

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Two Months Ending November 30, 2023

	Current YTD Actual	Current YTD Budget	Budget Variance	Prior YTD Actual	YTD Actual Variance
Revenues					
41529 Stalling-Monthly Horse	\$ 1,190	\$ 1,667	(477)	\$ 1,536	(346)
41548 Rental-Bray\ Rounds Arena	500	500	0	1,080	(580)
41549 Sales - Campground Rev.	3,243	0	3,243	6,302	(3,059)
41550 Rental-GenPro	4,836	2,500	2,336	3,385	1,451
41551 Rental-Creative Arts Bldg	750	500	250	1,370	(620)
41552 Rental-Fine Arts Bldg.	2,150	1,667	483	1,950	200
41554 Rental-Parking Lot/Grounds	700	667	33	500	200
41555 Rental - Groundkeeper House	1,846	1,668	178	1,754	92
41556 Rental - Lions Building	710	667	43	600	110
41558 Rental - Nerdy Nuts	11,600	1,667	9,933	5,300	6,300
41599 Rental-Miscellaneous Items	1,157	833	324	379	778
41914 General Donation	0	19,167	(19,167)	0	0
41928 Stalling-General Event	21,576	31,750	(10,174)	32,193	(10,617)
41929 Shavings	336	0	336	66	270
41958 Sponsorships - General	25,000	0	25,000	0	25,000
41962 CC Handling Fees	0	3,000	(3,000)	2,909	(2,909)
41963 Interest and Dividends	1,472	583	889	395	1,077
41966 Penn Co-Bldg & Grnds Allotment	52,370	52,000	370	0	52,370
41998 Miscellaneous	30	333	(303)	(2)	32
	<u>129,466</u>	<u>119,169</u>	<u>10,297</u>	<u>59,717</u>	<u>69,749</u>
Total Revenues					
Expenses					
51599 Rent Expense	631	2,500	(1,869)	344	287
51904 Equipment Purchases	13,322	13,333	(11)	8,680	4,642
51905 Rental Equipment Purchases	0	833	(833)	0	0
51906 Office Equipment Purchases	535	833	(298)	0	535
51907 Meals & Entertainment	2,701	2,500	201	2,458	243
51908 Travel - Lodging	3,915	7,500	(3,585)	8,627	(4,712)
51910 Gas & Oil	8,007	10,000	(1,993)	8,123	(116)
51911 Office Supplies	2,353	2,500	(147)	1,860	493
51912 Supplies	0	1,667	(1,667)	219	(219)
51913 Advertising	500	1,667	(1,167)	1,622	(1,122)
51914 Repairs & Maint-Buildings	31,176	25,000	6,176	34,825	(3,649)
51915 Repairs & Maint-General Equip	4,939	8,333	(3,394)	9,627	(4,688)
51916 Repairs & Maint-Office Equip	2,964	3,333	(369)	3,062	(98)
51928 Shavings	2,456	2,500	(44)	2,900	(444)
51938 Printing, Postage & Copies	1,701	1,000	701	1,482	219
51965 Membership Expense	0	0	0	252	(252)
51970 Internet Expenses	299	500	(201)	531	(232)
51971 Utilities - Electricity	14,955	15,000	(45)	14,052	903
51972 Garbage	8,940	2,500	6,440	3,268	5,672
51973 Utilities - Heat	1,764	1,750	14	1,564	200
51974 Telephone	935	2,000	(1,065)	1,812	(877)
51975 Utilities - Water	5,729	6,500	(771)	13,573	(7,844)
51978 Insurance	14,039	14,400	(361)	10,572	3,467
51987 Signage	0	3,333	(3,333)	842	(842)
51991 Contract Labor	7,000	7,000	0	3,500	3,500

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Two Months Ending November 30, 2023

	Current YTD Actual	Current YTD Budget	Budget Variance	Prior YTD Actual	YTD Actual Variance
51992 Inmate Labor Expense	0	0	0	5,965	(5,965)
51998 Miscellaneous	0	500	(500)	0	0
61801 Payroll - Office	57,027	86,667	(29,640)	47,067	9,960
61802 Payroll - Maintenance	68,714	63,667	5,047	58,984	9,730
61804 Payroll Taxes - General	8,714	18,333	(9,619)	11,487	(2,773)
61805 Employee Benefits Expense	7,261	12,500	(5,239)	10,086	(2,825)
61812 Payroll - Maintenance/Temp.	2,331	4,000	(1,669)	97	2,234
61818 Payroll - Stalling	658	1,400	(742)	528	130
61910 Depreciation Exp.	38,972	40,000	(1,028)	44,602	(5,630)
61911 Accounting/Legal Expense	3,500	3,333	167	0	3,500
61912 Consulting	2,050	1,667	383	0	2,050
61914 Public Relations/Donations	3,605	833	2,772	2,541	1,064
61916 Licenses and Fees	1,780	917	863	1,770	10
61917 Seminars & Training	5,791	6,000	(209)	1,865	3,926
61921 Dues and Subscriptions	770	500	270	1,278	(508)
61961 Bank Charges	413	333	80	712	(299)
61962 Credit Card Fees	5,333	5,833	(500)	514	4,819
61965 Misc Losses	0	833	(833)	0	0
61966 CSF Foundation Expense	0	0	0	58	(58)
61969 BOD EXPENSE	540	667	(127)	254	286
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
Total Expenses	336,320	384,465	(48,145)	321,603	14,717
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
Net Income	\$ (206,854)	\$ (265,296)	58,442	\$ (261,886)	55,032
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>