

Agenda

Board of Directors

Friday, March 3, 2023

**** 8:30 a.m. ****

**Kent County Administration Building
300 Monroe, NW • Grand Rapids, MI 49503**

- | | | |
|----|---|----------------|
| 1. | Call to Order | Richard Winn |
| 2. | Oath of Office – Mandy Bolter, Kent County Appointee
Oath of Office – Birgit Klohs, City of Grand Rapids Appointee | |
| 3. | Minutes of February 3, 2023 | Action |
| 4. | Committee Reports | |
| | A. Operations Committee | |
| | B. Finance Committee | |
| | i. Consolidated Financial Statements for Period Ending
January 31, 2023 | Action |
| | ii. ASM Global Financial Statements for Period Ending
January 31, 2023 – DeVos Place® and Van Andel Arena® | Information |
| 5. | 201 Market Closing Task List | Information |
| 6. | Calendar Update from ASM Global | Rich MacKeigan |
| 7. | Public Comment | |
| 8. | Board Member Comments | |
| 9. | Adjournment | |

**** Please note that the start time is approximate. The CAA Operations Committee meeting starts at 8:00AM, followed by the CAA Board meeting. Timing for the CAA Board meeting varies based on how long the Committee meeting takes. ****

**MINUTES OF THE GRAND RAPIDS-KENT COUNTY
CONVENTION/ARENA AUTHORITY
BOARD OF DIRECTORS
300 MONROE AVENUE, NW | GRAND RAPIDS, MI
FRIDAY, FEBRUARY 3, 2023**

Attendance:

Members Present:	Richard Winn, Chairperson Rosalynn Bliss M. Scott Bowen Lew Chamberlin Mike Verhulst	
Members Absent:	Mandy Bolter Birgit Klohs	
Staff/Others:	Andrea Anderson Kathy Bart Kate Berens Tim Gortsema Jen Henkel Mark Hodges Deandre Jones Jennifer Kasper Andy Kursch Chris Machuta Rich MacKeigan Mary Manier Cheri McConomy Brian McVicar Jackie Morse John Rizer Eddie Tadlock Brad Thomas John Van Houten Al Vanderberg Susan Waddell Mark Washington John Weiss Jessica Wood	City of Grand Rapids ASM Global City of Grand Rapids Grand Rapids Griffins ASM Global Grand Rapids Comic-Con Jump Ahead L3C City of Grand Rapids ASM Global ASM Global ASM Global Experience Grand Rapids McConomy Properties, LLC <i>MLive/The Grand Rapids Press</i> ASM Global Progressive AE ASM Global Progressive AE Progressive AE Kent County CAA City of Grand Rapids Dickinson Wright Dickinson Wright

1. Call to Order

Chairperson, Richard Winn, called the meeting to order at 8:45 a.m. Staff recorded the meeting minutes.

2. Oath of Office

The oath of office was administered to Lew Chamberlin, Experience Grand Rapids appointee.

3. Minutes of Prior Meetings

Motion by Mr. Chamberlin, support by Mr. Verhulst, to approve the December 2, 2022, and January 6, 2023, Board Minutes. Motion carried.

4. Committee Reports

A. Operations Committee

Mary Manier provided an overview of the CVB's sales activities and marketing efforts. January was extremely busy for Experience Grand Rapids sales staff. The Sales team attended virtual client meetings, held appointments with 22 planners, attended RCMA, hosted five site visits, attended Connect Midwest and met with 30 meeting planners, and sent 13 RFPs for potential business at DeVos Place®.

B. Finance Committee

- i. Consolidated Financial Statement for Periods Ending November 30, 2022, and December 31, 2022

Motion by Mr. Chamberlin, support by Ms. Bliss, to accept the consolidated financial statements for the periods ending November 30, 2022, and December 31, 2022. Motion carried.

- ii. ASM Global Financial Statements for Periods Ending November 30, 2022, and December 31, 2022 - DeVos Place® and Van Andel Arena®

The financial statements were included as information items.

- iii. Auto Parking System Periodic Reporting

The quarterly report regarding the City/County utilization of discounted DeVos Place® monthly parking passes was included as an information item.

- iv. Kent County Lodging Excise Tax Fund Q3 2022

This financial report is a statement of revenues, expenditures, and changes in fund balance for the Kent County Lodging Excise Tax Fund and was included as an information item.

5. Resolution Authorizing a Second Memorandum of Understanding Between Grand Rapids-Kent County Convention/Arena Authority and the Grand Action Foundation 2.0

Boardmember M. Scott Bowen, supported by Boardmember Rosalynn Bliss, moved the adoption of the following resolution:

WHEREAS, the CAA is an authority created by the City of Grand Rapids (the "City") and the County of Kent (the "County") pursuant to Act 203 of the Public Acts of Michigan of 1999, as amended, for the purpose, in part, of the development and operation of certain facilities including entertainment facilities including a public outdoor amphitheater; and

WHEREAS, GA2.0 is a 501c(3) organization and a Michigan nonprofit corporation formed for civic purposes including gaining private and public support for public facilities including a public outdoor amphitheater; and

WHEREAS, for the past three years the CAA and GA2.0 have worked together with the City and others toward the development, funding and construction of a public outdoor amphitheater to be located at, or in the vicinity of, 201 Market Avenue in the City (the “Amphitheater”); and

WHEREAS, the CAA currently holds the Option to purchase certain real property consisting of approximately 15.8 acres located at 201, 225, 233, 301, and 353 Market Avenue (the “201 Market Property”); and

WHEREAS, the CAA and GA2.0 previously entered into an MOU for the purpose of reaching agreements regarding the development, funding, construction, ownership and operation of the Amphitheater (the “MOU”); and

WHEREAS, the CAA and GA2.0 now wish to enter into a second MOU (the “Second MOU”) for the purpose of reaching an agreement regarding the development of the parcels surrounding, and related to, the Amphitheater.

RESOLVED:

1. That the CAA determines to enter a Second Memorandum of Understanding with GA2.0 in order to further the development of the parcels surrounding and related to the Amphitheater and the Chairperson of the Board is authorized and directed to execute said agreement.

2. That all resolutions or parts of resolutions in conflict herewith shall be, and the same are hereby, rescinded.

RESOLUTION DECLARED ADOPTED.

6. ASM Calendar Update

Mr. MacKeigan provided a calendar update through the end of the calendar year.

7. Public Comment

Deandre Jones, Jump Ahead L3C, stated his organization will be holding career and skill building workshops for local youth and young adults that focus on practical lessons on topics such as politics, housing, financial literacy, and health and wellness.

8. Adjournment

The meeting adjourned at 8:56 a.m.

Susan M. Waddell, Recording Secretary



Consolidated Financial Report
January 31, 2023

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GRAND RAPIDS-KENT COUNTY

CONVENTION / ARENA AUTHORITY

Financial Dashboard
Year-To-Date (7 Months)
January 31, 2023

Van Andel Arena®						
	All Events			Concert		
	Prior Year	Budget	Actual	Prior Year	Budget	Actual
Events	49	45	62	14	17	13
Attendance	253,521	298,500	342,209	101,142	138,000	115,900
Event Income	\$ 3,466,909	\$ 4,121,001	\$ 4,885,683	\$ 1,571,424	\$ 1,731,678	\$ 1,724,514
DeVos Place®						
	All Events			Convention/Trade		
	Prior Year	Budget	Actual	Prior Year	Budget	Actual
Events	199	212	247	52	113	81
Attendance	169,622	309,670	298,489	39,870	121,470	88,029
Event Income	\$ 2,594,785	\$ 3,465,857	\$ 4,206,216	\$ 889,884	\$ 1,875,326	\$ 1,534,026
				Prior Year	Budget	Actual
Operating Income (Loss)				\$ 10,410,692	\$ 648,186	\$ 2,119,193
Capital/Repair/Replacement				(35,959)	(2,179,574)	(2,179,574)
Net - To/(From) on Fund Balance				\$ 10,374,733	\$ (1,531,388)	\$ (60,382) ⁽¹⁾

***NOTES:**

(1) Unrestricted Fund Balance - 6/30/22 \$27,593,825

Grand Rapids-Kent County Convention/Arena Authority

Summary by Facility/Other

Fiscal Year Ending June 30, 2023

FY 2023

	7/1 - 1/31/23			
	Year-to-Date	Roll	Estimate⁽¹⁾	Budget
Van Andel Arena				
Operating - Revenues	\$ 4,885,683	\$ 2,733,295	\$ 7,618,978	\$ 6,642,366
- Expenses - Facilities	(3,032,034)	(2,014,463)	(5,046,497)	(4,858,170)
- Base Management Fees	(108,859)	(82,462)	(191,321)	(191,321)
- Incentive Fee	<u>-</u>	<u>(189,498)</u>	<u>(189,498)</u>	<u>-</u>
Net Operating Income (Loss)	1,744,790	446,872	2,191,662	1,592,875
Parking	314,011	73,819	387,830	387,830
Pedestrian Safety	<u>(21,075)</u>	<u>(43,925)</u>	<u>(65,000)</u>	<u>(65,000)</u>
Net Proceeds (Cost) of VAA	2,037,726	476,766	2,514,492	1,915,705
DeVos Place Convention Center				
Operating - Revenues	4,206,216	2,742,225	6,948,441	6,229,122
- Expenses - Facilities	(4,304,974)	(2,884,793)	(7,189,767)	(7,086,270)
- Base Management Fees	(111,550)	(79,771)	(191,321)	(191,321)
- Incentive Fee	<u>-</u>	<u>(193,144)</u>	<u>(193,144)</u>	<u>-</u>
Net Operating Income (Loss)	(210,308)	(415,483)	(625,791)	(1,048,469)
Parking	797,129	457,792	1,254,921	1,254,921
Pedestrian Safety	<u>-</u>	<u>(36,000)</u>	<u>(36,000)</u>	<u>(36,000)</u>
Net Proceeds (Cost) of DVP	586,821	6,309	593,130	170,452
Other				
Revenues	181,472	(13,472)	168,000	168,000
Expenses	<u>(686,826)</u>	<u>(407,314)</u>	<u>(1,094,140)</u>	<u>(1,094,140)</u>
Net Other	<u>(505,354)</u>	<u>(420,786)</u>	<u>(926,140)</u>	<u>(926,140)</u>
Total Net Proceeds/Operating	2,119,193	62,289	2,181,482	1,160,017
Capital/Repair Expenditures	<u>(2,179,574)</u>	<u>(3,899,426)</u>	<u>(6,079,000)</u>	<u>(6,079,000)</u> ⁽²⁾
Results Net of Capital/Repair Expenditures	\$ (60,382)	\$ (3,837,136)	\$ (3,897,518) ⁽³⁾	\$ (4,918,983)

Notes:

(1) Estimates compiled quarterly through third quarter (March 31) and monthly thereafter.

(2) Includes approved budget amendments to provide for four capital project balances (\$628,900) carried over from FY22 and one capital project (\$1,097,000) pulled forward from FY24 & FY25

(3) At fiscal year end, estimated Unrestricted Fund Balance will total approximately \$23,696,307

Grand Rapids-Kent County Convention/Arena Authority
Administrative - Operating / Capital Replacement Budget
FY 2023 Budget

FY 2023 Eligible Projects:		Budget	Actual 7/1-1/31/23	Roll	Appropriation Lapse
Van Andel Arena®					
	Suite Refresher	350,000		350,000	
	Ice Plant Refrigeration Change	90,000	\$ 64,775	25,225	
	Trash Compactor	50,000		50,000	
	New Condensor Coil	185,000		185,000	
	Custom Air Handler Damper Replacement	110,000	\$ 114,522	(4,522)	
	Total VAA	785,000	179,297	605,703	-
DeVos Place®					
	Projection Theater Upgrades	250,000		250,000	
	Performance Hall LED Lighting	50,000		50,000	
	Roof Replacement - North of Skylight	1,472,000 (2)	943,544	528,456	
	Performance Hall Seating	350,000	1,275	348,725	
	Theater Box Seats	50,000	2,525	47,475	
	Ballroom Lighting & Controls	2,100,000	672,247	1,427,753	
	Trash Compactor	50,000		50,000	
	Total DVP	4,322,000	1,619,591	2,702,409	-
Both Venues					
	Radio System Upgrade	100,000		100,000	
	Small Motor Equipment	60,000	40,662	19,338	
	Computers and Accessories	150,000	114,865	35,135	
	X-Ray Inspection Systems	33,100	33,100	-	
	Total Both Venues	343,100	188,627	154,473	-
Carryover (FY20& FY22) Projects					
DVP	New Sound System	183,788	138,226	45,562	
VAA	Cooling Tower/Condenser Coil	30,000		30,000	
VAA	Wireless Communication Devices	45,000	53,833	(8,833)	
VAA	Suite Refresher	370,112		370,112	
	Total Carryover	628,900 (1)	192,059	436,841	-
Total FY 2023 Capital Budget		\$ 6,079,000	\$ 2,179,574	\$ 3,899,426	\$ -

Note: The FY2023 budget, as adopted, included \$4,353,100 for capital repair/replacement projects

(1) The July monthly financial report included a request to re-appropriate a total of \$628,900 for previous year projects that could not be completed for supply issues

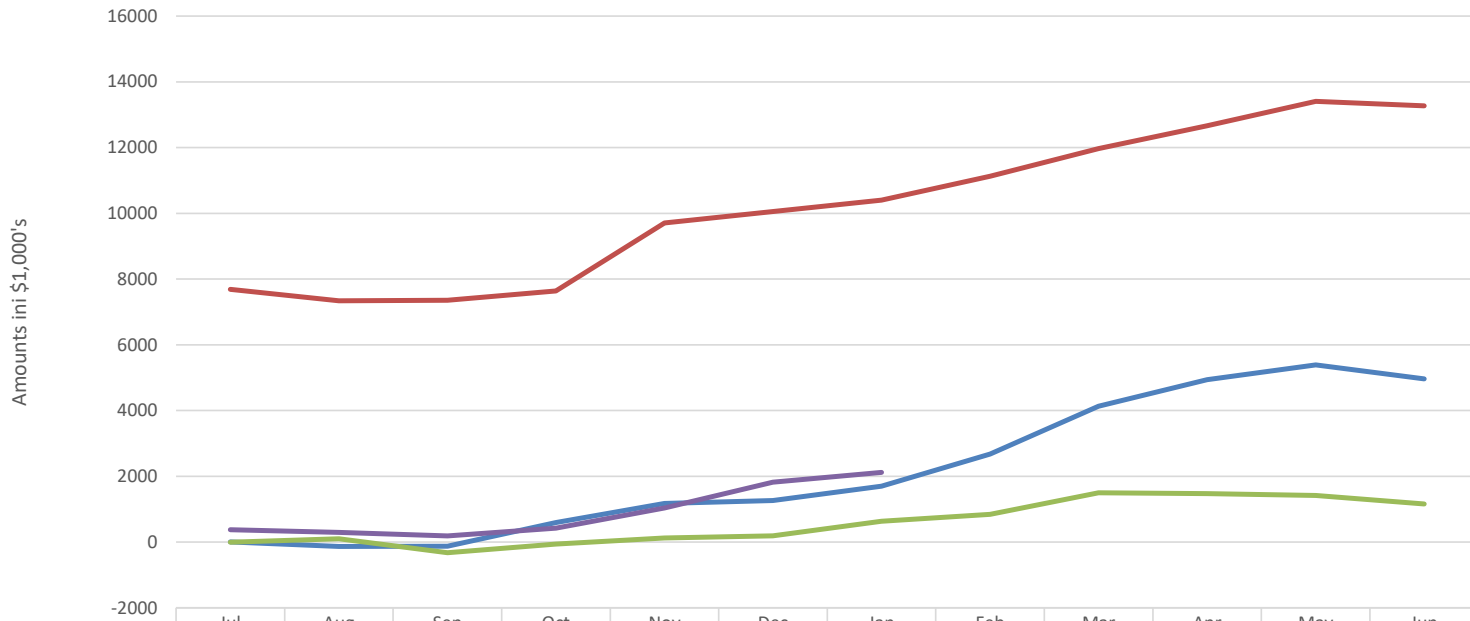
(2) The August monthly financial report included a request to pull-forward \$1,097,000 for project work previously planned for FY24 and FY25 - see memo dated 9/30/22.

Grand Rapids-Kent County Convention/Arena Authority
Budget Summary by Facility/Other
Financial Trends for Year Ending June 30, 2023

	Annual			Year-To-Date		
	FY 2022	FY 2023	Change	FY 2022	FY 2023	Change
	Final (Audited)	Budget	Positive	7/1-1/31/22	7/1 - 1/31/23	Positive
			(Negative)			(Negative)
Van Andel Arena						
Operating - Revenues	\$ 7,934,764	\$ 6,642,366	-16.3%	\$ 3,466,909	\$ 4,885,683	40.9%
- Expenses - Facilities	(4,108,004)	(4,858,170)	-18.3%	(2,124,282)	(3,032,034)	42.7%
- Base Management Fees	(185,746)	(191,321)	-3.0%	(105,198)	(108,859)	3.5%
- Incentive Fee	(240,472)	-	-	-	-	-
Net Operating Income (Loss)	3,400,542	1,592,875	53.2%	1,237,429	1,744,790	41.0%
Parking	371,385	387,830	4.4%	160,237	314,011	96.0%
Pedestrian Safety	(95,620)	(65,000)	-100.0%	(31,375)	(21,075)	-100.0%
Net Proceeds (Cost) of VAA	3,676,307	1,915,705	-91.9%	1,366,291	2,037,726	49.1%
DeVos Place Convention Center						
Operating - Revenues	6,202,108	6,229,122	0.4%	2,594,785	4,206,216	62.1%
- Expenses - Facilities	(6,644,386)	(7,086,270)	-6.7%	(3,381,572)	(4,304,974)	27.3%
- Base Management Fees	(185,749)	(191,321)	-3.0%	(105,198)	(111,550)	6.0%
- Incentive Fee	(131,025)	-	-	-	-	0.0%
Net Operating Income (Loss)	(759,052)	(1,048,469)	-38.1%	(891,985)	(210,308)	76.4%
Parking	1,071,815	1,254,921	17.1%	480,879	797,129	65.8%
Pedestrian Safety	(29,512)	(36,000)	22.0%	(12,173)	-	-100.0%
Net Proceeds (Cost) of DVP	283,251	170,452	-66.2%	(423,279)	586,821	238.6%
Other						
Revenues	10,624,750	168,000	-98.4%	10,067,015	181,472	-98.2%
Expenses	(871,057)	(1,094,140)	-25.6%	(599,335)	(686,826)	14.6%
Net Other	9,753,693	(926,140)	-81.0%	9,467,680	(505,354)	-105.3%
Total Net Proceeds/Operating	13,713,251	1,160,017	78.0%	10,410,692	2,119,193	-79.6%
Capital/Repair Expenditures	(1,051,672)	(6,079,000)	52.0%	(35,959)	(2,179,574)	-5961.3%
Results Net of Capital Expenditures	\$ 12,661,579	\$ (4,918,983)	71.0%	\$ 10,374,733	\$ (60,382)	-100.6%

NOTES: Combined net operating income of VAA & DVP is just over \$1,189,000 improvement over same point prior fiscal year.

Monthly Net Operating Proceeds through January 31, 2023



	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
FY19 Actual	4	-134	-125	590	1177	1267	1697	2675	4129	4937	5389	4960
FY22 Actual	7689	7339	7355	7641	9706	10051	10401	11130	11970	12667	13406	13272
FY23 Budget	-7	101	-325	-60	124	192	632	845	1498	1475	1413	1160
FY23 Actual	372	293	186	423	1034	1823	2119					2181

Grand Rapids-Kent County Convention/Arena Authority
Administrative Accounts
Net Other Detail
January 31, 2023

	Annual			Actual		
	FY 2022	FY 2023	Change	FY 2022	FY 2023	Change
	Final (Audited)	Budget	Positive	7/1-1/31/22	7/1-1/31/23	Positive
			(Negative)			(Negative)
Other						
Revenues						
Interest/Capital Contr.	\$ 144,201	\$ 100,000	-30.7%	\$ 67,015	\$ 179,672	168.1%
Miscellaneous	10,480,549	68,000	-99.4%	10,000,000	1,800	-100.0%
	10,624,750	168,000	-98.4%	10,067,015	181,472	-98.2%
Expenses						
Arena 25-Year Recognition/New						
Venue Awareness	39,626	100,000	-100.0%	53,884	-	100.0%
Marketing (CVB/Sports)	200,000	200,000	0.0%	200,000	200,000	0.0%
Diversity Initiative	9,817	200,000	-1937.3%	3,466	69,050	-1892.2%
Wages/Benefits	147,035	111,800	24.0%	78,101	43,129	44.8%
Professional Services	167,381	135,570	19.0%	86,392	99,803	-15.5%
DID Assessment	63,806	65,720	-3.0%	63,806	66,646	-4.5%
Food & Beverage Repairs	-	45,000	-100.0%	-	46,042	0%
Consulting Services	132,561	143,165 ⁽¹⁾	-8.0%	43,580	49,857	-14.4%
Landscaping	25,909	27,810	-7.3%	19,057	22,620	-18.7%
Procurement of Art	25,958	30,000	-100.0%	10,237	25,283	-147.0%
Insurance	19,392	25,075	-29.3%	25,075	25,542	-1.9%
Supplies/Other	39,572	10,000	74.7%	15,737	38,854	-146.9%
	871,057	1,094,140	-25.6%	599,335	686,826	-14.6%
Net Proceeds - Operating	\$ 9,753,693	\$ (926,140)	109.5%	\$ 9,467,680	\$ (505,354)	-105.3%

Notes:

⁽¹⁾ SMG - \$57,165; Potomac Strategic Development - \$36,000; Progressive AE - \$50,000

DEVOS PLACE

DE VOS PLACE

FINANCIAL STATEMENT FOR THE FISCAL YEAR ENDED JANUARY 31, 2023

Distribution:

Grand Rapids – Kent County Convention / Arena Authority
Cheri McConomy
Tony Cima
Jeffrey Wong
David Schmid
Richard MacKeigan
Chris Machuta



DE VOS PLACE
ROLLING FORECAST
FISCAL YEAR ENDING JUNE 30, 2023

	YTD Actual	Roll	TOTAL FYE	BUDGET FYE	VARIANCE
NO. EVENTS	247	185	432	368	64
ATTENDANCE	298,489	323,822	622,311	563,920	58,391
DIRECT EVENT INCOME	1,765,099	1,732,751	3,497,850	3,431,950	65,900
ANCILLARY INCOME	1,639,364	887,938	2,527,302	2,208,772	318,530
OTHER EVENT INCOME	741,614	83,016	824,630	538,400	286,230
TOTAL EVENT REVENUE	4,146,077	2,703,705	6,849,782	6,179,122	670,660
TOTAL OTHER REVENUE	60,139	38,520	98,659	50,000	48,659
TOTAL OPERATING REVENUE	4,206,216	2,742,225	6,948,441	6,229,122	719,319
INDIRECT EXPENSES					
EXECUTIVE	128,040	146,810	274,850	296,040	21,190
FINANCE	173,168	155,462	328,630	338,129	9,499
MARKETING	132,426	82,120	214,546	214,546	-
OPERATIONS	837,862	709,988	1,547,850	1,734,993	187,143
EVENT SERVICES	1,203,081	583,508	1,786,589	1,520,809	(265,780)
BOX OFFICE	150,688	152,191	302,879	321,544	18,665
SALES	283,362	294,512	577,874	582,879	5,005
OVERHEAD	1,507,897	839,973	2,347,870	2,268,651	(79,219)
TOTAL OPERATING EXP.	4,416,524	2,964,564	7,381,088	7,277,591	(103,497)
NET REVENUE ABOVE EXPENSES	(210,308)	(222,339)	(432,647)	(1,048,469)	615,822
INCENTIVE FEE		193,144	193,144	0	(193,144)
NET OPERATING REVENUE OVER OPERATING EXPENSES	(210,308)	(415,483)	(625,791)	(1,048,469)	422,678

Comments:

DeVos Place had a strong January with strong selling consumer shows (RV and Remodel) and 13 sold out DVPH performances (8 shows of SIX, 4 Harry Potter, and Dancing with the Stars).

DocuSigned by:



75CB840A500F40E...
General Manager

DocuSigned by:



18DEBDBB62EC45A...
Assistant General Manager

DE VOS PLACE
FINANCIAL STATEMENT HIGHLIGHTS
FISCAL YEAR ENDING JUNE 30, 2023

The following schedule summarizes operating results for both the current month and Year to Date as compared to budget and prior year:

MONTH	January Actual	January Budget	January FY 2022
Number of Events	42	40	36
Attendance	79,828	96,260	67,046
Direct Event Income	\$403,129	\$457,733	\$420,012
Ancillary Income	218,705	265,317	139,110
Other Event Income	166,141	47,000	38,855
Other Operating Income	5,886	4,166	5,909
Indirect Expenses	(714,931)	(606,470)	(553,192)
Net Income	\$78,930	\$167,746	\$50,694

YTD	YTD 2023 Actual	YTD 2023 Budget	YTD 2022 Prior Year
Number of Events	247	212	199
Attendance	298,489	309,670	169,622
Direct Event Income	\$1,765,099	\$1,856,145	\$1,385,565
Ancillary Income	1,639,364	1,285,750	816,175
Other Event Income	741,614	294,800	344,284
Other Operating Income	60,139	29,162	48,761
Indirect Expenses	(4,416,524)	(4,245,290)	(3,486,770)
Net Income	(\$210,308)	(\$779,433)	(\$891,985)

EVENT INCOME

Event income fell below budget for the month as the Auto show ended up being a February event, however, events hosted during the month were very strong.

ANCILLARY INCOME

Ancillary income fell below budget due to the Auto Show being in February.

INDIRECT EXPENSES

Indirect expenses came in a little higher than budget, however, consistent with forecast.

DeVos Place
Income Statement
For the Six Months Ended December 31, 2023

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Variance	Year to Date Prior Year
Event Income								
Direct Event Income								
Rental Income	\$443,591	\$481,643	\$ (38,052)	\$427,921	\$2,144,786	\$1,886,795	\$ 257,991	\$1,454,305
Service Revenue	324,528	349,589	(25,061)	303,857	2,117,237	1,841,143	276,094	1,293,624
Service Expenses	(364,990)	(373,499)	8,509	(311,766)	(2,496,924)	(1,871,793)	(625,131)	(1,362,364)
Total Direct Event Income	403,129	457,733	(54,604)	420,012	1,765,099	1,856,145	(91,046)	1,385,565
Ancillary Income								
F&B Concession	50,207	45,455	4,752	32,143	197,893	116,608	81,285	107,578
F&B Catering	57,011	43,281	13,730	25,673	596,812	424,421	172,391	235,980
Novelty Sales	12,117	2,200	9,917	2,464	31,335	7,780	23,555	10,637
Booth Cleaning	33,531	70,484	(36,953)	18,689	197,402	197,743	(341)	116,258
Telephone/Long Distance	0	-	-	0	0	-	-	0
Electrical Services	34,770	55,964	(21,194)	28,957	248,869	221,230	27,639	130,076
Audio Visual	7,248	16,196	(8,948)	12,703	194,610	161,737	32,873	102,156
Internet Services	10,503	12,747	4,764	6,179	71,933	52,405	19,528	28,738
Equipment Rental	13,318	18,990	(5,672)	12,302	100,510	103,826	(3,316)	84,752
Total Ancillary Income	218,705	265,317	(46,612)	139,110	1,639,364	1,285,750	353,614	816,175
Other Event Income								
Ticket Rebates(Per Event)	166,141	47,000	119,141	38,855	741,614	294,800	446,814	344,284
Total Other Event Income	166,141	47,000	119,141	38,855	741,614	294,800	446,814	344,284
Total Event Income	787,975	770,050	17,925	597,977	4,146,077	3,436,695	709,382	2,546,024
Other Operating Income								
Luxury Box Agreements	0	1,333	(1,333)	0	4,825	9,331	(4,506)	0
Advertising	0	1,000	(1,000)	0	0	7,000	(7,000)	0
Other Income	5,886	1,833	4,053	5,909	55,314	12,831	42,483	48,761
Total Other Operating Income	5,886	4,166	1,720	5,909	60,139	29,162	30,977	48,761
Adjusted Gross Income	793,861	774,216	19,645	603,886	4,206,216	3,465,857	740,359	2,594,785
Operating Expenses								
Salaries and Wages	412,649	315,797	96,852	341,412	2,898,989	2,210,579	688,410	2,169,637
Payroll Taxes and Benefits	142,778	99,956	42,822	104,710	884,828	699,692	185,136	700,538
Labor Allocations to Events	(285,442)	(152,700)	(132,742)	(248,106)	(2,011,752)	(1,068,900)	(942,852)	(1,448,249)
Net Salaries and Benefits	269,985	263,053	6,932	198,016	1,772,065	1,841,371	(69,306)	1,421,926
Contracted Services	47,095	39,217	7,878	50,023	353,223	274,519	78,704	247,973
General and Administrative	63,299	39,603	23,696	21,179	337,914	277,221	60,693	205,699
Operations	10,550	13,852	(3,302)	8,383	117,285	96,964	20,321	71,669
Repair and Maintenance	52,018	48,667	3,351	54,132	325,038	340,669	(15,631)	334,319
Operational Supplies	30,584	25,675	4,909	28,416	164,196	179,725	(15,529)	130,607
Insurance	54,648	32,725	21,923	40,953	254,890	229,075	25,815	167,593
Utilities	170,358	127,734	42,624	137,062	980,363	894,138	86,225	801,786
SMG Management Fees	16,394	15,944	450	15,028	111,550	111,608	(58)	105,198
Total Operating Expenses	714,931	606,470	108,461	553,192	4,416,524	4,245,290	171,234	3,486,770
Net Income(Loss) From Operatic	78,930	167,746	(88,816)	50,694	(210,308)	(779,433)	569,125	(891,985)
Other Non-Operating Expenses								
Adjusted Net Income(Loss)	78,930	167,746	(88,816)	50,694	(210,308)	(779,433)	569,125	(891,985)

SMG DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Year to Date Event Summary Report
For the Seven Months Ended January 31, 2023

Event Type	Events/Days		Attendance		Total Event Income	
	Actual	Budget	Actual	Budget	Actual	Budget
Convention/Trade Shows	81	113	88,029	121,470	1,534,026	1,875,326
Consumer/Gated Shows	17	25	49,263	77,000	329,237	575,953
DeVos Performance Hall	85	68	124,949	99,200	1,453,968	832,790
Banquets	19	-	16,136	-	193,793	-
Meetings	34	6	9,827	12,000	528,737	152,626
Other	11	-	10,285	-	106,315	-
GRAND TOTALS	247	212	298,489	309,670	4,146,077	3,436,695

As Percentage of Overall

Convention/Trade Shows	32.79%	53.30%	29.49%	39.23%	37.00%	54.57%
Consumer/Gated Shows	6.88%	11.79%	16.50%	24.87%	7.94%	16.76%
Devos Performance Hall	34.41%	32.08%	41.86%	32.03%	35.07%	24.23%
Ballroom Exclusive	7.69%	0.00%	5.41%	0.00%	4.67%	0.00%
Meetings	13.77%	2.83%	3.29%	3.88%	12.75%	4.44%
Other	4.45%	0.00%	3.45%	0.00%	2.56%	0.00%

DeVos Place
Balance Sheet
As of January 31, 2023

ASSETS

Current Assets		
Cash	3,035,582	
Account Receivable	1,723,742	
Prepaid Expenses	226,184	
Total Current Assets		\$4,985,509
Total Assets		\$4,985,509
		=====

LIABILITIES AND EQUITY

Current Liabilities		
Accounts Payable	431,867	
Accrued Expenses	42,359	
Deferred Income	353,009	
Advanced Ticket Sales & Deposits	2,910,849	
Total Current Liabilities		\$3,738,084
Other Liabilities		
Equity		
Funds Remitted to CAA	(38,500)	
Funds Received by CAA		
Expenses Paid Direct by CAA	958,163	
Beginning Balance Equity	496,878	
Current Year Equity	(169,116)	
Total Equity		\$1,247,425
Total Liabilities and Equity		\$4,985,509
		=====

SMG - DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Summary of Accounts Receivable
As of January 31, 2023

Current - Under 30 Days	
Food & Beverage	107,218
Ticketing	25,219
Merchandise	3,887
Decorating	33,530
Audio/Visual	7,248
Van Andel Arena	657,198
Operating	695,642
 Over 30 Days	 136,986
 Over 60 Days	 56,814
 Over 90 Days	
 Total Accounts Receivable	 1,723,742

**SMG - Van Andel Arena & DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Management Fee Summary
Fiscal Year Ending June 30, 2023**

MANAGEMENT FEE SUMMARY

	Arena Estimate	DeVos Place Estimate	Total Estimate	FY 2022 Actual
Net Revenue above Expenses	2,381,160	(432,647)	1,948,513	3,012,987
Benchmark++			1,050,000	1,050,000
Excess	2,381,160	(432,647)	898,513	1,962,987

Incentive Fee Calculation (Only if above greater than zero)

	Arena Estimate	DeVos Place Estimate	Total Estimate	Total Unaudited
Base Fee	191,321	191,321	382,642	371,497
Incentive Fee				
Revenue	7,618,978	6,948,441	14,567,419	14,136,872
Benchmark Revenue	6,019,622	5,318,308	11,337,930	10,449,705
Revenue Excess	1,599,356	1,630,133	3,229,489	3,687,167
Incentive Fee **	189,498	193,144	382,642	371,497
Total SMG Management Fee	380,819	384,465	765,284	742,994

** Incentive fee is 25% of the first \$500,000 in excess, 30% of remaining capped at base fee amount.

++ SMG will be eligible for an Incentive fee if Net Revenues exceed Expenses by the following amounts:

Equal to \$850,000 and less than \$950,000 shall be paid at 50% of calculated fee.

Equal to \$950,000 and less than \$1,050,000 shall be paid at 75% of calculated fee.

Equal to \$1,050,000 and above shall be paid at 100% of calculated fee.



VAN ANDEL ARENA

FINANCIAL STATEMENT FOR THE FISCAL YEAR ENDED JANUARY 31, 2023

PROUD HOME OF THE GRAND RAPIDS GRIFFINS AND GRAND RAPIDS GOLD

Distribution:

Grand Rapids – Kent County Convention / Arena Authority

Cheri McConomy

Tony Cima

Jeffrey Wong

David Schmid

Richard MacKeigan

Chris Machuta



VAN ANDEL ARENA
 ROLLING FORECAST
 FISCAL YEAR ENDING JUNE 30, 2023

	YTD	ROLL	TOTAL FYE	BUDGET FYE	VARIANCE
NO. EVENTS	62	51	113	86	27
ATTENDANCE	342,209	265,214	607,423	561,500	45,923
DIRECT EVENT INCOME	884,931	718,808	1,603,739	1,401,940	201,799
ANCILLARY INCOME	1,678,896	615,225	2,294,121	1,716,326	577,795
OTHER EVENT INCOME	997,639	353,147	1,350,786	1,195,500	155,286
TOTAL EVENT INCOME	3,561,466	1,687,180	5,248,646	4,313,766	934,880
TOTAL OTHER INCOME	1,324,217	1,046,115	2,370,332	2,328,600	41,732
TOTAL INCOME	4,885,683	2,733,295	7,618,978	6,642,366	976,612
INDIRECT EXPENSES					
EXECUTIVE	151,866	141,124	292,990	291,542	(1,448)
FINANCE	143,300	126,449	269,749	282,455	12,706
MARKETING	196,109	141,100	337,209	327,145	(10,064)
OPERATIONS	1,546,047	1,007,071	2,553,118	2,342,866	(210,252)
BOX OFFICE	140,394	108,695	249,089	284,042	34,953
SKYWALK ADMIN	12,260	10,265	22,525	54,100	31,575
OVERHEAD	950,917	562,221	1,513,138	1,467,341	(45,797)
TOTAL INDIRECT EXP.	3,140,893	2,096,925	5,237,818	5,049,491	(188,327)
NET REVENUE ABOVE EXPENSES	1,744,790	636,370	2,381,160	1,592,875	788,285
LESS INCENTIVE FEE		189,498	189,498	-	(189,498)
NET REVENUE ABOVE EXPENSES AFTER INCENTIVE	1,744,790	446,872	2,191,662	1,592,875	598,787

Comments:

January fell short of budget overall as no concerts were hosted during the month with one expected. The events that were hosted continue to sell very well.

DocuSigned by:



General Manager

DocuSigned by:



Assistant General Manager

**VAN ANDEL ARENA
FINANCIAL STATEMENT HIGHLIGHTS
FOR FISCAL YEAR ENDING JUNE 30, 2023**

The following schedule summarizes operating results for both the current month and Year to Date as compared to budget and prior year:

MONTH	January Actual	January Budget	January FY 2022
Number of Events	17	15	12
Attendance	77,786	89,000	60,766
Direct Event Income	\$15,488	\$115,650	\$99,761
Ancillary Income	390,831	330,956	447,356
Other Event Income	149,353	111,500	153,497
Other Operating Income	168,886	202,772	193,173
Indirect Expenses	(484,313)	(420,794)	(374,637)
Net Income	\$240,245	\$340,084	\$519,150

YTD	YTD 2023 Actual	YTD 2023 Budget	YTD 2022 Prior Year
Number of Events	62	45	49
Attendance	342,209	298,500	253,521
Direct Event Income	\$884,931	\$852,895	\$828,911
Ancillary Income	1,678,896	1,055,252	1,196,098
Other Event Income	997,639	804,500	695,185
Other Operating Income	1,324,217	1,408,354	746,715
Indirect Expenses	(3,140,893)	(2,945,558)	(2,229,480)
Net Income	\$1,744,790	\$1,175,443	\$1,237,429

EVENT INCOME

Event income fell below budget due to not hosting a concert during the month.

ANCILLARY INCOME

While the budget called for a concert, the per cap spending on the events hosted, in addition to an added PBR performance, helped offset that revenue to finish higher than budget.

INDIRECT EXPENSES

Indirect expenses finished higher than budget but consistent with forecast.

Van Andel Arena
Income Statement
For the Seven Months Ended January 31, 2023

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Variance	Year to Date Prior Year
Event Income								
Direct Event Income								
Rental Income	\$ 480,145	\$ 337,650	\$ 142,495	\$ 322,041	\$ 1,990,720	\$ 1,363,895	\$ 626,825	\$ 1,475,488
Service Revenue	73,739	180,000	(106,261)	223,357	1,983,408	1,344,000	639,408	1,375,064
Service Expenses	(538,396)	(402,000)	(136,396)	(445,637)	(3,089,197)	(1,855,000)	(1,234,197)	(2,021,641)
Total Direct Event Income	15,488	115,650	(100,162)	99,761	884,931	852,895	32,036	828,911
Ancillary Income								
F&B Concession	341,006	291,115	49,891	401,228	1,439,862	898,074	541,788	1,035,958
F&B Catering	27,275	22,561	4,714	24,920	135,973	84,980	50,993	76,420
Novelty Sales	22,550	17,280	5,270	21,208	102,121	72,198	29,923	80,125
Booth Cleaning	-	-	-	-	304	-	304	-
Audio Visual	-	-	-	-	636	-	636	95
Other Ancillary	-	-	-	-	-	-	-	3,500
Total Ancillary Income	390,831	330,956	59,875	447,356	1,678,896	1,055,252	623,644	1,196,098
Other Event Income								
Ticket Rebates(Per Event)	149,353	111,500	37,853	153,497	997,639	804,500	193,139	695,185
Total Other Event Income	149,353	111,500	37,853	153,497	997,639	804,500	193,139	695,185
Total Event Income	555,672	558,106	(2,434)	700,614	3,561,466	2,712,647	848,819	2,720,194
Other Operating Income								
Luxury Box Agreements	119,453	144,688	(25,235)	155,173	912,587	1,001,766	(89,179)	579,799
Advertising	48,000	52,084	(4,084)	38,000	356,270	364,588	(8,318)	152,000
Other Income	1,433	6,000	(4,567)	-	55,360	42,000	13,360	14,916
Total Other Operating Income	168,886	202,772	(33,886)	193,173	1,324,217	1,408,354	(84,137)	746,715
Adjusted Gross Income	724,558	760,878	(36,320)	893,787	4,885,683	4,121,001	764,682	3,466,909
Operating Expenses								
Salaries and Wages	218,939	201,334	17,605	180,771	1,745,177	1,409,338	335,839	1,084,711
Payroll Taxes and Benefits	80,698	60,119	20,579	59,149	541,301	420,833	120,468	362,060
Labor Allocations to Events	(100,436)	(82,886)	(17,550)	(104,481)	(969,796)	(580,202)	(389,594)	(560,434)
Net Salaries and Benefits	199,201	178,567	20,634	135,439	1,316,682	1,249,969	66,713	886,337
Contracted Services	33,563	36,600	(3,037)	22,019	245,170	256,200	(11,030)	162,670
General and Administrative	54,007	33,831	20,176	27,055	304,769	236,817	67,952	221,088
Operations	6,367	7,184	(817)	17,014	40,683	50,288	(9,605)	31,124
Repair and Maintenance	21,528	31,375	(9,847)	28,599	267,451	219,625	47,826	161,890
Operational Supplies	18,328	23,017	(4,689)	20,677	144,649	161,119	(16,470)	100,131
Insurance	44,658	23,667	20,991	30,333	214,250	165,669	48,581	143,327
Utilities	90,718	70,609	20,109	78,473	498,380	494,263	4,117	417,715
SMG Management Fees	15,943	15,944	(1)	15,028	108,859	111,608	(2,749)	105,198
Total Operating Expenses	484,313	420,794	63,519	374,637	3,140,893	2,945,558	195,335	2,229,480
Net Income(Loss) From Operations	240,245	340,084	(99,839)	519,150	1,744,790	1,175,443	569,347	1,237,429
Other Non-Operating Expenses								
Adjusted Net Income(Loss)	240,245	340,084	(99,839)	519,150	1,744,790	1,175,443	569,347	1,237,429

SMG - Van Andel Arena
Grand Rapids - Kent County Convention/Arena Authority
Event Summary
For the Seven Months Ended January 31, 2023

Event Type	Events/Days		Attendance		Total Event Income	
	Actual	Budget	Actual	Budget	Actual	Budget
Family Show	2	2	9,417	10,000	167,292	135,449
Sporting Event	5	1	30,621	8,000	680,534	113,487
Concert	14	19	120,707	154,000	1,768,879	1,884,998
Team Home Games	34	23	128,524	126,500	186,123	358,455
Other	7		52,940		758,633	220,258
GRAND TOTALS	62	45	342,209	298,500	3,561,466	2,712,647
As Percentage of Overall						
Family Show	3.23%	4.44%	2.75%	3.35%	4.70%	4.99%
Sporting Event	8.06%	2.22%	8.95%	2.68%	19.11%	4.18%
Concert	22.58%	42.22%	35.27%	51.59%	49.67%	69.49%
Team Home Games	54.84%	51.11%	37.56%	42.38%	5.23%	13.21%
Other	11.29%	0.00%	15.47%	0.00%	21.30%	8.12%

Van Andel Arena
Balance Sheet
As of January 31, 2023

ASSETS

Current Assets		
Cash	18,901,433	
Account Receivable	1,559,476	
Prepaid Expenses	208,065	

Total Current Assets		\$20,668,974

Total Assets		-----
		\$20,668,974
		=====

LIABILITIES AND EQUITY

Current Liabilities		
Accounts Payable	3,133,071	
Accrued Expenses	368,104	
Deferred Income	3,277,140	
Advanced Ticket Sales & Deposits	10,608,992	

Total Current Liabilities		\$17,387,307

Other Liabilities

Equity		
Funds Remitted to CAA	(2,500,000)	
Funds Received by CAA	-	
Expenses Paid Direct by CAA	477,782	
Beginning Balance Equity	3,559,095	
Current Year Equity	1,744,790	

Total Equity		\$3,281,667

Total Liabilities and Equity		\$20,668,974
		=====

SMG - Van Andel Arena
Grand Rapids - Kent County Convention/Arena Authority
Summary of Accounts Receivable
As of January 31, 2023

Current - Under 30 Days	
Food & Beverage	608,346
Ticketing	470,538
Merchandise	6,406
Permanent Advertising	-
DeVos Place	(463,481)
Operating	296,478
 Over 30 Days	 455,259
 Over 60 Days	 185,930
 Over 90 Days	
 Total Accounts Receivable	 1,559,476

**SMG - Van Andel Arena & DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Management Fee Summary
Fiscal Year Ending June 30, 2023**

MANAGEMENT FEE SUMMARY

	Arena Estimate	DeVos Place Estimate	Total Estimate	FY 2022 Actual
Net Revenue above Expenses	2,381,160	(432,647)	1,948,513	3,012,987
Benchmark++			1,050,000	1,050,000
Excess	2,381,160	(432,647)	898,513	1,962,987

Incentive Fee Calculation (Only if above greater than zero)

	Arena Estimate	DeVos Place Estimate	Total Estimate	Total Unaudited
Base Fee	191,321	191,321	382,642	371,497
Incentive Fee				
Revenue	7,618,978	6,948,441	14,567,419	14,136,872
Benchmark Revenue	6,019,622	5,318,308	11,337,930	10,449,705
Revenue Excess	1,599,356	1,630,133	3,229,489	3,687,167
Incentive Fee **	189,498	193,144	382,642	371,497
Total SMG Management Fee	380,819	384,465	765,284	742,994

** Incentive fee is 25% of the first \$500,000 in excess, 30% of remaining capped at base fee amount.

++ SMG will be eligible for an Incentive fee if Net Revenues exceed Expenses by the following amounts:

Equal to \$850,000 and less than \$950,000 shall be paid at 50% of calculated fee.

Equal to \$950,000 and less than \$1,050,000 shall be paid at 75% of calculated fee.

Equal to \$1,050,000 and above shall be paid at 100% of calculated fee.

201 Market Closing Task List

	Activity	Responsible Party	Completion date	Status	Comments
1	Accept as True Representations of the CAA	CAA	Prior to Closing	Completed	Section 13(a) of Option Agreement
2	Confirm that CAA did not fail to Satisfy, Observe or Perform	CAA	As of Closing Date	Completed	Section 13(y) of Option Agreement
3	Plan for Relocation of City Facilities and Operations	CAA, City	Prior to Closing	Completed	Section 13(z) of Option Agreement
4	Agreement with City on Size and Location of Property	CAA, City	Prior to Closing	Completed	Section 13(a) of Option Agreement
5	Relocation of Sanitary Trunk Sewer	CAA, City, Progressive AE	8/30/2022	Completed	Section 13(b) of Option Agreement
6	Plan for Funding Construction of Amphitheater	CAA, City, DDA, GA 2.0	Pror to Closing	Ongoing	Section 13(c) of Option Agreement
7	Plan for Adequate Pedestrian, Vehicular, and Public Transit Access	CAA, City, DDA, GA 2.0	Prior to Closing	Ongoing	Section 13(d) of Option Agreement
8	City and County Approval to Proceed with CAA Purchase of Property	CAA, City, County	Prior to Closing	Completed	Section 13(e) of Option Agreement
9	CAA Decision to exercise Option to Purchase Property	CAA, City, County	3/30/2021	Completed	Section 13(f) of Option Agreement
10	Title and Survey Requirements Satisfied	CAA, GA 2.0, City	Prior to Closing	Completed	Section 13(g) of Option Agreement
11	Inspection and Investigation Provisions Satisfied	CAA, GA 2.0, City, Progressive AE, MTC	Prior to Closing	Ongoing	Section 13(h) of Option Agreement
12	Agreement for Possession Date of 6/30/22, with City Use of Property	CAA, City	Prior to Closing	Completed	Need to determine terms of City use during hold-over period
13	Approve Addendum to Operating Agreement	CAA, City County	6/23/2022	Completed	Needs to be executed by County Board Chair
14	Amend Section 3 Regarding Payment Schedule	CAA	Prior to Closing	Ongoing	Current Section 3 calls for first annual payment on 7/1/2022
15	Delivery of Closing Documents	City	At Closing	Ongoing	Section 13(i) of Option Agreement

March 2023

March 2023							April 2023						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
			1	2	3	4							
5	6	7	8	9	10	11	2	3	4	5	6	7	8
12	13	14	15	16	17	18	9	10	11	12	13	14	15
19	20	21	22	23	24	25	16	17	18	19	20	21	22
26	27	28	29	30	31		23	24	25	26	27	28	29
							30						

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Feb 26	27	28	Mar 1	2	3	4
			West Michigan Home & Garden Show (MV) (DVP)			
			Michigan Association of Tre	2023 Great Lakes Floral & Event Expo (LR) (DVP)		
			REHEARSALS - GRS The Pianists with Andrew von Oeyen &	*MOD - Dave	*MOD - Dave	
			*MOD - Dave	Michigan Council for Exceptional Children Annual Confer	7:30 PM - GRS Cirque	7:30 PM - GRS Cirque
			7PM - Griffins Game	*MOD - Dave	7PM - Griffins Game; Van Andel Arena	7PM - Griffins game
				7PM - Gold Game; Van Andel Arena		
5	6	7	8	9	10	11
West Michigan Home & Garden Show (MV) (DVP)		The Ultimate Sport Show (CG) (DVP)				
2023 Great Lakes Floral & Event Expo (LR) (DVP)		REHEARSALS - GRS Ravel's Daphnis et Chloë (DVPH)			BPA Annual State Leadership Conference (CG) (DVP)	
NACUFS 2023 Midwest Conference (LC) (DVP)			*MOD - Kathy	*MOD - Hilarie	*MOD - Todd	*MOD - Jen
*MOD - Machuta	*MOD - Eddie	*MOD - Anderson			7PM - Griffins Game	7PM - Griffins Game
7PM - TobvMac Hits		7PM - Gold Game (Van			GRS Ravel's Daphnis et	GRS Ravel's Daphnis et
NLA Boxing - The Gimme Shelter Show...						
12	13	14	15	16	17	18
The Ultimate Sport Show (CG) (DVP)		*MOD - Todd	*MOD - Jen	MI Reading Association 2023 Annual Convention (LR) (DVP)		
BPA Annual State Leadersh	Escalator Warranty/Recall Work (DVP)			12:00am Kohler Women's Expo (CG) (DVP)		
*MOD - Kathy	*MOD - Hilarie	7PM - Gold Game (Van Andel Arena (Grand	Paw Patrol Live (DVPH)	*MOD - Machuta	*MOD - Anderson	*MOD - Machuta
3PM - Gold Game (Van Andel Arena (Grand	7:30PM - Winery Dogs (DVPH)	Paw Patrol Live (DVPH)	Paws, Claws, and Corks (LC) (DVP)	7PM - Kane Brown (VAA)	8PM - BGR: Stomp (DVPH)	8PM - BGR: Stomp
						8PM - Katt Williams
19	20	21	22	23	24	25
MI Reading Association 202	MPA/MACS Convention & Trade Show (LR) (DVP)				Grappling Industries Tournament (CG) (DVP)	
Kohler Women's Expo (CG)		Cottage & Lakefront Living (LC) (DVP)				
*MOD - Jen		REHEARSALS - GRS Mozart's Requiem + Joyce Yang (DVPH)			*MOD - Kathy	*MOD - Hilarie
1PM - BGR: Stomp			*MOD - Anderson	*MOD - Todd	7PM - Monster Jam	1PM, 7PM - Monster
5PM - Griffins Game			7PM - Griffins Game		8pm - GRS Mozart's	8pm - GRS Mozart's
26	27	28	29	30	31	Apr 1
Cottage & Lakefront Living (LC) (DVP)		*MOD - Machuta	REHEARSALS - GRS Brass Transit: The Musical Legacy of Ch		Oddities & Curiosities Exq→	
*MOD - Eddie	2023 Van Eerden Food Show (MV) (DVP)				*MOD - Kathy	
1PM - Monster Jam (VAA)	12:00am P&G Family Care Road Show (DVP) 8:00pm				7PM - Griffins Game (Van Andel Arena (Grand Rapids,	
		7:30PM - The Price Is	*MOD - Jen			
		Configura Spring	7PM - Griffins Game			

April 2023

April 2023							May 2023						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
2	3	4	5	6	7	1	7	1	2	3	4	5	6
9	10	11	12	13	14	8	14	8	9	10	11	12	13
16	17	18	19	20	21	15	21	15	16	17	18	19	20
23	24	25	26	27	28	22	28	22	23	24	25	26	27
30						29		29	30	31			

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Mar 26	27	28	29	30	31	Apr 1 Oddities & Curiosities Expo *MOD - Eddie 7:30 PM - GRS Brass Grand Rapids Whiskey
2	3	4	5	6	7	8
	V-2 Freight Elevator Work (DVP)					8PM - Free Beer & Hot Wings (DVPH) 8PM - Kem: The Soul li Soul Tour (VAA)
9	10	11	12	13	14	15
	Spectrum Gala (LC) (DVP)					
		One Stop (MV) (DVP)		SkillsUSA Michigan 2023 (LC) (DVP)		
		7:30PM - BGR My Fair Lady (DVPH)	7:30PM - BGR My Fair Lady (DVPH)	7:30PM - BGR My Fair Lady (DVPH)	7PM - Griffins Game 8PM - BGR My Fair Lady	2PM & 8PM - BGR My 7PM - Gim Gaffigan
16	17	18	19	20	21	22
SkillsUSA Michigan 2023 (LC)	MI Safety Annual Conference (LR) (DVP)			MI Association for the Education of Young Children Conference (MV) (DVP)		7:30 PM - GRS
1PM & 6:30PM- BGR My Fair Lady (DVPH)				Champion Gymnastics (CG) (DVP)		
				University of MI Health-West Vitality Gala (CG) (DVP)		
				REHEARSALS - GRS	7:30 PM - GRS	Jenison High School
23	24	25	26	27	28	29
Champion Gymnastics (CG) University of MI Health-We 7PM - Bethel Music (DVPH)		MSBO Annual Convention (MV) (DVP)			7PM - GVSU Graduation 8pm - GRS Dvorák 7 +	10AM & 3PM - GVSU 8pm - GRS Dvorák 7 +
		1-4pm MSBO Tours & Behind the Scenes		7PM - Morgan Wallen	Lakeshore Volleyfest (LR) (DVP)	
30	May 1	2	3	4	5	6
Lakeshore Volleyfest (LR) (LC) Davenport Graduation (VAA)						

May 2023

May 2023							June 2023						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
7	1	2	3	4	5	6	4	5	6	7	1	2	3
14	8	9	10	11	12	13	11	12	13	14	15	16	17
21	15	16	17	18	19	20	18	19	20	21	22	23	24
28	22	23	24	25	26	27	25	26	27	28	29	30	

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Apr 30	May 1	2	3	4	5	6
	ATLIS National Convention (LR) (DVP)				7:30PM - OGR: Aida	7:30PM - Kenny
		Michigan Dental Association (LR) (DVP)				
		WCSG Celebration Gala (LC) (DVP)				
7	8	9	10	11	12	13
Michigan Dental Associatio		7:30PM - BGR	7:30PM - BGR	Amway River Bank Run (DVP)		
2023 Great Lakes Homeland Security Training Conference and Expo (MV) (DVP)					SAE 2023 Noise & Vibration Conference (CG) (DVP)	
2PM - OGR: Aida (DVPH)				Network180 Youth Summit (DVP)		2PM & 8PM - BGR Hadestown (DVPH)
				7:30PM - BGR Hadestown (DVPH)	2023 Wish Ball (LR)	East Kentwood Prom
					8PM - BGR Hadestown	
14	15	16	17	18	19	20
SAE 2023 Noise & Vibration Conference (CG) (DVP)					Slalom Rendezvous Celebration (DVP)	
INCE NoiseCon (CG) (DVP)					8pm - GRS Mahler's Titan (DVPH)	8pm - GRS Mahler's Titan (DVPH)
1PM 6:30PM- BGR Hadestown (DVPH)	8PM - Brit Floyd (DVPH)	REHEARSALS - GRS Mahler's Titan (DVPH)				Grand Rapids Tequila
		7PM - Breaking Benjamin (VAA)				SneakerNutz Shoe
21	22	23	24	25	26	27
	MiCareerQuest 2023 (MV) (DVP)			7:30PM - Dave Mason (DVPH)		
	Michigan WIC Training and Educational Conference (LC) (DVP)					
		GR IT Symposium (LC) (DVP)				
28	29	30	31	Jun 1	2	3
	Memorial Day Observed - ASM Offices Closed		7PM - Taylor Tomlinson (DVPH)			