

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Six Months Ending March 31, 2024

		Current YTD Actual	Current YTD Budget	Budget Variance	Prior YTD Actual	YTD Actual Variance
Revenues						
41529	Stalling-Monthly Horse	\$ 2,962	\$ 5,000	(2,038)	\$ 5,095	(2,133)
41547	Rental-Barn 9	300	1,000	(700)	0	300
41548	Rental-Bray\ Rounds Arena	650	500	150	1,080	(430)
41549	Sales - Campground Rev.	12,804	0	12,804	9,603	3,201
41550	Rental-GenPro	6,912	7,500	(588)	5,225	1,687
41551	Rental-Creative Arts Bldg	2,170	1,500	670	2,120	50
41552	Rental-Fine Arts Bldg.	7,925	5,000	2,925	6,675	1,250
41554	Rental-Parking Lot/Grounds	1,200	667	533	500	700
41555	Rental - Groundkeeper House	3,692	3,514	178	4,800	(1,108)
41556	Rental - Lions Building	8,510	2,000	6,510	2,530	5,980
41558	Rental - Nerdy Nuts	16,780	5,000	11,780	5,300	11,480
41599	Rental-Miscellaneous Items	2,147	2,500	(353)	1,564	583
41914	General Donation	10,000	57,500	(47,500)	15,000	(5,000)
41928	Stalling-General Event	117,389	121,500	(4,111)	149,432	(32,043)
41929	Shavings	1,034	250	784	372	662
41958	Sponsorships - General	44,285	0	44,285	0	44,285
41962	CC Handling Fees	0	30,000	(30,000)	28,974	(28,974)
41963	Interest and Dividends	5,098	1,750	3,348	1,278	3,820
41965	Memberships	2,510	3,000	(490)	1,140	1,370
41966	Penn Co-Bldg & Grnds Allotment	181,761	216,000	(34,239)	63,107	118,654
41998	Miscellaneous	130	1,000	(870)	(2)	132
	Total Revenues	428,259	465,181	(36,922)	303,793	124,466
Expenses						
51599	Rent Expense	1,658	7,500	(5,842)	2,117	(459)
51904	Equipment Purchases	34,438	40,000	(5,562)	30,280	4,158
51905	Rental Equipment Purchases	0	2,500	(2,500)	0	0
51906	Office Equipment Purchases	535	2,500	(1,965)	1,677	(1,142)
51907	Meals & Entertainment	4,119	7,500	(3,381)	6,552	(2,433)
51908	Travel - Lodging	13,414	15,000	(1,586)	15,628	(2,214)
51910	Gas & Oil	25,863	30,000	(4,137)	27,428	(1,565)
51911	Office Supplies	11,469	7,500	3,969	3,858	7,611
51912	Supplies	6,617	5,000	1,617	5,034	1,583
51913	Advertising	10	5,000	(4,990)	6,704	(6,694)
51914	Repairs & Maint-Buildings	52,439	75,000	(22,561)	71,575	(19,136)
51915	Repairs & Maint-General Equip	11,774	25,000	(13,226)	23,247	(11,473)
51916	Repairs & Maint-Office Equip	8,892	10,000	(1,108)	9,101	(209)
51928	Shavings	2,856	10,500	(7,644)	8,420	(5,564)
51938	Printing, Postage & Copies	6,537	5,500	1,037	5,434	1,103
51965	Membership Expense	131	3,000	(2,869)	104	27
51970	Internet Expenses	2,657	1,500	1,157	1,836	821
51971	Utilities - Electricity	42,898	44,000	(1,102)	41,019	1,879
51972	Garbage	21,804	9,000	12,804	9,868	11,936
51973	Utilities - Heat	14,621	20,000	(5,379)	17,956	(3,335)
51974	Telephone	5,084	6,000	(916)	5,135	(51)
51975	Utilities - Water	9,814	12,500	(2,686)	18,584	(8,770)
51978	Insurance	48,467	43,200	5,267	32,362	16,105

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51987 Signage	11,280	10,000	1,280	973	10,307
51991 Contract Labor	17,500	21,000	(3,500)	21,000	(3,500)
51992 Inmate Labor Expense	0	0	0	7,543	(7,543)
51998 Miscellaneous	0	1,500	(1,500)	0	0
61801 Payroll - Office	210,836	260,000	(49,164)	194,891	15,945
61802 Payroll - Maintenance	214,478	191,000	23,478	186,658	27,820
61804 Payroll Taxes - General	43,899	55,000	(11,101)	46,249	(2,350)
61805 Employee Benefits Expense	28,698	37,500	(8,802)	40,629	(11,931)
61812 Payroll - Maintenance/Temp.	32,361	22,500	9,861	2,420	29,941
61818 Payroll - Stalling	6,796	8,500	(1,704)	6,357	439
61910 Depreciation Exp.	130,720	120,000	10,720	125,362	5,358
61911 Accounting/Legal Expense	24,425	10,000	14,425	19,880	4,545
61912 Consulting	15,383	5,000	10,383	8,350	7,033
61914 Public Relations/Donations	4,647	2,500	2,147	3,309	1,338
61916 Licenses and Fees	3,376	2,750	626	3,665	(289)
61917 Seminars & Training	6,325	6,000	325	2,787	3,538
61921 Dues and Subscriptions	1,698	1,500	198	2,103	(405)
61961 Bank Charges	1,129	1,000	129	1,227	(98)
61962 Credit Card Fees	30,454	17,500	12,954	11,899	18,555
61965 Misc Losses	0	2,500	(2,500)	13,265	(13,265)
61966 CSF Foundation Expense	0	0	0	58	(58)
61969 BOD EXPENSE	2,610	7,333	(4,723)	7,446	(4,836)
61970 Credit Losses	3,050	0	3,050	0	3,050
Total Expenses	1,115,762	1,170,783	(55,021)	1,049,990	65,772
Net Income	\$ (687,503)	\$ (705,602)	18,099	\$ (746,197)	58,694