

SMALL ANIMAL MARKET SALE

Weigh-In

Wednesday, 1 - 8 p.m., Pavilion 2 - SW corner

Sale

Saturday, 7:00 p.m., Pavilion 2 - SW corner

Committee Chairperson

Mitchell Schleicher - (608) 577-6566

Superintendents/Committee

MaryEllen Karls, Laura & David Johnson, Jennifer Monarski, Kendall Rogers, Lisa Schleicher, and Greg & Betty Wolff

Each exhibitor entering the sale must submit a minimum of three (3) names and addresses of potential buyers with their entry.

Free admission tickets will be provided to potential buyers.

Regulations

- Youth planning to show **OR** sell a small animal at the Dane County Fair will must attend at least one educational meeting pertaining to the type of animal they intend to show or sell. Youth intending to sell an animal **MUST** also attend a Small Animal Market Sale Meeting. They will then fill out an Educational Card to show they attended these meetings.
 - If an exhibitor plans to sell their animal at the Small Animal Market Sale, they **MUST** be YQCA certified (See regulation 2) This meeting is also considered an educational meeting.
 - Additional requirements may be specified at these meetings, such as not mailing the "Buyer Contact" form by the required date. NOTE: It is not the responsibility of the Small Animal Sale Committee to track down missing forms or to process forms that are late.
- All poultry and rabbit exhibitors must meet YQCA requirements. Youth must complete a training program each year by either attending an in-person session or completing an online course.** Visit <https://www.danecountyfair.com/p/youth-exhibitors/education-requirements--opportunities/small-animal-departments> for more information. Exhibitors must also attend one additional small animal educational qualifying meeting. A copy of the small animal education requirement form must be on file with the Fair Office by ****NEW THIS YEAR**Youth must provide YQCA Certificate number and Education Card uploaded in FairEntry by June 1, with entry submission.** Exhibitors who have not met these requirements will be ineligible to exhibit small animal projects at the Fair. Questions? Contact the Fair Entries Department, entries.danecountyfair@gmail.com.
- Any exhibitor who is attending college or university and is unable to attend any one of the qualifying meetings will be required to write a 1000 word essay on a current industry topic in each species area (poultry, waterfowl, rabbits) in which there is intent to sell. This option and topic must have approval from the Small Animal Sale Committee. The essay is due to the 4-H Extension Office, 5201 Fen Oak Court, Rm. 138 Madison, WI 53718-8812 on or before June 15. In addition to the essay, a minimum of one year prior sale participation is required to be eligible to sell.
- Upon check-in, all exhibitors and their parents with animals in the Small Animal Market Sale will be required to sign a form stating proper withdrawal times have been observed for any drugs used. **Read and observe proper withdrawal times stated on drug labeling. To be safe, do not medicate your animals/birds.**
- If at any time, prior to or after judging, an animal(s) shows signs of disease and/or colds or neglect, said animal(s) will not be eligible to sell in the Small Animal Market Sale.
- Even if eligible, any exhibitor who decides not to sell an animal in the Small Animal Market Sale after showing in the Market Classes will be barred from the Market Classes and Sale for the next year.**
- All exhibitors must be available one hour before the sale, during the sale, and after the sale to sign their paperwork.
- Market Rabbit and Poultry exhibitors must sign up for and participate in an appropriate showmanship class to be eligible to sell.

- The Small Animal Market Sale Committee reserves the right to limit sale animal lots based on number of entries. The Sale will consist of no more than 100 qualifying lots. If the Sale exceeds 100 eligible lots, an exhibitor meeting will take place after judging to explain how lots will be eliminated from the sale.

Objectives

- To provide small animal exhibitors an opportunity to raise and sell top quality poultry and rabbits at the Dane County Fair.
- To provide incentive and encourage a stronger development of white meat animal projects.
- To recognize members who do quality work in breeding, selecting, feeding and showing their market poultry and rabbits.

What Will Be Offered

- Poultry to be auctioned are the qualifying entries in each Poultry Market Class (Class G).
- Rabbits to be auctioned will be the qualifying entries in each Rabbit Market Class (Class B).

NOTE: PLEASE enter your animals in the Market Classes and Small Animal Market Sale only if you intend for it to be sold and butchered.

Who Can Buy

- Anyone interested in encouraging youth.
- Anyone who enjoys and appreciates good quality white meat.
- Anyone who would gain beneficial advertising value.
- Anyone interested in buying good market breeding stock.

Sale Provisions

- Potential bidders register at sale ring (no obligation).
- Animal weights will be provided, but bidding will be based on entry basis (i.e. meat pen, pair or single animal class entry).
- All accounts are to be settled with clerk immediately after sale.
- Sale order will be determined by drawing numbers except Champions and Reserve Champions.
- Sale participants must be present when their animal is called to the auction block or they forfeit the right to sell. This will be strictly enforced. Participants are responsible for bringing their animals to the sale ring.
- Neither the Fair nor the Sale Committee or Small Animal Committee will make a guarantee as to sale price. **It is the responsibility of the exhibitor to help bring in prospective buyers.**

Special Requirements

- Entries open to all bona fide 4-H, FFA members or any other youth organization in Dane County. See Regulation #1 for educational qualifying meeting requirement.
- Make entries in the Dane County Fair FairEntry system under the respective Market Classes as noted in the Fair Premium Book.
- The number of animals exhibited and the number of premiums given will follow County Fair Regulations.
- It will be up to the exhibitor who sells an animal to see that the live or (if the buyer wants) dressed animal is delivered to the buyer within 30 days of the sale unless prior arrangements are made. When other arrangements are made, the agreement is to be between buyer and seller, and buyer should sign-off on the animal. All books on the sale will close 30 days after sale. Failure to deliver an animal within this time period will result in a one year ineligibility status from sale participation the following year.
- The sale will be conducted by the Dane County Small Animal Market Sale Committee. Ten percent (10%) of the selling price will be deducted from the exhibitor's receipts to go into a fund to pay for advertising, buyers awards and conducting the sale. This includes a 3% charge from the Dane County Fair Association.
- Checks will be mailed to the exhibitors after the animals have been delivered to the buyers and the proper form has been received at the 4-H Office.