

Meeting of Board of Directors

Wednesday, January 23, 2002 7:30 a.m. - 9:30 a.m. County Administration Building Board Room, 3rd Floor Grand Rapids, Michigan 49503

AGENDA

| | I. | Call to Order | |
|---|-------|--|---|
| | П. | Approval of the Minutes of December 5, 2001 Board Meeting | Action |
| Convention Arena | III. | Public Comment | |
| Authority | IV. | DeVos Place Construction Update - Erhardt/Hunt | Information |
| Steve Heacock, | V. | Grand Center Five-Year Rate Proposal – Rich MacKeigan | Action |
| Lew Chamberlin Clif Charles David Frey Birgit Klohs Mayor John Logie Joe Tomaselli | VI. | Committee Reports a. Finance Committee i. Approval of Paid Invoices ii. Approval of SMG Financial Reports for periods ending 11/30/01 and 12/31/01 iii. Approval of CAA Financial Reports for periods ending 11/30/01 and 12/31/01 b. Building Committee c. Operations and Marketing Committee i. Approval of a Resolution Relating to a 457 Deferred Compensation Plan and a Resolution Relating to a 401 Money Purchase Plan ii. CVB Update – Steve Wilson | Action Action Action Information Action |
| | VII. | SMG Report - Facilities Calendar | Information |
| | VIII. | Election of Officers | Action |
| | IX. | Other Business | |
| VAN ANDEL | X. | Next Meeting Date - Wednesday, February 27, 2002, 7:30 a.m., Kent County I | Building |



Grand Center

245 Monroe Ave. NW Grand Rapids, MI 49503 616.742.6600 Fax 616.742.6590



XI.

Adjournment

MINUTES OF THE GRAND RAPIDS-KENT COUNTY CONVENTION/ARENA AUTHORITY BOARD OF DIRECTORS MEETING

Wednesday, December 5, 2001

I. Call to Order

Chair Steve Heacock called the meeting to order at 7:30 a.m. Chair Heacock presided and Director Klohs recorded.

Attendance

Members Present:

Steve Heacock, Chair

Clif Charles
Lew Chamberlin
David Frey
Birgit Klohs
John Logie
Joseph Tomaselli

Members Absent:

None

Staff/Others:

Matt Barnes

Erhardt/Hunt Joint Venture

Henry Boucher

Showspan

David Czurak

Grand Rapids Business Journal

Jim Day Daryl Delabbio Kent County

Daryl Delabbio Joe Erhardt

Kent County
Erhardt/Hunt Joint Venture

Jim Gray

CAA Owner Representative

John Peter Jeffries

Opera Grand Rapids

Kurt Kimball

Grand Rapids

Loretta Levault Guest
Mike Levault Guest
Chris Machuta SMG
Rich MacKeigan SMG

Steve Miller Jack Naudi

The Grand Rapids Press

Al Vanderberg

Kent County

Susan Waddell

CAA

SMG

Richard Wendt Robert White CAA Attorney Grand Rapids

Steve Wilson

CVB

Tim Wondergem

Wondergem Consulting

II. Minutes of Prior Meetings

Motion: Director Frey, supported by Director Tomaselli, moved to approve the minutes of the October 24, 2001 meeting and November 19, 2001 special meeting of the Authority. Motion carried unanimously.

III. Public Comment

Chair Heacock introduced Loretta Levault of Belmont, Michigan. Ms. Levault attended the meeting to donate three domain names to the Authority. Chair Heacock thanked Ms. Levault for the charitable gift.

IV. Presentation - John Peter Jeffries, Executive Director, Opera Grand Rapids

By way of background, Mr. Jeffries is back in Michigan after a 23-year absence. Mr. Jeffries grew up in East Lansing and attended school in Ann Arbor. He launched his career as a stagehand with the opera in Boston. As he moved to Miami, Toronto, Portland, and Boise, his career evolved from stagehand to artistic director to executive director. Mr. Jeffries has been executive director of Opera Grand Rapids since September.

Opera Grand Rapids is the oldest company in Michigan and the only provider of opera in west Michigan. The opera's reach is sizable, drawing subscribers from Traverse City to Chicago. In addition to staging three main productions a year, the company offers several educational programs. The 140 professional opera companies in the U.S. and Canada are divided into four levels based on budget. With an annual budget of \$1.2 million, Opera Grand Rapids is categorized at level 3. The quality of its shows, however, rates at level 2. The company boasts a nationally renowned artistic director who has a remarkable skill for putting together exciting ensembles. Singers from the world over perform at Opera Grand Rapids. Russian talent performed in the Queen of Spades production. Opera is extremely labor intensive with approximately 132-225 support people working on each performance. The opera derives its revenue from ticket sales, corporations/foundations, and individuals. Seventy percent of expenses are spent on the stage or in the pit.

V. <u>Committee Reports</u>

Finance Committee

a. Approval of Paid Invoices

Motion: Director Klohs, supported by Director Logie, moved to approve payment of invoices in the amount of \$1,060,475.64, as presented. Motion carried unanimously.

b. Approval of SMG Financial Statements

Motion: Director Klohs, supported by Director Frey, moved to approve the SMG Financial Statements for the Van Andel Arena and Grand Center for the period ended October 31, 2001, as presented. Motion carried unanimously.

c. Approval of CAA Financial Report

Motion: Director Klohs, supported by Director Logie, moved to approve the Grand Rapids – Kent County Convention/Arena Authority Financial Statement for the period ended October 31, 2001, as presented. Motion carried unanimously.

Building Committee

Director Frey reported that asbestos abatement at the Hall of Justice should be completed by December 7, with demolition to begin the following week. Demolition of the police building should be completed by December 7. Work continues on DeVos Performance Hall lobby. The stair tower stone veneer installation is close to completion. New ductwork, electrical, and rough-in is proceeding. Roof insulation is underway and slab on grade is complete. Structural steel in north stair tower is being installed, with roof deck to follow. The curtain wall framing and glass installation has started. The deep foundation subcontractor has been performing compaction grouting in advance of caisson installation. The concrete structure contractor is woring on the deep spread footings for the future super truss system in the Exhibit Hall.

Operations and Marketing Committee

Director Chamberlin reported that SMG Marketing Director Lynne Ike presented the results of tenant surveys for both facilities. The evaluations covered every aspect of operations from cleanliness to set-up. Out of a possible score of 4, the Van Andel Arena rated 3.75 and the Grand Center rated 3.12. Ms. Ike also reported on the Spies in Disguise program. SMG hires secret shoppers who act as consumers to disrupt normal activities. The shoppers rate how the incidents are handled and the quality of service they receive. Results are shared with everyone involved in a continuing effort to improve customer service.

The Committee approved a letter to SMG regarding Section 6.2 of the Management Agreement. The Agreement requires an annual management plan. The information required in the plan is covered in the annual budgeting process and a separate report is not needed. The Committee approve the course of action regarding dental and vision insurance for the administrative manager. The Committee received a report from Steve Denny of VSA regarding the capital improvement program. The food court reconstruction should be completed in January.

Mr. Steve Wilson reported that the CVB just booked the Wesleyan Church convention for DeVos Place in June 2004. The convention will host 6,000 delegates, use 5,200 room nights, and have an economic impact of \$1.5 million. Ninety percent of the room nights will be accommodated in the downtown area. Booking momentum has increased. More than \$6 million in convention bookings has been confirmed for 2004 and beyond, and \$10 million worth of state rotating conventions has been confirmed. Team Grand Rapids is working overtime to book more than \$14 million worth of new prospects. Bob Daverman of Progressive AE is designing and building a portable model of DeVos Place.

VI. DeVos Place Construction Update - Matt Barnes and Joe Erhardt

Mr. Erhardt noted that the grout takes are not as high as construction moves forward to the north. Test borings on the east side of the new hall indicate the rock is solid. Demolition work is on schedule. The structural steel will be going up in late February. Caisson caps are being installed on the box pillars. Shop drawings are on track. Mr. Barnes presented a financial report. Seventy bidders presented proposals for the balance of the exhibit hall. Of approximately 100 trades people, 80% are local. There has been no time lost due to construction accidents in over 200 days of work.

VII. SMG Report

Facilities Calendar

Mr. MacKeigan highlighted upcoming events at the Van Andel Arena. December will be a busy month with the Griffins, Ozzy Osbourne, Barenaked Ladies, and the Globetrotters. This weekend, DeVos Hall will be decked with holiday cheer as Fifth Third presents the Holiday Pops. Coming soon to the Grand Center are a comedy tour, the Nutcracker, Guys and Dolls, and The Rite of Spring presented by the GR Symphony Classical Series. Several on-sale events this weekend include Disney on Ice, Steven Curtis Chapman, Creed, Barry Manilow, and Crosby, Stills Nash & Young. Mr. MacKeigan encouraged members to continue to remember the arts community. Arts groups nationwide have been suffering since September 11.

VIII. Other Business

Chair Heacock stepped up to the podium to expound on CAA's achievements over the past year and a half. Since its inaugural meeting on April 18, 2000, the CAA has elected officers, selected Lew Chamberlin and Clif Charles as members, and established committees. The CAA approved the Meat Processors Association as the first convention in the new facility. Chair Heacock recounted several milestones, such as conveyance of contracts and property from DDA to CAA, approval of booking policy, award of \$7.3 million federal grant, approval of administrative manager, Rampage winning Arena Bowl, and 5,000,000th patron at Van Andel Arena. Looking ahead, funding continues to be a challenge. Construction costs have increased. The County's \$75 million contribution has inflated to \$87 million, and the private donations have increased from \$30 million to \$33 million. The Chair is confident, however, there will be funding to complete the project. The development of business will be a challenge. As the Arena ages and other opportunities exist, competition will be tough.

On a personal note, Mr. Heacock expressed his appreciation to serve as the CAA's first Board Chair. After serving for 20 months, Mr. Heacock is stepping down as Chair to allow another member to oversee the Board. An election for officers will be held at the January meeting. Overwhelmed by gratitude, Mr. Heacock is honored to work with such wonderful people. Vice Chair Frey thanked the Chair Heacock for his distinct leadership, adding that the Board members are lucky to have him in our midst.

Attorney Richard Wendt presented a report on the bond offering. The underwriter sold \$84.5 million in bonds to provide \$86 million for the construction fund. Half of the bonds were sold as current interest bonds and half were sold as capital appreciation bonds. The bond closing will

Convention/Arena Authority Meeting December 5, 2001 – Page 5

take place on December 13, 2001 and the funds will be available at that time. The average interest rate was 5.25%.

Vice Chair Frey suggested that James Koslosky of the Kent County International Airport be invited as a presenter.

Daryl Delabbio extended condolences to Dale Sommers whose father recently passed away.

IX. Adjournment

There being no other business, the meeting was adjourned at 9:07 a.m.

Birgit M. Klohs
Recording Secretary

tem IV

DEVOS PLACE INFORMATIONAL PROJECT TIMELINE DEVOS PERFORMANCE HALL-PHASE I

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Item IV

DEVOS PLACE INFORMATIONAL PROJECT TIMELINE GRAND GALLERY-PHASE II

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Item IV

DEVOS PLACE INFORMATIONAL PROJECT TIMELINE EXHIBIT HALL-PHASE II

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| Asbestos Abatement Police | | | | | | | | | | | | | | | | | | | | | |
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| *Work includes Excavation,Cassions, | sions | | Pile Caps, | | Footings, | Grade | e Bea | Beams, I | | Exterior Walls, | ————————————————————————————————————— | Inder | Underground MEP, | | | | | | Slab on Grade, Waffle Slab | lab | |
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MBE/WBE PARTICIPATION SUMMARY SUBCONTRACTS AWARDED TO DATE

| 3 | | | Contract | MBE/WBE | MBE/WBE | MBE/WBE | |
|-----------|--------------------------------|--|----------------|---------------|-------------------------------------|-------------|------|
| 1802 | | Jeografia de la companya de la compa | Amount | Onportinities | Contractor | Amount | % |
| 9 2 | ┥. | Description of work | \$23 500 | | Advanced Disposal | \$500 | |
| 7410 0 | Lykema Excavating | Devos fian Ealthwork | 000-107 | | Lee's Excavating | \$3,000 | 15% |
| 0421 | Pirsch Companies | Demolition | \$699,420 | ¥ | Burns Contracting | \$77,000 | 119 |
| 9422 | Diverseo | Earthwork | \$1,674,500 | ¥ | Millenium Contracting Supply | \$200,000 | |
| ! | | | • | ¥ | Marjo Construction Services | \$18,000 | 13% |
| 9436 | Kent/Tillman loint Venture | Concrete | \$8,236,765 | ¥ | Tillman | \$1,235,515 | 15% |
| 9442 | Ace Steel Erection | Rebar | \$38,300 | Y | Ace Steel Erection | \$38,300 | 100% |
| 9443 | MichMex | Slabs-On-Metal Deck | \$20,368 | Ā | Mich Mex | \$20,368 | 100% |
| 9451 | Burgerabe Masonry | Block Masonry | \$63,791 | ¥ | B&B Masonry | \$1,000 | |
| : | | | | ¥ | Big Mac Masonry | \$7,000 | 13% |
| 9461 | Steel Supply & Engineering | Structural Steel | \$216,000 | ¥ | Michigan Industrial Metals | \$62,921 | 29°, |
| 9462 | Steel Service Corporation | Structural Steel | \$14,410,000 | Y | Three Star Fabricating LLC | \$995,080 | |
| | 4 | | | | Ideal Steel | \$275,000 | |
| | | | | | TBD | \$459,020 | 12% |
| 9525 | Ritsema Associates | Drywall & Ceilings | \$233,491 | Y | Helms Caulking | \$34,500 | 159 |
| 9526 | 1 | Carpet | \$173,950 | X | ICR Carpet Installations | \$5,285 | 39 |
| 9527 | 1 | Painting and Wall Coverings | \$15,945 | Ā | Eminent Services | \$1,600 | 10, |
| 9651 | Andy I. Egan | Mechanical | \$16,601,147 | Y | Grand Rapids Fire Protection | \$17,300 | |
| | | | | > | Top Notch Plumbing | \$40,100 | |
| | | | | * | Johnson Controls MBE Subcontractor | \$82,500 | |
| | | | | ¥ | Brigade Fire Protection MBE Sub | \$97,000 | |
| | | | | * | Brooks Plumbing | \$1,600,000 | |
| | | | | ¥ | Insulation & Environmental Services | \$873,684 | 169 |
| | Naturalite | Skylight | \$1,024,320 | X (| Helms Caulking | \$28,681 | 36 |
| | Architectural Glass and Metals | Metal Panels and Curtainwall | \$2,259,694 | Ā | Construction Concepts | \$714,730 | |
| | | | 5.50 | | Helms Caulking | \$18,990 | 139 |
| <u> </u> | Lynn Masonry | Masonry and Granite | \$1,830,182 | X : | TBD | \$219,621 | 120 |
| | Sobie Companies | Carpet | \$216,600 | × | TBD | \$23,826 | 11, |
| <u> </u> | Cleveland Construction | Drywall & Ceilings | \$4,060,000 | Y. | ТВD | \$487,200 | 120 |
| i_ | Bouma Construction | Spray Fireproofing | \$485,000 | ¥ | TBD | \$400,000 | 828 |
| | H&H Painting | Painting and Wall Coverings | \$503,467 | Y | TBD | \$55,381 | 110 |
| 9671 | Electech II | Electrical | \$12,684,444 | Y | Taylor Electric | \$1,902,667 | 150 |
| | | TOTAL | L \$65.470,884 | 1 | | \$9,995,768 | 15° |
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| MBE/hat | Amount | | | | | | | | | | | | 2 | • | | | | | | | | | |
| MBE/WBE | Contractor | | | | | | | | | | | | | | | | | | | | | | |
| MBE/WBE | Opportunities | | | | Z | Z | Z | | Z | Z | Z | z | Z | Z | Z | Z | Z | Z | Z | Z | Z | Z | |
| Contract | Amount | 1 | | | \$221,200 | \$4,807,000 | \$240,000 | | \$41,140 | \$29,200 | \$128,540 | \$57,760 | \$219,864 | \$9,739 | \$65,430 | \$2,202,615 | \$85,380 | \$1,320,105 | \$536,250 | \$2,222,326 | \$228,458 | \$280,315 | ¥ |
| | Description of Work | | E Participation | | Mini-Piles | Caissons | Concrete Walls | Limestone - Supplier | Stainless Steel | Millwork - Supplier | Metal Panels | Roofing | Glass Curtain Wall | Overhead Doors | Door Hardware - Supplier | Elevators and Escalators | Precast Concrete | Roofing | Door Hardware - Supplier | Metal Panels | Food Service Equipment | Parking Equipment | 41 |
| * | S.,.bcontractor/Vendor | Subcondactor (Times | Confession Concerning for MBE/WBE Participation | without Opportunity | Berkel & Company | Case Foundation | Grand River Construction | Vetter Stone Company | Couturier Iron Craft | Grand Valley Wood Products | Architectural Glass & Metals | 1&L Roofing | Glass Enterprise | Overhead Door Company | S.A. Morman | Schindler Elevator Corporation | Stress-Con Industries, Inc. | Modern Roofing | S.A. Morman | Riverside Group | Stafford-Smith | Traffic Safety | |
| Cost | 3 | CORE | | COMMENCE | 9417 | | | | | | | | • | 9501 | 9502 | | | | | | | | |

ROOM RENTAL RATES

(July 1, 2002 – December 31, 2003)

| ROOM | TICKETED | NON-PROFIT | EXHIBIT | MEETING | BANQUET |
|-----------------------------|----------------|--|---------------------------------|---------|---------|
| DeVos Hall (Sun – Thurs) | \$2,100 vs 12% | \$2,100/1 st Performance \$1,050/2 nd Performance | N/A | \$2,100 | N/A |
| DeVos Hall (Fri-Sat) | \$2,600 vs 12% | \$2,600/1 st Performance \$1,300/2 nd Performance | N/A | \$2,100 | N/A |
| Welsh Auditorium | \$2,725 vs 12% | \$2,725 | \$1,950 or \$.29 net sq. ft. | \$2,725 | \$1,525 |
| Grand Hall | \$1,950 vs 12% | N/A | \$1,950 or \$.29 net sq. ft | \$1,950 | \$1,525 |
| 2/3 Grand Hall | \$1,300 vs 12% | N/A | \$1,300 or \$.29 net sq. ft. | \$1,300 | \$1,200 |
| 1/3 Grand Hall | \$875 vs 12% | N/A | \$875 or \$.29 net sq. ft. | \$875 | \$775 |
| East Hall | \$1,675 vs 12% | N/A | \$1,675 or \$.28 net sq. ft. | \$1675 | \$1,325 |
| West Hall | \$1,675 vs 12% | N/A | \$1,675 or \$.28 net sq. ft. | \$1,325 | \$1,325 |
| Michigan Room | \$325 vs 12% | N/A | \$325 or \$.28 net sq. ft. | \$325 | \$325 |
| Kent Room | \$250 vs 12% | N/A | \$250 or \$.29 net sq. ft. | \$250 | \$250 |
| Blodgett Room | \$200 vs 12% | N/A | \$200 or \$.29 net sq. ft. | \$200 | \$200 |
| Board Room | N/A | N/A | N/A | \$150 | \$150 |

As managers of the Grand Center, SMG has the right to negotiate rental rates with clients, but agrees that such negotiations will be limited to an increase or reduction no greater than 20% of approved rental rates. These fluctuations may be considered if it became the shared position of affected area businesses that mutual special consideration is necessary to attract the business. SMG also has the right to negotiate rates for labor and equipment in accordance with industry standards, including charging for items which may not be included on this rental rate sheet. These rates will be reviewed annually by the CAA during the budgeting process and are therefore subject to change.

ROOM RENTAL RATES (January 1, 2004 – June 30, 2005)

| ROOM | TICKETED | NON-PROFIT | CONVENTION | CONSUMER | MEETING | BANQUET |
|--|--------------------|--|----------------------------------|----------------------------------|----------|---------|
| DeVos Hall (Sun – Thurs) | \$2,100 vs 12% | \$2,100/1 st Performance \$1,050/2 nd Performance | N/A | N/A | \$2,100 | N/A |
| DeVos Hall (Fri-Sat) | \$2,600 vs 12% | \$2,600/1 st Performance \$1,300/2 nd Performance | N/A | N/A | \$2,100 | N/A |
| Hall A-C | \$14,850 vs 12% | N/A | \$11,900 or \$.25 net sq. ft. | \$14,850 or \$.29 net sq. ft. | \$14,850 | \$7,500 |
| Hall A-B or B-C | \$9,900 vs 12% | N/A | \$7,920 or \$.25 net sq. ft | \$9,900 or \$.29 net sq. ft. | \$9,900 | \$4,900 |
| Hall A, B, Or C | \$4,950 vs 12% | N/A | \$3,960 or \$.25 net sq. ft. | \$4,950 or \$.29 net sq. ft. | \$4,950 | \$2,450 |
| Meeting Rooms Grand Gallery 1 st or 2 nd | \$1,000 vs 12% | N/A | \$875 or \$.25 net sq. ft. | \$1,000 or \$.29 net sq. ft. | \$1,000 | \$750 |
| Meeting Rooms Grand Gallery Individual | \$250 vs 12% | N/A | \$250 or \$.25 net sq. ft. | \$250 or \$.29 net sq. ft. | \$250 | \$250 |
| Banquet Room | \$4,400 vs 12% | N/A | \$3,520 or \$.25 net sq. ft. | \$4,400 or \$.29 net sq. ft. | \$4,400 | \$2,500 |
| Banquet Room A,B,C-D | \$1,500 vs 12% | N/A | \$1,400 or \$.25 net sq. ft. | \$1,500 or \$.29 net sq. ft. | \$1,500 | \$1,000 |
| Banquet Room C or D | \$750 vs 12% | N/A | \$700 or \$.25 net sq. ft. | \$750 or \$.29 net sq. ft. | \$750 | \$650 |
| Banquet Room Meeting Rooms | \$250 vs 12% | N/A | \$250 | \$250 | \$250 | \$250 |
| Board Room | N/A | N/A | N/A | \$300 | \$300 | \$300 |

As managers of the Grand Center, SMG has the right to negotiate rental rates with clients, but agrees that such negotiations will be limited to an increase or reduction no greater than 20% of approved rental rates. These fluctuations may be considered if it became the shared position of affected area businesses that mutual special consideration is necessary to attract the business. SMG also has the right to negotiate rates for labor and equipment in accordance with industry standards, including charging for items which may not be included on this rental rate sheet. These rates will be reviewed annually by the CAA during the budgeting process and are therefore subject to change.

ROOM RENTAL RATES

Item V

FY 2005 (July 1, 2005 – June 30, 2006)

| | | FY 2005 (July 1, 20 | 105 – June 30, 20 | 106) | | |
|--|--------------------|--|----------------------------------|----------------------------------|--------------------|---------|
| ROOM | PERFORM | NON-PROFIT | CONVENTION | CONSUMER | ONE DAY MEETING | BANQUET |
| DeVos Hall (Sun – Thurs) | \$2,200 vs 12% | \$2,200/1 st Performance \$1,100/2 nd Performance | N/A | N/A | \$2,200 | N/A |
| DeVos Hall (Fri-Sat) | \$2,700 vs 12% | \$2,700/1 st Performance \$1,350/2 nd Performance | N/A | N/A | \$2,200 | N/A |
| Hall A-C | \$15,300 vs 12% | N/A | \$12,250 or \$.25 net sq. ft. | \$15,300 or \$.29 net sq. ft. | \$15,300 | \$7,750 |
| Hall A-B or B-C | \$10,200 vs 12% | N/A | \$8,150 or \$.25 net sq. ft | \$10,200 or \$.29 net sq. ft. | \$10,200 | \$5,100 |
| Hall A, B, Or C | \$5,100 vs 12% | N/A | \$4,100 or \$.25 net sq. ft. | \$5,100 or \$.29 net sq. ft. | \$5,100 | \$2,550 |
| Meeting Rooms Grand Gallery 1 st or 2 nd | \$1,050 vs 12% | N/A | \$900 or \$.25 net sq. ft. | \$1,050 or \$.29 net sq. ft. | \$1,050 | \$800 |
| Meeting Rooms Grand Gallery Individual | \$300 vs 12% | N/A | \$300 or \$.25 net sq. ft. | \$300 or \$.29 net sq. ft. | \$300 | \$300 |
| Banquet Room | \$4,550 vs 12% | N/A | \$3,700 or \$.25 net sq. ft. | \$4,550 or \$.29 net sq. ft. | \$4,550 | \$2,600 |
| Banquet Room A,B,C-D | \$1,600 vs 12% | N/A | \$1,500 or \$.25 net sq. ft. | \$1,600 or \$.29 net sq. ft. | \$1,600 | \$1,100 |
| Banquet Room C or D | \$800 vs 12% | N/A | \$750 or \$.25 net sq. ft. | \$800 or \$.29 net sq. ft. | \$800 | \$700 |
| Banquet Room Meeting Rooms | \$300 vs 12% | N/A | \$300 | \$300 | \$300 | \$300 |
| Board Room | N/A | N/A | N/A | \$325 | \$325 | \$325 |

As managers of the Grand Center, SMG has the right to negotiate rental rates with clients, but agrees that such negotiations will be limited to an increase or reduction no greater than 20% of approved rental rates. These fluctuations may be considered if it became the shared position of affected area businesses that mutual special consideration is necessary to attract the business. SMG also has the right to negotiate rates for labor and equipment in accordance with industry standards, including charging for items which may not be included on this rental rate sheet. These rates will be reviewed annually by the CAA during the budgeting process and are therefore subject to change.



DATE:

December 11, 2001

TO:

Birgit Klohs

Secretary / Treasurer

Grand Rapids - Kent County Convention / Arena Authority

FROM:

Jana M. Wallace

Fiscal Services Administrative Analyst

SUBJECT: Invoices Processed for Payment

Attached for your review are lists of invoices processed for payment during the most recent period. Expenditures by fund are summarized below.

| Dates checks were issued | Operating Fund | Construction Fund |
|--------------------------|----------------|-------------------|
| November 14, 2001 | \$1,078,106.73 | \$2,312,499.98 |
| November 28, 2001 | 31,818.78 | 452,394.24 |
| December 14, 2001 | 81,518.04 | 2,331,766.13 |
| Payroll – 11/16/2001 | 2,167.39 | |
| Payroll - 11/30/2001 | 2,070.19 | |
| Expenditures by Fund | \$1,195,681.13 | \$5,096,660.35 |

Total funds expended by the Grand Rapids - Kent County Convention / Arena Authority during the period November 14 through December 14, 2001, were \$6,292,341.48.

Please call me at 456-4514 if you need additional information.

Attachments



List of Invoices Processed for Payment on November 14, 2001, as Authorized by the Current Bookkeeping Policy

| | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | | | |
|--------------------------------------|--|--|-------------------------------------|--|---------------------------------------|---|--|---|---|--|------------------|--|--|---|--|---|---|-------------------------------------|-----------------------------|--|--------------------------|--------------------------|---------------------------------|-------------------------------|--------------------------|------------------------|--|--|---|--|---|--|--|---|---------------------------------|---|---------------------------------------|---|---------|
| | | Rapid Hot Coffee Service | Kent County Dept of Public Works | Kent County Dept of Public Works | Kent County Dept of Public Works | GR-KC Convention / Arena Authority | Grand Rapids City Treasurer | Grand Rapids City Treasurer | Grand Rapids City Treasurer | Consumers Energy | Consumers Energy | Consumers Energy | Invoices Submitted by City Fiscal Services | | Veenstra Reproductions | Veenstra Reproductions | Veenstra Reproductions | Veenstra Reproductions | Veenstra Reproductions | Veenstra Reproductions | Veenstra Reproductions | Veenstra Reproductions | Veenstra Reproductions | Veenstra Reproductions | Veenstra Reproductions | Veenstra Reproductions | Veenstra Reproductions | Sommers, Dale H | Ottawa County Landfill | Materials Testing Consultants | Jerry G Fellinger, Fire/Secur Systs | J P Gray Consutting Inc | Insulation & Environmental Services Inc. | Grand Rapids City Treasurer | Erhardt - Hunt: A Joint Venture | Champion Environmental Services Inc | Invoices Submitted by Project Manager | гауев | |
| \$3,390,606.71 | \$2,312,499.98 \$1,078,106.73 | 27.68 \$1,078,106.73 | 20,548.06 | 15,785.23 | 1,392.39 | 1,000,000.00 | 1,361.10 | 63.23 | 4,203.57 | 1,391.90 | 2,007.81 | 31,325.76 | • | \$2,312,499.98 | 24,970.99 | 8,169.60 | 4,425.59 | 33.19 | 15.00 | 207.05 | 15.00 | 88.36 | 949.78 | 208.52 | 136.73 | 305.75 | 1,502.75 | 9,960.00 | 21,362.79 | 88,537.35 | 800.00 | 10,925.00 | 70,275.00 | 57.53 | 1,728,074.00 | \$ 341,480.00 | | Amount | A |
| Total Invoices | Total Invoices Total Invoices | 10/24/2001 Sub-Total Inve | 10/31/2001 | 10/31/2001 | 10/31/2001 | 11/01/2001 | 10/24/2001 | 11/01/2001 | 11/01/2001 | 10/23/2001 | 09/25/2001 | 10/24/2001 | | Sub-Total - In | 10/30/2001 | 10/30/2001 | 10/29/2001 | 10/31/2001 | 10/31/2001 | 10/31/2001 | 10/30/2001 | 10/30/2001 | 10/24/2001 | 10/29/2001 | 10/23/2001 | 10/01/2001 | 10/15/2001 | 10/31/2001 | 11/01/2001 | 11/07/2001 | 11/01/2001 | 11/07/2001 | 11/02/2001 | 10/23/2001 | 10/25/2001 | 11/02/2001 | | Date | Invoice |
| Total Invoices Processed for Payment | Total Invoices Submitted for Payment from Construction Account Total Invoices Submitted for Payment from Operating Account | 10/24/2001 Beverages / snacks for October 24, 2001 meeting Sub-Total Invoices - Invoices Submitted by City Fiscal Services | Arena steam services - October 2001 | Grand Center steam services - October 2001 | Skywalk steam services - October 2001 | Annual construction support for fiscal year-ending 06/30/2001 | Water and sewer services for Grand Center - October 2001 | Water and sewer services for Arena - October 2001 | Water and sewer services for Arena - October 2001 | Electrical services for Skywalk - October 2001 | | Electrical services for Arena - October 2001 | | Sub-Total - Invoices Submitted by Project Manager | Complete prints, binding and shipping for phase 2E | Prints, binding and shipping for phase 2E, addendum 2 | Prints, binding and shipping for phase 2D | Misc prints for phase 2E addendum 3 | Two spec books for phase 2H | Prints and binding for phase 2E addendum 3 | Misc prints for phase 2H | Misc prints for phase 2D | Prints and binding for phase 2E | Misc blue prints for phase 2E | Misc prints for phase 2E | Bid manuals phase 2E | Shipping and handling for 148 convention prints 2E | Project management services - October 2001 | Contaminated soil dumping - October 22 - 31, 2001 | Construction phase services - October 2001 | System design and presentation 10/01 - 10/24/01 | Project management services - October 2001 | Asbestos removal - police station | Water and sewer services for Hall of Justice - September 2001 | | Asbestos abatement in Hall of Justice - payment 2 | | Description of materials acquired / services received | |

List of Invoices Processed for Payment on November 28, 2001, as Authorized by the Current Bookkeeping Policy

| | | | 0 | 0 | ဂ | ဂ | ဂ | ဂ | 0 | | | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | ဂ | | |
|--------------------------------------|---|---|--|--|--|--|--|--|---|--|---|---------------------------------|--|---------------------------------------|---|--|---|--|---|---|--|---|---------------------------------------|---|
| | | | Priority Health | PricewaterhouseCoopers LLP | Dickinson Wright PLLC | Dickinson Wright PLLC | Dickinson Wright PLLC | Dickinson Wright PLLC | Consumers Energy | Invoices Submitted by City Fiscal Services | | Veenstra Reproduction | Robert Duff Consulting Inc | Progressive AE | Progressive AE | Progressive AE | Ottawa County Landfill | Nextel Communications | McGuire Associates | McGuire Associates | Kent County Dept of Public Works | Consumers Energy | Invoices Submitted by Project Manager | Payee |
| 69 | s s | 49 | | | | | | | G | U) | 49 | | | | | | | | | | | 49 | | 1 |
| 484,213.02 | 452,394.24 31,818.78 | 34,374.29 | 228.56 | 6,200.00 | 285.90 | 108.00 | 108.00 | 2,053.61 | 25,390.22 | | 449,838.73 | 263.08 | 3,325.00 | 16,372.38 | 12,920.10 | 286,977.91 | 77,377.55 | 149.21 | 1,100.00 | 1,100.00 | 11,877.17 | 38,376.33 | | Amount |
| Total Invoices | Total Invoices Total Invoices | Sub-Total Inv | 11/15/2001 | 11/20/2001 | 10/31/2001 | 10/31/2001 | 10/31/2001 | 10/31/2001 | 11/02/2001 | | Sub-Total - in | 11/02/2001 | 11/01/2001 | 11/06/2001 | 11/06/2001 | 11/06/2001 | 11/19/2001 | 11/07/2001 | 04/24/2001 | 01/18/2001 | 10/31/2001 | 11/02/2001 | | Invoice Date |
| Total Invoices Processed for Payment | Total Invoices Submitted for Payment from Construction Account Total Invoices Submitted for Payment from Operating Account | Sub-Total Invoices - Invoices Submitted by City Fiscal Services | Insurance benefits for administrative manager - December 1, 2001 | Audit of 6/30/2001 general purpose financial statements - Pmt #1 | Legal services re construction manager's agreement - Sept 2001 | Legal services re fire / safety consultants - September 2001 | Legal services re bldg technology / communications - Sept 2001 | Legal services re funding and other issues | Electrical services for Grand Center - October 2001 | | Sub-Total - Invoices Submitted by Project Manager | Printing and binding - phase 2D | Communications systems consulting - 07/01/01 thru 10/31/01 | Environmental graphics - October 2001 | On-site architect's representative - October 2001 | Architectural design services - October 2001 | Contaminated soil dumping - November 1 - 17, 2001 | Owner's representatives cellular phone charges thru 11/06/2001 | Research & review access issues re De Vos Hall - April 2001 | Research & review access issues re De Vos Hall - January 2001 | Hall of Justice & Police Station steam services - October 2001 | Electrical services for Hall of Justice & Police Stn - October 2001 | | Description of materials acquired / services received |

C = Construction related expenses
O = Operating / non-construction expenses

List of Invoices Processed for Payment on December 14, 2001, as Authorized by the Current Bookkeeping Policy

| Total Invoices Processed for Payment | \$ 2,413,284.17 To | | |
|--|--------------------|--|---|
| Total Invoices Submitted for Payment from Construction Account Total Invoices Submitted for Payment from Operating Account | \$ 2,331,766.13 To | | |
| Sub-Total Invoices - Invoices Submitted by City Fiscal Services | \$ 81,518.04 Su | | |
| 11/19/2001 Beverages / snacks for November 19, 2001 meeting | 200.00 | Volume Services America | 0 |
| 11/30/2001 Arena steam services - November 2001 | | Kent County Dept of Public Works | 0 |
| 11/30/2001 Grand Center steam services - November 2001 | | Kent County Dept of Public Works | 0 |
| 11/30/2001 Skywalk steam services - November 2001 | 1,392.63 1 | | 0 |
| 11/27/2001 Fire protection water line for Grand Center - Dec 01 - Feb 2002 | 29.59 1 | | 0 |
| 11/29/2001 Water and sewer services for Grand Center - November 2001 | 2,151.05 1 | | 0 |
| | | | 0 |
| 11/27/2001 Fire protection water line for Grand Center - Dec 01 - Feb 2002 | 47.34 1 | | 0 |
| 11/27/2001 Fire protection water line for Grand Center - Dec 01 - Feb 2002 | 29.59 1 | | 0 |
| 11/27/2001 Fire protection water line for Grand Center - Dec 01 - Feb 2002 | | Grand Rapids City Treasurer | 0 |
| 12/06/2001 Water and sewer services for Arena - November 2001 | 0.97 1: | Grand Rapids City Treasurer | 0 |
| 12/06/2001 Water and sewer services for Arena - November 2001 | 3,210.95 1 | Grand Rapids City Treasurer | 0 |
| 11/27/2001 Electrical services for Skywalk - November 2001 | | | 0 |
| 11/27/2001 Electrical services for Arena - November 2001 | 33,781.58 1 | Consumers Energy | 0 |
| 11/27/2001 Bookkeeping services for period ending November 20, 2001 | 639.00 1 | Beene Garter LLP | 0 |
| | | Invoices Submitted by City Fiscal Services | |
| Sub-Total - Invoices Submitted by Project Manager | \$ 2,331,766.13 Su | | |
| 11/30/2001 Project management services - November 2001 | 11,160.00 1 | Sommers, Dale H | ဂ |
| 12/01/2001 Contaminated soil dumping - November 19 - 30, 2001 | 103,381.39 1 | Ottawa County Landfill | C |
| 12/02/2001 Field coordination / meetings with vendors - November 2001 | 3,200.00 1 | Jerry G Fellinger, Fire/Secur Systs | ဂ |
| 12/04/2001 Project management services - November 2001 | 10,592.50 1 | J P Gray Consulting Inc | ဂ |
| 11/27/2001 Fire protection services for Hall of Justice - Dec 01-Feb 02 | 29.59 1 | Grand Rapids City Treasurer | ဂ |
| 11/29/2001 Water and sewer services for Hall of Justice - November 2001 | 1,149.72 1 | Grand Rapids City Treasurer | ဂ |
| 11/27/2001 Fire protection services for Hall of Justice - Dec 01-Feb 02 | | Grand Rapids City Treasurer | ဂ |
| 11/30/2001 Progress Pmt # 12: Construction - foundation / general conditions | 2,165,583.00 1 | Erhardt - Hunt: A Joint Venture | ဂ |
| 12/05/2001 Relocate Hall of Justice sculpture to north Calder Plaza | \$ 36,622.59 1 | Erhardt Construction | ဂ |
| | | Invoices Submitted by Project Manager | |
| Date Description of materials acquired / services received | Amount | Payee | |
| | | | |

C = Convention Center construction related expenses
O = Non-construction / operating expenses



DATE:

January 9, 2002

TO:

Birgit Klohs

Secretary / Treasurer

Grand Rapids - Kent County Convention / Arena Authority

FROM:

Jana M. Wallace

Fiscal Services Administrative Analyst

SUBJECT: Invoices Processed for Payment

Attached for your review are lists of invoices processed for payment during the most recent period. Expenditures by fund are summarized below.

| Dates checks were issued | Operating Fund | Construction Fund |
|--------------------------|----------------|-------------------|
| December 28, 2001 | \$ 33,284.70 | \$ 908,871.38 |
| January 14, 2002 | 1,092,706.16 | 2,052,839.15 |
| Payroll – 12/14/2001 | 2,199.99 | |
| Payroll - 12/28/2002 | 2,070.19 | - |
| Expenditures by Fund | \$1,130,261.04 | \$2,961,710.53 |

Total funds expended by the Grand Rapids - Kent County Convention / Arena Authority during the period December 28 through January 14, 2002, were \$4,091,971.57.

Please call me at 456-4514 if you need additional information.

Attachments



List of Invoices Processed for Payment on January 14, 2002, as Authorized by the Current Bookkeeping Policy

| | Рауее | Amount | Invoice Date | Description of materials acquired / services received |
|------------|--|----------------------------------|-------------------------------|--|
| | Invoices Submitted by Project Manager | | | |
| ဂ | Erhardt - Hunt: A Joint Venture | \$2,003,140.00 | 12/31/2001 | Progress Pmt # 13: Construction - foundation / general conditions |
| ဂ | Grand Rapids City Treasurer | 705.35 | 12/20/2001 | Water and sewer services for Hall of Justice - Nov 27-Dec17, 2001 |
| ဂ | J P Gray Consulting Inc | 7,315.00 | 01/02/2002 | Project management services - December 2001 |
| ဂ | Jerry G Fellinger, Fire/Secur Systs | 1,800.00 | 01/03/2002 | Correspondence / meetings with vendors - December 2001 |
| ဂ | KONE Inc. | 374.84 | 11/29/2001 | Power outage affected City Hall elevator electrical system |
| ဂ | Ottawa County Landfill | 27,604.80 | 01/02/2002 | Contaminated soil dumping - December 17 - 21, 2001 |
| ဂ | Sommers, Dale H | 10,960.00 | 12/31/2001 | Project management services - December 2001 |
| ဂ | Veenstra Reproduction | 159.20 | 12/10/2001 | Prints for Phase 2E |
| ဂ | Veenstra Reproduction | 196.24 | 12/17/2001 | Prints and copies Phases 2C, 2D and addenda |
| ဂ | Veenstra Reproduction | 114.30 | 12/19/2001 | Prints for Phases 2C, 2D and 2E |
| ဂ | Veenstra Reproduction | 178.10 | 12/19/2001 | Prints, binding and shipping Phase 2D, bulletin #2 |
| ဂ | Veenstra Reproduction | 124.80 | 12/19/2001 | Misc printing |
| ဂ | Veenstra Reproduction | 166.52 | 12/28/2001 | Misc printing and binding |
| | | \$2,052,839.15 | Sub-Total - in | Invoices Submitted by Project Manager |
|) | Invoices Submitted by City Fiscal Services | \$ 30 00A 3A | 19/97/9001 | Electrical services for Arena - December 2001 |
|) | Consumers Energy | 1 151 46 | 12/26/2001 | Electrical services for Skywalk - December 2001 |
|) (| Crond Bonido City Traceuror | 1, 101, 10 | 04/03/2007 | Water and sewer services for Arena - December 2001 |
|) C | Grand Rapids City Transmor | 1,900.70 | 12/27/2002 | Water and sewer services for Grand Center - December 2001 |
| o (| GR-KC Convention / Arena Authority | 1 000 000 00 | 01/09/2002 | Annual construction support for fiscal year-ending 06/30/2002 |
| 0 | Kent County Dept of Public Works | 2,656.32 | 12/31/2001 | Skywalk steam services - December 2001 |
| 0 | Kent County Dept of Public Works | 24,184.28 | 12/31/2001 | Grand Center steam services - December 2001 |
| 0 | Kent County Dept of Public Works | 31,381.43 | 12/31/2001 | Arena steam services - December 2001 |
| 0 | Rapid Hot Coffee Service | 27.68 \$1,092,706.16 | 12/05/2001 Sub-Total Inv | 12/05/2001 Beverages / snacks for December 5, 2001 meeting Sub-Total Invoices - Invoices Submitted by City Fiscal Services |
| | | \$2,052,839.15 \$1,092,706.16 | Total Invoices Total Invoices | Total Invoices Submitted for Payment from Construction Account Total Invoices Submitted for Payment from Operating Account |
| | | \$3,145,545.31 | Total Invoices | Total Invoices Processed for Payment |

C = Convention Center construction related expenses

List of Invoices Processed for Payment on December 28, 2001, as Authorized by the Current Bookkeeping Policy

| Total Invoices Processed for Payment | Total Invoices | \$ 942,156.08 | |
|--|-------------------------------|-------------------------------|---|
| Total Invoices Submitted for Payment from Construction Account Total Invoices Submitted for Payment from Operating Account | Total Invoices Total Invoices | \$ 908,871.38 \$ 33,284.70 | |
| Sub-Total Invoices - Invoices Submitted by City Fiscal Services | Sub-Total Invo | \$ 33,284.70 | |
| Holiday reception / meeting on December 5, 2001 | 12/05/2001 | 286.86 | University Club |
| Insurance benefits for administrative manager - January 1, 2002 | 11/15/2001 | 228.56 | Priority Health |
| Legal services re CAATS and devosplace.com - October 2001 | 11/30/2001 | 2,902.50 | Dickinson Wright PLLC |
| Legal services re concession agreement - October 2001 | 11/30/2001 | 175.50 | Dickinson Wright PLLC |
| Electrical services for Grand Center - November 2001 | 12/06/2001 | 29,000.28 | Consumers Energy |
| Bookkeeping services for period ended December 17, 2001 | 12/20/2001 | 591.00 | Beene Garter LLP |
| Memorial contribution for Harry C. Sommers | 12/12/2001 | 100.00 | Invoices Submitted by City Fiscal Services American Heart Association |
| Sub-10tal - IIIvoices Subiliitaa by Froject mailager | oub-local - IIIV | \$ 500,071.30 | |
| Corp. g and committee the property of the prop | Sub Total Inc | 200 | Acciletta i vebiodaction |
| Copying and scanning - steel service weld procedures | 12/07/2001 | 86 75 | Veenstra Reproduction |
| Miscellaneous services | 12/10/2001 | 199.48 | Veenstra Reproduction |
| | 12/06/2001 | 56.48 | Veenstra Reproduction |
| | 12/04/2001 | 88.33 | Veenstra Reproduction |
| Printing, binding and shipping for Phase 2H | 11/12/2001 | 1,490.08 | Veenstra Reproduction |
| Printing, binding and shipping for Phase 2E | 11/09/2001 | 4,422.62 | Veenstra Reproduction |
| Copy 150 sets Phase 2E | 11/08/2001 | 736.08 | Veenstra Reproduction |
| Bid books and project manuals - Phase 2E | 11/01/2001 | 4,335.10 | Veenstra Reproduction |
| Printing and binding - Phases 2D and 2E | 11/09/2001 | 518.16 | Veenstra Reproduction |
| Environmental graphics - November 2001 | 12/18/2001 | 4,161.10 | Progressive AE |
| On-site architect's representative - November 2001 | 12/18/2001 | 16,363.50 | Progressive AE |
| Architectural design services - November 2001 | 12/18/2001 | 235,234.74 | Progressive AE |
| Architectural design services re change order - October 2001 | 11/08/2001 | 54,276.93 | Progressive AE |
| Contaminated soil dumping - December 3 - 14, 2001 | 12/17/2001 | 100,251.25 | Ottawa County Landfill |
| Owner's representatives cellular phone charges thru 12/06/2001 | 12/07/2001 | 149.72 | Nextel Communications |
| Construction phase services - November 2001 | 12/12/2001 | 94,854.45 | Materials Testing Consultants |
| Power outage affected City Hall elevator electrical system | 12/10/2001 | 142.21 | KONE Inc. |
| Asbestos abatement in Hall of Justice - payment 3 | 12/04/2001 | \$ 391,504.40 | Champion Environmental Services Inc |
| | | | Invoices Submitted by Project Manager |
| Description of materials acquired / services received | Date | Amount | Payee |
| | Invoice | | J |

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C = Construction related expenses
O = Operating / non-construction expenses



GRAND CENTER

FINANCIAL STATEMENT FOR THE PERIOD ENDED NOVEMBER 30, 2001

Distribution:

Grand Rapids -- Kent County Convention / Arena Authority
Robert White
Glen Mon
Bob Johnson
Gary McAneney
John Szudzik
Richard MacKeigan
Chris Machuta



GRAND CENTER ROLLING FORECAST - YE 6/30/02 SUMMARY

| | YTD Actual | Roll | TOTAL FYE | BUDGET FYE | VARIANCE |
|---|------------|-----------|--------------|---------------|----------|
| NO. EVENTS | 132 | 187 | 319 | 318 | 1 |
| ATTENDANCE | 123,800 | 343,326 | 467,126 | 494,970 | (27,844) |
| DIRECT EVENT REVENUE | 408,652 | 732,102 | 1,140,754 | 1,133,612 | 7,142 |
| ANCILLARY REVENUE | 174,311 | 305,795 | 480,106 | 499,919 | (19,813) |
| TOTAL EVENT REVENUE | 582,963 | 1,037,897 | 1,620,860 | 1,633,531 | (12,671) |
| YOTAL OTHER REVENUE | 40,885 | 84,343 | 125,228 | 136,000 | (10,772) |
| TOTAL OPERATING REVENUE | 623,848 | 1,122,240 | 1,746,088 | 1,769,531 | (23,443) |
| INDIRECT EXPENSES | | | | | |
| EXECUTIVE | 30,736 | 47,768 | 78,504 | 81,433 | 2,929 |
| FINANCE | 53,148 | 88,534 | 141,682 | 145,356 | 3,674 |
| MARKETING | 18,362 | 80,282 | 98,644 | 139,854 | 41,210 |
| OPERATIONS | 220,490 | 234,123 | 454,613 | 445,575 | (9,038) |
| EVENT SERVICES | 129,729 | 277,917 | 407,646 | 417,843 | 10,197 |
| BOX OFFICE | 19,045 | 33,759 | 52,804 | 60,682 | 7,878 |
| OVERHEAD | 342,525 | 630,824 | 973,349 | 984,945 | 11,596 |
| TOTAL OPERATING EXP. | 814,035 | 1,393,207 | 2,207,242 | 2,275,688 | 68,446 |
| NET REVENUE ABOVE EXPENSES | (190,187) | (270,967) | (461,154) | (506,157) | (91,889) |
| CAPITAL | 63,339 | 48,661 | 112,000 | 112,000 | |
| NET OPERATING REVENUE OVER OPERATING EXPENSES | (253,526) | (319,628) | (573,154) | (618,157) | (91,889) |

ESTIMATED MANAGEMENT FEE CALCULATION

BENCHMARK REVENUES \$ 1,769,531 PROJECTED REVENUES \$ 1,746,088

PROJECTED INCREASE \$ (23,443)

20% OF FIRST \$500,000 \$ 25% OF \$500,000 AND ABOVE \$

TOTAL INCENTIVE FEE \$.

TOTAL BASE F/Y 2002 \$ 225,000

TOTAL FEE FOR F/Y 2002 \$ 225,000

Comments:

The Grand Center continues to perform better than the budget, however, in line with the expectations from the revised forecast. DeVos Hall has been very busy during the 2nd Quarter, and the revenue generated from these events has offset the shortage created by the loss of space in the conventions space of the Grand Center.

General Manager

GRAND CENTER FINANCIAL STATEMENT HIGHLIGHTS FOR MONTH ENDED NOVEMBER 30, 2001

The following schedule summarizes operating results for the month ending and the YTD ending November 30, 2001, compared to budget and to the prior year:

| MONTH | November Actual | November Budget | November FY 2000 |
|---------------------|--------------------|--------------------|---------------------|
| Number of Events | 33 | 30 | 33 |
| Attendance | 39,785 | 44,300 | 41,263 |
| Direct Event Income | \$154,180 | \$122,624 | \$143,898 |
| Ancillary Income | 78,486 | 75,083 | 74,298 |
| Other Income | 8,330 | 11,333 | 10,521 |
| Indirect Expenses | (179,961) | (189,642) | (152,654) |
| Net Income | \$61,035 | \$19,398 | \$76,063 |

| YTD | YTD 2002 Actual | YTD 2002 Budget | YTD 2001 Prior Year |
|------------------------|--------------------|--------------------|------------------------|
| Number of Events | 132 | 114 | 145 |
| Attendance | 123,800 | 135,670 | 130,880 |
| Direct Event Income | 408,652 | 333,888 | 438,367 |
| Ancillary Income | 174,311 | 164,200 | 240,370 |
| Other Income | 40,885 | 56,665 | 52,602 |
| Indirect Expenses | (814,035) | (948,210) | (784,515) |
| Net Income | (\$190,187) | (\$393,457) | (\$53,177) |
| Less Capital | (\$63,339) | (\$63,339) | \$0 |
| Net Income after Capit | (\$253,526) | (\$456,796) | (\$53,177) |

EVENT INCOME

Event income came in above expectations with the addition of the Jerry Seinfeld concert, and the larger than expected Woodworkers show.

ANCILLARY INCOME

Ancillary income came in at expected levels for the month.

INDIRECT EXPENSES

Indirect expenses came in slightly below budgeted numbers for the month. Most of the savings came as a result of over expensing expected utility charges in the previous two months.

GRAND CENTER FACILITY STATEMENT OF INCOME PERIOD ENDING 11/30/01

| | | CURRENT | | | YTD | |
|---------------------------|-----------------|-----------------|---------------|-------------------|-------------------|-------------------|
| | ACTUAL | BUDGET | LAST YEAR | ACTUAL | BUDGET | LAST YEAR |
| | | | | | | |
| DUCTUM TAYOMS | | | | | | |
| EVENT INCOME | | | | | | |
| DIRECT EVENT INCOME | | | | | | |
| RENTAL INCOME | 152,359 | 125,518 | 137,389 | 407,724 | 338,043 | 456,828 |
| SERVICES INCOME | 1,821 | <2,894> | 6,509 | 928 | <4,155> | <18,461> |
| TOTAL DIRECT EVENT INCOME | 154,180 | 122,624 | 143,898 | 408,652 | 333,888 | 438,367 |
| ANCILLARY INCOME | | | | | | |
| | | | | | | |
| FOOD & BEVERAGE | | 16,011 | 22,318 | 49,730 | 50,311 | 107,383 |
| NOVELTY | 457 | 2,166 | 1,711 | 10,594 | 5,572 | 2,424 |
| ELECTRICAL | 11,276 | 2,220 | 0 | 15,143 | 4,540 | 120 564 |
| OTHER ANCILLARY | 53,030 | 54,686 | 50,269 | 98,844 | 103,777 | 130,564 |
| TOTAL ANCILLARY INCOME | 78,486 | 75,083 | 74,298 | 174,311 | 164,200 | 240,370 |
| TOTAL EVENT INCOME | 232,666 | 197,707 | 218,196 | 582,963 | 498,088 | 678,737 |
| OTHER OPERATING INCOME | 8,330 | 11,333 | 10,521 | 40,885 | 56,665 | 52,602 |
| ADJUSTED GROSS INCOME | 240,996 | 209,040 | 228,718 | 623,848 | 554,753 | 731,339 |
| | , | · | · | | | |
| INDIRECT EXPENSES | | | | | | |
| EXECUTIVE | · | | 1,850 | 30,736 | 33,930 | 11,569 |
| FINANCE | 16,113 | 12,114 | 10,073 | 53,148 | 60,570 | 49,963 |
| MARKETING | 3,863 | 11,653 | 4,799 | 18,362 | 58,265 | 37,033 |
| OPERATIONS | 31,866 | 37,131 | 40,740 | 220,490 | 185,655 | |
| EVENT MANAGEMENT | 64,887 | 34,820 | 0 | 129,729 | 174,100 | 15 517 |
| BOX OFFICE OVERHEAD | 5,459 48,867 | 5,058 82,080 | 235 94,957 | 19,045 342,525 | 25,290 410,400 | 15,517 394,991 |
| INDIRECT EXPENSES | 179,961 | 189,642 | | 814,035 | | 784,515 |
| | | | | | | |
| NET OPERATING INCOME | 61,035 | 19,398 | 76,063 | <190,187> | <393,457> | <53,177> |
| OTHER EXPENSES | | | | | | |
| OTHER EXPENSE (INCOME) | 0 | | | 63,339 | | 0 |
| OTHER EXPENSES | 0 | | 0 | 63,339 | | 0 |
| NET INCOME (LOSS) | 61.035 | 19,398 | 76,063 | <253,526> | <456,796> | <53,177; |
| | | | | | | |
| | | | | | | |

GRAND CENTER STATEMENT OF SERVICES INCOME PERIOD ENDING 11/30/01

| | | CURRENT | | | YEAR TO DATE | |
|-------------------------------|-----------|---------|-----------|----------|--------------|-----------|
| | ACTUAL | BUDGET | LAST YEAR | ACTUAL | BUDGET | LAST YEAR |
| Advertising Billed | 1,672 | 0 | 0 | 20,083 | 0 | o |
| Stagehands Billed | 79,644 | 63,650 | 91,101 | 247,602 | 183,200 | 222,634 |
| Security Billed | 11,139 | 13,450 | 12,351 | 35,906 | 24,730 | 26,087 |
| Ushers & Tix Takers Billed | 16,215 | 15,380 | 14,305 | 43,413 | 41,630 | 39,675 |
| Box Office Billed | 1,900 | 2,000 | 1,800 | 6,200 | 5,900 | 5,350 |
| Ticketing Service Billed | 15,895 | 10,175 | 12,622 | 42,762 | 32,675 | 25,092 |
| Utilities Billed | 2,800 | 0 | 2,800 | 3,650 | 0 | 6,600 |
| City Police Fire Billed | 2,046 | 1,070 | 2,542 | 6,588 | 1,940 | 4,557 |
| Traffic Control Billed | 4,157 | 6,300 | 1,636 | 7,130 | 6,820 | 2,419 |
| EMT Medical Billed | 2,007 | 2,303 | 1,859 | 7,627 | 7,725 | 5,707 |
| Cleaning Billed | 234 | 0 | 0 | 1,874 | 0 | 315 |
| Insurance Billed | 150 | 0 | 720 | 731 | 0 | 1,936 |
| Telephone Billed | 1,385 | 0 | 865 | 3,395 | 150 | 1,015 |
| Other Production Billed | 1,316 | 0 | 1,249 | 28,140 | 0 | 9,199 |
| TOTAL SERVICE INCOME | 140,560 | 114,328 | 143,851 | 455,100 | 304,770 | 350,584 |
| Advertising Expense | 1,672 | 0 | 0 | 18,893 | 0 | 0 |
| Stagehand Wages | 78,986 | 61,741 | 85,380 | 244,399 | 177,706 | 214,222 |
| Security Wages | 0 | 0 | 12,440 | 7,722 | 2,930 | 26,299 |
| Contracted Security Expense | 11,139 | 13,450 | , 0 | 28,478 | 21,800 | 0 |
| Ushers & T/T Wages | 11,351 | 10,766 | 10,014 | 30,389 | 29,141 | 27,772 |
| Ticket Sellers Wages | 959 | 2,284 | 2,808 | 4,735 | 7,316 | 9,255 |
| Ticket Service Charge Expense | 8,047 | 2,688 | 5,326 | 17,275 | 8,202 | 9,199 |
| City Police Fire Expense | 2,046 | 1,070 | 2,542 | 6,588 | 1,940 | 4,557 |
| Traffic Control Expense | 7,553 | 9,750 | 4,870 | 13,938 | 11,660 | 10,450 |
| EMT Medical Expense | 1,505 | 2,303 | 905 | 5,403 | 7,725 | 4,411 |
| Cleaning Wages | 14,108 | 13,170 | 11,572 | 50,471 | 40,505 | 54,433 |
| Insurance Expense | 120 | 0 | 576 | 595 | 0 | 1,554 |
| Other Production Expense | 1,252 | 0 | 911 | 25,287 | 0 | 6,893 |
| TOTAL SERVICE EXPENSE | 138,739 | 117,222 | 137,342 | 454,172 | 308,925 | 369,045 |
| NET SERVICE INCOME | 1,821 | <2,894> | 6,509 | 928 | <4,155> | <18,461> |
| NOT DEVAICE INCOME | ********* | , | | ======== | | |

GRAND CENTER

STATEMENT OF FINANCIAL POSITION PERIOD ENDING 11/30/01

| ASSETS | |
|-------------------------------|---|
| CURRENT ASSETS | |
| CASH | 785,517 |
| ACCOUNTS RECEIVABLE | 701,637 |
| PREPAID EXPENSES | 47,318 |
| TOTAL CURRENT ASSETS | 1,534,472 |
| | |
| FIXED ASSETS | |
| TOTAL ASSETS | 1,534,472 |
| | 222223332723 |
| LIABILITIES & EQUITY | |
| CURRENT LIABILITIES | |
| ACCOUNTS PAYABLE | 380,132 |
| ACCRUED EXPENSES | 41,847 |
| ADVANCED TIX SALES & DEPOSITS | 655,908 |
| | |
| TOTAL CURRENT LIABILITIES | 1,077,887 |
| | |
| | |
| | |
| EQUITY | |
| FUNDING RECEIVED | 164,195 |
| RETAINED EARNINGS | 545,916 |
| NET INCOME (LOSS) | <253,526> |
| | |
| TOTAL EQUITY | 456,584 |
| | |
| TOTAL LIABILITIES & EQUITY | 1,534,472 |
| | ======================================= |

GRAND CENTER INDIRECT EXPENSE SUMMARY PERIOD ENDING 11/30/01

| | | -CURRENT | | | YTD | |
|--------------------------------|---------------|----------|--|-----------|-----------|-----------|
| | ACTUAL | BUDGET | LAST YEAR | ACTUAL | BUDGET | LAST YEAR |
| | | 46.705 | 22 072 | 200 061 | 222 525 | 124 221 |
| Salaries Administration | 62,018 | 46,705 | 22,872 | 200,961 | 233,525 | 134,221 |
| Part-Time | 18,326 | 10,741 | 9,016 | 49,664 | 53,705 | 40,174 |
| Wages-Trade | 113,652 | 72,348 | 107,303 | 353,750 | 361,740 | 337,382 |
| Auto Expense | 1,521 | 1,771 | 1,021 | 7,254 | 8,855 | 4,804 |
| Taxes & Benefits | 31,777 | 26,812 | 27,376 | 113,378 | 134,060 | 102,713 |
| Less: Allocation/Reimbursement | <120,259> | <86,166> | <117,846> | <384,203> | <430,830> | <353,553> |
| TOTAL LABOR COSTS | 107,035 | 72,211 | 49,742 | 340,804 | 361,055 | 265,741 |
| Contracted Security | 4,290 | 5,200 | 2,318 | 22,860 | 26,000 | 22,576 |
| Other Contracted Services | 0 | 175 | 190 | 598 | 875 | 788 |
| Travel & Entertainment | 0 | 766 | <64> | 2,183 | 3,830 | 1,138 |
| Corporate Travel | 0 | 313 | 0 | 602 | 1,565 | 3,331 |
| Meetings & Conventions | 0 | 1,641 | 0 | 3,794 | 8,205 | 819 |
| Dues & Subscriptions | 455 | 141 | 0 | 537 | 705 | 774 |
| Employee Training | 0 | 767 | 0 | 338 | 3,835 | 25 |
| Miscellaneous Expense | 0 | 0 | 0 | 66 | 0 | 110 |
| Computer Expense | 2,082 | 5,317 | 5,941 | 14,908 | 26,585 | 23,463 |
| Professional Fees | 1,125 | 1,667 | 1,125 | 5,729 | 8,335 | 5,625 |
| Marketing & Advertising | 649 | 833 | 862 | 7,042 | 4,165 | 3,700 |
| Box Office Expenses | 1 | 0 | 34 | 264 | 0 | 46 |
| Small Equipment | 0 | . 0 | 0 | 0 | 0 | 813 |
| Trash Removal | 1,478 | 2,667 | 2,561 | 3,579 | 13,335 | 6,421 |
| Equipment Rental | 202 | 350 | 933 | 664 | 1,750 | 4,180 |
| Landscaping | 0 | 0 | 95 | 0 | 0 | 3,549 |
| Exterminating | 375 | 350 | 0 | 1,800 | 1,750 | 2,260 |
| Cleaning | 0 | 625 | 196 | 613 | 3,125 | 4,892 |
| Construction Costs | 0 | 0 | 0 | 777 | 0 | 0 |
| Repairs & Maintenance | 6,558 | 8,583 | 0 | 38,192 | 42,915 | 9,241 |
| Supplies | 9,005 | 11,270 | 107 | 42,608 | 56,350 | 61,084 |
| Bank Service Charges | 1,044 | 625 | 1,083 | 5,028 | 3,125 | 7,106 |
| Insurance | 6,869 | 8,583 | 954 | 37,798 | 42,915 | 50,072 |
| Other Taxes | 0 | 300 | 822 | 0 | 1,500 | 2,535 |
| Printing & Stationary | 0 | 916 | 278 | 1,008 | 4,580 | 838 |
| Office Supplies | 319 | 625 | 3 | 3,559 | 3,125 | 2,988 |
| Postage | 19 | 250 | 110 | 501 | 1,250 | 634 |
| Parking Expense | 1,624 | 1,167 | 2,634 | 8,091 | 5,835 | 9,004 |
| Telephone Long Distance | 2,224 | 2,550 | 20,172 | 9,474 | 12,750 | 29,802 |
| Utilities | 15,323 | 43,000 | 47,365 | 164,195 | 215,000 | 173,574 |
| Base Fee | 18,750 | 18,750 | | 93,750 | 93,750 | 74,779 |
| Incentive Fee | 535 | 0 | 535 | 2,675 | 0 | 12,608 |
| TOTAL MATERIAL AND SERVICES | 72,926 | 117,431 | 102,912 | 473,231 | 587,155 | 518,775 |
| TOTAL INDIRECT EXPENSES | 179,961 | 189,642 | 152,654 | 814,035 | 948,210 | 784,515 |
| | P000000000000 | | ###################################### | | | |



GRAND CENTER

FINANCIAL STATEMENT FOR THE PERIOD ENDED DECEMBER 31, 2001

Distribution:

Grand Rapids – Kent County Convention / Arena Authority
Robert White
Glen Mon
Bob Johnson
Gary McAneney
John Szudzik
Richard MacKeigan
Chris Machuta



GRAND CENTER ROLLING FORECAST - YE 6/30/02 SUMMARY

| | | | YTD Actual | Roll | TOTAL FYE | BUDGET FYE | VARIANCE |
|---|----------|------------------------|---|---|--|---|---|
| NO. EVENTS | | | 171 | 176 | 347 | 318 | 29 |
| ATTENDANCE | | | 177,471 | 306,550 | 484,021 | 494,970 | (10,949) |
| DIRECT EVENT REVENUE | | | 577,535 | 713,251 | 1,290,786 | 1,133,612 | 157,174 |
| ANCILLARY REVENUE | | | 228,770 | 273,334 | 502,104 | 499,919 | 2,185 |
| TOTAL EVENT REVENUE | | | 806,305 | 986,585 | 1,792,890 | 1,633,531 | 159,359 |
| TOTAL OTHER REVENUE | | | 51,441 | 54,000 | 105,441 | 136,000 | (30,559) |
| TOTAL OPERATING REVENUE | | | 857,746 | 1,040,585 | 1,898,331 | 1,769,531 | 128,800 |
| INDIRECT EXPENSES EXECUTIVE FINANCE MARKETING OPERATIONS EVENT SERVICES BOX OFFICE OVERHEAD | | | 37,077 65,813 20,721 252,637 152,534 23,068 430,507 | 41,125 82,600 27,600 217,659 245,300 39,200 522,850 | 78,202 148,413 48,321 470,296 397,834 62,268 953,357 | 81,433 145,356 139,854 445,575 417,843 60,682 984,945 | 3,231 (3,057) 91,533 (24,721) 20,009 (1,586) 31,588 |
| TOTAL OPERATING EXP. | | | 982,354 | 1,176,334 | 2,158,691 | 2,275,688 | 116,997 |
| NET REVENUE ABOVE EXPENSES | | | (124,608) | (135,749) | (260,360) | (506,157) | 245,797 |
| CAPITAL | | | 63,339 | 48,661 | 112,000 | 112,000 | |
| NET OPERATING REVENUE OVER | | | (187,947) | (184,410) | (372,360) | (618,157) | 245,797 |
| **ESTIMATED** MANAGEMENT FEE CALCULATION | | | Comments: December is the mid point | | | | |
| BENCHMARK REVENUES PROJECTED REVENUES | \$ \$ | 1,769,531 1,898,331 | facility performed above e is expected that there will for the second half of the f | be a slight drop off f | rom the original ex | pectations | |

December is the mid point of the fiscal year for the Grand Center. The facility performed above expected levels for the first half, and while it is expected that there will be a slight drop off from the original expectations for the second half of the fiscal year, the Grand Center should finish the fiscal year well ahead of expectations. The two main factors involved have been the very successful year for Devos Hall, having contributed more than two-thirds of the increase in revenue. The other factor has been the savings in indirect expenses. Most of this savings is a result of the still vacant Director of Sales position that was in the original budget.

,

128,800

225,000

225,000

PROJECTED INCREASE

20% OF FIRST \$500,000

TOTAL INCENTIVE FEE TOTAL BASE F/Y 2002

TOTAL FEE FOR F/Y 2002

25% OF \$500,000 AND ABOVE

General Manager

GRAND CENTER FINANCIAL STATEMENT HIGHLIGHTS FOR MONTH ENDED DECEMBER 31, 2001

The following schedule summarizes operating results for the month ending and the YTD ending December 31, 2001, compared to budget and to the prior year:

| MONTH | December December Actual Budget | | December FY 2000 |
|---------------------|---------------------------------|-----------|---------------------|
| Number of Events | 39 | 35 | 40 |
| Attendance | 53,671 | 52,400 | 56,289 |
| Direct Event Income | \$168,883 | \$127,718 | \$151,658 |
| Ancillary Income | 54,460 | 46,958 | 58,733 |
| Other Income | 10,556 | 11,333 | 12,505 |
| Indirect Expenses | (168,320) | (189,642) | (208,532) |
| Net Income | \$65,579 | (\$3,633) | \$14,364 |

| YTD | YTD 2002 Actual | YTD 2002 Budget | YTD 2001 Prior Year |
|------------------------|--------------------|--------------------|------------------------|
| Number of Events | 171 | 149 | 182 |
| Attendance | 177,471 | 188,820 | 187,169 |
| Direct Event Income | 577,535 | 461,606 | 590,025 |
| Ancillary Income | 228,770 | 211,158 | 299,103 |
| Other Income | 51,441 | 67,998 | 65,106 |
| Indirect Expenses | (982,354) | (1,137,852) | (993,047) |
| Net Income | (\$124,608) | (\$397,090) | (\$38,813) |
| Less Capital | | (\$63,339) | \$0 |
| Net Income after Capit | (\$124,608) | (\$460,429) | (\$38,813) |

EVENT INCOME

Event income came in above expectations for the month. Most of the increase was a result of the two sold out Tran Siberian Orchestra dates in Devos Hall. The second show of which was put on-sale 8 days out and still sold out.

ANCILLARY INCOME

Ancillary income came in above expectations as spending at the events hosted during the month in all categories was stronger than expected. No one event stood out among the others.

INDIRECT EXPENSES

Indirect expenses came in slightly lower than expected. The Grand Center was not very busy during the end of the month, which helped keep utility expenses lower than normal for December. This trend will not continue during the 3rd quarter of the fiscal year.

GRAND CENTER FACILITY STATEMENT OF INCOME PERIOD ENDING 12/31/01

| | ACTUAL | BUDGET | LAST YEAR | ACTUAL | BUDGET | LAST YEAR |
|---------------------------|---------|---------|-----------------|------------|-----------|-----------|
| | | | | | | |
| EVENT INCOME | | | | | | |
| DIRECT EVENT INCOME | | | | | | |
| RENTAL INCOME | 159,435 | 117,400 | 133,435 | 567,159 | 455,443 | 590,263 |
| SERVICES INCOME | 9,448 | 10,318 | 18,223 | 10,376 | 6,163 | <238: |
| TOTAL DIRECT EVENT INCOME | 168,883 | 127,718 | 151,658 | 577,535 | 461,606 | 590,025 |
| ANCILLARY INCOME | | | | | | |
| POOR & DEVERBAGE | 24,275 | 21,943 | 29,285 | 74,005 | 72,254 | 136,668 |
| FOOD & BEVERAGE NOVELTY | 3,385 | 1,140 | 3,004 | 13,979 | 6,712 | 5,428 |
| ELECTRICAL | 1,473 | 880 | 0 | 16,616 | 5,420 | 0 |
| OTHER ANCILLARY | 25,326 | 22,995 | 26,443 | 124,170 | 126,772 | 157,007 |
| TOTAL ANCILLARY INCOME | 54,460 | 46,958 | 58,733 | 228,770 | 211,158 | 299,103 |
| TOTAL EVENT INCOME | 223,343 | 174,676 | 210,390 | 806,305 | 672,764 | 889,127 |
| OTHER OPERATING INCOME | 10,556 | 11,333 | 12,505 | 51,441 | 67,998 | 65,106 |
| ADJUSTED GROSS INCOME | 233,899 | 186,009 | 222,895 | 857,747 | 740,762 | 954,234 |
| INDIRECT EXPENSES | | | | | | |
| EXECUTIVE | 6,341 | 6,786 | 5,779 | 37,077 | 40,716 | 17,349 |
| FINANCE | 12,664 | 12,114 | 12,612 | 65,812 | 72,684 | 62,575 |
| MARKETING | 2,358 | 11,653 | 8,612 | 20,721 | 69,918 | 45,645 |
| OPERATIONS | 32,147 | 37,131 | 93,838 | 252,637 | 222,786 | 369,280 |
| EVENT MANAGEMENT | 22,803 | 34,820 | 0 | 152,532 | 208,920 | 10 500 |
| BOX OFFICE OVERHEAD | | | 3,063 84,627 | | | |
| INDIRECT EXPENSES | 168,320 | | 208,532 | | | |
| | | | | | | |
| ET OPERATING INCOME | 65,579 | <3,633> | 14,363 | <124,608> | <397,090> | <38,813: |
| THER EXPENSES | | | _ | | | • |
| OTHER EXPENSE (INCOME) | 0 | | | 63,339 | 63,339 | 0 |
| THER EXPENSES | 0 | 0 | 0 | 63,339 | 63,339 | 0 |
| | | | | | | |

GRAND CENTER STATEMENT OF SERVICES INCOME PERIOD ENDING 12/31/01

| | | | | | YEAR TO DATE | } |
|--|---------|--|-----------|---------|--------------|-----------|
| | ACTUAL | BUDGET | LAST YEAR | ACTUAL | BUDGET | LAST YEAR |
| navoniales Pilled | 373 | 0 | 862 | 20,456 | 0 | 862 |
| Advertising Billed | 119,841 | 84,900 | 119,883 | 367,443 | 268,100 | 342,517 |
| Stagehands Billed | 8,015 | 5,430 | 6,366 | 43,921 | 30,160 | 32,454 |
| Security Billed Ushers & Tix Takers Billed | 22,757 | 20,590 | 20,274 | 66,170 | 62,220 | 59,948 |
| Box Office Billed | 2,900 | 2,700 | 2,700 | 9,100 | 8,600 | 8,050 |
| Ticketing Service Billed | 24,796 | 17,900 | 24,316 | 67,558 | 50,575 | 49,408 |
| Utilities Billed | 0 | 0 | 0 | 3,650 | 0 | 6,600 |
| | 3,038 | 370 | 2,434 | 9,626 | 2,310 | 6,990 |
| City Police Fire Billed Traffic Control Billed | 1,070 | 1,150 | 1,108 | 8,200 | 7,970 | 3,527 |
| EMT Medical Billed | 2,578 | 2,479 | 2,234 | 10,205 | 10,204 | 7,940 |
| | 2,3,8 | 0 | 0 | 1,874 | 0 | 315 |
| Cleaning Billed Insurance Billed | 311 | 0 | 25 | 1,042 | 0 | 1,961 |
| Telephone Billed | 1,025 | 0 | 975 | 4,420 | 150 | 1,990 |
| Other Production Billed | 7,927 | 0 | 3,943 | 36,067 | 0 | 13,142 |
| TOTAL SERVICE INCOME | 194,633 | 135,519 | 185,119 | 649,733 | 440,289 | 535,703 |
| Advertising Expense | <11> | 0 | 862 | 18,882 | 0 | 862 |
| Stagehand Wages | 119,867 | 82,354 | 112,212 | 364,265 | 260,060 | 326,434 |
| Security Wages | 0 | 0 | 6,380 | 7,722 | 2,930 | 32,679 |
| Contracted Security Expense | 7,980 | 5,430 | 0 _ | 36,458 | 27,230 | 0 |
| Ushers & T/T Wages | 15,930 | 14,413 | 14,192 | 46,319 | 43,554 | 41,964 |
| Ticket Sellers Wages | 1,256 | 3,654 | 3,292 | 5,990 | 10,970 | 12,546 |
| Ticket Service Charge Expense | 10,567 | 5,391 | 9,564 | 27,843 | 13,593 | 18,762 |
| City Police Fire Expense | 3,038 | 370 | 2,434 | 9,626 | 2,310 | 6,990 |
| Traffic Control Expense | 1,310 | 1,350 | 1,609 | 15,248 | 13,010 | 12,059 |
| EMT Medical Expense | 1,928 | 2,479 | 1,583 | 7,331 | 10,204 | 5,994 |
| Cleaning Wages | 14,370 | 9,760 | 11,228 | 64,841 | 50,265 | 65,661 |
| Insurance Expense | 249 | 0 | 25 | 844 | 0 | 1,579 |
| Other Production Expense | 8,701 | 0 | 3,517 | 33,988 | 0 | 10,410 |
| TOTAL SERVICE EXPENSE | 185,185 | 125,201 | 166,897 | 639,357 | 434,126 | 535,941 |
| NET SERVICE INCOME | 9,448 | 10,318 | 18,223 | 10,376 | 6,163 | <238> |
| | | *===================================== | | | | ******* |

GRAND CENTER

STATEMENT OF FINANCIAL POSITION PERIOD ENDING 12/31/01

| ASSETS | |
|-------------------------------|--------------|
| CURRENT ASSETS | |
| CASH | 1,610,194 |
| ACCOUNTS RECEIVABLE | 488,246 |
| PREPAID EXPENSES | 48,260 |
| | |
| TOTAL CURRENT ASSETS | 2,146,701 |
| | |
| | |
| FIXED ASSETS | |
| | |
| | |
| TOTAL ASSETS | 2,146,701 |
| | 853488888833 |
| | |
| LIABILITIES & EQUITY | |
| CURRENT LIABILITIES | |
| ACCOUNTS PAYABLE | 887,299 |
| ACCRUED EXPENSES | 83,273 |
| ADVANCED TIX SALES & DEPOSITS | 603,246 |
| | |
| TOTAL CURRENT LIABILITIES | 1,573,818 |
| | |
| | |
| | |
| EQUITY | |
| FUNDING RECEIVED | 214,914 |
| RETAINED EARNINGS | 545,916 |
| NET INCOME (LOSS) | <187,947> |
| | ********* |
| TOTAL EQUITY | 572,883 |
| | |
| | |
| TOTAL LIABILITIES & EQUITY | 2,146,701 |
| | 88222222222 |

GRAND CENTER INDIRECT EXPENSE SUMMARY PERIOD ENDING 12/31/01

| | CURRENT | | | | | |
|--------------------------------|-----------|----------|-----------|-------------------|-----------|-----------|
| | ACTUAL | BUDGET | LAST YEAR | ACTUAL | BUDGET | LAST YEAR |
| | | 46 705 | 30.000 | 244 829 | 280,230 | 173,189 |
| Salaries Administration | 43,869 | 46,705 | 38,968 | 244,829 65,469 | 64,446 | 61,381 |
| Part-Time | 15,805 | 10,741 | 21,207 | 480,844 | 434,088 | 470,842 |
| Wages-Trade | 127,094 | 72,348 | 133,460 | 8,775 | 10,626 | 6,125 |
| Auto Expense | 1,521 | 1,771 | 1,321 | 147,610 | 160,872 | 136,700 |
| Taxes & Benefits | 34,232 | 26,812 | 33,987 | | <516,996> | <502,550> |
| Less: Allocation/Reimbursement | <161,999> | <86,166> | <148,997> | <546,202> | | |
| TOTAL LABOR COSTS | 60,522 | 72,211 | 79,945 | 401,326 | 433,266 | 345,686 |
| Contracted Security | 4,200 | 5,200 | 5,230 | 27,061 | 31,200 | 27,805 |
| Other Contracted Services | 287 | 175 | 150 | 885 | 1,050 | 938 |
| Travel & Entertainment | 510 | 766 | 0 | 2,692 | 4,596 | 1,138 |
| Corporate Travel | 0 | 313 | 0 | 602 | 1,878 | 3,331 |
| Meetings & Conventions | 561 | 1,641 | 0 | 4,354 | 9,846 | 819 |
| Dues & Subscriptions | 0 | 141 | 0 | 537 | 846 | 774 |
| Employee Training | 0 | 767 | 0 | 338 | 4,602 | 25 |
| Miscellaneous Expense | 0 | 0 | 0 | 66 | 0 | 110 |
| Computer Expense | 2,309 | 5,317 | 770 | 17,217 | 31,902 | 24,233 |
| Professional Fees | 1,125 | 1,667 | 1,125 | 6,854 | 10,002 | 6,750 |
| Marketing & Advertising | 0 | 833 | 1,141 | 7,042 | 4,998 | 4,840 |
| Box Office Expenses | 46 | 0 | 94 | 309 | . 0 | 139 |
| Small Equipment | 0 | 0 | 0 | 0 | 0 | 813 |
| Trash Removal | 1,519 | 2,667 | · 0 | 5,098 | 16,002 | 6,421 |
| Equipment Rental | 111 | 350 | <153> | 775 | 2,100 | 4,027 |
| Landscaping | 0 | 0 | 205 | 0 | 0 | 3,754 |
| Snow Removal | 0 | 0 | 1,401 | 0 | 0 | 1,401 |
| Exterminating | 758 | 350 | 750 | 2,558 | 2,100 | 3,010 |
| Cleaning | 0 | 625 | 386 | 613 | 3,750 | 5,278 |
| Construction Costs | 0 | 0 | 0 | 777 | 0 | 0 |
| Repairs & Maintenance | 6,038 | 8,583 | 13,562 | 44,231 | 51,498 | 22,802 |
| Supplies | 4,691 | 11,270 | 18,134 | 47,299 | 67,620 | 79,218 |
| Bank Service Charges | 1,616 | 625 | 1,194 | 6,643 | 3,750 | 8,300 |
| Insurance | 8,041 | 8,583 | 8,020 | 45,838 | 51,498 | 58,093 |
| Other Taxes | 0 | 300 | 0 | 0 | 1,800 | 2,535 |
| Printing & Stationary | 0 | 916 | 1,496 | 1,008 | 5,496 | 2,334 |
| Office Supplies | 1,323 | 625 | 1,278 | 4,881 | 3,750 | 4,266 |
| Postage | 208 | 250 | 204 | 709 | 1,500 | 838 |
| Parking Expense | 1,740 | 1,167 | 1,372 | 9,832 | 7,002 | 10,375 |
| Telephone Long Distance | 2,709 | 2,550 | 4,477 | 12,184 | 15,300 | 34,278 |
| Utilities | 50,719 | 43,000 | 67,217 | 214,914 | 258,000 | 240,790 |
| Base Fee | 18,750 | 18,750 | 0 | 112,500 | 112,500 | 74,779 |
| Incentive Fee | 535 | 0 | 535 | 3,210 | 0 | 13,143 |
| TOTAL MATERIAL AND SERVICES | 107,798 | | | | 704,586 | |
| TOTAL INDIRECT EXPENSES | 168,320 | 189,642 | 208,532 | 982,354 | 1,137,852 | 993,047 |
| | | | | | | |



VAN ANDEL ARENA

FINANCIAL STATEMENT FOR THE PERIOD ENDED NOVEMBER 30, 2001

Distribution:

Grand Rapids – Kent County Convention / Arena Authority
Robert White
Glen Mon
Bob Johnson
Gary McAneney
John Szudzik
Richard MacKeigan
Chris Machuta



VAN ANDEL ARENA ROLLING FORECAST FISCAL YEAR ENDING JUNE 30, 2001

| | YTD | ROLL | TOTAL FYE | BUDGET FYE | VARIANCE |
|--|-----------|-----------|--------------|---------------|----------|
| NO. EVENTS | 54 | 73 | 127 | 118 | 9 |
| ATTENDANCE | 276,650 | 468,039 | 744,689 | 711,300 | 33,389 |
| DIRECT EVENT INCOME | 380,711 | 635,703 | 1,016,414 | 1,077,595 | (61,181) |
| ANCILLARY INCOME | 461,001 | 904,981 | 1,365,982 | 1,332,520 | 33,462 |
| TOTAL EVENT INCOME | 841,712 | 1,540,684 | 2,382,396 | 2,410,115 | (27,719) |
| TOTAL OTHER INCOME | 690,319 | 1,035,056 | 1,725,375 | 1,699,681 | 25,694 |
| TOTAL INCOME | 1,532,031 | 2,575,740 | 4,107,771 | 4,109,796 | (2,025) |
| INDIRECT EXPENSES | | | | | |
| EXECUTIVE | 43,851 | 37,763 | 81,614 | 82,334 | 720 |
| FINANCE | 66,085 | 83,494 | 149,579 | 151,806 | 2,227 |
| MARKETING | 79,180 | 69,693 | 148,873 | 147,483 | (1,390) |
| OPERATIONS | 442,795 | 585,291 | 1,028,086 | 1,019,556 | (8,530) |
| BOX OFFICE | 40,790 | 62,906 | 103,696 | 109,722 | 6,026 |
| LUXURY SEATING | 38,057 | 77,158 | 115,215 | 114,218 | (997) |
| SKYWALK ADMIN | 14,649 | 20,800 | 35,449 | 36,676 | 1,227 |
| OVERHEAD | 524,020 | 700,625 | 1,224,645 | 1,215,202 | (9,443) |
| TOTAL INDIRECT EXP. | 1,249,427 | 1,637,730 | 2,887,157 | 2,876,997 | (10,160) |
| NET REVENUE ABOVE EXPENSES | 282,604 | 938,010 | 1,220,614 | 1,232,799 | (12,185) |
| LESS ALLOCATION FOR CAPITAL REPLACEMENT | 46,715 | 125,000 | 171,715 | 171,715 | • |
| NET REVENUE ABOVE EXPENSES AFTER CAPITAL | 235,889 | 813,010 | 1,048,899 | 1,061,084 | (12,185) |

| Benchmark revenues | 4,220,300 |
|-------------------------------|-----------|
| Final Statement revenues | 4,107,771 |
| Projected excess | (112,529) |
| 20% of first \$500,000 excess | |
| 25% of \$500,000 and above | - |
| Total Incentive Fee | - |
| 2002 Base Fee | 225,000 |
| Total Fee for FY 2002 | 225,000 |

Comments:

November fell below expectations for the month as the originally scheduled Janet Jackson concert was moved to January 2002. The date was replaced by a prayer service hosted by Calvary Church, however, the revenue generated was significantly less than a traditional concert. The quantity of shows that the Arena is putting on sale for the 3rd quarter is a good indication that the Arena will make up the shortfall from the first half of the fiscal year.

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director of Finance

VAN ANDEL ARENA FINANCIAL STATEMENT HIGHLIGHTS FISCAL YEAR ENDING JUNE 30, 2002

| | November Actual | November Budget | November Last Year | YTD 6/30/02 Actual | YTD 6/30/02 Budget |
|-------------------------------|--------------------|--------------------|-----------------------|-----------------------|-----------------------|
| Number of Events | 19 | 15 | 14 | 54 | 41 |
| Attendance | 66,311 | 70,000 | 68,780 | 276,650 | 245,950 |
| Direct Event Income | \$63,221 | \$91,486 | \$85,792 | \$380,711 | \$479,043 |
| Ancillary Income | 91,566 | 125,424 | 113,403 | 461,001 | 553,352 |
| Other Income | 131,850 | 141,640 | 131,666 | 690,319 | 708,200 |
| Indirect Expenses | (246,279) | (239,459) | (282,500) | (1,249,428) | (1,197,355) |
| Net Revenue above Expenses | \$40,359 | \$119,091 | \$48,361 | \$282,603 | \$543,240 |
| Less Capital Replacement | | | | (\$46,715) | (\$46,715) |
| Net After Capital Replacement | \$40,359 | \$119,091 | \$48,361 | \$235,888 | \$496,525 |

EVENT INCOME

Event income came in below budgeted expectations for the month. This was due to the Janet Jackson concert moving to January 2002. Events hosted during the month were successful when compared to what the shows have been selling in other cities.

ANCILLARY INCOME

Ancillary income fell below expectations for the month. In addition to the date change for the Janet Jackson concert, the Bob Dylan show that was hosted is traditionally a low ancillary event.

INDIRECT EXPENSES

Indirect expenses came in at expected levels for the month.

VAN ANDEL ARENA FACILITY STATEMENT OF INCOME PERIOD ENDING 11/30/01

| | | CURRENT | | | YTD | |
|--------------------------------------|-----------------|-----------------|------------------|-------------------|------------------|------------------|
| | ACTUAL | BUDGET | LAST YEAR | ACTUAL | BUDGET | LAST YEAR |
| | | | | | | |
| EVENT INCOME | | | | | 8 | |
| | | | | | | |
| DIRECT EVENT INCOME | | | | F05 303 | 565 000 | 746 204 |
| RENTAL INCOME | 167,479 | 164,825 | | 595,393 | | |
| SERVICES INCOME | <104,258> | <73,339> | <47,403> | <214,682> | <86,157> | <61,153> |
| TOTAL DIRECT EVENT INCOME | 63,221 | 91,486 | 85,792 | 380,711 | 479,043 | 685,241 |
| ANCILLARY INCOME | | | | | | |
| | 77 052 | 07 502 | 07 520 | 370,227 | 420,166 | 520,955 |
| FOOD & BEVERAGE | 77,057 5,059 | 97,582 | 97,539 10,754 | 75,240 | 122,638 | 120,923 |
| NOVELTY | · | 23,772 4,070 | 5,110 | 15,535 | 10,548 | 12,162 |
| OTHER ANCILLARY | 9,450 | 4,070 | | | | |
| TOTAL ANCILLARY INCOME | 91,566 | 125,424 | 113,403 | 461,001 | 553,352 | 654,040 |
| TOTAL EVENT INCOME | 154,787 | 216,910 | 199,195 | 841,712 | 1,032,395 | 1,339,281 |
| OTHER OPERATING INCOME | 131,850 | 141,640 | 131,666 | 690,319 | 708,200 | 660,597 |
| | | | | T) | Yi # | |
| ADJUSTED GROSS INCOME | 286,638 | 358,550 | 330,861 | 1,532,032 | 1,740,595 | 1,999,878 |
| | | | | | | |
| INDIRECT EXPENSES | | | | | | |
| EXECUTIVE | 7,769 | 6,861 | 8,413 | 43,851 | 34,305 | 40,644 |
| FINANCE | 14,823 | 12,650 | 10,302 | 66,085 | 63,250 | 46,294 |
| MARKETING | 14,462 | 12,000 | 9,473 | 79,180 | 60,060 47,590 | 57,415 37,629 |
| LUXURY SEATING | 11,972 | 9,518 | 9,762 | 38,057 442,795 | 424,810 | 451,635 |
| OPERATIONS DOWN ORDER | 80,472 9,822 | 84,962 9,144 | 84,868 5,665 | 40,790 | 45,720 | 28,596 |
| BOX OFFICE SKYWALK ADMINISTRATION | 3,811 | 3,056 | 3,182 | 14,649 | 15,280 | 13,809 |
| OVERHEAD | • | 101,268 | | 524,020 | | · |
| INDIRECT EXPENSES | 246,279 | 239,459 | 282,500 | 1,249,428 | 1,197,355 | 1,254,196 |
| | | | | | | |
| NET OPERATING INCOME | 40,359 | 119,091 | 48,361 | 282,603 | 543,240 | 745,683 |
| OTHER EXPENSES | | | | | | |
| OTHER EXPENSE (INCOME) | 0 | 0 | 0 | 46,715 | 46,715 | 15,265 |
| OTHER EXPENSES | 0 | 0 | 0 | 46,715 | 46,715 | 15,265 |
| NET INCOME (LOSS) | 40,359 | 119,091 | 48,361 | 235,888 | 496,525 | 730,418 |
| | | | | 282222222222 | | |

VAN ANDEL ARENA STATEMENT OF SERVICES INCOME PERIOD ENDING 11/30/01

| | CURRENT | | | YEAR TO DATE | | |
|-------------------------------------|-----------|----------|-----------|--------------|----------|-----------|
| | ACTUAL | BUDGET | LAST YEAR | ACTUAL | BUDGET | LAST YEAR |
| | | | | | | |
| Advertising Billed | 20,635 | 0 | 54,492 | 138,365 | 0 | 101,902 |
| Sponsorship Income | 0 | 0 | 0 | 37,000 | 0 | 43,248 |
| Labor Billed | 1,890 | 1,620 | 2,160 | 10,688 | 11,610 | 12,692 |
| Changeover Setup Billed | 9,859 | 10,350 | 13,623 | 67,461 | 68,500 | 83,098 |
| Stagehands Billed | 11,342 | 25,100 | 27,784 | 170,472 | 203,700 | 209,207 |
| Security Billed | 8,907 | 8,750 | 14,293 | 89,636 | 55,600 | 80,169 |
| Ushers & Tix Takers Billed | 11,185 | 12,200 | 15,848 | 63,010 | 70,150 | 74,647 |
| Box Office Billed | 1,290 | 1,600 | 2,322 | 6,620 | 7,925 | 5,676 |
| Ticketing Service Billed | 5,562 | 10,300 | 17,800 | 80,827 | 67,050 | 76,448 |
| City Police Fire Billed | 224 | 672 | 560 | 5,880 | 4,704 | 4,935 |
| EMT Medical Billed | 1,350 | 800 | 1,000 | 12,635 | 5,235 | 9,723 |
| Cleaning Billed | 10,414 | 11,800 | 14,118 | 57,440 | 72,250 | 60,994 |
| Insurance Billed | 0 | 0 | 0 | 416 | 0 | 2,240 |
| Group Sales Commissions Billed | 0 | 0 | 0 | 0 | 0 | 2,439 |
| Telephone Billed | 1,405 | 1,675 | 2,120 | 10,590 | 8,875 | 8,282 |
| Equipment Rental Billed | 0 | 0 | 75 | 0 | 0 | 75 |
| Other Production Billed | 2,715 | 10,750 | 55,076 | 119,513 | 81,560 | 164,875 |
| TOTAL SERVICE INCOME | 86,778 | 95,617 | 221,270 | 870,552 | 657,159 | 940,650 |
| Advertising Expense | 20,635 | 0 | 54,492 | 166,823 | 0 | 112,621 |
| Sponsorship Expenses | 0 | 0 | 0 | 2,800 | 0 | 13,118 |
| Labor Wages | 1,607 | 1,377 | 1,836 | 9,084 | 9,869 | 10,788 |
| Contracted Changeover Setup Expense | 25,184 | 18,259 | 26,356 | 102,407 | 82,664 | 85,163 |
| Stagehand Wages | 28,234 | 32,328 | 30,043 | 186,773 | 209,612 | 193,725 |
| Contracted Security Expense | 24,260 | 17,000 | 16,759 | 117,844 | 62,790 | 89,596 |
| Contracted Ushers & T/T Expense | 37,982 | 32,710 | 29,066 | 106,767 | 95,210 | 109,750 |
| Ticket Sellers Wages | 1,097 | 0 | 1,974 | 5,627 | 0 | 4,825 |
| Ticket Service Charge Expense | 8,804 | 16,300 | 16,598 | 78,669 | 73,550 | 82,080 |
| City Police Fire Expense | 224 | 672 | 560 | 4,480 | 5,040 | 3,052 |
| EMT Medical Expense | 2,721 | 2,196 | 0 | 21,039 | 7,522 | 4,071 |
| Contracted Cleaning Expense | 38,119 | 36,727 | 36,091 | 116,625 | 111,586 | 104,810 |
| Insurance Expense | 0 | 0 | 0 | 600 | 0 | 10,044 |
| Allocated Telephone Expense | 175 | 347 | 550 | 2,550 | 2,523 | 2,385 |
| Other Production Expense | 1,996 | 11,040 | 54,349 | 163,146 | 82,950 | 175,777 |
| TOTAL SERVICE EXPENSE | | 168,956 | | | 743,316 | |
| NET SERVICE INCOME | <104.258> | <73.339> | <47,403> | <214,682> | <86,157> | <61,153> |
| | | • | | | | |

VAN ANDEL ARENA STATEMENT OF FINANCIAL POSITION PERIOD ENDING 11/30/01

| ASSETS | |
|-------------------------------|---------------|
| CURRENT ASSETS | |
| CASH | 2,444,590 |
| ACCOUNTS RECEIVABLE | 1,971,343 |
| PREPAID EXPENSES | 30,065 |
| | |
| TOTAL CURRENT ASSETS | 4,445,998 |
| * | |
| | |
| FIXED ASSETS | |
| | |
| | |
| TOTAL ASSETS | 4,445,998 |
| | 5522555555555 |
| | |
| LIABILITIES & EQUITY | |
| CURRENT LIABILITIES | |
| ACCOUNTS PAYABLE | 410,153 |
| ACCRUED EXPENSES | 301,956 |
| DEFERRED INCOME | 1,038,688 |
| ADVANCED TIX SALES & DEPOSITS | 806,292 |
| | |
| TOTAL CURRENT LIABILITIES | 2,557,089 |
| | |
| | |
| | |
| EQUITY | |
| FUNDS REMITTED | <203,291> |
| FUNDING RECEIVED | 214,927 |
| RETAINED EARNINGS | 1,644,632 |
| NET INCOME (LOSS) | 232,641 |
| | |
| TOTAL EQUITY | 1,888,909 |
| | |
| TOTAL LIABILITIES & EQUITY | 4,445,998 |
| | |
| | |

VAN ANDEL ARENA INDIRECT EXPENSE SUMMARY

PERIOD ENDING 11/30/01

| | | | | | YTD | D | |
|----------------------------------|----------|----------|-----------|-----------|-----------|-------------|--|
| | ACTUAL | BUDGET | LAST YEAR | ACTUAL | BUDGET | LAST YEAR | |
| Salaries Administration | 53,411 | 42,706 | 30,174 | 216,322 | 213,530 | 163,308 | |
| | 4,482 | 2,085 | 8,222 | 18,905 | 10,485 | 22,967 | |
| Part-Time | 49,688 | 68,160 | 54,835 | 293,764 | 340,800 | 309,659 | |
| Wages-Trade | 777 | 810 | 531 | 3,639 | 4,050 | 3,255 | |
| Auto Expense Taxes & Benefits | 24,175 | 28,648 | 19,275 | 115,612 | 143,240 | 103,020 | |
| Less: Allocation/Reimbursement | <44,588> | <64,906> | <33,666> | <236,504> | <324,530> | <221,847> | |
| Less: Allocation, Reliablisement | | | | | | | |
| TOTAL LABOR COSTS | 87,945 | 77,503 | 79,370 | 411,739 | 387,575 | 380,362 | |
| Contracted Security | 16,352 | 16,500 | 18,827 | 84,579 | 82,500 | 86,296 | |
| Contracted Cleaning | 4,035 | 2,000 | 2,017 | 12,104 | 10,000 | 10,087 | |
| Other Contracted Services | 244 | 300 | 324 | 1,823 | 1,500 | 1,363 | |
| Travel & Entertainment | 183 | 442 | 1,246 | 4,081 | 2,210 | 7,433 | |
| Corporate Travel | 0 | 625 | 0 | 0 | 3,125 | 3,617 | |
| Meetings & Conventions | 146 | 1,083 | 0 | 2,289 | 5,415 | 235 | |
| Dues & Subscriptions | 781 | 108 | 295 | 2,551 | 540 | 1,118 | |
| Employee Training | 675 | 975 | 0 | 1,013 | 4,875 | 0 | |
| Computer Expense | 2,681 | 5,317 | 3,518 | 61,329 | 26,585 | 18,285 | |
| Professional Fees | 5,737 | 2,042 | 1,500 | 13,739 | 10,210 | 7,500 | |
| Marketing & Advertising | 7,604 | 7,250 | 4,626 | 43,287 | 36,250 | 28,584 | |
| Box Office Expenses | <50> | 0 | <1,464> | <181> | 0 | <549> | |
| Small Equipment | <u> </u> | 0 | 0 | 0 | 0 | 2,143 | |
| Trash Removal | 119 | 1,250 | 2,427 | 5,398 | 6,250 | 7,349 | |
| Equipment Rental | 1,489 | 650 | 1,280 | 6,981 | 3,250 | 8,503 | |
| Landscaping | 0 | 292 | 0 | 3,561 | 1,460 | 2,130 | |
| Exterminating | 248 | 333 | 0 | 1,485 | 1,665 | 1,418 | |
| Cleaning | 0 | 450 | 0 | 2,810 | 2,250 | 1,060 | |
| Repairs & Maintenance | 6,056 | 10,666 | 1,022 | 31,900 | 53,330 | 45,898 | |
| Supplies | 13,761 | 15,091 | 20,175 | 96,885 | 75,455 | 93,024 | |
| Bank Service Charges | 551 | 1,167 | 353 | 4,155 | 5,835 | 3,062 | |
| Insurance | 9,337 | 11,512 | 18,817 | 50,266 | 57,560 | 97,254 | |
| Other Taxes | 0 | 300 | 0 | 69 | 1,500 | 3,062 | |
| Printing & Stationary | 203 | 1,917 | 2,658 | 203 | 9,585 | 4,658 | |
| Office Supplies | 1,320 | 1,000 | 1,060 | 9,049 | 5,000 | 5,267 | |
| Postage | 173 | 1,050 | 2,006 | 2,662 | 5,250 | 3,785 | |
| Parking Expense | 1,510 | 1,592 | 1,460 | 7,685 | 7,960 | 8,760 | |
| Telephone Long Distance | 4,420 | 4,300 | 9,961 | 22,219 | 21,500 | 26,355 | |
| Utilities | 65,564 | 57,483 | 75,741 | 281,802 | 287,415 | 240,196 | |
| Base Fee | 18,750 | 18,750 | 21,245 | 93,750 | 93,750 | 106,224 | |
| Incentive Fee | 0 | 0 | 14,927 | 0 | 0 | 47,326 | |
| Depreciation | 0 | 491 | 0 | 0 | 2,455 | 0 | |
| Amortization | 0 | 0 | 1,963 | 5,737 | 0 | 9,817 | |
| Common Area Expense | <3,380> | <2,710> | <2,304> | <12,992> | <13,550> | <5,039> | |
| Less: Allocated/Reimbursement | <175> | <270> | <550> | <2,550> | <1,350> | <2,385> | |
| TOTAL MATERIAL AND SERVICES | 158,333 | 161,956 | 203,130 | 837,689 | 809,780 | 873,834 | |
| TOTAL INDIRECT EXPENSES | 246,279 | 239,459 | 282,500 | 1,249,428 | 1,197,355 | 1,254,196 | |
| | | | | | | 85555588888 | |



VAN ANDEL ARENA

FINANCIAL STATEMENT FOR THE PERIOD ENDED DECEMBER 31, 2001

Distribution:

Grand Rapids – Kent County Convention / Arena Authority Robert White Glen Mon Bob Johnson Gary McAneney John Szudzik Richard MacKeigan Chris Machuta



VAN ANDEL ARENA ROLLING FORECAST FISCAL YEAR ENDING JUNE 30, 2001

| | YTD | ROLL | TOTAL FYE | BUDGET FYE | VARIANCE |
|--|-----------|-----------|--------------|---------------|----------|
| NO. EVENTS | 66 | 69 | 135 | 118 | 17 |
| ATTENDANCE | 341,191 | 428,850 | 770,041 | 711,300 | 58,741 |
| DIRECT EVENT INCOME | 457,747 | 639,059 | 1,096,806 | 1,077,595 | 19,211 |
| ANCILLARY INCOME | 607,559 | 711,791 | 1,319,350 | 1,332,520 | (13,170) |
| TOTAL EVENT INCOME | 1,065,306 | 1,350,850 | 2,416,156 | 2,410,115 | 6,041 |
| TOTAL OTHER INCOME | 850,579 | 874,796 | 1,725,375 | 1,699,681 | 25,694 |
| TOTAL INCOME | 1,915,885 | 2,225,646 | 4,141,531 | 4,109,796 | 31,735 |
| INDIRECT EXPENSES | | | | | |
| EXECUTIVE | 49,387 | 35,162 | 84,549 | 82,334 | (2,215) |
| FINANCE | 82,306 | 73,104 | 155,410 | 151,806 | (3,604) |
| MARKETING | 94,109 | 56,033 | 150,142 | 147,483 | (2,659) |
| OPERATIONS | 543,399 | 481,143 | 1,024,542 | 1,019,556 | (4,986) |
| BOX OFFICE | 55,755 | 44,614 | 100,369 | 109,722 | 9,353 |
| LUXURY SEATING | 50,593 | 69,821 | 120,414 | 114,218 | (6,196) |
| SKYWALK ADMIN | 16,709 | 21,833 | 38,542 | 36,676 | (1,866) |
| OVERHEAD | 640,858 | 581,557 | 1,222,415 | 1,215,202 | (7,213) |
| TOTAL INDIRECT EXP. | 1,533,116 | 1,363,267 | 2,896,383 | 2,876,997 | (19,386) |
| NET REVENUE ABOVE EXPENSES | 382,769 | 862,379 | 1,245,148 | 1,232,799 | 12,349 |
| LESS ALLOCATION FOR CAPITAL REPLACEMENT | 46,715 | 125,000 | 171,715 | 171,715 | - 9 |
| NET REVENUE ABOVE EXPENSES AFTER CAPITAL | 336,054 | 737,379 | 1,073,433 | 1,061,084 | 12,349 |

| Benchmark revenues | 4,199,913 |
|-------------------------------|-----------|
| Final Statement revenues | 4,141,531 |
| Projected excess | (58,382) |
| 20% of first \$500,000 excess | - |
| 25% of \$500,000 and above | - |
| Total Incentive Fee | - |
| 2002 Base Fee | 225,000 |
| Total Fee for FY 2002 | 225,000 |
| | |

Comments:

December is the half way point of the fiscal year. The first six months of the fiscal year fell well below expectations, however, the 3rd quarter looks very strong as the facility already has 9 concerts either on-sale or scheduled to go on-sale by the end of January. Indirect expenses continue to perform at expected levels with no noticeable exceptions. The Arena is expected to end the fiscal year slightly ahead of the original budget, however, upside could be seen if concerts sell better than expected.

General Manager

Director of Finance

VAN ANDEL ARENA FINANCIAL STATEMENT HIGHLIGHTS FISCAL YEAR ENDING JUNE 30, 2002

| | December Actual | December Budget | December Last Year | YTD 6/30/02 Actual | YTD 6/30/02 Budget |
|-------------------------------|--------------------|--------------------|-----------------------|-----------------------|-----------------------|
| Number of Events | 12 | 12 | 19 | 66 | 53 |
| Attendance | 64,541 | 77,000 | 76,198 | 341,191 | 322,950 |
| Direct Event Income | \$77,036 | \$121,199 | \$59,471 | \$457,747 | \$600,242 |
| Ancillary Income | 146,558 | 179,276 | 122,945 | 607,559 | 732,628 |
| Other Income | 160,260 | 141,640 | 129,118 | 850,579 | 849,840 |
| Indirect Expenses | (283,622) | (239,364) | (266,217) | (1,533,116) | (1,436,719) |
| Net Revenue above Expenses | \$100,233 | \$202,751 | \$45,317 | \$382,769 | \$745,991 |
| Less Capital Replacement | | | | (\$46,715) | (\$46,715) |
| Net After Capital Replacement | \$100,233 | \$202,751 | \$45,317 | \$336,054 | \$699,276 |

EVENT INCOME

Direct event income came in below budget expectations for the month. The original budget called for one additional concert, which was cancelled when the whole tour was cancelled. The budget also included a professional wrestling event that has been moved to sometime in calendar year 2002.

ANCILLARY INCOME

Ancillary income fell below expectations for the month. This can be contributed to the mix of events hosted as mentioned above. However, the success of the Merry Mayhem Tour helped offset much of the shortage. Food & Beverage per caps were \$6.24/per head and Novelties were \$8.79/per head.

INDIRECT EXPENSES

Indirect expenses came in above budgeted numbers for the month as utility expense begins to increase during the cold months.

VAN ANDEL ARENA FACILITY STATEMENT OF INCOME PERIOD ENDING 12/31/01

| | | CIRRENT | | | YTD | |
|---------------------------|----------|-----------|-----------|-----------|---|--|
| | ACTUAL | BUDGET | LAST YEAR | ACTUAL | | LAST YEAR |
| | | | | | | |
| | | | | | | |
| EVENT INCOME | | | | | | |
| DIRECT EVENT INCOME | | | | | | |
| RENTAL INCOME | 99,507 | 163,590 | 116,619 | 694,900 | 728,790 | 863,014 |
| SERVICES INCOME | <22,471> | <42,391> | <57,148> | <237,153> | <128,548> | <118,301 |
| TOTAL DIRECT EVENT INCOME | 77,036 | 121,199 | 59,471 | 457,747 | 600,242 | 744,712 |
| ANCILLARY INCOME | | | | | | |
| | 121,015 | 142,514 | 106,504 | 491,241 | 562,680 | 627,459 |
| FOOD & BEVERAGE | 19,383 | 31,878 | 11,331 | 94,623 | 154,516 | 132,254 |
| NOVELTY OTHER ANCILLARY | 6,160 | 4,884 | 5,110 | 21,695 | 15,432 | 17,272 |
| OTHER ANCIELARI | | | | | | |
| TOTAL ANCILLARY INCOME | 146,558 | 179,276 | 122,945 | 607,559 | 732,628 | 776,985 |
| TOTAL EVENT INCOME | 223,594 | 300,475 | 182,416 | 1,065,306 | 1,332,870 | 1,521,697 |
| OTHER OPERATING INCOME | 160,260 | 141,640 | 129,118 | 850,579 | 849,840 | 789,715 |
| ADJUSTED GROSS INCOME | 383,854 | 442,115 | 311,533 | 1,915,885 | 2,182,710 | 2,311,412 |
| INDIRECT EXPENSES | | | | | | |
| EXECUTIVE | 5,535 | 6,861 | 7,266 | 49,387 | 41,166 | 47,910 |
| FINANCE | 16,220 | 12,650 | 14,885 | 82,306 | 75,900 | 61,179 |
| MARKETING | 14,929 | 11,905 | 20,159 | 94,109 | 71,965 | 77,575 |
| LUXURY SEATING | 12,535 | 9,518 | 12,931 | 50,593 | 57,108 | 50,560 |
| OPERATIONS | 100,557 | 84,962 | 107,580 | 543,399 | 509,772 | 559,216 |
| BOX OFFICE | 14,965 | 9,144 | 11,132 | 55,755 | 54,864 | 39,728 |
| SKYWALK ADMINISTRATION | 2,059 | 3,056 | 3,399 | 16,709 | 18,336 | 17,208 |
| OVERHEAD | | | 88,864 | | 607,608 | 667,036 |
| INDIRECT EXPENSES | | | 266,217 | | | |
| | | | | | | |
| NET OPERATING INCOME | 100,232 | 202,751 | 45,317 | 382,769 | 745,991 | 790,999 |
| OTHER EXPENSES | | | | | | |
| OTHER EXPENSE (INCOME) | 0 | 0 | 0 | 46,715 | 46,715 | |
| OTHER EXPENSES | 0 | 0 | 0 | 46,715 | 46,715 | 15,265 |
| ET INCOME (LOSS) | 100,232 | 202,751 | 45,317 | 336,054 | 699,276 | 775,734 |
| | | ========= | | | ======================================= | ###################################### |

VAN ANDEL ARENA STATEMENT OF SERVICES INCOME PERIOD ENDING 12/31/01

| | | CURRENT | | | -YEAR TO DATE | |
|-------------------------------------|-------------|----------|-----------|-----------|---------------|-----------|
| | ACTUAL | BUDGET | LAST YEAR | ACTUAL | BUDGET | LAST YEAR |
| | | | | | | |
| Advertising Billed | 13,556 | 0 | 15,220 | 151,921 | 0 | 117,122 |
| Sponsorship Income | 0 | 0 | 0 | 37,000 | 0 | 43,248 |
| Labor Billed | 2,160 | 2,590 | 3,600 | 12,848 | 14,200 | 16,292 |
| Changeover Setup Billed | 11,937 | 15,650 | 24,509 | 79,397 | 84,150 | 107,607 |
| Stagehands Billed | 58,458 | 60,900 | 70,994 | 228,930 | 264,600 | 280,201 |
| Security Billed | 16,850 | 12,900 | 19,076 | 106,486 | 68,500 | 99,245 |
| Ushers & Tix Takers Billed | 15,010 | 15,100 | 19,736 | 78,020 | 85,250 | 94,383 |
| Box Office Billed | 903 | 1,600 | 3,225 | 7,523 | 9,525 | 8,901 |
| Ticketing Service Billed | 12,211 | 19,000 | 12,230 | 93,038 | 86,050 | 88,678 |
| City Police Fire Billed | 1,046 | 1,008 | 1,792 | 6,926 | 5,712 | 6,727 |
| EMT Medical Billed | 1,838 | 1,025 | 2,300 | 14,473 | 6,260 | 12,023 |
| Cleaning Billed | 12,966 | 16,200 | 21,723 | 70,405 | 88,450 | 82,717 |
| Insurance Billed | 2,176 | 0 | 0 | 2,592 | 0 | 2,240 |
| Group Sales Commissions Billed | 0 | 0 | 50 | 0 | 0 | 2,489 |
| Telephone Billed | 3,280 | 2,850 | 3,380 | 13,870 | 11,725 | 11,662 |
| Equipment Rental Billed | 0 | 0 | 0 | 0 | 0 | 75 |
| Other Production Billed | 64,173 | 56,250 | 64,090 | 183,686 | 137,810 | 228,966 |
| TOTAL SERVICE INCOME | 216,563 | 205,073 | 261,925 | 1,087,115 | 862,232 | 1,202,575 |
| Advertising Expense | 13,556 | 0 | 15,220 | 180,380 | 0 | 127,841 |
| Sponsorship Expenses | 0 | 0 | 0 | 2,800 | 0 | 13,118 |
| Labor Wages | 1,836 | 2,202 | 3,060 | 10,920 | 12,071 | 13,848 |
| Contracted Changeover Setup Expense | 16,868 | 24,728 | 45,875 | 119,276 | 107,392 | 131,037 |
| Stagehand Wages | 56,774 | 61,063 | 69,033 | 243,547 | 270,675 | 262,757 |
| Contracted Security Expense | 22,019 | 19,320 | 29,021 | 139,863 | 82,110 | 118,617 |
| Contracted Ushers & T/T Expense | 23,569 | 27,820 | 35,248 | 130,337 | 123,030 | 144,998 |
| Ticket Sellers Wages | 768 | 0 | 2,741 | 6,394 | 0 | 7,566 |
| Ticket Service Charge Expense | 10,311 | 19,000 | 11,719 | 88,980 | 92,550 | 93,798 |
| City Police Fire Expense | 1,046 | 1,008 | 1,512 | 5,526 | 6,048 | 4,564 |
| EMT Medical Expense | 2,811 | 2,016 | 0 | 23,849 | 9,538 | 4,071 |
| Contracted Cleaning Expense | 22,546 | 32,978 | 41,917 | 139,171 | 144,564 | 146,727 |
| Insurance Expense | 2,176 | 0 | 0 | 2,776 | 0 | 10,044 |
| Allocated Telephone Expense | 800 | 694 | 725 | 3,350 | 3,217 | 3,110 |
| Other Production Expense | 63,953 | | 63,003 | 227,099 | 139,585 | 238,780 |
| TOTAL SERVICE EXPENSE | | 247,464 | | | 990,780 | |
| NET SERVICE INCOME | <22,471> | <42,391> | <57,148> | <237,153> | <128,548> | <118,301> |
| MET SERVICE INCOME | 00000000000 | | | | | |

VAN ANDEL ARENA

STATEMENT OF FINANCIAL POSITION PERIOD ENDING 12/31/01

| ASSETS | |
|-------------------------------|---------------|
| CURRENT ASSETS | |
| CASH | 3,270,875 |
| ACCOUNTS RECEIVABLE | 2,483,718 |
| PREPAID EXPENSES | 52,682 |
| | |
| TOTAL CURRENT ASSETS | 5,807,275 |
| | |
| | |
| FIXED ASSETS | |
| | |
| | 5 000 005 |
| TOTAL ASSETS | 5,807,275 |
| | |
| | |
| LIABILITIES & EQUITY | |
| CURRENT LIABILITIES | 077 403 |
| ACCOUNTS PAYABLE | 277,483 |
| ACCRUED EXPENSES | 423,040 |
| DEFERRED INCOME | 957,530 |
| ADVANCED TIX SALES & DEPOSITS | 2,410,582 |
| | |
| TOTAL CURRENT LIABILITIES | 4,068,634 |
| | |
| | |
| EQUITY | |
| FUNDS REMITTED | <529,799> |
| FUNDING RECEIVED | 291,000 |
| RETAINED EARNINGS | 1,644,632 |
| NET INCOME (LOSS) | 332,807 |
| | |
| TOTAL EQUITY | 1,738,640 |
| | |
| | |
| TOTAL LIABILITIES & EQUITY | 5,807,275 |
| | 2022280050488 |
| | |

VAN ANDEL ARENA INDIRECT EXPENSE SUMMARY PERIOD ENDING 12/31/01

| | | CURRENT | | | YTD | |
|--------------------------------|-------------|----------|-----------|-----------|-----------|-----------|
| | ACTUAL | BUDGET | LAST YEAR | ACTUAL | BUDGET | LAST YEAR |
| | | | | | | |
| Salaries Administration | 46,860 | 42,706 | 42,839 | 263,183 | 256,236 | 206,147 |
| Part-Time | 11,614 | 1,990 | 12,061 | 30,519 | 12,475 | 35,028 |
| Wages-Trade | 91,306 | 68,160 | 101,940 | 385,070 | 408,960 | 411,599 |
| Auto Expense | 777 | 810 | 531 | 4,416 | 4,860 | 3,786 |
| Taxes & Benefits | 24,395 | 28,648 | 28,001 | 140,007 | 171,888 | 131,021 |
| Less: Allocation/Reimbursement | <66,903> | <64,906> | <77,940> | <303,407> | <389,436> | <299,787> |
| TOTAL LABOR COSTS | 108,049 | 77,408 | 107,431 | 519,788 | 464,983 | 487,793 |
| Contracted Security | 16,294 | 16,500 | 18,576 | 100,872 | 99,000 | 104,872 |
| Contracted Cleaning | 0 | 2,000 | 0 | 12,104 | 12,000 | 10,087 |
| Other Contracted Services | 242 | 300 | 254 | 2,065 | 1,800 | 1,617 |
| Travel & Entertainment | 1,013 | 442 | 950 | 5,095 | 2,652 | 8,382 |
| Corporate Travel | 0 | 625 | 0 | 0 | 3,750 | 3,617 |
| Meetings & Conventions | 281 | 1,083 | 0 | 2,570 | 6,498 | 235 |
| Dues & Subscriptions | 0 | 108 | 0 | 2,551 | 648 | 1,118 |
| Employee Training | 1,218 | 975 | 1,077 | 2,231 | 5,850 | 1,077 |
| Computer Expense | 8,069 | 5,317 | 2,266 | 69,397 | 31,902 | 20,551 |
| Professional Fees | 1,500 | 2,042 | 1,500 | 15,239 | 12,252 | 9,000 |
| Marketing & Advertising | 7,949 | 7,250 | 13,229 | 51,236 | 43,500 | 41,813 |
| Box Office Expenses | 391 | 0 | 492 | 210 | 0 | <57> |
| Small Equipment | 0 | 0 | 0 | 0 | 0 | 2,143 |
| Trash Removal | 1,329 | 1,250 | 0 | 6,727 | 7,500 | 7,349 |
| Equipment Rental | 1,555 | 650 | 1,279 | 8,537 | 3,900 | 9,782 |
| Landscaping | 0 | 292 | 0 | 3,561 | 1,752 | 2,130 |
| Exterminating | 248 | 333 | 495 | 1,733 | 1,998 | 1,913 |
| Cleaning | 0 | 450 | 0 | 2,810 | 2,700 | 1,060 |
| Repairs & Maintenance | 14,955 | 10,666 | 15,407 | 46,854 | 63,996 | 61,305 |
| Supplies | 10,825 | 15,091 | 19,086 | 107,757 | 90,546 | 112,110 |
| Bank Service Charges | 550 | 1,167 | 350 | 4,705 | 7,002 | 3,411 |
| Insurance | 10,554 | 11,512 | <41,602> | 60,820 | 69,072 | 55,651 |
| Other Taxes | 0 | 300 | 0 | 69 | 1,800 | 3,062 |
| Printing & Stationary | 0 | 1,917 | 1,289 | 203 | 11,502 | 5,948 |
| Office Supplies | 751 | 1,000 | 772 | 9,800 | 6,000 | 6,039 |
| Postage | 112 | 1,050 | 1,621 | 2,775 | 6,300 | 5,406 |
| Parking Expense | 1,609 | 1,592 | 1,460 | 9,294 | 9,552 | 10,220 |
| Telephone Long Distance | 3,496 | 4,300 | <1,756> | 25,733 | 25,800 | 24,599 |
| Utilities | 76,509 | 57,483 | 86,348 | 358,311 | 344,898 | 326,544 |
| Base Fee | 18,750 | 18,750 | 21,988 | 112,500 | 112,500 | 128,212 |
| Incentive Fee | 0 | 0 | 14,927 | 0 | 0 | 62,253 |
| Depreciation | 0 | 491 | 0 | 0 | 2,946 | 0 |
| Amortization | 0 | 0 | 1,963 | 5,737 | 0 | 11,780 |
| Common Area Expense | <1,826> | <2,710> | <2,461> | <14,818> | <16,260> | <7,500> |
| Less: Allocated/Reimbursement | <800> | <270> | <725> | <3,350> | <1,620> | <3,110> |
| TOTAL MATERIAL AND SERVICES | 175,573 | | | | 971,736 | |
| TOTAL INDIRECT EXPENSES | 283,622 | 239,364 | 266,217 | 1,533,116 | 1,436,719 | 1,520,412 |
| | *********** | | | | | |

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY

INTERIM FINANCIAL STATEMENTS

Five Months Ended November 30, 2001





ACCOUNTANTS' REPORT

To the Board of Directors
Grand Rapids - Kent County Convention / Arena Authority
Grand Rapids, Michigan

Beene Donter LLP

We have compiled the accompanying statements of cash receipts and disbursements and cash receipts and disbursements - budget to actual for the operating account and construction account of the Grand Rapids - Kent County Convention / Arena Authority for the five months ended November 30, 2001, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. These statements do not include the cash receipts and disbursements of the Van Andel Arena and Grand Center which are operated by the Authority. The financial statements presented have been prepared on the cash basis of accounting, which is a comprehensive basis of accounting other than U.S. generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Authority's cash receipts and disbursements. Accordingly, these financial statements are not designed for those who are not informed about such matters.

December 12, 2001 Grand Rapids, Michigan

BEENE GARTER LLP
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G R A N D R A P I D S
M I C H I G A N
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T 616.235.5200 F 616.235.5285

1.800.824.7882

INTERIM FINANCIAL STATEMENTS

Statement A

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY

Statement of Cash Receipts and Disbursements From July 1, 2001 to November 30, 2001

| RECEIPTS | Operating Account | Construction Account |
|---|------------------------|----------------------|
| Beginning Balance - July 1, 2001 | \$ 3,578,979.18 | \$ 5,410,627.09 |
| State of Michigan | Ψ 0,570,979.10 | 15,000,000.00 |
| Interest Deposits | 52,757.33 | 94,750.11 |
| Transfer from Operating Account | - | 1,000,000.00 |
| Facility Operations | 203,290.99 | - |
| Total Cash Receipts | 3,835,027.50 | 21,505,377.20 |
| DISBURSEMENTS Checks issued prior months Checks issued 11/14/01 | 517,897.10 | 6,844,777.87 |
| Checks issued 11/14/01 Checks issued 11/28/01 | 1,078,106.73 | 2,312,499.98 |
| Payroll Expenditures | 31,818.78 23,433.67 | 452,394.24 - |
| Expense Reimbursement | (3,000.06) | (1,100.00) |
| Bank fees | 25.52 | (257.54) |
| Total Cash Disbursements | 1,648,281.74 | 9,608,314.55 |
| Net Pooled Cash and Investments | \$ 2,186,745.76 | \$ 11,897,062.65 |



Statement B

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY Statement of Cash Receipts and Disbursements - Budget to Actual (Operations) From July 1, 2001 to November 30, 2001

| | OPERATING ACCOUNT | | | | | | | |
|--------------------------------------|-----------------------|-------------|----|---------------------|-----|-------------------|-------|--------|
| | Facilities Operations | | | Capital Replacement | | | ement | |
| RECEIPTS | _ | Budget | | Actual | | Budget | | Actual |
| Facility Operations | \$ | 4 605 442 | • | 000 004 | • | 007.000 | • | |
| Interest on Investments | Þ | 1,695,443 | \$ | 203,291 | \$ | 237,000 | \$ | - |
| Capital Replacement Reserve Transfer | | 100,000 | | 29,586 | | 40,000 | | 23,172 |
| From / (To) Fund Balance | | 570,357 | | - | | (570,357) | | - |
| TOTAL RECEIPTS | | 2 265 000 | _ | | | 530,357 | | |
| TOTAL RECEIPTS | | 2,365,800 | | 232,877 | | 237,000 | | 23,172 |
| DISBURSEMENTS | | | | | | | | |
| Accounting / Auditing Services | | 20,000 | | 10,597 | | - | | - |
| Bank Fees | | - | | 26 | | - | | - |
| Insurance - Property and Liability | | 15,000 | | 2,966 | | - | | - |
| Legal Services | | 55,000 | | 5,942 | | - | | - |
| Other Contractural Services | | 8,150 | | 27,883 | | - | | _ |
| Facility Management Fees | | - | | 151,122 | | - | | - |
| Meeting Expense | | 650 | | 90 | | - | | - |
| Supplies | | 1,200 | | 637 | | - | | _ |
| Transfer to Construction Account | | 1,000,000 | | 1,000,000 | | - | | _ |
| Sub-total Service Disbursements | | 1,100,000 | | 1,199,262 | | • | | - |
| Electricity | | 611,000 | | 298,077 | | _ | | _ |
| Steam | | 527,000 | | 102,143 | | _ | | _ |
| Water and Sewer | | 67,800 | | 21,952 | | - | | _ |
| Sub-total Utility Disbursements | | 1,205,800 | _ | 422,172 | | • | | |
| Building Additions and Improvements | | | | | | 225 000 | | |
| Facility Equipment Acquisition | | - | | - | | 225,000 | | - |
| Sub-total Capital Disbursements | — | | * | | | 12,000 237,000 | | |
| | | | | - | | 231,000 | | - |
| Employee Wages | | 50,000 | | 22,950 | | - | | - |
| Employee Benefits | | 10,000 | | 3,899 | | _ | | - |
| Sub-total Payroll Disbursements | | 60,000 | | 26,849 | | - | | - |
| - | | | | | | | | |
| TOTAL DISBURSEMENTS | | 2,365,800 | | 1,648,283 | | 237,000 | | - |
| Excess / (Deficit) of Funds | \$ | - | \$ | (1,415,406) | \$ | - | \$ | 23,172 |
| | Se | e Comments | | | See | Comments | | |
| | | 1 and 2 | | | | 1 and 2 | | |

Comment 1: Facilities Operations and Capital Replacement budgets were approved by the GR-KC Convention / Arena Authority at its regularly scheduled meeting on June 27, 2001.

Comment 2: Facilities Operations and Capital Replacement columns include receipts and disbursements processed by the C/AA. SMG receipts and disbursements are reported separately in the Van Andel Arena and Grand Center financial statements prepared by SMG.

Statement C

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY Statement of Cash Receipts and Disbursements - Budget to Actual (Construction) From July 1, 2001 to November 30, 2001

| | CONSTRUCTION ACCOUNT | | | | | |
|--|----------------------|--------------|----------------|------------------|--|--|
| - | | e Relocation | Convention Cen | ter Construction | | |
| | Budget | Actual | Budget | Actual | | |
| RECEIPTS | | | | | | |
| State of Michigan | \$ 2,630,697 | \$ - | \$ 27,369,303 | \$ 15,000,000 | | |
| Transfer from Operating Fund | • | - | 1,000,000 | 1,000,000 | | |
| Interest on Investments | 54,830 | 31,233 | 445,170 | 63,517 | | |
| TOTAL RECEIPTS | 2,685,527 | 31,233 | 28,814,473 | 16,063,517 | | |
| DISBURSEMENTS | | | | | | |
| Architectural and Engineering Services | 490,000 | 328,574 | 6,000,000 | 2,481,623 | | |
| Construction Material Testing | - | | 400,000 | 188,862 | | |
| Construction in Progress - GMP | 2,175,527 | 137,743 | 21,425,973 | 5,486,564 | | |
| Sub-total Construction Disbursements | 2,665,527 | 466,317 | 27,825,973 | 8,157,049 | | |
| Bank Fees | _ | _ | _ | (258) | | |
| Insurance -Property / Liability | - | - | 40,000 | 42,670 | | |
| Legal Services | 15,000 | 1,251 | 50,000 | 7,480 | | |
| Project Manager / Owner's Representative | • | ., | 285,000 | 103,499 | | |
| Other Contractual Services | 5,000 | - | 600,000 | 779,300 | | |
| Sub-total Service Disbursements | 20,000 | 1,251 | 975,000 | 932,691 | | |
| Electricity | _ | _ | _ | 38,376 | | |
| Steam | • | _ | _ | 11,877 | | |
| Water and Sewer | - | _ | _ | 58 | | |
| Sub-total Utility Disbursements | - | • | - | 50,312 | | |
| Advertising / Promotion / Publicity | _ | _ | 5,000 | _ | | |
| Supplies | _ | _ | 1,000 | _ | | |
| Postage / Express | _ | _ | 500 | _ | | |
| Printing and Binding | - | - | 5,000 | - | | |
| Telephone | • | - | 2,000 | 695 | | |
| Sub-total Supplies Disbursements | • | • | 13,500 | 695 | | |
| TOTAL DISBURSEMENTS | 2,685,527 | 467,568 | 28,814,473 | 9,140,747 | | |
| Excess / (Deficit) of Funds | \$ - | \$ (436,335) | \$ - | \$ 6,922,770 | | |
| - | | | See Comment | | | |

Comment: Convention Center Construction budget was approved by the Grand Rapids - Kent County Convention / Arena Authority at its regularly scheduled meeting on June 27, 2001.

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY

INTERIM FINANCIAL STATEMENTS

Six Months Ended December 31, 2001





ACCOUNTANTS' REPORT

To the Board of Directors
Grand Rapids - Kent County Convention / Arena Authority
Grand Rapids, Michigan

We have compiled the accompanying statements of cash receipts and disbursements and cash receipts and disbursements - budget to actual for the operating account and construction account of the Grand Rapids - Kent County Convention / Arena Authority for the six months ended December 31, 2001, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. These statements do not include the cash receipts and disbursements of the Van Andel Arena and Grand Center which are operated by the Authority. The financial statements presented have been prepared on the cash basis of accounting, which is a comprehensive basis of accounting other than U.S. generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Authority's cash receipts and disbursements. Accordingly, these financial statements are not designed for those who are not informed about such matters.

Been Monter LLP

January 10, 2002 Grand Rapids, Michigan

INTERIM FINANCIAL STATEMENTS

Statement A

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY

Statement of Cash Receipts and Disbursements From July 1, 2001 to December 31, 2001

| RECEIPTS | Operating Account | Construction Account |
|----------------------------------|-------------------|----------------------------------|
| Beginning Balance - July 1, 2001 | \$ 3,578,979.18 | \$ 5.410.627.09 |
| State of Michigan | φ 3,370,979.10 | \$ 5,410,627.09 15,000,000.00 |
| CCBA Capital Contributions | - | |
| Interest Deposits | 72 625 06 | 3,236,766.13 |
| Transfer from Operating Account | 72,625.96 | 123,048.61 |
| • • • | - | 1,000,000.00 |
| Facility Operations | 529,798.78 | |
| Total Cash Receipts | 4,181,403.92 | 24,770,441.83 |
| DISBURSEMENTS | | |
| Checks issued prior months | 1,627,822.61 | 9,609,672.09 |
| Checks issued 12/14/01 | 81,518.04 | 2,331,766.13 |
| Checks issued 12/28/01 | 33,284.70 | 908,871.38 |
| Payroll Expenditures | 27,703.85 | • |
| Expense Reimbursement | (3,000.06) | (1,100.00) |
| Bank fees | 79.42 | (239.08) |
| Total Cash Disbursements | 1,767,408.56 | 12,848,970.52 |
| Net Pooled Cash and Investments | \$ 2,413,995.36 | \$ 11,921,471.31 |



Statement B

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY Statement of Cash Receipts and Disbursements - Budget to Actual (Operations) From July 1, 2001 to December 31, 2001

| | | | | OPERATIN | IG AC | COUNT | | |
|--------------------------------------|-----------------------|-----------|----|---------------------|-------|-----------|----|--------|
| | Facilities Operations | | | Capital Replacement | | | | |
| RECEIPTS | | Budget | | Actual | | Budget | | Actual |
| Facility Operations | • | 4 005 440 | • | 500 700 | _ | | _ | |
| Interest on Investments | \$ | 1,695,443 | \$ | 529,799 | \$ | 237,000 | \$ | - |
| Capital Replacement Reserve Transfer | | 100,000 | | 42,699 | | 40,000 | | 29,927 |
| From / (To) Fund Balance | | 570,357 | | - | | (570,357) | | • |
| TOTAL RECEIPTS | | 2 265 000 | | 570 400 | | 530,357 | | - |
| TOTAL RECEIPTS | | 2,365,800 | | 572,498 | | 237,000 | | 29,927 |
| DISBURSEMENTS | | | | | | | | |
| Accounting / Auditing Services | | 20,000 | | 11,957 | | - | | _ |
| Bank Fees | | · - | | 79 | | - | | • |
| Insurance - Property and Liability | | 15,000 | | 2,966 | | _ | | - |
| Legal Services | | 55,000 | | 9,020 | | - | | _ |
| Other Contractural Services | | 8,150 | | 27,883 | | _ | | |
| Facility Management Fees | | | | 151,122 | | - | | _ |
| Meeting Expense | | 650 | | 576 | | - | | _ |
| Supplies | | 1,200 | | 737 | | - | | - |
| Transfer to Construction Account | | 1,000,000 | | 1,000,000 | | _ | | _ |
| Sub-total Service Disbursements | | 1,100,000 | | 1,204,340 | | - | | - |
| Electricity | | 611,000 | | 362,109 | | | | |
| Steam | | 527,000 | | 142,226 | | - | | - |
| Water and Sewer | | 67,800 | | 27,516 | | - | | - |
| Sub-total Utility Disbursements | | 1,205,800 | | 531,851 | | | | |
| | | , , | | | | | | |
| Building Additions and Improvements | | - | | • | | 225,000 | | - |
| Facility Equipment Acquisition | | - | | | | 12,000 | | |
| Sub-total Capital Disbursements | | - | | - | | 237,000 | | - |
| Employee Wages | | 50,000 | | 27,090 | | - | | _ |
| Employee Benefits | | 10,000 | | 4,127 | | • | | _ |
| Sub-total Payroll Disbursements | | 60,000 | | 31,218 | | • | | - |
| | | | | | | | | |
| TOTAL DISBURSEMENTS | | 2,365,800 | | 1,767,409 | | 237,000 | | - |
| Excess / (Deficit) of Funds | \$ | - | \$ | (1,194,911) | \$ | | \$ | 29,927 |
| • | Se | Comments | - | | See | Comments | | |
| | | 1 and 2 | | | | 1 and 2 | | |

Comment 1: Facilities Operations and Capital Replacement budgets were approved by the GR-KC Convention / Arena Authority at its regularly scheduled meeting on June 27, 2001.

Comment 2: Facilities Operations and Capital Replacement columns include receipts and disbursements processed by the C/AA. SMG receipts and disbursements are reported separately in the Van Andel Arena and Grand Center financial statements prepared by SMG.

Statement C

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY Statement of Cash Receipts and Disbursements - Budget to Actual (Construction) From July 1, 2001 to December 31, 2001

| | CONSTRUCTION ACCOUNT | | | | | | | |
|--|---|-------------------------|----------------|------------------|--|--|--|--|
| • | Monroe Av | e Relocation | Convention Cen | ter Construction | | | | |
| DEAFIDE | Budget | Actual | Budget | Actual | | | | |
| RECEIPTS | • | | | | | | | |
| State of Michigan | \$ 2,630,697 | \$ - | \$ 27,369,303 | \$ 15,000,000 | | | | |
| City / County Bldg Authority Capital Contib. Transfer from Operating Fund | - | • | | 3,236,766 | | | | |
| Interest on Investments | - 54 020 | - | 1,000,000 | 1,000,000 | | | | |
| TOTAL RECEIPTS | 54,830 2,685,527 | 36,610 36,610 | 445,170 | 86,439 | | | | |
| TOTAL REGLIF 13 | 2,003,327 | 36,610 | 28,814,473 | 19,323,205 | | | | |
| DISBURSEMENTS | | | | | | | | |
| Architectural and Engineering Services | 490,000 | 328,574 | 6,000,000 | 2,803,593 | | | | |
| Construction Material Testing | - | • | 400,000 | 283,716 | | | | |
| Construction in Progress - GMP | 2,175,527 | 137,743 | 21,425,973 | 7,652,147 | | | | |
| Sub-total Construction Disbursements | 2,665,527 | 466,317 | 27,825,973 | 10,739,456 | | | | |
| Bank Fees | • | - | _ | (240) | | | | |
| Insurance -Property / Liability | - | - | 40,000 | 42,670 | | | | |
| Legal Services | 15,000 | 1,251 | 50,000 | 7,479 | | | | |
| Project Manager / Owner's Representative | - | - | 285,000 | 125,251 | | | | |
| Other Contractual Services | 5,000 | • | 600,000 | 1,414,402 | | | | |
| Sub-total Service Disbursements | 20,000 | 1,251 | 975,000 | 1,589,563 | | | | |
| Electricity | - | - | - | 38,376 | | | | |
| Steam | - | - | - | 11,877 | | | | |
| Water and Sewer | | - | - | 1,284 | | | | |
| Sub-total Utility Disbursements | • | • | - | 51,537 | | | | |
| Advertising / Promotion / Publicity | - | - | 5,000 | - | | | | |
| Supplies | - | - | 1,000 | - | | | | |
| Postage / Express | - | - | 500 | - | | | | |
| Printing and Binding | • | - | 5,000 | - | | | | |
| Telephone | - | • | 2,000 | 845 | | | | |
| Sub-total Supplies Disbursements | • | • | 13,500 | 845 | | | | |
| TOTAL DISBURSEMENTS | 2,685,527 | 467,568 | 28,814,473 | 12,381,400 | | | | |
| Excess / (Deficit) of Funds | \$ - | \$ (430,958) | \$ - | \$ 6,941,805 | | | | |
| | | | See Comment | | | | | |

Comment: Convention Center Construction budget was approved by the Grand Rapids - Kent County Convention / Arena Authority at its regularly scheduled meeting on June 27, 2001.

BUILDING COMMITTEE REPORT TO

Grand Rapids-Kent County Convention Arena Authority January 23, 2002

Work continued on Phase 1B, DeVos Lobby Addition. Structural Steel is complete, and the roofing is complete. Metal stud framing and drywall hanging is progressing on interior and exterior elements. Window wall framing is installed, and glass is installed. M.E.P. rough-ins continue. Finish materials are being procured. The lobby remains on course for the April 17, 2002 Grand Opening.

In Phase 2, Case/Millgard, the deep foundation subcontractor has completed Grand Gallery compaction grouting and caisson installations. Elevator shafts are drilled. The structural concrete subcontractor, Kent Construction Company, has installed pier footings, columns and walls in various areas of the Grand Gallery. Also, the plumbing contractor, Andy Egan Company, has begun under slab utilities. Concrete work continues for the stair walls, perimeter walls and box truss piers. Also slab prep is in process for slab on grade.

Excavation for the Exhibit Hall began upon vacancy of the court and police buildings and continues along the West and East side of the Hall Of Justice and Police Building. Demolition of the Police Building was completed in Mid December, and the Hall of Justice demolition began. The work is expected to continue through January. Caissons and the North set of box truss foundations are in process in the areas previously occupied by the Police Building and parking areas.

The structural steel contractor, is beginning their fabrication phase of the project and has been meeting regularly with the Construction Manager and Design Team. Their submittals are on schedule.

Phase 2E Enclosure and Interior Finish Package Bids were opened on November 14th. Multiple bids were received for each category. A review of these bids has been completed. Contracts have been issued to purchase the following phases of work:

- Precast Panels
- Masonry
- Glass Curtain Wall
- Roofing
- Metal Siding
- Drywall
- Fireproofing
- Skylights

The balances of the 2E bid categories is expected to be awarded in January.

SUGGESTED RESOLUTION Item VI.c.i. FOR A LEGISLATIVE BODY RELATING TO A 457 DEFERRED COMPENSATION PLAN

| Acc | count Number 30- <u>5263</u> |
|--|--|
| Name of Employer: Grand Rapids-Kent County Conventi | Lon/Arena State: MT |
| Title of Program Coordinator:AdminMarAdminMar | |
| Title of Program Coordinator: <u>1 </u> | pordinator) |
| Resolution of the above named Employer ("Employer") | |
| WHEREAS, the Employer has employees rendering valuable services; and | 3 |
| WHEREAS, the establishment of a deferred compensation plan for such e enabling it to provide reasonable retirement security for its employees, management system, and by assisting in the attraction and retention of compensations. | by providing increased flexibility in its personnel |
| WHEREAS, the Employer has determined that the establishment of a defer ICMA Retirement Corporation serves the above objectives; and | rred compensation plan to be administered by the |
| WHEREAS, the Employer desires that its deferred compensation plan be an and that some or all of the funds held under such plan be invested in the IC employers for the collective investment of funds held under their retirement. | MA Retirement Trust, a trust established by public |
| NOW THEREFORE BE IT RESOLVED that the Employer hereby adopts the de of: (Select one) | eferred compensation plan (the "Plan") in the form |
| XXX The ICMA Retirement Corporation Deferred Compensation Plan a | nd Trust, referred to as Appendix A |
| The plan provided by the Employer (executed copy attached here | to). |
| BE IT FURTHER RESOLVED that the Employer hereby executes the Declarati hereto as Appendix B, intending this execution to be operative with respect subsequently established by the Employer, if the assets of the plan are to | to any retirement or deferred compensation plan |
| BE IT FURTHER RESOLVED that the assets of the Plan shall be held in the exclusive benefit of the Plan participants and their beneficiaries, as purpose. | trust, with the Employer serving as trustee, for nd the assets shall not be diverted to any other |
| BE IT FURTHER RESOLVED that the Plan: (Select one) | |
| XXX Will permit loans | |
| BE IT FURTHER RESOLVED that the Employer hereby agrees to serve as tr | rustee under the Plan. |
| BE IT FURTHER RESOLVED that theAdmin. Mgr. the coordinator for this program; shall receive necessary reports, notic or the ICMA Retirement Trust; shall cast, on behalf of the Employer, a Trust; Administrative duties to carry out the plan may be assigned to to execute all necessary agreements with ICMA Retirement Corporation. | (use title of official, not name) shall be es, etc. from the ICMA Retirement Corporation any required votes under the ICMA Retirement he appropriate departments, and is authorized an incidental to the administration of the Plan |
| Birgit secy ^I Klohs XXXX of the Kitx Sex Rix x x x x x x x x x x x x x x x x x | o hereby certify that the foregoing resolution, was duly passed and adopted in the (Council, thereof assembled this 23day of an., |
| AYES: | |
| NAYS: | |
| ABSENT: — | xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx |
| | TANGER THE PROPERTY OF CLECK YEAR AND A SECT OF STATES AND A SECTION AND A SECTION ASSETT ASS |

(Seal)

SUGGESTED RESOLUTION FOR A LEGISLATIVE BODY RELATING TO A 401 MONEY PURCHASE PLAN

| ACCOUNT NUMBER: 10 7644 | |
|---|----|
| RESOLUTION OF Grand Rapids-Kent County Convention/Arena Authority ("CAA") (EMPLOYER NAME). | |
| WHEREAS, the Employer has employees rendering valuable services; and | |
| WHEREAS, the establishment of a money purchase retirement plan benefits employees by providing funds for retirement and funds for their beneficiaries in the event of death; and | l |
| WHEREAS, the Employer desires that its money purchase retirement plan be administered by the ICMA Retirement Corportion and that the funds held under such plan be invested in the ICMA Retirement Trust, a trust established by public employer for the collective investment of funds held under their retirement and deferred compensation plans: | |
| NOW THEREFORE BE IT RESOLVED that the Employer hereby establishes or has established a money purchase retirement plan (the "Plan") in the form of: (Select one) | nt |
| The ICMA Retirement Corporation Governmental Money Purchase Plan & Trust, pursuant to the specific provisions of the Adoption Agreement (executed copy attached hereto). | |
| The Plan and Trust provided by the Employer (executed copy attached hereto). | |
| The Plan shall be maintained for the exclusive benefit of eligible employees and their beneficiaries; and | |
| BE IT FURTHER RESOLVED that the Employer hereby executes the Declaration of Trust of the ICMA Retirement Trust, attached hereto, intending this execution to be operative with respect to any retirement or deferred compensation plan subsequently established by the Employer, if the assets of the plan are to be invested in the ICMA Retirement Trust. | |
| BE IT FURTHER RESOLVED that the Employer hereby agrees to serve as trustee under the Plan and to invest funds held under the Plan in the ICMA Retirement Trust; and | |
| BE IT FURTHER RESOLVED that the <u>Admin Mgr</u> (use title of official, not name) shall be the coordinator for Plan; shall receive reports, notices, etc., from the ICMA Retirement Corporation or the ICMA Retirement Trust; shall cast, or behalf of the Employer, any required votes under the ICMA Retirement Trust; may delegate any administrative duties relating the Plan to appropriate departments; and is authorized to execute all necessary agreements with the ICMA Retirement Corporation incidental to the administration of the Plan. | to |
| Secy Xikok of the (QinxQqunxxxx)xxx CAA , do hereby certify that the foregresolution proposed by (Qqunqil, Member, Tixxxex, xxx xxx xxx CAA , was duly passed and adopted by the (Qinxxix xxxxxxx xxx xxx xxx xxx xxx xxx x | ıe |
| AYES: NAYS: ABSENT: | |
| (SEAL) | |
| Secretary X\fix\fix\fix\fix\fix\fix\fix\fix\fix\fix | |

VAN ANDEL ARENA WEEKLY

Item VII

| DATE | EVENT | EC | ROOM | TIME | FUNCTION |
|--------------|------------------------|-----|-------------|---------------------|---------------------------------|
| Wed, Jan 16 | Griffins vs Manitoba | AH | Arena | 10A-12:30P | Team practice |
| | | | | 6:00 PM | Doors |
| | | | | 7P-9:30P | Hockey game |
| Thur, Jan 17 | Volume Services | JS | Banquet C/D | 6P-9P | TIPS Training |
| Fri, Jan 18 | Griffins vs Cincinnati | MS | Arena | 10A-12:30P | Team practice |
| | | | | 6:30 PM | Doors |
| | 22 | | | 7:30P-10P | Hockey game |
| | | | | 10P-10:30P | Post-game skate |
| | IBM | JS | Banquet A/B | 6:30P-7:30P | Blades for Grades |
| | Griffins | JS | Banquet C/D | 6:30P-7:30P | Group welcome center |
| Sat, Jan 19 | Available | | | | |
| Sun, Jan 20 | Champions on Ice | AH | Arena | 8:00 AM | Load-in |
| | | | | 11:30 AM | Flyers placed on seats |
| | | | | 12:00 PM | Ice zammed |
| | | | | 1:00 PM | Pyro test |
| | | | | 1P-2P | Skater's practice |
| | 1 | | | 2:00 PM | Doors |
| | | 220 | | 3:10 PM | Show starts |
| | İ | | | 4:10P-4:30P | Intermission and ice zammed |
| | - | | | 5:45 PM | Show over |
| | SMG | JS | Banquet A/B | 4:00 PM | Set-up |
| | | | | 6P-8P | Suite holder appreciation party |
| | Glaxo Smith Kline | JS | Banquet B | 1:30P-3P | Banquet |
| | Champions on Ice | JS | Banquet C/D | 6A-5P | Crew catering |
| Mon, Jan 21 | Available | | 1 | | |
| Tue, Jan 22 | Disney on Ice | AH | Arena | 1:00 PM | Pre-rig |
| · | - | | | 5:00 PM | Load-in |
| Wed, Jan 23 | Disney on Ice | AH | Arena | 8:00 AM | Load-in continued |
| | | | | 2:00 PM | Chair set |
| | | | | 3:00 PM | Pyro test |
| | | | Banquet | 6P-6:30P | Banquet |
| | | 1 | 1 | 6:00 PM | Doors |
| | | | | 7P-7:55P | Performance begins |
| | | | | 7:55P-8:15P | Intermission |
| | | | | 8:15P-9:15P | Performance continues |
| Thur, Jan 24 | Disney on Ice | MS | Arena | 6:00 PM | Doors |
| | | | | 7P-7:55P | Performance begins |
| | | | | 7:55P-8:15P | Intermission |
| | | | | 8:15P-9:15P | Performance continues |
| Fri, Jan 25 | Disney on Ice | AH | Arena | 6:00 PM | Doors |
| | | | | 7P-7:55P | Performance begins |
| | | | | 7:55P-8:15P | Intermission |
| | | | | 8:15P-9:15P | Performance continues |
| Sat, Jan 26 | Disney on Ice | MS | Arena | 10:00 AM | Doors |
| | | | | 11A-11:55A | Performance begins |
| | | | | 11:55A-12:15P | Intermission |
| | | | | 12:15P-1:15P | Performance continues |
| | | | 10 | 1:15P-2P | Quick clean-up |
| | | 1 | | 2:00 PM | Doors |
| | | 1 | | 3P-3:55P | Performance begins |
| | 1 | 1 | | 3:55P-4:15P | Intermission |
| | 1 | 1 | I | 4:15P-5:15P | Performance continues |
| | | | 1 | 11100 01101 | |
| | | | | 5:15P-6P | |
| | 7. | | | | Quick clean-up Doors |
| | | ı | | 5:15P-6P | Quick clean-up Doors |
| | | | | 5:15P-6P 6:00 PM | Quick clean-up |

| Sun, Jan 27 | Disney on Ice | AH | Arena | 2:00 PM | Doors |
|--------------|-----------------------|----|-------|-------------|---------------------------------|
| ŕ | | 1 | | 3P-3:55P | Performance begins |
| | | } | | 3:55P-4:15P | Intermission |
| | | | | 4:15P-5:15P | Performance continues/Load-out |
| Mon, Jan 28 | Available | | | | |
| Tue, Jan 29 | Griffins vs Milwaukee | AH | Arena | 10A-12:30P | Team practice |
| | | | | 6:00 PM | Doors |
| | | | | 7P-9:30P | Hockey game |
| Wed, Jan 30 | Janet Jackson | MS | Arena | 7:30 PM | Performance |
| Thur, Jan 31 | Monster Trucks | MS | Arena | 8A-5P | Load-in |
| Fri, Feb 1 | Monster Trucks | MS | Arena | 8:00 PM | Performance |
| Sat, Feb 2 | Monster Trucks | MS | Arena | 2:00 PM | Performance |
| | | | | 8:00 PM | Performance |
| Sun, Feb 3 | Available | | | | |
| Mon, Feb 4 | Available | | | | |
| Tue, Feb 5 | Creed | MS | Arena | 7:30 PM | Performance |
| Wed, Feb 6 | Griffins vs Utah | AH | Arena | 10A-12:30P | Team practice |
| | | | | 6:00 PM | Doors |
| | | | İ | 7P-9:30P | Hockey game |
| Thur, Feb 7 | Available | | | | N N |
| Fri, Feb 8 | Griffins vs Utah | AH | Arena | 10A-12:30P | Team practice |
| | | | | 6:30 PM | Doors |
| | | | | 7:30P-10P | Hockey game |
| Sat, Feb 9 | Griffins vs Hamilton | MS | Arena | 2:00 PM | Doors for pre-game |
| | | | | 3P-5P | Pre-game hockey game |
| | | | | 6:30 PM | Doors |
| | | | | 7:30P-10P | Hockey game |
| Sun, Feb 10 | CSNY | AH | Arena | 8:00 PM | Performance |
| Mon, Feb 11 | Available | | | | |
| Tue, Feb 12 | Aaron Carter | MS | Arena | 7:00 PM | Performance |
| Wed, Feb 13 | Available | | | | |
| Thur, Feb 14 | Barry Manilow | AH | Arena | 8:00 PM | Performance |
| Fri, Feb 15 | Griffins vs Hamilton | MS | Arena | 10A-12:30P | Team practice |
| | | | | 6:30 PM | Doors |
| | | | | 7:30P-10P | Hockey game |
| | | | | 10P-10:30P | Post-game skate |
| Sat, Feb 16 | Griffins vs Utah | AH | Arena | 2:30 PM | Doors for Red Wings Alumni game |
| | | 1 | | 3:30P-6P | Red Wings Alumni hockey game |
| | | 3 | | 6:30 PM | Doors |
| | | | | 7:30P-10P | Hockey game |
| Sun, Feb 17 | Available | | | | |

GRAND CENTER WEEKLY - YEAR 2002

| DATE | EVENT | ROOM | TIME | FUNCTION | DEC | CONSTRUCTION |
|---------------|--|----------------------------|---|--------------------------------------|-----|--------------|
| THURS. JAN 17 | BEAUTY & THE BEAST – BTG | DV,STAGE HOUSE/ | 7:30P-10P | PERFORMANCE | TS | |
| | MI TOWNSHIPS ASSOCIATION | GH/ | 8A-10:30A | EXHIBITS OPEN MOVE OUT | MC | |
| | | GH,WA/ KR,BL/ | 7P-9:30A 8:30A-4P | DINNER PARTY WORKSHOP | | |
| | GOLF SHOW | WA,EH,WH/ | 8A-5P 10P-? | MOVE IN | MF | |
| FRI. JAN 18 | BEAUTY & THE BEAST – BTG | DV,STAGE HOUSE/ | 8P-10:30P | PERFORMANCE | ST | |
| | GOLF SHOW | WA,EH,WH/ | 8A-3P 4P-9P | MOVE IN | MF | |
| | HOPE COLLEGE | BR/ | 5P-6P 6P-8P | MOVE IN DESSERT RECEPTION | MC | |
| | MI TOWNSHIPS ASSOCIATION | GH/ | 8A-11:30A | ANNUAL MEETING MOVE OUT | MC | |
| SAT. JAN 19 | BEAUTY & THE BEAST – BTG | DV,STAGE HOUSE/ | 2P-4:30P 8P-10:30P | PERFORMANCE PERFORMANCE | TS | ŭ. |
| | GOLF SHOW | WA,EH,WH/ | 10A-7P | SHOW | MF | |
| SUN. JAN 20 | BEAUTY & THE BEAST BTG | DV,STAGE HOUSE/ | 1P-3:30P 6:30P-9P | PERFORMANCE PERFORMANCE | TS | |
| | | BL/ DV,DOCK#6-7/ BL/ | 9P-10P 10P-APPROX. 6A 2:30A-3:30A | CREW CATERING MOVE OUT CREW CATERING | | |
| | GOLF SHOW | WA,EH,WH/ | 10:30A-5P 5P-MID | MOVE OUT | MF | |
| MON. JAN 21 | GOVERNOR'S CONFERENCE ON CAREER DEVELOPMENT | GH/ | 1P-SP | MOVE IN | MC | |
| | GOLF SHOW | GH,EH,WH/ | 8A-NOON | MOVE OUT | MF | |
| | BEAUTY & THE BEAST – BTG | DV/ | 8A-APPROX NOON | HOUSE RESTORE (IA) | ST | |
| TUES. JAN 22 | CAREER DEVELOPMENT | DV/ GH/ WA/ | 9A-10:30A NOON-1:30P | MEETING LUNCH LUNCH | MC | 29 |
| WED. JAN 23 | GOVERNOR'S CONFERENCE ON CAREER DEVELOPMENT | GH/ | 7A-8A 8A-NOON | BREAKFAST MOVE OUT | MC | |
| | GRSO – POPS IV CLUB SWING | DV/ | 8A-NOON | POSSIBLE PRE HANG | ST | |
| THURS. JAN 24 | GRSO – POPS IV CLUB SWING | DV/ | 8A-NOON 3:30P-6:30P 7:30P-10:30P | MOVE IN REHEARSAL REHEARSAL | ST | |
| FRI. JAN 25 | GRSO – POPS IV CLUB SWING | DV/ | 8P-10:30P | PERFORMANCE | ST | |
| | CLEAR CHANNEL FIRST TIME HOME BUYERS SHOW | GH/ | NOON-8P | | MF | |
| SAT. JAN 26 | GRSO – POPS IV CLUB SWING | DV/ | 8P-10:30P | PERFORMANCE | ST | |
| | CLEAR CHANNEL FRIST TIME HOME BUYERS SHOW | GH/ | 9A-6P 6P-9P | SHOW MOVE OUT | MF | |
| SUN. JAN 27 | MI INTERNATIONAL AUTO SHOW | ALL/ | 8A-6P | MOVE IN | MC | |
| | GRSO – POPS IV CLUB SWING | DV/ | 3P-5:30P 5:30P-8:30P | PERFORMANCE MOVE OUT | ST | |
| MON. JAN 28 | MI INTERNATIONAL AUTO SHOW | ALL/ | 7A-7P | MOVE IN | MC | |
| TUES. JAN 29 | MI INTERNATIONAL AUTO SHOW | ALL/ | 8A-7P | | MC | |
| | GRSO - CLASSICAL VI MAHLER'S THIRD | DV/ | 8A-1P 7:30P-10P | MOVE IN REHEARSAL | ST | |
| | | | | | | |

| DATE | EVENT | ROOM | TIME | FUNCTION | EC | CONSTRUCTION |
|---------------|---------------------------------------|---------|---|---|-----|--------------|
| WED. JAN 30 | MI INTERNATIONAL AUTO SHOW | ATT/ | 7A-NOON 1P-3P 6:30P-10P | MOVE IN PRESS PREVIEW CHARITY GALA GALA MOV F OUT | MC | |
| | GRSO – CLASSICAL VI MAHLER'S THIRD | DV/ | 3:30P-6:30P 7:30P-10:30P | REHEARSAL REHEARSAL | TS | |
| THURS. JAN 31 | MI INTERNATIONAL AUTO SHOW | ALL/ | 3P-10P | SHOW | MC | |
| | GRSO – CLASSICAL VI MAHLER'S THIRD | DV/ | 4:30P-7:30P 7:30P-10P | MIC HANG REHEARSAL | ST | |
| FRI. FEB 1 | MI INTERNATIONAL AUTO SHOW | ALL/ | 11A-10P | SHOW | MC | |
| | GRSO - CLASSICAL VI MAHLER'S THIRD | DV/ | 6:45P 7P-7:30P | OPEN TO UPBEAT UPBEAT | ST | |
| SAT. FEB 2 | MI INTERNATIONAL AUTO SHOW | ALL/ | 10A-10P | SHOW | MC | |
| | GRSO - CLASSICAL VI MAHLER'S THIRD | DV/ | 6:45P 7P-7:30P 8P-10:30P | OPEN TO UPBEAT UPBEAT PERFORMANCE MOVE OUT | TS | |
| SUN. FEB 3 | MI INTERNATIONAL AUTO SHOW | ALL/ | 10A-6P 6:30P-10P | SHOW MOVE OUT | MC | |
| MON. FEB 4 | MI INTERNATIONAL AUTO SHOW | ALL/ | 8A-5P | MOVE OUT | MC | |
| TUES. FEB 5 | LUTHER VANDROSS | DV/ | 8A-5P 6:30P 7:30P 10P-1A | MOV EIN DOORS TO KEELER PERFORMANCE MOVE OUT | ST | |
| | CHAMBER OF COMMERCE | WA/ | | MOVEIN | | |
| WED. FEB 6 | CHAMBER OF COMMERCE | WA/ | | MOVE OUT | | |
| THURS. FEB 7 | I HAVE A DREAM | DV/ | 1P-6P 7P 7:30P-10P 10P-MID | MOVE IN DOORS TO SEATING PERFORMANCE MOVE OUT | ST | |
| | HDS SERVICES | 2/3 GH/ | 8A-NOON NOON-5P 6P-8:30P 8:30P-10P | MOVE IN VENDOR MOVE IN EXHIBITS MOVE OUT | MC | |
| FRI. FEB 8 | CITY MEETING | BR/ | 8A-NOON | MEETING | RS | |
| | BOAT SHOW | ALL/ | 8A-7P | MOVE IN | MF | |
| SAT FER 9 | PRESIDENT'S BALL | GH/ | 0 A 7B | BANQUET | MF. | |
| | THE MAGIC FLUTE - OPERA | DV/ | 8A-5P 7P-11P | MOVE IN REHEARSAL | ST | |
| SUN. FEB 10 | BOAT SHOW | ALL/ | 8A-7P | MOVE IN | Μ̈́ | |
| | THE MAGIC FLUTE - OPERA | DV/ | 8A-5P 7P-11P | WORK CALL REHEARSAL | ST | |
| MON. FEB 11 | BOAT SHOW | ALL/ | | MOVE IN | MF | |
| | THE MAGIC FLUTE - OPERA | DV/ | 8A-5P 7P-11P | WORK CALL REHEARSAL | ST | |
| TUES. FEB 12 | BOAT SHOW | ALL/ | 8A-NOON 3P-9:30P | MOVE IN | MF | |
| | THE MAGIC FLUTE - OPERA | DV/ | 7P-11P | WORK CALL OPEN REHEARSAL | ST | |
| WED. FEB 13 | BOAT SHOW | ALL | 3P-9:30P | SHOW | MF | |

| THURS. FEB 28 HO | | WED. FEB 27 HO | | | 1 | MON. FEB 25 HO | A | R | | SUN. FEB 24 G | | R | | SAI. FEB 23 A | | | FKI. FEB 22 A | | G | THURS. FEB 21 A | | | | | | SAT. FEB 16 B | | FRI. FEB 15 B | | THURS. FEB 14 B | | DAIE |
|----------------------|-------------------------------|----------------|-------------------------------|----------------------|---------------------|----------------------|---------------------------|------------------------------|--|----------------------|---------------------------|------------------------------|--|-------------------|---------------------------|------------------------------------|----------------|---------------------------|-----------------------|-------------------|------------------------|-----------------------------------|-----------|------------------|--|---------------|--------------------------|---------------|-------------------------|-----------------|--------------------------|--------------|
| HOME AND GARDEN SHOW | GRSO – 5 ¹⁴ GRADE | Ź | UR3U = 3 URADE | CORE AND CANDEN SHOW | OME AND GARDEN SHOW | HOME AND GARDEN SHOW | AFRICAN AMERICAN FESTIVAL | ROCK NETWORK MOTORCYCLE SHOW | | GRSO - FAMILY II | AFRICAN AMERICAN FESTIVAL | ROCK NETWORK MOTORCYCLE SHOW | GR30 - CLASSICAL VII | AUTO WARES | AFRICAN AMERICAN FESTIVAL | GRSO – CLASSICAL VII | AUTO WARES | AFRICAN AMERICAN FESTIVAL | GRSO – CLASSICAL VII | AUTO WARES | GRSO – CLASSICAL VII | | BOAT SHOW | BOAT SHOW | THE MAGIC FLUTE – OPERA | BOAT SHOW | THE MAGIC FLUTE – OPERA | BOAT SHOW | THE MAGIC FLUTE - OPERA | BOAT SHOW | THE MAGIC FLUTE - OPERA | EVENT |
| ALL | DV/ | ALL/ | DV/ | ALL | OLL C | AII/ | WA/ | ЕН,WН/ | | DV/ | WA/ | EH,WH/ | DV/ | GH/ | WA | DV/ | GH/ | WA/ | DV/ | GH/ | DV/ | DV/ | ALL/ | ALL/ | DV/ | ALL/ | DV/ | ALL/ | DV/ | ALL/ | DV/ | ROOM |
| 8A-3P | 9:40A-10:40A 11:10A-12:10P | 8A-7P | 9:40A-10:40A 11;10A-12:10P | 8A-/F | 07-71 | 8A-7D | JP-MID | NOON-5P | 3P-4:30P 4:30P-5:30P | 8A-1P 1:15P-2:30P | | 11A-9P | 7P-7:30P 7:30P 8P-10:30P | 3P-6P 6P-8:30P | | 7P-7:30P 7:30P 8P-10:30P | 8A-3P 6P-8P | | 4P-7P 7:30P-10P | 5P-10P | 3:30P-6P 7:30P-10P | 8A-NOON 3:30P-6P 7:30P-10P | 8A-5P | 11A-6P 6P-10P | 6:30P-7P 7:30P-10:30P 10:30P-2:30A | 10A-9P | 6:30P-7P 7:30P-10:30P | 11A-9:30P | DARK | 3P-9:30P | 8A-5P 7P-11P | TIME |
| MOVE IN | PERFORMANCE PERFORMANCE | MOVE IN | PERFORMANCE | MOVEIN | MOVE | MOVE OUT | SHOW OUT | SHOW WOHS | PERFORMANCE CHANGE OVER TO 5 TH GRADE | MOVE IN REHEARSAL | SHOW | WOHS | OPBEAT OPEN TO SEATING PERFORMANCE | MOVE OUT | SHOW | UPBEAT OPEN TO SEATING PERFORMANCE | SHOW SHOW | MOVE IN | MIC HANG REHEARSAL | ART CRAFT MOVE IN | REHEARSAL REHEARSAL | MÖVE IN REHEARSAL REHEARSAL | MOVE OUT | MOVE OUT | UPBEAT PERFORMANCE MOVE OUT | SHOW | UPBEAT PERFORMANCE | SHOW | DARK | SHOW | WORK CALL OPEN REHEARSAL | FUNCTION |
| MC | ST | MC | SI | N Z | 5 6 | <u> </u> | XF. | MF | | ST | MF | MF | SI | MC | MF | TS | M C | MF | ST | MC | ST | ST | MF | MF | ST | MF | TS | MF | TS | MF | ST | EC |
| | | | | | | | | | | | | | | 3 | | | | | | | | | | - | | | | | | | | CONSTRUCTION |

| | | PERFORMANCE | 11;10A-12:10P | | | |
|--------------|----|-------------|---------------|------|------------------------------|------|
| | TS | PERFORMANCE | 9:40A-10:40A | עע/ | GRSO – 5 TH GRADE | |
| CONSTRUCTION | EC | FUNCTION | TIME | ROOM | EVENT | DATE |
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