

Meeting of Board of Directors

Wednesday, March 26, 2003 7:30 a.m. - 9:30 a.m.County Administration Building Board Room, 3rd Floor Grand Rapids, Michigan 49503

AGENDA

	I.	Call to Order	
Convention Arena	II.	Approval of February 26, 2003 Minutes	Action
Authority John Logie,	III.	Appeal of the Calvin College Oratorio Society from the Decision of the Operations Committee	Action
Chairman Lew Chamberlin	IV.	DeVos Place Construction Update – Erhardt/Hunt	Information
Clif Charles David Frey Steven Heacock Birgit Klohs Joseph Tomaselli	V.	Committee Reports a. Building Committee b. Operations Committee - CVB Update c. Finance Committee	Information Information
		 i. Approval of Disbursements ii. Approval of SMG February 2003 Financial Reports iii. Approval of CAA February Financial Reports iv. Adoption of Revised DeVos Place Capital Improvement Project Budget 	Action Action Action Action
	VI.	Consider Request of Red Cross to Use Van Andel Arena And Convention Center as Shelters/Service Centers in Times of Disaster	Action
	VII.	SMG Report - Facilities Calendar	Information
	VIII.	Other Business	
	IX.	Public Comment	
VAN ANDEL ARFNA	X.	Adjournment	



Grand Center 245 Monroe Ave. NW Grand Rapids, MI 49503 616.742.6600 Fax 616.742.6590

Item II

MINUTES OF THE GRAND RAPIDS-KENT COUNTY CONVENTION/ARENA AUTHORITY BOARD OF DIRECTORS MEETING Wednesday, February 26, 2003

I. Call to Order

Chairman John Logie called the meeting to order at 7:35 a.m. Chairman Logie presided and Secretary/Treasurer Birgit Klohs recorded.

Attendance

Members Present:

John Logie, Chairman Lew Chamberlin Clif Charles Steve Heacock Birgit Klohs Joseph Tomaselli

Members Absent:

David Frey

Staff/Others:

Greg Alkema

Hon. Richard Bandstra
David Bellamy

Gaylen Byker

David Czurak

Jim Day Bill Danhof Daryl Delabbio Robert DuHadway

Joe Erhardt Jim Gray Susan Johnson

Kurt Kimball Chris Knape Harry Knopke

Sheila Knopke

Robert Lyle

Chris Machuta Rich MacKeigan Steve Miller

Chuck Royce Stella Royce

William Ryberg
Bill Sewall
Dale Sommers
Strong Vanden Heide

Stuart Vander Heide

Al Vanderberg Jason Vanderground Susan Waddell

Jana Wallace Jim Watt

Richard Wendt Robert White Steve Wilson

Tim Wondergem

Michigan Court of Appeals

Grand Rapids Ballet Company

Calvin College

Grand Rapids Business Journal Kent County

Hānon McKendry Kent County DK Security

Erhardt/Hunt Joint Venture CAA Owner Representative

Hānon McKendry City of Grand Rapids The Grand Rapids Press

Opera Grand Rapids

SMG SMG SMG

> Grand Rapids Symphony Erhardt/Hunt Joint Venture CAA Owner Representative

Kent County Hānon McKendry

CAA

City of Grand Rapids

SMG

Dickinson Wright Kent County

CVB

Wondergem Consulting

II. Minutes of Prior Meetings

Motion: Mr. Heacock, supported by Mr. Tomaselli, moved to approve the Minutes of the January 22, 2003, meetings of the Authority. Motion carried unanimously.

III. Public Comment

"Please don't break the rules today," implored Greg Alkema, 1736 Morningside. Mr. Alkema stated that *The Grand Rapids Press* editorial in support of Calvin College asks the CAA to break the rules and bend tradition. He added that Calvin College is not a Christian but a secular college and the City assessor has determined the college is operating a commercial hotel, which he claims was built illegally in a district zoned R-1.

Stuart Vander Heide, 2617 Inverness, former chairman of the Oratorio Society and the Grand Rapids Symphony, supported the position of Calvin College. The Oratorio Society has a 70-year tradition of performing the Messiah on weekends, the Oratorio Society defines the community, and offers diversity of music and culture.

Hon. Richard Bandstra, Michigan Court of Appeals, spoke on behalf of the Oratorio Society. As a current and long-time performer with the Oratorio Society, Judge Bandstra stood on behalf of the "hundreds that perform and the thousands that enjoy" the Messiah. Judge Bandstra looked at both positions and feels the argument is stronger for the viability of the Oratorio Society.

Robert Lyle, Artistic Director for Opera Grand Rapids, stated the arts groups have wrestled with scheduling issues for at least 13 years. Each year the four arts groups meet to negotiate schedules for the upcoming season. Mr. Lyle asked the CAA to resist institutionalizing a date for one group when all face the same challenge.

IV. DeVos Place Logo Presentation and Recommendation

Bill Danhof, Susan Johnson, and Jason Vanderground of Hanon McKendry attended the meeting to present its final recommendations for the new DeVos Place logo.

Last February, the Operations Committee asked Rich MacKeigan to explore the possibility of creating a logo for DeVos Place. At the March Operations Committee meeting, Rich suggested putting together a steering committee with representatives from the CAA, SMG, CVB, Grand Action, Amway Grand Plaza Hotel, and Wondergem Consulting. The group included Susan Waddell-CAA, Lynne Ike and Rich MacKeigan-SMG, Steve Wilson-CVB, Jon Nunn-Grand Action, Ron Brondyke-Amway, and Tim Wondergem-Wondergem Consulting. The steering committee picked Hānon McKendry to design the DeVos Place logo.

Mr. Danhof described the three-phase development process surrounding creation of the logo. Phase one included working with the subcommittee to define design parameters, the building's essence and core qualities. For phase two of the process, Hānon McKendry took the information gathered in phase one and developed a range of logo options. Phase three included primary research to gauge the reactions of meeting planners to the top six logos. Three of the six logos performed very well and were presented to the steering committee for comment. The steering committee considered additional factors such as ease of application, ease of reproduction, architectural issues, and marketing issues. The steering committee unanimously recommended the logo with the horizontal orientation. The steering committee felt its components are most reflective of the community and the venue. The recommended logo is respectful of the building, hard working, and aesthetic. The Operations Committee unanimously supported the endorsement of the steering committee and recommends approval of the logo by the CAA Board.

Motion: Mr. Tomaselli, supported by Ms. Klohs, moved to approve the DeVos Place logo, as recommended. Motion carried unanimously.

V. Committee Reports

Building Committee

Mr. Sommers stated that the construction project is proceeding on schedule and the budget is on target. Mr. Sommers reported on the interim sources of funds. The original project budget was established at \$219.5 million, but has been revised to \$216,399,260. The amount shown on the accounts of the CAA is \$208,399,260; not included is a \$1,000,000 payment by the County to the CVB for marketing and \$7,075,384 EPA STAG grant funds received by the City.

Operations Committee

Mr. Chamberlin reported that the Committee met on February 19, 2003, and received an information item from ArtWorks. ArtWorks, a nonprofit organization providing job training for youths, presented a preliminary concept paper. Artworks, in partnership with the Frederik Meijer Gardens and Sculpture Park, proposes to design a school year program creating sculpture that is uniquely designed for DeVos Place Performance Hall. Twelve youth apprentices selected by ArtWorks will work for 16 weeks in the fall of 2003 and winter of 2004 under the direction of a lead artist and teaching assistant hired by Frederik Meijer Gardens. The product of the program will be a three dimensional work which will be temporarily displayed in the entryway and/or lobby of the DeVos Place Performance Hall. The Operations Committee supported the concept of displaying artwork in the new convention center, however, Committee members believe it is premature to commit the space before operational processes are established. Mayor Logie agreed and asked the Operations Committee to establish a subcommittee to explore artwork in the facility as a whole.

Mr. Wilson stated that the CVB sales team has been stepping up its business retention efforts. The CVB recently hosted a press tour for 20 national editors. Articles should appear soon in both consumer and trade publications. Press tours will be hosted again in June and September. The CVB continues to work with religious conference planners to visit Grand Rapids in May. The CVB sales staff attended two major tradeshows in Washington, D.C. and just returned from the North Carolina Woodworkers Expo. Of the 900 booths that will be displayed at the Woodworkers Expo here in November, 70% have been sold already. The CVB continues to move forward with the customer service task force. The curriculum should be prepared next month.

Finance Committee

Mr. Heacock presented the Finance Committee report.

a. Approval of Disbursements and Payroll for the Period January 10 – February 14, 2003

Motion: Mr. Heacock, supported by Ms. Klohs, moved to approve payment of disbursements and payroll totaling \$5,174,569.63, as presented. Motion carried unanimously.

b. Approval of SMG Financial Statements for the Grand Center and Van Andel Arena

Motion: Mr. Heacock, supported by Ms. Klohs, moved to approve the SMG Financial Statements for the Van Andel Arena and Grand Center for the period ended January 31, 2003. Motion carried unanimously.

c. Approval of CAA Preliminary Financial Statements Prepared by Beene Garter LLP

Motion: Mr. Heacock, supported by Ms. Klohs, moved to approve the Grand Rapids – Kent County Convention/Arena Authority Financial Statements for the period ended January 31, 2003. Motion carried unanimously.

VI. <u>DeVos Place Construction Update</u>

Mr. Erhardt reported that the Phase 3 bid award process for the building elements is complete with the exception of the electrical package. Mr. Sewall reported that painting continues on the walls, exposed ceilings, and stairwells throughout the Grand Gallery. The terrazzo flooring subcontractor has started placing the terrazzo floor. The escalators have been set in place and work continues on the elevators. One is expected to be running in a couple of weeks. Kent/Tillman continues to place structural concrete at the Exhibit Hall truck dock and in the Exhibit Hall area. Inside the Exhibit Hall work continues on concession areas, restrooms, lighting rough-in, and mechanical piping. Electrical substations and mechanical cooling towers have arrived and been set in place, along with the emergency generator system equipment. The structural steel work is complete using 6,000 tons of steel. Heating and placing concrete slabs at the north skyway level is approximately 50% complete. The cold weather has delayed work on the roof.

VII. Appeal of the Calving College Oratorio Society from the Decision of the Operations Committee

Mr. Chamberlin explained the Operation Committee's process in reaching a decision to support the current booking policy. At the November 2002 meeting the request of Calvin College Oratorio Society to receive first priority booking rights was presented to the Operations Committee. Representatives of the arts groups attended the meeting to voice their opinions. The Committee invited both Calvin College and the arts groups to the December 2002 meeting to present their respective positions. In addition, the Committee asked for a recommendation from SMG, which Mr. MacKeigan provided at the meeting. The SMG endorsed the current booking policy with no changes. The booking policy provides protected status to four arts organizations, the Grand Rapids Symphony, Opera Grand Rapids, Grand Rapids Ballet, and Broadway Theater Guild. The four entities were provided date protection privileges due to their frequent use of DeVos Performance Hall, their nonprofit status, and dedication to the arts as their primary mission. The Operations Committee unanimously approved the SMG recommendation.

Gaylen Byker, President of Calvin College, presented five reasons to grant priority booking rights to the Oratorio Society:

- reasonable
- fair
- workable
- good for the community
- consistent with past interpretation of the booking policy by the City of Grand Rapids.

Mr. Byker would like fair treatment for the largest and longest performing arts group in the City. The Oratorio Society performs only twice a year and has been a reliable tenant in both good and bad times. Out of 156 weekend dates available each year, it is reasonable that one should be available to the Oratorio Society. Relinquishing one weekend would not make or break the ballet or symphony. DeVos Performance Hall is a community assets, and the Oratorio Society is only regular religious user of the venue. DeVos Hall was built with the Oratorio Society in mind. President Byker asked the CAA Board to affirm the City's practice and offered language that would clarify, but not alter, the booking policy.

David Bellamy, Grand Rapids Ballet, stated that interpretation of the booking policy includes the definition of "frequent user," which the Oratorio Society clearly is not. Ticket sales from the Nutcracker generate 50% of the Ballet's earned income and 25% of its entire budget. In the future, the Nutcracker will grow and expand its program. The Ballet exists to perform while Calvin College does not. The Ballet is part of the Grand Rapids community landscape, while Calvin College is not identified as a Grand Rapids civic organization. In 2001, the Ballet voluntarily relinquished a Friday night to the Oratorio Society. Ticket sales were devastating. The Oratorio Society will survive if not given a weekend date. The request involves more than just giving up a Friday date; the Ballet already faces many battles with competition from the Moscow Ballet, Christmas Pops, and a Royal Christmas.

William Ryberg, Grand Rapids Symphony, stated the booking policy should not be changed. Amending the policy is not about Calvin versus the Ballet; rather what is fair to the "frequent users," along with the issue of a private institution demanding specific dates in a public venue. The arts groups do not enjoy specific dates and the change would set precedent if the appeal were granted. The solution is to leave the booking policy as is. Mr. Ryberg believes that the Messiah would draw large crowds any day of the week. The arts group would assist the Oratorio Society with promoting the Messiah by offering their mailing lists. The arts groups would like to be part of the solution without changing the booking policy.

Mr. Byker countered that the sole function of the Oratorio Society is a performing arts organization. The year 2001 was different because there was an extra weekend after Thanksgiving. Finally, weekday performances do not produce as much revenue as Friday.

Mayor Logie stated the CAA Board is addressing its first appeal ever. The Board has the power to (a) uphold the Operations Committee decision, (b) interpret the booking policy in a way that would side with the Calvin position, or (c) amend the booking policy. Amending the policy is a two-step process that requires sending a notice to virtually every organization that uses the facility and holding a public hearing. Mayor Logie recognized all of the groups for their valuable contributions to the community. While he is disappointed that the issue has come before the Board, he applauded the efforts at attempting a compromise.

Mr. Heacock stressed the need to take a long-term approach and determine what is best for the venue and the community. Mr. Heacock preferred to overturn the Operations Committee decision in favor of Calvin College viewing it as a continuation of the City's practice. As a separate issue, as pointed out by Mr. Bellamy, competing events need to be addressed.

Mr. Chamberlin stated the current booking policy should not be changed for one organization. The policy recognizes frequent users because supporting them is in the best economic interests of the venue. Within the policy there is opportunity for the arts groups and Calvin to work out a compromise solution. The organizations should continue to work with each other.

Ms. Klohs stated the community is not used to picking winners and losers but this Board has been asked to do so. One of the groups will walk away feeling like a loser unless the groups work toward a win-win solution. If the policy is amended, at some point another group will ask the Board to do it again and will not be able to refuse.

Mr. Charles recognized the value of all arts organizations to the community. Mr. Charles see an opportunity to look at the Calvin request and does not believe that giving up one weekend would cause the Ballet to be impacted substantially. As a CAA Board member, he would like the groups to go back to the negotiating table and return with a workable recommendation.

Mr. Tomaselli felt compelled to uphold the existing booking policy when he voted at the Operations Committee meeting. He feels the Board could accommodate Calvin's request without opening a "Pandora's box." Mr. Tomaselli would support a language adjustment to the booking policy to preserve the Messiah tradition.

Mayor Logie indicated his willingness to table action until the March 26 meeting. Both organizations stated that losing a Friday performance date would devastate their bottom line. Mayor Logie is not inclined to believe either organization in this regard. However, there is actual experience with one group and projected experience with the other.

Ms. Klohs asked Mr. MacKeigan about the economic impact if the Moscow Ballet did not perform at the venue. Mr. MacKeigan stated that the Moscow Ballet adds \$12,000 to the bottom line. In addition, the Moscow Ballet is limited to one performance and is required to schedule its performance more than 30 days from the Grand Rapids Ballet dates.

Mr. Heacock assumed that a decision was needed today because of scheduling issues. He would support the groups meeting to negotiate a resolution. The Symphony, Opera, and Broadway Theater Guild have scheduled their upcoming seasons. Mr. Bellamy stated the brochure for the Ballet season is in the design stage and would like this resolved fairly quickly. Mr. Byker agreed to the postponement and is willing to talk with the arts groups.

Motion: Ms. Klohs, supported by Mr. Charles, moved to table this agenda item for 30 days. Motion carried unanimously.

VIII. Resolution Regarding EPA STAG Grant Funds

Mr. Sommers reported that the City of Grand Rapids approved a resolution to reimburse the CAA up to \$7,075,384 as a credit against the CAA's obligation for the Monroe Avenue reconstruction project. The amount of the credit is dependent upon the receipt of STAG grants by the City and final determination of STAG grant eligible project costs by EPA. The City's resolution states that the reimbursement is contingent upon the CAA's concurrence to repay the City any reimbursed amounts that may be determined in a final audit not to be STAG grant eligible funds. The Building Committee recommended approval of a resolution approving repayment to the City of Grand Rapids any portion of reimbursed amounts that may be determined by the EPA not to be STAG grant eligible costs.

Motion: Ms. Klohs, supported by Mr. Tomaselli, moved to approve the resolution as presented. Motion carried unanimously.

IX. SMG Report

Facilities Calendar

Mr. MacKeigan reported that the Auto Show was the second best ever and attendance at the Golf Show increased 20%. Attendance at the Boat Show was down due to a snowstorm that weekend. The Home and Garden show is moving into the building this week. The Three Mo' Tenors performed two sellout shows. Tori Amos will be coming on March 12 and tickets are selling extremely well. There is something for everyone at the Van Andel Arena which will be host to WWE Live, Motocross, Kenny Chesney concert, Scorpions, Yanni, Def Leppard, Red Hot Chili Peppers, World's Toughest Rodeo, Stars on Ice, Archbishop Desmond Tutu, and Barney's Colorful World, in addition to the Grand Rapids Griffins and Rampage.

X. Other Business

Mr. MacKeigan introduced Chris Knape, the new *Press* reporter who will be covering the CAA. SMG recently presented the Van Andel Arena with its 2002 loss prevention award, distinguishing the Arena among 158 SMG-managed properties as having the lowest workers' compensation losses last year. Also considered when evaluating facilities for the award were safety procedures, patron safety records, and overall management of the facility. Mayor Logie asked Mr. MacKeigan to share this information with Steve Wilson, as safety is a number one priority among meeting planners.

XI. Adjournment

There being no other business, the meeting adjourned a	at 9:45 a.m.
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Birgit Klohs, Recording Secretary

RECOMMENDED REVISIONS TO THE BOOKING POLICY FOR DEVOS HALL

For many years, the Arts Groups have successfully cooperated in developing a coordinated schedule for the use of DeVos Hall. Except as provided below with respect to the Calvin College Oratorio Society, the Authority authorizes the Grand Rapids Symphony, Grand Rapids Ballet and Opera Grand Rapids to continue to coordinate use of DeVos Hall among them, with the assistance of and notice to the Authority. These organizations will then work with the Broadway Theater Guild and then other performing arts groups to accommodate their respective schedules. Arts Groups consisting primarily of local artists will continue to be given the first opportunity to develop a full season before these Arts Groups not consisting primarily of local artists.

The First Priority for use of DeVos Hall is Arts Groups consisting primarily of local artists. The Second Priority for DeVos Hall is Arts Groups not consisting primarily of local artists. The Third Priority for DeVos Hall is entertainment events.

Consistent with the First Priority and in recognition of its 70-year history of continuous performances of *Messiah* at DeVos Hall (and its predecessor), the Calvin College Oratorio Society will be given the right to schedule a Thursday/Friday sequence between December 1st and December 15th each year.

2003	Sunday evening	December 7	Symphony week
2004	Wednesday-Thursday (Oratorio Society to pay 50%	December 1 & 2 or 8 & 9 of net extra cost which is estimated a	Ballet weeks at \$5,000 to \$6,000.
2005	Sunday evening	December 4 or 11	Symphony week
2006	Friday-Saturday	December 1 & 2 or 8 & 9	5 weekends
2007	Friday-Saturday	November 30 & December 1 or December 7 & 8	5 weekends

BUILDING COMMITTEE REPORT

To

Grand Rapids-Kent County Convention/Arena Authority March 26, 2003

Work on the Convention Center project progressed well this month despite severe weather conditions that did impact the progress of the roofing subcontractor, Modern Roofing. The specified roofing materials require 40 degree Fahrenheit temperature minimums during installation, which we have not seen since before Christmas. Fortunately enough was complete at that time to give us substantial work areas inside during this period. Additionally, one section of temporary roofing was laid out to protect and expedite a critical area of the Exhibit Hall concrete and subsequent mechanical and electrical activities. A system of temporary enclosures and portable heating units have been set up to maintain the flow of the work in select areas so as to not let the sub zero temperatures of this month jeopardize the scheduled completion.

Following is a summary of each of the major zones, areas and phases of the project with a narrative of the major work activities in each.

GRAND GALLERY

Bay Area Interiors, our subcontractor is laying out terrazzo strips and preparing to place the 5-color 30,000 square foot epoxy terrazzo system. They have completed the intricate layout throughout the space. With heaters placed under the floor (in the parking space) it is anticipated that the concrete floor temperatures can be stabilized in the next few days to begin placing the terrazzo mix. Painting of the overhead exposed structure is complete along with the installation of the snake light.

In the Meeting Rooms, drywall finishing, painting and ceiling grid installations highlight the tasks. The acoustic wall panel installation is also beginning.

Operable partitions, from Advanced Equipment Corporation have been delivered to the project and will be an ongoing installation on two levels, in Meeting Room throughout the Grand Gallery.

H & H, the painting sub is painting miscellaneous offices, corridors, stairwells, communication closets and bulkheads on all levels including the lower parking area offices.

Cleveland Construction, Inc., in addition to the Meeting Room grid and drywall work, has completed framing and hanging most restroom areas and is working on elevator lobbies, corridors and back of house support spaces. Andy J. Egan Mechanical Co. and ElecTech are very nearly complete with the HVAC systems that serve most of the Grand Gallery. Testing of the equipment will begin next month.

Overall the Grand Gallery and Meeting spaces remain on track for completion as scheduled, with select specialty rooms (security, telephone and data) being expedited for early turnover to the Owner so that the necessary equipment to monitor the building can begin to be set up.

EXHIBIT HALL

Steel Service Corporation has completed the structural steel erection and detailing, and the structural design engineer has performed the compliance punch list. Very few items remain to complete on that list, primarily just some paint touch up tasks that are weather sensitive. Contract close-out operations are underway with Steel Service and all indications are that the Project, the Owner, Designer and Construction Manager were all served well by this sub.

Kent/Tillman LLC, the concrete subcontractor has only one section of Exhibit Hall floor slab to place. Although this last 5000sf was targeted to finish in February, frozen sub grade conditions had to be thawed and prepared, thus delaying the area for a couple of weeks. Because of the location of this section of slab, there is no negative impact to the overall schedule due to this weather related delay.

Andy J. Egan Mechanical has set cooling towers, chillers and is setting air handling units that serve the Exhibit Hall. Piping of these units is ongoing. Target Sheet Metal, Inc. is installing the high ductwork in the Exhibit Hall along with the lighting and fire protection subcontractors.

All but a few floor utility boxes have been set and cast into the floor. These boxes, for Exhibitors use, house power, water, compressed air, phone and data ports. These services are being piped below the floor slab.

The enclosure or "dry-in" of the Exhibit Box is complete on the East side, 90% on the West and 50% on the North. (The South is closed in by the Grand Gallery.) Soffits, trim and column covers will continue on the East and West, while studs and metal panels continue on the North. These task, along with face brick on the West and North are progressing slowly due to the weather, but are still expected to wrap up as needed and scheduled with in the next two months.

SITE WORK

Upon completion of the Exhibit Hall and Grand Gallery in November of 2003, the Monroe street and Michigan street sidewalks, curbs and landscaping must be completed, thus the site contractor, Diversco Inc., submitted their pavers, site equipment, etc... for approval and procurement this month. Work is planned to begin with the arrival of spring weather.

The site logistics plan for the next phase of work, which commences on June 1, 2003 has been prepared by Erhardt/Hunt and received approval this month from the adjacent properties (Amway Hotel) and city officials. Implementation of this plan will be carried out as needed this spring. The city of Grand Rapids engineering department was very cooperative in granting our request for lane closures etc..., in part due to the preplanning we had with them in the spring of 2001. Very little change to the original conceptual work was required.

PHASE 3

The bidding, or "buy-out" of the balance of the project was wrapped up this month with the exception of the Phase 3 Electrical Package (which bids march 6, 2003), the Phase 2 & 3 Signage Package and the proposed River Walk extension. The work that has been awarded to date is compliant with the overall project budget.

Actual Phase 3 work begins with the renovation of the DeVos Hall Scene Shop/Stage Support area. As shows and events are booked in the space until June 1, our work consisted this month only of material procurement, planning and minor selective demolition to evaluate structural elements of the upcoming work.

In the Welsh Auditorium, which is to be fully demolished this summer, asbestos abatement began this month and appears to be progressing well.

GENERAL

An extensive review of all remaining work activities required to complete the Phase 2 work for the National Woodworkers Convention has been done by Erhardt/Hunt. Additional detail and refinement has been put into the master schedule. This revised schedule also incorporates the necessary acceleration from December 31, 2003 to the November 25, 2003 substantial completion date required to begin move in for this first public convention.



DATE:

March 11, 2003

TO:

Steve Heacock

Grand Rapids - Kent County Convention / Arena Authority

Finance Committee Chair

FROM:

Jana M. Wallace

Fiscal Services Analyst

SUBJECT: Monthly Disbursements Report

Attached for your review are the lists of invoices processed for payment during the most recent period. Expenditures for the period are summarized below.

Dates checks were issued	Operating Fund	Construction Fund
February 28, 2003	\$ 30,680.26	\$ 215,778.26
March 14, 2003	119,848.41	60,759.57
Payroll - 02/21/2003	1,965.72	and date
Payroll - 03/07/2003	2,063.48	
Disbursements from C/AA Funds	\$ 154.557.87	\$ 276,537.83

Total disbursements for the Grand Rapids - Kent County Convention / Arena Authority during the period February 21 through March 14, 2003, were \$431,095.70.

Please call me at 456-4514 if you need additional information.

Attachments

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY

List of Invoices Processed for Payment on February 28, 2003, as Authorized by the Current Bookkeeping Policy

Invoices Submitted by Project Manager Saparage	Description of materials acquired / services received	02/21/2003 Infrastructure copper / fiber cabling project - period ending 2/21/03 02/11/2003 Construction phase services - January 2003 02/11/2003 Owner's representatives cellular phone charges thru 02/06/2003 02/11/2003 Architectural design services - January 2003 02/11/2003 Environmental graphics - January 2003 DeVos Place FFE design - January 2003 Sub-Total - Invoices Submitted by Project Manager	02/20/2003 Bookkeeping services through February 20, 2003 02/06/2003 Electrical services for Grand Center - February 2003 01/31/2003 Legal services re early opening of DeVos Place - December 2002 01/31/2003 Legal services re football lease - December 2002 01/31/2003 Legal services re football lease - December 2002 01/31/2003 Water and sewer services for Grand Center - January 2003 02/20/2003 Admin marager's 457 - employer/employee contribs for 02/21/03 payroll 02/21/2003 Admin manager's 457 - employer contrib for 02/21/03 payroll 02/21/2003 Insurance benefits for administrative manager - February 2003 Sub-Total Invoices Submitted for Payment from Operating Account	Total Invoices Processed for Payment caainvstopsy03.xts jmw 02252003
Invoices Submitted by Project Manager Feyen-Zyistra Inc Materials Testing Consultants Inc Nextel Communications Progressive AE Consumers Energy Dickinson Wright PLLC Prickinson Wright PLLC Prickinson Wright PLLC Prickinson Wright PLC Strand Retirement Corporation - 457 Priority Health	Invoice	02/21/2003 02/11/2003 02/11/2003 02/11/2003 02/11/2003 02/17/2003	02/20/2003 02/06/2003 01/31/2003 01/31/2003 01/31/2003 02/20/2003 02/21/2003 02/14/2003 Sub-Total - I	Total Invo
_	Amount	35 15 17 17 17 14 4		\$ 246,458.52
	Payee	_		

C = Construction related expenses O = Operating / non-construction expenses

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY

List of Invoices Processed for Payment on March 14, 2003, as Authorized by the Current Bookkeeping Policy

1			
Description of materials acquired / services received	03/04/2003 Project management services - February 2003 03/03/2003 Security system design and review - February 2003 03/06/2003 Construction phase services - February 2003 02/17/2003 Multiple security systems for Convention Center - payment # 3 02/28/2003 Contaminated soil dumping - February 17 - 27, 2003 02/28/2003 Project management services - February 2003 Sub-Total - Involces Submitted by Project Manager	02/25/2003 Electrical services for Skywalk - February 2003 02/26/2003 Electrical services for Arena - February 2003 03/04/2003 Fire protection water line for Grand Center - March - May 2003 03/04/2003 Fire protection water line for Grand Center - March - May 2003 03/04/2003 Fire protection water line for Grand Center - March - May 2003 03/04/2003 Fire protection water line for Grand Center - March - May 2003 03/04/2003 Fire protection water line for Grand Center - March - May 2003 03/04/2003 Fire protection water line for Grand Center - March - May 2003 02/28/2003 Admin marager's 457 - employer/employee contribs for 03/07/03 payroll 02/28/2003 Admin manager's 457 - employer/employee contribs for 03/07/03 payroll 02/28/2003 Grand Center steam services - February 2003 02/28/2003 Grand Center steam services - February 2003 02/28/2003 Grand Center steam services - February 2003 02/28/2003 Computer printer toner cartridge 02/17/2003 Legal services re Van Andel Arena trademark - thru 01/03/2003 Sub-Total - Invoices Submitted for Payment from Construction Account Total invoices Submitted for Payment from Operating Account	
Invoice Date	03/04/2003 03/03/2003 03/06/2003 02/17/2003 02/28/2003 Sub-Total - In	02/25/2003 02/26/2003 03/04/2003 03/04/2003 03/04/2003 03/04/2003 02/28/2003 02/28/2003 02/28/2003 02/28/2003 02/28/2003 02/28/2003 02/28/2003 02/26/2003 02/26/2003 02/26/2003 02/26/2003	
Amount	\$ 10,450.00 1,100.00 16,586.63 19,596.60 1,586.34 11,440.00 \$ 60,759.57	\$ 1,242.49 30,604.60 48.39 30.25 2,875.19 48.39 48.39 48.39 30.25 240.00 3,286.00 39,862.11 41,211.99 60.73 27.68 71.95 \$ 119,848.41 \$ 180,607.98	
Рауее	Invoices Submitted by Project Manager J P Gray Consulting Inc Jerry G Fellinger, Fire / Secur Systs Materials Testing Consultants Inc Midstate Security Ottawa County Landfill Sommers, Dale H	Invoices Submitted by City Fiscal Services Consumers Energy Consumers Energy Consumers Energy Grand Rapids City Treasurer Grand Rapids City Tr	
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C = Convention Center construction related expenses O = Non-construction / operating expenses



GRAND CENTER

FINANCIAL STATEMENT FOR THE PERIOD ENDED FEBRUARY 28, 2003

Distribution:

Grand Rapids – Kent County Convention / Arena Authority
Robert White
Glen Mon
Bob Johnson
Gary McAneney
John Szudzik
Richard MacKeigan
Chris Machuta



GRAND CENTER ROLLING FORECAST FISCAL YEAR ENDING JUNE 30, 2003

	YTD Actual	Roll	TOTAL FYE	BUDGET FYE	VARIANCE
NO. EVENTS	236	98	334	305	29
ATTENDANCE	295,553	137,688	433,241	449,307	(16,066)
DIRECT EVENT REVENUE	919,001	470,392	1,389,393	1,297,805	91,588
ANCILLARY REVENUE	319,324	171,208	490,532	491,054	(522)
TOTAL EVENT REVENUE	1,238,325	641,600	1,879,925	1,788,859	91,066
TOTAL OTHER REVENUE	68,791	117,217	186,008	203,000	(16,992)
TOTAL OPERATING REVENUE	1,307,117	758,817	2,065,933	1,991,859	74,074
INDIRECT EXPENSES					
EXECUTIVE	71,664	13,902	85,566	86,064	498
FINANCE	104,758	37,389	142,147	142,850	703
MARKETING	25,061	88,193	113,254	146,847	33,593
OPERATIONS	264,169	213,795	477,964	480,979	3,015
EVENT SERVICES	297,934	154,755	452,689	447,613	(5,076)
BOX OFFICE	49,865	8,160	58,025	57,425	(600)
OVERHEAD	687,342	321,136	1,008,478	990,049	(18,429)
TOTAL OPERATING EXP.	1,500,792	837,330	2,338,123	2,351,831	13,704
NET REVENUE ABOVE EXPENSES	(193,675)	(78,513)	(272,190)	(359,972)	87,778
CAPITAL		62,000	62,000	62,000	-
NET OPERATING REVENUE OVER OPERATING EXPENSES	(193,675)	(140,513)	(334,190)	(421,972)	87,778

Comments:

The Grand Center performed at expected levels in terms of revenue for February, however, fell short of budget for the month as indirect expenses came in higher than anticipated. Continued expectation has the Grand Center finishing ahead of the budget for the fiscal year as the public show's held have all met or exceeded expectations.

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GRAND CENTER FINANCIAL STATEMENT HIGHLIGHTS FOR MONTH ENDED FEBRUARY 28, 2003

The following schedule summarizes operating results for the current month ending and the YTD ending June 30, 2003, compared to budget and to the prior year:

MONTH	February Actual	February Budget	February FY 2002
Number of Events	32	- 36	29
Attendance	109,843	86,100	60,155
Direct Event Income	\$197,146	\$197,961	\$186,654
Ancillary Income	94,976	82,079	79,922
Other Income	11,789	16,917	12,084
Indirect Expenses	(242,486)	(196,511)	(191,754)
Net Income	\$61,425	\$100,446	\$86,905

YTD	YTD 2003	YTD 2003	YTD 2002	
	Actual	Budget	Prior Year	
Number of Events	236	202	238	
Attendance	295,553	280,057	288,458	
Direct Event Income	\$919,001	\$784,786	\$881,562	
Ancillary Income	319,324	294,801	358,612	
Other Income	68,791	135,336	79,775	
Indirect Expenses	(1,500,793)	(1,572,088)	(1,379,373)	
Net Income	(\$193,677)	(\$357,165)	(\$59,424)	
Less Capital			(\$63,339)	
Net Income after Capital	(\$193,677)	(\$357,165)	(\$122,763)	

EVENT INCOME

Event income met expectations for the month. Grand Center hosted very successful public shows with both the Golf and Auto shows having an increase in attendance over last year, and the Boat show performing consistent with past years.

ANCILLARY INCOME

Ancillary income performed better than expected during the month as decorating spending was higher than anticipated, and the Grand Center hosted more meal functions than was originally planned.

INDIRECT EXPENSES

Indirect expenses came in higher than expected levels. Most of which is attributed to higher than expected utility expense due to colder than average temperatures during the month.

GRAND CENTER FACILITY STATEMENT OF INCOME PERIOD ENDING 02/28/03

		CURRENT			YTD	
	ACTUAL		LAST YEAR	ACTUAL	BUDGET	LAST YEAR
	11	S.				
EVENT INCOME						
	92					
DIRECT EVENT INCOME	184,037	187,063	180,737	892,234	745,405	857,772
RENTAL INCOME SERVICES INCOME	13,109	10,898	5,917	26,767	39,381	23,791
SERVICES INCOME						
TOTAL DIRECT EVENT INCOME	197,146	197,961	186,654	919,001	784,786	881,562
ANCILLARY INCOME						
FOOD & BEVERAGE	34,996	28,019	26,926	118,397	113,557	118,616
NOVELTY	438	750	597	11,170	9,500	20,485
TELECOMMUNICATIONS	0	0	2,154	1,747	0	2,154
ELECTRICAL	1,856	2,050	2,182	9,147	10,570	20,566
OTHER ANCILLARY	57,685	51,260	48,063	178,862	161,174	196,791
TOTAL ANCILLARY INCOME	94,976	82,079	79,922	319,324	294,801	358,612
TOTAL EVENT INCOME	292,122	280,040	266,576	1,238,325	1,079,587	1,240,175
OTHER OPERATING INCOME	11,789	16,917	12,084	68,791	135,336	79,775
ADJUSTED GROSS INCOME	303,911	296,957	278,660	1,307,116	1,214,923	1,319,949
INDIRECT EXPENSES						
EXECUTIVE	19,164	7,172	7,747	71,664	57,376	54,966
FINANCE	13,608	11,904	11,288	104,758	95,232	85,019
MARKETING	4,491	12,236	2,708	25,061	97,888	28,303
OPERATIONS	39,314	40,083	36,645	264,169	320,664	341,976
EVENT MANAGEMENT	42,328	37,826	33,366	297,934	302,608	221,539
BOX OFFICE	6,236	4,785	4,276	49,865	38,280	28,705
OVERHEAD	117,344	82,505	95,725	687,342	660,040	618,865
INDIRECT EXPENSES	242,486	196,511			1,572,088	1,379,373
NET OPERATING INCOME	61,425	100,446	86,905	<193,677>	<357,165>	<59,424>
OTHER EXPENSES						
OTHER EXPENSE (INCOME)	0	0	0	0	0	63,339
OTHER EXPENSES	0	0	0	0	o	63,339
NET INCOME (LOSS)	61,425	100,446	86,905	<193,677>	<357,165>	<122,763>
				222222222222		·

GRAND CENTER STATEMENT OF SERVICES INCOME PERIOD ENDING 02/28/03

			YEAR TO DATE			
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR

Advertising Billed	0	0	2,468	11,356	0	32,665
Stagehands Billed	34,115	70,100	61,102	436,958	507,800	527,375
Security Billed	17,502	26,740	24,534	50,411	72,285	75,654
Ushers & Tix Takers Billed	14,918	17,560	12,427	86,376	90,615	94,452
Box Office Billed	2,200	6,300	2,300	12,850	16,200	13,100
Ticketing Service Billed	25,106	24,450	21,404	88,160	100,250	116,765
Utilities Billed	1,900	0	0	2,200	0	5,470
City Police Fire Billed	3,550	2,000	4,604	11,183	4,124	15,345
Traffic Control Billed	4,633	0	0	6,148	8,670	10,438
EMT Medical Billed	2,965	3,550	2,789	13,468	13,595	15,177
Cleaning Billed	0	0	0	324	0	2,474
Insurance Billed	718	0	0	2,049	0	1,042
Telephone Billed	6,467	1,715	1,525	15,627	7,490	8,184
Other Production Billed	2,786	0	3,889	22,721	0	43,662
TOTAL SERVICE INCOME	116,858	152,415	137,042	759,830	821,029	961,802
Advertising Expense	o	0	2,468	11,375	0	31,092
Stagehand Wages	32,596	67,999	60,458	420,316	492,572	523,815
Security Wages	0	0	0	0	0	7,722
Contracted Security Expense	17,502	26,740	24,440	50,416	72,285	68,097
Ushers & T/T Wages	10,443	12,292	8,699	60,463	63,431	66,117
Ticket Sellers Wages	4,469	2,725	1,919	12,761	11,415	10,358
Ticket Service Charge Expense	2,670	5,356	2,239	26,564	30,901	41,502
City Police Fire Expense	3,550	2,000	4,604	10,891	2,824	15,345
Traffic Control Expense	7,763	3,000	3,001	16,013	18,160	22,317
EMT Medical Expense	2,034	3,550	2,016	9,908	13,595	10,832
Cleaning Wages	18,207	17,855	17,693	88,816	76,465	98,824
Insurance Expense	75	0	0	1,113	0	844
Allocated Telephone Expense	1,663	0	0	2,730	0	0
Production Expense	2,778	0	3,588	21,697	0	41,148
TOTAL SERVICE EXPENSE	103,749	141,517	131,125	733,063	781,648	938,012
NET SERVICE INCOME	13,109	10,898	5,917	26,767	39,381	23,791
	=========					

GRAND CENTER

STATEMENT OF FINANCIAL POSITION PERIOD ENDING 02/28/03

ASSETS	
CURRENT ASSETS	
CASH	1,858,199
ACCOUNTS RECEIVABLE	356,169
PREPAID EXPENSES	72,109
TOTAL CURRENT ASSETS	2,286,477
FIXED ASSETS	
FIRED ROUDIO	
TOTAL ASSETS	2,286,477
	502025550000
LIABILITIES & EQUITY	
CURRENT LIABILITIES	
ACCOUNTS PAYABLE	528,176
ACCRUED EXPENSES	83,591
ADVANCED TIX SALES & DEPOSITS	534,404
TOTAL CURRENT LIABILITIES	1,146,170
EQUITY	
FUNDING RECEIVED	381,134
RETAINED EARNINGS	952,849
NET INCOME (LOSS)	<193,677>
TOTAL EQUITY	1,140,306
TOTAL LIABILITIES & EQUITY	2,286,477
TOTAL DIADIBILISS & SQUIII	2,200,477

GRAND CENTER INDIRECT EXPENSE SUMMARY PERIOD ENDING 02/28/03

		CURRENT			YTD		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR	
a a salaa adadadahaaki aa		46.000	41 022	220 442	275 920	227 714	
Salaries Administration	53,106	46,990	41,032	378,442	375,920	327,714	
Part-Time	20,048	11,275	14,056	99,391	90,200	97,847	
Wages-Trade	64,789	95,565	86,290	587,216	764,520	680,443	
Auto Allowance	1,521	1,816	0	12,167	14,528	0	
Auto Expense	0	0	1,521	0	0	11,817	
Taxes & Benefits	30,079	30,108	27,931	229,746	240,864	208,365	
Less: Allocation/Reimbursement	<84,188>	<110,163>	<102,046>	<696,482>	<881,304>	<789,243>	
TOTAL LABOR COSTS	85,354	75,591	68,784	610,479	604,728	536,944	
Contracted Security	4,495	5,000	4,361	43,196	40,000	38,538	
Other Contracted Services	186	183	186	1,532	1,464	1,257	
Travel & Entertainment	857	792	332	4,345	6,336	3,881	
Corporate Travel	0	333	0	651	2,664	602	
Meetings & Conventions	5,560	1,613	4,563	8,656	12,904	8,917	
Dues & Subscriptions	0	160	0	1,379	1,280	537	
Employee Training	0	833	122	430	6,664	459	
Miscellaneous Expense	0	0	0	0	0	66	
Computer Expense	4,766	5,417	4,185	29,371	43,336	24,804	
Professional Fees	6,267	1,730	2,563	21,933	13,840	11,382	
Marketing & Advertising	1,150	1,094	313	5,467	8,752	9,311	
Box Office Expenses	208	0	<219>	344	0	169	
Small Equipment	0	0	0	2,498	0	0	
Trash Removal	2,158	2,800	3,186	8,956	22,400	8,830	
Equipment Rental	510	375	686	1,571	3,000	1,895	
Landscaping	0	0	0	<69>	0	0	
Snow Removal	0	0	169	0	0	169	
Exterminating	375	368	375	2,925	2,944	3,308	
Cleaning	0	1,250	0	0	10,000	613	
Construction Costs	0	0	572	2,511	0	1,350	
Repairs & Maintenance	9,432	9,013	6,438	51,530	72,104	74,975	
Supplies	9,788	13,098	5,205	51,838	104,784	60,772	
Bank Service Charges	760	750	861	6,092	6,000	8,785	
Insurance	16,827	8,380	16,243	75,335	67,040	69,867	
Other Taxes	0	300	. 0	. 0	2,400	0	
Printing & Stationary	0	731	0	0	5,848	1,008	
Office Supplies	1,211	500	225	4,164	4,000	5,189	
Postage	6	200	0	459	1,600	709	
Parking Expense	1,321	1,500	2,017	11,760	12,000	14,782	
Telephone Long Distance	6,484	2,000	163	23,968	16,000	17,654	
Utilities	67,480	43,000	51,142	381,134	344,000	318,320	
Base Fee	18,956	19,500	18,750	151,650	156,000	150,000	
Incentive Fee	18,936	19,500	535	151,650	150,000	4,280	
Less: Allocated/Reimbursement	<1,663>	0	0	<3,313>	0	0	
TOTAL MATERIAL AND SERVICES	157,132	120,920	122,970	890,314	967,360	842,429	
TOTAL INDIRECT EXPENSES	242,486	-		1,500,793			

SMG - Van Andel Arena & Grand Center Grand Rapids - Kent County Convention/Arena Authority Capital Expenditures & Management Fee Summary Fiscal Year Ending June 30, 2003

CADITO A E ENGINO CASTRENISMO				
CAPITAL IMPROVEMENTS	Budget	Expended	Balance	Project Status
Arena -	Duaget	Lapended	Dalatice	1 Toject Status
Lobby Duct Painting	35,000	14,140	20,860	Closed
Skywalk Ice Melt System	42,000	20,610	21,390	90% Complete
Terazzo Floor Repair	38,000	11,842	26,158	50% Complete
Banquet Room Refurbishment	25,000	11,012	25,000	Open
Hydralic Seating Section	70,000		70,000	Open
Hockey Glass	20,000	16,750	3,250	Closed
Floor Maintenance Equipment	18,500	13,992	4,508	Closed
Security Gate System	120,200	65,035	55,165	70% Complete
Total Arena	368,700	142,369	226,331	7070 Complete
Grand Center	#0.000			_
Refinish DeVos Stage Floor	50,000		50,000	Open
Cyclorama for DeVos Stage House	12,000		12,000	Open
Total Grand Center	62,000	-	62,000	
Grand Total Capital Improvements	430,700	142,369	288,331	
	Arena	Grand Center	Total	FY 2002
_	Budget	Budget	Budget	Act/Est
Net Revenue above Expenses	1,440,131	(272,190)	1,167,941	1,642,788
Benchmark	1,550,000	(359,972)	1,190,028	1,043,839
Excess	(109,869)	87,782	(22,087)	598,949
Incentive Fee Calculation (Only if abo	ove greater than	n zero)		
	Arena	Grand Center	Total	FY 2002
	Budget	Budget	Budget	Act/Est
Base Fee	227,475	227,475	454,950	450,000
Incentive Fee				
Revenue	4,553,347	2,065,933	6,619,280	6,993,519
Benchmark Revenue	4,367,910	1,991,859	6,359,769	5,969,444
2011011111111 TOTOLIU	1,507,510	1,771,037	0,557,707	
Revenue Excess	-	21	-	1,024,075
Incentive Fee **				206,019
-				
Total SMG Management Fee	227,475	227,475	454,950	656,019
=				

^{**} Incentive fee is 20% of the first \$1 million in excess, 25% of remaining capped at base fee amount.



VAN ANDEL ARENA

FINANCIAL STATEMENT FOR THE PERIOD ENDED FEBRUARY 28, 2003

Distribution:

Grand Rapids – Kent County Convention / Arena Authority Robert White Glen Mon Bob Johnson Gary McAneney John Szudzik Richard MacKeigan Chris Machuta



VAN ANDEL ARENA ROLLING FORECAST FISCAL YEAR ENDING JUNE 30, 2003

**************************************	YTD	ROLL	TOTAL FYE	BUDGET FYE	VARIANCE
		ii .	400	126	13
NO. EVENTS	99	40	139		
ATTENDANCE	503,775	261,139	764,914	772,050	(7,136)
DIRECT EVENT INCOME	762,443	508,837	1,271,280	1,124,723	146,557
ANCILLARY INCOME	938,365	424,090	1,362,455	1,302,948	59,507
TOTAL EVENT INCOME	1,700,808	932,927	2,633,735	2,427,671	206,064
TOTAL OTHER INCOME	1,242,519	677,093	1,919,612	1,915,000	4,612
TOTAL INCOME	2,943,327	1,610,020	4,553,347	4,342,671	210,676
INDIRECT EXPENSES					
EXECUTIVE	71,438	21,116	92,554	91,525	(1,029)
FINANCE	95,482	72,020	167,502	166,900	(602)
MARKETING	133,726	42,725	176,451	173,800	(2,651)
OPERATIONS	745,439	340,302	1,085,741	1,081,652	(4,089)
BOX OFFICE	81,304	32,324	113,628	118,100	4,472
LUXURY SEATING	75,002	42,834	117,836	116,530	(1,306)
SKYWALK ADMIN	22,785	14,241	37,026	36,700	(326)
OVERHEAD	811,431	511,047	1,322,478	1,317,317	(5,161)
TOTAL INDIRECT EXP.	2,036,607	1,076,609	3,113,216	3,102,524	(10,692)
NET REVENUE ABOVE EXPENSES	906,720	533,411	1,440,131	1,240,147	199,984
LESS ALLOCATION FOR CAPITAL REPLACEMENT	142,369	273,700	414,511	368,700	(45,811)
NET REVENUE ABOVE EXPENSES AFTER CAPITAL	764,351	259,711	1,025,620	871,447	154,173

Comments:

The Arena performed below expectations for the month in comparison to to the original budget, however, consistent with revised expectations in the rolling forecast. The event's hosted during the month consisted mostly of Griffins and Rampage games which are not high revenue producing events for the facility.

General Manager

Director of Finance

VAN ANDEL ARENA FINANCIAL STATEMENT HIGHLIGHTS FOR MONTH ENDED FEBRUARY 28, 2003

The following schedule summarizes operating results for the current month ending and the YTD ending June 30, 2003, compared to budget and to the prior year:

MONTH	February Actual	February Budget	February FY 2002
Number of Events	16	15	16
Attendance	91,354	99,500	110,349
Direct Event Income	\$15,741	\$85,832	\$225,444
Ancillary Income	122,826	133,325	253,997
Other Income	149,367	159,584	182,614
Indirect Expenses	(284,751)	(258,679)	(248,514)
Net Income	\$3,183	\$120,062	\$413,541

YTD	YTD 2003	YTD 2003	YTD 2002
	Actual	Budget	Prior Year
Number of Events Attendance Direct Event Income Ancillary Income	99	90	101
	503,775	532,700	542,326
	\$762,443	\$803,353	\$808,834
	938,365	951,390	1,019,111
Other Income	1,242,519	1,276,672	1,196,258
Indirect Expenses	(2,036,606)	(2,069,937)	(2,068,449)
Net Income	\$906,721	\$961,478	\$955,754
Less Capital	\$142,369	\$273,700	\$46,715
Net Income after Capital	\$764,352	\$687,778	\$909,039

EVENT INCOME

Event income fell below budgeted levels for the month. The Arena hosted no concerts during the month when 2 were expected.

ANCILLARY INCOME

Ancillary income fell below expected levels for the month, however, spending at Griffins games and the Monster Truck events exceeded expected levels. This helped offset some of the shortfall from not hosting a concert for the month.

INDIRECT EXPENSES

Indirect expenses came in higher than expected levels for the month. Most of the overage was due to higher than expected utilities due to colder than average temperatures during the month.

VAN ANDEL ARENA FACILITY STATEMENT OF INCOME PERIOD ENDING 02/28/03

	CURRENT					
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
DURNIT INCOMP						
EVENT INCOME						
DIRECT EVENT INCOME						
RENTAL INCOME	126,124	184,269	282,009	1,234,420	1,223,481	1,255,695
SERVICES INCOME	<110,382>	<98,437>	<56,565>		<420,128>	
TOTAL DIRECT EVENT INCOME	15,741	85,832	225,444	762,443	803,353	808,834
ANCILLARY INCOME						
DOOD & DRIVEDAGE	102 020	100 245	*** ***			
FOOD & BEVERAGE		107,345		778,458	•	810,387
NOVELTY			61,842	131,319		176,819
OTHER ANCILLARY	6,930	8,340	4,360	28,589	27,728	31,905
TOTAL ANCILLARY INCOME	122,826	133,325	253,997	938,365	951,390	1,019,111
TOTAL EVENT INCOME	138,567	219,157	479,441	1,700,809	1,754,743	1,827,945
OTHER OPERATING INCOME	149,367	159,584	182,614	1,242,519	1,276,672	1,196,258
ADJUSTED GROSS INCOME	287,934	378,741	662,055	2,943,327	3,031,415	3,024,203
INDIRECT EXPENSES						
EXECUTIVE	15,810	7,626	7,057	71,438	61,008	61,550
FINANCE	12,257	13,908	13,213	95,482	111,264	108,605
MARKETING	14,038	14,624	19,121	133,726	117,497	129,872
LUXURY SEATING	9,207	9,710	9,608	75,002	77,680	70,588
OPERATIONS	94,556	90,135	73,677	745,439	721,080	725,236
BOX OFFICE	13,367	9,842	9,951	81,304	78,736	79,167
SKYWALK ADMINISTRATION	4,769	3,058	1,957	22,785	24,464	22,797
OVERHEAD				811,431		
INDIRECT EXPENSES			248,514	2,036,606	2,069,937	2,068,449
NET OPERATING INCOME	3,183	120,062	413,541	906,721	961,478	955,754
OTHER EXPENSES						
OTHER EXPENSE (INCOME)	0			142,369		
OTHER EXPENSES	0		0		0	
IET INCOME (LOSS)	3,183		413,541		961,478	
				===========	•	

VAN ANDEL ARENA STATEMENT OF SERVICES INCOME PERIOD ENDING 02/28/03

	CURRENT				YEAR TO DATE			
90	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR		
Advertising Billed	17,614	0	57,057	219,749	0	263,752		
Sponsorship Income	0	0	0	0	0	37,000		
Labor Billed	1,668	1,100	2,700	12,475	12,040	16,538		
Changeover Setup Billed	11,331	8,100	16,025	84,323	76,600	100,852		
Stagehands Billed	17,118	21,600	60,486	338,036	265,800	319,320		
Security Billed	7,266	6,950	26,657	106,855	90,400	140,947		
Ushers & Tix Takers Billed	7,017	8,950	21,968	86,131	79,200	108,869		
Box Office Billed	387	800	2,172	7,203	7,550	10,081		
Ticketing Service Billed	7,042	11,700	47,511	110,679	121,650	163,957		
City Police Fire Billed	1,674	1,344	1,750	7,958	6,384	9,236		
EMT Medical Billed	3,673	2,575	2,925	17,268	7,350	18,185		
Production Materials Billed	0	0	205	0	0	205		
Cleaning Billed	2,975	6,800	16,969	74,325	76,800	92,384		
Insurance Billed	0	0	0	455	0	2,592		
Group Sales Commissions Billed	796	0	0	2,938	0	1,398		
Telephone Billed	1,490	1,550	3,655	22,015	16,760	19,725		
Equipment Rental Billed	0	0	0	770	0	0		
Damages Billed	0	0	0	150	0	0		
Other Production Billed	2,443	7,000	24,422	282,567	156,250	226,954		
TOTAL SERVICE INCOME	82,493	78,469	284,501	1,373,895	916,784	1,531,994		
Advertising Expense	16,175	0	56,941	213,117	0	291,762		
Sponsorship Expenses	0	0	0	0	0	2,800		
Labor Wages	1,417	4,236	2,295	10,603	13,542	14,057		
Contracted Changeover Setup Expense	28,880	27,250	36,599	181,048	148,764	194,285		
Stagehand Wages	16,559	22,932	58,686	361,807	307,224	349,353		
Contracted Security Expense	23,072	22,200	31,406	190,247	137,670	196,661		
Contracted Ushers & T/T Expense	45,700	35,250	42,676	215,548	184,440	208,587		
Ticket Sellers Wages	329	0	1,846	6,123	0	8,569		
Ticket Service Charge Expense	4,302	11,700	40,834	107,757	145,150	155,619		
City Police Fire Expense	1,674	1,344	1,750	7,958	9,134	7,836		
EMT Medical Expense	4,365	3,889	3,046	22,169	16,509	33,626		
Contracted Cleaning Expense	40,068	40,882	40,993	224,185	214,024	221,719		
Insurance Expense	2,680	0	0	11,797	0	2,776		
Allocated Telephone Expense	363	223	925	6,343	4,425			
Production Expense	7,291	7,000	23,069	287,169	156,030	286,507		
TOTAL SERVICE EXPENSE	192,875	176,906	341,066	1,845,872	1,336,912	1,978,856		
NET SERVICE INCOME	<110,382>	<98,437>	<56,565>	<471,976>	<420,128>	<446,861>		
	========				=========	==========		

VAN ANDEL ARENA

STATEMENT OF FINANCIAL POSITION PERIOD ENDING 02/28/03

ASSETS	
CURRENT ASSETS	
CASH	3,645,652
ACCOUNTS RECEIVABLE	1,619,653
PREPAID EXPENSES	142,676
TOTAL CURRENT ASSETS	5,407,981
FIXED ASSETS	
TOTAL ASSETS	5,407,981
	222233222222
LIABILITIES & EQUITY	
CURRENT LIABILITIES	
ACCOUNTS PAYABLE	619,625
ACCRUED EXPENSES	388,740
DEFERRED INCOME	763,827
ADVANCED TIX SALES & DEPOSITS	1,797,777
TOTAL CURRENT LIABILITIES	3,569,969
EQUITY	
FUNDS REMITTED	<1,099,704>
FUNDING RECEIVED	349,254
RETAINED EARNINGS	1,824,109
NET INCOME (LOSS)	764,352
TOTAL EQUITY	1,838,012
	•~
TOTAL LIABILITIES & EQUITY	5,407,981
	=======================================

VAN ANDEL ARENA INDIRECT EXPENSE SUMMARY PERIOD ENDING 02/28/03

	PERIOD		703		10mp	
	ACTUAL	-CURRENT BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Salaries Administration	49,261	47,841	40 109	276 005	202 720	247 707
Part-Time	9,625	2,848	40,108 9,468	376,085 49,723	382,728 23,289	347,707
Wages-Trade	45,373	75,285	79,470	551,637	602,280	46,550
Auto Allowance	777	73,203	0	2,331	002,280	532,754 0
Auto Expense	0	810	777	3,885	6,480	5,971
Taxes & Benefits	29,380	31,364	28,957	235,706	250,912	194,718
Less: Allocation/Reimbursement	<35,511>	<71,668>	<74,098>	<494,541>	<573,344>	<439,968>
TOTAL LABOR COSTS	98,905	86,480	84,682	724,825	692,345	687,731
Contracted Security	18,910	17,083	4,289	145,418	136,664	131,761
Contracted Cleaning	4,196	2,167	0	16,784	17,336	16,139
Other Contracted Services	314	300	308	2,612	2,400	2,722
Travel & Entertainment	962	442	2,032	6,938	3,536	8,066
Corporate Travel	0	625	0	3,395	5,000	602
Meetings & Conventions	5,396	1,083	4,629	6,106	8,664	7,791
Dues & Subscriptions	0	108	14	3,053	864	2,945
Employee Training	0	1,000	122	<70>	8,000	2,501
Miscellaneous Expense	0	0	0	62	0	0
Computer Expense	3,610	5,417	2,149	30,513	43,336	73,825
Professional Fees	2,763	2,167	3,034	20,853	17,336	19,772
Marketing & Advertising	4,837	8,250	10,154	71,708	66,000	72,450
Box Office Expenses	131	0	1,209	982	0	1,257
Small Equipment	0	0	0	972	0	0
Trash Removal	2,987	1,250	2,743	14,298	10,000	10,681
Equipment Rental	1,307	1,300	1,480	12,997	10,400	11,539
Landscaping	0	292	0	0	2,336	3,561
Exterminating	0	333	0	1,733	2,664	1,980
Cleaning	0	450	0	8,739	3,600	2,810
Repairs & Maintenance	7,879	10,666	2,236	56,801	85,328	60,271
Supplies	16,073	15,091	18,320	133,765	120,728	151,869
Bank Service Charges	1,013	1,000	1,964	6,289	8,000	9,058
Insurance	13,815	11,967	15,294	90,922	95,736	88,568
Licenses & Fees	0	0	0	69	0	0
Other Taxes	0	300	0	0	2,400	69
Printing & Stationary	0	1,917	400	5,406	15,336	5,212
Office Supplies	259	1,000	968	10,686	8,000	11,560
Postage	43	1,000	1,450	8,031	8,000	5,516
Parking Expense	2,358	1,592	1,250	14,280	12,736	12,054
Telephone Long Distance	5,097	4,583	4,427	35,282	36,664	33,460
Utilities	79,665	64,566	69,273	478,619	516,528	501,859
Base Fee	18,956	19,500	18,750	151,650	156,000	150,000
Amortization	0	0	0	0	0	5,737
Common Area Expense	<4,229>	<2,875>	<1,736>	<20,205>	<23,000>	<20,218>
Less: Allocated/Reimbursement	<497>	<375>	<925>	<6,909>	•	<4,700>
TOTAL MATERIAL AND SERVICES	185,846	172,199	163,832	1,311,781		1,380,718
TOTAL INDIRECT EXPENSES	284,751	258,679	248,514	2,036,606		2,068,449

SMG - Van Andel Arena & Grand Center Grand Rapids - Kent County Convention/Arena Authority Capital Expenditures & Management Fee Summary Fiscal Year Ending June 30, 2003

CAPITAL IMPROVEMENTS				
_	Budget	Expended	Balance	Project Status
Arena -				
Lobby Duct Painting	35,000	14,140	20,860	Closed
Skywalk Ice Melt System	42,000	20,610	21,390	90% Complete
Terazzo Floor Repair	38,000	11,842	26,158	50% Complete
Banquet Room Refurbishment	25,000		25,000	Open
Hydralic Seating Section	70,000		70,000	Open
Hockey Glass	20,000	16,750	3,250	Closed
Floor Maintenance Equipment	18,500	13,992	4,508	Closed
Security Gate System	120,200	65,035	55,165	70% Complete
Total Arena	368,700	142,369	226,331	•
Grand Center				
Refinish DeVos Stage Floor	50,000		50,000	Open
Cyclorama for DeVos Stage House	12,000		12,000	Open
Total Grand Center	62,000	-	62,000	•
Grand Total Capital Improvements	430,700	142,369	288,331	
	Arena	Grand Center	Total	FY 2002
	Arana	Grand Cantar	Total	EV 2002
	Budget	Budget	Budget	
Net Revenue above Expenses			Duugoi	Act/Est
110t Ito volido do 0 to Expolisos	1,440,131			Act/Est 1,642,788
Benchmark	1,440,131 1,550,000	(272,190)	1,167,941	1,642,788
	1,440,131 1,550,000 (109,869)			
Benchmark	1,550,000 (109,869)	(272,190) (359,972) 87,782	1,167,941 1,190,028	1,642,788 1,043,839
Benchmark Excess	1,550,000 (109,869)	(272,190) (359,972) 87,782	1,167,941 1,190,028	1,642,788 1,043,839
Benchmark Excess	1,550,000 (109,869) ove greater than	(272,190) (359,972) 87,782 n zero)	1,167,941 1,190,028 (22,087)	1,642,788 1,043,839 598,949
Benchmark Excess	1,550,000 (109,869) ove greater than Arena	(272,190) (359,972) 87,782 n zero) Grand Center	1,167,941 1,190,028 (22,087)	1,642,788 1,043,839 598,949 FY 2002
Benchmark Excess Incentive Fee Calculation (Only if about	1,550,000 (109,869) ove greater than Arena Budget	(272,190) (359,972) 87,782 n zero) Grand Center Budget	1,167,941 1,190,028 (22,087) Total Budget	1,642,788 1,043,839 598,949 FY 2002 Act/Est
Benchmark Excess Incentive Fee Calculation (Only if about the Base Fee	1,550,000 (109,869) ove greater than Arena Budget	(272,190) (359,972) 87,782 n zero) Grand Center Budget	1,167,941 1,190,028 (22,087) Total Budget	1,642,788 1,043,839 598,949 FY 2002 Act/Est 450,000
Benchmark Excess Incentive Fee Calculation (Only if about the same of the same	1,550,000 (109,869) ove greater than Arena Budget 227,475	(272,190) (359,972) 87,782 n zero) Grand Center Budget 227,475	1,167,941 1,190,028 (22,087) Total Budget 454,950	1,642,788 1,043,839 598,949 FY 2002 Act/Est
Benchmark Excess Incentive Fee Calculation (Only if about the second of	1,550,000 (109,869) ove greater than Arena Budget 227,475 4,553,347	(272,190) (359,972) 87,782 n zero) Grand Center Budget 227,475	1,167,941 1,190,028 (22,087) Total Budget 454,950	1,642,788 1,043,839 598,949 FY 2002 Act/Est 450,000 6,993,519 5,969,444
Benchmark Excess Incentive Fee Calculation (Only if about the second se	1,550,000 (109,869) ove greater than Arena Budget 227,475 4,553,347	(272,190) (359,972) 87,782 n zero) Grand Center Budget 227,475	1,167,941 1,190,028 (22,087) Total Budget 454,950	1,642,788 1,043,839 598,949 FY 2002 Act/Est 450,000

^{**} Incentive fee is 20% of the first \$1 million in excess, 25% of remaining capped at base fee amount.

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY

INTERIM FINANCIAL STATEMENTS

Eight Months Ended February 28, 2003





ACCOUNTANTS' REPORT

To the Board of Directors
Grand Rapids - Kent County Convention / Arena Authority
Grand Rapids, Michigan

We have compiled the accompanying statements of net assets and cash receipts and disbursements - budget to actual for the operating account and construction accounts of the Grand Rapids - Kent County Convention / Arena Authority for the eight months ended February 28, 2003, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. These statements do not include the cash receipts and disbursements of the Van Andel Arena and Grand Center which are operated by the Authority. The financial statements presented have been prepared on the cash basis of accounting, which is a comprehensive basis of accounting other than U.S. generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Authority's cash receipts and disbursements. Accordingly, these financial statements are not designed for those who are not informed about such matters

March 11, 2003

Grand Rapids, Michigan

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BEENE GARTER LLP
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INTERIM FINANCIAL STATEMENTS



Statement A

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY Statement of Net Assets

February 28, 2003

ASSETS	 NSTRUCTION		OPERATING		TOTAL
Current Assets: Cash and Equivalents - Authority	\$ 44,748,881	\$	1,326,647	\$	46,075,528
Cash and Equivalents - Facility	-		3,620,013		3,620,013
Receivables, Net	-		1,232,040		1,232,040
Prepaid Expenses	-		117,750		117,750
Contract Rights	 		5,737		5,737
Total Current Assets	44,748,881		6,302,187		51,051,068
Noncurrent Assets: Capital Assets:					
Construction in Progress	 56,229,162		3.507		56,232,669
Total Noncurrent Assets	 56,229,162		3.507		56,232,669
TOTAL ASSETS	 100,978,043		6,305,694	_	107,283,737
LIABILITIES					
Current Liabilities:					
Accounts Payable	_		643.033		642.022
Accrued Expenses	-		418,296		643,033 418,296
Advance Ticket Sales	-		1,079,206		1,079,206
Advance Deposits	-		202,952		202,952
Deferred Facility Income	 -	_	441,506		441,506
TOTAL LIABILITIES	-		2,784,993		2,784,993
NET ASSETS					
Invested in Capital Assets	56,229,162		3,507		56,232,669
Fund Balance	 44,748,881		3,517,194		48,266,075
TOTAL NET ASSETS	\$ 100,978,043	\$	3,520,701	\$	104,498,744

Statement B

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY Statement of Cash Receipts and Disbursements - Budget to Actual (Operations) From July 1, 2002 to February 28, 2003

	OPERATING ACCOUNT									
		Facilities (Opera	ations		Capital R	eplace	ment		
		Budget		Actual		Budget	·	Actual		
RECEIPTS										
Facility Operations	\$	2,170,975	\$	1,099,704	\$	-	\$	-		
Parking Revenues		107,772		-		-		-		
Land Lease		-		312,867		-		-		
interest on investments		34,880		15,330		25,120		9,003		
Capital Replacement Reserve Transfer		184,418		-		(184,418)		-		
Miscellaneous Revenue		-		6,000		-		-		
TOTAL RECEIPTS		2,498,045		1,433,901		(159,298)		9,003		
DISBURSEMENTS										
Accounting / Auditing Services		25,635		13,762		-		-		
Insurance - Property and Liability		33,050		3,999		-		-		
Legal Services		33,550		16,778		-		_		
Other Contractual Services		43,000		36,984		_		_		
Facility Management Fees		-		224,228		-		_		
Meeting Expense		890		523		_		-		
Supplies		1,350		161		_		_		
Transfer to Construction Account		1,000,000		1,000,000		_		-		
Sub-total Service Disbursements		1,137,475		1,296,436	_	-		-		
Electricity		727,000		484,271		_		-		
Steam		471,000		285,831		_		_		
Water and Sewer		92,800		46,894		_		_		
Sub-total Utility Disbursements		1,290,800		816,997						
		- ,								
Building Additions and Improvements		-		-		380,200		-		
Facility Equipment Acquisition		-		-		50,500				
Sub-total Capital Disbursements		•		-		430,700		•		
Employee Wages		52,240		34,000		-		-		
Employee Benefits		17,530		10,840		-		-		
Sub-total Payroll Disbursements		69,770		44,840		-		•		
TOTAL DISBURSEMENTS		2,498,045		2,158,272		430,700		•		
Excess / (Deficit) of Funds	\$	_	\$	(724,371)	\$	(589,998)	\$	9,003		
Excess / (Deficit) of Funds	\$			(724,371)	\$	(589,998)	\$	9,003		
Total Net Assets - Beginning of Year		3,000,000		2,418,567		1,236,069		1,817,502		
Total Net Assets - End of Period	\$	3,000,000	\$	1,694,196	\$	646,071	\$	1,826,505		
	Se	e Comments 1 and 2			See	Comments 1 and 2				
						_				

Comment 1: Facilities Operations and Capital Replacement budgets were approved by the GR-KC Convention / Arena Authority at its regularly scheduled meeting on June 26, 2002.

Comment 2: Facilities Operations and Capital Replacement columns include receipts and disbursements processed by the C/AA. SMG receipts and disbursements are reported separately in the Van Andel Arena and Grand Center financial statements prepared by SMG.

Statement C

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY Statement of Cash Receipts and Disbursements - Budget to Actual (Construction) From July 1, 2002 to February 28, 2003

				CONSTRUCT	ION A	CCOUNT	
		Monroe Av	e Relo	ocation	C	onvention Cer	nter Construction
Brasina		Budget		Actual		Budget	Actual
RECEIPTS							
State of Michigan	\$	-	\$		\$	2,138,974	\$ -
City / County Bldg Authority Capital Contrib.		3,071,036		14,574		52,381,302	47,720,426
Transfer from Operating Fund		-		-		1,000,000	1,000,000
Interest on Investments		55,000		40,050		698,455	615,635
TOTAL RECEIPTS	}	3,126,036		54,624		56,218,731	49,336,061
DISBURSEMENTS							
Architectural and Engineering Services		1,744,046		-		4,000,000	1,832,367
Construction Material Testing		•		_		600,000	228,806
Construction - GMP Contractor		1,133,925		14,560		47,063,549	45,093,459
Sub-total Contractor Disbursements		2,877,971		14,560		51,663,549	47,154,631
Insurance - Property / Liability		_				E2 220	77.000
Legal Services		10,000		202		53,338	77,660
Owner's Representatives		10,000		202		10,000	6,207
Other Contractual Services		238,065		-		270,870	181,038
Sub-total Service Disbursements		248,065		202		4,215,724	286,861
		240,000		202		4,549,932	551,765
Advertising / Promotion / Publicity		•		-		2,500	_
Supplies		-		-		500	_
Postage / Express		-		_		150	-
Telephone		-		-		2,100	1,554
Sub-total Supplies Disbursements		-		•		5,250	1,554
TOTAL DISBURSEMENTS		3,126,036		14,762	······	56,218,731	47,707,951
						,,	,,
Excess / (Deficit) of Funds	\$	•	\$	39,862	\$	-	\$ 1,628,110
Total Net Assets - Beginning of Year		9,206,790		9,206,790		90,103,282	90,103,282
Total Net Assets - End of Period	\$	9,206,790	\$	9,246,652	\$	90,103,282	\$ 91,731,392
	Se	e Comment			Se	e Comment	

Comment: Convention Center Construction budget was approved by the Grand Rapids - Kent County Convention / Arena Authority at its regularly scheduled meeting on June 26, 2002.



FISCAL SERVICES DEPARTMENT MEMORANDUM

TO:

John Logie

Chair, Convention Arena Authority

FROM:

Robert White

Fiscal Services Director

SUBJECT:

Convention/Arena Authority

DeVos Place Capital Improvement Project Budget

DATE:

March 20, 2003

The attached materials include a Sources and Uses of Funds statement and a project Monthly Cash Balances report. The reports were prepared by Jana Wallace-City Representative with the assistance of Dale Sommers-Owners Representative and Robert White-County Representative. The statements update the project budget, which was originally approved on February 28, 2001.

The original project budget was established at \$219.5 million. This original project budget envisioned the original and continuing facilities master plan. While periodic updates of changes in resources available to the project and adjustments to various line items within "Uses of Funds" category, have been provided to various committees of the Convention/Arena Authority Board, no comprehensive update has been submitted for consideration and approval by the full Authority board.

The significant changes from the original budget may be summarized as follows:

• Sources of Funds - Kent County - In the fall of 2002 the County agreed to provide an additional \$5 million of cash financing to the project budget. In addition it was recognized that the County paid, directly to the Convention Visitors Bureau, \$1 million for marketing services related to the Convention center. This direct payment to the Visitors Bureau was not passed through the Convention/Arena Authority resulting in a \$1 million reduction from the original adopted project budget thereby generating a net \$4 million increase to the construction project.

- Sources of Funds C/AA Operating Reserve Transfers. The original project budget envisioned \$1 million in annual transfers from C/AA operating income to the capital budget over a 10-year fiscal period. Given the time period within which the capital project budget would be completed the C/AA will make four annual transfers of \$1 million each to the capital improvement account.
- Sources of Funds Interest The attached monthly Cash Balance report has been utilized to calculate earned interest and projections of additional interest to accrue to the project over the balance of the construction period. It is expected that interest earnings will add almost \$3.7 million of capital financing monies to the project.
- Sources of Funds- Other The original project budget balanced Sources and Uses by means of adding \$5.8 million to the resources side from, at that time, "Unidentified" parties. This original budgeted "Source of Funds" is now reduced to include only those funds which have been received to date by the Authority.
- Sources of Funds- City Reimbursements Federal Grants. The original project budget envisioned \$8.7 million of federal funding available to support project related activities. A lesser amount is now available to support expenditures incurred by C/AA. The category "City Reimbursements" is established at a funding level of \$3.5 million. The City of Grand Rapids recently dedicated federal funds, slightly in excess of \$7 million, to support convention facility project related expenses, which had previously been authorized by the Convention/ Arena Authority Board. The \$7 million of federal grant funds provided by the City will be used to reimburse the C/AA \$3.5 million for costs previously incurred and apply the remaining \$3.5 million to offset additional costs which would have been incurred by the C/AA as it moves to completion of this project.
- Uses of Funds Construction Manager The original project budgetary allowance of \$169 million remains relatively unchanged at this time.
- Uses of Funds Other Projects These "Owner" related expenses have increased by almost \$3.7 million from original budgetary allowances. The most significant change is attributed to additional A & E fees and unexpected soil/asbestos removal expenditures.
- Use of Funds Contingency The original budget, as adopted, provided \$9.189 million for project contingencies. With over 99% of project construction/acquisition items now bid, the project contingency remains at a balance of \$839,453. While not a significant sum in relation to the overall project budget, it does assure some nominal cushion against additional unexpected project changes which may occur prior to completion of the facilities now under construction.

The co-authors of this report, cited above would recommend adoption of the revised budget as documented in the attached Sources and Uses of Funds Statements.

Cc: Daryl Delabbio Jana Wallace Dale Sommers

GRAND RAPIDS-KENT COUNTY CONVENTION/ARENA AUTHORITY DEVOS PLACE CAPITAL IMPROVEMENT PROJECT SOURCES OF FUNDS STATEMENT MARCH 18, 2003

e e e e e e e e e e e e e e e e e e e	ORIGINAL FEB 2001	AMENDMENTS	AS REVISED MAR 18, 2003	RECEIPTS AS OF FEB 28, 2003	
KENT COUNTY -Bond Proceeds -Cash -In Kind	\$ 86,000,000 1,000,000	\$ 21,595 4,000,000 999,873	\$ 86,021,595 5,000,000 999,873	\$ 77,448,616 - 999,873	
STATE GRANT	65,000,000	•	65,000,000	65,000,000	
GRAND ACTION -Cash	31,048,961	•	31,048,961	r	
-In Kind -Preliminary Design -F F & E (Steelcase)	951,039 1,000,000	1 1	951,039 1,000,000	951,039	
C/AA OPERATING RESERVE TRANSFERS	10,000,000	(6,000,000)	4,000,000	3,000,000	
DDA -Cash -Bond Proceeds	5,000,000	1 1	5,000,000	1 1	
INTEREST -County Bond Proceeds -C/AA Construction Account	1 1	1,362,006 2,304,097	1,362,006 2,304,097	1,343,060 1,669,932	
ОТНЕК	5,800,000	(5,761,746)	38,254	38,254	
CITY REIMBURSEMENTS	1	3,528,884	3,528,884	ı	
FEDERAL GRANTS	8,700,000	(8,700,000)	1	•	
TOTAL RESOURCES	\$ 219,500,000	\$ (8,245,291)	\$ 211,254,709	\$150,450,774	

GRAND RAPIDS-KENT COUNTY CONVENTION/ARENA AUTHORITY DEVOS PLACE CAPITAL IMPROVEMENT PROJECT USES OF FUNDS STATEMENT MARCH 18, 2003

DISBURSEMENTS AS OF FEB 28, 2003	\$ 73,050,443 - 73,050,443		24,846,426	6,461,963	4: 62	\$ 104,358,832
AS REVISED MAR 18, 2003	\$ 168,309,874 1,133,346 169,443,220	18,985,000 4,525,000 1,000,000 3,128,849 2,541,515 592,000 1,951,406 - 944,000 295,303	34,510,073	6,461,963	839,453 839,453	\$211,254,709
AMENDMENTS	\$ 6,504,874 (6,561,654) (56,780)	2,985,000 450,000 - 643,849 2,541,515 (1,308,000) 726,406 (1,000,000)	(970,000) (970,000) 3,663,073	(3,502,037)	(3,730,000) (2,873,000) (2,586,000) 839,453 (8,349,547)	\$ (8,245,291)
ORIGINAL FEB 2001	\$ 161,805,000 7,695,000 169,500,000	16,000,000 4,075,000 1,000,000 2,485,000 1,900,000 1,225,000 944,000 900,000	348,000 970,000 30,847,000	9,964,000	3,730,000 2,873,000 2,586,000 - 9,189,000	\$219,500,000
	CONSTRUCTION MANAGER GMP Contingency	OTHER PROJECTS A & E Fees/Expenses/FT Eng/AE Project Rep Furniture/Fixtures/Food Svc./Kitchen Equip-Cash Furniture/Fixtures/Food Svc./Kitchen Equip-In Kind Phone/Data/Security/CCVT/Theater Rigging Soils/Asbestos Removal Consultants-Security/Phone/Kitchen/Signage Materials/Soils/Environmental Testing CVB Marketing (paid by County) Monroe Right of Way Printing/Legal/Accounting/Leasing	Builders Risk Insurance/Choice One Permits/Fees	MONROE RELOCATION Monroe Avenue Relocation/Sewer	CONTINGENCIES Allowances-Environmental/Asbestos/Signage Owner's Contingency-Direct Billed Escalation/Inflation Other Contingency	TOTAL

CONVENTION / ARENA AUTI SOURCES AND USES OF FUNDS THE MONTHLY CASH BALANCES PF MARCH 18, 2003

	03/05	02/05	01/05	12/04	11/04	10/04	09/04	08/04	07/04	06/04	05/04	04/04	03/04	02/04	01/04	12/03	11/03	10/03	09/03	08/03	07/03	06/03	05/03	04/03	03/03	Prior to 3/03	MONITAGE!
5 36 02 (595)	•	•				•		5	* CT						•				•	•	•		1	3,347,979	5,225,000	\$ 77,448,616	REGERNS
(10) Yes (10) (10)	•	,	ı		7	ı	•				,	(i)	•	•	•						,	1		5,556	13,390	\$ 1,343,060	IS (NIEWESI)
	A Comment of the Comm		3 51					•			•	•					ı d			٠	10,000,000				-	49	CASH & MUERESI
8 8 000000	And the second section of the s	=	3								23	51	•		•				0 27 -							\$ 65,000,000	SW.E
5 28 (100)(100)	Learning to the self like the self self and the self terminal										3,500,000	4,500,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,048,961								\$ 951,039	GRAND ACTION
				:				,							5,000,000							,				\$ 999,873	NAMPON .
5-27000 000	-	,									0 7					1,000,000										\$ 3,000,000	SNInyvedo.

Note 1: Interest calculated at GIC rate 2.20%

Note 3: Interest calculated at 1.30%. Currently A1-P1 investments yield 1.21% - 1.57%. Maxsaver account currently earns 1.31%. Note 2: Bond proceeds of \$5,000,0000 expected in July 2003. \$5,000,000 DDA cash expected in July 2003 per DDA FY04 Priority Pla

Note 4: In-kind support incurred prior to January 1, 2000

Note 5: Includes expenses paid by Grand Action and County prior to 1/1/2000. Does not include \$1,000,000 paid to CVB by the County Note 6: Reconciles with CAA's Construction Fund cash and equivalents as of 2/28/2003 including Grand Action and County in-kind revi

Note 8: Total estimated disbursements as of 3/18/03 are \$211,204,839 including project-related expenses disbursed by Grand Action a

Note 7: Includes \$1,000,000 in-kind contribution of contract furniture from local manufacturer.



Kent County: 1050 Fuller NE Grand Rapids, MI 49503 Hastings, MI 49058 Tel: 616.456.8661 Fax: 616.235.2355

Barry County: 505 West Apple Street Tel: 616.945.3122 Fax: 616.945.5991

Ionia County: 215 West Main Street Ionia, MI 48846 Tel: 616.527.0820 Fax: 616.522.0484

Montcalm County: 615 North State Street Stanton, MI 48888 Tel: 989.831.9110 Fax: 989.831.8285

February 5, 2003

Van Andel Arena 130 West Fulton Grand Rapids, MI 49503

Dear Richard MacKiegan:

The American Red Cross is a humanitarian organization, led by volunteers and guided by its Congressional Charter and the Fundamental Principles of the International Red Cross Movement. It is the mission of the American Red Cross to provide relief to victims of disaster and help people prevent, prepare for and respond to emergencies. We do this without government funding by utilizing resources available in the community.

This letter is in regard to our recent telephone conversation about the use of Van Andel Arena and the convention center as possible shelters or service centers in a time of disaster. Many area schools, churches, and facilities have been contacted to be emergency shelters for our community. We would like to know if you would be willing to offer this service as well.

Enclosed you will find copies of the Mass Care Facility Survey and Facility Agreement. If you are interested in pursuing a partnership, please complete these forms and return them as soon as possible. If you are unable to make your facilities available to the Red Cross, or you have any questions, please call me at 456-8661, ext. 3306, or (800) 482-2411, ext. 3306.

Thank you for your time and assistance.

Sincerely,

Rebecca Houghtaling

Disaster Preparedness Specialist West Central Michigan Red Cross

Item VII

GRAND CENTER WEEKLY - YEAR 2003

DATE	EVENT	ROOM	TIME	FUNCTION
WED. MARCH 19	SPORT SHOW	ALL/	7:30A-7:30P	MOVE IN
	THE GIFT OF THE MAGI - BALLET	DV/	8A-5P 6P-11P	WORK CALL REHEARSAL
THUR. MARCH 20	SPORT SHOW	ALL	7:30A-NOON NOON-2:30P 3P-10P	MOVE IN HAND CARRY MOVE IN SHOW
	THE GIFT OF THE MAGI - BALLET	DV/	8A-5P 7:30P-11P	WORK CALL REHEARSAL
FRI. MARCH 21	SPORT SHOW	ALL/	11A-10P	SHOW
	THE GIFT OF THE MAGI - BALLET	DV/	4:30P-6:30P 7:30P-10P	CLASS ON STAGE PERFORMANCE
SAT. MARCH 22	SPORT SHOW	ALL/	9A-9P	SHOW
	THE GIFT OF THE MAGI - BALLET	DV/	4:30P-6:30P 7:30P-10P	CLASS ON STAGE PERFORMANCE
SUN. MARCH 23	SPORT SHOW	ALL/	10A-6P 6P-10P	SHOW MOVE OUT
	THE GIFT OF THE MAGI - BALLET	DV/	11A-12:30P 2P-4P	CLASS ON STAGE PERFORMANCE
MON. MARCH 24	SPORT SHOW	ALL/	8A-5P	MOVE OUT
	THE GIFT OF THE MAGI - BALLET	DV,DOCKS #6,7/	8A-NOON	MOVE OUT
TUES. MARCH 25	THE MAINTENANCE MAN	DV/	8A-4P 5P-6P 7:30P 8P-10:30P 10:30P-12:30A	MOVE IN SOUND CHECK DOORS PERFORMANCE MOVE OUT
WED. MARCH 26	MI ASSOC. FOR THE EDUCATION OF YOUNG CHILDREN	WA,GH/	NOON-8P	MOVE IN
	WOMEN'S SHOW	EH,WH/	8A-9P	MOVE IN
THUR. MARCH 27	MI ASSOC. FOR THE EDUCATION OF YOUNG CHILDREN	WA,GH/ KR,BL,MR/	8A-11A 11:30A-6:30P	MOVE IN CONVENTION
	WOMEN'S SHOW	EH,WH/	8A-NOON 11A 3P-8P	MOVE IN FIRE MARSHALL INSPEC SHOW
FRI. MARCH 28	MI ASSOC. FOR THE EDUCATION OF YOUNG CHILDREN	WA,GH/ KR,BL,MR/	9A-6P	MOVE IN CONVENTION
	WOMEN'S SHOW	EH,WH/	11A-8P	SHOW
	PROGRESSIVE MEETING	DV/	10A-5P	MEETING
SAT. MARCH 29	MI ASSOC. FOR THE EDUCATION OF YOUNG CHILDREN	WA,GH/ KR,BL,MR/	9A-3P 3P-7P	CONVENTION MOVE OUT
	WOMEN'S SHOW	EH,WH/ LOWER T BETWEEN HALLS/	10A-8P 8P-10P	SHOW EXHIBITOR PARTY
SUN. MARCH 30	WOMEN'S SHOW	EH,WH/	NOON-5P 5P-MID	SHOW MOVE OUT
	THE LIVE LAWRENCE WELK SHOW	DV/	8A-NOON 2P 3P-5P 5P-8P	MOVE IN DOORS TO LOBBY PERFORMANCE MOVE OUT
MON. MARCH 31	MICHIGAN GROUND WATER	GH/ KR,MR,BL,BR/	NOON-5P 1P-5P	MOVE IN SEMINAR
TUES. APRIL 1	FIRST REGIONAL ROBOTICS COMPETITION	1/3GH, WA,BL/	8A-6P	MOVE IN
	MI GROUND WATER	GH/ KR,BL,BR/	7A 11A-5:30P 5:30P-7:30P	REGISTRATION CONVENTION MOVE OUT
	GRSO – CLASSICAL IX	DV/	8A-NOON 1P-6P 7:30P-10P	MOVE IN AUDITIONS (QUIET) REHEARSAL
WED. APRIL 2	FIRST REGIONAL ROBOTICS COMPETITION	1/3 GH,WA,BL/	8A-6P	MOVE IN

GRAND CENTER WEEKLY – YEAR 2003

	GRSO – CLASSICAL IX	DV,BR/	3:30P-6P 7:30P-10P	REHEARSAL REHEARSAL	
THURS. APRIL 3	FIRST REGIONAL ROBOTICS COMPETITION	BL/ 1/3 GH,WA,BL/	7A-8A 8A-10A 10A-5:30P	STAFF BREAKFAST STUDENTS ARRIVE REHEARSAL	
	GRSO – CLASSICAL IX	DV,BR/	7P-9:30P	REHEARSAL	
FRI. APRIL 4	FIRST REGIONAL ROBOTICS COMPETITION	BL/ 1/3 GH,WA,BL/	7A-8A 8A 9A-5P 5P-6P	STAFF BREAKFAST DOORS COMPETITION AWARDS/PIT WORK	
	GRSO – CLASSICAL IX	ORCH. LEVEL/ DV,BR/	6:45P 7P-7:30P 7:30P 8P-10P	OPEN TO ORCH. LEVEL UPBEAT OPEN TO SEATING PERFORMANCE	
SAT. APRIL 5	FIRST REGIONAL ROBOTICS COMPETITION	BL/ 1/3 GH,WA,BL/	7A-8A 8A 9A-3P 3P-5P 5P-9P	STAFF BREAKFAST DOORS COMPETITION AWARDS MOVE OUT	
	GRSO – CLASSICAL IX	ORCH. LEVEL/	6:45P 7P-7:30P 7:30P 8P-10P	OPEN TO ORCH. LEVEL UPBEAT OPEN TO SEATING PERFORMANCE	
SUN. APRIL 6	ALISON KRAUSS WITH UNION STATION	DV,BL/	8A-5P 7P 8P-10:30P 10:30P-12:30A	MOVE IN DOORS PERFORMANCE MOVE OUT	
MON. APRIL 7	MI PETROLEUM ASSOC.	GH,EH,WH/	8A-6P	MOVE IN	
TUES. APRIL 8	MI PETROLEUM ASSOC.	GH,EH,WH/	8A-3P 5P-7:30P	MOVE IN EXHIBITS	
WED. APRIL 9	MI PETROLEUM ASSOC.	GH,EH,WH/	10:30A-5:30P	EXHIBITS	
THURS. APRIL 10	MI PETROLEUM ASSOC.	GH,EH,WH/	10:30A-3:30P 4P-7P	EXHIBITS MOVE OUT	
	GRABILL ENTERPRISES	WA/ BL/	8A-6P	MOVE IN	
FRI. APRIL 11	MI PETROLEUM ASSOC.	GH,EH,WH/	8A-NOON	MOVE OUT	
	MI SCHOOL FOOD SERVICE	GH/	NOON-7P	MOVE IN	
	GRABILL ENTERPRISES	WA/ BL/	10A-5P 7P-12:30A	MOVE IN MEETING	
Skil	BLUES CLUES	DV/	8A-5P 6P 7P-8:30P	MOVE IN DOORS PERFORMANCE	
	CITY MEETING	BR/	8A-NOON	MEETING	
SAT. APRIL 12	MI SCHOOL FOOD SERVICE	GH/	8A-10A 11A-2:30P 2:30P-6P	MOVE IN SHOW MOVE OUT	
	GRABILL ENTERPRISES	WA/ EH/ BL/	8A-9A 10A-1A 5P-7P	BREAKFAST MEETING DINNER	
	BLUES CLUES	DV/	10A 11A-12:30P 1P 2P-3:30P 4P 5P-6:30P	DOORS PERFORMANCE DOORS PERFORMANCE DOORS PERFORMANCE	
SUN. APRIL 13	GRABILL ENTERPRISES	WA/ EH/ BL/	8A-9A 9A-NOON	BREAKFAST MEETING	
	BLUES CLUES	DV/	NOON-4P 10A 11A-12:30P 1P 2P-3:30P 3:30P-7:30P	DOORS PERFORMANCE DOORS PERFORMANCE MOVE OUT	

GRAND CENTER WEEKLY – YEAR 2003

MON. APRIL 14	I	T		
TUES. APRIL 15				
WED. APRIL 16				
THURS. APRIL 17				
FRI. APRIL 18	GRSO - SPECIAL	DV/		MOVE IN
SAT. APRIL 19 GRSO – SPECIAL		DV,KR/	8A-1P 2:30P-5:30P 7P 7:30P-10P 10P-MID	MOVE IN REHEARSAL DOORS TO SEATING PERFORMANCE MOVE OUT
SUN. APRIL 20				
MON. APRIL 21				
TUES. APRIL 22	MI SCHOOL BUSINESS OFFICIALS	WA,GH/ KR/	NOON-5P 5P-8P	MOVE IN SET UP
	JUDY COLLINS	DV/	8A-5P 7:30P 8P-10:30P 10:30P-12:30P	MOVE IN DOORS PERFORMANCE MOVE OUT
WED. APRIL 23	MI SCHOOL BUSINESS OFFICIALS	WA,GH/ KR/	8A-12:30P 2P-5P	LATE MOVE IN EXHIBITS
THURS. APRIL 24	MI SCHOOL BUSINESS OFFICIALS	WA,GH/ KR/	11A-2P 2P-6P	EXHIBITS MOVE OUT
=	PINNOCHIO	DV/	8A-9:30A 9:30A 10A-11:10A 11A-12:30P	MOVE IN DOORS PERFORMANCE MOVE OUT
	WORLD DISCOUNT CLUB	EH/		MOVE IN
FRI. APRIL 25	MI SCHOOL BUSINESS OFFICIALS	WA,GH/ KR/	8A-NOON	MOVE OUT
	GVSU EDUCATION DEPART COMMENCEMENT	WA/		MOVE IN DOORS COMMENCEMENT MOVE OUT
	WORLD DISCOUNT CLUB	EH/		SHOW
SAT. APRIL 26	THE MARRIAGE OF FIGARO – OPERA	DV/	8A-8P	MOVE IN
	WORLD DISCOUNT CLUB	EH/		SHOW
SUN. APRIL 27	THE MARRIAGE OF FIGARO – OPERA	DV/	8A-6P 7P-11P	WORK CALL REHEARSAL
	WORLD DISCOUNT CLUB	EH/		SHOW MOVE OUT
MON. APRIL 28	THE MARRIAGE OF FIGARO – OPERA	DV/	8A-6P 7P-11P	WORK CALL REHEARSAL
	SPARTAN STORES	GH,WA/ KR/	7A-5P	MOVE IN
TUES. APRIL 29	THE MARRIAGE OF FIGARO – OPERA	DV/	8A-6P 7P-11P	WORK CALL REHEARSAL
	SPARTAN STORES	GH,WA/ KR/	7A-4P	MOVE IN
WED. APRIL 30	THE MARRIAGE OF FIGARO – OPERA	DV/	8A-6P 7P-11P	WORK CALL OPEN REHEARSAL (600)
	SPARTAN STORES	GH,WA/ KR/	8A-5P	SHOW

VAN ANDEL ARENA WEEKLY

DATE	EVENT	EC	ROOM	TIME	FUNCTION
Wed, Mar 19	Sterling & Reid Bros. Circus	AH/MS	Arena	8:00 AM	Load-in
77 00, 17101 15	Julian Barana			10:00 AM	Health department walk-thru
				3:30 PM	Doors
				4:30P-6:15P	Performance
				6:15P-6:30P	Quick clean
				6:30 PM	Doors
			1	7:30P-9:30P	Performance
				9:30 PM	Load-out
Thur, Mar 20	Griffins vs Manitoba	AH	Arena	10A-12:30P	Team practice
Tilui, Mai 20	Omms vs manicou			6:00 PM	Doors
				7P-9:30P	Hockey game
Fri, Mar 21	Scorpions/Whitesnake	MS	Arena	8:00 AM	Load-in
Fri, Mar 21	Scorpions/ wintesnake	1410	7 HOIL	2:00 PM	Chair set
				4:00 PM	Sound check
				6:00 PM	Doors
				7P-7:30P	Dokken
				7:30P-7:40P	Intermission
				7:40P-9:10P	Whitesnake
				9:10P-9:40P	Intermission
				9:40P-11P	Scorpions
				11:00 PM	Load-out
		TO	D	6:00 AM	Set-up
	Scorpions/Whitesnake	JS	Banquet C/D		Crew catering
				7:30P-8P	Load-in
Sat, Mar 22	Stars on Ice	AH	Arena	8:00 AM	Zamboni driver needed
				11:30 AM	
		:		12P-3P	Lighting focus, fog starting
				2:00 PM	Chair set (200 chairs only)
				3P-4:30P	Bowl closed for practice
	1	}		4:00 PM	Ushers placing flyers on seats
				6:30 PM	Doors
				7:35 PM	Show
				8:40P-9P	Intermission
				9P-10:10P	Show
				10:10 PM	Load-out
	Stars on Ice	JS	Banquet C/D	6:00 AM	Set-up
				7A-8P	Crew catering
	Crossmark/Smuckers	JS	Banquet A	4:00 PM	Set-up
		ļ		6P-7:30P	Banquet
Sun, Mar 23	Griffins vs Houston	MS	Arena	10A-12:30P	Team practice
Dull, Mul 23	Gillians vo lieusien			3:00 PM	Doors
				4P-6:30P	Hockey game
	Griffins	JS	Banquet A/B/C	11:00 AM	Set-up
	Officials		24	1P-2 nd Period	Mickey Redmond Meet-N-Greet
	Kimberly Clark Pharmaceutical	JS	Banquet D	1:00 PM	Set-up
	Kimberly Clark Filatinaceutical	1,0	Danquet	3P-4P	Banquet
Man Man 24	Avoilable	1		1 11	
Mon, Mar 24	Available	AH	Arena	7:00 PM	Event
Tue, Mar 25	Archbishop Desmond Tutu				
	Grand Valley State University	JS	Banquet B	4:00 PM	Set-up Business Management Class
				6P-6:45P	Dusiness Management Class
Wed, Mar 26	Available				

Thum Man 27	Vami	LMC		T 0.00 A M	T and in
Thur, Mar 27	Yanni	MS	Arena	8:00 AM	Load-in
				2:00 PM 4:00 PM	Chair set Closed sound check
		i		6:30 PM	Doors
		İ		7:30 PM	Show begins
				9:00 PM	Intermission (Approximately)
				10:35 PM	Show over/Load-out
	Rotary of Grand Rapids	JS	Banquet A/B	9:30 AM	Set-up
	Rotary of Grand Rapids	133	Danquet A/D	11:30A-1:30P	Luncheon
Fri, Mar 28	Griffins vs Chicago	AH	Arena	10A-12:30P	Team practice
				6:30 PM	Doors
				7:30P-10P	Hockey game
Sat, Mar 29	Rampage vs Chicago	MS	Arena	6:30 PM	Doors
				7:30P-10P	Football game
Sun, Mar 30	Griffins vs Hershey	AH	Arena	10A-12:30P	Team practice
,,				3:00 PM	Doors
				4P-6:30P	Hockey game
				6:30P-7P	Post-game skate
Mon, Mar 31	Available				
Tue, Apr 1	Def Leppard	MS	Arena	7:30 PM	Performance
Wed, Apr 2	Available				
Thur, Apr 3	Available				
Fri, Apr 4	Barney	AH	Arena	7:00 PM	Performance
Sat, Apr 5	Barney	AH	Arena	11:00 AM	Performance
		1		2:30 PM	Performance
Sun, Apr 6	Barney	AH	Arena	1:30 PM	Performance
				5:00 PM	Performance
Mon, Apr 7	WWE	MS	Arena	7:00 PM	Performance
Tue, Apr 8	Available				
Wed, Apr 9	Available				
Thur, Apr 10	Available				
Fri, Apr 11	Available				
Sat, Apr 12	Available				
Sun, Apr 13	Rampage vs New Jersey	AH	Arena	2:00 PM 3:00 PM	Doors Football game
Mon, Apr 14	Available				
Tue, Apr 15	Available				
Wed, Apr 16	Available				
Thur, Apr 17	Available				
Fri, Apr 18	Available		-		
Sat, Apr 19	Rampage vs Arizona	MS	Arena	6:30 PM	Doors
-		IAIO	Aicha	7:30 PM	Football game
Sun, Apr 20	Available				