

Central States Fair, Inc.
Balance Sheet
July 31, 2023 and 2022

	<u>7/31/23</u>		<u>7/31/22</u>
Assets			
Current Assets			
Cash - ATM	\$ 8,640	\$	23,020
Cash On Hand	32,778		34,628
Cash-1st Interstate Checking	93,301		370,425
Pioneer Bank Livestock Account	139,319		35,765
1st Interstate- Flex (3101288)	7,409		6,617
ATM Checking	39,871		24,473
Pioneer-CD For Bond	15,424		15,381
EOF - Pioneer Bank Savings	148,791		133,239
EOF - First Interstate MM	143,963		233,056
EOF - Security First	139,821		139,472
EOF - Dacotah Bank	0		30,153
EOF-1STINTERSTATE-GWB	26,356		26,166
EOF-1ST INTERST CD	30,274		0
EOF-BH Community Bank	28,507		28,379
Accounts Receivable	630,475		195,294
Employee Advances	0		2,000
EOF - Marketable Securities	20,274		11,316
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Total Current Assets	1,505,203		1,309,384
Property and Equipment			
Land & Land Improvements	1,890,320		1,890,320
Bldgs. & Leasehold Impr.	8,233,791		8,087,671
Machinery & Equipment	460,881		420,417
Office Equipment	69,158		69,158
Concession Equipment	81,090		81,090
Other Equipment	109,696		109,696
Accumulated Depreciation	(5,991,678)		(5,743,770)
Construction In Progress	39,062		184,396
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Total Property and Equipment	4,892,320		5,098,978
Other Assets			
On Hand Liquor	50,379		23,421
Prepaid Insurance	43,710		38,466
Misc Clearing Acct	626		3,624
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Total Other Assets	94,715		65,511
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Total Assets	\$ 6,492,238	\$	6,473,873
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Central States Fair, Inc.
Balance Sheet
July 31, 2023 and 2022

	<u>7/31/23</u>		<u>7/31/22</u>
Liabilities and Net Assets			
Current Liabilities			
Accounts Payable	\$ 112,354	\$	91,992
401 (k) Deductions Payable	0		55
Aflac Employee Premiums	125		77
Payroll Taxes Payable	9,300		8,618
TIPS	139		0
Flexible Spending Deductions	3,707		2,818
Optilegra Vision Premiums	53		52
Delta Dental	(60)		0
FUTA Payable	1,370		0
SUTA Payable	163		237
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Total Current Liabilities	127,151		103,849
Net Assets			
Unrestricted	6,015,723		5,914,665
Change in Net Assets	349,362		455,356
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Total Net Assets	6,365,085		6,370,021
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Total Liabilities & Net Assets	\$ 6,492,236	\$	6,473,870
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Central States Fair, Inc.
Event Center - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

	Current YTD Actual	Current YTD Budget	Budget Variance	
Revenues				
48111	\$ 0	\$ 5,000	(5,000)	\$
48459	340,364	230,000	110,364	
48547	109,491	108,333	1,158	
48553	3,280	5,000	(1,720)	
48913	0	0	0	
48914	50,560	66,667	(16,107)	
48947	2,807	4,167	(1,360)	
48960	9,161	12,500	(3,339)	
48980	29,995	20,833	9,162	
48999	1,396	1,250	146	
	547,054	453,750	93,304	
Expenses				
58111	0	5,000	(5,000)	
58459	120,622	83,333	37,289	
58599	360	1,667	(1,307)	
58912	2,682	14,583	(11,901)	
58914	37,190	20,833	16,357	
58915	2,333	8,333	(6,000)	
58970	6,817	4,167	2,650	
58971	69,678	78,000	(8,322)	
58972	7,007	11,000	(3,993)	
58973	40,706	28,900	11,806	
58975	10,936	12,500	(1,564)	
58980	0	0	0	
58987	4,801	6,667	(1,866)	
58999	1,800	833	967	
68812	0	0	0	
68813	13,904	7,800	6,104	
68814	0	500	(500)	
68815	1,513	1,000	513	
	320,349	285,116	35,233	
Net Income	\$ 226,705	\$ 168,634	58,071	\$

Central States Fair, Inc.
Event Center - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

Prior YTD Actual	YTD Actual Variance
4,200	(4,200)
265,745	74,619
99,843	9,648
4,470	(1,190)
30,000	(30,000)
17,250	33,310
5,140	(2,333)
7,713	1,448
19,887	10,108
1,230	166
455,478	91,576
1,500	(1,500)
108,051	12,571
0	360
16,977	(14,295)
26,440	10,750
5,352	(3,019)
4,322	2,495
75,096	(5,418)
9,598	(2,591)
28,425	12,281
11,258	(322)
(15)	15
224	4,577
60	1,740
28	(28)
7,397	6,507
159	(159)
0	1,513
294,872	25,477
160,606	66,099

Central States Fair, Inc.
BHSS - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

		Current YTD Actual	Current YTD Budget	Budget Variance		
Revenues						
45111	Special Event BHSS	\$ (466)	\$ 5,000	(5,466)	\$	
45113	Bronc Match Revenue	48,628	35,000	13,628		
45114	Bronc Match Sponsorships	26,829	15,000	11,829		
45115	Stray Gathering Revenue	8,200	10,000	(1,800)		
45116	Stray Gathering Sponsorships	5,000	5,000	0		
45117	BHSS Concert Revenue	142,280	135,000	7,280		
45118	Boots & Beer Revenue	17,933	10,000	7,933		
45119	Boots & Beer Sponsorship	0	3,500	(3,500)		
45120	BHSS Concert Sponsorship	3,500	3,500	0		
45124	Working Dog Revenue	25,674	20,000	5,674		
45125	Working Dog Sponsorship	7,600	7,000	600		
45126	Wild Ride Sponsorship	13,240	5,000	8,240		
45127	Wild Ride Income	16,556	8,500	8,056		
45139	Stockmans B & B - Ticket Sales	0	0	0		
45140	Stockmans B & B Sponsorships	0	0	0		
45219	Horse Sale Sponsorships	22,513	18,000	4,513		
45220	Horse Sale Net	144,243	120,000	24,243		
45221	Horse Show Revenue	209,988	135,000	74,988		
45222	Horse Show Sponsorships	4,750	5,000	(250)		
45223	Stallion Row Entries	16,800	10,000	6,800		
45241	Ranch Rodeo Revenue	109,364	115,000	(5,636)		
45242	Ranch Rodeo Sponsorships	38,759	25,000	13,759		
45243	Team Roping Revenue	49,250	45,000	4,250		
45244	Team Roping Sponsorship	4,735	2,500	2,235		
45332	Livestock Sale Net	66,400	55,000	11,400		
45333	Livestock Sale Sponsorships	37,500	30,000	7,500		
45400	Youth Livestock Show Sponsors	35,728	45,000	(9,272)		
45401	Youth Livestock Revenue	17,021	15,000	2,021		
45913	Advertising - BHSS	50	10,000	(9,950)		
45958	Sponsorships - General	96,655	80,000	16,655		
45980	Vendor Equipment Rentals	3,189	3,500	(311)		
45981	Commercial Booth Revenue	441,712	435,000	6,712		
45998	Miscellaneous	0	500	(500)		
Total Revenues		1,613,631	1,412,000	201,631		
Expenses						
55111	Special Event BHSS	0	0	0		
55113	Bronc Match Expenses	38,196	35,000	3,196		
55114	Production/Bronc Match	0	0	0		
55115	Stray Gathering Expense	15,054	15,000	54		
55117	BHSS Concert Expenses	145,139	130,000	15,139		
55118	Boots & Beer Expenses	15,973	10,000	5,973		
55124	Working Dog Expense	20,153	20,000	153		
55125	Working Dog/Production	0	0	0		
55126	Wild Ride Expenses	24,601	12,500	12,101		
55134	Miss BHSS Queen Pageant	1,615	0	1,615		
55136	Stockmen's Banquet/Ball	0	0	0		
55221	Horse Show Expense	197,796	135,000	62,796		
55241	Ranch Rodeo Expense	54,093	120,000	(65,907)		
55242	Ranch Rodeo Production	0	0	0		
55243	Team Roping Expense	47,755	40,000	7,755		
55333	Livestock - Sup. Row Expense	1,711	500	1,211		
55400	Youth Livestock Show Expenses	57,258	45,000	12,258		
55599	Rent Expense	8,513	7,500	1,013		
55907	Meals & Entertainment	10,490	1,000	9,490		
55911	Office Supplies	3,687	2,000	1,687		
55912	Supplies	14,135	20,000	(5,865)		
55913	Advertising/Marketing	17,969	65,000	(47,031)		
55914	Repairs & Maintenance	7,444	1,000	6,444		
55928	Shavings	7,450	10,000	(2,550)		
55938	Printing, Postage & Copies	2,954	3,000	(46)		
55970	Internet Expense	1,010	5,000	(3,990)		
55981	Commercial Booth Expense	2,054	2,000	54		
55987	Signage	2,885	7,000	(4,115)		

Central States Fair, Inc.
BHSS - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

Prior YTD Actual	YTD Actual Variance
184	(650)
96,797	(48,169)
16,675	10,154
10,200	(2,000)
5,000	0
56,817	85,463
10,018	7,915
3,500	(3,500)
0	3,500
25,241	433
7,650	(50)
5,500	7,740
11,012	5,544
3,223	(3,223)
3,750	(3,750)
12,750	9,763
164,629	(20,386)
145,398	64,590
(900)	5,650
14,400	2,400
187,927	(78,563)
31,900	6,859
45,550	3,700
3,700	1,035
61,140	5,260
32,335	5,165
47,005	(11,277)
16,855	166
0	50
88,190	8,465
3,505	(316)
430,981	10,731
326	(326)
1,541,258	72,373

781	(781)
100,083	(61,887)
5,923	(5,923)
14,670	384
53,446	91,693
7,511	8,462
14,410	5,743
4,000	(4,000)
12,735	11,866
0	1,615
6,372	(6,372)
150,738	47,058
119,907	(65,814)
5,250	(5,250)
38,593	9,162
500	1,211
45,058	12,200
0	8,513
609	9,881
2,770	917
15,225	(1,090)
46,794	(28,825)
0	7,444
9,825	(2,375)
2,722	232
3,941	(2,931)
1,972	82
6,448	(3,563)

Central States Fair, Inc.
BHSS - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

	Current YTD Actual	Current YTD Budget	Budget Variance	
55989 Electricians	22,656	15,000	7,656	
55990 RPCC Expense	219,492	219,500	(8)	
55998 Miscellaneous	17,160	16,000	1,160	
65810 Payroll - Temporary	27,509	20,000	7,509	
65812 Payroll - Maintenance/Temp.	12,489	12,500	(11)	
65813 Payroll/Production	14,805	5,000	9,805	
65815 Payroll - Security	6,254	5,500	754	
	<hr/>	<hr/>	<hr/>	
Total Expenses	1,018,300	980,000	38,300	
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Net Income	\$ 595,331	\$ 432,000	163,331	\$
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Central States Fair, Inc.
BHSS - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

Prior YTD Actual	YTD Actual Variance
14,165	8,491
212,391	7,101
15,942	1,218
17,271	10,238
0	12,489
4,152	10,653
5,321	933
<hr/>	<hr/>
939,525	78,775
<hr/>	<hr/>
601,733	(6,402)
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Central States Fair, Inc.
CSF - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

	Current YTD Actual	Current YTD Budget	Budget Variance
Revenues			
43119	Grandstand Buttons - G.A. \$ 138,851	\$ 0	138,851 \$
43129	Grandstand Buttons - Premier 176,818	0	176,818
43139	VIP Passes 74,978	0	74,978
43140	PRCA Extreme Broncs Tkts 3,897	0	3,897
43149	Grandstand Tkts - PRCA Only 2,609	0	2,609
43150	Rodeo Sponsorships 41,362	0	41,362
43158	Concert Sponsorship 15,000	0	15,000
43159	Grandstand Tkts-Entertain Only 32,700	0	32,700
43180	Bingo % 650	0	650
43182	Demo Derby Sponsorship 4,000	0	4,000
43183	Demolition Derby Revenue 4,880	0	4,880
43185	Grandstand Tickets-Motorsports 960	0	960
43220	Ranch Rodeo Revenue 0	0	0
43243	Team Roping Revenue 7,800	0	7,800
43332	Livestock Revenue 0	0	0
43333	Livestock Sponsorships 5,500	0	5,500
43335	AG ED Sponshorships 1,160	15,000	(13,840)
43400	Ice Sales 275	0	275
43549	Sales - Campground Rev. 967	0	967
43940	PRCA Extreme Broncs Sponsors 191,625	0	191,625
43958	Sponsorships - General 51,200	0	51,200
43981	Commercial Booth Revenue 46,670	0	46,670
	Total Revenues	801,902	15,000
		786,902	
Expenses			
53101	Gate Expenses 2,168	2,000	168
53103	Production/Grandstand 1,722	0	1,722
53104	Production-Passes, Tkts, Signs 1,195	8,500	(7,305)
53158	Grandstand - Other Expense 0	0	0
53183	Demolition Derby Expense 306	0	306
53184	Free Entertainment 6,764	0	6,764
53185	Motorsports Expenses 1,773	0	1,773
53193	Open Class Expense 1,056	0	1,056
53220	Ranch Rodeo Expense 0	0	0
53221	Horse Show Expense 0	0	0
53241	PRCA Extreme Bronc Exp 1,463	0	1,463
53242	PRCA Rodeo Expense 1,457	0	1,457
53332	Livestock Expense 1,440	0	1,440
53335	AG ED EXPENSE 28,660	0	28,660
53911	Office Supplies 0	0	0
53912	Supplies 7,589	0	7,589
53913	Advertising 12,728	0	12,728
53914	Repairs & Maintenance 48,211	0	48,211
53938	Printing, Postage & Copies 3,330	0	3,330
53970	Internet Expense 0	0	0
53981	Commercial Booth Expense 50	0	50
53987	Signage 0	0	0
53988	Dust Control (1,750)	0	(1,750)
53989	Electrical-CSF 20,441	0	20,441
53998	Miscellaneous 0	0	0
53999	Other Expenses - VIP Tent 3,900	0	3,900
63811	Payroll - Office Temporary 0	0	0
63813	Payroll - Beer Concessions 90	0	90
63814	Payroll - Grandstand/Tkt Sales 546	0	546
63817	Payroll - Event Staff 0	0	0
	Total Expenses	143,139	10,500
		132,639	
	Net Income	\$ 658,763	\$ 4,500
		654,263	\$

Central States Fair, Inc.
CSF - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

Prior YTD Actual	YTD Actual Variance
132,770	6,081
165,438	11,380
54,617	20,361
4,317	(420)
2,077	532
40,250	1,112
15,000	0
46,260	(13,560)
300	350
3,500	500
1,970	2,910
730	230
150	(150)
0	7,800
1	(1)
4,200	1,300
0	1,160
0	275
0	967
117,100	74,525
43,225	7,975
29,493	17,177
661,398	140,504
1,262	906
12,484	(10,762)
8,097	(6,902)
409	(409)
228	78
900	5,864
1,604	169
3,065	(2,009)
145	(145)
1,764	(1,764)
21,450	(19,987)
3,458	(2,001)
1,195	245
0	28,660
74	(74)
6,169	1,420
25,895	(13,167)
443	47,768
0	3,330
3,970	(3,970)
0	50
3,500	(3,500)
0	(1,750)
(3,695)	24,136
5,153	(5,153)
0	3,900
1,080	(1,080)
169	(79)
96	450
1,240	(1,240)
100,155	42,984
561,243	97,520

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

		Current YTD Actual	Current YTD Budget	Budget Variance	
Revenues					
41111	Special Event	\$ 0	\$ 25,000	(25,000)	\$
41200	Summer Horse Sale Net	(6,642)	0	(6,642)	
41220	Summer Horse Show Revenue	0	0	0	
41529	Stalling-Monthly Horse	9,217	8,750	467	
41547	Rental-Barn 9	0	2,083	(2,083)	
41548	Rental-Bray\ Rounds Arena	1,580	2,917	(1,337)	
41549	Sales - Campground Rev.	63,821	50,000	13,821	
41550	Rental-GenPro	9,910	16,667	(6,757)	
41551	Rental-Creative Arts Bldg	3,180	4,167	(987)	
41552	Rental-Fine Arts Bldg.	9,240	10,000	(760)	
41553	Rental-Grandstand	0	8,000	(8,000)	
41554	Rental-Parking Lot/Grounds	3,500	2,000	1,500	
41555	Rental - Groundkeeper House	8,192	7,500	692	
41556	Rental - Lions Building	4,330	2,500	1,830	
41558	Rental-Soule Building	5,300	8,333	(3,033)	
41559	Storage	0	0	0	
41569	Rental - Csf Portable Stage	2,005	1,000	1,005	
41599	Rental-Miscellaneous Items	16,444	10,417	6,027	
41910	Gain/Loss on Sale of Assets	0	833	(833)	
41913	General Sign Sponsors	0	2,083	(2,083)	
41914	General Donation	15,000	25,000	(10,000)	
41928	Stalling-General Event	259,316	229,167	30,149	
41929	Shavings	1,324	2,500	(1,176)	
41958	Sponsorships - General	55,000	1,500	53,500	
41962	CC Handling Fees	29,017	25,000	4,017	
41963	Interest and Dividends	3,936	833	3,103	
41965	Memberships	1,270	3,750	(2,480)	
41966	Penn Co-Bldg & Grnds Allotment	473,284	375,000	98,284	
41998	Miscellaneous	128	2,500	(2,372)	
	Total Revenues	968,352	827,500	140,852	
Expenses					
51111	Special Event	0	25,000	(25,000)	
51599	Rent Expense	8,668	8,333	335	
51904	Equipment Purchases	185,511	33,333	152,178	
51905	Rental Equipment Purchases	38	16,667	(16,629)	
51906	Office Equipment Purchases	3,927	1,667	2,260	
51907	Meals & Entertainment	12,285	16,667	(4,382)	
51908	Travel - Lodging	15,628	15,000	628	
51910	Gas & Oil	49,155	50,000	(845)	
51911	Office Supplies	14,702	10,000	4,702	
51912	Supplies	6,882	16,667	(9,785)	
51913	Advertising	13,018	6,250	6,768	
51914	Repairs & Maint-Buildings	250,411	125,000	125,411	
51915	Repairs & Maint-General Equip	46,518	41,667	4,851	
51916	Repairs & Maint-Office Equip	15,392	16,667	(1,275)	
51928	Shavings	19,275	20,833	(1,558)	
51938	Printing, Postage & Copies	7,438	7,500	(62)	
51965	Membership Expense	1,571	5,000	(3,429)	
51970	Internet Expenses	2,355	4,167	(1,812)	
51971	Utilities - Electricity	68,746	84,000	(15,254)	
51972	Garbage	27,150	25,000	2,150	
51973	Utilities - Heat	21,847	24,600	(2,753)	
51974	Telephone	8,773	8,333	440	
51975	Utilities - Water	24,716	40,000	(15,284)	
51978	Insurance	54,765	50,000	4,765	
51987	Signage	973	8,333	(7,360)	
51991	Contract Labor	35,000	35,000	0	
51992	Inmate Labor Expense	7,633	7,650	(17)	
51998	Miscellaneous	0	1,667	(1,667)	
61801	Payroll - Office	359,309	400,000	(40,691)	
61802	Payroll - Maintenance	346,248	289,875	56,373	
61804	Payroll Taxes - General	72,111	51,667	20,444	
61805	Employee Benefits Expense	58,512	48,333	10,179	

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

Prior YTD Actual YTD Actual Variance

17,000	(17,000)
4,598	(11,240)
37	(37)
2,848	6,369
3,940	(3,940)
3,435	(1,855)
52,596	11,225
10,688	(778)
4,915	(1,735)
11,530	(2,290)
7,350	(7,350)
2,050	1,450
7,777	415
3,043	1,287
7,155	(1,855)
15,375	(15,375)
2,117	(112)
19,573	(3,129)
3,500	(3,500)
0	0
30,000	(15,000)
185,583	73,733
1,818	(494)
0	55,000
20,731	8,286
556	3,380
3,285	(2,015)
265,440	207,844
27	101

686,967

281,385

18,098	(18,098)
14,741	(6,073)
14,818	170,693
11,930	(11,892)
0	3,927
24,362	(12,077)
4,118	11,510
49,312	(157)
10,127	4,575
17,211	(10,329)
8,012	5,006
84,043	166,368
34,248	12,270
14,146	1,246
13,895	5,380
6,077	1,361
200	1,371
6,925	(4,570)
71,404	(2,658)
22,530	4,620
21,463	384
8,115	658
38,187	(13,471)
48,546	6,219
0	973
34,625	375
36,572	(28,939)
670	(670)
318,499	40,810
232,588	113,660
46,618	25,493
43,731	14,781

Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

	Current YTD Actual	Current YTD Budget	Budget Variance	
61811 Payroll - Office Temporary	0	500	(500)	
61812 Payroll - Maintenance/Temp.	19,353	3,333	16,020	
61814 Payroll - Special Event	(376)	1,500	(1,876)	
61815 Payroll - Security	1,556	1,500	56	
61818 Payroll - Stalling	9,931	5,800	4,131	
61910 Depreciation Exp.	203,306	208,333	(5,027)	
61911 Accounting/Legal Expense	19,880	17,000	2,880	
61912 Consulting	31,623	4,167	27,456	
61914 Public Relations/Donations	3,817	1,667	2,150	
61916 Licenses and Fees	5,545	4,167	1,378	
61917 Seminars & Training	4,316	5,000	(684)	
61921 Dues and Subscriptions	2,393	3,333	(940)	
61961 Bank Charges	1,898	1,667	231	
61962 Credit Card Fees	17,819	16,000	1,819	
61965 Misc Losses	13,265	1,667	11,598	
61966 CSF Foundation Expense	12,058	0	12,058	
61969 BOD EXPENSE	14,848	12,500	2,348	
	<hr/>	<hr/>	<hr/>	
Total Expenses	2,099,789	1,783,010	316,779	
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Net Income	\$ (1,131,437)	\$ (955,510)	(175,927)	\$
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Central States Fair, Inc.
G&A - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

Prior YTD Actual	YTD Actual Variance
329	(329)
8,453	10,900
2,069	(2,445)
1,034	522
8,678	1,253
206,739	(3,433)
21,100	(1,220)
15,222	16,401
1,737	2,080
3,621	1,924
429	3,887
3,457	(1,064)
1,748	150
11,813	6,006
0	13,265
0	12,058
12,953	1,895
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1,555,193	544,596
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(868,226)	(263,211)
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Central States Fair, Inc.
Combined - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

		Current YTD Actual	Current YTD Budget	Budget Variance
Revenues				
41111	Special Event	\$ 0	\$ 25,000	(25,000) \$
41200	Summer Horse Sale Net	(6,642)	0	(6,642)
41220	Summer Horse Show Revenue	0	0	0
41529	Stalling-Monthly Horse	9,217	8,750	467
41547	Rental-Barn 9	0	2,083	(2,083)
41548	Rental-Bray\ Rounds Arena	1,580	2,917	(1,337)
41549	Sales - Campground Rev.	63,821	50,000	13,821
41550	Rental-GenPro	9,910	16,667	(6,757)
41551	Rental-Creative Arts Bldg	3,180	4,167	(987)
41552	Rental-Fine Arts Bldg.	9,240	10,000	(760)
41553	Rental-Grandstand	0	8,000	(8,000)
41554	Rental-Parking Lot/Grounds	3,500	2,000	1,500
41555	Rental - Groundkeeper House	8,192	7,500	692
41556	Rental - Lions Building	4,330	2,500	1,830
41558	Rental-Soule Building	5,300	8,333	(3,033)
41559	Storage	0	0	0
41569	Rental - Csf Portable Stage	2,005	1,000	1,005
41599	Rental-Miscellaneous Items	16,444	10,417	6,027
41910	Gain/Loss on Sale of Assets	0	833	(833)
41913	General Sign Sponsors	0	2,083	(2,083)
41914	General Donation	15,000	25,000	(10,000)
41928	Stalling-General Event	259,316	229,167	30,149
41929	Shavings	1,324	2,500	(1,176)
41958	Sponsorships - General	55,000	1,500	53,500
41962	CC Handling Fees	29,017	25,000	4,017
41963	Interest and Dividends	3,936	833	3,103
41965	Memberships	1,270	3,750	(2,480)
41966	Penn Co-Bldg & Grnds Allotment	473,284	375,000	98,284
41998	Miscellaneous	128	2,500	(2,372)
43119	Grandstand Buttons - G.A.	138,851	0	138,851
43129	Grandstand Buttons - Premier	176,818	0	176,818
43139	VIP Passes	74,978	0	74,978
43140	PRCA Extreme Broncs Tkts	3,897	0	3,897
43149	Grandstand Tkts - PRCA Only	2,609	0	2,609
43150	Rodeo Sponsorships	41,362	0	41,362
43158	Concert Sponsorship	15,000	0	15,000
43159	Grandstand Tkts-Entertain Only	32,700	0	32,700
43180	Bingo %	650	0	650
43182	Demo Derby Sponsorship	4,000	0	4,000
43183	Demolition Derby Revenue	4,880	0	4,880
43185	Grandstand Tickets-Motorsports	960	0	960
43220	Ranch Rodeo Revenue	0	0	0
43243	Team Roping Revenue	7,800	0	7,800
43332	Livestock Revenue	0	0	0
43333	Livestock Sponsorships	5,500	0	5,500
43335	AG ED Sponsorships	1,160	15,000	(13,840)
43400	Ice Sales	275	0	275
43549	Sales - Campground Rev.	967	0	967
43940	PRCA Extreme Broncs Sponsors	191,625	0	191,625
43958	Sponsorships - General	51,200	0	51,200
43981	Commercial Booth Revenue	46,670	0	46,670
45111	Special Event BHSS	(466)	5,000	(5,466)
45113	Bronc Match Revenue	48,628	35,000	13,628
45114	Bronc Match Sponsorships	26,829	15,000	11,829
45115	Stray Gathering Revenue	8,200	10,000	(1,800)
45116	Stray Gathering Sponsorships	5,000	5,000	0
45117	BHSS Concert Revenue	142,280	135,000	7,280
45118	Boots & Beer Revenue	17,933	10,000	7,933
45119	Boots & Beer Sponsorship	0	3,500	(3,500)
45120	BHSS Concert Sponsorship	3,500	3,500	0

Central States Fair, Inc.
Combined - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

Prior YTD Actual	Prior YTD Variance
17,000	(17,000)
4,598	(11,240)
37	(37)
2,848	6,369
3,940	(3,940)
3,435	(1,855)
52,596	11,225
10,688	(778)
4,915	(1,735)
11,530	(2,290)
7,350	(7,350)
2,050	1,450
7,777	415
3,043	1,287
7,155	(1,855)
15,375	(15,375)
2,117	(112)
19,573	(3,129)
3,500	(3,500)
0	0
30,000	(15,000)
185,583	73,733
1,818	(494)
0	55,000
20,731	8,286
556	3,380
3,285	(2,015)
265,440	207,844
27	101
132,770	6,081
165,438	11,380
54,617	20,361
4,317	(420)
2,077	532
40,250	1,112
15,000	0
46,260	(13,560)
300	350
3,500	500
1,970	2,910
730	230
150	(150)
0	7,800
1	(1)
4,200	1,300
0	1,160
0	275
0	967
117,100	74,525
43,225	7,975
29,493	17,177
184	(650)
96,797	(48,169)
16,675	10,154
10,200	(2,000)
5,000	0
56,817	85,463
10,018	7,915
3,500	(3,500)
0	3,500

Central States Fair, Inc.
Combined - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

	Current YTD Actual	Current YTD Budget	Budget Variance	
45124	Working Dog Revenue	25,674	20,000	5,674
45125	Working Dog Sponsorship	7,600	7,000	600
45126	Wild Ride Sponsorship	13,240	5,000	8,240
45127	Wild Ride Income	16,556	8,500	8,056
45139	Stockmans B & B - Ticket Sales	0	0	0
45140	Stockmans B & B Sponsorships	0	0	0
45219	Horse Sale Sponsorships	22,513	18,000	4,513
45220	Horse Sale Net	144,243	120,000	24,243
45221	Horse Show Revenue	209,988	135,000	74,988
45222	Horse Show Sponsorships	4,750	5,000	(250)
45223	Stallion Row Entries	16,800	10,000	6,800
45241	Ranch Rodeo Revenue	109,364	115,000	(5,636)
45242	Ranch Rodeo Sponsorships	38,759	25,000	13,759
45243	Team Roping Revenue	49,250	45,000	4,250
45244	Team Roping Sponsorship	4,735	2,500	2,235
45332	Livestock Sale Net	66,400	55,000	11,400
45333	Livestock Sale Sponsorships	37,500	30,000	7,500
45400	Youth Livestock Show Sponsors	35,728	45,000	(9,272)
45401	Youth Livestock Revenue	17,021	15,000	2,021
45913	Advertising - BHSS	50	10,000	(9,950)
45958	Sponsorships - General	96,655	80,000	16,655
45980	Vendor Equipment Rentals	3,189	3,500	(311)
45981	Commercial Booth Revenue	441,712	435,000	6,712
45998	Miscellaneous	0	500	(500)
48111	Special Event Revenue	0	5,000	(5,000)
48459	Sales - Liquor/ Beer, EC	340,364	230,000	110,364
48547	Rental - Event Center	109,491	108,333	1,158
48553	Rental - Open Riding Arena	3,280	5,000	(1,720)
48913	Advertising - EC Signage	0	0	0
48914	Sign Sponsors	50,560	66,667	(16,107)
48947	EC - Equipment Rental Fees	2,807	4,167	(1,360)
48960	ATM Surcharge %	9,161	12,500	(3,339)
48980	Concessions Contract %	29,995	20,833	9,162
48999	EC - Maintenance Labor	1,396	1,250	146
	Total Revenues	3,930,939	2,708,250	1,222,689
Expenses				
51111	Special Event	0	25,000	(25,000)
51599	Rent Expense	8,668	8,333	335
51904	Equipment Purchases	185,511	33,333	152,178
51905	Rental Equipment Purchases	38	16,667	(16,629)
51906	Office Equipment Purchases	3,927	1,667	2,260
51907	Meals & Entertainment	12,285	16,667	(4,382)
51908	Travel - Lodging	15,628	15,000	628
51910	Gas & Oil	49,155	50,000	(845)
51911	Office Supplies	14,702	10,000	4,702
51912	Supplies	6,882	16,667	(9,785)
51913	Advertising	13,018	6,250	6,768
51914	Repairs & Maint-Buildings	250,411	125,000	125,411
51915	Repairs & Maint-General Equip	46,518	41,667	4,851
51916	Repairs & Maint-Office Equip	15,392	16,667	(1,275)
51928	Shavings	19,275	20,833	(1,558)
51938	Printing, Postage & Copies	7,438	7,500	(62)
51965	Membership Expense	1,571	5,000	(3,429)
51970	Internet Expenses	2,355	4,167	(1,812)
51971	Utilities - Electricity	68,746	84,000	(15,254)
51972	Garbage	27,150	25,000	2,150
51973	Utilities - Heat	21,847	24,600	(2,753)
51974	Telephone	8,773	8,333	440
51975	Utilities - Water	24,716	40,000	(15,284)

Central States Fair, Inc.
Combined - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

Prior YTD Actual	Prior YTD Variance
25,241	433
7,650	(50)
5,500	7,740
11,012	5,544
3,223	(3,223)
3,750	(3,750)
12,750	9,763
164,629	(20,386)
145,398	64,590
(900)	5,650
14,400	2,400
187,927	(78,563)
31,900	6,859
45,550	3,700
3,700	1,035
61,140	5,260
32,335	5,165
47,005	(11,277)
16,855	166
0	50
88,190	8,465
3,505	(316)
430,981	10,731
326	(326)
4,200	(4,200)
265,745	74,619
99,843	9,648
4,470	(1,190)
30,000	(30,000)
17,250	33,310
5,140	(2,333)
7,713	1,448
19,887	10,108
1,230	166
3,345,101	585,838
18,098	(18,098)
14,741	(6,073)
14,818	170,693
11,930	(11,892)
0	3,927
24,362	(12,077)
4,118	11,510
49,312	(157)
10,127	4,575
17,211	(10,329)
8,012	5,006
84,043	166,368
34,248	12,270
14,146	1,246
13,895	5,380
6,077	1,361
200	1,371
6,925	(4,570)
71,404	(2,658)
22,530	4,620
21,463	384
8,115	658
38,187	(13,471)

Central States Fair, Inc.
Combined - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

	Current YTD Actual	Current YTD Budget	Budget Variance
51978 Insurance	54,765	50,000	4,765
51987 Signage	973	8,333	(7,360)
51991 Contract Labor	35,000	35,000	0
51992 Inmate Labor Expense	7,633	7,650	(17)
51998 Miscellaneous	0	1,667	(1,667)
53101 Gate Expenses	2,168	2,000	168
53103 Production/Grandstand	1,722	0	1,722
53104 Production-Passes, Tkts, Signs	1,195	8,500	(7,305)
53158 Grandstand - Other Expense	0	0	0
53183 Demolition Derby Expense	306	0	306
53184 Free Entertainment	6,764	0	6,764
53185 Motorsports Expenses	1,773	0	1,773
53193 Open Class Expense	1,056	0	1,056
53220 Ranch Rodeo Expense	0	0	0
53221 Horse Show Expense	0	0	0
53241 PRCA Extreme Bronc Exp	1,463	0	1,463
53242 PRCA Rodeo Expense	1,457	0	1,457
53332 Livestock Expense	1,440	0	1,440
53335 AG ED EXPENSE	28,660	0	28,660
53911 Office Supplies	0	0	0
53912 Supplies	7,589	0	7,589
53913 Advertising	12,728	0	12,728
53914 Repairs & Maintenance	48,211	0	48,211
53938 Printing, Postage & Copies	3,330	0	3,330
53970 Internet Expense	0	0	0
53981 Commercial Booth Expense	50	0	50
53987 Signage	0	0	0
53988 Dust Control	(1,750)	0	(1,750)
53989 Electrical-CSF	20,441	0	20,441
53998 Miscellaneous	0	0	0
53999 Other Expenses - VIP Tent	3,900	0	3,900
55111 Special Event BHSS	0	0	0
55113 Bronc Match Expenses	38,196	35,000	3,196
55114 Production/Bronc Match	0	0	0
55115 Stray Gathering Expense	15,054	15,000	54
55117 BHSS Concert Expenses	145,139	130,000	15,139
55118 Boots & Beer Expenses	15,973	10,000	5,973
55124 Working Dog Expense	20,153	20,000	153
55125 Working Dog/Production	0	0	0
55126 Wild Ride Expenses	24,601	12,500	12,101
55134 Miss BHSS Queen Pageant	1,615	0	1,615
55136 Stockmen's Banquet/Ball	0	0	0
55221 Horse Show Expense	197,796	135,000	62,796
55241 Ranch Rodeo Expense	54,093	120,000	(65,907)
55242 Ranch Rodeo Production	0	0	0
55243 Team Roping Expense	47,755	40,000	7,755
55333 Livestock - Sup. Row Expense	1,711	500	1,211
55400 Youth Livestock Show Expenses	57,258	45,000	12,258
55599 Rent Expense	8,513	7,500	1,013
55907 Meals & Entertainment	10,490	1,000	9,490
55911 Office Supplies	3,687	2,000	1,687
55912 Supplies	14,135	20,000	(5,865)
55913 Advertising/Marketing	17,969	65,000	(47,031)
55914 Repairs & Maintenance	7,444	1,000	6,444
55928 Shavings	7,450	10,000	(2,550)
55938 Printing, Postage & Copies	2,954	3,000	(46)
55970 Internet Expense	1,010	5,000	(3,990)
55981 Commercial Booth Expense	2,054	2,000	54
55987 Signage	2,885	7,000	(4,115)
55989 Electricians	22,656	15,000	7,656
55990 RPCC Expense	219,492	219,500	(8)

Central States Fair, Inc.
Combined - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

Prior YTD Actual	Prior YTD Variance
48,546	6,219
0	973
34,625	375
36,572	(28,939)
670	(670)
1,262	906
12,484	(10,762)
8,097	(6,902)
409	(409)
228	78
900	5,864
1,604	169
3,065	(2,009)
145	(145)
1,764	(1,764)
21,450	(19,987)
3,458	(2,001)
1,195	245
0	28,660
74	(74)
6,169	1,420
25,895	(13,167)
443	47,768
0	3,330
3,970	(3,970)
0	50
3,500	(3,500)
0	(1,750)
(3,695)	24,136
5,153	(5,153)
0	3,900
781	(781)
100,083	(61,887)
5,923	(5,923)
14,670	384
53,446	91,693
7,511	8,462
14,410	5,743
4,000	(4,000)
12,735	11,866
0	1,615
6,372	(6,372)
150,738	47,058
119,907	(65,814)
5,250	(5,250)
38,593	9,162
500	1,211
45,058	12,200
0	8,513
609	9,881
2,770	917
15,225	(1,090)
46,794	(28,825)
0	7,444
9,825	(2,375)
2,722	232
3,941	(2,931)
1,972	82
6,448	(3,563)
14,165	8,491
212,391	7,101

Central States Fair, Inc.
Combined - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

	Current YTD Actual	Current YTD Budget	Budget Variance	
55998	Miscellaneous	17,160	16,000	1,160
58111	Special Event Expenses	0	5,000	(5,000)
58459	Liquor/Beer Expense - EC	120,622	83,333	37,289
58599	Rent Expense	360	1,667	(1,307)
58912	Supplies	2,682	14,583	(11,901)
58914	Repairs & Maintenance - EC	37,190	20,833	16,357
58915	EC Equip & Repairs	2,333	8,333	(6,000)
58970	Internet Expense	6,817	4,167	2,650
58971	Utilities - Electricity	69,678	78,000	(8,322)
58972	Garbage	7,007	11,000	(3,993)
58973	Utilities - Heat	40,706	28,900	11,806
58975	Utilities - Water	10,936	12,500	(1,564)
58980	EC Concessions Exp	0	0	0
58987	Signage	4,801	6,667	(1,866)
58999	EC Misc	1,800	833	967
61801	Payroll - Office	359,309	400,000	(40,691)
61802	Payroll - Maintenance	346,248	289,875	56,373
61804	Payroll Taxes - General	72,111	51,667	20,444
61805	Employee Benefits Expense	58,512	48,333	10,179
61811	Payroll - Office Temporary	0	500	(500)
61812	Payroll - Maintenance/Temp.	19,353	3,333	16,020
61814	Payroll - Special Event	(376)	1,500	(1,876)
61815	Payroll - Security	1,556	1,500	56
61818	Payroll - Stalling	9,931	5,800	4,131
61910	Depreciation Exp.	203,306	208,333	(5,027)
61911	Accounting/Legal Expense	19,880	17,000	2,880
61912	Consulting	31,623	4,167	27,456
61914	Public Relations/Donations	3,817	1,667	2,150
61916	Licenses and Fees	5,545	4,167	1,378
61917	Seminars & Training	4,316	5,000	(684)
61921	Dues and Subscriptions	2,393	3,333	(940)
61961	Bank Charges	1,898	1,667	231
61962	Credit Card Fees	17,819	16,000	1,819
61965	Misc Losses	13,265	1,667	11,598
61966	CSF Foundation Expense	12,058	0	12,058
61969	BOD EXPENSE	14,848	12,500	2,348
63811	Payroll - Office Temporary	0	0	0
63813	Payroll - Beer Concessions	90	0	90
63814	Payroll - Grandstand/Tkt Sales	546	0	546
63817	Payroll - Event Staff	0	0	0
65810	Payroll - Temporary	27,509	20,000	7,509
65812	Payroll - Maintenance/Temp.	12,489	12,500	(11)
65813	Payroll/Production	14,805	5,000	9,805
65815	Payroll - Security	6,254	5,500	754
68812	Payroll - EC Temp	0	0	0
68813	Payroll - Beer Concessions	13,904	7,800	6,104
68814	Payroll - Ticket Sales	0	500	(500)
68815	Payroll - Security	1,513	1,000	513
	Total Expenses	3,581,577	3,058,626	522,951
	Net Income	\$ 349,362	\$ (350,376)	699,738

Central States Fair, Inc.
Combined - Actual to Budget & Prior Yr Comparison
For the Ten Months Ending July 31, 2023

Prior YTD Actual	Prior YTD Variance
15,942	1,218
1,500	(1,500)
108,051	12,571
0	360
16,977	(14,295)
26,440	10,750
5,352	(3,019)
4,322	2,495
75,096	(5,418)
9,598	(2,591)
28,425	12,281
11,258	(322)
(15)	15
224	4,577
60	1,740
318,499	40,810
232,588	113,660
46,618	25,493
43,731	14,781
329	(329)
8,453	10,900
2,069	(2,445)
1,034	522
8,678	1,253
206,739	(3,433)
21,100	(1,220)
15,222	16,401
1,737	2,080
3,621	1,924
429	3,887
3,457	(1,064)
1,748	150
11,813	6,006
0	13,265
0	12,058
12,953	1,895
1,080	(1,080)
169	(79)
96	450
1,240	(1,240)
17,271	10,238
0	12,489
4,152	10,653
5,321	933
28	(28)
7,397	6,507
159	(159)
0	1,513
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2,889,745	691,832
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455,356	(105,994)
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CENTRAL STATES FAIR, INC.
JULY 2023 vs JULY 2022 Summary

<u>Balance Sheet</u>	<u>Jul-23</u>	<u>Jul-22</u>	<u>Variance</u>	<u>Explanation</u>
Total Assets	\$ 6,492,238	\$ 6,473,873	\$ 18,365	A/R UP - VISION FUNDS - PAID IN AUG
Total Current Liabilities	\$ 127,151	\$ 103,849	\$ 23,302	CONSTR BILLS - PAID IN AUG

<u>Event Center</u>	<u>Actual to Budget</u>			<u>Actual to Prior Year</u>		
	<u>2023 Actual thru JULY</u>	<u>2023 Budget To Date</u>	<u>Variance Actual/Budget</u>	<u>2022 Actual thru JULY</u>	<u>Var to prior year</u>	<u>Explanation Var to prior year</u>
Total Revenues	\$ 547,054	\$ 453,750	\$ 93,304	\$ 455,478	\$ 91,576	CONCESSIONS, LIQUOR, SIGN SPONSORS UP
Total Expenses	\$ 320,349	\$ 285,116	\$ 35,233	\$ 294,872	\$ 25,477	STOCK UP LIQUOR ON SALE, HEAT EXP UP
Net Income	\$ 226,705	\$ 168,634	\$ 58,071	\$ 160,606	\$ 66,099	
<u>Black Hills Stock Show</u>						
Total Revenues	\$ 1,613,631	\$ 1,412,000	\$ 201,631	\$ 1,541,258	\$ 72,373	JOHNSON BROS SPONSORSHIP \$8K
Total Expenses	\$ 1,018,300	\$ 980,000	\$ 38,300	\$ 939,525	\$ 78,775	PRINT MARK-ET BILL \$1,400
Net Income	\$ 595,331	\$ 432,000	\$ 163,331	\$ 601,733	\$ (6,402)	
<u>Central States Fair</u>						
Total Revenues	\$ 801,902	\$ 15,000	\$ 786,902	\$ 661,398	\$ 140,504	SPONSORSHIPS UP,VENDOR BOOTHS PD,PASS PRICES UP
Total Expenses	\$ 143,139	\$ 10,500	\$ 132,639	\$ 100,155	\$ 42,984	AG ED DISPKAYS, NEW BARS, CONRADS ELECTRIC
Net Income	\$ 658,763	\$ 4,500	\$ 654,263	\$ 561,243	\$ 97,520	
<u>G&A</u>						
Total Revenues	\$ 968,352	\$ 827,500	\$ 140,852	\$ 686,967	\$ 281,385	STALLING & CAMPING,PENN CO,PEPSI SPONSORSHIP
Total Expenses	\$ 2,099,789	\$ 1,783,010	\$ 316,779	\$ 1,555,193	\$ 544,596	GRANDSTAND&GENPRO CONCRETE,DOOR LOCKS&KEYPADS,BARN DOORS
Net Income/(Loss)	\$ (1,131,437)	\$ (955,510)	\$ (175,927)	\$ (868,226)	\$ (263,211)	BLDGS - GENPRO HEATERS, FIX ELEC PAD BH ENERGY,BRAY DOORS
<u>Combined</u>						
Total Revenues	\$ 3,930,939	\$ 2,708,250	\$ 1,222,689	\$ 3,345,101	\$ 585,838	
Total Expenses	\$ 3,581,577	\$ 3,058,626	\$ 522,951	\$ 2,889,745	\$ 691,832	
Net Income/(Loss)	\$ 349,362	\$ (350,376)	\$ 699,738	\$ 455,356	\$ (105,994)	
Depreciation	\$ (203,306)	\$ (208,333)		\$ (206,739)		
Net minus Depreciation	\$ 552,668	\$ (142,043)	\$ 694,711	\$ 662,095	\$ (109,427)	

Central States Fair, Inc.

Aged Receivables

As of Aug 11, 2023

Filter Criteria includes: 1) Includes Drop Shipments. Report order is by Invoice/CM Date. Report is printed in Detail Format.

Date	Customer	Invoice/CM	0 - 30	31 - 60	61 - 90	Over 90 days	Amount Due
4/6/22	PRAIRIE INDUSTRIES, LL	2022HORSE				2,500.00	2,500.00
6/1/22		3RDINSTAL				2,500.00	2,500.00
9/16/22		4THINSTAL				2,500.00	2,500.00
1/3/23	CERTIFIED LABS	BHSS2023V				50.00	50.00
1/31/23	FIRST INTERSTATE BANK	2023BHSSA				10,000.00	10,000.00
2/3/23	MAGGIE HOLT	2023BHSSL				2,000.00	2,000.00
2/10/23	PIONEER BANK	2023BHSSC				10,000.00	10,000.00
5/24/23	MILLER/MATTHEWS ANG	2023XBRON			5,000.00		5,000.00
5/24/23	GENPRO ENERGY SOLUTI	2023XBRON			5,000.00		5,000.00
5/31/23	MONUMENT HEALTH	2023CSFSTA			10,000.00		10,000.00
6/21/23	ALL IN PROMOTIONS LLC	2023BHBEA		11,639.86			11,639.86
6/22/23	WW MANUFACTURING	2023XBRON		2,500.00			2,500.00
6/22/23	TOBIN LIVESTOCK	2023XBRON		2,500.00			2,500.00
6/28/23	CENTRAL STATES SANIT	2023CSFRA		2,500.00			2,500.00
7/3/23	CIVIL AIR PATROL	2023BANQU		650.00			650.00
7/5/23	MIDWEST CAMPERS AND	2023CSFXB		11,000.00			11,000.00
7/10/23	YOST EVENTS, INC.	2023YOSTR		16,053.00			16,053.00
7/12/23	JOHNSON BROTHERS, WE	2023CSFBH	16,000.00				16,000.00
7/24/23	RUNNINGS	2023CSFTE	2,300.00				2,300.00
7/25/23	4 BEARS CASINO	2023CSFBR	5,000.00				5,000.00
7/25/23	DASH 4 CASH	2023CSFBR	5,000.00				5,000.00
7/25/23	DAYS OF 76 RODEO	2023CSFXB	5,000.00				5,000.00
7/25/23	BRAD ESTES	2023CSFXB	2,500.00				2,500.00
7/25/23	KBHB RADIO	2023CSFXB	2,500.00				2,500.00
7/25/23	MCPHERSON AUCTION	2023CSFXB	5,000.00				5,000.00
7/31/23	NORTH AMERICAN LIMO	2023LIMOS	74,538.24				74,538.24
7/31/23	HOLIDAY INN EXPRESS I-	2023XBONC	3,500.00				3,500.00
7/31/23	BLUEPEAK	CSFCOWBO	2,500.00				2,500.00
8/1/23	PEPSI COLA BOTTLING C	2024ANNUA	29,500.00				29,500.00
8/3/23	DAKOTA MILL & GRAIN	XBRONCSR	2,000.00				2,000.00
8/7/23	GENPRO ENERGY SOLUTI	2023GENPR	5,000.00				5,000.00
8/7/23	BOOT BARN	XBRONCSR	5,500.00				5,500.00
			<u>165,838.24</u>	<u>46,842.86</u>	<u>20,000.00</u>	<u>29,550.00</u>	<u>262,231.10</u>