



Meeting of Board of Directors

Wednesday, March 24, 2004
7:30 a.m. – 9:30 a.m.
Kent County Board Room, 3rd Floor
Grand Rapids, Michigan 49503

A G E N D A

Convention
Arena
Authority

John Logie,
Chairman
Lew Chamberlin
Clif Charles
David Frey
Steven Heacock
Birgit Klohs
Joseph Tomaselli

- | | |
|--|-------------|
| I. Call to Order | |
| II. Approval of February 25, 2004 Minutes | Action |
| III. DeVos Place Construction Update – Erhardt/Hunt | Information |
| IV. Committee Reports | |
| a. Building Committee | Information |
| b. Operations Committee | |
| i. CVB Update | Information |
| c. Finance Committee | |
| i. Approval of Disbursements | Action |
| ii. Approval of SMG Financial Statements | Action |
| iii. Approval of CAA Financial Statement | Action |
| V. SMG Report | Information |
| i. Facilities Calendars | |
| VI. Public Comment | |
| VII. Next Meeting Date: April 28, 2004 | |
| VIII. Adjournment | |



Van Andel Arena
130 Fulton West
Grand Rapids, MI 49503
616.742.6600
Fax 616.742.6197



Grand Center
245 Monroe Ave. NW
Grand Rapids, MI 49503
616.742.6600
Fax 616.742.6590



MINUTES OF THE GRAND RAPIDS-KENT COUNTY CONVENTION/ARENA AUTHORITY BOARD OF DIRECTORS MEETING Wednesday, February 25, 2004

I. Call to Order

Chairman John Logie called the meeting to order at 7:35 a.m. Chairman Logie presided and Secretary-Treasurer Birgit Klohs recorded.

Attendance

Members Present: John Logie, Chairman
Lew Chamberlin
Clif Charles
David Frey
Birgit Klohs
Joseph Tomaselli

Members Absent: Steve Heacock

Staff/Others:	David Czurak	<i>Grand Rapids Business Journal</i>
	Jim Day	Kent County
	Daryl Delabbio	Kent County
	Joe Erhardt	Erhardt/Hunt Joint Venture
	Derek Francis	TV-13
	Jim Gray	CAA Owner Representative
	George Helmstead	CVB
	Kurt Kimball	City of Grand Rapids
	Chris Knape	<i>The Grand Rapids Press</i>
	Jim Koslosky	Gerald R. Ford International Airport
	Rich MacKeigan	SMG
	William Sewall	Erhardt/Hunt Joint Venture
	Dale Sommers	CAA Owner Representative
	Greg Sundstrom	City of Grand Rapids
	Susan Waddell	CAA
	Jana Wallace	City of Grand Rapids
	Richard Wendt	Dickinson Wright
	Robert White	Kent County
	Steven Wilson	CVB
	Tim Wondergem	Wondergem Consulting

II. Farewell Tribute to David Frey

David Frey's four-year term expires February 29, 2004. Mr. Frey was the first person appointed to the CAA Board in 2000 by former Governor Engler. He will continue to serve until a successor is appointed, which is expected to be early March. Mr. Frey has agreed to remain as Chairman of the CAA Building Committee. Mayor Logie praised Mr. Frey for his leadership as co-chairman of Grand Action and added that without David there wouldn't be a new convention center. Mayor Logie recalled that shortly after he took office in 1992, Mr. Frey approached him with proposals for a new arena and convention center. Mayor Logie presented Mr. Frey with a recognition plaque in honor of his service to the CAA Board. Mr. Frey expressed his gratitude for the memento and kind words. Mr. Frey lauded his fellow Grand Action co-chairs, John Canepa and Dick DeVos and said that Grand Action hopes to announce a third

major project this spring. Mr. Frey stated that it is his personal goal to make sure Grand Rapids becomes the best mid-size city in America.

III. Minutes of Prior Meeting

Motion: Ms. Klohs, supported by Mr. Frey, moved to approve the Minutes of the January 28, 2004, meeting of the Authority. Motion carried unanimously.

IV. Airport Service Update

James Koslosky, Director of the Gerald R. Ford International Airport, was invited to the meeting to provide an update on airport services. Mr. Koslosky stated that, since September 11, 2001, the airport industry has been in a state of extreme turmoil. Many mainline legacy carriers are going through or threatening bankruptcy. In addition to threats of terrorism and the hassles of additional security, other contributing factors include SARS, the downturn in economy, the Iraq war, high debt, high operating costs, declining business travel, and competition by low cost carriers. Responses by the mainline legacy carriers have been to renegotiate labor contractors, increase productivity, national layoffs, and demand that airports control costs and freeze capital improvement programs. On the other hand, low-cost carriers are thriving because they serve few communities and do not have international flights. At the local level, three commercial airlines are located within 50 miles of Grand Rapids. Although this works against us, the Grand Rapids market is thriving because of excellent service and competitive fares. The Airport has partnered with local organizations such as the CVB, The Right Place, and Chamber of Commerce to market the facility. Ongoing marketing efforts include air service retention, stimulating air service through the waiver of landing fees, and adding direct flights. Northwest Airlines has recently added direct flights to Orlando, Florida and Houston, Texas. Top priorities include the addition of other markets such as Denver or Salt Lake City and more low-cost carriers.

Mr. Frey inquired about gate capacity for the future. Mr. Koslosky responded that the Airport is updating its master plan and is looking at adding five to seven gates over the next 10 years. The Airport is looking at adding one gate on Concourse B, three to five gates on Concourse A, and a potential concourse to go West. Mr. Frey asked about the timeline for covered parking. Due to security reasons, that project has been put on hold even though it is the number one project identified in the master plan. Mr. Koslosky briefly addressed the issue of leakage, where customers are driving to the Lansing or Muskegon airports because of lower fares. That phenomenon occurs because people from those areas have purchased the lower-priced tickets at the Grand Rapids airport. Leakage in Grand Rapids is 10-12%, while in Lansing it is as high as 45%. In answer to a question about curbside check-in, Mr. Koslosky said that only one carrier provides it because it is too costly.

V. Committee Reports

Building Committee

Mr. Frey reported that punch list work is 98% complete, primary items are exterior and are awaiting suitable weather. Phase 3 foundation work is completed. Temporary wall bracing has been placed to begin backfilling and steel erection. Five of eight structural steel sequences have been set. Detailing and decking work are in process in sequence three and four. Renovation work continues in the Grand Center kitchen area and lower level. Selective demolition is complete in those areas. The exterior east wall of the Grand Center is beginning to receive cosmetic improvements. New window openings are being cut and surface demolition is in process. Design documents are expected next month for DeVos Hall renovation and riverwalk construction.

Operations Committee

Mr. Chamberlin reported that the Committee received several updates. The successful Spies in Disguise program continues on a monthly basis, alternating between the two venues. A mystery shopper will attend an event as a patron to evaluate categories such as the box office, ticket takers, ushers, security, cleanliness, concessions, and parking. The goal of the program is to improve customer service in every department. The upcoming Kenny Chesney concert broke all previous sell-out records in 9 minutes. Ms. Ike distributed event attendance statistics. A significant number of patrons travel from the lakeshore and Kalamazoo/Battle Creek areas.

The Committee recommended approval of a request to allow SMG to purchase up to 30 parking passes for the new DeVos Place® parking ramp at the City and County preferred rate of \$40/month. Should the parking spots be necessary for an event, SMG would relocate its staff to alternative ramps.

Motion: Mr. Frey, supported by Mr. Tomaselli, moved to approve the request of SMG to purchase up to 30 parking passes for the DeVos Place® parking ramp at the rate of \$40 per month. Motion carried unanimously.

Mr. Wilson reported that he was in Cleveland last week to finalize booking a group that will host its convention at DeVos Place® next February. The US Green Council will come to Grand Rapids in mid-April for a major site inspection. Mr. Helmstead reported that 95 conventions have been booked over the next seven years, with 63 tentative bookings in the works. USA Hockey will be in town for a site inspection for its 2005 and 2007 convention. On March 4, the CVB will be bidding for the February 2006 National Farm Union convention. The Michigan Association of Rehabilitation has booked DeVos Place® for its 2005, 2007, 2009, and 2011 conventions. Local hotels are totally booked March 6, as delegates from BPA, Standard Federal, and the Women's Bowlers come to town. Mayor Logie asked Mr. Wilson and Mr. Helmstead to think of ways to celebrate the 100th convention at DeVos Place®.

Finance Committee

Mr. White presented the Finance Committee report.

- a. Approval of Disbursements and Payroll for the Period January 14 – February 13, 2004.

Motion: Mr. Frey, supported by Ms. Klohs, moved to approve payment of disbursements and payroll totaling \$10,634,916.71. Motion carried unanimously.

- b. Approval of SMG Financial Statements for DeVos Place® and Van Andel Arena®

Motion: Mr. Frey, supported by Mr. Charles, moved to approve the SMG Financial Statements for DeVos Place® and the Van Andel Arena® for the period ended January 31, 2004. Motion carried unanimously.

- c. Approval of CAA Preliminary Financial Statements Prepared by Beene Garter LLP

Motion: Ms. Klohs, supported by Mr. Charles, moved to approve the Grand Rapids – Kent County Convention/Arena Authority Financial Statements for the period ended January 31, 2004. Motion carried unanimously.

- d. Approval of 2004 Budget Amendment

Mr. White presented a budget amendment budget to incorporate a proposed income statement in regard to the DeVos Place® parking facility. The parking facility opened on February 23, 2004. The operating

revenue forecast was based on initial limited usage and the number of monthly parking passes issued. The operating expenses were based on information provided by the parking systems director and allocation of electric charges at 2.8% of estimated facility billings.

Motion: Mr. Frey, supported by Mr. Charles, moved to approve the fiscal year 2004 budget amendment as presented. Motion carried unanimously.

e. Directors & Officers Liability Insurance Renewal

Mr. White reported that the current policy of \$10 million limit would expire on April 25, 2004. For renewal, quotes for alternative limits of \$3 million, \$5 million, \$7 million, and \$10 million have been requested. Pricing with deductible amounts of \$5,000, \$10,000, and \$15,000 have also been requested. The renewal proposal will be available in early April. Mr. Logie would like to hold the line on costs by increasing the deductible or lowering the limit. Since the policy expires before the April CAA Board meeting, Mayor Logie gave the Finance Committee authority to approve the policy followed by CAA Board ratification. Mr. White stated he would send a bid tabulation to CAA members before the April Finance Committee meeting.

VI. DeVos Place® Construction Update

Mr. Sewall and Mr. Erhardt reported that the project is proceeding as planned. Foundation and steelwork for the ballroom have been expedited. Subcontractors will begin placing slab on deck for the ballroom floor today. The enclosure subcontractors are working offsite. Mechanical and electrical rough-ins will be complete this spring. The skywalk will be open late fall.

VII. SMG Report

Facilities Calendar

Mr. MacKeigan reported that upcoming events at the Van Andel Arena® include Kid Rock, Kenny Chesney, Alabama, Rod Stewart, Shania Twain, Bette Midler, Rampage, Griffins, NCAA Hockey, Stars on Ice, Monster Trucks, and the Rodeo. DeVos Place® has been extremely busy with the boat show moving out as the Home & Garden Show was moving in.

VIII. Public Comments

None.

IX. Next Meeting Date

The next CAA Board meeting is Wednesday, March 24, 2004.

X. Adjournment

There being no other business, the meeting adjourned at 9:15 a.m.

Birgit M. Klohs, Recording Secretary

**Building Committee Report
To
Grand Rapids-Kent County Convention/Arena Authority**

March 24, 2004

GRAND GALLERY & EXHIBIT HALL

The punch list has been completed, with the exception of some exterior painting items which require suitable weather to complete.

Contract settlement negotiations continue for final change orders and contract close-out with several Phase 2 subcontractors.

PHASE 3

The Ballroom structure progressed well during the month of February. Despite some bad weather, Van Dellen Steel and Ace Erectors completed setting the structure thru sequence 6 (of 8) and completed detailing sequence 3 & 4.

Erhardt Construction's concrete slab on deck for the street level floor began with the first section placed on February 26. This work will continue for the next 6 weeks.

The Ballroom enclosure subcontractors are led by J & L Roofing. J & L has stocked their roofing material onto the upper deck for installation to begin.

The WBE glazing contractor, Vos Glass, has received their exterior framing material and is cutting and fabricating to size. Installation follows the concrete operation. The siding material likewise has been received by Accuform for installation to begin next month.

In the Grand Center, renovation continues, with heavy emphasis on the kitchen. The cooking fume hoods have been installed during the M.E.P. rough-in stage, and now masonry and stud walls thru-out the space have begun.

In the Lower Level, foundations for new elevators have been constructed, and wall systems have progressed to approximately 80% complete. The mechanical rooms are being piped up and planning is ongoing for starting up new equipment in phases for spring cooling needs.

Ceramic tile work has begun in staff locker and restroom areas.

The exterior east elevation of the Grand Center is being upgraded with the addition of window openings and enclosure of the Skywalk Level. These items will continue for several months. Construction of the new interior portion of the Skywalk that runs from the Hotel to the new DeVos Place Grand Gallery has begun.

In DeVos Performing Arts Theater, planning and buy-out of the renovation is in progress. Selective demo and remodel is in process in the promenade area as shows permit. The balance of the renovation will occur during June, July and August.

MEMORANDUM

CITY OF GRAND RAPIDS

DATE: March 11, 2004

TO: Steve Heacock
Grand Rapids - Kent County Convention / Arena Authority
Finance Committee Chair

FROM: Jana M. Wallace *JMW*
Assistant to the City Manager

SUBJECT: Monthly Disbursements Report

Attached for your review are the lists of invoices processed for payment during the most recent period. Expenditures for the period are summarized below.

Dates checks were issued	Operating Fund	Construction Fund
February 27, 2004	\$ 63,087.49	\$ 139,761.81
March 15, 2004	206,947.78	4,061,885.41
Payroll date – 02/19/2004	1,922.63	--
Payroll date – 03/04/2004	2,026.53	--
Disbursements from C/AA Funds	\$ 273,984.43	\$4,201,647.22

Total disbursements for the Grand Rapids - Kent County Convention / Arena Authority during the period February 14 through March 15, 2004, were \$4,475,631.65.

Please call me at 456-4514 if you need additional information.

Attachments

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY

List of Invoices Processed for Payment on March 15, 2004, as Authorized by the Current Bookkeeping Policy

Payee	Amount	Invoice Date	Description of materials acquired / services received
Invoices Submitted by Project Manager			
C Erhardt - Hunt: A Joint Venture	\$ 3,717,108.00	02/29/2004	Progress pmt # 39: Construction - general / masonry / electrical
C GR-KC C/AA Retainage Account	174,696.00	02/29/2004	Retainage for progress payment # 39
C Grainger	47,512.38	02/29/2004	multiple invoices for tools, dollies, shelving, racks, etc.
C J P Gray Consulting Inc	10,735.00	03/05/2004	Project management services - February 2004
C King & MacGregor Environmental, Inc.	155.00	02/25/2004	Professional services - January 2004
C Progressive AE	100,639.03	02/12/2004	Grand Center - Expansion - January 2004
C Sommers, Dale H	11,040.00	02/29/2004	Project management services - February 2004
	<u>\$ 4,061,885.41</u>		Sub-Total - Invoices Submitted by Project Manager

Invoices Submitted by City Fiscal Services			
O Consumers Energy	\$ 1,309.26	02/26/2004	Electrical services for Skywalk - February 2004
O Consumers Energy	31,178.21	02/26/2004	Electrical services for Arena - February 2004
O DTE Energy	21,639.60	02/23/2004	Natural gas services for DeVos Place - Jan 22 - Feb 23, 2004
O Exhibit Design Consultants	133.80	02/23/2004	Award Gift for David Frey
O Grand Rapids City Treasurer	2,890.14	02/24/2004	Water and sewer services for Arena - January 2004
O Grand Rapids City Treasurer	72.59	03/02/2004	Fire protection water line for DeVos Place - Nov - June 2004
O Grand Rapids City Treasurer	48.39	03/02/2004	Fire protection water line for Grand Center - Mar - June 2004
O Grand Rapids City Treasurer	30.25	03/02/2004	Fire protection water line for Grand Center - Mar - June 2004
O Grand Rapids City Treasurer	30.25	03/02/2004	Fire protection water line for Grand Center - Mar - June 2004
O ICMA Retirement Corporation - 401A	246.00	03/05/2004	Admin mgr's 401A - employer/employee contribs for 03/05/04 payroll
O ICMA Retirement Corporation - 457	250.00	03/05/2004	Admin manager's 457 - employee contrib for 03/05/04 payroll
O Kent County Dept of Public Works	63,900.97	02/29/2004	DeVos Place steam services - February 2004
O Kent County Dept of Public Works	42,569.57	02/29/2004	Arena steam services - February 2004
O Kent County Dept of Public Works	33,327.56	02/29/2004	Grand Center steam services - February 2004
O Kent County Dept of Public Works	3,271.00	02/29/2004	Skywalk steam services - February 2004
O PricewaterhouseCoopers LLP	6,000.00	09/08/2003	Audit of 6/30/2002 period end financial statements
O Rapid Hot Coffee Service	19.20	02/25/2004	Beverages / snacks for February 25, 2004 meeting
O Waddell, Sue	30.99	02/24/2004	Reimbursement to Sue for Cake at 2/25 meeting
	<u>\$ 206,947.78</u>		Sub-Total - Invoices Submitted by City Fiscal Services

Total Invoices Submitted for Payment from Construction Account	<u>\$ 4,061,885.41</u>
Total Invoices Submitted for Payment from Operating Account	<u>\$ 206,947.78</u>
Total Invoices Processed for Payment	<u>\$ 4,268,833.19</u>

C = Convention Center construction related expenses
O = Non-construction / operating expenses
R = Retainage funds for which the Authority serves as fiduciary

List of Invoices Processed for Payment on February 27, 2004, as Authorized by the Current Bookkeeping Policy

Payee		Amount	Invoice Date	Description of materials acquired / services received
Invoices Submitted by Project Manager				
C	Custer Office Environments	\$ 166.95	02/03/2004	Steelecase office table
C	Custer Office Environments	9,727.05	12/10/2003	Steelecase office furniture
C	Materials Testing Consultants Inc	34,039.77	02/11/2004	Construction phase services - January 2004
C	Midstate Security	6,300.00	02/16/2004	Multiple security systems for Convention Center - payment # 14
C	Nextel Communications	128.32	02/06/2004	Owner's representatives cellular phone charges as of 02/06/2004
C	Nichols	33,166.56	12/15/2003	Industrial cleaners and equipment for moving exhibits
C	Nichols	7,152.16	12/29/2003	Industrial cleaners and equipment for moving exhibits
C	Nichols	6,033.10	12/18/2003	Industrial cleaners and equipment for moving exhibits
C	Nichols	5,624.00	01/13/2004	Industrial cleaners and equipment for moving exhibits
C	Nye Uniform	149.00	02/05/2004	Uniforms, shirts, pants, jackets for Maintenance and Operations
C	Nye Uniform	2,883.30	02/13/2004	Uniforms, shirts, pants, jackets for Maintenance and Operations
C	Progressive AE	11,952.46	02/12/2004	DeVos Hall interiors - January 2004
C	Progressive AE	17,100.00	02/12/2004	On-site architect's representative - January 2004
C	Progressive AE	167.44	02/18/2004	Environmental graphics - January 2004
C	Progressive AE	229.70	02/12/2004	Owner requested changes - January 2004; 1 of 2
C	Progressive AE	4,900.00	02/13/2004	Owner requested changes - January 2004; 2 of 2
		<u>\$ 139,719.81</u>	Sub-Total - Invoices Submitted by Project Manager	
Invoices Submitted by City Fiscal Services				
O	Beene Garter LLP	\$ 1,241.00	02/18/2004	Bookkeeping services for period ended February 16, 2004
O	Consumers Energy	18,094.89	02/06/2004	Electrical services for Grand Center - January 2004
O	Consumers Energy	32,102.80	02/06/2004	Electrical services for DeVos Place - January 2004
O	Dickinson Wright PLLC	84.00	01/31/2004	Legal services re Advertising sales agreement-Nov/Dec 2003
C	Dickinson Wright PLLC	42.00	01/31/2004	Legal services re construction manager's agreement - Dec 2003
O	Dickinson Wright PLLC	2,260.00	01/31/2004	Legal services re DeVos Place parking operations - Dec 2003
O	Dickinson Wright PLLC	1,553.00	01/31/2004	Legal services re concession agreement Amway Hotel Corp-Dec 2003
O	Dickinson Wright PLLC	675.00	01/31/2004	Legal services re general matters - December 2003
O	Grand Rapids City Treasurer	1,065.99	02/19/2004	Water and sewer services for Grand Center - 1/20/04 to 2/13/04
O	Grand Rapids City Treasurer	4,630.17	01/13/2004	Water and sewer services for DeVos Place - 1/20/04 to 2/13/04
O	ICMA Retirement Corporation - 401A	250.00	02/20/2004	Admin mgr's 401A - employer/employee contribs for 02/20/04 payroll
O	ICMA Retirement Corporation - 457	246.00	02/20/2004	Admin manager's 457 - employee contrib for 02/20/04 payroll
O	Priority Health	684.64	02/14/2004	Insurance benefits for administrative manager - Feb & March 2004
O	Warner Norcross & Judd LLP	200.00	02/09/2004	Legal services re DeVos Place trademark - January 2004
		<u>\$ 63,129.49</u>	Sub-Total - Invoices Submitted by City Fiscal Services	
		<u>\$ 139,761.81</u>	Total Invoices Submitted for Payment from Construction Account	
		<u>\$ 63,087.49</u>	Total Invoices Submitted for Payment from Operating Account	
		<u>\$ 202,849.30</u>	Total Invoices Processed for Payment	

C = Construction related expenses

O = Operating / non-construction expenses

DEVOS PLACE

DE VOS PLACE

**FINANCIAL STATEMENT
FOR THE PERIOD ENDED FEBRUARY 29, 2004**

Distribution:

Grand Rapids – Kent County Convention / Arena Authority

Robert White

Glen Mon

Bob Johnson

Gary McAneney

John Szudzik

Richard MacKeigan

Chris Machuta



An SMG Managed Facility

DE VOS PLACE
ROLLING FORECAST
FISCAL YEAR ENDING JUNE 30, 2004

	YTD Actual	Roll	TOTAL FYE	BUDGET FYE	VARIANCE
NO. EVENTS	206	139	345	292	53
ATTENDANCE	367,350	193,337	560,687	557,075	3,612
DIRECT EVENT REVENUE	939,202	561,888	1,501,090	1,406,774	94,316
ANCILLARY REVENUE	486,070	278,207	764,277	792,184	(27,907)
TOTAL EVENT REVENUE	1,425,272	840,095	2,265,367	2,198,958	66,409
TOTAL OTHER REVENUE	76,341	79,847	156,188	182,000	(25,812)
TOTAL OPERATING REVENUE	1,501,613	919,942	2,421,555	2,380,958	40,597
INDIRECT EXPENSES					
EXECUTIVE	90,631	31,867	122,498	112,208	(10,290)
FINANCE	109,688	73,389	183,077	198,711	15,634
MARKETING	33,866	38,447	72,313	76,439	4,126
OPERATIONS	369,975	436,882	806,857	799,347	(7,510)
EVENT SERVICES	346,925	423,603	770,528	748,260	(22,268)
BOX OFFICE	50,059	28,785	78,844	81,644	2,800
SALES	97,350	43,688	141,038	133,188	(7,850)
OVERHEAD	1,121,201	737,708	1,858,909	1,829,584	(29,325)
TOTAL OPERATING EXP.	2,219,695	1,814,369	4,034,064	3,979,385	(54,683)
NET REVENUE ABOVE EXPENSES	(718,081)	(894,427)	(1,612,509)	(1,598,427)	(14,086)
CAPITAL					
NET OPERATING REVENUE OVER OPERATING EXPENSES	(718,081)	(894,427)	(1,612,509)	(1,598,427)	(14,086)

Comments:

DeVos Place performed consistent with budget in terms of revenue, however, well ahead of budget in terms of indirect expenses for the month. February was highlighted by 4 out of 5 of the major public shows and two sold out Jerry Seinfeld dates in the Performance Hall.


General Manager


Finance Director

**DE VOS PLACE
FINANCIAL STATEMENT HIGHLIGHTS
FOR MONTH ENDED FEBRUARY 29, 2004**

The following schedule summarizes operating results for the current month ending and the YTD ending June 30, 2004, compared to budget and to the prior year:

MONTH	February Actual	February Budget	February FY 2003
Number of Events	40	36	32
Attendance	159,710	147,600	109,843
Direct Event Income	\$364,940	\$329,753	\$197,146
Ancillary Income	164,171	185,443	94,976
Other Income	6,207	15,166	11,789
Indirect Expenses	(370,480)	(431,200)	(242,486)
Net Income	<u>\$164,838</u>	<u>\$99,162</u>	<u>\$61,425</u>

YTD	YTD 2004 Actual	YTD 2004 Budget	YTD 2003 Prior Year
Number of Events	206	188	236
Attendance	367,350	392,265	295,553
Direct Event Income	\$939,202	\$912,754	\$919,001
Ancillary Income	486,070	562,217	319,324
Other Income	76,341	121,328	68,791
Indirect Expenses	(2,219,695)	(2,537,291)	(1,500,793)
Net Income	<u>(\$718,081)</u>	<u>(\$940,992)</u>	<u>(\$193,677)</u>

Less Capital

Net Income after Capital	<u>(\$718,081)</u>	<u>(\$940,992)</u>	<u>(\$193,677)</u>
--------------------------	--------------------	--------------------	--------------------

EVENT INCOME

Event income came in higher than budget due to the success of the public shows held during the month, as well as, the two sold out Jerry Seinfeld dates held in the Performance Hall.

ANCILLARY INCOME

Ancillary income was down overall, however, up in all categories with the exception of decorating. Spending on decorating has not increased at the same rate as expected, or as we have seen in other areas such as electrical, concessions, and catering.

INDIRECT EXPENSES

Indirect expenses came in under budget for the month. No one expense item was a major contributor to the savings. Utilities do seem to have leveled off, and electric expense continues to come in under budget which is helping offset the higher than expected Steam bills.

DE VOS PLACE
FACILITY STATEMENT OF INCOME
PERIOD ENDING 02/29/04

	-----CURRENT-----			-----YTD-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
EVENT INCOME						

DIRECT EVENT INCOME						
RENTAL INCOME	336,091	324,250	184,037	885,032	854,746	892,234
SERVICES INCOME	28,850	5,503	13,109	54,170	58,008	26,767
TOTAL DIRECT EVENT INCOME	364,940	329,753	197,146	939,202	912,754	919,001
ANCILLARY INCOME						

FOOD & BEVERAGE	57,524	46,458	34,996	146,188	141,956	118,397
NOVELTY	0	750	438	10,953	7,500	11,170
TELECOMMUNICATIONS	0	0	0	0	0	1,747
ELECTRICAL	41,436	25,795	1,856	132,719	124,351	9,147
OTHER ANCILLARY	65,211	112,440	57,685	196,210	288,410	178,862
TOTAL ANCILLARY INCOME	164,171	185,443	94,976	486,070	562,217	319,324
TOTAL EVENT INCOME	529,112	515,196	292,122	1,425,272	1,474,971	1,238,325
OTHER OPERATING INCOME	6,207	15,166	11,789	76,341	121,328	68,791
ADJUSTED GROSS INCOME	535,318	530,362	303,911	1,501,614	1,596,299	1,307,116
INDIRECT EXPENSES						
EXECUTIVE	8,495	9,352	19,314	90,631	74,816	71,814
FINANCE	13,709	16,559	13,608	109,688	132,472	104,758
MARKETING	3,442	6,370	5,886	33,866	50,960	26,457
OPERATIONS	47,188	70,667	41,812	369,975	520,696	266,667
EVENT MANAGEMENT	52,922	71,856	42,328	346,925	472,848	297,934
BOX OFFICE	5,695	6,802	5,459	50,059	54,416	49,088
SALES	9,654	11,100	0	97,350	88,800	0
OVERHEAD	229,374	238,494	114,078	1,121,201	1,142,283	684,075
INDIRECT EXPENSES	370,480	431,200	242,486	2,219,695	2,537,291	1,500,793
NET OPERATING INCOME	164,838	99,162	61,425	<718,081>	<940,992>	<193,677>
OTHER EXPENSES						
NET INCOME (LOSS)	164,838	99,162	61,425	<718,081>	<940,992>	<193,677>
	=====	=====	=====	=====	=====	=====

DE VOS PLACE
STATEMENT OF SERVICES INCOME
PERIOD ENDING 02/29/04

	-----CURRENT-----			-----YEAR TO DATE-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Advertising Billed	1,916	0	0	33,308	0	11,356
Changeover Setup Billed	830	0	0	3,146	0	0
Stagehands Billed	33,290	66,100	34,115	485,589	462,450	436,958
Security Billed	28,515	23,695	17,502	57,619	71,880	50,411
Ushers & Tix Takers Billed	16,115	17,300	14,918	79,815	94,475	86,376
Box Office Billed	2,300	2,500	2,200	11,600	13,100	12,850
Ticketing Service Billed	49,936	34,100	25,106	128,339	116,951	88,160
Utilities Billed	0	0	1,900	825	0	2,200
City Police Fire Billed	5,670	5,050	3,550	14,694	7,900	11,183
Traffic Control Billed	17,265	7,500	4,633	20,243	14,045	6,148
EMT Medical Billed	5,188	3,850	2,965	17,091	15,541	13,468
Cleaning Billed	1,738	0	0	2,669	0	324
Insurance Billed	75	0	718	922	0	2,049
Telephone Billed	7,750	6,125	6,467	16,360	12,175	15,627
Damages Billed	600	0	0	2,976	0	0
Other Production Billed	2,775	0	2,786	17,785	0	22,721
TOTAL SERVICE INCOME	173,963	166,220	116,858	892,982	808,517	759,830
Advertising Expense	1,916	0	0	31,728	0	11,375
Contracted Changeover Setup Expense	0	0	0	1,274	0	0
Allocated Changeover & Setup Expense	3,727	0	0	4,284	0	0
Stagehand Wages	28,550	64,117	32,596	464,386	448,578	420,316
Security Wages	0	23,695	0	0	71,880	0
Contracted Security Expense	27,143	0	17,502	55,238	0	50,416
Ushers & T/T Wages	11,281	12,110	10,443	55,378	66,133	60,463
Ticket Sellers Wages	5,051	3,575	4,469	10,290	11,030	12,761
Ticket Service Charge Expense	7,284	13,640	2,670	39,098	44,292	26,564
City Police Fire Expense	5,670	5,050	3,550	14,694	6,650	10,891
Traffic Control Expense	16,002	11,750	7,763	23,237	25,320	16,013
EMT Medical Expense	4,011	3,850	2,034	13,162	15,341	9,908
Production Materials	0	0	0	492	0	0
Cleaning Wages	0	22,930	18,207	14,146	61,285	88,816
Contracted Cleaning Expense	31,096	0	0	83,568	0	0
Contracted Exhibit Expense	0	0	0	3,000	0	0
Insurance Expense	75	0	75	1,024	0	1,113
Allocated Telephone Expense	1,938	0	1,663	4,090	0	2,730
Damage Expense	356	0	0	2,875	0	0
Production Expense	1,013	0	2,778	16,847	0	21,697
TOTAL SERVICE EXPENSE	145,113	160,717	103,749	838,812	750,509	733,063
NET SERVICE INCOME	28,850	5,503	13,109	54,170	58,008	26,767
	=====	=====	=====	=====	=====	=====

DE VOS PLACE
STATEMENT OF FINANCIAL POSITION
PERIOD ENDING 02/29/04

ASSETS

CURRENT ASSETS

CASH	2,958,943
ACCOUNTS RECEIVABLE	675,473
PREPAID EXPENSES	97,824

TOTAL CURRENT ASSETS	3,732,240
----------------------	-----------

FIXED ASSETS

TOTAL ASSETS	3,732,240
--------------	-----------

=====

LIABILITIES & EQUITY

CURRENT LIABILITIES

ACCOUNTS PAYABLE	1,705,118
ACCRUED EXPENSES	150,326
ADVANCED TIX SALES & DEPOSITS	520,298

TOTAL CURRENT LIABILITIES	2,375,743
---------------------------	-----------

EQUITY

FUNDING RECEIVED	746,217
RETAINED EARNINGS	1,328,362
NET INCOME (LOSS)	<718,081>

TOTAL EQUITY	1,356,497
--------------	-----------

TOTAL LIABILITIES & EQUITY	3,732,240
----------------------------	-----------

=====

DE VOS PLACE
INDIRECT EXPENSE SUMMARY
PERIOD ENDING 02/29/04

	CURRENT			YTD		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Salaries Administration	51,831	81,937	53,106	439,495	655,496	378,442
Part-Time	15,006	11,295	20,048	78,823	90,360	99,391
Wages-Trade	62,482	94,699	64,789	653,029	757,592	587,216
Auto Allowance	1,971	0	1,521	15,767	0	12,167
Auto Expense	150	2,271	0	1,200	18,168	0
Taxes & Benefits	36,433	48,252	30,079	282,652	386,016	229,746
Less: Allocation/Reimbursement	<65,013>	<115,718>	<84,188>	<675,492>	<925,744>	<696,482>
TOTAL LABOR COSTS	102,859	122,736	85,354	795,473	981,888	610,479
Contracted Security	17,856	18,000	4,495	96,416	63,000	43,196
Other Contracted Services	155	183	186	929	1,464	1,532
Travel & Entertainment	329	1,209	<251>	8,337	9,672	3,238
Corporate Travel	0	833	0	2,092	6,664	651
Meetings & Conventions	1,603	9,000	6,667	7,979	23,000	9,763
Dues & Subscriptions	145	42	<534>	4,643	336	846
Employee Training	0	833	0	0	6,664	430
Computer Expense	4,524	5,417	4,766	29,225	43,336	29,371
Professional Fees	3,447	2,625	6,267	39,547	21,000	21,933
Marketing & Advertising	2,132	2,967	1,684	38,695	23,736	6,001
Box Office Expenses	1,043	0	208	1,409	0	344
Small Equipment	0	0	<2,498>	1,482	0	0
Trash Removal	913	3,360	2,158	6,314	17,440	8,956
Equipment Rental	991	500	3,295	6,612	4,000	4,356
Landscaping	0	0	69	0	0	0
Snow Removal	0	0	0	481	0	0
Exterminating	0	1,800	375	1,125	7,200	2,925
Construction Costs	1,527	3,200	0	23,274	25,600	2,511
Repairs & Maintenance	3,659	12,084	6,648	27,149	96,672	48,745
Supplies	5,932	14,667	12,217	68,315	117,336	54,268
Bank Service Charges	1,431	750	760	6,733	6,000	6,092
Insurance	25,110	18,010	16,827	92,613	144,080	75,335
Licenses & Fees	875	0	0	1,905	0	0
Printing & Stationary	0	625	0	1,910	5,000	0
Office Supplies	858	625	1,211	7,474	5,000	4,164
Postage	0	417	6	1,152	3,336	459
Parking Expense	291	2,000	1,321	15,054	16,000	11,760
Telephone Long Distance	1,573	4,375	6,484	57,260	35,000	23,968
Utilities	175,812	185,417	67,480	725,354	717,667	381,134
Base Fee	19,354	19,525	18,956	154,835	156,200	151,650
Less: Allocated/Reimbursement	<1,938>	0	<1,663>	<4,090>	0	<3,313>
TOTAL MATERIAL AND SERVICES	267,621	308,464	157,132	1,424,223	1,555,403	890,314
TOTAL INDIRECT EXPENSES	370,480	431,200	242,486	2,219,695	2,537,291	1,500,793

SMG - Van Andel Arena & DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Capital Expenditures & Management Fee Summary
Fiscal Year Ending June 30, 2004

CAPITAL IMPROVEMENTS

	Budget	Expended	Balance	Project Status
Arena				
Security System Upgrades	30,000		30,000	Open
Phone System Upgrades	15,000		15,000	Open
Ice Deck Cover	100,000	96,542	3,458	Complete
Speaker System - Main Entrance	15,000		15,000	Open
Banquet Room - Interior	25,000		25,000	Open
Total Arena	185,000	96,542	88,458	
DeVos Place				
Total DeVos Place	-	-	-	
Grand Total Capital Improvements	185,000	96,542	88,458	

MANAGEMENT FEE SUMMARY

	Arena Estimate	DeVos Place Estimate	Total Estimate	FY 2003 Act/Est
Net Revenue above Expenses	1,364,937	(1,612,509)	(247,572)	1,349,134
Benchmark	1,599,958	(1,598,427)	1,531	1,206,573
Excess	(235,021)	(14,082)	(249,103)	142,561

Incentive Fee Calculation (Only if above greater than zero)

	Arena Estimate	DeVos Place Estimate	Total Estimate	FY 2003 Act/Est
Base Fee	232,252	232,252	464,504	454,950
Incentive Fee				
Revenue	4,545,517	2,421,555	6,967,072	7,118,841
Benchmark Revenue	4,335,280	2,380,958	6,716,238	6,237,971
Revenue Excess	210,237	40,597	250,834	880,870
Incentive Fee **	-	-	-	176,173
Total SMG Management Fee	232,252	232,252	464,504	631,123

** Incentive fee is 20% of the first \$1 million in excess, 25% of remaining capped at base fee amount.



VAN ANDEL ARENA

FINANCIAL STATEMENT FOR THE PERIOD ENDED FEBRUARY 29, 2004

Distribution:

Grand Rapids – Kent County Convention / Arena Authority
Robert White
Glen Mon
Bob Johnson
Gary McAneney
John Szudzik
Richard MacKeigan
Chris Machuta



An SMG Managed Facility

**VAN ANDEL ARENA
ROLLING FORECAST
FISCAL YEAR ENDING JUNE 30, 2004**

	YTD	ROLL	TOTAL FYE	BUDGET FYE	VARIANCE
NO. EVENTS	86	38	124	133	(9)
ATTENDANCE	465,167	243,208	708,375	752,240	(43,865)
DIRECT EVENT INCOME	671,421	474,455	1,145,876	1,235,522	(89,646)
ANCILLARY INCOME	994,563	429,650	1,424,213	1,591,062	(166,849)
TOTAL EVENT INCOME	1,665,984	904,105	2,570,089	2,826,584	(256,495)
TOTAL OTHER INCOME	1,332,182	643,246	1,975,428	1,915,000	60,428
TOTAL INCOME	2,998,166	1,547,351	4,545,517	4,741,584	(196,067)
INDIRECT EXPENSES					
EXECUTIVE	77,219	33,903	111,122	100,609	(10,513)
FINANCE	104,467	71,225	175,692	190,277	14,585
MARKETING	127,526	69,809	197,335	208,453	11,118
OPERATIONS	721,206	426,538	1,147,744	1,177,421	29,677
BOX OFFICE	68,759	39,697	108,456	114,363	5,907
LUXURY SEATING	56,942	55,990	112,932	117,992	5,060
SKYWALK ADMIN	27,368	10,584	37,952	36,146	(1,806)
OVERHEAD	854,300	435,047	1,289,347	1,332,801	43,454
TOTAL INDIRECT EXP.	2,037,786	1,142,793	3,180,580	3,278,062	97,482
NET REVENUE ABOVE EXPENSES	960,380	404,558	1,364,937	1,463,522	(98,585)
LESS ALLOCATION FOR CAPITAL REPLACEMENT					
NET REVENUE ABOVE EXPENSES AFTER CAPITAL	960,380	404,558	1,364,937	1,463,522	(98,585)

Comments:

The Arena performed consistent with expectations for the month. Utility expense came in higher than anticipated which offset some gains made in event revenue. The highlights of the month include hosting the AHL All-Star Weekend, the first date in the new Barenaked Ladies tour, and a sold out Kid Rock concert which produced the Arena's first six figure food & beverage night.


General Manager


Director of Finance

**VAN ANDEL ARENA
FINANCIAL STATEMENT HIGHLIGHTS
FOR MONTH ENDED FEBRUARY 29, 2004**

The following schedule summarizes operating results for the current month ending and the YTD ending June 30, 2004, compared to budget and to the prior year:

MONTH	February Actual	February Budget	February FY 2003
Number of Events	22	16	16
Attendance	118,876	99,500	91,354
Direct Event Income	\$72,384	\$104,735	\$15,741
Ancillary Income	219,665	167,544	122,826
Other Income	155,670	159,584	149,367
Indirect Expenses	(304,835)	(277,435)	(284,751)
Net Income	<u>\$142,884</u>	<u>\$154,428</u>	<u>\$3,183</u>

YTD	YTD 2004 Actual	YTD 2004 Budget	YTD 2003 Prior Year
Number of Events	86	89	99
Attendance	465,167	491,140	503,775
Direct Event Income	\$671,421	\$841,162	\$762,443
Ancillary Income	994,563	1,092,885	938,365
Other Income	1,332,182	1,276,672	1,242,519
Indirect Expenses	(2,037,786)	(2,187,050)	(2,036,606)
Net Income	<u>\$960,380</u>	<u>\$1,023,669</u>	<u>\$906,721</u>

EVENT INCOME

Event income came in lower than expected. This was due to a shift of events from the original budget when the Disney on Ice fell in February (from Janaury), and the Monster Trucks moved out of February to March. Monster Trucks is a higher revenue producing event.

ANCILLARY INCOME

Ancillary income came in higher than expected during the month. This excess was mainly due to the Kid Rock concert as the Food & Beverage ended up at \$7.94/per head and overall sales with catering exceeded \$100,000 for the first time in Arena history.

INDIRECT EXPENSES

Indirect expenses came in higher than budgeted due to higher than expected utility bills and some computer purchases (overall under budget) made during the month.

VAN ANDEL ARENA
FACILITY STATEMENT OF INCOME
PERIOD ENDING 02/29/04

	-----CURRENT-----			-----YTD-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
EVENT INCOME						

DIRECT EVENT INCOME						
RENTAL INCOME	245,398	213,900	126,124	1,121,309	1,293,700	1,234,420
SERVICES INCOME	<173,013>	<109,165>	<110,382>	<449,888>	<452,538>	<471,976>
TOTAL DIRECT EVENT INCOME	72,384	104,735	15,741	671,421	841,162	762,443
ANCILLARY INCOME						

FOOD & BEVERAGE	196,538	133,554	102,939	854,984	895,532	778,458
NOVELTY	12,934	24,444	12,957	109,837	171,237	131,319
OTHER ANCILLARY	10,192	9,546	6,930	29,742	26,116	28,589
TOTAL ANCILLARY INCOME	219,665	167,544	122,826	994,563	1,092,885	938,365
TOTAL EVENT INCOME	292,049	272,279	138,567	1,665,984	1,934,047	1,700,809
OTHER OPERATING INCOME	155,670	159,584	149,367	1,332,182	1,276,672	1,242,519
ADJUSTED GROSS INCOME	447,719	431,863	287,934	2,998,166	3,210,719	2,943,327
INDIRECT EXPENSES						
EXECUTIVE	9,681	9,758	15,810	77,219	67,564	71,438
FINANCE	13,389	17,232	12,257	104,467	127,356	95,482
MARKETING	13,266	18,886	14,038	127,526	140,908	133,726
LUXURY SEATING	6,922	9,832	9,207	56,942	78,656	75,002
OPERATIONS	111,333	98,117	94,556	721,206	784,936	745,439
BOX OFFICE	10,060	9,531	13,367	68,759	74,998	81,304
SKYWALK ADMINISTRATION	3,627	3,013	4,769	27,368	24,104	22,785
OVERHEAD	136,555	111,066	120,747	854,300	888,528	811,431
INDIRECT EXPENSES	304,835	277,435	284,751	2,037,786	2,187,050	2,036,606
NET OPERATING INCOME	142,884	154,428	3,183	960,380	1,023,669	906,721
OTHER EXPENSES						
OTHER EXPENSE (INCOME)	0	0	0	0	0	142,369
OTHER EXPENSES	0	0	0	0	0	142,369
NET INCOME (LOSS)	142,884	154,428	3,183	960,380	1,023,669	764,352
=====	=====	=====	=====	=====	=====	=====

VAN ANDEL ARENA
STATEMENT OF SERVICES INCOME
PERIOD ENDING 02/29/04

	-----CURRENT-----			-----YEAR TO DATE-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Advertising Billed	12,559	0	17,614	173,316	29,000	219,749
Labor Billed	1,440	1,080	1,668	9,878	10,960	12,475
Changeover Setup Billed	9,295	7,600	11,331	71,992	75,450	84,323
Stagehands Billed	35,057	36,100	17,118	323,177	318,600	338,036
Security Billed	17,571	12,300	7,266	97,984	107,700	106,855
Ushers & Tix Takers Billed	11,314	9,800	7,017	75,178	76,950	86,131
Box Office Billed	581	800	387	5,612	8,550	7,203
Ticketing Service Billed	12,064	19,500	7,042	137,633	151,350	110,679
Utilities Billed	0	0	0	2,000	0	0
City Police Fire Billed	1,306	2,244	1,674	5,534	7,812	7,958
EMT Medical Billed	2,306	2,700	3,673	11,832	12,300	17,268
Cleaning Billed	7,045	7,200	2,975	61,563	73,050	74,325
Insurance Billed	0	0	0	0	0	455
Group Sales Commissions Billed	0	0	796	1,057	0	2,938
Telephone Billed	3,660	2,575	1,490	23,860	21,035	22,015
Equipment Rental Billed	0	0	0	0	0	770
Damages Billed	0	0	0	350	0	150
Other Production Billed	31,127	8,000	2,443	212,888	137,800	282,567
TOTAL SERVICE INCOME	145,324	109,899	82,493	1,213,852	1,030,557	1,373,895
Advertising Expense	12,834	0	16,175	176,443	29,000	213,117
Labor Wages	1,224	918	1,417	8,855	9,775	10,603
Contracted Changeover Setup Expense	44,081	36,150	28,880	167,831	162,832	181,048
Stagehand Wages	50,704	35,103	16,559	335,357	352,857	361,807
Contracted Security Expense	40,264	28,200	23,072	175,661	163,070	190,247
Contracted Ushers & T/T Expense	46,133	39,800	45,700	176,327	192,270	215,548
Ticket Sellers Wages	493	0	329	4,441	0	6,123
Ticket Sellers P/R Taxes Bene	0	0	0	329	0	0
Ticket Service Charge Expense	17,647	19,500	4,302	129,442	180,000	107,757
City Police Fire Expense	1,306	2,244	1,674	7,534	10,370	7,958
EMT Medical Expense	4,326	5,643	4,365	20,258	23,312	22,169
Contracted Cleaning Expense	44,828	42,945	40,068	178,159	215,981	224,185
Insurance Expense	13,712	0	2,680	26,528	0	11,797
Allocated Telephone Expense	1,220	561	363	8,003	5,828	6,343
Production Expense	39,566	8,000	7,291	248,572	137,800	287,169
TOTAL SERVICE EXPENSE	318,337	219,064	192,875	1,663,739	1,483,095	1,845,872
NET SERVICE INCOME	<173,013>	<109,165>	<110,382>	<449,888>	<452,538>	<471,976>
	=====	=====	=====	=====	=====	=====

VAN ANDEL ARENA
STATEMENT OF FINANCIAL POSITION
PERIOD ENDING 02/29/04

ASSETS

CURRENT ASSETS

CASH	4,247,317
ACCOUNTS RECEIVABLE	1,898,627
PREPAID EXPENSES	214,783

TOTAL CURRENT ASSETS	6,360,728
----------------------	-----------

FIXED ASSETS

TOTAL ASSETS	6,360,728
--------------	-----------

LIABILITIES & EQUITY

CURRENT LIABILITIES

ACCOUNTS PAYABLE	706,696
ACCRUED EXPENSES	260,554
DEFERRED INCOME	685,740
ADVANCED TIX SALES & DEPOSITS	3,771,223

TOTAL CURRENT LIABILITIES	5,424,213
---------------------------	-----------

EQUITY

FUNDS REMITTED	<2,550,000>
FUNDING RECEIVED	524,587
RETAINED EARNINGS	2,001,548
NET INCOME (LOSS)	960,380

TOTAL EQUITY	936,515
--------------	---------

TOTAL LIABILITIES & EQUITY	6,360,728
----------------------------	-----------

VAN ANDEL ARENA
INDIRECT EXPENSE SUMMARY
PERIOD ENDING 02/29/04

	-----CURRENT-----			-----YTD-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Salaries Administration	48,508	43,608	49,261	392,518	348,864	376,085
Part-Time	9,928	2,848	9,625	40,355	23,104	49,723
Wages-Trade	82,280	78,186	45,373	534,005	625,488	551,637
Auto Allowance	577	0	777	4,617	0	2,331
Auto Expense	300	835	0	2,400	6,680	3,885
Taxes & Benefits	40,112	33,656	29,380	247,434	269,248	235,706
Less: Allocation/Reimbursement	<70,117>	<61,667>	<35,511>	<462,515>	<494,586>	<494,541>
TOTAL LABOR COSTS	111,588	97,466	98,905	758,814	778,798	724,825
Contracted Security	21,335	19,583	18,910	163,709	156,664	145,418
Contracted Cleaning	2,098	2,167	4,196	23,118	17,336	16,784
Other Contracted Services	349	300	314	2,547	2,400	2,612
Travel & Entertainment	529	1,825	962	6,028	4,100	6,938
Corporate Travel	0	625	0	0	5,000	3,395
Meetings & Conventions	0	3,625	5,396	1,071	8,000	6,106
Dues & Subscriptions	936	208	0	5,704	1,664	3,053
Employee Training	0	1,000	0	2,300	8,000	<70>
Miscellaneous Expense	0	0	0	0	0	62
Computer Expense	11,967	5,417	3,610	40,936	43,336	30,513
Professional Fees	2,255	2,167	2,763	20,991	17,336	20,853
Marketing & Advertising	1,295	8,250	4,837	39,042	66,000	71,708
Box Office Expenses	231	0	131	<237>	0	982
Small Equipment	0	0	0	2,594	0	972
Trash Removal	1,703	1,250	2,987	11,056	10,000	14,298
Equipment Rental	862	1,300	1,307	8,852	10,400	12,997
Landscaping	0	292	0	0	2,336	0
Exterminating	248	333	0	1,733	2,664	1,733
Cleaning	0	450	0	9,083	3,600	8,739
Repairs & Maintenance	5,828	10,666	7,879	52,287	85,328	56,801
Supplies	17,621	15,091	16,073	72,313	120,728	133,765
Bank Service Charges	844	1,000	1,013	6,241	8,000	6,289
Rent Expense	0	0	0	307	0	0
Insurance	15,965	13,699	13,815	82,838	109,592	90,922
Licenses & Fees	72	0	0	72	0	69
Printing & Stationary	0	1,917	0	0	15,336	5,406
Office Supplies	2,461	1,000	259	7,377	8,000	10,686
Postage	3,438	1,000	43	9,925	8,000	8,031
Parking Expense	0	1,592	2,358	15,624	12,736	14,280
Telephone Long Distance	6,253	4,583	5,097	40,619	36,664	35,282
Utilities	82,042	64,150	79,665	528,983	513,200	478,619
Base Fee	19,354	19,525	18,956	154,835	156,200	151,650
Common Area Expense	<3,217>	<2,671>	<4,229>	<22,373>	<21,368>	<20,205>
Less: Allocated/Reimbursement	<1,220>	<375>	<497>	<8,606>	<3,000>	<6,909>
TOTAL MATERIAL AND SERVICES	193,247	179,969	185,846	1,278,972	1,408,252	1,311,781
TOTAL INDIRECT EXPENSES	304,835	277,435	284,751	2,037,786	2,187,050	2,036,606

SMG - Van Andel Arena & DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Capital Expenditures & Management Fee Summary
Fiscal Year Ending June 30, 2004

CAPITAL IMPROVEMENTS

	Budget	Expended	Balance	Project Status
Arena				
Security System Upgrades	30,000		30,000	Open
Phone System Upgrades	15,000		15,000	Open
Ice Deck Cover	100,000	96,542	3,458	Complete
Speaker System - Main Entrance	15,000		15,000	Open
Banquet Room - Interior	25,000		25,000	Open
Total Arena	185,000	96,542	88,458	
DeVos Place				
Total DeVos Place	-	-	-	
Grand Total Capital Improvements	185,000	96,542	88,458	

MANAGEMENT FEE SUMMARY

	Arena Estimate	DeVos Place Estimate	Total Estimate	FY 2003 Act/Est
Net Revenue above Expenses	1,364,937	(1,612,509)	(247,572)	1,349,134
Benchmark	1,599,958	(1,598,427)	1,531	1,206,573
Excess	(235,021)	(14,082)	(249,103)	142,561

Incentive Fee Calculation (Only if above greater than zero)

	Arena Estimate	DeVos Place Estimate	Total Estimate	FY 2003 Act/Est
Base Fee	232,252	232,252	464,504	454,950
Incentive Fee				
Revenue	4,545,517	2,421,555	6,967,072	7,118,841
Benchmark Revenue	4,335,280	2,380,958	6,716,238	6,237,971
Revenue Excess	210,237	40,597	250,834	880,870
Incentive Fee **	-	-	-	176,173
Total SMG Management Fee	232,252	232,252	464,504	631,123

** Incentive fee is 20% of the first \$1 million in excess, 25% of remaining capped at base fee amount.

**Grand Rapids - Kent County
Convention / Arena Authority**

INTERIM FINANCIAL STATEMENTS

Eight Months Ended February 29, 2004



BEENE GARTER LLP

50 MONROE AVE. NW
SUITE 600
GRAND RAPIDS, MI
49503-2679

616.235.5200 PHONE
800.824.7882
616.235.5285 FAX
WWW.BEENEGARTER.COM

ACCOUNTANTS' REPORT

To the Board of Directors
Grand Rapids - Kent County Convention / Arena Authority
Grand Rapids, Michigan

We have compiled the accompanying statements of cash receipts and disbursements - budget to actual for the operating and construction accounts of the Grand Rapids - Kent County Convention / Arena Authority for the eight months ended February 29, 2004, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. These statements do not include the cash receipts and disbursements of the Van Andel Arena and Grand Center which are operated by the Authority. The financial statements presented have been prepared on the cash basis of accounting, which is a comprehensive basis of accounting other than U.S. generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Authority's net assets, cash receipts and cash disbursements. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to the Grand Rapids - Kent County Convention / Arena Authority.

Beene Garter LLP

March 11, 2004
Grand Rapids, Michigan

Big enough to be experts, small enough to careSM

AUDIT, TAX & ADVISORY SERVICES EMPLOYER SUPPORT SERVICES WEALTH MANAGEMENT SERVICES

A MEMBER OF MOORE STEPHENS INTERNATIONAL

INTERIM FINANCIAL STATEMENTS

Statement A

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY Statement of Cash Receipts and Disbursements - Budget to Actual (Operating Accounts) From July 1, 2003 to February 29, 2004

	OPERATING ACCOUNTS			
	Facilities Operations		Capital Replacement	
	Budget	Actual	Budget	Actual
RECEIPTS				
Facility Operations	\$ 1,827,565	\$ 2,550,000	\$ -	\$ -
Land Lease	107,000	71,208	-	-
Interest on Investments	20,000	9,909	12,000	5,819
Capital Replacement Reserve Transfer	930,402	-	(930,402)	-
Miscellaneous Revenue	8,000	18,794	-	-
TOTAL RECEIPTS	2,892,967	2,649,911	(918,402)	5,819
DISBURSEMENTS				
Accounting / Auditing Services	59,245	11,834	-	-
Insurance - Property and Liability	33,595	3,846	-	-
Legal Services	32,000	25,956	-	-
Other Contractual Services	42,000	37,915	-	-
Pedestrian Safety	95,000	-	-	-
Facility Management Fees	-	176,173	-	-
Meeting Expense	890	448	-	-
Supplies	1,000	140	-	-
Transfer to Construction Account	1,000,000	-	-	-
Sub-total Service Disbursements	1,263,730	256,312	-	-
Electricity	1,031,332	484,933	-	-
Natural Gas	-	32,578	-	-
Steam	831,834	473,719	-	-
Water and Sewer	99,300	50,426	-	-
Sub-total Utility Disbursements	1,962,466	1,041,656	-	-
Building Additions and Improvements	-	-	70,000	-
Facility Equipment Acquisition	-	-	115,000	-
Sub-total Capital Disbursements	-	-	185,000	-
Employee Wages	53,300	41,727	-	-
Employee Benefits	17,366	11,772	-	-
Sub-total Payroll Disbursements	70,666	53,499	-	-
TOTAL DISBURSEMENTS	3,296,862	1,351,467	185,000	-
Excess / (Deficit) of Funds	\$ (403,895)	\$ 1,298,444	\$ (1,103,402)	\$ 5,819
Net Assets - Beginning of Year	3,403,895		1,596,704	
Net Assets - End of Year	\$ 3,000,000		\$ 518,302	
	See Comments 1, 2 and 3		See Comments 1, 2 and 3	

Comment 1: Facilities Operations and Capital Replacement budgets were approved by the Convention / Arena Authority at its regularly scheduled meeting on May 28, 2003.

Comment 2: Facilities Operations columns include receipts and disbursements processed by the C/AA. SMG receipts and disbursements are reported separately in the Van Andel Arena and Grand Center financial statements prepared by SMG.

Comment 3: Activity on this statement is represented by the following account:

Authority Operating Account Cash balance as of February 29, 2004 \$ 3,043,703

Statement B

GRAND RAPIDS - KENT COUNTY CONVENTION / ARENA AUTHORITY Statement of Cash Receipts and Disbursements - Budget to Actual (Construction Accounts) From July 1, 2003 to February 29, 2004

	Convention Center Construction		
	Budget	Actual	Retainage
RECEIPTS			
Grand Action	\$ 32,048,961	\$ 18,338,961	\$ -
Downtown Development Authority	10,000,000	10,000,000	-
County of Kent	5,000,000	5,230,492	-
City of Grand Rapids - grant proceeds	3,528,884	-	-
Miscellaneous Revenue	-	175,175	-
Transfer from Operating Fund	1,000,000	-	-
Transfer from Construction Fund	-	-	1,545,802
Interest on Retainage	-	-	28,764
Interest on Investments	397,550	280,589	-
TOTAL RECEIPTS	51,975,395	34,025,217	1,574,566
DISBURSEMENTS			
Architectural and Engineering Services	4,605,255	1,195,932	-
Construction Material Testing	583,610	208,948	-
Construction - GMP Contractor	56,390,602	32,584,957	3,078,101
Sub-total Contractor Disbursements	61,579,467	33,989,837	3,078,101
Transfer to Retainage Account	-	1,545,802	-
Accounting / Auditing Services	-	11,050	-
Insurance - Property / Liability	116,100	116,100	-
Legal Services	7,000	38,511	-
Owner's Representatives	245,000	172,690	-
Other Contractual Services	1,141,035	1,236,869	-
Telephone	2,000	933	-
Sub-total Service Disbursements	1,511,135	1,576,153	-
Facility Equipment Acquisition	-	1,066,599	-
Facility Furniture Acquisition	-	684,156	-
Sub-total Supply Disbursements	-	1,750,755	-
TOTAL DISBURSEMENTS	63,090,602	38,862,547	3,078,101
Excess / (Deficit) of Funds	\$ (11,115,207)	\$ (4,837,330)	\$ (1,503,535)

Net Assets - Beginning of Year 33,271,289
Net Assets - End of Year \$ 22,156,082
See Comments
1 and 2

Comment 1: Convention Center Construction budget was approved by the Grand Rapids - Kent County Convention / Arena Authority at its regularly scheduled meeting on March 26, 2003.

Comment 2: Activity on this statement is represented by the following accounts:

Authority Construction Cash and Equivalents balances as of February 29, 2004

Sweep	\$ 1,347,385
Maxsaver	19,003,838
Investments	12,964,410
Sub-total Authority Construction Cash and Equivalents	33,315,633
Retainage	3,365,482
Total Cash and Equivalents	\$ 36,681,115

DATE	EVENT	EC	ROOM	TIME	FUNCTION
Wed, Mar 17	Griffins vs Toronto	AH	Arena	10:00A-12:30P 6:00 PM 7:00P-9:30P	Teams practice Doors Hockey game
	Grand Valley State University	MW	Banquet C	1:00 PM 6P-7:15P	Set-up Master's class
	Lemire Family	MW	Banquet D	4:30 PM 6P-7P	Set-up Birthday party
Thur, Mar 18	World's Toughest Rodeo	MS	Arena	7:00 AM 10:00 AM 2:00 PM	Dirt load-in Production meeting Chutes set-up
Fri, Mar 19	World's Toughest Rodeo	MS	Arena	10:00 AM 2:00 PM 5:00 PM 6:30 PM 7:30P-9P 9P-9:15P 9:15P-10P	Load-in continues Livestock arrives Contestants arrive Doors First half of show Intermission Second half of show
Sat, Mar 20	World's Toughest Rodeo	AH	Arena	2:00 PM 5:00 PM 6:30 PM 7:30P-9P 9P-9:15P 9:15P-10P 10:00 PM	Livestock arrives Contestants arrive Doors First half of show Intermission Second half of show Load-out
Sun, Mar 21	World's Toughest Rodeo	MS	Arena	8:00 AM	Dirt Load-out
Mon, Mar 22	Available				
Tue, Mar 23	WWE Smackdown	AH	Arena	8:00 AM 2:00 PM 6:30 PM 7:30P-10:30P 10:30 PM	Load-in Chair set Doors Performance Load-out
	WWE Smackdown	MW	Banquet C/D	5:00 AM 6A-9:30P	Set-up Crew catering
Wed, Mar 24	Griffins vs Toronto	TJ	Arena	10:00A-12:30P 6:00 PM 7:00P-9:30P	Teams practice Doors Hockey game
Thurs, Mar 25	Ice maintenance				
Fri, Mar 26	NCAA Men's Hockey	MS	Arena	1:00 PM	Practice
Sat, Mar 27	NCAA Men's Hockey	MS	Arena	12:00 PM 3:30 PM	Hockey game Hockey game
Sun, Mar 28	NCAA Men's Hockey	MS	Arena	1:00 PM	Hockey game
Mon, Mar 29	Griffins	AH	Arena	6:30P-8:30P	Season ticket holder party
Tue, Mar 30	Available				
Wed, Mar 31	Griffins vs Milwaukee	AH	Arena	10:00A-12:30P 6:00 PM 7:00P-9:30P	Teams practice Doors Hockey game
	Griffins	MW	Banquet C	2:00 PM 6P-8P	Set-up T-shirt redemption
Thur, Apr 1	Kenny Chesney	MS	Arena	7:30 PM	Performance
Fri, Apr 2	Griffins vs Chicago	TJ	Arena	10:00A-12:30P 6:30 PM 7:30P-10P	Teams practice Doors Hockey game
	AFLAC	MW	Banquet B	1:00 PM 5P-8P	Set-up Banquet
Sat, Apr 3	Stars on Ice	AH	Arena	7:30 PM	Performance
	Stars on Ice	MW	Banquet B	11:00 AM 4:30P-9:30P	Set-up Catering

Sun, Apr 4	Rampage vs Arizona	TJ	Arena	2:00 PM 3P-5:30P	Doors Football game
Mon, Apr 5	Available				
Tue, Apr 6	Available				
Wed, Apr 7	Available				
Thur, Apr 8	Available				
Fri, Apr 9	Griffins vs San Antonio	AH	Arena	10:00A-12:30P 6:30 PM 7:30P-10P 10:30P-11P	Teams practice Doors Hockey game Post-game skate
Sat, Apr 10	Available				
Sun, Apr 11	Available				
Mon, Apr 12	Available				
Tue, Apr 13	Available				
Wed, Apr 14	Available				
Thur, Apr 15	Available				
Fri, Apr 16	Available				
Sat, Apr 17	Rampage vs Indiana	AH	Arena	6:30 PM 7:30P-10P	Doors Football game
Sun, Apr 18	Available				

DE VOS PLACE WEEKLY - YEAR 2004

DATE	EVENT	ROOM	TIME	FUNCTION	EC	OPERATIONS/CONSTRUCTION
TUES. MARCH 16	CINDERELLA - BALLET	DV DV STAGE	8A-5P 6:30P 7P-10P	WORK CALL PRE-SET REHEARSAL	AK	
	GR SPORT, FISHING & TRAVEL SHOW	EXHIBIT HALL A-C	9:00AM-6:00PM	LOCAL VENDOR AND RV LOAD-IN	KJB	
	INTERNATIONAL FACILITY MANAGEMENT ASSOC. WEST MICH BANQUET	OVERLOOK A-H O A	5:30PM-7:30PM 8A-10A 11A 4P-6P 6P 6:30-7P 7:10P-8P 8:10P-8:35P 8:40P-9:40P 9P-11P	TAXIDERMIST LOAD-IN SMG OPS SET ROOM AGPH LINEN/SET UP AGPH CATERING SET UP DOORS OPEN COCKTAILS DINNER AWARDS/ PRESENTATION TOUR OF FACILITY STRIKE/ ROOM CLEAN UP		
WED. MARCH 17	GR SPORT, FISHING & TRAVEL SHOW	ALL SPACES OVERLOOK MEETING ROOMS GRAND GALLERY	7:30AM-7:30PM 7:30AM-12:00AM 8:00AM-12:00PM 12:00PM-5:00PM EVENING	LOAD-IN TAXIDERMIST LOAD-IN OVERHEAD DOORS ACCESS TO GRAND GALLERY HAND-CARRY/CART ACCESS TO GG STAGE SHOW SET-UP	KJB	
	CINDERELLA - BALLET	DV	8A-5P 6:30P 7P-10P	WORK CALL PRE-SET REHEARSAL	AK	
THUR. MARCH 18	GR SPORT, FISHING & TRAVEL SHOW	ALL SPACES	7:30AM-2:00PM MORNING 3:00PM-10:00PM	LOAD-IN STAGE SHOW REHEARSAL SHOW	KJB	
	CINDERELLA - BALLET	DV DV STAGE	8A-5P 6:30P 7P-10P	WORK CALL PRE-SET REHEARSAL	AK	
FRI. MARCH 19	GR SPORT, FISHING & TRAVEL SHOW	GG C-D ALL SPACES OVERLOOK ??	8:30AM-10:00AM 11:00AM-10:00PM EVENING	ONTARIO TOURIST OUTFITTER BREAKFAST SHOW TAXIDERMIST BANQUET	KJB	
	CINDERELLA - BALLET	DV	7:30A 8:30A-9:15A 9:15A 10A-11A 4:45P-6:15P 6:30P 7P 7:30P-9:30P	PRE-SET COMPANY WARM UP ON STAGE SCHOOL BUSES ARRIVE PERFORMANCE (Act 1 only) COMPANY WARM UP ON STAGE DOORS TO LOBBY DOORS TO SEATING PERFORMANCE SHOW	AK	
SAT. MARCH 20	GR SPORT, FISHING & TRAVEL SHOW	ALL SPACES	9A-9P	COMPANY WARM UP LOBBY OPEN SEATING OPEN PERFORMANCE MEET AND GREET COMPANY WARM UP LOBBY OPEN SEATING OPEN	KJB	
	CINDERELLA - BALLET	DV	11:15A-12:45P 1P 1:30P 2P-4P 4P-4:15P 5:30P-6:15P 6:30P 7P	COMPANY WARM UP LOBBY OPEN SEATING OPEN PERFORMANCE MEET AND GREET COMPANY WARM UP LOBBY OPEN SEATING OPEN	AK	

DE VOS PLACE WEEKLY – YEAR 2004

			ALL SPACES	7:30P-9:30P	PERFORMANCE		
SUN. MARCH 21	GR SPORT, FISHING & TRAVEL SHOW			10:00AM-6:00PM 6:00PM-10:00PM	SHOW MOVE OUT	KJB	
	CINDERELLA – BALLET		DV	11:15A-12:45P 1P 1:30P 2P-4P 4P-8P	COMPANY WARM UP LOBBY OPEN SEATING OPEN PERFORMANCE MOVE OUT	AK	
MON. MARCH 22	GR SPORT, FISHING & TRAVEL SHOW		EHA-C, GA-F	8A-5P	MOVE OUT	KJB	
	NUNSENSE		DV STAGE	1P-5P	IA HOUSE PREP	AK	
TUES. MARCH 23	NUNSENSE		DV/DOCK 3 DV	8A-5P 6:30P 7P 7:30P-9:30P	MOVE IN CONT. LOBBY OPEN SEATING OPEN PERFORMANCE	AK	
	DEQ SOIL EROSION CONFERENCE		EHA, G A-F, O A-H	7A 8A-5P 12P-4P 4:30P-6:30P	REGISTRATION MEETINGS EXHIBITOR MOVE IN RECEPTION	JE	
WED. MARCH 24	NUNSENSE		DV	6:30P 7P 7:30P-9:30P	LOBBY OPEN SEATING OPEN PERFORMANCE	AK	
	DEQ SOIL EROSION CONFERENCE		EHA	7A-5P 5P-8P	CONFERENCE MOVE OUT	JE	
	MI ASSOCIATION OF THE EDUCATION OF YOUNG CHILDREN		EBH-C	12PM-8PM	MOVE IN	KJB	
THUR. MARCH 25	WEST MI WOMEN'S EXPO		EHA	6A 8A-9P	CLIENT MOVE IN EXHIBITOR MOVE IN	JE	
	NUNSENSE		DV	1P 1:30P 2P-4P 6:30P 7P 7:30P-9:30P	LOBBY OPEN SEATING OPEN PERFORMANCE LOBBY OPEN SEATING OPEN PERFORMANCE	AK	
	MI ASSOCIATION OF THE EDUCATION OF YOUNG CHILDREN		EBH-C, GA-F, OA-H	8A-11A 11:30A-6:30P	MOVE-IN CONVENTION	KJB	
FRI. MARCH 26	WEST MI WOMEN'S EXPO		EHA	6A-8:30A 10A-8P 7P	MOVE IN SHOW FASHION SHOW	JE	
	NUNSENSE		DV	7P 7:30P 8P-10P	LOBBY OPEN SEATING OPEN PERFORMANCE	AK	
	MI ASSOCIATION OF THE EDUCATION OF YOUNG CHILDREN		EBH-C, GA-F, OA-H	9A-6P	CONVENTION	KJB	
SAT. MARCH 27	WEST MI WOMEN'S EXPO		EHA	9A 10A-8P 10A-7P 2P	EXHIBITORS ALLOWED IN SHOW BLOOD DRIVE FASHION SHOW	JE	
	NUNSENSE		DV	1P 1:30P 2P-4P 7P 7:30P 8P-10P	LOBBY OPEN SEATING OPEN PERFORMANCE LOBBY OPEN SEATING OPEN PERFORMANCE	AK	
	MI ASSOCIATION OF THE EDUCATION OF YOUNG CHILDREN		EBH-C, GA-F, OA-H	9A-3P 3P-7P	CONVENTION MOVE OUT	KJB	

DE VOS PLACE WEEKLY - YEAR 2004

SUN. MARCH 28	WEST MI WOMEN'S EXPO	EHA	10A 11A-5P 5P-10P	EXHIBITORS ALLOWED IN SHOW MOVE OUT	JE	
	NUNSENSE	DV	2P 2:30P 3P-5P 5P-9P	LOBBY OPEN SEATING OPEN PERFORMANCE MOVE OUT	AK	
	HAIRCO PROGRESSIVE SHOW	DV/DOCK 3 GA-F, OA-H	6A-5P 8A 9A 10A	MOVE IN GG F: MODEL RM LOAD IN PRE-SHOW MTG GENERAL MODEL CALL, MODEL PREP, PRE-SHOW MTG VENDOR MTG	JE	
MON. MARCH 29	HAIRCO PROGRESSIVE SHOW	GA-F, OA-H	11A 3P 6A 7A 7:45A 8A 9A-5P 5P-10P	EXHIBITOR FLOOR LOAD IN CLASSROOM REHEARSALS MODEL PREP EXHIBITOR/STAFF SET UP & ARRIVAL PRE-SHOW BRIEFING EXHIBITS OPEN SHOW HOURS (see work order for detailed classroom schedule) MOVE OUT	JE	
TUES. MARCH 30	MI RURAL WATER ASSOCIATION	EHA	8AM-4PM 5PM-7PM 9A-12P	MOVE IN MEET & GREET HOUSE RESTORE	KJB	
	NUNSENSE	DV	1P-5P 7:30P-10P	MOVE IN REHEARSAL	AK	
	GRSO - CLASSICAL IX	DV/DOCK 3 DV	6A-7:30A 7:30A 8A-11:15A 11:45A-1:30P 1:30P-2:30P	MOVE IN REGISTRATION CONFERENCE LUNCH MOVE OUT	JE	
WED. MARCH 31	MI RURAL WATER ASSOCIATION	EHA	9A-4P	SHOW	KJB	
	GRSO - CLASSICAL IX	DV	3:30P-6P 7:30P-10P	REHEARSAL REHEARSAL	AK	
THURS. APRIL 1	MI RURAL WATER ASSOCIATION	EHA	9a-2p 2p-5p 4P-6P 7:30P-10P	SHOW MOVE OUT MIC HANG REHEARSAL	KB	
	GRSO - CLASSICAL IX	DV	6:45P 7P-7:30P 7:30P 8P-10P	DOORS TO LOBBY UPBEAT DOORS TO SEATING PERFORMANCE	AK	
FRI. APRIL 2	SYSCO SALES MEETING	GA-F		MOVE IN MEETING MOVE OUT	JE	
SAT. APRIL 3	GRSO - CLASSICAL IX	DV	6:45P 7P-7:30P 7:30P 8P-10P 10P-12A	DOORS TO LOBBY UPBEAT DOORS TO SEATING PERFORMANCE MOVE OUT	AK	

DE VOS PLACE WEEKLY – YEAR 2004

DE VOS PLACE WEEKLY - YEAR 2004				
SUN. APRIL 4				
MON. APRIL 5	MI PETROLEUM ASSOCIATION	EHA-B	8a-6p	MOVE IN JE
TUES. APRIL 6	MI PETROLEUM ASSOCIATION	EHA-B	8a-3p 5p-7:30p	MOVE IN SHOW JE
	PACIFIC PRIDE REDEPTION	G F		RECEPTION
WED. APRIL 7	MI PETROLEUM ASSOCIATION	EHA-B, GA-B	10:30a-5:30p	SHOW JE
THURS. APRIL 8	MI PETROLEUM ASSOCIATION	EHA-B, GA-B	10:30a-3p 3p-6p	SHOW MOVE OUT JE
FRI. APRIL 9	MI PETROLEUM ASSOCIATION	EHA-B	8a-12p	MOVE OUT JE
	CITY MANAGER MEETING	OA	8:30A-10:30A	SHOW
SAT. APRIL 10				
SUN. APRIL 11				
MON. APRIL 12	SYSCO FOOD SHOW	EHB-C		MOVE IN JE

GRAND RAPIDS COMPLEX

ARENA

MAR 2004		
17 - WED	SPORTS	[D] (3:00PM)
18 - THU	+ FAMILY S	[C]
19 - FRI	FAMILY S	[C]
20 - SAT	FAMILY S	[C]
21 - SUN	FAMILY S	[C]
22 - MON		
23 - TUE	SPORTS	[D]
24 - WED	SPORTS	[D] (3:00PM)
25 - THU	SPORTS	[D]
26 - FRI	SPORTS	[D]
27 - SAT	SPORTS	[D]
28 - SUN	SPORTS	[D]
29 - MON	IN-HOUSE	[D] (3:00PM)
30 - TUE		
31 - WED	SPORTS	[D] (3:00PM)
APR 2004		
01 - THU	CONCERT	[D]
02 - FRI	SPORTS	[D] (3:00PM)
03 - SAT	FAMILY S	[C]
04 - SUN	SPORTS	[D]
05 - MON		
06 - TUE		
07 - WED		
08 - THU		
09 - FRI	SPORTS	[D]
10 - SAT		
11 - SUN	RELIGION	[T]
12 - MON		
13 - TUE		
14 - WED		
15 - THU		
16 - FRI		
17 - SAT	SPORTS	[D]
18 - SUN		
19 - MON		
20 - TUE		
21 - WED		
22 - THU		
23 - FRI	CONCERT	[T]
24 - SAT	IN-HOUSE	[C]
	CONCERT	[S]
25 - SUN	CONCERT	[T]
26 - MON	MEETINGS	[T]
27 - TUE	MEETINGS	[T]
28 - WED	CONCERT	[T]
29 - THU	CONCERT	[D]
30 - FRI	CONCERT	[T]
MAY 2004		
01 - SAT	SPORTS	[D]
02 - SUN	CONCERT	[T]
03 - MON	CONCERT	[T]
04 - TUE	SPECIAL	[C]
05 - WED	CONCERT	[D]
06 - THU	CONCERT	[T]
07 - FRI	CONCERT	[T]

GRAND RAPIDS COMPLEX

ARENA

MAY 2004

08 - SAT	SPORTS	[D]
09 - SUN	CONCERT	[T]
10 - MON	CONCERT	[T]
11 - TUE	CONCERT	[T]
12 - WED	CONCERT	[T]
13 - THU	CONCERT	[D]
14 - FRI	CONCERT	[S]
	CONCERT	[T]
15 - SAT	CONCERT	[T]
16 - SUN	CONCERT	[D]
17 - MON	CONCERT	[T]
18 - TUE	CONCERT	[T]
19 - WED	CONCERT	[T]
20 - THU	CONCERT	[T]
21 - FRI	SPORTS	[T]
22 - SAT	SPORTS	[T]
23 - SUN		
24 - MON		
25 - TUE		
26 - WED		
27 - THU		
28 - FRI	CONCERT	[T]
29 - SAT	SPORTS	[D]
30 - SUN		
31 - MON		

JUN 2004

01 - TUE		
02 - WED		
03 - THU		
04 - FRI		
05 - SAT		
06 - SUN		
07 - MON		
08 - TUE		
09 - WED		
10 - THU	CONCERT	[T]
11 - FRI	CONCERT	[T]
12 - SAT	+ SPORTS	[T]
13 - SUN	SPORTS	[T]
14 - MON		
15 - TUE		
16 - WED	CONCERT	[T]
17 - THU	CONCERT	[T]
18 - FRI	CONCERT	[T]
19 - SAT		
20 - SUN		
21 - MON		
22 - TUE	CONCERT	[T]
23 - WED		
24 - THU		
25 - FRI		
26 - SAT	CONCERT	[T]
27 - SUN	SPORTS	[T]
28 - MON	CONCERT	[T]
29 - TUE		

GRAND RAPIDS COMPLEX

ARENA

JUN 2004	
30 - WED	CONCERT [T]
JUL 2004	
01 - THU	
02 - FRI	
03 - SAT	
04 - SUN	
05 - MON	
06 - TUE	
07 - WED	CONCERT [B]
08 - THU	CONCERT [T]
09 - FRI	CONCERT [T]
10 - SAT	CONCERT [T]
11 - SUN	CONCERT [T]
12 - MON	
13 - TUE	
14 - WED	
15 - THU	
16 - FRI	
17 - SAT	FAMILY S [T]
18 - SUN	FAMILY S [T]
19 - MON	CONCERT [T]
20 - TUE	
21 - WED	
22 - THU	CONCERT [T]
23 - FRI	
24 - SAT	CONVENTI [C] (11:59PM)
25 - SUN	CONCERT [T]
26 - MON	
27 - TUE	CONCERT [T]
28 - WED	CONCERT [T]
29 - THU	
30 - FRI	
31 - SAT	
AUG 2004	
01 - SUN	CONCERT [T]
02 - MON	
03 - TUE	
04 - WED	
05 - THU	
06 - FRI	
07 - SAT	
08 - SUN	
09 - MON	
10 - TUE	
11 - WED	
12 - THU	
13 - FRI	
14 - SAT	
15 - SUN	
16 - MON	
17 - TUE	
18 - WED	
19 - THU	
20 - FRI	
21 - SAT	

GRAND RAPIDS COMPLEX

ARENA

AUG 2004		
22 - SUN		
23 - MON		
24 - TUE	CONCERT	[T]
25 - WED		
26 - THU	BAQUET	[D]
27 - FRI		
28 - SAT		
29 - SUN		
30 - MON		
31 - TUE		
SEP 2004		
01 - WED		
02 - THU		
03 - FRI		
04 - SAT		
05 - SUN		
06 - MON		
07 - TUE		
08 - WED	CONCERT	[S]
	CONCERT	[T]
09 - THU		
10 - FRI		
11 - SAT	SPORTS	[T]
12 - SUN		
13 - MON		
14 - TUE	CONCERT	[T]
15 - WED		
16 - THU		
17 - FRI		
18 - SAT		
19 - SUN		
20 - MON		
21 - TUE		
22 - WED		
23 - THU	SPORTS	[T]
24 - FRI	CONCERT	[T]
	CONCERT	[S]
25 - SAT	+ FAMILY S	[D]
	- FAMILY S	[S]
26 - SUN	FAMILY S	[D]
	- FAMILY S	[S]
27 - MON	+ FAMILY S	[D]
	FAMILY S	[X]
28 - TUE	+ FAMILY S	[D]
29 - WED	FAMILY S	[D]
30 - THU	FAMILY S	[D]
OCT 2004		
01 - FRI	FAMILY S	[D]
02 - SAT	FAMILY S	[D]
03 - SUN	FAMILY S	[D]
04 - MON		
05 - TUE		
06 - WED		
07 - THU		
08 - FRI		

GRAND RAPIDS COMPLEX

ARENA

OCT 2004		
07 - SAT	CONCERT	[T]
10 - SUN		
11 - MON		
12 - TUE		
13 - WED		
14 - THU		
15 - FRI	SPORTS	[S]
16 - SAT	PUBLIC S	[S]
	CONCERT	[T]
17 - SUN		
18 - MON		
19 - TUE		
20 - WED	SPORTS	[T]
21 - THU	+ FAMILY S	[D]
22 - FRI	FAMILY S	[D]
23 - SAT	FAMILY S	[D]
24 - SUN	- FAMILY S	[D]
25 - MON	- FAMILY S	[D]
26 - TUE	SPORTS	[T]
27 - WED	SPORTS	[T]
28 - THU	CONCERT	[S]
29 - FRI	SPORTS	[T]
	CONCERT	[S]
30 - SAT	SPORTS	[T]
	CONCERT	[S]
31 - SUN		
NOV 2004		
01 - MON		
02 - TUE		
03 - WED		
04 - THU		
05 - FRI	SPORTS	[T]
06 - SAT	SPORTS	[T]
07 - SUN		
08 - MON		
09 - TUE		
10 - WED		
11 - THU		
12 - FRI	SPORTS	[S]
13 - SAT	SPORTS	[T]
14 - SUN		
15 - MON		
16 - TUE	SPORTS	[T]
17 - WED		
18 - THU	SPORTS	[T]
19 - FRI	SPORTS	[T]
20 - SAT	SPORTS	[T]
21 - SUN		
22 - MON		
23 - TUE		
24 - WED		
25 - THU		
26 - FRI	SPORTS	[S]
	SPORTS	[S]
	CONCERT	[T]

GRAND RAPIDS COMPLEX

ARENA

NOV 2004		
27 - SAT		
28 - SUN		
29 - MON		
30 - TUE	CONCERT	[T]
DEC 2004		
01 - WED	CONCERT	[T]
02 - THU	CONCERT	[T]
03 - FRI	SPORTS	[S]
04 - SAT	SPORTS	[S]
05 - SUN		
06 - MON		
07 - TUE		
08 - WED		
09 - THU		
10 - FRI	SPORTS	[T]
11 - SAT	CONCERT	[C]
12 - SUN	CONCERT	[C]
	CONCERT	[S]
13 - MON		
14 - TUE		
15 - WED		
16 - THU		
17 - FRI	SPORTS	[S]
18 - SAT	SPORTS	[S]
	IN-HOUSE	[T] (12:00PM)
19 - SUN	CONCERT	[T]
20 - MON		
21 - TUE		
22 - WED		
23 - THU		
24 - FRI		
25 - SAT		
26 - SUN	SPORTS	[T]
27 - MON		
28 - TUE	SPORTS	[T]
29 - WED	SPORTS	[T]
30 - THU		
31 - FRI	SPORTS	[S]
JAN 2005		
01 - SAT		
02 - SUN		
03 - MON		
04 - TUE		
05 - WED		
06 - THU	+ FAMILY S	[C]
07 - FRI	FAMILY S	[C]
08 - SAT	FAMILY S	[C]
09 - SUN	FAMILY S	[C]
10 - MON	- FAMILY S	[C]
11 - TUE		
12 - WED		
13 - THU		
14 - FRI	SPORTS	[T]
15 - SAT	SPORTS	[T]
16 - SUN		

GRAND RAPIDS COMPLEX

ARENA

JAN 2005	-----	
17 - MON		
18 - TUE	+	FAMILY S [T]
19 - WED		FAMILY S [T]
20 - THU		FAMILY S [T]
21 - FRI		FAMILY S [T]
22 - SAT		FAMILY S [T]
23 - SUN	-	FAMILY S [T]
24 - MON		
25 - TUE		
26 - WED		
27 - THU		FAMILY S [T]
28 - FRI		SPORTS [S]
		SPORTS [T]
29 - SAT		SPORTS [S]
		SPORTS [T]
30 - SUN		FAMILY S [T]
31 - MON		
FEB 2005		
01 - TUE		
02 - WED		SPORTS [T]
03 - THU	+	FAMILY S [T]
04 - FRI		FAMILY S [T]
05 - SAT		FAMILY S [T]
06 - SUN		FAMILY S [T]
07 - MON	-	FAMILY S [T]
08 - TUE		
09 - WED		
10 - THU		CONCERT [T]
11 - FRI		SPORTS [S]
12 - SAT		FAMILY S [T]
13 - SUN		FAMILY S [T]
14 - MON		
15 - TUE		CONCERT [T]
16 - WED		SPORTS [T]
17 - THU		
18 - FRI		SPORTS [T]
		CONCERT [S]
19 - SAT		SPORTS [T]
		CONCERT [S]
20 - SUN		SPORTS [T]
21 - MON		
22 - TUE		
23 - WED		
24 - THU		
25 - FRI		SPORTS [T]
26 - SAT		SPORTS [T]
27 - SUN		SPORTS [T]
28 - MON		
MAR 2005		
01 - TUE		
02 - WED		SPORTS [T]
03 - THU		FAMILY S [T]
04 - FRI		FAMILY S [T]
05 - SAT		FAMILY S [T]
06 - SUN		SPORTS [T]

GRAND RAPIDS COMPLEX

ARENA

MAR 2005

07 - MON

08 - TUE

09 - WED SPORTS [T]

10 - THU

11 - FRI SPORTS [T]

12 - SAT SPORTS [T]

13 - SUN

14 - MON

15 - TUE

16 - WED

17 - THU

18 - FRI SPORTS [T]

19 - SAT SPORTS [T]

20 - SUN SPORTS [T]

21 - MON

22 - TUE

23 - WED + SPORTS [T]

24 - THU SPORTS [T]

25 - FRI SPORTS [T]

26 - SAT SPORTS [T]

27 - SUN - SPORTS [T]

SPORTS [S]

28 - MON

29 - TUE

30 - WED SPORTS [T]

31 - THU