

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the One Month Ending October 31, 2023

	Current YTD Actual	Current YTD Budget	Budget Variance	Prior YTD Actual	YTD Actual Variance
Revenues					
41529 Stalling-Monthly Horse	\$ 747	\$ 833	(86)	\$ 651	96
41548 Rental-Bray\ Rounds Arena	500	500	0	1,080	(580)
41549 Sales - Campground Rev.	2,856	0	2,856	6,183	(3,327)
41550 Rental-GenPro	1,200	1,250	(50)	2,335	(1,135)
41551 Rental-Creative Arts Bldg	750	250	500	1,370	(620)
41552 Rental-Fine Arts Bldg.	0	833	(833)	1,820	(1,820)
41554 Rental-Parking Lot/Grounds	700	667	33	500	200
41555 Rental - Groundkeeper House	738	738	0	762	(24)
41556 Rental - Lions Building	260	333	(73)	450	(190)
41558 Rental - Nerdy Nuts	9,900	833	9,067	0	9,900
41599 Rental-Miscellaneous Items	176	417	(241)	261	(85)
41914 General Donation	0	9,583	(9,583)	0	0
41928 Stalling-General Event	19,596	29,750	(10,154)	29,938	(10,342)
41929 Shavings	336	0	336	66	270
41958 Sponsorships - General	25,000	0	25,000	0	25,000
41963 Interest and Dividends	947	292	655	297	650
41998 Miscellaneous	20	167	(147)	0	20
	<u>63,726</u>	<u>46,446</u>	<u>17,280</u>	<u>45,713</u>	<u>18,013</u>
Total Revenues					
Expenses					
51599 Rent Expense	107	1,250	(1,143)	13	94
51904 Equipment Purchases	6,074	6,667	(593)	7,018	(944)
51905 Rental Equipment Purchases	0	417	(417)	0	0
51906 Office Equipment Purchases	0	417	(417)	0	0
51907 Meals & Entertainment	1,523	1,250	273	1,549	(26)
51908 Travel - Lodging	279	0	279	4,132	(3,853)
51910 Gas & Oil	5,002	5,000	2	4,336	666
51911 Office Supplies	894	1,250	(356)	1,243	(349)
51912 Supplies	0	833	(833)	181	(181)
51913 Advertising	0	833	(833)	431	(431)
51914 Repairs & Maint-Buildings	23,060	12,500	10,560	19,998	3,062
51915 Repairs & Maint-General Equip	4,413	4,167	246	4,374	39
51916 Repairs & Maint-Office Equip	1,482	1,667	(185)	1,595	(113)
51928 Shavings	2,288	1,500	788	2,315	(27)
51938 Printing, Postage & Copies	1,310	500	810	410	900
51970 Internet Expenses	299	250	49	266	33
51971 Utilities - Electricity	8,691	10,000	(1,309)	8,899	(208)
51972 Garbage	5,456	2,000	3,456	3,268	2,188
51973 Utilities - Heat	606	250	356	236	370
51974 Telephone	935	1,000	(65)	1,812	(877)
51975 Utilities - Water	4,023	4,000	23	11,095	(7,072)
51978 Insurance	7,398	7,200	198	5,286	2,112
51987 Signage	0	1,667	(1,667)	842	(842)
51991 Contract Labor	3,500	3,500	0	3,500	0
51992 Inmate Labor Expense	0	0	0	5,965	(5,965)
51998 Miscellaneous	0	250	(250)	0	0
61801 Payroll - Office	(652)	43,333	(43,985)	(5,617)	4,965

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61802 Payroll - Maintenance	18,686	31,833	(13,147)	15,525	3,161
61804 Payroll Taxes - General	417	9,167	(8,750)	(2,241)	2,658
61805 Employee Benefits Expense	3,164	6,250	(3,086)	4,194	(1,030)
61812 Payroll - Maintenance/Temp.	884	2,000	(1,116)	(143)	1,027
61818 Payroll - Stalling	0	700	(700)	0	0
61910 Depreciation Exp.	19,486	20,000	(514)	22,301	(2,815)
61911 Accounting/Legal Expense	0	1,667	(1,667)	0	0
61912 Consulting	2,050	833	1,217	0	2,050
61914 Public Relations/Donations	2,812	417	2,395	110	2,702
61916 Licenses and Fees	1,770	458	1,312	1,770	0
61917 Seminars & Training	5,732	3,000	2,732	1,685	4,047
61921 Dues and Subscriptions	0	250	(250)	910	(910)
61961 Bank Charges	225	167	58	524	(299)
61962 Credit Card Fees	1,661	2,917	(1,256)	337	1,324
61965 Misc Losses	0	417	(417)	0	0
61969 BOD EXPENSE	102	333	(231)	195	(93)
Total Expenses	133,677	192,110	(58,433)	128,314	5,363
Net Income	\$ (69,951)	\$ (145,664)	75,713	\$ (82,601)	12,650