

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Five Months Ending February 29, 2024

		Current YTD Actual	Current YTD Budget	Budget Variance	Prior YTD Actual	YTD Actual Variance
Revenues						
41529	Stalling-Monthly Horse	\$ 2,659	\$ 4,167	(1,508)	\$ 4,188	(1,529)
41547	Rental-Barn 9	300	1,000	(700)	0	300
41548	Rental-Bray\ Rounds Arena	650	500	150	1,080	(430)
41549	Sales - Campground Rev.	6,475	0	6,475	5,491	984
41550	Rental-GenPro	6,112	6,250	(138)	5,225	887
41551	Rental-Creative Arts Bldg	2,170	1,250	920	1,720	450
41552	Rental-Fine Arts Bldg.	5,875	4,167	1,708	5,925	(50)
41554	Rental-Parking Lot/Grounds	700	667	33	500	200
41555	Rental - Groundkeeper House	3,231	3,052	179	4,038	(807)
41556	Rental - Lions Building	1,760	1,667	93	2,150	(390)
41558	Rental - Nerdy Nuts	14,375	4,167	10,208	5,300	9,075
41599	Rental-Miscellaneous Items	1,269	2,083	(814)	1,564	(295)
41914	General Donation	10,000	47,917	(37,917)	15,000	(5,000)
41928	Stalling-General Event	98,504	91,750	6,754	129,127	(30,623)
41929	Shavings	1,034	250	784	372	662
41958	Sponsorships - General	29,285	0	29,285	0	29,285
41962	CC Handling Fees	0	30,000	(30,000)	28,977	(28,977)
41963	Interest and Dividends	4,672	1,458	3,214	831	3,841
41965	Memberships	375	0	375	480	(105)
41966	Penn Co-Bldg & Grnds Allotment	181,761	161,333	20,428	63,107	118,654
41998	Miscellaneous	130	833	(703)	(2)	132
	Total Revenues	371,337	362,511	8,826	275,073	96,264
Expenses						
51599	Rent Expense	976	6,250	(5,274)	762	214
51904	Equipment Purchases	34,438	33,333	1,105	18,521	15,917
51905	Rental Equipment Purchases	0	2,083	(2,083)	0	0
51906	Office Equipment Purchases	535	2,083	(1,548)	1,677	(1,142)
51907	Meals & Entertainment	3,551	6,250	(2,699)	5,162	(1,611)
51908	Travel - Lodging	9,928	15,000	(5,072)	15,247	(5,319)
51910	Gas & Oil	23,110	25,000	(1,890)	23,626	(516)
51911	Office Supplies	10,221	6,250	3,971	3,304	6,917
51912	Supplies	5,572	4,167	1,405	5,034	538
51913	Advertising	(350)	4,167	(4,517)	4,866	(5,216)
51914	Repairs & Maint-Buildings	47,912	62,500	(14,588)	60,604	(12,692)
51915	Repairs & Maint-General Equip	10,109	20,833	(10,724)	19,153	(9,044)
51916	Repairs & Maint-Office Equip	7,410	8,333	(923)	7,619	(209)
51928	Shavings	2,856	9,500	(6,644)	7,300	(4,444)
51938	Printing, Postage & Copies	6,146	4,500	1,646	5,039	1,107
51965	Membership Expense	0	0	0	(32)	32
51970	Internet Expenses	2,363	1,250	1,113	1,570	793
51971	Utilities - Electricity	36,231	36,000	231	34,637	1,594
51972	Garbage	19,192	6,000	13,192	7,205	11,987
51973	Utilities - Heat	11,768	17,500	(5,732)	15,336	(3,568)
51974	Telephone	5,084	5,000	84	4,322	762
51975	Utilities - Water	8,872	11,000	(2,128)	17,502	(8,630)
51978	Insurance	40,264	36,000	4,264	25,653	14,611

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Five Months Ending February 29, 2024

	Current YTD Actual	Current YTD Budget	Budget Variance	Prior YTD Actual	YTD Actual Variance
51987 Signage	11,280	8,333	2,947	964	10,316
51991 Contract Labor	17,500	17,500	0	17,500	0
51992 Inmate Labor Expense	0	0	0	5,965	(5,965)
51998 Miscellaneous	0	1,250	(1,250)	0	0
61801 Payroll - Office	172,384	216,667	(44,283)	158,596	13,788
61802 Payroll - Maintenance	193,616	159,167	34,449	154,338	39,278
61804 Payroll Taxes - General	38,087	45,833	(7,746)	37,319	768
61805 Employee Benefits Expense	22,976	31,250	(8,274)	33,500	(10,524)
61812 Payroll - Maintenance/Temp.	20,554	20,500	54	1,158	19,396
61818 Payroll - Stalling	6,453	7,800	(1,347)	5,423	1,030
61910 Depreciation Exp.	108,933	100,000	8,933	105,876	3,057
61911 Accounting/Legal Expense	21,500	8,333	13,167	17,630	3,870
61912 Consulting	2,050	4,167	(2,117)	0	2,050
61914 Public Relations/Donations	5,192	2,083	3,109	3,279	1,913
61916 Licenses and Fees	3,376	2,292	1,084	1,770	1,606
61917 Seminars & Training	5,791	6,000	(209)	2,787	3,004
61921 Dues and Subscriptions	1,448	1,250	198	2,103	(655)
61961 Bank Charges	947	833	114	1,016	(69)
61962 Credit Card Fees	27,514	14,583	12,931	9,063	18,451
61965 Misc Losses	0	2,083	(2,083)	12,040	(12,040)
61966 CSF Foundation Expense	0	0	0	58	(58)
61969 BOD EXPENSE	2,257	7,000	(4,743)	7,178	(4,921)
61970 Credit Losses	3,050	0	3,050	0	3,050
Total Expenses	951,096	979,923	(28,827)	861,670	89,426
Net Income	\$ (579,759)	\$ (617,412)	37,653	\$ (586,597)	6,838