

Meeting of Board of Directors

Wednesday, January 22, 2003

7:30 a.m. – 9:30 a.m.

County Administration Building Board Room, 3rd Floor
Grand Rapids, Michigan 49503

A G E N D A

- | | | |
|--|---|--|
| <p>Convention
Arena
Authority</p> <p>John Logie,
Chairman</p> <p>Lew Chamberlin
Clif Charles
David Frey
Steven Heacock
Birgit Klohs
Joseph Tomaselli</p> | <p>I. Call to Order</p> <p>II. Minutes of December 4, 2002 Board Meeting</p> <p>III. Public Comment</p> <p>IV. Reappointment of Board Member</p> <p>V. Presentation – Wayfinding Sign Program
Jay Fowler, Assistant Planning Director, City of Grand Rapids</p> <p>VI. DeVos Place Construction Update - Erhardt/Hunt</p> <p>VII. Committee Reports</p> <ul style="list-style-type: none">a. Building Committeeb. Operations Committee<ul style="list-style-type: none">- CVB Updatec. Finance Committee<ul style="list-style-type: none">i. Approval of Disbursementsii. Approval of SMG November and December 2002 Financial Reportsiii. Approval of CAA November and December 2002 Financial Reports <p>VIII. SMG Report
- Facilities Calendar</p> <p>IX. Other Business</p> <p>X. Adjournment</p> | <p>Action</p> <p>Action</p> <p>Information</p> <p>Information</p> <p>Information</p> <p>Information</p> <p>Action</p> <p>Action</p> <p>Action</p> <p>Information</p> |
|--|---|--|



Van Andel Arena
130 Fulton West
Grand Rapids, MI 49503
616.742.6600
Fax 616.742.6197



Grand Center
245 Monroe Ave. NW
Grand Rapids, MI 49503
616.742.6600
Fax 616.742.6590

**MINUTES OF THE GRAND RAPIDS-KENT COUNTY
CONVENTION/ARENA AUTHORITY
BOARD OF DIRECTORS MEETING
Wednesday, December 4, 2002**

I. Call to Order

Chairman John Logie called the meeting to order at 7:35 a.m. Chairman Logie presided and Secretary/Treasurer Birgit Klohs recorded.

Attendance

Members Present: John Logie, Chairman
Lew Chamberlin
Clif Charles
David Frey
Steve Heacock
Birgit Klohs
Joseph Tomaselli

Members Absent: None

Staff/Others:	David Barnes	Ticketmaster
	Matt Barnes	Erhardt/Hunt Joint Venture
	Henri Boucher	ShowSpan
	David Czurak	<i>Grand Rapids Business Journal</i>
	Jim Day	Kent County
	Daryl Delabbio	Kent County
	Keith Eidson	Tradeshows, Inc.
	Joe Erhardt	Erhardt/Hunt Joint Venture
	Robert Garsh	Ticketmaster
	Jim Gray	CAA Owner Representative
	George Helmstead	CVB
	Kurt Kimball	City of Grand Rapids
	Chris Machuta	SMG
	Rich MacKeigan	SMG
	Steve Miller	SMG
	Michael Schmitt	Ticketmaster
	Bill Sewall	Erhardt/Hunt Joint Venture
	Dale Sommers	CAA Owner Representative
	Al Vanderberg	Kent County
	Susan Waddell	CAA
	Jana Wallace	City of Grand Rapids
	Jim Watt	SMG
	Garrison Wells	<i>The Grand Rapids Press</i>
	Richard Wendt	Dickinson Wright
	Robert White	City of Grand Rapids
	Steve Wilson	CVB

II. Minutes of Prior Meetings

Motion: Ms. Klohs, supported by Mr. Frey, moved to approve the Minutes of the September 25 and October 23, 2002, meetings of the Authority. Motion carried unanimously.

III. Public Comment

None.

IV. Presentation – Robert Garsh, General Manager, Ticketmaster

Mr. Garsh announced the arrival of TicketFast, a new, high-tech method of purchasing tickets for events at the Van Andel Arena. Since September 2002, patrons have been able to buy their tickets online at the Ticketmaster website and print out bar-coded copies. Each ticket contains a unique bar code that is imprinted twice in case of damage to one of the bar codes. Tickets can be purchased on-line and then e-mailed or faxed to another person. TicketFast reduces the need for will-call and speeds entry into the building. TicketFast reduces waiting in line because patrons present their ticket to Arena employees, who quickly read the tickets with hand-held scanners. The system includes an exit scan feature that allows patrons in and out of the building.

Mr. Schmitt outlined benefits for the Arena. Tickets are easy to track, which helps cut down on fraud. The scanner identifies tickets that are invalid at the point of entry. TicketFast lets Arena officials know which gates are seeing the highest traffic and add staff if necessary. Arena officials can check for VIPs in the building, what time they entered, and what gate they passed through. The system can print real time attendance, group failure, and section summary reports. Individual seats can be selected for built-in or typed messages.

The TicketFast system has not been advertised but has gotten a lot of use. For tonight's performance of A Royal Christmas, 41.8% of ticket buyers who purchased through Ticketmaster online used TicketFast. Likewise, for other Arena events, TicketFast accounted for a significant percentage of sales: Aerosmith 20%, Creed 26.6%, Trans-Siberian Orchestra 31%, John Mellencamp 24%, and Dragon Tales 21%. Although TicketFast has been available for 18 months, the Arena is the first west Michigan venue to use it. The Palace at Auburn Hills has used the system since it was rolled-out, and the Detroit Lions started using TicketFast this season.

In answer to a question from Mayor Logie about phony tickets, Mr. Garsh replied that they have not had one yet. Personal information is printed on the ticket and only one ticket per bar code can pass through the turnstile. Mr. Chamberlin stated that the marketing and tracking features are real benefits. The system can identify frequent users for whom loyalty programs and other promotional opportunities can be put together. Mr. Frey inquired about economic incentives for the purchaser. Mr. MacKeigan responded that TicketFast saves time, postage, and the \$1.75 ticketing fee is charged for the whole order and not individual tickets. Mayor Logie thanked the Ticketmaster representatives for their presentation.

V. Reappointment of Board Members

The terms of Clif Charles-CVB appointee, Steve Heacock-County appointee, and Birgit Klohs-City appointee expire on December 31, 2002. The CVB has designated Clif Charles to serve another four-year term. Likewise, the City has selected Birgit Klohs to serve another four-year term. The County will appoint its member in January 2003.

*Motion: Mr. Frey, supported by Mr. Tomaselli, moved to reappoint Clif Charles and Birgit Klohs to serve four-year terms on the Authority Board, expiring December 31, 2006. Abstain: Chamberlin.
Motion carried.*

Mary Hollinrake, Kent County Clerk, performed the oaths of office for Mr. Charles and Ms. Klohs.

VI. DeVos Place Construction Update – Matt Barnes, Joe Erhardt, Bill Sewall

Mr. Erhardt reported that a total of 95 Phase 3 bids were received and opened on October 30. A schedule has been prepared to interview select bidders over the next eight weeks, determine the lowest responsive bidder, and recommend award when appropriate. The Phase 3 compaction grouting contractors have completed 42 of 67 grout point locations. Grand Gallery activities have centered on expediting enclosure work. The skylight framing for the sloped unit is nearly dried in, as is the east and west glazing systems. Interior metal studs, electrical rough-ins and drywall hanging continue throughout the Grand Gallery. Face brick and CMU walls are progressing well along the skywalk. The GM will be meeting with SMG next week to coordinate Phase 3 construction around SMG's clients. Mr. Sewall stated that the compaction grouting below the Grand Center has been completed. Work on the roof has been suspended temporarily due to the cold weather.

VII. Committee Reports

Building Committee

Mr. Frey reported that the Committee reviewed and recommends approval of Amendment No. 5 to the Construction Manager Agreement for an acceleration bonus of \$175,000, to be funded by the CVB, for substantial completion of areas north of DeVos Performance Hall, by November 25, 2003. The accelerated construction schedule will allow the Midwest Woodworkers Tradeshow to open the new facility, with two other shows in December to follow.

Operations Committee

Mr. Chamberlin reported that the Committee met on November 20. Jim Watt, Assistant General Manager, presented a capital projects update: the skywalk icemelt system is 90% complete, the protective hockey netting has been installed, and the security gate system is 80% complete.

Mr. Wilson reported that the CVB sales team is working to increase its marketing awareness and presence by traveling monthly to Washington, D.C. and making regular calls in Chicago, Detroit, and Lansing. A budget of \$134,000 has been approved for an aggressive media schedule, more than double from last year. Advertising will be placed in major publications with increased frequency. Ads will be featured on the back cover of six issues of Association News MSAE.

Mr. Helmstead reported that the CVB convention sales team is at 117% of its annual goal. The CVB has booked more than 82,000 room nights and 56 conventions. The most recent bookings include the Michigan Society of Association Executives, the Michigan Works Association, and US Airborne Gymnastics. The CVB will be launching a 4-county branding initiative at the January 20 Economic Club luncheon. "Michigan's West Coast" will redefine and elevate the destination appeal of the region.

Mr. Wilson introduced Keith Eidson, President of Tradeshow, Inc., producer of the Midwest Woodworkers Expo since 1987. Mr. Eidson expressed his appreciation to the Authority for considering the accelerated construction schedule.

Mr. Chamberlin stated that the Operations Committee received a report from Mr. MacKeigan regarding Calvin College's request to grant the Oratorio Society first priority booking rights for DeVos Performance Hall for successive Thursday and Friday dates in December. The dates would conflict with the Grand Rapids Ballet Nutcracker performances. The Committee asked Mr. MacKeigan to provide a recommendation at the December Operations Committee meeting.

Mr. Chamberlin stated the Committee also discussed the need to provide orientation and training for the local taxi cab fleet. Ms. Klohs has talked with Milt Rohwer and Mr. Kimball about putting together a program. Mr. Frey added that the planning should begin now.

Finance Committee

Mr. Heacock presented the Finance Committee report.

- a. Approval of Disbursements for the Period September 2 – November 14, 2002

Motion: Mr. Heacock, supported by Mr. Frey, moved to approve payment of disbursements totaling \$12,542,125.80, as presented. Motion carried unanimously.

Approval of SMG Financial Statements for the Grand Center and Van Andel Arena

Motion: Mr. Heacock, supported by Ms. Klohs, moved to approve the SMG Financial Statements for the Van Andel Arena and Grand Center for the periods ended September 30 and October 31, 2002. Motion carried unanimously.

- c. Approval of CAA Preliminary Financial Statements Prepared by Beene Garter LLP

Motion: Mr. Heacock, supported by Mr. Tomaselli, moved to approve the Grand Rapids – Kent County Convention/Arena Authority Financial Statements for the periods ended September 30 and October 31, 2002. Motion carried unanimously.

VIII. Approval of Financial Arrangement with Kent County Parks Foundation

Mayor Logie recommended approval of a financial arrangement with the Kent County Parks Foundation for reimbursement of administrative staff services. Last November, the CAA Board approved a motion to allow Ms. Waddell to provide staff assistance to the Foundation. The Foundation will pay \$500 per month based on Ms. Waddell's salary and benefits for an average of 16 hours per month. The matter will be reviewed in the fall of 2003 to determine if any adjustments are appropriate. Upon approval of the arrangement, the Foundation will pay \$6,000 to the CAA for services provided last year. On November 13, the Foundation Board unanimously approved the arrangement.

Motion: Ms. Klohs, supported by Mr. Tomaselli, moved to approve the financial arrangement with the Kent County Parks Foundation. Motion carried unanimously.

IX. Approval of Invoices from Warner, Norcross & Judd Related to Trademark Applications

Attorney Norbert Kugele of Warner, Norcross & Judd has been providing legal services for eight applications pending before the trademark office to register the marks DeVos Place and Van Andel Arena. The CAA has not engaged the law firm formally to perform these services. Mr. Heacock recommended approval of the payment of current invoices and establishing a budget of \$15,000 through June 30, 2003, for current and future invoices.

Motion: Mr. Heacock, supported by Mr. Frey, moved to approve (a) the engagement of Warner, Norcross & Judd relating to services rendered for trademark applications, (b) the payment of current invoices, and (c) the establishment of a budget not to exceed \$15,000 through June 30, 2003. Abstain: Mr. Logie. Motion carried.

X. Resolution Approving and Authorizing Execution of Parking Operation and Maintenance Agreement

Mr. Heacock recommended approval of a resolution approving and authorizing execution of a parking operation and maintenance agreement with the City of Grand Rapids. In July 2000, the CAA entered into a long-term lease agreement with the DDA for the purpose of transferring ownership and operation of the Van Andel Arena to the CAA. Included in the lease agreement as part of the Arena properties leased and to ultimately be conveyed to the CAA is a 49-space surface parking lot immediately to the south of the Arena. Prior to entering into the lease agreement, the DDA had an agreement with the City of Grand Rapids for the City's Parking Services Department to operate and maintain the Arena Parking Lot. The CAA and City desire to continue such relationship and have agreed to enter into a Parking Operation and Maintenance Agreement.

Motion: Mr. Heacock, supported by Mr. Charles, moved to approve the Resolution Approving and Authorizing Execution of a Parking Operation and Maintenance Agreement with the City of Grand Rapids. Motion carried unanimously.

XI. Resolution Authorizing Memorandum of Understanding with CVB and Approving Amendment #5 to Construction Manager Agreement

Steve Heacock stated that the Building, Operations, and Finance Committees have reviewed and approved the CVB financial proposal and an amendment to the construction manager agreement related to early completion of a portion of DeVos Place to host the 2003 Midwest Woodworking Expo.

Motion: Mr. Frey, supported by Ms. Klohs, moved to approve the Resolution Authorizing a Memorandum of Understanding with the Grand Rapids/Kent County Convention & Visitors Bureau and Approving an Amendment to the Construction Manager Construction Agreement with Erhardt/Hunt Related to the Early Completion of a Portion of DeVos Place to Host the 2003 Midwest Woodworking Expo.

Discussion followed. Mr. Wilson stated that the Midwest Woodworkers is the largest tradeshow user of the building and has used the Grand Center for more than 10 years. The expo will bring 7,800 people to Grand Rapids, using 2,500 hotel rooms and having an economic impact of nearly \$1 million. The construction manager has estimated an acceleration fee of \$275,000, of which \$100,000 represents variable overtime costs.

Motion carried unanimously.

XII. Resolution Awarding Bid for Security/CCTV System to Midstate Security Company

The Building Committee recommended award of the bid to Midstate Security Company for the security/alarm access control, and closed circuit television system. Competitive bids were solicited and received, and Midstate Security Company was the lowest responsive bid of \$442,171.91.

Motion: Mr. Frey, supported by Ms. Klohs, moved to approve the Resolution Awarding Bid for Security/CCTV System for DeVos Place to Intec Company, Inc., a/k/a Midstate Security Company and Authorizing the Execution of an Agreement in Connection Therewith. Motion carried unanimously.

XIII. Resolution Awarding Bid for Telecommunications Cabling Infrastructure to Voice Data Systems

The Building Committee recommended award of the bid to Voice Data Systems to supply and install optical fiber and copper cabling to enable voice and data communication and to provide connectivity for

security camera. The lowest responsive bid of \$739,566 was received from Feyen-Zylstra, Inc., a/k/a Voice Data Systems.

Motion: Mr. Frey, supported by Ms. Klohs, moved to approve the Resolution Awarding Bid for Telecommunications Cabling Infrastructure for DeVos Place to Feyen-Zylstra Electric, Inc., a/k/a Voice Data Systems and Authority the Execution of an Agreement in Connection Therewith. Motion carried unanimously.

XIV. SMG Report

Facilities Calendar

Mr. MacKeigan reported that the Miss Saigon Broadway Theater Guild show was extremely successful. Upcoming events at DeVos Performance Hall include the Messiah, the Nutcracker ballet, and the symphony. The Select Bank Classic Basketball tournament was held at the Van Andel Arena last week. A Royal Christmas will be held tonight, starring Julia Andrews, Christopher Plummer, and Charlotte Church. The new year will bring arena cross, monster trucks, freestyle motocross, and the rodeo.

XV. Other Business

Last month Mayor Logie approved the five-year contracts with Consumers Power to provide electric services at DeVos Place, subject to Board ratification at today's meeting.

Motion: Mr. Frey, supported by Ms. Klohs, moved to ratify approval of the five-year contracts with Consumers Power to provide electric services at DeVos Place. Motion carried unanimously.

XVI. Adjournment

There being no other business, the meeting was adjourned at 9:15 a.m.

Birgit Klohs, Recording Secretary

Memorandum

To: CAA Board Members
From: John H. Logie, Chairman
Date: January 16, 2003
Re: Reappointment of Board Member

The term of Steven R. Heacock expired December 31, 2002.

On January 2, 2003, the Kent County Board of Commissioners approved the reappointment of Steve to the CAA Board of Directors for another four-year term, expiring December 31, 2006.

Deputy County Clerk Sonya Dean will perform the oath of office.

KENT COUNTY BOARD OF COMMISSIONERS*Thursday, January 2, 2003**Administration Building - Room 310*

Meeting called to order at 8:30 a.m. by County Clerk Mary Hollinrake.

County Clerk Mary Hollinrake administered the Oath of Office to County Commissioners as follows:

District 1	Theodore Vonk
District 2	Fritz W. Wahlfield
District 3	Roger Morgan
District 4	Gary Rolls
District 5	Jack Horton
District 6	Arthur Tanis
District 7	Marvin J. Hiddema
District 8	Jack D. Boelema
District 9	Harold Voorhees
District 10	David J. Morren
District 11	Dean Agee
District 13	Richard Vander Molen
District 14	Tom Postmus
District 15	Dick Bulkowski
District 16	W. Paul Mayhue
District 17	James Vaughn
District 18	Dan Koorndyk
District 19	Kenneth J. Kuipers

(Harold J. Mast, District 12, was sworn in on January 6, 2003.)

Present: Commissioners Agee, Boelema, Bulkowski, Hiddema, Horton, Koorndyk, Kuipers, Mayhue, Morgan, Morren, Postmus, Rolls, Tanis, Vander Molen, Vaughn, Vonk, Voorhees, Wahlfield - 18.

Absent: 1 - Mast (Excused)

Invocation: Commissioner Kuipers introduced Reverend Hank Post, Director of Pastoral Care at Park Church.
The Pledge of Allegiance followed.

ELECTION OF OFFICERS

Clerk Hollinrake opened nominations for Chair of the Board of Commissioners. Commissioner Morgan nominated David J. Morren. Motion was supported by Commissioner Vonk.

2003 COMMITTEE APPOINTMENTS BY CHAIR

A.C.S.E.T.

Harold Mast James Vaughn
David Morren (by virtue of office)

County/Township Liaison

Ted Vonk

Grand Rapids – Kent County Convention / Arena Authority Liaison Committee

Daniel Koorndyk Roger Morgan
Tom Postmus

Grand Valley Metropolitan Council Transportation Division Policy Committee

Kenneth Kuipers

Greater Grand Rapids Convention Bureau

Tom Postmus

Housing Commission

John Walker Eric Zeemering (filling unexpired term of Miquel Berrios)

Human Services Committee

Daryl Delabbio, County Administrator (by virtue of office)
Beverly Drake, A.C.S.E.T. Director (by virtue of office)
Hugh Hufnagel, Mental Health Board Chair (by virtue of office)
Paul Ippel, CMH Director (by virtue of office)
Robert Jarno, FIA Board Chair (by virtue of office)
David Morren, Chair of the Board of Commissioners (by virtue of office)
Cathy Raevsky, Administrative Health Officer (by virtue of office)
Jack Roedema, Circuit Court – Family Division (by virtue of office)
Diana Sieger, KCFCCC Chair (by virtue of office)
Andy Zylstra, FIA Director (by virtue of office)

Officer's Compensation Commission

Leland Mellendorf Susan Molhoek

Pension Board

Roger Morgan

Election Scheduling Committee

Lynn Buchanan Mary Therese Hegarty
Marlene Kleinheksel

Fire Commission

Cindy Heinbeck James McIntyre
Larry Silvernail Art Tanis
John Timpson Fritz Wahlfield
John Weiss

Foreign Trade Zone Board (Kent, Ottawa, Muskegon)

Harold Voorhees

Friend of the Court Advisory Committee

Laurie Ayers Martin Burch
Robert Jarno

Grand Rapids – Kent County Convention / Arena Authority

Steven Heacock

John Ball Zoo Advisory Board

Chris Afendoulis Jack Boelema
Jon Nunn Tom Postmus

Kent Community Hospital Corporation – Board of Trustees

Michael McCahey Fred Missad

Kent County Family and Children's Coordinating Council

Sue Broman Paul Cartwright
Candace Cowling Lynne Ferrell
Mark Lemoine Mary O'Hare
Carol Paine-McGovern

Kent District Library Board

Pamela Cronin-DiMuzio Brad LaTour (filling unexpired term of Laura Weld)
Carol Simpson

Kent Hospital Finance Authority

James Saalfeld

Pension Board

Roger Morgan
Fritz Wahlfield

Mark VanderMolen (employee member)

Public Works Board

Jack Horton
Richard VanderMolen

Art Tanis (filling unexpired term of Michael Sak)
Ted Vonk (filling unexpired term of David Morren)

West Michigan Regional Substance Abuse Advisory Council

David Dull
Joseph White

Jane Siegel

Kent County Zoological Task Force

Dean Agee - County Commissioner 12th District
Bruce Brown - Oakleigh Woods
R. Brent Davis - Executive Director Frederik Meijer Gardens
Mike DeVries - Supervisor, Grand Rapids Township
John Gretzinger - Nantz, Litowich, Smith & Girard
Paul McGuire - Citizen
Gary Milligan - Crowe, Chizek & Co.
Audrey Nevins - Chair, John Ball Zoo Advisory Board
Tom Postmus - County Commissioner, 11th District
Patricia Pulliam - Editor, Grand Rapids Times
Lynn Rabaut - Community Representative
Brenda Stringer - Executive Director, John Ball Zoo Society
Jim Vaughn - County Commissioner 16th District
Robert VerHeulen - Meijer Family Representative

STANDING RULES SUBCOMMITTEE MEMBERS

Daniel Koorndyk
Jim Vaughn

Tom Postmus
Jack Horton


Motion by Commissioner Morgan supported by Commissioner VanderMolen that the appointments to boards, commissions and committees be approved.
Motion carried by voice vote.

MEMORANDUM

CITY OF GRAND RAPIDS

DATE: January 9, 2003

TO: Board Members
Grand Rapids/Kent County Convention/Arena Authority

FROM: Jay Fowler, Assistant Planning Director
City of Grand Rapids 

SUBJECT: Wayfinding Sign Program

One of the top priorities of the Downtown Development Authority for 2003 is to install a wayfinding sign system in downtown Grand Rapids. This program would install an attractive system of signs with a unified approach to helping visitors to downtown Grand Rapids find their way to public facilities in downtown. Similar signs are now in place in many cities across the country.

The system would use easily recognizable icons to identify four distinct districts. We are currently working with downtown groups to identify needed changes to update the program since it was first proposed. It is anticipated that about 135 street-level signs will be necessary for the system to be effective.

The enclosed brochure contains examples of the typical signs. I will be attending the Authority's next regular meeting to answer any questions that you might have regarding the wayfinding sign program.

BUILDING COMMITTEE REPORT
To
Grand Rapids-Kent County Convention Arena Authority
January 22, 2003

GRAND GALLERY

December saw the completion of the dry-in of the enclosure work, which is now substantially complete. The skylight framing is complete and the East & West end curtainwall systems have been installed and glazed. Stair tower stone cladding is complete and is being caulked.

Interior metal studs, electrical rough-ins and drywall hanging continue thru out the Grand Gallery. Framing, hanging and finishing ceiling bulkheads is in process as prep for grid ceilings next month.

Interior face brick has been completed and cleaned. The terrazzo flooring subcontractor, Bay Area Interiors, have been performing the intricate layout task for the floor patterns.

The painting sub, H&H, has begun work and is painting the exposed structural steel. ElecTech has energized substations and panels and has released the signature "snake light" fixture for delivery in a couple of weeks.

EXHIBIT HALL

Kent/Tillman continues to place structural concrete at the Truck Dock, and in the Exhibit Hall area. Currently 5 major floor deck sections remain to be placed in the Exhibit Hall with completion projected for February 2003.

Modern Roofing is progressing over the Exhibit Hall, weather permitting. Inside the Exhibit Hall major sheet metal ductwork installations have been completed on the East side and continues along with sprinkler piping, lighting rough-in and mechanical piping thru-out for the heating systems. These activities will continue for the next several months. Interior and exterior walls on all levels are in process and have the East & West sides enclosed. The mechanical room box trusses have wall and ductwork well underway and electrical rough-ins have begun.

Electrical substations and mechanical cooling towers have arrived and been set in place.

The truck dock structural steel is approximately 90% set and will be complete in a couple more weeks. Provisions are underway to begin setting exterior precast panels next month also.

Phase 3 work includes the commencement of some minor exploratory demolition in the Grand Center. Bid analysis, interview and award process continues, and so far approximately \$15 million of the anticipated \$51 million in Phase 3 contracts has been committed.



Cooling Towers



Exhibit Hall Looking North



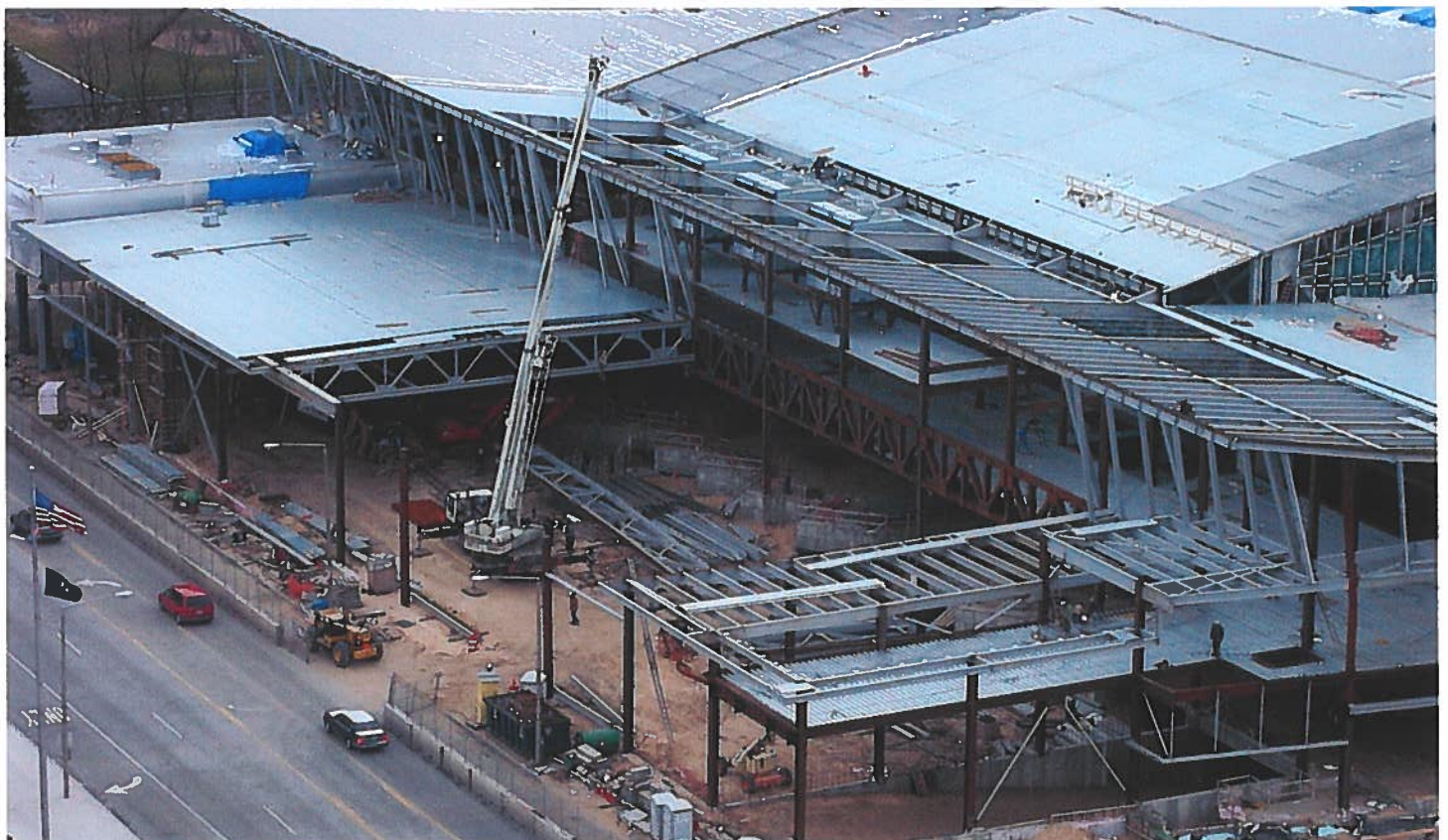
Grand Gallery Looking West



Meeting Room Walls in Grand Gallery



Overview of DeVos Place



Overview of Truck Dock



West View of DeVos Place



East View of DeVos Place

MEMORANDUM

CITY OF GRAND RAPIDS

DATE: December 11, 2002

TO: Steve Heacock
Grand Rapids - Kent County Convention / Arena Authority
Finance Committee Chair

FROM: Jana M. Wallace *JMW*
Fiscal Services Analyst

SUBJECT: **Monthly Disbursements Report**

Attached for your review are the lists of invoices processed for payment during the most recent period. Expenditures for the period are summarized below.

Dates checks were issued	Operating Fund	Construction Fund
November 27, 2002	\$ 30,377.88	\$ 165,613.23
December 13, 2002	1,086,854.61	6,292,197.73
Payroll – 11/15/2002	1,920.76	--
Payroll – 11/27/2002	1,920.76	--
Disbursements from C/AA Funds	\$ 1,121,074.01	\$6,457,810.96

Disbursements from Retainage Fund: \$104,704.00

Total disbursements for the Grand Rapids - Kent County Convention / Arena Authority during the period November 15 through December 13, 2002, were \$7,683,588.97.

Please call me at 456-4514 if you need additional information.

Attachments

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY

List of Invoices Processed for Payment on December 13, 2002, as Authorized by the Current Bookkeeping Policy

	Payee	Amount	Invoice Date	Description of materials acquired / services received
Invoices Submitted by Project Manager				
C	Erhardt - Hunt: A Joint Venture	\$5,884,779.00	11/30/2002	Progress pmt # 24: Construction - steel / general / electrical
C	GR-KC C/AA Retainage Account	382,077.00	11/30/2002	Retainage for progress payment # 24
C	Jerry G Fellingner, Fire/Secur Sys	2,500.00	12/01/2002	Security system design and review - November 2002
C	J P Gray Consulting Inc	10,450.00	12/02/2002	Project management services - November 2002
C	Ottawa County Landfill	1,031.73	11/30/2002	Contaminated soil dumping - November 19 - 27, 2002
C	Sommers, Dale H	11,360.00	11/30/2002	Project management services - November 2002
		<u>\$6,292,197.73</u>		Sub-Total - Invoices Submitted by Project Manager
Invoices Submitted by City Fiscal Services				
O	Consumers Energy	\$ 31,636.75	11/26/2002	Electrical services for Arena - November 2002
O	Consumers Energy	1,244.70	11/26/2002	Electrical services for Skywalk - November 2002
O	Grand Rapids City Treasurer	47.34	11/26/2002	Fire protection water line for Grand Center - Dec 2002 - Feb 2003
O	Grand Rapids City Treasurer	29.59	11/26/2002	Fire protection water line for Grand Center - Dec 2002 - Feb 2003
O	Grand Rapids City Treasurer	4,037.46	12/05/2002	Water and sewer services for Arena - November 2002
O	Grand Rapids City Treasurer	1.41	12/05/2002	Water and sewer services for Arena - November 2002
O	Grand Rapids City Treasurer	47.34	11/26/2002	Fire protection water line for Grand Center - Dec 2002 - Feb 2003
O	Grand Rapids City Treasurer	47.34	11/26/2002	Fire protection water line for Grand Center - Dec 2002 - Feb 2003
O	Grand Rapids City Treasurer	2,107.16	11/21/2002	Water services for Grand Center - November 2002
O	Grand Rapids City Treasurer	29.59	11/26/2002	Fire protection water line for Grand Center - Dec 2002 - Feb 2003
O	GR-KC Convention/Arena Authority	1,000,000.00	12/10/2002	Annual construction support for fiscal year-ending 06/30/2003
O	ICMA Retirement Corporation - 401A	240.00	11/27/2002	Admin mgr's 401A - employer/employee contribs for 11/27/02 payroll
O	ICMA Retirement Corporation - 401A	240.00	12/13/2002	Admin mgr's 401A - employer/employee contribs for 12/13/02 payroll
O	ICMA Retirement Corporation - 457	160.00	11/27/2002	Admin manager's 457 - employee contrib for 11/27/02 payroll
O	ICMA Retirement Corporation - 457	160.00	12/13/2002	Admin manager's 457 - employee contrib for 12/13/02 payroll
O	Kent County Dept of Public Works	2,164.59	11/30/2002	Skywalk steam services - November 2002
O	Kent County Dept of Public Works	23,508.55	11/30/2002	Grand Center steam services - November 2002
O	Kent County Dept of Public Works	21,152.79	11/30/2002	Arena steam services - November 2002
		<u>\$1,086,854.61</u>		Sub-Total - Invoices Submitted by City Fiscal Services
		<u>\$6,292,197.73</u>		Total Invoices Submitted for Payment from Construnction Account
		<u>\$1,086,854.61</u>		Total Invoices Submitted for Payment from Operating Account
		<u>\$7,379,052.34</u>		Total Invoices Submitted for Payment from Authority Funds

C = Convention Center construction related expenses

O = Non-construction / operating expenses

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY

List of Invoices Processed for Payment on November 27, 2002, as Authorized by the Current Bookkeeping Policy

	Payee	Amount	Invoice Date	Description of materials acquired / services received
R	Erhardt - Hunt: A Joint Venture	\$ 104,074.00	11/01/2002	Draw on retainage account per agreement - Draw #2
	Invoices Submitted by Project Manager			
C	Nextel Communications	185.24	11/06/2002	Owner's representatives cellular phone charges thru 11/06/2002
C	Ottawa County Landfill	4,446.53	11/18/2002	Contaminated soil dumping - November 4 - 12, 2002
C	Progressive AE	132,891.98	11/07/2002	Architectural design services - October 2002
C	Progressive AE	9,632.05	11/12/2002	Owner requested changes - October 2002
C	Progressive AE	13,920.00	11/12/2002	On-site architect's representative - October 2002
C	Progressive AE	4,496.21	11/13/2002	Owner requested changes re alternative specs - October 2002
		\$ 165,572.01	Sub-Total - Invoices Submitted by Project Manager	
	Invoices Submitted by City Fiscal Services			
O	Beene Garter LLP	1,568.00	11/18/2002	Bookkeeping & FY02 year-end services through Nov 15, 2002
O	Consumers Energy	1,465.67	10/23/2002	Electrical services for Skywalk - October 2002
O	Consumers Energy	24,992.16	11/04/2002	Electrical services for Grand Center - October 2002
O	Dickinson Wright PLLC	891.00	07/31/2002	Legal services re 2003 Auto Show - June 2002
C	Dickinson Wright PLLC	41.22	10/31/2002	Legal services re environmental matters - September 2002
O	Dickinson Wright PLLC	783.00	10/31/2002	Legal services re operations & construction project - Sept 2002
O	ICMA Retirement Corporation - 401A	240.00	11/15/2002	Admin mgr's 401A - employer/employee contribs for 11/15/02 payroll
O	ICMA Retirement Corporation - 457	160.00	11/15/2002	Admin manager's 457 - employee contrib for 11/15/02 payroll
O	Priority Health	278.05	11/14/2002	Insurance benefits for administrative manager - December 2002
		\$ 30,419.10	Sub-Total - Invoices Submitted by City Fiscal Services	
		\$ 104,074.00	Total Invoices Submitted for Payment from Retainage Account	
		\$ 165,613.23	Total Invoices Submitted for Payment from Construction Account	
		\$ 30,377.88	Total Invoices Submitted for Payment from Operating Account	
		\$ 300,065.11	Total Invoices Processed for Payment	

C = Construction related expenses

O = Operating / non-construction expenses

R = Retainage funds for which the Authority serves as fiduciary

MEMORANDUM

CITY OF GRAND RAPIDS

DATE: January 9, 2003

TO: Steve Heacock
Grand Rapids - Kent County Convention / Arena Authority
Finance Committee Chair

FROM: Jana M. Wallace *JMW*
Fiscal Services Analyst

SUBJECT: Monthly Disbursements Report

Attached for your review are the lists of invoices processed for payment during the most recent period. Expenditures for the period are summarized below.

Dates checks were issued	Operating Fund	Construction Fund
December 27, 2002	\$ 29,547.63	\$ 163,986.54
January 14, 2003	63,527.07	5,300,187.25
Payroll – 12/13/2002	2,063.56	--
Payroll – 12/27/2002	1,934.53	--
Disbursements from C/AA Funds	\$ 97,072.79	\$5,464,173.79

Disbursements from Retainage Fund: \$37,871.00

Total disbursements for the Grand Rapids - Kent County Convention / Arena Authority during the period December 13 through January 14, 2003, were \$5,599,117.58.

Please call me at 456-4514 if you need additional information.

Attachments

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY

List of Invoices Processed for Payment on December 27, 2002, as Authorized by the Current Bookkeeping Policy

	Payee	Amount	Invoice Date	Description of materials acquired / services received
R	Erhardt - Hunt: A Joint Venture	\$ 37,871.00	11/01/2002	Draw on retainage account per agreement - Draw #3
	Invoices Submitted by Project Manager			
C	Materials Testing Consultants Inc	\$ 23,491.90	12/12/2002	Construction phase services - November 2002
C	Nextel Communications	111.20	12/06/2002	Owner's representatives cellular phone charges thru 12/06/2002
C	Ottawa County Landfill	2,448.93	12/14/2002	Contaminated soil dumping - December 2 - 10, 2002
C	Progressive AE	103,465.99	12/09/2002	Architectural design services - November 2002
C	Progressive AE	17,415.00	12/09/2002	On-site architect's representative - November 2002
C	Progressive AE	9,695.62	12/16/2002	Environmental graphics - period ending December 9, 2002
C	Progressive AE	1,358.90	12/11/2002	Owner requested changes - November 2002
C	Progressive AE	1,595.00	12/11/2002	Owner requested changes re sound reinforcement - November 2002
C	Progressive AE	1,575.00	12/11/2002	Owner requested changes re laptop connections - November 2002
		\$ 161,157.54		Sub-Total - Invoices Submitted by Project Manager
	Invoices Submitted by City Fiscal Services			
O	Beene Garter LLP	\$ 616.00	12/19/2002	Bookkeeping services through December 18, 2002
O	Consumers Energy	23,982.87	12/07/2002	Electrical services for Grand Center - November 2002
O	Dickinson Wright PLLC	42.00	11/29/2002	Legal services re football lease - October 2002
O	Dickinson Wright PLLC	160.05	11/29/2002	Legal services re 2004 Auto Show - October 2002
O	Dickinson Wright PLLC	364.00	11/29/2002	Legal services re parking operations & maint - October 2002
O	Dickinson Wright PLLC	182.00	11/29/2002	Legal services re 2002 suite & seat arrangements - October 2002
C	Dickinson Wright PLLC	2,647.00	11/29/2002	Legal services re architectural agreements - October 2002
C	Dickinson Wright PLLC	182.00	11/29/2002	Legal services re electrical service contracts - October 2002
O	Dickinson Wright PLLC	368.00	11/29/2002	Legal services re general matters - October 2002
O	Priority Health	278.05	12/14/2002	Insurance benefits for administrative manager - January 2003
O	Rapid Hot Coffee Service	27.68	12/04/2002	Beverages / snacks for December 4, 2002 meeting
O	University Club	384.76	12/17/2002	Holiday reception / meeting on December 11, 2002 - 1/2 of cost
O	Warner Norcross & Judd LLP	982.20	10/18/2002	Legal services re DeVos Place trademark - thru 9/18/2002
O	Warner Norcross & Judd LLP	2,160.02	10/18/2002	Legal services re Van Andel Arena trademark - thru 9/26/2002
		\$ 32,376.63		Sub-Total - Invoices Submitted by City Fiscal Services
		\$ 37,871.00		Total Invoices Submitted for Payment from Retainage Account
		\$ 163,986.54		Total Invoices Submitted for Payment from Construction Account
		\$ 29,547.63		Total Invoices Submitted for Payment from Operating Account
		\$ 231,405.17		Total Invoices Processed for Payment

C = Construction related expenses

O = Operating / non-construction expenses

R = Retainage funds for which the Authority serves as fiduciary

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY

List of Invoices Processed for Payment on January 14, 2003, as Authorized by the Current Bookkeeping Policy

	Payee	Amount	Invoice Date	Description of materials acquired / services received
Invoices Submitted by Project Manager				
C	Erhardt - Hunt: A Joint Venture	\$ 4,996,842.00	12/31/2002	Progress pmt # 25: Construction - steel / general / electrical
C	GR-KC C/AA Retainage Account	280,559.00	12/31/2002	Retainage for progress payment # 25
C	J P Gray Consulting Inc	8,502.50	01/06/2003	Project management services - December 2002
C	Ottawa County Landfill	1,362.25	12/31/2002	Contaminated soil dumping - December 24 - 31, 2002
C	Sommers, Dale H	12,720.00	12/31/2002	Project management services - December 2002
C	Veenstra Reproductions	101.50	12/31/2002	Communications drawings
	Sub-Total - Invoices Submitted by Project Manager	\$ 5,300,087.25		
Invoices Submitted by City Fiscal Services				
O	Consumers Energy	\$ 1,156.23	12/26/2002	Electrical services for Skywalk - December 2002
O	Grand Rapids City Treasurer	2,320.50	01/02/2003	Water and sewer services for Arena - December 2002
O	Grand Rapids City Treasurer	2,451.96	12/26/2002	Water services for Grand Center - December 2002
O	ICMA Retirement Corporation - 401A	240.00	12/27/2002	Admin mgr's 401A - employer/employee contribs for 12/27/02 payroll
O	ICMA Retirement Corporation - 401A	240.00	01/10/2003	Admin mgr's 401A - employer/employee contribs for 01/10/03 payroll
O	ICMA Retirement Corporation - 457	160.00	12/27/2002	Admin manager's 457 - employee contrib for 12/27/02 payroll
O	ICMA Retirement Corporation - 457	160.00	01/10/2003	Admin manager's 457 - employee contrib for 01/10/03 payroll
O	Kent County Dept of Public Works	2,668.59	12/31/2002	Skywalk steam services - December 2002
O	Kent County Dept of Public Works	30,608.20	12/31/2002	Grand Center steam services - December 2002
O	Kent County Dept of Public Works	23,521.59	12/31/2002	Arena steam services - December 2002
	Sub-Total - Invoices Submitted by City Fiscal Services	\$ 63,527.07		
	Total Invoices Submitted for Payment from Construction Account	\$ 5,300,087.25		
	Total Invoices Submitted for Payment from Operating Account	\$ 63,527.07		
	Total Invoices Processed for Payment	\$ 5,363,614.32		

C = Convention Center construction related expenses

O = Non-construction / operating expenses



VAN ANDEL ARENA

**FINANCIAL STATEMENT
FOR THE PERIOD ENDED NOVEMBER 30, 2002**

Distribution:

Grand Rapids – Kent County Convention / Arena Authority
Robert White
Glen Mon
Bob Johnson
Gary McAneney
John Szudzik
Richard MacKeigan
Chris Machuta



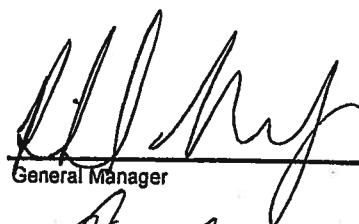
An SMG Managed Facility

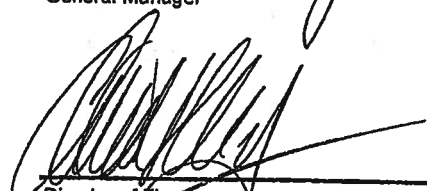
VAN ANDEL ARENA
ROLLING FORECAST
FISCAL YEAR ENDING JUNE 30, 2003

	YTD	ROLL	TOTAL FYE	BUDGET FYE	VARIANCE
NO. EVENTS	52	72	124	126	(2)
ATTENDANCE	250,381	498,424	748,805	772,050	(23,245)
DIRECT EVENT INCOME	570,780	577,628	1,148,408	1,124,723	23,685
ANCILLARY INCOME	534,889	732,310	1,267,199	1,302,948	(35,749)
TOTAL EVENT INCOME	1,105,669	1,309,938	2,415,607	2,427,671	(12,064)
TOTAL OTHER INCOME	787,025	1,132,587	1,919,612	1,915,000	4,612
TOTAL INCOME	1,892,694	2,442,525	4,335,219	4,342,671	(7,452)
INDIRECT EXPENSES					
EXECUTIVE	41,077	50,831	91,908	91,525	(383)
FINANCE	57,318	106,252	163,570	166,900	3,330
MARKETING	82,121	95,632	177,753	173,800	(3,953)
OPERATIONS	471,388	606,754	1,078,142	1,081,652	3,510
BOX OFFICE	50,111	60,703	110,814	118,100	7,286
LUXURY SEATING	46,758	70,877	117,635	116,530	(1,105)
SKYWALK ADMIN	12,020	24,359	36,379	36,700	321
OVERHEAD	470,897	841,459	1,312,356	1,317,317	4,961
TOTAL INDIRECT EXP.	1,231,690	1,856,867	3,088,557	3,102,524	13,967
NET REVENUE ABOVE EXPENSES	661,005	585,658	1,246,662	1,240,147	6,515
LESS ALLOCATION FOR CAPITAL REPLACEMENT	123,819	216,263	340,082	368,700	28,618
NET REVENUE ABOVE EXPENSES AFTER CAPITAL	537,186	369,395	906,580	871,447	35,133

Comments:

The Van Andel Arena performed very strong for the month of November as it played host to three very successful concerts. The success of the Arena thus far should help offset a slow December, and keep the Arena ahead of budget for the first half of the fiscal year.


General Manager


Director of Finance

**VAN ANDEL ARENA
FINANCIAL STATEMENT HIGHLIGHTS
FOR MONTH ENDED NOVEMBER 30, 2002**

The following schedule summarizes operating results for the current month ending and the YTD ending June 30, 2003, compared to budget and to the prior year:

MONTH	November Actual	November Budget	November FY 2002
Number of Events	22	14	19
Attendance	78,563	65,000	66,311
Direct Event Income	\$151,798	\$107,199	\$63,221
Ancillary Income	156,247	111,896	91,566
Other Income	171,834	159,584	131,850
Indirect Expenses	(265,736)	(258,829)	(246,344)
Net Income	<u>\$214,143</u>	<u>\$119,850</u>	<u>\$40,294</u>

YTD	YTD 2003 Actual	YTD 2003 Budget	YTD 2002 Prior Year
Number of Events	52	44	54
Attendance	250,381	265,200	276,650
Direct Event Income	\$570,780	\$496,718	\$380,711
Ancillary Income	534,889	525,119	461,001
Other Income	787,025	797,920	690,319
Indirect Expenses	(1,231,688)	(1,293,720)	(1,249,494)
Net Income	<u>\$661,005</u>	<u>\$526,037</u>	<u>\$282,538</u>
Less Capital	\$123,819	\$235,700	\$46,715
Net Income after Capital	<u>\$537,186</u>	<u>\$290,337</u>	<u>\$235,823</u>

EVENT INCOME

Event income came in above expected levels due to the success of the Creed, John Mellencamp, and Trans-Siberian Orchestra concerts. All three performed better than the tour averages with Creed and TSO both sold out shows.

ANCILLARY INCOME

Ancillary income came in above budget due to strong food & beverage for the events hosted during the month.

INDIRECT EXPENSES

Indirect expenses came in at expected levels for the month.

VAN ANDEL ARENA
FACILITY STATEMENT OF INCOME
PERIOD ENDING 11/30/02

	-----CURRENT-----			-----YTD-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
EVENT INCOME						

DIRECT EVENT INCOME						
RENTAL INCOME	228,117	174,052	167,479	708,160	653,543	595,393
SERVICES INCOME	<76,319>	<66,853>	<104,258>	<137,381>	<156,825>	<214,682>
TOTAL DIRECT EVENT INCOME	151,798	107,199	63,221	570,780	496,718	380,711
ANCILLARY INCOME						

FOOD & BEVERAGE	136,907	88,900	77,057	431,317	398,233	370,227
NOVELTY	13,179	19,740	5,059	92,022	118,280	75,240
OTHER ANCILLARY	6,160	3,256	9,450	11,550	8,606	15,535
TOTAL ANCILLARY INCOME	156,247	111,896	91,566	534,889	525,119	461,001
TOTAL EVENT INCOME	308,045	219,095	154,787	1,105,668	1,021,837	841,712
OTHER OPERATING INCOME	171,834	159,584	131,850	787,025	797,920	690,319
ADJUSTED GROSS INCOME	479,878	378,679	286,638	1,892,694	1,819,757	1,532,032
INDIRECT EXPENSES						
EXECUTIVE	8,492	7,626	7,769	41,077	38,130	43,851
FINANCE	15,757	13,908	14,823	57,318	69,540	66,085
MARKETING	16,621	14,774	14,462	82,121	73,445	79,180
LUXURY SEATING	12,774	9,710	11,972	46,758	48,550	38,057
OPERATIONS	95,243	90,135	80,519	471,388	450,675	442,842
BOX OFFICE	13,464	9,842	9,822	50,111	49,210	40,790
SKYWALK ADMINISTRATION	1,807	3,058	3,811	12,020	15,290	14,649
OVERHEAD	101,577	109,776	103,167	470,897	548,880	524,038
INDIRECT EXPENSES	265,736	258,829	246,344	1,231,688	1,293,720	1,249,494
NET OPERATING INCOME	214,143	119,850	40,294	661,005	526,037	282,538
OTHER EXPENSES						
OTHER EXPENSE (INCOME)	75,965	0	0	123,819	0	46,715
OTHER EXPENSES	75,965	0	0	123,819	0	46,715
NET INCOME (LOSS)	138,178	119,850	40,294	537,186	526,037	235,823
=====						

VAN ANDEL ARENA
STATEMENT OF SERVICES INCOME
PERIOD ENDING 11/30/02

	-----CURRENT-----			-----YEAR TO DATE-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Advertising Billed	17,841	0	20,635	117,243	0	138,365
Sponsorship Income	0	0	0	0	0	37,000
Labor Billed	2,700	1,640	1,890	8,152	7,620	10,688
Changeover Setup Billed	16,038	10,350	9,859	55,422	50,750	67,461
Stagehands Billed	44,709	24,600	11,342	241,692	173,600	170,472
Security Billed	20,574	12,750	8,907	81,320	62,250	89,636
Ushers & Tix Takers Billed	18,060	12,600	11,185	60,779	48,750	63,010
Box Office Billed	2,903	1,600	1,290	5,870	5,150	6,620
Ticketing Service Billed	22,221	14,300	5,562	79,088	75,550	80,827
City Police Fire Billed	1,018	672	224	4,882	4,032	5,880
EMT Medical Billed	1,838	800	1,350	9,327	3,500	12,635
Cleaning Billed	15,721	11,800	10,414	55,653	50,650	57,440
Insurance Billed	0	0	0	455	0	416
Group Sales Commissions Billed	0	0	0	189	0	0
Telephone Billed	3,247	1,550	1,405	15,556	11,335	10,590
Damages Billed	0	0	0	150	0	0
Other Production Billed	27,505	10,750	2,715	197,854	85,550	119,513
TOTAL SERVICE INCOME	194,375	103,412	86,778	933,632	578,737	870,552
Advertising Expense	17,484	0	20,635	111,860	0	166,823
Sponsorship Expenses	0	0	0	0	0	2,800
Labor Wages	2,295	1,395	1,607	6,929	6,482	9,084
Contracted Changeover Setup Expense	25,976	19,009	25,184	92,834	76,677	102,407
Stagehand Wages	55,061	31,578	28,234	253,091	186,922	186,773
Contracted Security Expense	29,492	19,100	24,260	114,896	77,610	117,844
Contracted Ushers & T/T Expense	39,933	30,840	37,982	101,139	91,520	106,767
Ticket Sellers Wages	2,468	0	1,097	4,990	0	5,627
Ticket Service Charge Expense	20,301	20,300	8,804	75,211	97,050	78,669
City Police Fire Expense	1,018	672	224	4,882	5,282	4,480
EMT Medical Expense	3,480	2,045	2,721	10,900	7,563	21,039
Contracted Cleaning Expense	41,057	34,228	38,119	104,795	105,449	116,625
Insurance Expense	0	0	0	9,117	0	600
Allocated Telephone Expense	500	348	175	4,360	3,457	2,550
Production Expense	31,630	10,750	1,996	176,009	77,550	163,146
TOTAL SERVICE EXPENSE	270,695	170,265	191,037	1,071,012	735,562	1,085,234
NET SERVICE INCOME	<76,319>	<66,853>	<104,258>	<137,381>	<156,825>	<214,682>
	=====	=====	=====	=====	=====	=====

VAN ANDEL ARENA
STATEMENT OF FINANCIAL POSITION
PERIOD ENDING 11/30/02

ASSETS

CURRENT ASSETS

CASH	3,487,507
ACCOUNTS RECEIVABLE	2,725,342
PREPAID EXPENSES	84,318

TOTAL CURRENT ASSETS	6,297,167

FIXED ASSETS

TOTAL ASSETS	6,297,167
	=====

LIABILITIES & EQUITY

CURRENT LIABILITIES

ACCOUNTS PAYABLE	223,438
ACCRUED EXPENSES	501,860
DEFERRED INCOME	1,604,103
ADVANCED TIX SALES & DEPOSITS	1,552,176

TOTAL CURRENT LIABILITIES	3,881,578

EQUITY

FUNDS REMITTED	<96,280>
FUNDING RECEIVED	150,574
RETAINED EARNINGS	1,824,109
NET INCOME (LOSS)	537,186

TOTAL EQUITY	2,415,590

TOTAL LIABILITIES & EQUITY	6,297,167
	=====

VAN ANDEL ARENA
INDIRECT EXPENSE SUMMARY
PERIOD ENDING 11/30/02

	CURRENT			YTD		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Salaries Administration	63,741	47,841	53,411	237,069	239,205	216,322
Part-Time	9,608	2,998	4,482	27,857	14,565	18,905
Wages-Trade	85,192	75,285	49,688	367,343	376,425	293,764
Auto Expense	777	810	777	3,885	4,050	3,639
Taxes & Benefits	32,233	31,364	24,175	145,769	156,820	115,612
Less: Allocation/Reimbursement	<75,393>	<71,668>	<44,588>	<333,760>	<358,340>	<236,504>
TOTAL LABOR COSTS	116,159	86,630	87,945	448,162	432,725	411,739
Contracted Security	17,826	17,083	16,352	92,178	85,415	84,579
Contracted Cleaning	0	2,167	4,035	8,392	10,835	12,104
Other Contracted Services	314	300	244	1,600	1,500	1,823
Travel & Entertainment	768	442	183	5,121	2,210	4,081
Corporate Travel	0	625	0	2,873	3,125	0
Meetings & Conventions	500	1,083	146	710	5,415	2,289
Dues & Subscriptions	140	108	781	2,478	540	2,551
Employee Training	<214>	1,000	675	<214>	5,000	1,013
Miscellaneous Expense	0	0	0	62	0	0
Computer Expense	2,623	5,417	2,681	18,763	27,085	61,329
Professional Fees	1,571	2,167	5,737	10,745	10,835	13,739
Marketing & Advertising	7,641	8,250	7,604	42,278	41,250	43,287
Box Office Expenses	<592>	0	<50>	<266>	0	<181>
Small Equipment	0	0	0	972	0	0
Trash Removal	1,768	1,250	119	7,995	6,250	5,398
Equipment Rental	1,613	1,300	1,489	8,560	6,500	6,981
Landscaping	0	292	0	0	1,460	3,561
Exterminating	248	333	248	1,238	1,665	1,485
Cleaning	0	450	0	8,739	2,250	2,810
Repairs & Maintenance	2,162	10,666	6,056	36,478	53,330	31,900
Supplies	13,752	15,091	13,809	81,495	75,455	96,932
Bank Service Charges	348	1,000	551	2,914	5,000	4,155
Insurance	11,907	11,967	9,337	45,682	59,835	50,266
Other Taxes	0	300	0	0	1,500	69
Printing & Stationary	<876>	1,917	203	5,406	9,585	203
Office Supplies	1,753	1,000	1,320	6,895	5,000	9,049
Postage	3,354	1,000	173	5,565	5,000	2,662
Parking Expense	1,446	1,592	1,510	8,918	7,960	7,685
Telephone Long Distance	4,431	4,583	4,438	20,601	22,915	22,237
Utilities	60,675	64,566	65,564	278,021	322,830	281,802
Base Fee	18,956	19,500	18,750	94,781	97,500	93,750
Amortization	0	0	0	0	0	5,737
Common Area Expense	<1,602>	<2,875>	<3,380>	<10,659>	<14,375>	<12,992>
Less: Allocated/Reimbursement	<933>	<375>	<175>	<4,793>	<1,875>	<2,550>
TOTAL MATERIAL AND SERVICES	149,577	172,199	158,399	783,526	860,995	837,755
TOTAL INDIRECT EXPENSES	265,736	258,829	246,344	1,231,688	1,293,720	1,249,494

SMG - Van Andel Arena & Grand Center
Grand Rapids - Kent County Convention/Arena Authority
Capital Expenditures & Management Fee Summary
Fiscal Year Ending June 30, 2003

CAPITAL IMPROVEMENTS

	Budget	Expended	Balance	Project Status
Arena				
Lobby Duct Painting	35,000	14,140	20,860	Closed
Skywalk Ice Melt System	42,000	20,610	21,390	90% Complete
Terazzo Floor Repair	38,000		38,000	Open
Banquet Room Refurbishment	25,000		25,000	Open
Hydraulic Seating Section	70,000		70,000	Open
Hockey Glass	20,000	16,750	3,250	Closed
Floor Maintenance Equipment	18,500	13,992	4,508	Closed
Security Gate System	120,200	58,327	61,873	70% Complete
Total Arena	368,700	123,819	244,881	
Grand Center				
Refinish DeVos Stage Floor	50,000		50,000	Open
Cyclorama for DeVos Stage House	12,000		12,000	Open
Total Grand Center	62,000	-	62,000	
Grand Total Capital Improvements	430,700	123,819	306,881	

MANAGEMENT FEE SUMMARY

	Arena Budget	Grand Center Budget	Total Budget	FY 2002 Act/Est
Net Revenue above Expenses	1,246,662	(226,486)	1,020,176	1,642,788
Benchmark	1,550,000	(359,972)	1,190,028	1,043,839
Excess	(303,338)	133,486	(169,852)	598,949

Incentive Fee Calculation (Only if above greater than zero)

	Arena Budget	Grand Center Budget	Total Budget	FY 2002 Act/Est
Base Fee	227,475	227,475	454,950	450,000
Incentive Fee				
Revenue	4,335,219	2,104,060	6,439,279	6,993,519
Benchmark Revenue	4,367,910	1,991,859	6,359,769	5,969,444
Revenue Excess	-	-	-	1,024,075
Incentive Fee **				206,019
Total SMG Management Fee	227,475	227,475	454,950	656,019

** Incentive fee is 20% of the first \$1 million in excess, 25% of remaining capped at base fee amount.



VAN ANDEL ARENA

**FINANCIAL STATEMENT
FOR THE PERIOD ENDED DECEMBER 31, 2002**

Distribution:

Grand Rapids – Kent County Convention / Arena Authority
Robert White
Glen Mon
Bob Johnson
Gary McAneney
John Szudzik
Richard MacKeigan
Chris Machuta



An SMG Managed Facility

VAN ANDEL ARENA
ROLLING FORECAST
FISCAL YEAR ENDING JUNE 30, 2003

	YTD	ROLL	TOTAL FYE	BUDGET FYE	VARIANCE
NO. EVENTS	64	75	139	126	13
ATTENDANCE	321,964	442,950	764,914	772,050	(7,136)
DIRECT EVENT INCOME	675,290	595,990	1,271,280	1,124,723	146,557
ANCILLARY INCOME	671,328	691,127	1,362,455	1,302,948	59,507
TOTAL EVENT INCOME	1,346,618	1,287,117	2,633,735	2,427,671	206,064
TOTAL OTHER INCOME	948,545	971,067	1,919,612	1,915,000	4,612
TOTAL INCOME	2,295,163	2,258,184	4,553,347	4,342,671	210,676
INDIRECT EXPENSES					
EXECUTIVE	48,440	43,468	92,554	91,525	(1,029)
FINANCE	71,656	91,914	167,502	166,900	(602)
MARKETING	96,612	81,141	176,451	173,800	(2,651)
OPERATIONS	558,758	519,384	1,085,741	1,081,652	(4,089)
BOX OFFICE	56,152	54,662	113,628	118,100	4,472
LUXURY SEATING	58,923	58,712	117,836	116,530	(1,306)
SKYWALK ADMIN	14,818	21,561	37,026	36,700	(326)
OVERHEAD	587,990	724,366	1,322,478	1,317,317	(5,161)
TOTAL INDIRECT EXP.	1,493,348	1,595,208	3,113,216	3,102,524	(10,692)
NET REVENUE ABOVE EXPENSES	801,815	662,976	1,440,131	1,240,147	199,984
LESS ALLOCATION FOR CAPITAL REPLACEMENT	140,811	273,700	414,511	368,700	(45,811)
NET REVENUE ABOVE EXPENSES AFTER CAPITAL	661,004	389,276	1,025,620	871,447	154,173

Comments:

The Arena performed above budgeted expectations for the first half of the fiscal year. The first half was highlighted by sold out concerts by Aerosmith, Creed, Tran-Siberian Orchestra, & The Who. The final half of the fiscal year is forecasted to remain consistent with the original budget. The second half expectations, coupled with the success of the first half, should result in the Arena finishing the fiscal year \$200,000 ahead of the original budget.


General Manager


Director of Finance

**VAN ANDEL ARENA
FINANCIAL STATEMENT HIGHLIGHTS
FOR MONTH ENDED DECEMBER 31, 2002**

The following schedule summarizes operating results for the current month ending and the YTD ending June 30, 2003, compared to budget and to the prior year:

MONTH	December Actual	December Budget	December FY 2002
Number of Events	12	10	12
Attendance	71,583	61,000	64,641
Direct Event Income	\$104,510	\$80,474	\$77,036
Ancillary Income	136,439	130,158	146,558
Other Income	161,519	159,584	160,260
Indirect Expenses	(261,659)	(258,854)	(292,865)
Net Income	<u>\$140,809</u>	<u>\$111,362</u>	<u>\$90,989</u>

YTD	YTD 2003 Actual	YTD 2003 Budget	YTD 2002 Prior Year
Number of Events	64	54	66
Attendance	321,964	326,200	341,191
Direct Event Income	\$675,290	\$577,192	\$457,747
Ancillary Income	671,328	655,277	607,559
Other Income	948,545	957,504	850,579
Indirect Expenses	(1,493,348)	(1,552,574)	(1,542,359)
Net Income	<u>\$801,815</u>	<u>\$637,399</u>	<u>\$373,526</u>
Less Capital	\$140,811	\$273,700	\$46,715
Net Income after Capital	<u>\$661,004</u>	<u>\$363,699</u>	<u>\$326,811</u>

EVENT INCOME

Event income came in above budget for the fiscal year due to the success of the sold out Aerosmith concert and hosting 2 additional Griffins games than were called for in the budget.

ANCILLARY INCOME

Ancillary income came in ahead of budget for the month. Per caps for Aerosmith were very strong (\$4.97/Food & Beverage, \$6.47/Novelties). This helped offset lower than expected revenue generated by the Griffins games.

INDIRECT EXPENSES

Indirect expenses came in at expected levels for the month.

VAN ANDEL ARENA
FACILITY STATEMENT OF INCOME
PERIOD ENDING 12/31/02

	CURRENT			YTD		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
EVENT INCOME						

DIRECT EVENT INCOME						
RENTAL INCOME	155,423	116,078	99,507	863,584	769,621	694,900
SERVICES INCOME	<50,913>	<35,604>	<22,471>	<188,294>	<192,429>	<237,153>
	-----	-----	-----	-----	-----	-----
TOTAL DIRECT EVENT INCOME	104,510	80,474	77,036	675,290	577,192	457,747
ANCILLARY INCOME						

FOOD & BEVERAGE	113,155	107,214	121,015	544,472	505,447	491,241
NOVELTY	17,025	18,060	19,383	109,047	136,340	94,623
OTHER ANCILLARY	6,259	4,884	6,160	17,809	13,490	21,695
	-----	-----	-----	-----	-----	-----
TOTAL ANCILLARY INCOME	136,439	130,158	146,558	671,328	655,277	607,559
	-----	-----	-----	-----	-----	-----
TOTAL EVENT INCOME	240,949	210,632	223,594	1,346,618	1,232,469	1,065,306
OTHER OPERATING INCOME	161,519	159,584	160,260	948,545	957,504	850,579
	-----	-----	-----	-----	-----	-----
ADJUSTED GROSS INCOME	402,469	370,216	383,854	2,295,162	2,189,973	1,915,885
INDIRECT EXPENSES						
EXECUTIVE	7,363	7,626	5,535	48,440	45,756	49,387
FINANCE	14,339	13,908	16,220	71,656	83,448	82,306
MARKETING	14,491	14,799	18,423	96,612	88,244	97,603
LUXURY SEATING	12,165	9,710	13,614	58,923	58,260	51,672
OPERATIONS	87,370	90,135	104,303	558,758	540,810	547,146
BOX OFFICE	6,041	9,842	14,965	56,152	59,052	55,755
SKYWALK ADMINISTRATION	2,797	3,058	2,059	14,818	18,348	16,709
OVERHEAD	117,093	109,776	117,744	587,990	658,656	641,782
	-----	-----	-----	-----	-----	-----
INDIRECT EXPENSES	261,659	258,854	292,865	1,493,348	1,552,574	1,542,359
	-----	-----	-----	-----	-----	-----
NET OPERATING INCOME	140,809	111,362	90,989	801,815	637,399	373,526
OTHER EXPENSES						
OTHER EXPENSE (INCOME)	16,991	0	0	140,811	0	46,715
	-----	-----	-----	-----	-----	-----
OTHER EXPENSES	16,991	0	0	140,811	0	46,715
	-----	-----	-----	-----	-----	-----
NET INCOME (LOSS)	123,818	111,362	90,989	661,004	637,399	326,811
=====	=====	=====	=====	=====	=====	=====

VAN ANDEL ARENA
STATEMENT OF SERVICES INCOME
PERIOD ENDING 12/31/02

	-----CURRENT-----			-----YEAR TO DATE-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Advertising Billed	26,654	0	13,556	143,896	0	151,921
Sponsorship Income	0	0	0	0	0	37,000
Labor Billed	2,160	2,070	2,160	10,312	9,690	12,848
Changeover Setup Billed	14,913	12,350	11,937	70,335	63,100	79,397
Stagehands Billed	65,025	47,400	58,458	306,717	221,000	228,930
Security Billed	15,349	13,900	16,850	96,670	76,150	106,486
Ushers & Tix Takers Billed	13,394	12,500	15,010	74,172	61,250	78,020
Box Office Billed	946	1,200	903	6,816	6,350	7,523
Ticketing Service Billed	19,379	15,000	12,211	98,467	90,550	93,038
City Police Fire Billed	840	672	1,046	5,722	4,704	6,926
EMT Medical Billed	1,703	775	1,838	11,030	4,275	14,473
Cleaning Billed	13,208	12,600	12,966	68,861	63,250	70,405
Insurance Billed	0	0	2,176	455	0	2,592
Group Sales Commissions Billed	0	0	0	189	0	0
Telephone Billed	4,180	2,400	3,280	19,736	13,735	13,870
Damages Billed	0	0	0	150	0	0
Other Production Billed	75,930	50,250	64,173	273,784	135,800	183,686
TOTAL SERVICE INCOME	253,680	171,117	216,563	1,187,312	749,854	1,087,115
Advertising Expense	26,845	0	13,556	138,704	0	180,380
Sponsorship Expenses	0	0	0	0	0	2,800
Labor Wages	1,836	1,761	1,836	8,765	8,243	10,920
Contracted Changeover Setup Expense	30,178	21,728	16,868	123,012	98,405	119,276
Stagehand Wages	62,227	47,875	56,774	315,318	234,797	243,547
Contracted Security Expense	25,119	17,720	22,019	140,015	95,330	139,863
Contracted Ushers & T/T Expense	25,875	23,140	23,569	127,014	114,660	130,337
Ticket Sellers Wages	804	0	768	5,794	0	6,394
Ticket Service Charge Expense	16,089	15,000	10,311	91,299	112,050	88,980
City Police Fire Expense	840	672	1,046	5,722	5,954	5,526
EMT Medical Expense	2,615	1,573	2,811	13,515	9,136	23,849
Contracted Cleaning Expense	36,366	26,456	22,546	141,161	131,905	139,171
Insurance Expense	0	0	2,176	9,117	0	2,776
Allocated Telephone Expense	1,100	546	800	5,460	4,003	3,350
Production Expense	74,700	50,250	63,953	250,709	127,800	227,099
TOTAL SERVICE EXPENSE	304,593	206,721	239,034	1,375,606	942,283	1,324,268
NET SERVICE INCOME	<50,913>	<35,604>	<22,471>	<188,294>	<192,429>	<237,153>

VAN ANDEL ARENA
STATEMENT OF FINANCIAL POSITION
PERIOD ENDING 12/31/02

ASSETS

CURRENT ASSETS

CASH	3,417,552
ACCOUNTS RECEIVABLE	630,745
PREPAID EXPENSES	139,798

TOTAL CURRENT ASSETS	4,188,096

FIXED ASSETS

TOTAL ASSETS	4,188,096
	=====

LIABILITIES & EQUITY

CURRENT LIABILITIES

ACCOUNTS PAYABLE	146,250
ACCRUED EXPENSES	446,867
DEFERRED INCOME	944,795
ADVANCED TIX SALES & DEPOSITS	862,128

TOTAL CURRENT LIABILITIES	2,400,039

EQUITY

FUNDS REMITTED	<911,486>
FUNDING RECEIVED	214,430
RETAINED EARNINGS	1,824,109
NET INCOME (LOSS)	661,004

TOTAL EQUITY	1,788,056

TOTAL LIABILITIES & EQUITY	4,188,096
	=====

VAN ANDEL ARENA
INDIRECT EXPENSE SUMMARY
PERIOD ENDING 12/31/02

	-----CURRENT-----			-----YTD-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Salaries Administration	44,878	47,841	46,860	281,946	287,046	263,183
Part-Time	6,076	3,023	11,614	33,933	17,588	30,519
Wages-Trade	81,753	75,285	91,306	449,095	451,710	385,070
Auto Allowance	777	0	0	777	0	0
Auto Expense	0	810	777	3,885	4,860	4,416
Taxes & Benefits	30,271	31,364	24,395	176,040	188,184	140,007
Less: Allocation/Reimbursement	<81,317>	<71,668>	<66,903>	<415,077>	<430,008>	<303,407>
TOTAL LABOR COSTS	82,438	86,655	108,049	530,600	519,380	519,788
Contracted Security	17,268	17,083	16,294	109,446	102,498	100,872
Contracted Cleaning	2,098	2,167	0	10,490	13,002	12,104
Other Contracted Services	349	300	242	1,949	1,800	2,065
Travel & Entertainment	613	442	1,013	5,734	2,652	5,095
Corporate Travel	522	625	0	3,395	3,750	0
Meetings & Conventions	0	1,083	281	710	6,498	2,570
Dues & Subscriptions	0	108	0	2,478	648	2,551
Employee Training	144	1,000	1,218	<70>	6,000	2,231
Miscellaneous Expense	0	0	0	62	0	0
Computer Expense	5,943	5,417	8,069	24,705	32,502	69,397
Professional Fees	5,584	2,167	1,500	16,329	13,002	15,239
Marketing & Advertising	10,058	8,250	12,522	52,336	49,500	55,809
Box Office Expenses	614	0	391	348	0	210
Small Equipment	0	0	0	972	0	0
Trash Removal	1,516	1,250	1,329	9,511	7,500	6,727
Equipment Rental	1,450	1,300	1,555	10,010	7,800	8,537
Landscaping	0	292	0	0	1,752	3,561
Exterminating	248	333	248	1,485	1,998	1,733
Cleaning	0	450	0	8,739	2,700	2,810
Repairs & Maintenance	1,708	10,666	14,908	38,186	63,996	46,808
Supplies	20,223	15,091	14,618	101,718	90,546	111,550
Bank Service Charges	1,728	1,000	550	4,642	6,000	4,705
Insurance	19,622	11,967	10,554	65,304	71,802	60,820
Other Taxes	0	300	0	0	1,800	69
Printing & Stationary	0	1,917	0	5,406	11,502	203
Office Supplies	852	1,000	751	7,747	6,000	9,800
Postage	2,258	1,000	112	7,823	6,000	2,775
Parking Expense	1,497	1,592	1,609	10,415	9,552	9,294
Telephone Long Distance	5,151	4,583	3,476	25,752	27,498	25,713
Utilities	64,400	64,566	77,453	342,421	387,396	359,255
Base Fee	18,956	19,500	18,750	113,738	117,000	112,500
Amortization	0	0	0	0	0	5,737
Common Area Expense	<2,481>	<2,875>	<1,826>	<13,140>	<17,250>	<14,818>
Less: Allocated/Reimbursement	<1,100>	<375>	<800>	<5,893>	<2,250>	<3,350>
TOTAL MATERIAL AND SERVICES	179,222	172,199	184,816	962,748	1,033,194	1,022,570
TOTAL INDIRECT EXPENSES	261,659	258,854	292,865	1,493,348	1,552,574	1,542,359

SMG - Van Andel Arena & Grand Center
Grand Rapids - Kent County Convention/Arena Authority
Capital Expenditures & Management Fee Summary
Fiscal Year Ending June 30, 2003

CAPITAL IMPROVEMENTS

	Budget	Expended	Balance	Project Status
Arena				
Lobby Duct Painting	35,000	14,140	20,860	Closed
Skywalk Ice Melt System	42,000	20,610	21,390	90% Complete
Terazzo Floor Repair	38,000	10,284	27,716	50% Complete
Banquet Room Refurbishment	25,000		25,000	Open
Hydraulic Seating Section	70,000		70,000	Open
Hockey Glass	20,000	16,750	3,250	Closed
Floor Maintenance Equipment	18,500	13,992	4,508	Closed
Security Gate System	120,200	65,035	55,165	70% Complete
Total Arena	368,700	140,811	227,889	
Grand Center				
Refinish DeVos Stage Floor	50,000		50,000	Open
Cyclorama for DeVos Stage House	12,000		12,000	Open
Total Grand Center	62,000	-	62,000	
Grand Total Capital Improvements	430,700	140,811	289,889	

MANAGEMENT FEE SUMMARY

	Arena Budget	Grand Center Budget	Total Budget	FY 2002 Act/Est
Net Revenue above Expenses	1,440,131	(272,190)	1,167,941	1,642,788
Benchmark	1,550,000	(359,972)	1,190,028	1,043,839
Excess	(109,869)	87,782	(22,087)	598,949

Incentive Fee Calculation (Only if above greater than zero)

	Arena Budget	Grand Center Budget	Total Budget	FY 2002 Act/Est
Base Fee	227,475	227,475	454,950	450,000
Incentive Fee				
Revenue	4,553,347	2,065,933	6,619,280	6,993,519
Benchmark Revenue	4,367,910	1,991,859	6,359,769	5,969,444
Revenue Excess	-	-	-	1,024,075
Incentive Fee **				206,019
Total SMG Management Fee	227,475	227,475	454,950	656,019

** Incentive fee is 20% of the first \$1 million in excess, 25% of remaining capped at base fee amount.



Item VII.c.ii.

GRAND CENTER

**FINANCIAL STATEMENT
FOR THE PERIOD ENDED NOVEMBER 30, 2002**

Distribution:

Grand Rapids – Kent County Convention / Arena Authority

Robert White

Glen Mon

Bob Johnson

Gary McAneney

John Szudzik

Richard MacKeigan

Chris Machuta



An SMG Managed Facility

GRAND CENTER
ROLLING FORECAST
FISCAL YEAR ENDING JUNE 30, 2003

	YTD Actual	Roll	TOTAL FYE	BUDGET FYE	VARIANCE
NO. EVENTS	136	189	325	305	20
ATTENDANCE	101,405	346,163	447,568	449,307	(1,739)
DIRECT EVENT REVENUE	496,126	920,965	1,417,091	1,297,805	119,286
ANCILLARY REVENUE	160,707	340,254	500,961	491,054	9,907
TOTAL EVENT REVENUE	656,833	1,261,219	1,918,052	1,788,859	129,193
TOTAL OTHER REVENUE	35,014	150,994	186,008	203,000	(16,992)
TOTAL OPERATING REVENUE	691,847	1,412,213	2,104,060	1,991,859	112,201
INDIRECT EXPENSES					
EXECUTIVE	37,787	46,396	84,183	86,064	1,881
FINANCE	64,665	79,227	143,892	142,850	(1,042)
MARKETING	14,737	101,004	115,741	146,847	31,106
OPERATIONS	165,294	307,264	472,558	480,979	8,421
EVENT SERVICES	195,277	255,460	450,737	447,613	(3,124)
BOX OFFICE	31,415	28,401	59,816	57,425	(2,391)
OVERHEAD	375,996	627,623	1,003,619	990,049	(13,570)
TOTAL OPERATING EXP.	885,171	1,445,375	2,330,546	2,351,831	21,281
NET REVENUE ABOVE EXPENSES	(193,324)	(33,162)	(226,486)	(359,972)	133,482
CAPITAL		62,000	62,000	62,000	-
NET OPERATING REVENUE OVER OPERATING EXPENSES	(193,324)	(95,162)	(288,486)	(421,972)	133,482

Comments:

The Grand Center overall performed at expected levels for the month of November. Many small meetings were hosted during the month that increased the overall event load with little revenue impact. Welsh hosted a comedy show that was not in the original budget, and the Campus Activities event was a higher revenue producing event than anticipated. Indirect expenses came in higher than budget offsetting the gains made in revenue.


General Manager


Finance Director

**GRAND CENTER
FINANCIAL STATEMENT HIGHLIGHTS
FOR MONTH ENDED NOVEMBER 30, 2002**

The following schedule summarizes operating results for the current month ending and the YTD ending June 30, 2003, compared to budget and to the prior year:

MONTH	November Actual	November Budget	November FY 2002
Number of Events	39	29	33
Attendance	34,801	31,000	39,785
Direct Event Income	\$114,613	\$94,948	\$154,180
Ancillary Income	33,156	24,102	78,486
Other Income	8,225	16,917	8,330
Indirect Expenses	(216,740)	(196,511)	(179,961)
Net Income	(\$60,746)	(\$60,544)	\$61,035

YTD	YTD 2003 Actual	YTD 2003 Budget	YTD 2002 Prior Year
Number of Events	136	101	132
Attendance	101,405	102,907	123,800
Direct Event Income	\$496,126	\$341,998	\$408,652
Ancillary Income	160,707	127,800	174,311
Other Income	35,014	84,585	40,885
Indirect Expenses	(885,171)	(982,555)	(814,035)
Net Income	(\$193,324)	(\$428,172)	(\$190,187)

Less Capital			(\$63,339)
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Net Income after Capital	(\$193,324)	(\$428,172)	(\$253,526)
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EVENT INCOME

Event income came in higher than expected during the month as Welsh Auditorium hosted a comedy show, and the Campus Activities event was larger than originally anticipated.

ANCILLARY INCOME

Ancillary income came in higher than expected due to hosting more banquets than the original budget. Campus Activities hosted two dinners at the Grand Center that was not a part of the original plan.

INDIRECT EXPENSES

Indirect expenses came in higher than anticipated.

GRAND CENTER
FACILITY STATEMENT OF INCOME
PERIOD ENDING 11/30/02

	CURRENT			YTD		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEA
EVENT INCOME						

DIRECT EVENT INCOME						
RENTAL INCOME	111,240	88,338	152,359	496,202	333,163	407,724
SERVICES INCOME	3,373	6,610	1,821	<75>	8,835	928
	-----	-----	-----	-----	-----	-----
TOTAL DIRECT EVENT INCOME	114,613	94,948	154,180	496,126	341,998	408,652
ANCILLARY INCOME						

FOOD & BEVERAGE	13,275	7,432	13,723	59,469	53,740	49,730
NOVELTY	1,450	1,500	457	9,224	3,300	10,594
TELECOMMUNICATIONS	0	0	0	1,747	0	0
ELECTRICAL	1,512	930	11,276	4,854	5,090	15,143
OTHER ANCILLARY	16,919	14,240	53,030	85,414	65,670	98,844
	-----	-----	-----	-----	-----	-----
TOTAL ANCILLARY INCOME	33,156	24,102	78,486	160,707	127,800	174,311
	-----	-----	-----	-----	-----	-----
TOTAL EVENT INCOME	147,769	119,050	232,666	656,833	469,798	582,963
OTHER OPERATING INCOME	8,225	16,917	8,330	35,014	84,585	40,885
	-----	-----	-----	-----	-----	-----
ADJUSTED GROSS INCOME	155,994	135,967	240,996	691,847	554,383	623,848
INDIRECT EXPENSES						
EXECUTIVE	9,473	7,172	8,906	37,787	35,860	30,736
FINANCE	15,709	11,904	16,113	64,665	59,520	53,148
MARKETING	3,205	12,236	3,863	14,737	61,180	18,362
OPERATIONS	34,823	40,083	31,866	165,294	200,415	220,490
EVENT MANAGEMENT	56,922	37,826	64,887	195,277	189,130	129,729
BOX OFFICE	8,183	4,785	5,459	31,415	23,925	19,045
OVERHEAD	88,425	82,505	48,867	375,996	412,525	342,525
	-----	-----	-----	-----	-----	-----
INDIRECT EXPENSES	216,740	196,511	179,961	885,171	982,555	814,035
	-----	-----	-----	-----	-----	-----
NET OPERATING INCOME	<60,746>	<60,544>	61,035	<193,324>	<428,172>	<190,187
OTHER EXPENSES						
OTHER EXPENSE (INCOME)	0	0	0	0	0	63,339
	-----	-----	-----	-----	-----	-----
OTHER EXPENSES	0	0	0	0	0	63,339
	-----	-----	-----	-----	-----	-----
NET INCOME (LOSS)	<60,746>	<60,544>	61,035	<193,324>	<428,172>	<253,526
	=====	=====	=====	=====	=====	=====

GRAND CENTER
STATEMENT OF SERVICES INCOME
PERIOD ENDING 11/30/02

	CURRENT			YEAR TO DATE		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Advertising Billed	3,641	0	1,672	11,356	0	20,083
Stagehands Billed	74,871	77,800	79,644	183,369	244,000	247,602
Security Billed	5,753	7,465	11,139	19,146	26,175	35,906
Ushers & Tix Takers Billed	13,820	14,760	16,215	37,228	38,375	43,413
Box Office Billed	1,900	1,800	1,900	6,350	5,500	6,200
Ticketing Service Billed	11,720	12,300	15,895	32,368	35,875	42,762
Utilities Billed	0	0	2,800	0	0	3,650
City Police Fire Billed	1,969	124	2,046	3,302	824	6,588
Traffic Control Billed	0	400	4,157	540	5,320	7,130
EMT Medical Billed	1,762	1,750	2,007	5,707	5,525	7,627
Cleaning Billed	324	0	234	324	0	1,874
Insurance Billed	651	0	150	1,306	0	731
Telephone Billed	1,345	1,390	1,385	6,825	2,875	3,395
Other Production Billed	243	0	1,316	11,757	0	28,140
TOTAL SERVICE INCOME	117,999	117,789	140,560	319,577	364,469	455,100
Advertising Expense	3,641	0	1,672	11,375	0	18,893
Stagehand Wages	71,670	75,467	78,986	174,270	236,683	244,399
Security Wages	0	0	0	0	0	7,722
Contracted Security Expense	5,742	7,465	11,139	19,152	26,175	28,478
Ushers & T/T Wages	9,674	10,332	11,351	26,059	26,863	30,389
Ticket Sellers Wages	1,490	1,335	959	5,561	4,605	4,735
Ticket Service Charge Expense	5,011	4,306	8,047	12,228	11,789	17,275
City Police Fire Expense	1,969	124	2,046	3,009	824	6,588
Traffic Control Expense	1,190	1,350	7,553	5,426	10,560	13,938
EMT Medical Expense	1,353	1,750	1,505	4,398	5,525	5,403
Cleaning Wages	11,656	9,050	14,108	45,447	32,610	50,471
Insurance Expense	508	0	120	1,013	0	595
Allocated Telephone Expense	336	0	0	484	0	0
Production Expense	387	0	1,252	11,230	0	25,287
TOTAL SERVICE EXPENSE	114,626	111,179	138,739	319,652	355,634	454,172
NET SERVICE INCOME	3,373	6,610	1,821	<75>	8,835	928

GRAND CENTER
STATEMENT OF FINANCIAL POSITION
PERIOD ENDING 11/30/02

ASSETS

CURRENT ASSETS

CASH	2,144,984
ACCOUNTS RECEIVABLE	590,641
PREPAID EXPENSES	42,581

TOTAL CURRENT ASSETS	2,778,206
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FIXED ASSETS

TOTAL ASSETS	2,778,206
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LIABILITIES & EQUITY

CURRENT LIABILITIES

ACCOUNTS PAYABLE	1,167,387
ACCRUED EXPENSES	132,710
ADVANCED TIX SALES & DEPOSITS	523,136

TOTAL CURRENT LIABILITIES	1,823,233
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EQUITY

FUNDING RECEIVED	195,448
RETAINED EARNINGS	952,849
NET INCOME (LOSS)	<193,324>

TOTAL EQUITY	954,973
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TOTAL LIABILITIES & EQUITY	2,778,206
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GRAND CENTER
INDIRECT EXPENSE SUMMARY
PERIOD ENDING 11/30/02

	-----CURRENT-----			-----YTD-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Salaries Administration	62,574	46,990	62,018	235,897	234,950	200,961
Part-Time	18,667	11,275	18,326	52,221	56,375	49,664
Wages-Trade	105,829	95,565	113,652	293,212	477,825	353,750
Auto Allowance	7,604	1,816	0	7,604	9,080	0
Auto Expense	<6,083>	0	1,521	0	0	7,254
Taxes & Benefits	34,008	30,108	31,777	125,097	150,540	113,378
Less: Allocation/Reimbursement	<112,141>	<110,163>	<120,259>	<320,574>	<550,815>	<384,203>
TOTAL LABOR COSTS	110,458	75,591	107,035	393,458	377,955	340,804
Contracted Security	4,510	5,000	4,290	24,791	25,000	22,860
Other Contracted Services	186	183	0	975	915	598
Travel & Entertainment	0	792	0	1,918	3,960	2,183
Corporate Travel	0	333	0	129	1,665	602
Meetings & Conventions	0	1,613	0	3,030	8,065	3,794
Dues & Subscriptions	0	160	455	851	800	537
Employee Training	0	833	0	0	4,165	338
Miscellaneous Expense	0	0	0	0	0	66
Computer Expense	3,877	5,417	2,082	18,029	27,085	14,908
Professional Fees	3,011	1,730	1,125	11,328	8,650	5,729
Marketing & Advertising	0	1,094	649	2,777	5,470	7,042
Box Office Expenses	345	0	1	188	0	264
Small Equipment	0	0	0	2,498	0	0
Trash Removal	1,191	2,800	1,478	4,807	14,000	3,579
Equipment Rental	129	375	202	636	1,875	664
Landscaping	0	0	0	<69>	0	0
Exterminating	375	368	375	2,175	1,840	1,800
Cleaning	0	1,250	0	0	6,250	613
Construction Costs	0	0	0	2,511	0	777
Repairs & Maintenance	5,277	9,013	6,558	32,726	45,065	38,192
Supplies	2,890	13,098	9,005	29,378	65,490	42,608
Bank Service Charges	1,020	750	1,044	3,544	3,750	5,028
Insurance	8,138	8,380	6,869	36,244	41,900	37,798
Other Taxes	0	300	0	0	1,500	0
Printing & Stationary	0	731	0	0	3,655	1,008
Office Supplies	34	500	319	2,016	2,500	3,559
Postage	222	200	19	231	1,000	501
Parking Expense	1,321	1,500	1,624	7,578	7,500	8,091
Telephone Long Distance	3,021	2,000	2,224	14,260	10,000	9,474
Utilities	53,616	43,000	15,323	195,448	215,000	164,195
Base Fee	17,456	19,500	18,750	94,781	97,500	93,750
Incentive Fee	0	0	535	0	0	2,675
Less: Allocated/Reimbursement	<336>	0	0	<1,066>	0	0
TOTAL MATERIAL AND SERVICES	106,283	120,920	72,926	491,713	604,600	473,231
TOTAL INDIRECT EXPENSES	216,740	196,511	179,961	885,171	982,555	814,035

SMG - Van Andel Arena & Grand Center
Grand Rapids - Kent County Convention/Arena Authority
Capital Expenditures & Management Fee Summary
Fiscal Year Ending June 30, 2003

CAPITAL IMPROVEMENTS

	Budget	Expended	Balance	Project Status
Arena				
Lobby Duct Painting	35,000	14,140	20,860	Closed
Skywalk Ice Melt System	42,000	20,610	21,390	90% Complete
Terazzo Floor Repair	38,000		38,000	Open
Banquet Room Refurbishment	25,000		25,000	Open
Hydraulic Seating Section	70,000		70,000	Open
Hockey Glass	20,000	16,750	3,250	Closed
Floor Maintenance Equipment	18,500	13,992	4,508	Closed
Security Gate System	120,200	58,327	61,873	70% Complete
Total Arena	368,700	123,819	244,881	
Grand Center				
Refinish DeVos Stage Floor	50,000		50,000	Open
Cyclorama for DeVos Stage House	12,000		12,000	Open
Total Grand Center	62,000	-	62,000	
Grand Total Capital Improvements	430,700	123,819	306,881	

MANAGEMENT FEE SUMMARY

	Arena Budget	Grand Center Budget	Total Budget	FY 2002 Act/Est
Net Revenue above Expenses	1,246,662	(226,486)	1,020,176	1,642,788
Benchmark	1,550,000	(359,972)	1,190,028	1,043,839
Excess	(303,338)	133,486	(169,852)	598,949

Incentive Fee Calculation (Only if above greater than zero)

	Arena Budget	Grand Center Budget	Total Budget	FY 2002 Act/Est
Base Fee	227,475	227,475	454,950	450,000
Incentive Fee				
Revenue	4,335,219	2,104,060	6,439,279	6,993,519
Benchmark Revenue	4,367,910	1,991,859	6,359,769	5,969,444
Revenue Excess	-	-	-	1,024,075
Incentive Fee **				206,019
Total SMG Management Fee	227,475	227,475	454,950	656,019

** Incentive fee is 20% of the first \$1 million in excess, 25% of remaining capped at base fee amount.



GRAND CENTER

**FINANCIAL STATEMENT
FOR THE PERIOD ENDED DECEMBER 31, 2002**

Distribution:

Grand Rapids – Kent County Convention / Arena Authority
Robert White
Glen Mon
Bob Johnson
Gary McAneney
John Szudzik
Richard MacKeigan
Chris Machuta



An SMG Managed Facility

GRAND CENTER
ROLLING FORECAST
FISCAL YEAR ENDING JUNE 30, 2003

	YTD Actual	Roll	TOTAL FYE	BUDGET FYE	VARIANCE
NO. EVENTS	171	163	334	305	29
ATTENDANCE	148,091	285,150	433,241	449,307	(16,066)
DIRECT EVENT REVENUE	614,654	774,739	1,389,393	1,297,805	91,588
ANCILLARY REVENUE	198,368	292,164	490,532	491,054	(522)
TOTAL EVENT REVENUE	813,022	1,066,903	1,879,925	1,788,859	91,066
TOTAL OTHER REVENUE	52,392	133,616	186,008	203,000	(16,992)
TOTAL OPERATING REVENUE	865,414	1,200,519	2,065,933	1,991,859	74,074
INDIRECT EXPENSES					
EXECUTIVE	46,134	38,049	85,566	86,064	498
FINANCE	78,044	65,848	142,147	142,850	703
MARKETING	18,616	97,125	113,254	146,847	33,593
OPERATIONS	201,087	271,471	477,964	480,979	3,015
EVENT SERVICES	232,946	217,791	452,689	447,613	(5,076)
BOX OFFICE	36,954	22,862	58,025	57,425	(600)
OVERHEAD	466,665	536,954	1,008,478	990,049	(18,429)
TOTAL OPERATING EXP.	1,080,446	1,250,100	2,338,123	2,351,831	13,704
NET REVENUE ABOVE EXPENSES	(215,032)	(49,581)	(272,190)	(359,972)	87,778
CAPITAL		62,000	62,000	62,000	-
NET OPERATING REVENUE OVER OPERATING EXPENSES	(215,032)	(111,581)	(334,190)	(421,972)	87,778

Comments:

The Grand Center finished the first half of the fiscal year just under \$200,000 ahead of budget. This was mainly due to the Airport training event that was held during the summer. The success of the Grand Center during the first half of the fiscal year should offset the lower than budgeted revenue that is forecasted for the second half of the fiscal year. The Grand Center is expected to finish the fiscal year just under \$90,000 ahead of budget.


General Manager


Finance Director

**GRAND CENTER
FINANCIAL STATEMENT HIGHLIGHTS
FOR MONTH ENDED DECEMBER 31, 2002**

The following schedule summarizes operating results for the current month ending and the YTD ending June 30, 2003, compared to budget and to the prior year:

MONTH	December Actual	December Budget	December FY 2002
Number of Events	35	34	39
Attendance	46,686	51,650	53,671
Direct Event Income	\$118,528	\$142,234	\$168,883
Ancillary Income	37,661	52,903	54,460
Other Income	17,378	16,917	10,556
Indirect Expenses	(195,274)	(196,511)	(168,320)
Net Income	(\$21,708)	\$15,543	\$65,579

YTD	YTD 2003 Actual	YTD 2003 Budget	YTD 2002 Prior Year
Number of Events	171	135	171
Attendance	148,091	154,557	177,471
Direct Event Income	\$614,654	\$484,232	\$577,535
Ancillary Income	198,368	180,703	228,770
Other Income	52,392	101,502	51,441
Indirect Expenses	(1,080,446)	(1,179,066)	(982,354)
Net Income	(\$215,032)	(\$412,629)	(\$124,608)
Less Capital			(\$63,339)
Net Income after Capital	(\$215,032)	(\$412,629)	(\$187,947)

EVENT INCOME

Event income came in below budgeted levels as attendance hosted by DeVos Performance Hall fell below expectations.

ANCILLARY INCOME

Ancillary income came in below budget as attendance for events hosted was lower than expected resulting in lower Food & Beverage and Novelty revenue. Show spending on decorating & electrical service also fell below expectations.

INDIRECT EXPENSES

Indirect expenses came in at expected levels for the month.

GRAND CENTER
FACILITY STATEMENT OF INCOME
PERIOD ENDING 12/31/02

	-----CURRENT-----			-----YTD-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
EVENT INCOME						

DIRECT EVENT INCOME						
RENTAL INCOME	105,383	128,300	159,435	601,584	461,463	567,159
SERVICES INCOME	13,145	13,934	9,448	13,070	22,769	10,376
	-----	-----	-----	-----	-----	-----
TOTAL DIRECT EVENT INCOME	118,528	142,234	168,883	614,654	484,232	577,535
ANCILLARY INCOME						

FOOD & BEVERAGE	17,218	24,208	24,275	76,687	77,948	74,005
NOVELTY	516	2,000	3,385	9,740	5,300	13,979
TELECOMMUNICATIONS	0	0	0	1,747	0	0
ELECTRICAL	1,143	1,700	1,473	5,997	6,790	16,616
OTHER ANCILLARY	18,783	24,995	25,326	104,197	90,665	124,170
	-----	-----	-----	-----	-----	-----
TOTAL ANCILLARY INCOME	37,661	52,903	54,460	198,368	180,703	228,770
	-----	-----	-----	-----	-----	-----
TOTAL EVENT INCOME	156,189	195,137	223,343	813,022	664,935	806,305
OTHER OPERATING INCOME	17,378	16,917	10,556	52,392	101,502	51,441
	-----	-----	-----	-----	-----	-----
ADJUSTED GROSS INCOME	173,567	212,054	233,899	865,414	766,437	857,747
INDIRECT EXPENSES						
EXECUTIVE	8,346	7,172	6,341	46,134	43,032	37,077
FINANCE	13,379	11,904	12,664	78,044	71,424	65,812
MARKETING	3,880	12,236	2,358	18,616	73,416	20,721
OPERATIONS	35,793	40,083	32,147	201,087	240,498	252,637
EVENT MANAGEMENT	37,668	37,826	22,803	232,946	226,956	152,532
BOX OFFICE	5,538	4,785	4,024	36,954	28,710	23,069
OVERHEAD	90,669	82,505	87,982	466,665	495,030	430,507
	-----	-----	-----	-----	-----	-----
INDIRECT EXPENSES	195,274	196,511	168,320	1,080,446	1,179,066	982,354
	-----	-----	-----	-----	-----	-----
NET OPERATING INCOME	<21,708>	15,543	65,579	<215,032>	<412,629>	<124,608>
OTHER EXPENSES						
OTHER EXPENSE (INCOME)	0	0	0	0	0	63,339
	-----	-----	-----	-----	-----	-----
OTHER EXPENSES	0	0	0	0	0	63,339
	-----	-----	-----	-----	-----	-----
NET INCOME (LOSS)	<21,708>	15,543	65,579	<215,032>	<412,629>	<187,947>
	=====	=====	=====	=====	=====	=====

GRAND CENTER
STATEMENT OF SERVICES INCOME
PERIOD ENDING 12/31/02

	-----CURRENT-----			-----YEAR TO DATE-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Advertising Billed	0	0	373	11,356	0	20,456
Stagehands Billed	115,536	117,750	119,841	298,905	361,750	367,443
Security Billed	5,875	8,600	8,015	25,021	34,775	43,921
Ushers & Tix Takers Billed	18,531	21,050	22,757	55,759	59,425	66,170
Box Office Billed	2,400	2,700	2,900	8,750	8,200	9,100
Ticketing Service Billed	20,869	21,050	24,796	53,237	56,925	67,558
Utilities Billed	0	0	0	0	0	3,650
City Police Fire Billed	2,364	1,300	3,038	5,665	2,124	9,626
Traffic Control Billed	737	1,100	1,070	1,277	6,420	8,200
EMT Medical Billed	2,373	2,245	2,578	8,080	7,770	10,205
Cleaning Billed	0	0	0	324	0	1,874
Insurance Billed	25	0	311	1,331	0	1,042
Telephone Billed	856	940	1,025	7,681	3,815	4,420
Other Production Billed	2,276	0	7,927	14,033	0	36,067
TOTAL SERVICE INCOME	171,842	176,735	194,633	491,419	541,204	649,733
Advertising Expense	0	0	<11>	11,375	0	18,882
Stagehand Wages	111,941	114,218	119,867	286,211	350,901	364,265
Security Wages	0	0	0	0	0	7,722
Contracted Security Expense	5,875	8,600	7,980	25,027	34,775	36,458
Ushers & T/T Wages	12,972	14,735	15,930	39,032	41,598	46,319
Ticket Sellers Wages	1,622	1,935	1,256	7,184	6,540	5,990
Ticket Service Charge Expense	7,505	7,368	10,567	19,733	19,157	27,843
City Police Fire Expense	2,364	0	3,038	5,373	824	9,626
Traffic Control Expense	1,376	1,400	1,310	6,802	11,960	15,248
EMT Medical Expense	1,821	2,245	1,928	6,220	7,770	7,331
Cleaning Wages	10,927	12,300	14,370	56,373	44,910	64,841
Insurance Expense	25	0	249	1,038	0	844
Allocated Telephone Expense	214	0	0	698	0	0
Production Expense	2,055	0	8,701	13,285	0	33,988
TOTAL SERVICE EXPENSE	158,696	162,801	185,185	478,349	518,435	639,357
NET SERVICE INCOME	13,145	13,934	9,448	13,070	22,769	10,376

GRAND CENTER
STATEMENT OF FINANCIAL POSITION
PERIOD ENDING 12/31/02

ASSETS

CURRENT ASSETS

CASH	1,010,420
ACCOUNTS RECEIVABLE	523,040
PREPAID EXPENSES	28,672

TOTAL CURRENT ASSETS	1,562,131

FIXED ASSETS

TOTAL ASSETS	1,562,131
	=====

LIABILITIES & EQUITY

CURRENT LIABILITIES

ACCOUNTS PAYABLE	187,939
ACCRUED EXPENSES	112,385
ADVANCED TIX SALES & DEPOSITS	276,542

TOTAL CURRENT LIABILITIES	576,866

EQUITY

FUNDING RECEIVED	247,448
RETAINED EARNINGS	952,849
NET INCOME (LOSS)	<215,032>

TOTAL EQUITY	985,265

TOTAL LIABILITIES & EQUITY	1,562,131
	=====

GRAND CENTER
INDIRECT EXPENSE SUMMARY
PERIOD ENDING 12/31/02

	CURRENT			YTD		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Salaries Administration	45,100	46,990	43,869	280,997	281,940	244,829
Part-Time	17,926	11,275	15,805	70,148	67,650	65,469
Wages-Trade	120,261	95,565	127,094	413,473	573,390	480,844
Auto Allowance	1,521	1,816	0	9,125	10,896	0
Auto Expense	0	0	1,521	0	0	8,775
Taxes & Benefits	36,608	30,108	34,232	161,705	180,648	147,610
Less: Allocation/Reimbursement	<150,453>	<110,163>	<161,999>	<471,027>	<660,978>	<546,202>
TOTAL LABOR COSTS	70,962	75,591	60,522	464,421	453,546	401,326
Contracted Security	8,132	5,000	4,200	32,924	30,000	27,061
Other Contracted Services	186	183	287	1,160	1,098	885
Travel & Entertainment	1,262	792	510	3,179	4,752	2,692
Corporate Travel	522	333	0	651	1,998	602
Meetings & Conventions	65	1,613	561	3,095	9,678	4,354
Dues & Subscriptions	529	160	0	1,379	960	537
Employee Training	144	833	0	144	4,998	338
Miscellaneous Expense	0	0	0	0	0	66
Computer Expense	3,546	5,417	2,309	21,575	32,502	17,217
Professional Fees	2,688	1,730	1,125	14,016	10,380	6,854
Marketing & Advertising	1,195	1,094	0	3,972	6,564	7,042
Box Office Expenses	<141>	0	46	47	0	309
Small Equipment	0	0	0	2,498	0	0
Trash Removal	160	2,800	1,519	4,967	16,800	5,098
Equipment Rental	295	375	111	931	2,250	775
Landscaping	0	0	0	<69>	0	0
Exterminating	375	368	758	2,550	2,208	2,558
Cleaning	0	1,250	0	0	7,500	613
Construction Costs	0	0	0	2,511	0	777
Repairs & Maintenance	6,116	9,013	6,038	38,843	54,078	44,231
Supplies	12,673	13,098	4,691	42,051	78,588	47,299
Bank Service Charges	1,108	750	1,616	4,652	4,500	6,643
Insurance	9,189	8,380	8,041	45,433	50,280	45,838
Other Taxes	0	300	0	0	1,800	0
Printing & Stationary	0	731	0	0	4,386	1,008
Office Supplies	938	500	1,323	2,953	3,000	4,881
Postage	0	200	208	231	1,200	709
Parking Expense	1,541	1,500	1,740	9,119	9,000	9,832
Telephone Long Distance	3,047	2,000	2,709	17,307	12,000	12,184
Utilities	52,000	43,000	50,719	247,448	258,000	214,914
Base Fee	18,956	19,500	18,750	113,737	117,000	112,500
Incentive Fee	0	0	535	0	0	3,210
Less: Allocated/Reimbursement	<214>	0	0	<1,280>	0	0
TOTAL MATERIAL AND SERVICES	124,312	120,920	107,798	616,025	725,520	581,029
TOTAL INDIRECT EXPENSES	195,274	196,511	168,320	1,080,446	1,179,066	982,354

SMG - Van Andel Arena & Grand Center
Grand Rapids - Kent County Convention/Arena Authority
Capital Expenditures & Management Fee Summary
Fiscal Year Ending June 30, 2003

CAPITAL IMPROVEMENTS

	Budget	Expended	Balance	Project Status
Arena				
Lobby Duct Painting	35,000	14,140	20,860	Closed
Skywalk Ice Melt System	42,000	20,610	21,390	90% Complete
Terazzo Floor Repair	38,000	10,284	27,716	50% Complete
Banquet Room Refurbishment	25,000		25,000	Open
Hydraulic Seating Section	70,000		70,000	Open
Hockey Glass	20,000	16,750	3,250	Closed
Floor Maintenance Equipment	18,500	13,992	4,508	Closed
Security Gate System	120,200	65,035	55,165	70% Complete
Total Arena	368,700	140,811	227,889	
Grand Center				
Refinish DeVos Stage Floor	50,000		50,000	Open
Cyclorama for DeVos Stage House	12,000		12,000	Open
Total Grand Center	62,000	-	62,000	
Grand Total Capital Improvements	430,700	140,811	289,889	

MANAGEMENT FEE SUMMARY

	Arena Budget	Grand Center Budget	Total Budget	FY 2002 Act/Est
Net Revenue above Expenses	1,440,131	(272,190)	1,167,941	1,642,788
Benchmark	1,550,000	(359,972)	1,190,028	1,043,839
Excess	(109,869)	87,782	(22,087)	598,949

Incentive Fee Calculation (Only if above greater than zero)

	Arena Budget	Grand Center Budget	Total Budget	FY 2002 Act/Est
Base Fee	227,475	227,475	454,950	450,000
Incentive Fee				
Revenue	4,553,347	2,065,933	6,619,280	6,993,519
Benchmark Revenue	4,367,910	1,991,859	6,359,769	5,969,444
Revenue Excess	-	-	-	1,024,075
Incentive Fee **				206,019
Total SMG Management Fee	227,475	227,475	454,950	656,019

** Incentive fee is 20% of the first \$1 million in excess, 25% of remaining capped at base fee amount.

**GRAND RAPIDS - KENT COUNTY
CONVENTION / ARENA AUTHORITY**

INTERIM FINANCIAL STATEMENTS

Five Months Ended November 30, 2002



ACCOUNTANTS' REPORT

To the Board of Directors
Grand Rapids - Kent County Convention / Arena Authority
Grand Rapids, Michigan

We have compiled the accompanying statements of net assets and cash receipts and disbursements - budget to actual for the operating account and construction accounts of the Grand Rapids - Kent County Convention / Arena Authority for the five months ended November 30, 2002, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. These statements do not include the cash receipts and disbursements of the Van Andel Arena and Grand Center which are operated by the Authority. The financial statements presented have been prepared on the cash basis of accounting, which is a comprehensive basis of accounting other than U.S. generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Authority's cash receipts and disbursements. Accordingly, these financial statements are not designed for those who are not informed about such matters.

Beene Garter LLP

December 10, 2002
Grand Rapids, Michigan

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INTERIM FINANCIAL STATEMENTS

Statement A

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY

Statement of Net Assets

November 30, 2002

ASSETS	CONSTRUCTION	OPERATING	TOTAL
Current Assets:			
Cash and Equivalents - Authority	\$ 43,537,254	\$ 2,031,774	\$ 45,569,028
Cash and Equivalents - Facility	-	3,620,013	3,620,013
Receivables, Net	-	1,232,040	1,232,040
Prepaid Expenses	-	117,750	117,750
Contract Rights	-	5,737	5,737
Total Current Assets	43,537,254	7,007,314	50,544,568
Noncurrent Assets:			
Capital Assets:			
Construction in Progress	56,229,162	3,507	56,232,669
Total Noncurrent Assets	56,229,162	3,507	56,232,669
TOTAL ASSETS	99,766,416	7,010,821	106,777,237
LIABILITIES			
Current Liabilities:			
Accounts Payable	-	643,033	643,033
Accrued Expenses	-	418,296	418,296
Advance Ticket Sales	-	1,079,206	1,079,206
Advance Deposits	-	202,952	202,952
Deferred Facility Income	-	441,506	441,506
TOTAL LIABILITIES	-	2,784,993	2,784,993
NET ASSETS			
Invested in Capital Assets	56,229,162	3,507	56,232,669
Fund Balance	43,537,254	4,222,321	47,759,575
TOTAL NET ASSETS	\$ 99,766,416	\$ 4,225,828	\$ 103,992,244



Statement B

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY Statement of Cash Receipts and Disbursements - Budget to Actual (Operations) From July 1, 2002 to November 30, 2002

	OPERATING ACCOUNT			
	Facilities Operations		Capital Replacement	
	Budget	Actual	Budget	Actual
RECEIPTS				
Facility Operations	\$ 2,170,975	\$ 712,634	\$ -	\$ -
Parking Revenues	107,772	-	-	-
Interest on Investments	34,880	13,095	25,120	7,691
Capital Replacement Reserve Transfer	184,418	-	(184,418)	-
TOTAL RECEIPTS	2,498,045	725,729	(159,298)	7,691
DISBURSEMENTS				
Accounting / Auditing Services	25,635	11,107	-	-
Insurance - Property and Liability	33,050	3,999	-	-
Legal Services	33,550	7,355	-	-
Other Contractual Services	43,000	36,984	-	-
Facility Management Fees	-	224,228	-	-
Meeting Expense	890	111	-	-
Supplies	1,350	61	-	-
Transfer to Construction Account	1,000,000	-	-	-
Sub-total Service Disbursements	1,137,475	283,844	-	-
Electricity	727,000	313,926	-	-
Steam	471,000	88,168	-	-
Water and Sewer	92,800	28,528	-	-
Sub-total Utility Disbursements	1,290,800	430,622	-	-
Building Additions and Improvements	-	-	380,200	-
Facility Equipment Acquisition	-	-	50,500	-
Sub-total Capital Disbursements	-	-	430,700	-
Employee Wages	52,240	22,000	-	-
Employee Benefits	17,530	7,194	-	-
Sub-total Payroll Disbursements	69,770	29,194	-	-
TOTAL DISBURSEMENTS	2,498,045	743,660	430,700	-
Excess / (Deficit) of Funds	\$ -	\$ (17,932)	\$ (589,998)	\$ 7,691
Total Net Assets - Beginning of Year	2,418,567	2,418,567	1,817,502	1,817,502
Total Net Assets - End of Period	\$ 2,418,567	\$ 2,400,635	\$ 1,227,504	\$ 1,825,193
	See Comments 1 and 2		See Comments 1 and 2	

Comment 1: Facilities Operations and Capital Replacement budgets were approved by the GR-KC Convention / Arena Authority at its regularly scheduled meeting on June 26, 2002.

Comment 2: Facilities Operations and Capital Replacement columns include receipts and disbursements processed by the C/AA. SMG receipts and disbursements are reported separately in the Van Andel Arena and Grand Center financial statements prepared by SMG.

Statement C

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY Statement of Cash Receipts and Disbursements - Budget to Actual (Construction) From July 1, 2002 to November 30, 2002

	CONSTRUCTION ACCOUNT			
	Monroe Ave Relocation		Convention Center Construction	
	Budget	Actual	Budget	Actual
RECEIPTS				
State of Michigan	\$ -	\$ -	\$ 2,138,974	\$ -
City / County Bldg Authority Capital Contrib.	3,071,036	14,574	52,381,302	30,775,426
Transfer from Operating Fund	-	-	1,000,000	-
Interest on Investments	55,000	26,636	698,455	413,734
TOTAL RECEIPTS	3,126,036	41,210	56,218,731	31,189,160
DISBURSEMENTS				
Architectural and Engineering Services	1,744,046	-	4,000,000	1,390,278
Construction Material Testing	-	-	600,000	165,241
Construction - GMP Contractor	1,133,925	14,560	47,063,549	28,908,565
Sub-total Contractor Disbursements	2,877,971	14,560	51,663,549	30,464,083
Insurance - Property / Liability	-	-	53,338	77,660
Legal Services	10,000	202	10,000	1,218
Owner's Representatives	-	-	270,870	116,506
Other Contractual Services	238,065	-	4,215,724	98,822
Sub-total Service Disbursements	248,065	202	4,549,932	294,206
Advertising / Promotion / Publicity	-	-	2,500	-
Supplies	-	-	500	-
Postage / Express	-	-	150	-
Telephone	-	-	2,100	975
Sub-total Supplies Disbursements	-	-	5,250	975
TOTAL DISBURSEMENTS	3,126,036	14,762	56,218,731	30,759,264
Excess / (Deficit) of Funds	\$ -	\$ 26,448	\$ -	\$ 429,896
Total Net Assets - Beginning of Year	9,206,790	9,206,790	90,103,282	90,103,282
Total Net Assets - End of Period	\$ 9,206,790	\$ 9,233,238	\$ 90,103,282	\$ 90,533,178
	See Comment		See Comment	

Comment: Convention Center Construction budget was approved by the Grand Rapids - Kent County Convention / Arena Authority at its regularly scheduled meeting on June 26, 2002.

**GRAND RAPIDS - KENT COUNTY
CONVENTION / ARENA AUTHORITY**

INTERIM FINANCIAL STATEMENTS

Six Months Ended December 31, 2002



ACCOUNTANTS' REPORT

To the Board of Directors
Grand Rapids - Kent County Convention / Arena Authority
Grand Rapids, Michigan

We have compiled the accompanying statements of net assets and cash receipts and disbursements - budget to actual for the operating account and construction accounts of the Grand Rapids - Kent County Convention / Arena Authority for the six months ended December 31, 2002, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. These statements do not include the cash receipts and disbursements of the Van Andel Arena and Grand Center which are operated by the Authority. The financial statements presented have been prepared on the cash basis of accounting, which is a comprehensive basis of accounting other than U.S. generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Authority's cash receipts and disbursements. Accordingly, these financial statements are not designed for those who are not informed about such matters.

Beene Garter LLP

January 8, 2003
Grand Rapids, Michigan

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INTERIM FINANCIAL STATEMENTS

Statement A

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY

Statement of Net Assets

December 31, 2002

ASSETS	CONSTRUCTION	OPERATING	TOTAL
Current Assets:			
Cash and Equivalents - Authority	\$ 44,614,390	\$ 1,117,680	\$ 45,732,070
Cash and Equivalents - Facility	-	3,620,013	3,620,013
Receivables, Net	-	1,232,040	1,232,040
Prepaid Expenses	-	117,750	117,750
Contract Rights	-	5,737	5,737
Total Current Assets	44,614,390	6,093,220	50,707,610
Noncurrent Assets:			
Capital Assets:			
Construction in Progress	56,229,162	3,507	56,232,669
Total Noncurrent Assets	56,229,162	3,507	56,232,669
TOTAL ASSETS	100,843,552	6,096,727	106,940,279
LIABILITIES			
Current Liabilities:			
Accounts Payable	-	643,033	643,033
Accrued Expenses	-	418,296	418,296
Advance Ticket Sales	-	1,079,206	1,079,206
Advance Deposits	-	202,952	202,952
Deferred Facility Income	-	441,506	441,506
TOTAL LIABILITIES	-	2,784,993	2,784,993
NET ASSETS			
Invested in Capital Assets	56,229,162	3,507	56,232,669
Fund Balance	44,614,390	3,308,227	47,922,617
TOTAL NET ASSETS	\$ 100,843,552	\$ 3,311,734	\$ 104,155,286



Statement B

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY Statement of Cash Receipts and Disbursements - Budget to Actual (Operations) From July 1, 2002 to December 31, 2002

	OPERATING ACCOUNT			
	Facilities Operations		Capital Replacement	
	Budget	Actual	Budget	Actual
RECEIPTS				
Facility Operations	\$ 2,170,975	\$ 911,486	\$ -	\$ -
Parking Revenues	107,772	-	-	-
Interest on Investments	34,880	14,011	25,120	8,229
Capital Replacement Reserve Transfer	184,418	-	(184,418)	-
Miscellaneous Revenue	-	6,000	-	-
TOTAL RECEIPTS	2,498,045	931,498	(159,298)	8,229
DISBURSEMENTS				
Accounting / Auditing Services	25,635	11,866	-	-
Insurance - Property and Liability	33,050	3,999	-	-
Legal Services	33,550	11,613	-	-
Other Contractual Services	43,000	36,984	-	-
Facility Management Fees	-	224,228	-	-
Meeting Expense	890	523	-	-
Supplies	1,350	61	-	-
Transfer to Construction Account	1,000,000	1,000,000	-	-
Sub-total Service Disbursements	1,137,475	1,289,274	-	-
Electricity	727,000	370,790	-	-
Steam	471,000	134,994	-	-
Water and Sewer	92,800	34,875	-	-
Sub-total Utility Disbursements	1,290,800	540,660	-	-
Building Additions and Improvements	-	-	380,200	-
Facility Equipment Acquisition	-	-	50,500	-
Sub-total Capital Disbursements	-	-	430,700	-
Employee Wages	52,240	26,000	-	-
Employee Benefits	17,530	8,129	-	-
Sub-total Payroll Disbursements	69,770	34,129	-	-
TOTAL DISBURSEMENTS	2,498,045	1,864,062	430,700	-
Excess / (Deficit) of Funds	\$ -	\$ (932,564)	\$ (589,998)	\$ 8,229
Total Net Assets - Beginning of Year	2,418,567	2,418,567	1,817,502	1,817,502
Total Net Assets - End of Period	\$ 2,418,567	\$ 1,486,003	\$ 1,227,504	\$ 1,825,731
	See Comments 1 and 2		See Comments 1 and 2	

Comment 1: Facilities Operations and Capital Replacement budgets were approved by the GR-KC Convention / Arena Authority at its regularly scheduled meeting on June 26, 2002.

Comment 2: Facilities Operations and Capital Replacement columns include receipts and disbursements processed by the C/AA. SMG receipts and disbursements are reported separately in the Van Andel Arena and Grand Center financial statements prepared by SMG.

Statement C

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY Statement of Cash Receipts and Disbursements - Budget to Actual (Construction) From July 1, 2002 to December 31, 2002

	CONSTRUCTION ACCOUNT			
	Monroe Ave Relocation Budget	Actual	Convention Center Construction Budget	Actual
RECEIPTS				
State of Michigan	\$ -	\$ -	\$ 2,138,974	\$ -
City / County Bldg Authority Capital Contrib.	3,071,036	14,574	52,381,302	37,270,426
Transfer from Operating Fund	-	-	1,000,000	1,000,000
Interest on Investments	55,000	29,023	698,455	449,667
TOTAL RECEIPTS	3,126,036	43,597	56,218,731	38,720,093
DISBURSEMENTS				
Architectural and Engineering Services	1,744,046	-	4,000,000	1,525,383
Construction Material Testing	-	-	600,000	188,733
Construction - GMP Contractor	1,133,925	14,560	47,063,549	35,175,421
Sub-total Contractor Disbursements	2,877,971	14,560	51,663,549	36,889,536
Insurance - Property / Liability	-	-	53,338	77,660
Legal Services	10,000	202	10,000	4,047
Owner's Representatives	-	-	270,870	138,316
Other Contractual Services	238,065	-	4,215,724	104,803
Sub-total Service Disbursements	248,065	202	4,549,932	324,825
Advertising / Promotion / Publicity	-	-	2,500	-
Supplies	-	-	500	-
Postage / Express	-	-	150	-
Telephone	-	-	2,100	1,086
Sub-total Supplies Disbursements	-	-	5,250	1,086
TOTAL DISBURSEMENTS	3,126,036	14,762	56,218,731	37,215,448
Excess / (Deficit) of Funds	\$ -	\$ 28,835	\$ -	\$ 1,504,645
Total Net Assets - Beginning of Year	9,206,790	9,206,790	90,103,282	90,103,282
Total Net Assets - End of Period	\$ 9,206,790	\$ 9,235,625	\$ 90,103,282	\$ 91,607,927
	See Comment		See Comment	

Comment: Convention Center Construction budget was approved by the Grand Rapids - Kent County Convention / Arena Authority at its regularly scheduled meeting on June 26, 2002.

VAN ANDEL ARENA WEEKLY

Item VIII

DATE	EVENT	EC	ROOM	TIME	FUNCTION
Wed, Jan 15	Griffins vs Binghamton	MS	Arena	10A-12:30P 6:00 PM 7P-9:30P	Team practice Doors Hockey game
	American Seating	JS	Suite 110B and East Nest	7:30 AM 8:30A-1:30P 10:45 AM	Set-up Banquet Tour
Thur, Jan 16 ▼	Champions on Ice	AH	Arena	8:00 AM 2:30 PM 4:45 PM 6:00 PM 8:10 PM 3:30P-5:30P 6:00 PM 7:10 PM 8:10P-8:30P 9:30 PM	Load-in Ice Zammed Skater's practice Doors Performance Intermission Performance over
	Champions on Ice	JS	Banquet A/B	3:30 PM 5:30P-7P	Set-up Chevy Meet-N-Greet
	Champions on Ice	JS	Banquet C/D	5:30 AM 7A-8P	Set-up Crew catering
Fri, Jan 17	Griffins vs Cincinnati	MS	Arena	10A-12:30P 6:30 PM 7:30P-10P	Team practice Doors Hockey game
	Home Builders Association	JS	Banquet A/B/C	6:30P-7:30P	Banquet
	Griffins	JS	Banquet D	5:30P-10:30P	Mascot changing area
Sat, Jan 18	Griffins vs San Antonio	AH	Arena	10A-12:30P 1:30 PM 2:00 PM 6:30 PM 7:30P-10P 10P-10:30P	Team practice Doors (2) Women's hockey pre-games Doors Hockey game Post-game skate
	Thornapple	JS	Banquet A/B	6:30P-7:30P	Banquet
	Griffins	JS	Banquet C/D	6:30P-7:30P	Hockey hangout
Sun, Jan 19	Available				
Mon, Jan 20	Available				
Tue, Jan 21	Disney on Ice	AH	Arena	8A-5P	Load-in
Wed, Jan 22	Disney on Ice	AH	Arena	7:30 PM	Performance
Thur, Jan 23	Disney on Ice	MS	Arena	7:30 PM	Performance
Fri, Jan 24	Disney on Ice	AH	Arena	7:30 PM	Performance
Sat, Jan 25	Disney on Ice	MS	Arena	11:30 AM	Performance
				3:30 PM	Performance
				7:30 PM	Performance
Sun, Jan 26	Disney on Ice	AH	Arena	2:00 PM	Performance
Mon, Jan 27	Available				
Tue, Jan 28	Griffins vs Houston	MS	Arena	10A-12:30P	Team practice
				6:00 PM	Doors
				7P-9:30P	Hockey game
Wed, Jan 29	Griffins vs San Antonio	AH	Arena	10A-12:30P	Team practice
				6:00 PM	Doors
				7P-9:30P	Hockey game
Thur, Jan 30	Monster Trucks	MS	Arena	8A-5P	Load in
Fri, Jan 31	Monster Trucks	MS	Arena	8:00 PM	Performance
Sat, Feb 1	Monster Trucks	MS	Arena	2:00 PM	Performance
				8:00 PM	Performance
Sun, Feb 2	Monster Trucks	MS	Arena	2:00 PM	Performance
Mon, Feb 3	Make Ice				
Tue, Feb 4	Make Ice				

Wed, Feb 5	Make Ice				
Thur, Feb 6	Grenadier Guards	AH	Arena	7:30 PM	Performance
Fri, Feb 7	Griffins vs Norfolk	MS	Arena	10A-12:30P 6:30 PM 7:30P-10P	Team practice Doors Hockey game
Sat, Feb 8	Griffins vs Chicago	AH	Arena	10A-12:30P 6:30 PM 7:30P-10P	Team practice Doors Hockey game
Sun, Feb 9	Available				
Mon, Feb 10	Available				
Tue, Feb 11	Available				
Wed, Feb 12	Griffins vs Philadelphia	MS	Arena	10A-12:30P 6:00 PM 7P-9:30P	Team practice Doors Hockey game
Thur, Feb 13	Available				
Fri, Feb 14	Griffins vs Cincinnati	MS	Arena	10A-12:30P 6:30 PM 7:30P-10P 10P-10:30P	Team practice Doors Hockey game Post-game skate
Sat, Feb 15	Lipizzaner Stallions	AH	Arena	2:00 PM 7:30 PM	Performance Performance
Sun, Feb 16	Rampage vs New York	MS	Arena	2:00 PM 3P-5:30P	Doors Rampage Season Opener

GRAND CENTER WEEKLY - YEAR 2003

DATE	EVENT	ROOM	TIME	FUNCTION	EC	OPERATIONS/CONSTRUCTION
WED. JAN 15	FOSSÉ - BTG	DV/	7:30P-10P	PERFORMANCE	ST	
	GENERAL RV	WA,GH/	8A-5P	MOVE IN	JE	
	PAINT FOOTBALL FIELD	EH,WH/	24 HOURS	PAINTING	SM	
THURS. JAN 16	FOSSÉ - BTG	DV/	2P-4:30P 7:30P-10P	PERFORMANCE PERFORMANCE	ST	
	GENERAL RV	WA,GH/	9A 2P-9P	MOVE IN SHOW	JE	
	PAINT FOOTBALL FIELD	EH,WH/	24 HOURS	PAINTING	SM	
FRI JAN 17	FOSSÉ - BTG	DV/	8P-10:30P	PERFORMANCE	ST	
	GENERAL RV	WA,GH/	9A 2P-9P	MOVE IN SHOW	JE	
	PAINT FOOTBALL FIELD	EH,WH/	24 HOURS	PAINTING	SM	
SAT. JAN 18	FOSSÉ - BTG	DV/	2P-4:30P 8P-10:30P	PERFORMANCE PERFORMANCE	ST	
	GENERAL RV	WA,GH/	9A 11A-9P	MOVE IN SHOW	JE	
	PAINT FOOTBALL FIELD	EH,WH/	24 HOURS	PAINTING	SM	
SUN. JAN 19	FOSSÉ - BTG	DV/	3P-5:30P 5:30P-9:30P	PERFORMANCE MOVE OUT	ST	
	GENERAL RV	WA,GH/	9A 11P-6P 6P-?	MOVE IN SHOW MOVE OUT	JE	
	PAINT FOOTBALL FIELD	EH,WH/	24 HOURS	PAINTING	SM	
MON. JAN 20	SOME LIKE IT HOT - BTG	DV/	2P-6P 6P-11P	PRE RIG MOVE IN	ST	
	PAINT FOOTBALL FIELD	EH,WH/	24 HOURS	PAINTING	SM	
TUES. JAN 21	SOME LIKE IT HOT - BTG	DV/	8A-5P 7:30P-10P	MOVE IN PERFORMANCE	ST	
WED. JAN 22	SOME LIKE IT HOT - BTG	DV/	7:30P-10P	PERFORMANCE	ST	
THURS. JAN 23	SOME LIKE IT HOT - BTG	DV/	2P-4:30P 7:30P-10P	PERFORMANCE PERFORMANCE	ST	
FRI. JAN 24	MI REPUBLICAN STATE COMMITTEE	WA/	NOON-6P	MOVE IN	MF	
	SOME LIKE IT HOT - BTG	KR,BL/	7P-10P 8P-10:30P	MEETING PERFORMANCE	ST	
SAT. JAN 25	MI REPUBLICAN STATE COMMITTEE	WA/	8:30A 9P-2P 2P-6P	DOORS MEETING MOVE OUT	MF	
	SOME LIKE IT HOT - BTG	DV/	2P-4:30P 8P-10:30P	PERFORMANCE PERFORMANCE	ST	
SUN. JAN 26	SOME LIKE IT HOT - BTG	DV/	3P-5P 5P-9P	PERFORMANCE MOVE OUT	ST	
MON. JAN 27	AUTO SHOW	ALL/	7A-7P	MOVE IN	MF	
TUES. JAN 28	AUTO SHOW	ALL/	8A-7P	MOVE IN	MF	
	GRSO - CLASSICAL VI	DV/	8A-1P 7:30P-10P	MOVE IN REHEARSAL	ST	
WED. JAN 29	AUTO SHOW	ALL/	7A-NOON	MOVE IN	MF	
	GRSO - CLASSICAL VI	DV/	3:30P-6P 7:30P-10P	REHEARSAL REHEARSAL	ST	
THURS. JAN 30	AUTO SHOW	ALL/	3P-10P	SHOW	MF	

GRAND CENTER WEEKLY - YEAR 2003

DATE	EVENT	ROOM	TIME	FUNCTION	EC	OPERATIONS/CONSTRUCTION
	GRSO - CLASSICAL VI	DV/	4P-7P 7:30P-10P	MIC HANG REHEARSAL SHOW	ST	
FRI. JAN 31	AUTO SHOW	ALL/			MF	
	GRSO - CLASSICAL VI	DV/	7P-7:30P 8P-10:30P	UPBEAT PERFORMANCE SHOW	ST	
SAT. FEB 1	AUTO SHOW	ALL/	10A-10P	UPBEAT PERFORMANCE	MF	
	GRSO - CLASSICAL VI	DV/	7P-7:30P 8P-10:30P	UPBEAT PERFORMANCE	ST	
	GRSO - FAMILY II	DV/	NOON-1P 1P-3P 3P-4P	CHANGE TO FAMILY REHEARSAL CHANGE TO CLASSICAL SHOW	MF	
SUN. FEB 2	AUTO SHOW	ALL/	10A-6P 6:30P-10P	MOVE OUT	ST	
	GRSO - FAMILY II	DV/	9A-NOON 1:15P-2:30P 3P-4:30P 4:30P-5:30P	MOVE IN REHEARSAL PERFORMANCE MINIMAL MOVE OUT	MF	
MON. FEB 3	AUTO SHOW	ALL/	8A-5P	MOVE OUT	MF	
	GOVERNOR'S CONFERENCE	DV/GH/	1P	INTAGLIO SET UP	JE	
TUES. FEB 4	GOVERNOR'S CONFERENCE	DV/	8:15A 8:30A 9A-10:30A 12:30P-2P 2:15P-3:45P	REHEARSAL ON STAGE DOORS OPENING SESSION LUNCH & PRESENTATIONS FIRST LEGO LEAGUE	JE	
WED. FEB 5	GOVERNOR'S CONFERENCE	GH/	6:45A 7A - 7:45A 8A - 9A 9A - 2P	DOORS BREAKFAST KEYNOTE SPEAKER MOVE OUT	JE	
	GR CHAMBER OF COMMERCE	GH/	5P-9P	MOVE IN	JE	
THURS. FEB 6	GRSO - POPS IV	DV/	8A-1P 3:30P-6P 7:30P-10P	MOVE IN REHEARSAL REHEARSAL	ST	
	GR CHAMBER OF COMMERCE	GH/	11:15A NOON-1:30P 1:30P-5:30P	DOORS LUNCH MOVE OUT	JE	
FRI. FEB 7	BOAT SHOW	ALL/	8A-7P	MOVE IN	MF	
	PRESIDENTS BALL	GH/	8A-5:30P 5:30P-6:30P 6:30P-8:30P 8:30P-1A 1A-4A	MOVE IN COCKTAIL HOUR BANQUET DANCING MOVE OUT	JE	
	GRSO - POPS IV	DV/	7:30P 8P-10:30P	DOORS TO SEATING PERFORMANCE	ST	
		BL/			MF	
SAT. FEB 8	BOAT SHOW	ALL/	8A-7P	MOVE IN	MF	
	GRSO - POPS IV	DV/	7:30P 8P-10:30P	DOORS TO SEATING PERFORMANCE	ST	
SUN. FEB 9	BOAT SHOW	ALL/	8A-7P	MOVE IN	MF	
	GRSO - POPS IV	DV/	2:30P 3P-5:30P 5:30P-6:30P	DOORS TO SEATING PERFORMANCE MINIMAL MOVE OUT	ST	
MON. FEB 10	BOAT SHOW	ALL/	8A-7P	MOVE IN	MF	

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DATE	EVENT	ROOM	TIME	FUNCTION	EC	OPERATIONS/CONSTRUCTION
TUES. FEB 11	BOAT SHOW	ALL/	3P-9:30P	SHOW	MF	
	GRSO - CLASSICAL VII	DV/	9A-NOON 3:30P-6P 7:30P-10P	MINIMAL MOVE IN REHEARSAL REHEARSAL	ST	
WED. FEB 12	BOAT SHOW	ALL/	3P-9:30P	SHOW	MF	
	GRSO - CLASSICAL VII	DV/	3:30P-6P 7:30P-10P	REHEARSAL REHEARSAL	ST	
THURS. FEB 13	BOAT SHOW	ALL/	4P 7:30P-10P	MIC HANG REHEARSAL	ST	
	GRSO - CLASSICAL VII	DV/	3P-9:30P	SHOW	MF	
FRI. FEB 14	BOAT SHOW	ALL/	11A-9:30P	SHOW	MF	
	GRSO - CLASSICAL VII	ORCHESTRA LEVEL/	6:45P 7P-7:30P 8P-10:30P	OPEN TO UPBEAT UPBEAT PERFORMANCE	ST	
	CITY MEETING	BR/	8A-NOON	MEETING	RS	
SAT. FEB 15	BOAT SHOW	ALL/	10A-9P	SHOW	MF	
	GRSO - CLASSICAL VII	ORCHESTRA LEVEL/	6:45P 7P-7:30P 8P-10:30P	OPEN TO UPBEAT UPBEAT PERFORMANCE	ST	
SUN. FEB 16	BOAT SHOW	ALL/	11A-6P 6P-10P	SHOW MOVE OUT	MF	
MON. FEB 17	BOAT SHOW	ALL/	8A-5P	MOVE OUT	MF	
	GRSO - 5 TH GRADE	DV/	NOON-5P	MOVE IN	ST	
TUES. FEB 18	GRSO - 5 TH GRADE	DV/	9A 9:40A-10:40A 11:10A-12:10P 12:10P-12:40P	KID'S ARRIVING PERFORMANCE PERFORMANCE KID'S LEAVING	ST	
WED. FEB 19	GRSO - 5 TH GRADE	DV/	9A 9:40A-10:40A 11:10A-12:10P 12:10P-12:40P	KID'S ARRIVING PERFORMANCE PERFORMANCE KID'S LEAVING	ST	
	GOLF SHOW	W, EH, WH/	8A-MID	MOVE IN	JE	
THURS. FEB 20	GOLF SHOW	W, EH, WH/	8A-MID	MOVE IN	JE	
	GRSO - 5 TH GRADE	DV/	9A 9:40A-10:40A 11:10A-12:10P 12:10P-12:40P	KID'S ARRIVING PERFORMANCE PERFORMANCE KID'S LEAVING	ST	
	THREE MO' TENORS - GRSO	DV/	1P-6P 7P-10P	MOVE IN REHEARSAL	ST	
	AUTO WARES GROUP	GH/	8A-5P	MOVE IN	MF	
FRI. FEB 21	GOLF SHOW	W, EH, WH/	8A-2P 4P-9P	MOVE IN SHOW	JE	
	GRSO - 5 TH GRADE	DV/	9A 9:40A-10:40A 11:10A-12:10P 12:10P-12:40P	KID'S ARRIVING PERFORMANCE PERFORMANCE KID'S LEAVING	ST	
	THREE MO' TENORS - GRSO	DV/	1P-4P 7:30P 8P-10:30P 10:30P-1:30A	MOVE IN DOORS PERFORMANCE MOVE OUT	ST	
	AUTO WARES GROUP	GH/	5P-8P	SHOW	MF	

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DATE	EVENT	ROOM	TIME	FUNCTION	EC	OPERATIONS/CONSTRUCTION
SAT. FEB 22	GOLF SHOW	WA,EH,WH/	10A-7P	SHOW	JE	
	RIGOLETTO - OPERA	DV,BL/	8A-7P	MOVE IN	ST	
	AUTO WARES GROUP	GH/	8A-5P 5P-8P	SHOW MOVE OUT	MF	
SUN. FEB 23	RIGOLETTO - OPERA	DV,BL/	8A-6P 6:30P-10:30P	MOVE IN REHEARSAL	ST	
	GOLF SHOW	WA,EH,WH/	10A-5P	SHOW	JE	
MON. FEB 24	HOME SHOW	ALL/	7A-7P	MOVE IN	JE	
	RIGOLETTO - OPERA	DV,BL/	8A-6:30P 7:30P-11:30P	WORK CALL REHEARSAL	ST	
TUES. FEB 25	HOME SHOW	ALL/	8A-8P	MOVE IN	JE	
	RIGOLETTO - OPERA	DV,BL/	8A-6:30P 7:30P-11P	WORK CALL REHEARSAL	ST	
WED. FEB 26	HOME SHOW	ALL/	8A-8P	MOVE IN	JE	
	RIGOLETTO - OPERA	DV,BL/	8A-6:30P 7:30P-10:30P	WORK CALL OPEN REHEARSAL	ST	
THURS. FEB 27	HOME SHOW	ALL/	8A-3P 3P-9:30P	MOVE IN SHOW	JE	
	RIGOLETTO - OPERA	DV/	DARK	DARK	ST	
FRI. FEB 28	HOME SHOW	ALL/	NOON-9:30P	SHOW	JE	
	RIGOLETTO - OPERA	ORCHESTRA LEVEL/ DV,BL/	6:15P 6:30P-7P 7P 7:30P-10:30P	DOORS TO ORCH LEVEL. PRE-OPERA LECTURE DOORS TO SEATING PERFORMANCE	ST	



For Immediate Release
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VAN ANDEL ARENA #1 VENUE IN BILLBOARD MAGAZINE!

Grand Rapids, MI - Based on box office figures compiled throughout 2002, Billboard Magazine has ranked Van Andel Arena as the highest grossing arena with 10,001-15,000 seating capacity. The ranking is based on events reported to Billboard from November 28, 2001 through November 25, 2002.

For three years running (1998-2000), Van Andel Arena had prevailed as the #1 midsize arena. In 2001, Van Andel landed in second place right behind the San Diego Sports Arena in California, and this year Van Andel Arena is back at number one, beating out San Diego as well as other well known facilities (see attached for complete listing).

Says Mayor John Logie, Chairman of the Grand Rapids-Kent County Convention/Arena Authority, which owns Van Andel Arena, "Last year at this time we were ranked number two, and I told Rich MacKeigan (SMG's General Manager of Van Andel Arena) number two was all right, but we prefer number one. I'm glad to see he and his SMG staff were able to honor my request."

Rich MacKeigan, General Manager for the Van Andel Arena and the Grand Center, commented "We worked diligently to bring in some of the top acts touring in 2002. West Michigan has come to rely on us to bring in quality entertainment. By working with our corporate office and our promoter partners, we have had another very successful year. I am also pleased we did not disappoint the Mayor."

Billboard, formerly called Amusement Business, is a magazine that is the International Live Entertainment & Amusement Industry Newsweekly. The entertainment industry, from promoters to artists to venues, follow Billboard throughout the year to check how events sell in other markets, who has done particular shows recently, or how a particular venue sells when planning a tour.

Van Andel Arena is managed by SMG, the leading management company for public assembly facilities worldwide. In addition to Van Andel Arena's number one position for buildings in its class, several other SMG managed buildings ranked in the top 10. The Centrum Centre in Worcester, MA ranked in at number three, the CenturyTel Center in Bossier City, LA in eighth, the Long Beach Arena in Long Beach, CA came in at number nine, and The Atlantic City Boardwalk Hall in Atlantic City, NJ followed up at number ten.

Van Andel Arena had a big year in 2002 with 77 shows, eight of which were sellouts. These numbers were up from 2001's 57 shows and four sellouts. Attendance and gross for 2002 were 384,880 and \$14,836,513 respectively as compared to 2001's attendance of 335,693 and gross of \$10,020,638. See attached for a complete list of Van Andel Arena's 2002 events.

The Philadelphia-based SMG is the leading private facility management company. With 156 venues, SMG controls over 1.3 million entertainment seats worldwide, and over nine million square feet of exhibit space. SMG has managed the Van Andel Arena since 1996 and the Grand Center since 1994. For additional company information, visit smgworld.com.



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Top Ten Venues

Billboard 2002

year end results

	Venue	Total Gross	Total Attendance	Total Capacity	No. of shows	No. of sellouts
1	VanAndel Arena, Grand Rapids, MI	\$14,836,513	384,880	559,362	77	8
2	San Diego Sports Arena, San Diego, CA	\$12,194,556	357,884	572,405	57	6
3	Worcester's Centrum Centre, Worcester, MA	\$8,961,852	332,056	552,746	56	7
4	Bi-Lo Center, Greenville, SC	\$8,326,154	258,276	323,165	37	9
5	Bryce Jordan Center, University Park, PA	\$7,649,653	207,292	284,325	36	6
6	The Mark of the Quad Cities, Moline, IL	\$7,469,206	237,535	368,521	49	5
7	Sovereign Bank Arena, Trenton, NJ	\$6,588,139	345,898	615,894	93	12
8	CenturyTel Century, Bossier City, LA	\$6,584,517	169,089	306,837	33	6
9	Long Beach Arena, Long Beach, CA	\$6,014,457	194,812	246,804	25	7
10	Atlantic City Boardwalk Hall, Atlantic City, NJ	\$5,509,258	49,887	49,887	4	4

Van Andel Arena Events

Nov. 28, 2001-Nov. 25, 2002

12/2/01	Women's College Basketball Showcase
12/11/01	Merry Mayhem Tour with Ozzy Osbourne, Rob Zombie, Mudvayne
12/28/01	Barenaked Ladies
1/2/02	Harlem Globetrotters
1/4-6/02	National Arenacross Series
1/20/02	Champions On Ice
1/23-27/02	Disney on Ice Jungle Adventures
1/30/02	Janet Jackson with Ginuwine
2/1-2/02	U.S. Hot Rod Thunder Nationals
2/5/02	Creed with Tantric
2/10/02	Crosby, Stills, Nash & Young
2/12/02	Aaron's Winter Party featuring Aaron Carter, Dream Street & Lindsay Pagano
2/14/02	Barry Manilow
2/23/02	Alan Jackson with Jamie O'Neal
3/8-9/02	IFMA Freestyle Motocross
3/14/02	Kid Rock
3/15-16/02	World's Toughest Rodeo
3/22/02	Kenny Chesney with Sara Evans, Phil Vassar and Carolyn Dawn Johnson
3/29/02	Target Stars on Ice
4/2/02	NSYNC
4/18/02	USA Women's National Volleyball Team vs. Tianjin of China
5/17-18/02	Professional Bull Riders Bud Light Cup
5/31/02	Incubus
6/2/02	Brooks & Dunn
6/8/02	Blink 182 and Green Day
6/21/02	The Eagles
6/27/02	Tom Petty & the Heartbreakers
7/2/02	Korn with Puddle of Mudd
7/12/02	Cher Farewell Tour
7/22/02	WWE RAW
7/25/02	Mary J. Blige
8/21/02	Santana with Rusted Root
8/24/02	Fifth Annual Great Lakes Irish Music Festival
8/27/02	The Who with Robert Plant
8/28/02	REO Speedwagon and Styx
9/14/02	Gaither Homecoming
9/25-29/02	Ringling Bros. And Barnum & Bailey Circus
10/29/02	WWE Smackdown
11/7-10/02	Dragon Tales Live: Journey to Crystal Cave
11/11/02	Creed with Default
11/19/02	John Mellencamp with Alice Peacock