	20,797	10,000	10,797	
51904	Equipment Purchases	187,567	40,000	147,567	
51905	Rental Equipment Purchases	687	20,000	(19,313)	
51906	Office Equipment Purchases	11,271	2,000	9,271	
51907	Meals & Entertainment	12,445	20,000	(7,555)	
51908	Travel - Lodging	20,362	15,000	5,362	
51910	Gas & Oil	64,596	60,000	4,596	
51911	Office Supplies	16,872	12,000	4,872	
51912	Supplies	6,882	20,000	(13,118)	
51913	Advertising	13,018	7,500	5,518	
51914	Repairs & Maint-Buildings	333,033	150,000	183,033	
51915	Repairs & Maint-General Equip	52,972	50,000	2,972	
51916	Repairs & Maint-Office Equip	18,730	20,000	(1,270)	
51928	Shavings	23,876	25,000	(1,124)	
51938	Printing, Postage & Copies	8,304	9,000	(696)	
51965	Membership Expense	1,571	5,000	(3,429)	
51970	Internet Expenses	2,887	5,000	(2,113)	
51971	Utilities - Electricity	96,588	110,000	(13,412)	
51972	Garbage	53,478	30,000	23,478	
51973	Utilities - Heat	22,195	25,000	(2,805)	
51974	Telephone	10,839	10,000	839	
51975	Utilities - Water	34,092	60,000	(25,908)	
51978	Insurance	70,774	60,000	10,774	
51987	Signage	(11,403)	10,000	(21,403)	
51991	Contract Labor	42,000	42,000	0	
51992	Inmate Labor Expense	7,633	7,650	(17)	
51998	Miscellaneous	3,351	2,000	1,351	
61801	Payroll - Office	434,613	480,000	(45,387)	
61802	Payroll - Maintenance	442,429	347,850	94,579	
61804	Payroll Taxes - General	95,040	74,000	21,040	

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17,000	(17,000)
17,855	(31,997)
37	(37)
4,934	5,146
3,940	(3,940)
3,715	(1,635)
72,001	11,876
14,827	(2,917)
5,840	(2,060)
12,700	(1,510)
8,100	(7,350)
3,050	1,700
9,300	369
3,343	987
12,505	(4,605)
15,375	(15,375)
2,082	763
23,448	(5,544)
(66,874)	66,874
0	0
42,000	13,000
249,895	65,553
3,450	(1,982)
1,803	63,197
27,533	1,511
3,591	1,344
3,295	(2,025)
452,727	81,710
8,986	(8,748)
133,691	(133,691)
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1,090,149	73,614
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18,098	(18,098)
15,567	5,230
16,791	170,776
12,480	(11,793)
0	11,271
33,970	(21,525)
9,039	11,323
64,413	183
12,192	4,680
18,985	(12,103)
9,491	3,527
137,971	195,062
41,433	11,539
18,752	(22)
23,005	871
7,821	483
200	1,371
8,380	(5,493)
104,452	(7,864)
55,169	(1,691)
21,780	415
10,030	809
58,411	(24,319)
59,118	11,656
0	(11,403)
41,625	375
41,956	(34,323)
22,457	(19,106)
443,788	(9,175)
318,023	124,406
76,497	18,543

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61805 Employee Benefits Expense	69,189	58,000	11,189	
61811 Payroll - Office Temporary	0	1,000	(1,000)	
61812 Payroll - Maintenance/Temp.	34,688	4,000	30,688	
61814 Payroll - Special Event	(376)	1,500	(1,876)	
61815 Payroll - Security	1,556	1,500	56	
61818 Payroll - Stalling	12,006	10,000	2,006	
61910 Depreciation Exp.	242,278	250,000	(7,722)	
61911 Accounting/Legal Expense	19,880	17,000	2,880	
61912 Consulting	31,623	5,000	26,623	
61914 Public Relations/Donations	5,870	2,000	3,870	
61916 Licenses and Fees	5,545	5,000	545	
61917 Seminars & Training	5,743	5,000	743	
61921 Dues and Subscriptions	2,833	4,000	(1,167)	
61961 Bank Charges	2,260	2,000	260	
61962 Credit Card Fees	33,181	23,000	10,181	
61965 Misc Losses	13,265	2,000	11,265	
61966 CSF Foundation Expense	12,058	12,000	58	
61969 BOD EXPENSE	17,792	15,000	2,792	
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Total Expenses	2,606,890	2,172,000	434,890	
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Net Income	\$ (1,443,127)	\$ (1,099,500)	(343,627)	\$
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Prior YTD Actual	YTD Actual Variance
53,936	15,253
329	(329)
15,928	18,760
2,069	(2,445)
1,034	522
9,742	2,264
242,897	(619)
21,100	(1,220)
20,812	10,811
2,757	3,113
4,137	1,408
1,853	3,890
3,807	(974)
2,030	230
20,020	13,161
0	13,265
0	12,058
14,983	2,809
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2,119,328	487,562
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(1,029,179)	(413,948)
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