



Meeting of Board of Directors

**Wednesday, May 24, 2006
8:00 a.m. – 9:30 a.m.
Kent County Board Room, 3rd Floor
Grand Rapids, Michigan 49503**

A G E N D A

Convention Arena Authority	I. Call to Order	Action
	II. Approval of April 26, 2006 Minutes	
	III. Committee Reports	
Steven Heacock, Chairman Birgit Klohs Clif Charles Gary McInerney George Heartwell Joseph Tomaselli Lew Chamberlin	a. Operations Committee i. CVB Update	Information
	b. Finance Committee i. Approval of SMG April 2006 Financial Statements - DeVos Place® and Van Andel Arena® ii. Approval of CAA April 2006 Financial Statements and Disbursements iii. Proposed FY 2007 SMG Facility Operating & Capital Budgets iv. Proposed FY 2007 CAA Administrative Budget	Action Action Information Information
	IV. SMG Report and Facilities Calendars	Information
	V. Public Comment	
	VI. Next Meeting Date – Wednesday, June 28, 2006	
	VII. Adjournment	



Van Andel Arena®
130 Fulton West
Grand Rapids, MI 49503-2601
616.742.6600
Fax 616.742.6197

DEVOS PLACE
DeVos Place®
303 Monroe Ave. NW
Grand Rapids, MI 49503-2233
616.742.6500
Fax 616.742.6590



**MINUTES OF THE GRAND RAPIDS-KENT COUNTY
CONVENTION/ARENA AUTHORITY
BOARD OF DIRECTORS MEETING
Wednesday, April 26, 2006**

I. Call to Order

Chairman Steve Heacock called the meeting to order at 8:00 a.m. Chairman Heacock presided and Susan Waddell recorded in place of Birgit Klohs. Chairman Heacock changed the order of the Agenda and moved the Van Andel Arena® Food & Beverage Services Agreement item ahead of Committee Reports.

Attendance

Members Present: Steve Heacock, Chairman
Lew Chamberlin
George Heartwell
Gary McInerney
Joseph Tomaselli

Members Absent: Clif Charles
Birgit Klohs

Staff/Others:	Leann Arkema	Gilda's Club Grand Rapids
	Phil Catlett	Regent Broadcasting
	David Czurak	<i>Grand Rapids Business Journal</i>
	Jim Day	Kent County
	Daryl Delabbio	Kent County
	George Helmstead	CVB
	Michelle Hoexum	St. John's Home
	Lynne Ike	SMG
	Chris Machuta	SMG
	Rich MacKeigan	SMG
	Steve Miller	SMG
	Bob Sack	Grand Rapids Griffins
	John Van Fossen	Van Andel Institute
	Susan Waddell	CAA
	Jana Wallace	City of Grand Rapids
	Jim Watt	SMG
	Richard Wendt	Dickinson Wright
	Robert White	Kent County
	Steve Wilson	CVB

II. Minutes of Prior Meeting

Motion: Mr. McInerney, supported by Mr. Tomaselli, moved to approve the Minutes of the March 22, 2006, meeting of the Authority. Motion carried unanimously.

III. Big Daddy's Doo Wop Sh'Bop Wrap-Up

Mr. MacKeigan reported that the CAA-sponsored charity event raised more than \$100,000 for three designated charities: Gilda's Club Grand Rapids, St. John's Home, and Van Andel Institute's Hope on the Hill Program. Representatives from the charities attended the meeting to express their gratitude and to present the CAA with a commemorative photo. Leann Arkema, Gilda's Club, stated that the funds would

be used for the children's program; Michelle Hoexum, St. John's Home, stated that the funds would be used for the children's activity fund; and John Van Fossen, Van Andel Institute, stated that the money would be used for cancer research.

IV. Van Andel Arena® Food & Beverage Services Agreement

Mr. Heacock stated that the current food and beverage agreement with Centerplate will expire on June 30. Mr. Heacock assembled a committee to begin negotiations for a new contract, and the committee considered proposals submitted by Centerplate and SMG. The CAA hired Chris Bigelow of The Bigelow Companies, based in Kansas City, to serve as a consultant during the evaluation phase. After a thorough review of the proposals, Mr. Bigelow recommended that the CAA engage SMG as the food and beverage service provider at the Arena.

Attorney Richard Wendt summarized the term sheet, which will be converted to a contract upon approval. The term sheet was reviewed, accepted, and executed by SMG. The initial term of the agreement is three years, commencing July 1, 2006, with a 2-year extension at the option of the CAA. The agreement will run co-terminus with the management agreement. The CAA will receive 53% of gross concession sales and 19.5% of gross catering and suite sales, as opposed to 50% and 17.5%, respectively, offered by Centerplate. SMG would not be required to establish an annual maintenance fund. The CAA would be responsible for repair, maintenance, and replacement of the food service equipment. Current concession products and prices will be frozen for the next year, unless the CAA determines that changes are needed. SMG has agreed to reduce its management fee by \$50,000 and to give the CAA \$50,000 to fund an amphitheater feasibility study. Mr. Heacock stated that the study would not be done unless an affordable and appropriate site were found, possibly at Millennium Park. SMG is also looking to convert part of the Arena into a sports bar at estimated build-out cost of \$315,000 that would be open only during events.

Mr. White stated that the SMG proposal would return an additional \$350,000 to the CAA over the 3-year term of the contract. The CAA expects to receive \$8.25 million overall from the SMG agreement, compared with \$7.9 million estimated from the Centerplate proposal.

Motion by Chamberlin, support by Heartwell, to approve the following resolution:

WHEREAS, the Grand Rapids-Kent County Convention/Arena Authority (the "CAA") contracts for the provision of food, beverage and catering services at the Van Andel Arena; and

WHEREAS, the existing agreement with Centerplate for the provision of such services ends June 30, 2006; and

WHEREAS, the CAA with the assistance of The Bigelow Companies, Inc. ("Bigelow") sought requests for proposals for such services from Centerplate and SMG Food and Beverage, LLC ("SMG") and received proposals from both; and

WHEREAS, the Concessions Committee of the CAA with the assistance of Bigelow reviewed and analyzed the proposals and is recommending the CAA enter into a food and beverage services agreement with SMG in accordance with the provisions of a term sheet presented at this meeting (the "Term Sheet").

NOW, THEREFORE, BE IT RESOLVED THAT:

1. *Entering into a food and beverage services agreement (the "Agreement") with SMG in accordance with the provisions of the Term Sheet is approved.*
2. *The Concessions Committee is authorized and directed to prepare with SMG the Agreement in accordance with the Term Sheet with such minor modifications or additional provisions as are not materially adverse to the CAA as shall be approved as to content by the Concessions Committee and as to form by legal counsel.*
3. *The CAA Chairman is authorized to execute such approved Agreement for and on behalf of the CAA.*
4. *All resolutions and parts of resolutions insofar as they conflict with the provisions of this resolution be and the same are hereby rescinded.*

Motion carried unanimously.

V. Committee Reports

- a. Operations Committee.
 - i. Operations Committee Report

Mr. Chamberlin reported that the City of Grand Rapids has a number of development projects that will impact parking lots that serve the Van Andel Arena®. There is language in the sports team leases that require a certain number of parking spots be available and managed by the City in the vicinity of the Arena. Mr. MacKeigan requested that the Operations Committee empower SMG to engage in formal conversations with the sports tenants regarding the parking environment and then to engage Attorney Wendt to make the necessary lease changes.

Motion by Chamberlin, support by Tomaselli, to authorize SMG to engage in discussions with DP Fox about the impacts of the proposed development projects on the parking lots that serve the Van Andel Arena® and to engage Attorney Wendt to make any necessary amendments to the hockey and football leases. Motion carried unanimously.

Mayor Heartwell announced that the United Church of Christ has selected Grand Rapids over Seattle, Honolulu, and San Diego for its June 2009 convention. The convention will attract 3,200 attendees, use 7,800 room nights, and have a \$2.2 million economic impact on the city. The convention is the largest booking of DeVos Place® to date.

ii. CVB Update

Mr. Wilson stated that the CVB worked with Jose Reyna and Juan Olivarez to host representatives from the League of United Latin American Citizens in an effort to book its 2009 convention. The CVB is convinced that engaging community leaders to show the facilities will help to win conventions. Mr. Helmstead provided an update on recent sales activity. The CVB is bidding for the National Golden Gloves Tour in May 2008, the National Association of Active Retired Federal Employees in 2010, and the American Jail Association.

b. Finance Committee

- i. SMG March 2006 Financial Statements for DeVos Place®
and Van Andel Arena®

Motion: Mr. Chamberlin, supported by Mr. Tomaselli, moved to approve the SMG Financial Statements for DeVos Place® and the Van Andel Arena® for the period ended March 31, 2006. After review and discussion, the motion was unanimously adopted.

- ii. CAA March 2006 Disbursements and Financial Statements

Motion: Mr. Heartwell, supported by Mr. Tomaselli, moved to approve the CAA Disbursements and Financial Statements for the period ended March 31, 2006. After review and discussion, the motion was unanimously adopted.

- iii. Renewal of Directors & Officers Insurance

Inasmuch as the Directors and Officers insurance expired on April 25, 2006, the Finance Committee approved a renewal policy from the incumbent insurer, Travelers Insurance, for \$5,000,000 coverage with \$15,000 deductible and a premium of \$8,100.

Motion: Mr. Tomaselli, supported by Mr. Heartwell, moved to confirm the actions of the Finance Committee regarding renewal of the Directors & Officers Insurance. The motion was unanimously adopted.

VI. SMG Report and Facilities Calendar

Mr. MacKeigan presented an update on the upcoming concerts and shows that will be held at DeVos Place® and the Van Andel Arena®. Mr. Heacock thanked the committee for its diligent work on the food and beverage contract. Mr. Heacock added that the CAA was doing this because of its faith in Mr. MacKeigan and his staff. Mr. Heacock acknowledged Mr. Heartwell for his efforts in bringing the United Church of Christ convention to town.

VII. Public Comment

None.

VIII. Next Meeting Date

The next CAA Board meeting will be held Wednesday, May 24, 2006.

IX. Adjournment

There being no other business, the meeting adjourned at 9:15 a.m.

DEVOS PLACE

DE VOS PLACE

**FINANCIAL STATEMENT
FOR THE PERIOD ENDED APRIL 30, 2006**

Distribution:

Grand Rapids – Kent County Convention / Arena Authority
Robert White
Thom Connors
Gary McAneney
Howard Feldman
Richard MacKeigan
Chris Machuta



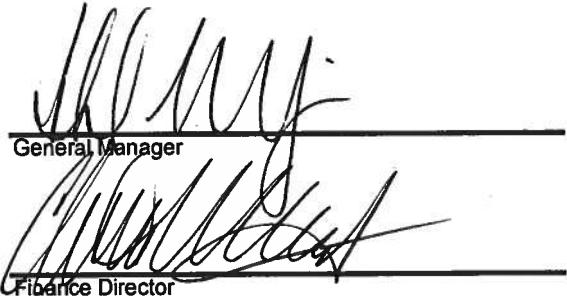
An SMG Managed Facility

DE VOS PLACE
ROLLING FORECAST
FISCAL YEAR ENDING JUNE 30, 2006

	YTD Actual	Roll	TOTAL FYE	BUDGET FYE	VARIANCE
NO. EVENTS	556	50	606	467	139
ATTENDANCE	578,195	50,000	628,195	672,025	(43,830)
DIRECT EVENT REVENUE	2,164,832	115,546	2,280,378	2,082,127	198,251
ANCILLARY REVENUE	1,780,715	101,868	1,882,583	1,440,286	442,297
TOTAL EVENT REVENUE	3,945,547	217,414	4,162,961	3,522,413	640,548
TOTAL OTHER REVENUE	139,475	22,478	161,953	158,000	3,953
TOTAL OPERATING REVENUE	4,085,022	239,892	4,324,914	3,680,413	644,501
INDIRECT EXPENSES					
EXECUTIVE	96,873	29,441	126,314	133,805	7,491
FINANCE	171,680	36,826	208,506	201,426	(7,080)
MARKETING	60,000	11,300	71,300	66,743	(4,557)
OPERATIONS	963,978	203,985	1,167,963	1,073,910	(94,053)
EVENT SERVICES	658,937	162,336	821,273	846,786	25,513
BOX OFFICE	66,938	13,009	79,947	85,107	5,160
SALES	131,944	59,613	191,557	195,040	3,483
OVERHEAD	2,029,815	355,866	2,385,681	2,231,833	(153,848)
TOTAL OPERATING EXP.	4,180,165	872,376	5,052,541	4,834,650	(217,891)
NET REVENUE ABOVE EXPENSES	(95,143)	(632,484)	(727,627)	(1,154,237)	426,610
INCENTIVE FEE					
NET OPERATING REVENUE OVER OPERATING EXPENSES	(95,143)	(632,484)	(727,627)	(1,154,237)	426,610

Comments:

April performed ahead of budgeted expectations for the month, and slightly better than the revised forecast. DeVos Place continues to perform much stronger than anticipated throughout the fiscal year.



General Manager
Finance Director

DE VOS PLACE
FINANCIAL STATEMENT HIGHLIGHTS
FOR MONTH ENDED APRIL 30, 2006

The following schedule summarizes operating results for the current month ending April 30, 2006 and the YTD ending June 30, 2006, compared to budget and to the prior year:

MONTH	April Actual	April Budget	April FY 2005
Number of Events	63	40	66
Attendance	5,379	48,250	46,753
Direct Event Income	\$222,141	\$164,839	\$194,989
Ancillary Income	190,238	88,987	193,001
Other Income	16,091	13,167	16,303
Indirect Expenses	(390,464)	(390,446)	(372,678)
Net Income	\$38,006	(\$123,453)	\$31,615

YTD	YTD 2006 Actual	YTD 2006 Budget	YTD 2005 Prior Year
Number of Events	556	417	409
Attendance	578,195	622,025	530,557
Direct Event Income	\$2,164,832	\$1,936,581	\$1,732,569
Ancillary Income	1,780,715	1,344,890	1,214,108
Other Income	139,475	131,670	96,530
Indirect Expenses	(4,180,166)	(4,122,460)	(3,666,422)
Net Income	(\$95,144)	(\$709,319)	(\$623,215)

EVENT INCOME

Event income came in higher than budget, and consistent with revised forecast. Events across the board performed very well.

ANCILLARY INCOME

Ancillary income came in higher than anticipated for the month. Most of the overage was due to higher than expected spending by the Sysco Food Show and County Engineers.

INDIRECT EXPENSES

Indirect expenses came in at anticipated levels for the month.

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DE VOS PLACE
FACILITY STATEMENT OF INCOME
PERIOD ENDING 04/30/06

	CURRENT			YTD		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
EVENT INCOME						
DIRECT EVENT INCOME						
RENTAL INCOME	232,238	155,750	207,587	2,300,642	1,844,989	1,717,830
SERVICES INCOME	<10,096>	9,089	<12,598>	<135,810>	91,592	14,739
TOTAL DIRECT EVENT INCOME	222,141	164,839	194,989	2,164,832	1,936,581	1,732,569
ANCILLARY INCOME						
FOOD & BEVERAGE	68,054	25,760	62,458	651,583	514,238	391,484
NOVELTY	2,906	2,750	288	9,882	21,650	5,211
ELECTRICAL	44,808	15,267	41,778	415,927	305,954	298,088
OTHER ANCILLARY	74,471	45,210	88,477	703,324	503,048	519,324
TOTAL ANCILLARY INCOME	190,238	88,987	193,001	1,780,715	1,344,890	1,214,108
TOTAL EVENT INCOME	412,379	253,826	387,990	3,945,547	3,281,471	2,946,677
OTHER OPERATING INCOME	16,091	13,167	16,303	139,475	131,670	96,530
ADJUSTED GROSS INCOME	428,470	266,993	404,293	4,085,022	3,413,141	3,043,207
INDIRECT EXPENSES						
EXECUTIVE	7,202	11,151	9,604	96,873	111,510	95,731
FINANCE	15,953	16,786	24,562	171,680	167,860	177,517
MARKETING	8,902	5,562	4,071	60,000	55,620	43,283
OPERATIONS	107,101	91,284	94,002	963,978	897,340	704,419
EVENT MANAGEMENT	56,958	70,317	79,420	658,937	706,170	629,934
BOX OFFICE	6,022	7,093	8,740	66,938	70,930	69,061
SALES	15,679	16,254	13,333	131,944	162,540	114,995
OVERHEAD	172,647	171,999	138,945	2,029,815	1,950,490	1,831,481
INDIRECT EXPENSES	390,464	390,446	372,678	4,180,166	4,122,460	3,666,422
NET OPERATING INCOME	38,006	<123,453>	31,615	<95,144>	<709,319>	<623,215>
OTHER EXPENSES						
NET INCOME (LOSS)	38,006	<123,453>	31,615	<95,144>	<709,319>	<623,215>

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DE VOS PLACE
STATEMENT OF SERVICES INCOME
PERIOD ENDING 04/30/06

	CURRENT			YEAR TO DATE		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Advertising Billed	2,469	0	1,246	35,241	0	8,893
Changeover Setup Billed	199	0	795	13,267	0	9,797
Stagehands Billed	132,104	69,800	127,254	1,007,477	630,650	735,854
Security Billed	9,010	14,990	18,166	205,969	149,660	144,608
Ushers & Tix Takers Billed	17,295	10,900	12,844	133,060	103,350	106,995
Box Office Billed	1,500	1,500	1,633	14,800	14,200	14,133
Ticketing Service Billed	17,027	10,600	6,653	136,100	119,515	117,418
Utilities Billed	0	0	0	3,374	0	0
City Police Fire Billed	2,835	0	1,435	31,753	7,700	24,942
Traffic Control Billed	0	0	126	0	18,475	20,861
EMT Medical Billed	2,250	1,400	2,325	28,893	20,710	24,988
Cleaning Billed	0	0	0	5,235	0	3,562
Insurance Billed	322	0	319	3,964	0	5,259
Group Sales Commissions Billed	170	0	84	256	0	84
Telephone Billed	9,690	4,575	6,000	55,665	30,150	52,205
Damages Billed	0	0	0	550	0	350
Other Production Billed	6,072	0	1,721	59,896	0	46,945
 TOTAL SERVICE INCOME	 200,943	 113,765	 180,600	 1,735,498	 1,094,410	 1,316,892
 Advertising Expense	 1,882	 0	 1,246	 36,464	 0	 9,019
Sponsorship Expenses	500	0	0	500	0	0
Stagehand Wages	123,327	67,706	117,129	941,278	611,733	674,643
Security Wages	0	14,990	0	0	149,660	0
Contracted Security Expense	16,404	0	17,570	225,137	0	134,992
Ushers & T/T Wages	12,107	7,630	8,991	94,667	72,346	74,896
Ticket Sellers Wages	811	1,850	749	17,776	16,200	14,960
Ticket Service Charge Expense	7,872	5,140	2,921	38,347	54,094	28,934
Ticket Supplies	0	0	0	0	0	5,481
City Police Fire Expense	2,835	0	1,435	38,112	2,800	24,880
Traffic Control Expense	0	0	325	0	25,025	28,747
EMT Medical Expense	1,701	1,350	2,011	25,488	20,510	20,586
Cleaning Wages	0	6,010	0	1,000	50,450	0
Contracted Cleaning Expense	34,751	0	36,583	297,901	0	211,049
Insurance Expense	135	0	262	3,456	0	4,127
Group Sales Commissions	82	0	0	116	0	0
Allocated Telephone Expense	2,423	0	1,500	13,575	0	13,044
Production Expense	6,211	0	2,477	137,490	0	56,795
 TOTAL SERVICE EXPENSE	 211,039	 104,676	 193,198	 1,871,308	 1,002,818	 1,302,153
 NET SERVICE INCOME	 <10,096>	 9,089	 <12,598>	 <135,810>	 91,592	 14,739

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SMG DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Year to Date Event Summary Report
For Month Ended April 30, 2006

Event Type	Events/Days		Attendance		Total Event Income	
	Actual	Budget	Actual	Budget	Actual	Budget
Convention/Trade Shows	137	112	132,395	133,700	1,604,719	1,250,483
Consumer/Gated Shows	49	38	187,722	216,800	899,620	769,664
DeVos Performance Hall	133	123	167,473	190,900	648,135	558,988
Ballroom Exclusive	65	56	34,597	38,475	365,935	394,256
Other	172	88	56,008	42,150	427,082	308,080
GRAND TOTALS	556	417	578,195	622,025	3,945,491	3,281,471

As Percentage of Overall

Convention/Trade Shows	24.64%	26.86%	22.90%	21.49%	40.67%	38.11%
Consumer/Gated Shows	8.81%	9.11%	32.47%	34.85%	22.80%	23.45%
DeVos Performance Hall	23.92%	29.50%	28.96%	30.69%	16.43%	17.03%
Ballroom Exclusive	11.69%	13.43%	5.98%	6.19%	9.27%	12.01%
Other	30.94%	21.10%	9.69%	6.78%	10.82%	9.39%

DE VOS PLACE
STATEMENT OF FINANCIAL POSITION
PERIOD ENDING 04/30/06

ASSETS

CURRENT ASSETS	
CASH	2,044,698
ACCOUNTS RECEIVABLE	357,048
PREPAID EXPENSES	35,459
TOTAL CURRENT ASSETS	2,437,205

FIXED ASSETS

TOTAL ASSETS	2,437,205
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LIABILITIES & EQUITY

CURRENT LIABILITIES	
ACCOUNTS PAYABLE	190,443
ACCRUED EXPENSES	159,985
DEFERRED INCOME	89,190
ADVANCED TIX SALES & DEPOSITS	326,716
TOTAL CURRENT LIABILITIES	766,333

EQUITY

FUNDS REMITTED	<950,000>
FUNDING RECEIVED	1,419,110
RETAINED EARNINGS	1,296,905
NET INCOME (LOSS)	<95,144>
TOTAL EQUITY	1,670,871

TOTAL LIABILITIES & EQUITY	2,437,205
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SMG - DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Summary of Accounts Receivable
Month Ended April 30, 2006

Current - Under 30 Days	
Food & Beverage	66,924
Ticketing	29,776
Decorating	28,123
Audio/Visual	26,028
Operating	45,883
Over 30 Days	113,025
Over 60 Days	32,569
Over 90 Days	
Donnell Productions	5,736
Paragon Leather	1,696
Saigon Entertainment	5,002
Grinder Promotions	2,286
Total Accounts Receivable	357,048

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DE VOS PLACE
INDIRECT EXPENSE SUMMARY
PERIOD ENDING 04/30/06

	CURRENT			YTD		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Salaries Administration	60,894	63,590	81,767	635,823	635,900	591,677
Part-Time	13,870	13,167	13,994	127,708	131,670	106,676
Wages-Trade	147,598	97,400	157,136	1,252,974	974,000	972,435
Sales Commissions Group Sales	0	0	0	1,308	0	0
Auto Allowance	1,821	0	1,971	20,108	0	19,408
Auto Expense	150	2,121	150	1,500	21,210	1,500
Taxes & Benefits	52,375	42,356	57,376	499,738	423,560	423,334
Less: Allocation/Reimbursement	<152,396>	<79,787>	<149,243>	<1,230,730>	<797,870>	<940,662>
 TOTAL LABOR COSTS	 124,311	 138,847	 163,151	 1,308,430	 1,388,470	 1,174,368
 Contracted Security	 18,902	 19,000	 18,086	 206,994	 190,000	 198,824
Contracted Cleaning	1,682	0	1,993	21,678	0	12,320
Other Contracted Services	224	200	234	2,236	2,000	1,976
Travel & Entertainment	932	1,209	816	10,778	12,090	8,935
Corporate Travel	8,065	417	0	8,065	4,170	<221>
Meetings & Conventions	2,395	1,958	0	16,742	28,080	14,047
Dues & Subscriptions	412	300	42	3,366	3,000	2,449
Employee Training	0	833	2,249	1,300	8,330	9,894
Computer Expense	3,162	6,250	3,820	43,763	62,500	68,986
Professional Fees	2,469	3,000	2,160	31,647	30,000	29,173
Marketing & Advertising	6,248	3,383	1,367	33,112	33,830	26,716
Box Office Expenses	<17>	0	560	228	0	1,011
Small Equipment	0	0	631	389	0	2,794
Trash Removal	4,737	2,500	4,838	25,944	25,000	20,470
Equipment Rental	710	1,000	1,586	12,300	10,000	10,694
Landscaping	0	0	0	3,671	0	0
Exterminating	814	6,300	814	27,096	63,000	11,083
Cleaning	16,766	3,000	0	26,366	9,000	0
Construction Costs	0	0	0	0	0	2,967
Repairs & Maintenance	33,406	19,167	24,700	291,046	191,670	164,461
Supplies	6,122	18,250	12,598	155,457	182,500	149,250
Bank Service Charges	2,472	1,000	2,646	15,433	10,000	12,086
Insurance	21,752	19,915	26,605	226,913	199,150	194,499
Licenses & Fees	0	0	0	253	0	99
Printing & Stationary	0	917	0	517	9,170	1,646
Office Supplies	2,252	750	260	14,014	7,500	9,610
Postage	690	417	469	3,160	4,170	1,735
Parking Expense	1,880	1,500	1,660	17,095	15,000	14,161
Telephone Long Distance	7,410	6,000	7,265	62,013	60,000	61,615
Utilities	104,655	113,800	75,695	1,419,110	1,368,500	1,273,101
Base Fee	20,433	20,533	19,935	205,081	205,330	199,930
Less: Allocated/Reimbursement	<2,423>	0	<1,500>	<14,030>	0	<13,499>
 TOTAL MATERIAL AND SERVICES	 266,153	 251,599	 209,527	 2,871,736	 2,733,990	 2,490,812
 TOTAL INDIRECT EXPENSES	 390,464	 390,446	 372,678	 4,180,166	 4,122,460	 3,665,180

4

SMG - Van Andel Arena & DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Management Fee Summary
Fiscal Year Ending June 30, 2006

MANAGEMENT FEE SUMMARY

	Arena Estimate	DeVos Place Estimate	Total Estimate	FY 2005 Estimate
Net Revenue above Expenses	1,217,881	(727,627)	490,254	527,507
Benchmark	1,689,156	(1,154,237)	534,919	259,115
Excess	(471,275)	426,610	(44,665)	268,392

Incentive Fee Calculation (Only if above greater than zero)

	Arena Estimate	DeVos Place Estimate	Total Estimate	FY 2005 Estimate
Base Fee	245,200	245,200	490,400	478,439
Incentive Fee				
Revenue	4,675,981	4,324,914	9,000,895	8,684,919
Benchmark Revenue	4,576,971	3,680,413	8,257,384	7,712,250
Revenue Excess	99,010	644,501	743,511	972,669
Incentive Fee **	-	-	-	194,533
Total SMG Management Fee	245,200	245,200	490,400	672,972

** Incentive fee is 20% of the first \$1 million in excess, 25% of remaining capped at base fee amount.

7



VAN ANDEL ARENA

**FINANCIAL STATEMENT
FOR THE PERIOD ENDED APRIL 30, 2006**

Distribution:

Grand Rapids – Kent County Convention / Arena Authority

Robert White

Thom Connors

Gary McAneney

Howard Feldman

Richard MacKeigan

Chris Machuta



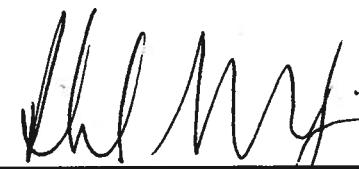
An SMG Managed Facility

VAN ANDEL ARENA
 ROLLING FORECAST
 FISCAL YEAR ENDING JUNE 30, 2006

	YTD	ROLL	TOTAL FYE	BUDGET FYE	VARIANCE
NO. EVENTS	114	13	127	123	4
ATTENDANCE	532,636	93,100	625,736	709,400	(83,664)
DIRECT EVENT INCOME	766,724	299,731	1,066,455	1,187,222	(120,767)
ANCILLARY INCOME	1,136,767	261,209	1,397,976	1,487,665	(89,689)
TOTAL EVENT INCOME	1,903,491	560,940	2,464,431	2,674,887	(210,456)
TOTAL OTHER INCOME	1,752,050	459,500	2,211,550	2,166,000	45,550
TOTAL INCOME	3,655,541	1,020,440	4,675,981	4,840,887	(184,906)
INDIRECT EXPENSES					
EXECUTIVE	103,780	14,755	118,535	116,853	(1,682)
FINANCE	161,560	23,105	184,665	196,780	12,115
MARKETING	220,321	31,416	251,737	236,837	(14,900)
OPERATIONS	1,127,564	143,551	1,271,115	1,230,834	(40,281)
BOX OFFICE	86,305	10,414	96,719	108,507	11,788
LUXURY SEATING	102,187	13,133	115,320	115,222	(98)
SKYWALK ADMIN	34,190	4,260	38,450	39,856	1,406
OVERHEAD	1,217,008	164,551	1,381,559	1,333,075	(48,484)
TOTAL INDIRECT EXP.	3,052,915	405,185	3,458,100	3,377,964	(80,136)
NET REVENUE ABOVE EXPENSES	602,626	615,255	1,217,881	1,462,923	(245,042)
LESS INCENTIVE FEE					
NET REVENUE ABOVE EXPENSES AFTER CAPITAL	602,626	615,255	1,217,881	1,462,923	(245,042)

Comments:

April performed a little behind the original budget, however, consistent with forecasted expectations. The Griffins continue to play strong hockey and all concerts scheduled for the final two months of the fiscal year are selling very strong and should allow for the Arena to recoup some of the shortfall it currently is experiencing.



General Manager



Director of Finance

VAN ANDEL ARENA
FINANCIAL STATEMENT HIGHLIGHTS
FOR MONTH ENDED APRIL 30, 2006

The following schedule summarizes operating results for the current month ending April 30, 2006 and the YTD ending June 30, 2006 compared to budget and to the prior year:

MONTH	April Actual	April Budget	April FY 2005
Number of Events	17	18	20
Attendance	81,424	103,500	122,883
Direct Event Income	\$63,781	\$81,510	\$248,750
Ancillary Income	114,556	109,339	255,826
Other Income	176,929	180,500	188,798
Indirect Expenses	(286,436)	(280,872)	(317,959)
Net Income	\$68,830	\$90,477	\$375,415

YTD	YTD 2006 Actual	YTD 2006 Budget	YTD 2005 Prior Year
Number of Events	114	114	112
Attendance	532,636	653,900	610,381
Direct Event Income	\$766,724	\$982,789	\$1,153,654
Ancillary Income	1,136,767	1,328,707	1,323,400
Other Income	1,752,050	1,805,000	1,795,899
Indirect Expenses	(3,052,915)	(2,816,220)	(2,903,741)
Net Income	\$602,626	\$1,300,276	\$1,369,212

EVENT INCOME

Event income fell below budgeted expectations, however, consistent with the revised forecast. Events hosted during the month performed very strong.

ANCILLARY INCOME

Ancillary income performed ahead of budget for the month due to the strength of the WWE merchandise.

INDIRECT EXPENSES

Indirect expenses came in at expected levels both budget and forecast.

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VAN ANDEL ARENA
FACILITY STATEMENT OF INCOME
PERIOD ENDING 04/30/06

	CURRENT			YTD		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
EVENT INCOME						
DIRECT EVENT INCOME						
RENTAL INCOME	170,192	190,750	298,042	1,415,733	1,685,500	1,730,391
SERVICES INCOME	<106,411>	<109,240>	<49,291>	<649,009>	<702,711>	<576,736>
TOTAL DIRECT EVENT INCOME	63,781	81,510	248,750	766,724	982,789	1,153,654
ANCILLARY INCOME						
FOOD & BEVERAGE	83,306	105,397	226,690	951,726	1,092,907	1,112,763
NOVELTY	12,029	7,700	22,081	134,493	202,708	174,027
ELECTRICAL	0	0	1,240	0	0	1,840
OTHER ANCILLARY	19,221	<3,758>	5,815	50,548	33,092	34,770
TOTAL ANCILLARY INCOME	114,556	109,339	255,826	1,136,767	1,328,707	1,323,400
TOTAL EVENT INCOME	178,337	190,849	504,577	1,903,491	2,311,496	2,477,055
OTHER OPERATING INCOME	176,929	180,500	188,798	1,752,050	1,805,000	1,795,899
ADJUSTED GROSS INCOME	355,266	371,349	693,374	3,655,541	4,116,496	4,272,954
INDIRECT EXPENSES						
EXECUTIVE	8,952	9,612	12,130	103,780	97,620	103,755
FINANCE	13,828	16,273	25,053	161,560	164,230	164,720
MARKETING	18,932	19,612	27,448	220,321	197,620	193,498
LUXURY SEATING	9,931	9,602	13,903	102,187	96,020	105,530
OPERATIONS	110,672	102,318	124,258	1,127,564	1,026,180	1,088,761
BOX OFFICE	8,930	9,043	14,748	86,305	90,430	94,693
SKYWALK ADMINISTRATION	3,430	3,322	1,111	34,190	33,220	34,279
OVERHEAD	111,761	111,090	99,308	1,217,008	1,110,900	1,118,505
INDIRECT EXPENSES	286,436	280,872	317,959	3,052,915	2,816,220	2,903,741
NET OPERATING INCOME	68,830	90,477	375,415	602,626	1,300,276	1,369,212
OTHER EXPENSES						
NET INCOME (LOSS)	68,830	90,477	375,415	602,626	1,300,276	1,369,212

VAN ANDEL ARENA
STATEMENT OF SERVICES INCOME
PERIOD ENDING 04/30/06

	CURRENT			YEAR TO DATE		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Advertising Billed	22,544	9,000	31,491	252,257	29,000	331,327
Sponsorship Income	0	0	2,000	15,000	0	27,000
Labor Billed	1,150	1,080	3,060	14,903	12,105	17,828
Changeover Setup Billed	14,175	7,600	28,516	96,052	85,100	124,759
Stagehands Billed	27,453	34,000	76,318	357,235	336,600	417,985
Security Billed	4,733	7,600	28,688	116,826	117,100	156,734
Ushers & Tix Takers Billed	5,361	8,300	17,270	71,552	91,450	98,111
Box Office Billed	516	400	1,806	6,558	8,950	12,567
Ticketing Service Billed	9,053	8,000	15,260	60,771	167,350	116,494
Utilities Billed	1,250	0	7,300	9,875	0	15,888
City Police Fire Billed	700	1,344	2,162	11,986	11,436	11,154
EMT Medical Billed	2,853	750	4,665	18,450	16,325	25,091
Production Materials Billed	0	0	0	3,778	0	0
Cleaning Billed	4,807	5,850	16,989	63,429	79,900	85,576
Insurance Billed	0	0	0	1,123	0	0
Group Sales Commissions Billed	2,223	0	7,226	7,268	0	11,620
Telephone Billed	995	1,825	2,935	19,820	21,385	23,625
Other Production Billed	9,060	11,200	23,044	287,992	80,200	195,466
 TOTAL SERVICE INCOME	 106,872	 96,949	 268,730	 1,414,876	 1,056,901	 1,671,224
 Advertising Expense	 20,891	 9,000	 33,746	 260,062	 29,000	 368,992
Sponsorship Expenses	0	0	0	1,157	0	13,600
Labor Wages	978	918	2,601	12,667	12,125	14,963
Contracted Changeover Setup Expense	28,018	25,945	34,850	236,331	232,976	259,475
Stagehand Wages	45,907	52,796	90,498	375,107	384,028	420,984
Contracted Security Expense	27,674	19,920	44,314	261,152	213,170	264,834
Contracted Ushers & T/T Expense	30,954	33,100	33,568	255,549	259,270	246,444
Ticket Sellers Wages	439	0	1,535	5,574	0	10,682
Ticket Service Charge Expense	8,737	14,000	14,193	47,448	197,500	108,407
City Police Fire Expense	393	2,844	2,162	13,809	15,530	13,271
Traffic Control Expense	238	0	0	238	0	0
EMT Medical Expense	0	4,552	5,303	26,106	33,516	29,380
Contracted Cleaning Expense	33,161	38,718	32,467	233,001	283,934	256,123
Group Sales Commissions	825	0	0	3,144	0	0
Allocated Telephone Expense	299	396	881	5,301	6,463	6,968
Production Expense	14,769	4,000	21,905	327,240	92,100	233,839
 TOTAL SERVICE EXPENSE	 213,283	 206,189	 318,021	 2,063,885	 1,759,612	 2,247,960
 NET SERVICE INCOME	 <106,411>	 <109,240>	 <49,291>	 <649,009>	 <702,711>	 <576,736>

4

VAN ANDEL ARENA
STATEMENT OF FINANCIAL POSITION
PERIOD ENDING 04/30/06

ASSETS

CURRENT ASSETS

CASH	4,385,245
ACCOUNTS RECEIVABLE	715,707
PREPAID EXPENSES	96,251
TOTAL CURRENT ASSETS	5,197,203

FIXED ASSETS

TOTAL ASSETS	5,197,203
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LIABILITIES & EQUITY

CURRENT LIABILITIES

ACCOUNTS PAYABLE	507,523
ACCRUED EXPENSES	301,621
DEFERRED INCOME	589,690
ADVANCED TIX SALES & DEPOSITS	3,362,191
TOTAL CURRENT LIABILITIES	4,761,024

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EQUITY

FUNDS REMITTED	<1,850,000>
FUNDING RECEIVED	701,089
RETAINED EARNINGS	982,464
NET INCOME (LOSS)	602,626
TOTAL EQUITY	436,179

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TOTAL LIABILITIES & EQUITY	5,197,203
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5

SMG - Van Andel Arena
Grand Rapids - Kent County Convention/Arena Authority
Summary of Accounts Receivable
Month Ending April 30, 2006

Event Type	Events/Days		Attendance		Total Event Income	
	Actual	Budget	Actual	Budget	Actual	Budget
Family Show	37	37	117,416	160,500	350,604	577,201
Sporting Event	9	9	38,841	47,400	297,956	154,230
Concert	14	17	101,432	136,000	684,090	1,099,827
Team Home Games	49	48	239,038	284,000	419,321	396,495
Other	5	3	35,909	26,000	151,500	83,743
GRAND TOTALS	114	114	532,636	653,900	1,903,471	2,311,496

As Percentage of Overall

Family Show	32.46%	32.46%	22.04%	24.55%	18.42%	24.97%
Sporting Event	7.89%	7.89%	7.29%	7.25%	15.65%	6.67%
Concert	12.28%	14.91%	19.04%	20.80%	35.94%	47.58%
Team Home Games	42.98%	42.11%	44.88%	43.43%	22.03%	17.15%
Other	4.39%	2.63%	6.74%	3.98%	7.96%	3.62%

SMG - Van Andel Arena
Grand Rapids - Kent County Convention/Arena Authority
Summary of Accounts Receivable
Month Ending April 30, 2006

Current - Under 30 Days	
Food & Beverage	125,477
Ticketing	90,873
Merchandise	-
Permanent Advertising	-
Operating	345,172
 Over 30 Days	 80,986
 Over 60 Days	 43,547
 Over 90 Days	 29,652
 Total Accounts Receivable	 715,707

VAN ANDEL ARENA
INDIRECT EXPENSE SUMMARY
PERIOD ENDING 04/30/06

	CURRENT			YTD		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Salaries Administration	52,264	57,384	81,361	579,664	573,840	585,218
Part-Time	5,704	3,333	10,817	66,810	33,330	64,427
Wages-Trade	74,317	77,921	133,724	697,493	779,210	734,503
Wages-Trade Part-Time	0	0	0	0	0	5,219
Sales Commissions Group Sales	102	0	0	3,645	0	0
Auto Allowance	494	0	577	5,738	0	5,771
Auto Expense	300	985	300	3,000	9,850	3,000
Taxes & Benefits	34,403	33,992	52,825	377,891	339,920	376,293
Less: Allocation/Reimbursement	<63,096>	<64,795>	<117,509>	<563,420>	<647,950>	<623,841>
 TOTAL LABOR COSTS	 104,488	 108,820	 162,094	 1,170,820	 1,088,200	 1,150,591
 Contracted Security	 18,343	 19,000	 18,247	 194,416	 190,000	 189,444
Contracted Cleaning	2,175	2,500	2,098	25,654	25,000	22,983
Other Contracted Services	1,979	300	314	6,192	3,000	3,795
Travel & Entertainment	1,669	858	2,282	9,549	8,580	9,559
Corporate Travel	0	625	0	0	6,250	0
Meetings & Conventions	0	350	0	2,557	11,000	5,139
Dues & Subscriptions	42	208	756	8,516	2,080	8,102
Employee Training	0	750	2,249	337	7,500	3,074
Computer Expense	4,683	5,417	5,424	58,870	54,170	67,710
Professional Fees	1,875	2,583	2,625	20,100	25,830	24,156
Marketing & Advertising	8,534	7,834	7,711	86,199	78,340	62,586
Box Office Expenses	<89>	0	107	<1,810>	0	<131>
Small Equipment	0	0	0	348	0	4,563
Trash Removal	2,470	1,500	2,604	17,309	15,000	18,741
Equipment Rental	1,254	1,250	1,335	12,873	12,500	12,442
Landscaping	0	0	0	2,234	0	0
Exterminating	0	300	248	2,747	3,000	2,475
Cleaning	0	900	0	2,650	9,000	4,050
Repairs & Maintenance	11,793	9,333	13,098	147,167	93,330	130,000
Supplies	20,805	12,841	9,025	162,125	128,410	131,018
Bank Service Charges	828	750	1,097	5,830	7,500	7,133
Insurance	14,597	15,473	23,861	137,788	154,730	139,766
Licenses & Fees	0	0	0	72	0	0
Other Taxes	<35>	0	0	<261>	0	0
Printing & Stationary	0	1,750	0	387	17,500	6,029
Office Supplies	1,287	1,000	1,213	14,865	10,000	13,438
Postage	444	1,000	1,242	7,681	10,000	9,739
Parking Expense	2,062	2,000	4,160	21,307	20,000	23,297
Telephone Long Distance	5,830	5,000	3,636	69,781	50,000	59,929
Utilities	64,309	61,317	34,644	701,770	613,170	632,714
Base Fee	20,433	20,533	19,935	203,586	205,330	198,769
Common Area Expense	<3,042>	<2,945>	<1,166>	<33,441>	<29,450>	<30,403>
Less: Allocated/Reimbursement	<299>	<375>	<881>	<5,301>	<3,750>	<6,968>
 TOTAL MATERIAL AND SERVICES	 181,948	 172,052	 155,865	 1,882,095	 1,728,020	 1,753,151
 TOTAL INDIRECT EXPENSES	 286,436	 280,872	 317,959	 3,052,915	 2,816,220	 2,903,741

8

SMG - Van Andel Arena & DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Management Fee Summary
Fiscal Year Ending June 30, 2006

MANAGEMENT FEE SUMMARY

	Arena Estimate	DeVos Place Estimate	Total Estimate	FY 2005 Estimate
Net Revenue above Expenses	1,217,881	(727,627)	490,254	527,507
Benchmark	1,689,156	(1,154,237)	534,919	259,115
Excess	(471,275)	426,610	(44,665)	268,392

Incentive Fee Calculation (Only if above greater than zero)

	Arena Estimate	DeVos Place Estimate	Total Estimate	FY 2005 Estimate
Base Fee	245,200	245,200	490,400	478,439
Incentive Fee				
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Revenue Excess	99,010	644,501	743,511	972,669
Incentive Fee **	-	-	-	194,533
Total SMG Management Fee	245,200	245,200	490,400	672,972

** Incentive fee is 20% of the first \$1 million in excess, 25% of remaining capped at base fee amount.

3:38 PM

05/15/06

Accrual Basis

Item III.b.ii.

Grand Rapids-Kent County Convention/Arena Authority
Balance Sheet
As of April 30, 2006

		<u>Apr 30, 06</u>
ASSETS		
Current Assets		
Checking/Savings		
1040 · Cash - Operations - SMG	4,029,394.10	
1050 · Operations - Cash	542,856.86	
	<hr/>	
Total Checking/Savings	4,572,250.96	
Other Current Assets		
1070 · Kent County - Operating	18,655,371.56	
1200 · Accounts Receivable	914,927.17	
1300 · Prepaid Expenses	109,205.35	
1600 · Advances/Deposits Receivable	-0.07	
	<hr/>	
Total Other Current Assets	19,679,504.01	
Total Current Assets	24,251,754.97	
Fixed Assets		
Buildings & Structures	322,431.00	
Equip	416,059.07	
Vehicles	23,470.00	
	<hr/>	
Total Fixed Assets	761,960.07	
TOTAL ASSETS	<u>25,013,715.04</u>	
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2000 · Accounts Payable	159,190.45	
2005 · Accounts payable - SMG	606,513.17	
	<hr/>	
Total Accounts Payable	765,703.62	
Other Current Liabilities		
2200 · Accrued Expenses	671,392.61	
2210 · Advance Ticket Sales	619,668.73	
2220 · Advance deposits	275,443.00	
2500 · Deferred facility income	601,038.74	
	<hr/>	
Total Other Current Liabilities	2,167,543.08	
Total Current Liabilities	2,933,246.70	
Total Liabilities	2,933,246.70	
Equity		
3000 · Opening Bal Equity	37,035,584.45	
3900 · Retained Earnings	-14,701,413.75	
Net Income	-253,702.36	
	<hr/>	
Total Equity	22,080,468.34	
TOTAL LIABILITIES & EQUITY	<u>25,013,715.04</u>	

3:33 PM

05/15/06

Grand Rapids-Kent County Convention/Arena Authority Reconciliation Detail

1050 · Operations - Cash, Period Ending 04/30/2006

Type	Date	Num	Name	Memo	Clr	Amount	Balance
Beginning Balance							463,102.98
Cleared Transactions							
Checks and Payments - 20 items							
Bill Pmt -Check	3/28/2006	6332	Grand Rapids City Treasurer	X		-28,961.76	-28,961.76
Bill Pmt -Check	3/28/2006	6331	Dickinson Wright PLLC	X		-8,360.58	-38,322.34
Bill Pmt -Check	3/28/2006	6336	Schindler Elevator Corporation	X		-65,174.00	-103,496.34
Bill Pmt -Check	3/28/2006	6334	ICMA Retirement Corporation - 457	X		-50.00	-103,546.34
Bill Pmt -Check	3/28/2006	6335	Priority Health	X		-312.72	-103,859.06
Bill Pmt -Check	3/28/2006	6333	ICMA Retirement Corporation - 401A	X		-260.96	-104,120.02
Bill Pmt -Check	4/14/2006	6349	Rapid Hot Coffee Service	X		-28.98	-104,149.00
Bill Pmt -Check	4/14/2006	6348	Progressive AE	X		-16,890.00	-121,039.00
Bill Pmt -Check	4/14/2006	6347	Premovation Audio & Video Systems	X		-33,669.73	-154,728.73
Bill Pmt -Check	4/14/2006	6345	Midstate Security	X		-18,894.00	-174,822.73
Bill Pmt -Check	4/14/2006	6343	ICMA Retirement Corporation - 457	X		-50.00	-174,872.73
Bill Pmt -Check	4/14/2006	6342	ICMA Retirement Corporation - 401A	X		-260.96	-174,933.69
Bill Pmt -Check	4/14/2006	6341	Grand Rapids City Treasurer	X		-10,441.65	-185,375.34
Bill Pmt -Check	4/14/2006	6340	DTE Energy	X		-4,168.57	-189,543.91
Bill Pmt -Check	4/14/2006	6339	Consumers Energy	X		-37,315.32	-226,859.23
Bill Pmt -Check	4/14/2006	6338	Andy J. Egan Company, Inc.	X		-76,605.50	-303,464.73
Check	4/14/2006	10128	Susan M. Waddell	X		-1,437.88	-304,902.61
Check	4/14/2006	10128	Susan M. Waddell	X		-921.30	-305,823.91
Bill Pmt -Check	4/14/2006	6344	Kent Count Dept of Public Works	X		-167,029.38	-472,853.29
Check	4/28/2006	10129	Susan M. Waddell	X		-787.89	-473,641.18
Total Checks and Payments							-473,641.18
Total Checks and Payments							-473,641.18
Deposits and Credits - 117 items							
Deposit	3/31/2006		DeVos Place p...	X		273.00	273.00
Deposit	3/31/2006		DeVos Place p...	X		195.00	468.00
Deposit	3/31/2006		DeVos Place p...	X		202.00	670.00
Deposit	3/31/2006		DeVos Place p...	X		127.00	797.00
Deposit	3/31/2006		DeVos Place p...	X		1,116.50	1,913.50
Deposit	4/1/2006		DeVos Place p...	X		267.50	2,181.00
Deposit	4/1/2006		DeVos Place p...	X		143.00	2,324.00
Deposit	4/1/2006		DeVos Place p...	X		78.00	2,402.00
Deposit	4/1/2006		DeVos Place p...	X		406.50	2,808.50
Deposit	4/1/2006		DeVos Place p...	X		318.50	3,127.00
Deposit	4/2/2006		DeVos Place p...	X		39.00	3,166.00
Deposit	4/3/2006		DeVos Place p...	X		107.00	3,273.00
Deposit	4/3/2006		DeVos Place p...	X		449.00	3,722.00
Deposit	4/3/2006		Van Andel Are...	X		11,522.00	15,244.00
Deposit	4/3/2006		DeVos Place p...	X		174.00	15,418.00
Deposit	4/3/2006		DeVos Place p...	X		30.00	15,448.00
Deposit	4/4/2006		DeVos Place p...	X		28.00	15,474.00
Deposit	4/4/2006		DeVos Place p...	X		412.50	15,886.50
Deposit	4/5/2006		DeVos Place p...	X		21.00	15,907.50
Deposit	4/5/2006		DeVos Place p...	X		52.00	15,959.50
Deposit	4/5/2006		DeVos Place p...	X		156.50	16,116.00
Deposit	4/5/2006		DeVos Place p...	X		122.50	16,238.50
Deposit	4/6/2006		DeVos Place p...	X		26.00	16,264.50
Deposit	4/6/2006		DeVos Place p...	X		32.50	16,297.00
Deposit	4/6/2006		DeVos Place p...	X		67.00	16,364.00
Deposit	4/6/2006		DeVos Place p...	X		71.00	16,435.00
Deposit	4/6/2006		DeVos Place p...	X		17.00	16,452.00
Deposit	4/7/2006		DeVos Place p...	X		36.00	16,488.00
Deposit	4/7/2006		DeVos Place p...	X		513.50	17,001.50
Deposit	4/9/2006		DeVos Place p...	X		117.00	17,118.50
Deposit	4/9/2006		DeVos Place p...	X		227.50	17,346.00
Deposit	4/9/2006		DeVos Place p...	X		47.00	17,393.00
Deposit	4/10/2006		DeVos Place p...	X		82.50	17,475.50
Deposit	4/10/2006		DeVos Place p...	X		79.00	17,554.50
Deposit	4/10/2006		DeVos Place p...	X		468.50	18,023.00
Deposit	4/10/2006		DeVos Place p...	X		87.00	18,110.00
Deposit	4/10/2006		DeVos Place p...	X		149.00	18,259.00
Deposit	4/11/2006		DeVos Place p...	X		183.50	18,442.50
Deposit	4/11/2006		DeVos Place p...	X		188.50	18,631.00
Deposit	4/11/2006		DeVos Place p...	X		782.50	19,413.50
Deposit	4/11/2006		DeVos Place p...	X		142.50	19,556.00
Deposit	4/11/2006		DeVos Place p...	X		142.00	19,698.00
Deposit	4/11/2006		DeVos Place p...	X		991.00	20,689.00
Deposit	4/12/2006		DeVos Place p...	X		109.00	20,788.00
Deposit	4/12/2006		DeVos Place p...	X		219.00	21,017.00
Deposit	4/12/2006		DeVos Place p...	X		74.00	21,091.00
Deposit	4/13/2006		DeVos Place p...	X		4.00	21,095.00
Deposit	4/13/2006		DeVos Place p...	X		185.00	21,280.00
Deposit	4/13/2006		DeVos Place p...	X		84.50	21,364.50
Deposit	4/13/2006		DeVos Place p...	X		193.00	21,557.50
Deposit	4/13/2006		DeVos Place p...	X		604.50	22,162.00

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**Grand Rapids-Kent County Convention/Arena Authority
Reconciliation Detail**
1050 - Operations - Cash, Period Ending 04/30/2006

Type	Date	Num	Name	Memo	Cir	Amount	Balance
Deposit	4/14/2006		DeVos Place p...	X		540.50	22,702.50
Deposit	4/14/2006		DeVos Place p...	X		7.00	22,709.50
Deposit	4/14/2006		Van Andel Are...	X		350,000.00	372,709.50
Deposit	4/14/2006		DeVos Place p...	X		117.00	372,826.50
Deposit	4/14/2006		DeVos Place p...	X		141.50	372,968.00
Deposit	4/15/2006		DeVos Place p...	X		721.50	373,689.50
Deposit	4/15/2006		DeVos Place p...	X		143.00	373,832.50
Deposit	4/15/2006		DeVos Place p...	X		104.00	373,936.50
Deposit	4/15/2006		DeVos Place p...	X		110.50	374,047.00
Deposit	4/15/2006		DeVos Place p...	X		110.50	374,157.50
Deposit	4/16/2006		DeVos Place p...	X		52.00	374,209.50
Deposit	4/16/2006		DeVos Place p...	X		149.50	374,359.00
Deposit	4/16/2006		DeVos Place p...	X		331.50	374,690.50
Deposit	4/17/2006		DeVos Place ...	X		250,000.00	624,690.50
Deposit	4/17/2006		DeVos Place p...	X		476.00	625,166.50
Deposit	4/17/2006		DeVos Place p...	X		143.00	625,309.50
Deposit	4/18/2006		DeVos Place p...	X		388.00	625,697.50
Deposit	4/18/2006		DeVos Place p...	X		1,170.50	626,868.00
Deposit	4/18/2006		DeVos Place p...	X		206.00	627,074.00
Deposit	4/18/2006		DeVos Place p...	X		504.00	627,578.00
Deposit	4/18/2006		DeVos Place p...	X		356.00	627,934.00
Deposit	4/18/2006		DeVos Place p...	X		533.00	628,467.00
Deposit	4/19/2006		DeVos Place p...	X		1,197.50	629,664.50
Deposit	4/19/2006		DeVos Place p...	X		121.00	628,785.50
Deposit	4/19/2006		DeVos Place p...	X		771.00	630,556.50
Deposit	4/19/2006		DeVos Place p...	X		419.00	630,975.50
Deposit	4/20/2006		DeVos Place p...	X		395.00	631,370.50
Deposit	4/20/2006		DeVos Place p...	X		19.50	631,390.00
Deposit	4/20/2006		DeVos Place p...	X		319.50	631,709.50
Deposit	4/20/2006		DeVos Place p...	X		158.00	631,867.50
Deposit	4/20/2006		DeVos Place p...	X		91.00	631,958.50
Deposit	4/21/2006		DeVos Place p...	X		215.50	632,174.00
Deposit	4/21/2006		DeVos Place p...	X		869.50	633,043.50
Deposit	4/21/2006		DeVos Place p...	X		299.00	633,342.50
Deposit	4/21/2006		DeVos Place p...	X		217.00	633,559.50
Deposit	4/22/2006		DeVos Place p...	X		100.00	633,659.50
Deposit	4/22/2006		DeVos Place p...	X		457.50	634,117.00
Deposit	4/22/2006		DeVos Place p...	X		793.00	634,910.00
Deposit	4/22/2006		DeVos Place p...	X		525.00	635,435.00
Deposit	4/22/2006		DeVos Place p...	X		598.00	636,033.00
Deposit	4/22/2006		DeVos Place p...	X		832.00	636,865.00
Deposit	4/23/2006		DeVos Place p...	X		370.50	637,235.50
Deposit	4/23/2006		DeVos Place p...	X		819.00	638,054.50
Deposit	4/23/2006		DeVos Place p...	X		398.50	638,451.00
Deposit	4/24/2006		DeVos Place p...	X		16.00	638,467.00
Deposit	4/24/2006		DeVos Place p...	X		49.00	638,516.00
Deposit	4/24/2006		DeVos Place p...	X		75.00	638,591.00
Deposit	4/25/2006		DeVos Place p...	X		7,697.00	646,288.00
Deposit	4/25/2006		DeVos Place p...	X		74.00	646,362.00
Deposit	4/25/2006		DeVos Place p...	X		189.00	646,551.00
Deposit	4/25/2006		DeVos Place p...	X		414.00	646,965.00
Deposit	4/26/2006		DeVos Place p...	X		581.00	647,546.00
Deposit	4/26/2006		DeVos Place p...	X		408.00	647,954.00
Deposit	4/26/2006		DeVos Place p...	X		132.00	648,086.00
Deposit	4/26/2006		DeVos Place p...	X		200.00	648,286.00
Deposit	4/26/2006		DeVos Place p...	X		221.00	648,507.00
Deposit	4/26/2006		DeVos Place p...	X		104.00	648,611.00
Deposit	4/26/2006		DeVos Place p...	X		1,218.00	649,829.00
Deposit	4/27/2006		DeVos Place p...	X		653.00	650,482.00
Deposit	4/27/2006		DeVos Place p...	X		443.00	650,925.00
Deposit	4/27/2006		DeVos Place p...	X		816.50	651,741.50
Deposit	4/27/2006		DeVos Place p...	X		117.00	651,858.50
Deposit	4/27/2006		DeVos Place p...	X		1,257.00	653,115.50
Deposit	4/27/2006		DeVos Place p...	X		390.00	653,505.50
Deposit	4/27/2006		DeVos Place p...	X		7.50	653,513.00
Deposit	4/30/2006		Interest	X		2,177.39	655,690.39
Total Deposits and Credits						655,690.39	655,690.39
Total Cleared Transactions						182,049.21	182,049.21
Cleared Balance						182,049.21	645,152.19

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**Grand Rapids-Kent County Convention/Arena Authority
Reconciliation Detail**
1050 · Operations - Cash, Period Ending 04/30/2006

Type	Date	Num	Name	Memo	Cir	Amount	Balance
Uncleared Transactions							
Checks and Payments - 13 items							
Bill Pmt -Check	4/28/2006	6112	Priority Health			-398.73	-398.73
Bill Pmt -Check	4/14/2006	6346	Ottawa Regional Cancer Foundation			-200.00	-598.73
Bill Pmt -Check	4/28/2006	6353	DTE Energy			-1,048.86	-1,647.59
Bill Pmt -Check	4/28/2006	6358	Midstate Security			-3,885.00	-5,532.59
Bill Pmt -Check	4/28/2006	6359	Priority Health			-312.72	-5,845.31
Bill Pmt -Check	4/28/2006	6357	Jarob Design			-8,688.43	-14,533.74
Bill Pmt -Check	4/28/2006	6356	ICMA Retirement Corporation - 457			-50.00	-14,583.74
Bill Pmt -Check	4/28/2006	6355	ICMA Retirement Corporation - 401A			-280.96	-14,844.70
Bill Pmt -Check	4/28/2006	6352	Dickinson Wright PLLC			-6,411.70	-21,256.40
Bill Pmt -Check	4/28/2006	6351	Consumers Energy			-69,197.40	-90,453.80
Bill Pmt -Check	4/28/2006	6350	Berends Hendricks Stuit Insurance Agency			-8,100.00	-98,553.80
Check	4/28/2006	10129	Susan M. Waddell			-1,437.88	-99,991.68
Bill Pmt -Check	4/28/2006	6354	Grand Rapids City Treasurer			-4,596.65	-104,588.33
Total Checks and Payments						-104,588.33	-104,588.33
Deposits and Credits - 10 items							
Deposit	4/28/2006			DeVos Place p...		208.00	208.00
Deposit	4/28/2006			DeVos Place p...		566.50	774.50
Deposit	4/28/2006			DeVos Place p...		483.00	1,257.50
Deposit	4/28/2006			DeVos Place p...		44.00	1,301.50
Deposit	4/28/2006			DeVos Place p...		94.00	1,395.50
Deposit	4/29/2006			DeVos Place p...		143.00	1,538.50
Deposit	4/29/2006			DeVos Place p...		123.50	1,662.00
Deposit	4/29/2006			DeVos Place p...		88.50	1,750.50
Deposit	4/29/2006			DeVos Place p...		435.50	2,186.00
Deposit	4/29/2006			DeVos Place p...		107.00	2,293.00
Total Deposits and Credits						2,293.00	2,293.00
Total Uncleared Transactions							
Register Balance as of 04/30/2006						79,753.88	542,856.86
New Transactions							
Checks and Payments - 19 items							
Check	5/12/2006	10130	Susan M. Waddell			-1,437.88	-1,437.88
Check	5/12/2006	10130	Susan M. Waddell			-892.83	-2,330.71
Bill Pmt -Check	5/15/2006	6360	Accident Fund Company			-648.00	-2,978.71
Bill Pmt -Check	5/15/2006	6361	Andy J. Egan Company, Inc.			-16,870.00	-19,848.71
Bill Pmt -Check	5/15/2006	6362	BDO Seidman, LLP			-1,000.00	-20,848.71
Bill Pmt -Check	5/15/2006	6363	Consumers Energy			-39,157.29	-60,006.00
Bill Pmt -Check	5/15/2006	6364	Dickinson Wright PLLC			-5,751.50	-65,757.50
Bill Pmt -Check	5/15/2006	6365	DTE Energy			-187.47	-65,944.97
Bill Pmt -Check	5/15/2006	6366	Eastern Floral			-199.23	-66,144.20
Bill Pmt -Check	5/15/2006	6367	Grand Rapids City Treasurer			-13,091.20	-79,235.40
Bill Pmt -Check	5/15/2006	6368	ICMA Retirement Corporation - 401A			-280.96	-79,496.36
Bill Pmt -Check	5/15/2006	6369	ICMA Retirement Corporation - 457			-50.00	-79,546.36
Bill Pmt -Check	5/15/2006	6370	Kent Count Dept of Public Works			-54,193.38	-133,739.74
Bill Pmt -Check	5/15/2006	6371	McEconomy Properties LLC			-7,700.00	-141,439.74
Bill Pmt -Check	5/15/2006	6372	Rapid Hot Coffee Service			-28.98	-141,468.72
Bill Pmt -Check	5/15/2006	6373	Schindler Elevator Corporation			-24,040.00	-165,508.72
Bill Pmt -Check	5/15/2006	6374	St. Peter and Paul Orthodox Cathedral			-100.00	-165,608.72
Bill Pmt -Check	5/15/2006	6375	Susan Waddell			-849.59	-166,458.31
Bill Pmt -Check	5/15/2006	6376	The Mail Order Shoppe			-71.90	-166,530.21
Total Checks and Payments						-166,530.21	-166,530.21
Deposits and Credits - 50 items							
Deposit	5/1/2006			DeVos Place p...		17.00	17.00
Deposit	5/1/2006			DeVos Place p...		47.00	64.00
Deposit	5/1/2006			DeVos Place p...		79.00	143.00
Deposit	5/1/2006			DeVos Place p...		271.00	414.00
Deposit	5/2/2006			DeVos Place p...		93.00	507.00
Deposit	5/2/2006			DeVos Place p...		150.00	657.00
Deposit	5/2/2006			DeVos Place p...		424.50	1,081.50
Deposit	5/2/2006			DeVos Place p...		1,523.50	2,605.00
Deposit	5/3/2006			DeVos Place p...		335.00	2,940.00
Deposit	5/3/2006			DeVos Place p...		596.00	3,536.00
Deposit	5/3/2006			DeVos Place p...		388.50	3,924.50
Deposit	5/3/2006			DeVos Place p...		168.00	4,092.50
Deposit	5/3/2006			DeVos Place p...		1,276.50	5,369.00
Deposit	5/3/2006			DeVos Place p...		243.00	5,612.00
Deposit	5/4/2006			DeVos Place p...		244.00	5,856.00
Deposit	5/4/2006			DeVos Place p...		987.50	6,843.50
Deposit	5/4/2006			DeVos Place p...		700.00	7,543.50

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**Grand Rapids-Kent County Convention/Arena Authority
Reconciliation Detail**
1050 · Operations - Cash, Period Ending 04/30/2006

Type	Date	Num	Name	Memo	Clr	Amount	Balance
Deposit	5/4/2006			DeVos Place p...		432.00	7,975.50
Deposit	5/4/2006			DeVos Place p...		500.50	8,476.00
Deposit	5/4/2006			DeVos Place p...		551.00	9,027.00
Deposit	5/5/2006			DeVos Place p...		82.00	9,109.00
Deposit	5/5/2006			DeVos Place p...		106.00	9,215.00
Deposit	5/5/2006			DeVos Place p...		430.00	9,645.00
Deposit	5/5/2006			DeVos Place p...		224.50	9,869.50
Deposit	5/5/2006			DeVos Place p...		195.00	10,084.50
Deposit	5/6/2006			DeVos Place p...		58.50	10,123.00
Deposit	5/6/2006			DeVos Place p...		6.50	10,129.50
Deposit	5/6/2006			DeVos Place p...		488.50	10,618.00
Deposit	5/6/2006			DeVos Place p...		13.00	10,631.00
Deposit	5/6/2006			DeVos Place p...		84.50	10,715.50
Deposit	5/6/2006			DeVos Place p...		110.50	10,828.00
Deposit	5/6/2006			DeVos Place p...		286.50	11,092.50
Deposit	5/7/2006			DeVos Place p...		32.50	11,125.00
Deposit	5/7/2006			DeVos Place p...		325.00	11,450.00
Deposit	5/8/2006			DeVos Place p...		108.00	11,558.00
Deposit	5/8/2006			DeVos Place p...		46.00	11,604.00
Deposit	5/8/2006			DeVos Place p...		73.00	11,677.00
Deposit	5/8/2006			DeVos Place p...		62.00	11,739.00
Deposit	5/9/2006			DeVos Place p...		227.50	11,986.50
Deposit	5/9/2006			DeVos Place p...		73.00	12,039.50
Deposit	5/9/2006			DeVos Place p...		857.00	12,896.50
Deposit	5/9/2006			DeVos Place p...		297.00	13,193.50
Deposit	5/9/2006			DeVos Place p...		68.50	13,262.00
Deposit	5/10/2006			DeVos Place p...		40.00	13,302.00
Deposit	5/10/2006			DeVos Place p...		240.50	13,542.50
Deposit	5/10/2006			DeVos Place p...		159.50	13,702.00
Deposit	5/10/2006			DeVos Place p...		128.00	13,830.00
Deposit	5/10/2006			DeVos Place p...		78.00	13,908.00
Deposit	5/10/2006			DeVos Place p...		46.00	13,954.00
				Van Andel Are...		150,000.00	163,954.00
Total Deposits and Credits						163,954.00	163,954.00
Total New Transactions						-2,576.21	-2,576.21
Ending Balance						77,177.67	540,280.85

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**Grand Rapids-Kent County Convention/Arena Authority
Reconciliation Detail
1070 · Kent County - Operating, Period Ending 04/01/2006**

Type	Date	Num	Name	Memo	Clr	Amount	Balance
Beginning Balance							18,598,770.63
Cleared Transactions							
Deposits and Credits - 1 item							
Deposit	3/31/2006			Interest	X	56,600.93	56,600.93
Total Deposits and Credits							
Total Cleared Transactions							
Cleared Balance							
Uncleared Transactions							
Checks and Payments - 1 item							
General Journal	7/1/2005	24R		Reverse of GJE 24 -- A...		-12,449.20	-12,449.20
Total Checks and Payments							
Deposits and Credits - 1 item							
General Journal	6/30/2005	24		Accrue interest on pool...		12,449.20	12,449.20
Total Deposits and Credits							
Total Uncleared Transactions							
Register Balance as of 04/01/2006							
Ending Balance							
						56,600.93	18,655,371.56

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COUNTY OF KENT

SERIES 2 FUND LEDGER

DATE	TYPE	SOURCE	ADDITIONS	DEDUCTIONS	BALANCE	TIME POSTED	POSTED BY
03/01/06	3	APPINT	56,600.93		18,598,770.63	03/24/06 08:01:04	knt102

RECAP BY TYPE CODE

TYPE	ADDITIONS		DEDUCTIONS		NET AMOUNT
	NO	AMOUNT	NO	AMOUNT	
3	1	56,600.93	0		56,600.93
TOTAL		56,600.93			56,600.93
AVERAGE DAILY BALANCE					
					18,655,371.56

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Accrual Basis

Grand Rapids-Kent County Convention/Arena Authority
Profit & Loss
July 2005 through April 2006

	Jul '05 - Apr 06
Income	
4500 · Interest on Investments	500,485.16
4530 · Facility Operations	2,800,000.00
4540 · Land Lease	115,220.00
4545 · Parking Revenues	614,189.15
4550 · Miscellaneous Revenue	76,691.21
Total Income	4,106,585.52
Expense	
6000 · Professional Services	
6001 · Accounting/Auditing Services	36,760.79
6040 · Legal Services	28,887.38
Total 6000 · Professional Services	65,648.17
6060 · Other Contractual Services	7,497.35
6065 · Pedestrian Safety	50,926.94
6068 · Parking Management	203,297.40
6100 · Other Supplies & Expenses	
6010 · Bank Fees	-10.00
6020 · Computer Services	249.95
6030 · Insurance-Property/Liability	16,730.00
6110 · Meeting Expense	1,538.08
6120 · Supplies	2,034.70
Total 6100 · Other Supplies & Expenses	20,542.73
6160 · Facility Repair and Maintenance	27,306.25
6200 · Capital Replacement Projects	1,695,388.05
6300 · Utilities Expense	
6301 · Electricity	926,207.80
6310 · Natural Gas	24,876.72
6320 · Steam	991,022.88
6340 · Water & Sewer	99,609.35
Total 6300 · Utilities Expense	2,041,716.75
6410 · Interest & Paying Agent Fees	750.00
6600 · SMG Incentive Fees	194,533.00
8000 · Personal Services	
8001 · Employee Wages	37,262.57
8030 · Employee Benefits	15,418.67
Total 8000 · Personal Services	52,681.24
Total Expense	4,360,287.88
Net Income	-253,702.36

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05/15/06
Accrual Basis

Grand Rapids-Kent County Convention/Arena Authority
Profit & Loss by Fund
July 2005 through April 2006

	Convention Center (Construction)	Admin & Capital Replacement (Operations)	TOTAL
Income			
4500 · Interest on Investments	205,036.90	295,448.26	500,485.16
4530 · Facility Operations	0.00	2,800,000.00	2,800,000.00
4540 · Land Lease	0.00	115,220.00	115,220.00
4545 · Parking Revenues	0.00	601,257.65	614,189.15
4550 · Miscellaneous Revenue	23,400.00	53,291.21	76,691.21
Total Income	228,436.90	3,865,217.12	4,106,585.52
Expense			
6000 · Professional Services			
6001 · Accounting/Auditing Services	0.00	36,760.79	36,760.79
6040 · Legal Services	0.00	28,887.38	28,887.38
Total 6000 · Professional Services	0.00	65,648.17	65,648.17
6060 · Other Contractual Services	0.00	7,497.35	7,497.35
6065 · Pedestrian Safety	0.00	50,926.94	50,926.94
6068 · Parking Management	0.00	203,297.40	203,297.40
6100 · Other Supplies & Expenses			
6010 · Bank Fees	0.00	-10.00	-10.00
6020 · Computer Services	0.00	249.95	249.95
6030 · Insurance-Property/Liability	0.00	16,730.00	16,730.00
6110 · Meeting Expense	0.00	1,538.08	1,538.08
6120 · Supplies	0.00	2,034.70	2,034.70
Total 6100 · Other Supplies & Expenses	0.00	20,542.73	20,542.73
6160 · Facility Repair and Maintenance	0.00	27,306.25	27,306.25
6200 · Capital Replacement Projects	0.00	1,695,388.05	1,695,388.05
6300 · Utilities Expense			
6301 · Electricity	0.00	926,207.80	926,207.80
6310 · Natural Gas	0.00	24,876.72	24,876.72
6320 · Steam	0.00	991,022.88	991,022.88
6340 · Water & Sewer	0.00	99,609.35	99,609.35
Total 6300 · Utilities Expense	0.00	2,041,716.75	2,041,716.75
6410 · Interest & Paying Agent Fees	0.00	750.00	750.00
6600 · SMG Incentive Fees	0.00	194,533.00	194,533.00
8000 · Personal Services			
8001 · Employee Wages	0.00	37,262.57	37,262.57
8030 · Employee Benefits	0.00	15,418.67	15,418.67
Total 8000 · Personal Services	0.00	52,681.24	52,681.24
Total Expense	0.00	4,360,287.88	4,360,287.88
Net Income	228,436.90	-495,070.76	-253,702.36

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Accrual Basis

Grand Rapids-Kent County Convention/Arena Authority
Profit & Loss Budget vs. Actual
July 2005 through April 2006

	TOTAL			
	Jul '05 - Apr 06	Budget	\$ Over Budget	% of Budget
Income				
4500 · Interest on Investments	500,485.16	483,580.00	16,905.16	103.5%
4530 · Facility Operations	2,800,000.00	2,099,530.00	700,470.00	133.36%
4540 · Land Lease	115,220.00	115,160.00	60.00	100.05%
4545 · Parking Revenues	614,189.15	427,920.00	186,269.15	143.53%
4550 · Miscellaneous Revenue	76,691.21	12,500.00	64,191.21	613.53%
Total Income	4,106,585.52	3,138,690.00	967,895.52	130.84%
Expense				
6000 · Professional Services				
6001 · Accounting/Auditing Services	36,760.79	31,830.00	4,930.79	115.49%
6040 · Legal Services	28,887.38	25,000.00	3,887.38	115.55%
Total 6000 · Professional Services	65,648.17	56,830.00	8,818.17	115.52%
6060 · Other Contractual Services				
6065 · Pedestrian Safety	50,926.94	63,840.00	-12,913.06	79.77%
6068 · Parking Management	203,297.40	284,920.00	-81,622.60	71.35%
6100 · Other Supplies & Expenses	7,497.35	63,840.00	-12,913.06	79.77%
6010 · Bank Fees	-10.00			
6020 · Computer Services	249.95			
6030 · Insurance-Property/Liability	16,730.00	17,330.00	-600.00	96.54%
6110 · Meeting Expense	1,538.08	670.00	868.08	229.56%
6120 · Supplies	2,034.70	830.00	1,204.70	245.15%
Total 6100 · Other Supplies & Expenses	20,542.73	18,830.00	1,712.73	109.1%
6160 · Facility Repair and Maintenance				
6200 · Capital Replacement Projects	27,306.25	1,695,388.05	3,807,330.00	-2,111,941.95
6300 · Utilities Expense				
6301 · Electricity	926,207.80	911,250.00	14,957.80	101.64%
6310 · Natural Gas	24,876.72	26,670.00	-1,793.28	93.28%
6320 · Steam	991,022.88	784,880.00	206,142.88	126.26%
6340 · Water & Sewer	99,609.35	119,500.00	-19,890.65	83.36%
Total 6300 · Utilities Expense	2,041,716.75	1,842,300.00	199,416.75	110.82%
6410 · Interest & Paying Agent Fees				
6500 · DID Assessment	750.00	0.00	39,200.00	-39,200.00
6600 · SMG Incentive Fees				
8000 · Personal Services	194,533.00			
8001 · Employee Wages	37,262.57	47,120.00	-9,857.43	79.08%
8030 · Employee Benefits	15,418.67	14,640.00	778.67	105.32%
Total 8000 · Personal Services	52,681.24	61,760.00	-9,078.76	85.3%
Total Expense	4,360,287.88	6,175,010.00	-1,814,722.12	70.61%
Net Income	-253,702.36	-3,036,320.00	2,782,617.64	8.36%

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05/15/06

Accrual Basis

Grand Rapids-Kent County Convention/Arena Authority
Profit & Loss Prev Year Comparison
 July 2005 through April 2006

	Jul '05 - Apr 06	Jul '04 - Apr 05	\$ Change	% Change
Income				
4030 · Federal Support	0.00	3,528,884.00	-3,528,884.00	-100.0%
4040 · Private Support	0.00	2,204,000.00	-2,204,000.00	-100.0%
4500 · Interest on Investments	500,485.16	375,230.03	125,255.13	33.4%
4530 · Facility Operations	2,800,000.00	2,300,000.00	500,000.00	21.7%
4540 · Land Lease	115,220.00	80,476.00	34,744.00	43.2%
4545 · Parking Revenues	614,189.15	366,795.00	247,394.15	67.5%
4550 · Miscellaneous Revenue	76,691.21	600.00	76,091.21	12,681.9%
Total Income	4,106,585.52	8,855,985.03	-4,749,399.51	-53.6%
Expense				
5000 · Architectural and Engineering	0.00	4,097,787.67	-4,097,787.67	-100.0%
5010 · Construction Material Testing	0.00	55,518.56	-55,518.56	-100.0%
5020 · Construction in Progress-GMP	0.00	15,302,099.00	-15,302,099.00	-100.0%
6000 · Professional Services	65,648.17	26,164.26	39,483.91	150.9%
6050 · Project Mgt/Owner's Rep	0.00	166,522.50	-166,522.50	-100.0%
6060 · Other Contractual Services	7,497.35	1,720,613.08	-1,713,115.73	-99.6%
6065 · Pedestrian Safety	50,926.94	44,976.91	5,950.03	13.2%
6068 · Parking Management	203,297.40	196,599.00	6,698.40	3.4%
6070 · Facility Management Fees	0.00	139,190.00	-139,190.00	-100.0%
6100 · Other Supplies & Expenses	20,542.73	26,728.95	-6,186.22	-23.1%
6160 · Facility Repair and Maintenance	27,306.25	0.00	27,306.25	100.0%
6200 · Capital Replacement Projects	1,695,388.05	148,539.25	1,546,848.80	1,041.4%
6300 · Utilities Expense	2,041,716.75	1,838,308.63	203,408.12	11.1%
6410 · Interest & Paying Agent Fees	750.00	750.00	0.00	0.0%
6600 · SMG Incentive Fees	194,533.00	0.00	194,533.00	100.0%
8000 · Personal Services	52,681.24	38,869.97	13,811.27	35.5%
Total Expense	4,360,287.88	23,802,667.78	-19,442,379.90	-81.7%
Net Income	-253,702.36	-14,946,682.75	14,692,980.39	98.3%

DEVOS PLACE

DE VOS PLACE

**OPERATING BUDGET
FISCAL YEAR ENDING JUNE 30, 2007**

*****DRAFT – 5/12/2006 – INFORMATION ONLY*****

Distribution:

Grand Rapids – Kent County Convention / Arena Authority
Robert White
Thom Connors
Gary McAneney
Howard Feldman
Richard MacKeigan
Chris Machuta



An SMG Managed Facility

SMG - DeVos Place (Grand Center)
Grand Rapids - Kent County Convention/Arena Authority
Lead Income Statement
Fiscal Year Ending June 30, 2007

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FY 2007 BUDGET	FY 2007 EST/ACT	FY 2006 EST/ACT	VAR.	
EVENT DAYS/PERFORMANCES ATTENDANCE	27	27	64	88	54	57	48	59	80	49	54	17	624	606	18	99,585	
DIRECT EVENT INCOME																	
RENT	70,325	55,300	201,450	296,500	142,400	211,300	268,750	317,800	370,300	190,800	176,050	27,300	2,328,275	2,408,942	(80,667)	(34,256)	
SERVICE INCOME	(4,231)	(2,094)	6,617	(6,032)	1,397	(13,050)	(15,022)	(12,806)	(30,822)	(10,850)	(8,020)	665	(94,308)	(128,564)	(46,411)		
TOTAL DIRECT EVENT INCOME	66,094	53,206	208,067	290,408	143,797	198,250	253,728	304,994	339,478	179,950	168,030	27,965	2,233,967	2,280,378	(46,411)		
ANCILLARY INCOME																	
CONCESSIONS	6,546	3,000	10,536	10,274	4,062	16,711	17,925	30,336	34,900	6,486	4,331	750	145,857	138,375	7,482		
CATERING	23,806	48,480	42,767	63,288	43,837	89,648	39,015	47,925	52,496	47,526	42,593	16,867	558,248	571,599	(13,351)		
NOVELTY	500	500	500	1,900	1,000	1,400	1,000	1,400	1,000	1,450	1,450	500	12,600	13,832	(1,232)		
DECORATOR	13,688	5,072	41,008	38,224	8,768	15,120	36,272	74,992	49,904	43,936	34,448	3,168	364,800	307,581	57,019		
ELECTRICAL	7,472	14,323	54,449	38,987	31,286	36,487	16,062	24,871	42,489	76,059	69,044	5,329	416,828	424,711	(7,883)		
AUDIO/VISUAL	3,990	30,538	18,432	17,154	13,388	12,713	48,181	17,185	28,123	26,033	17,812	5,075	238,624	217,919	20,705		
EQUIPMENT	7,914	7,890	14,544	22,926	14,182	20,166	21,575	24,988	27,307	16,208	15,229	6,210	199,139	178,226	20,913		
TOTAL ANCILLARY INCOME	63,916	109,803	182,206	192,753	116,523	192,245	180,030	221,697	236,219	217,698	184,907	37,899	1,935,896	1,852,243	83,653		
TOTAL EVENT INCOME	130,010	163,009	390,273	483,161	260,320	390,495	433,758	526,691	575,697	397,648	352,937	65,864	4,169,863	4,132,621	37,242		
OTHER OPERATING INCOME																	
INTEREST INCOME	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	42,000	40,187	1,813		
TICKET INCENTIVES	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	90,000	87,481	2,519		
INTERNET	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	42,000	30,340	11,660		
PREMIUM SEATING	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	45,000	22,411	22,589		
OTHER INCOME	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	11,874	126		
TOTAL OTHER INCOME	19,250	19,250	19,250	19,250	19,250	19,250	19,250	19,250	19,250	19,250	19,250	19,250	231,000	192,293	38,707		
ADJUSTED GROSS INCOME	149,260	182,259	409,523	502,411	279,570	409,745	453,008	545,941	594,947	416,898	372,187	85,114	4,400,863	4,324,914	75,949		
INDIRECT EXPENSES																	
EXECUTIVE	11,743	11,743	11,743	11,743	11,743	11,743	11,743	11,743	11,743	11,743	11,743	11,743	140,906	126,314	(14,592)		
FINANCE	17,143	17,143	17,143	17,143	17,143	17,143	17,143	17,143	17,143	17,143	17,143	17,143	205,722	208,506	2,784		
MARKETING	6,531	6,531	6,531	6,531	6,531	6,531	6,531	6,531	6,531	6,531	6,531	6,531	78,379	71,300	(7,079)		
SALES	20,481	20,481	20,481	20,481	20,481	20,481	20,481	20,481	20,481	20,481	20,481	20,481	245,772	191,557	(54,215)		
OPERATIONS	126,268	119,548	124,768	102,548	114,548	102,548	106,548	102,548	106,548	102,548	102,548	102,548	1,343,743	1,167,963	(175,780)		
EVENT SERVICES	79,859	79,859	79,859	79,859	79,859	79,859	82,859	79,859	79,859	79,859	79,859	79,859	961,288	821,273	(140,015)		
BOX OFFICE	6,133	6,133	6,133	6,133	6,133	6,133	6,133	6,133	6,133	6,133	6,133	6,133	6,125	73,588	79,947	6,359	
OVERHEAD	127,150	118,150	132,650	164,650	207,150	275,150	247,150	278,150	252,150	174,150	143,650	118,139	2,238,289	2,385,681	147,392		
TOTAL INDIRECT EXPENSES	395,308	379,588	399,308	409,088	451,588	531,588	491,588	486,588	452,808	388,088	362,559	5,287,687	5,032,541	(235,146)			
NET FACILITY INCOME (LOSS)	(246,048)	(197,329)	10,215	93,323	(172,018)	(121,843)	(38,580)	16,353	98,359	(35,910)	(15,901)	(277,445)	(886,824)	(727,627)	(159,197)		

SMG - DeVos Place
Grand Rapids • Kent County Convention/Arena Authority
Event Summary
Fiscal Year Ending June 30, 2007

2007		NO of Events	EXHIBITION HALLS			EVENT INCOME			EVENT INCOME					
Attendance	Rental Income		Service Income	Concession Income	Catering Income	Novelty Income	Decorator Income	Electrical Income	Audio/Visual Income	Equipment Income	Income FY 2006	VARIANCE		
Agriculture & Farming	4	3,200	14,000	65	1,750	13,500	-	1,305	3,570	1,020	35,257	(11,808)		
Apparel Associations	5	1,250	17,000	(2,210)	3,825	3,375	-	960	11,982	1,590	44,549	(974)		
Automotive & Trucking	5	4,000	22,500	(2,925)	937	3,183	-	4,500	4,725	-	22,638	-		
Banking	5	2,100	14,150	(1,840)	1,768	-	-	4,528	-	849	-	-		
Beauty & Hair Care	3	4,500	28,000	(780)	150	7,800	-	4,320	6,925	-	48,295	(8,068)		
Building & Construction	2	1,400	12,000	(1,580)	525	-	-	6,080	2,520	720	24,735	2,160		
Business & Professional	6	7,200	22,000	(1,300)	11,100	-	3,840	7,830	2,520	47,310	21,937	23,373		
Dental	6	8,900	38,700	(5,031)	1,087	8,707	-	12,384	19,375	6,300	84,044	5,239	56,239	
Education	27	31,600	172,050	(26,681)	2,275	48,211	-	34,496	65,109	49,449	10,323	359,032	153,780	
Engineering	-	-	-	-	-	-	-	-	-	-	-	38,102		
Fire & Fire Protection	3	2,400	24,450	(3,179)	3,056	5,501	-	7,824	-	1,487	35,119	38,119		
Fishing	6	5,400	69,000	(8,544)	2,750	675	-	10,880	10,440	4,440	91,439	1,282	1,282	
Floriculture & Horticulture	10	14,300	116,325	(6,747)	387	13,296	-	31,432	38,514	6,755	80,842	285,035	70,023	
Food Processing & Distribution	-	-	-	-	-	-	-	-	-	-	-	11,435		
Funeral Industry	4	5,000	25,500	(3,120)	-	5,737	-	6,160	16,839	5,355	15,530	72,976	(13,177)	
Government	1	400	5,000	(650)	-	3,000	-	800	3,262	1,050	300	12,762	10,363	
Insurance	3	6,000	50,000	(6,600)	3,000	3,900	-	14,860	217	10,500	3,000	76,822	2,075	
Landscape & Gardening	-	-	-	-	-	-	-	-	-	-	-	12,310		
Libraries	11	5,550	45,700	(5,941)	-	10,282	-	14,624	29,818	5,607	7,742	54,583	48,248	
Medical & Health Care	-	-	-	-	-	-	-	-	-	-	-	2,018		
Nursing	-	-	-	-	-	-	-	-	-	-	-	9,879		
Pharmaceuticals	2	2,000	2,000	(260)	2,100	-	-	5,440	-	-	-	38,434	(27,034)	
Petroleum & Gas	3	2,000	9,700	(1,261)	-	1,357	-	2,484	1,905	707	582	15,354	(10,387)	
Police	2	4,000	7,800	(1,014)	-	1,755	-	2,496	5,089	1,638	4,488	18,232	18,232	
Publishing	-	-	-	-	-	-	-	-	-	-	-	-		
Real Estate	2	2,400	7,800	-	-	1,755	-	-	2,496	5,089	1,638	19,246	14,280	
Religious	3	1,500	6,675	(984)	659	1,547	-	2,200	-	-	413	39,513	(28,513)	
Restaurant & Food Service	-	-	-	-	-	-	-	-	-	-	-	-		
Safety	2	5,000	22,000	(2,860)	-	4,950	-	7,040	14,355	4,620	1,320	51,425	51,425	
Salon	2	1,600	7,200	(936)	-	1,620	-	2,304	2,898	1,512	432	16,830	16,830	
Toys & Hobbies	4	1,200	6,000	(780)	750	1,350	-	1,920	-	-	360	9,600	(56,518)	
Travel	-	-	-	-	-	-	-	-	-	-	-	-		
Water	2	400	6,000	(780)	500	1,350	-	-	2,240	-	360	10,930	28,439	
Woodworking	-	-	-	-	-	-	-	-	-	-	-	13,119		
Misc TradeShows	10	10,500	52,000	(6,105)	1,175	19,050	-	14,240	8,178	9,240	3,120	100,888	69,699	
TOTAL CONVENTIONS/TRADE SHOWS	134	133,900	803,750	(85,933)	20,969	181,426	-	20,288	259,327	124,826	48,226	1,686,874	(10,995)	
Home & Garden	4	32,000	68,000	(8,840)	2,246	1,725	-	10,850	2,044	3,898	1,722	44,472	120,297	
Wedding Shows	4	14,000	28,700	(2,210)	3,246	16,750	945	9,280	-	3,900	87,425	77,430	-	
Spotting Goods & Recreation	4	32,000	65,000	(8,450)	17,000	17,000	-	4,460	-	-	22,940	31,023	(7,983)	
Women	3	9,000	41,000	75,000	(2,210)	12,500	9,750	150	48,000	2,001	-	151,628	178,597	(24,971)
Automotive & Trucking	5	4,000	13,000	(1,080)	1,425	-	-	1,392	-	-	4,500	40,447	122	40,447
Car Show/Sale	4	12,000	30,000	(1,076)	5,250	-	-	4,160	435	-	1,800	42,523	38,821	3,602
Custom Car Show	3	15,000	26,500	(980)	5,900	15	-	1,120	261	5,985	1,710	7,798	(3,189)	-
Educational	1	1,500	1,550	(202)	194	348	-	-	-	93	2,460	15,331	13,653	-
Music	4	3,200	12,400	(1,912)	-	2,790	-	3,968	8,080	2,604	744	28,984	(21,652)	-
Motorcycles	-	-	-	-	-	-	-	-	-	-	-	11,930	-	
Boat Show	5	20,000	90,000	(3,976)	9,150	-	-	9,280	1,478	-	5,400	142,370	(30,940)	-
Rail Estates	3	6,000	15,700	(2,041)	1,982	-	-	5,024	-	-	942	25,119	25,119	-
Woodworking	-	-	-	-	-	-	-	-	-	-	-	-	-	
Recreational Vehicles	8	18,400	112,500	(1,525)	8,125	-	-	17,120	4,872	14,175	6,750	162,017	132,781	-
Supernautics	-	-	-	-	-	-	-	-	-	-	-	-	-	
Toys & Hobbies	3	9,000	45,000	(5,850)	6,750	-	-	-	-	-	2,700	50,600	50,600	-
MotorSports	25	27,000	103,900	(4,507)	7,62	4,252	-	-	6,048	-	6,234	123,289	2,086	121,203
TOTAL PUBLIC SHOWS	81	244,100	701,250	(38,519)	93,043	124,384	16,182	26,959	42,375	96,444	914,951	80,493	(23,502)	
TOTAL - EXHIBITION HALL	215	378,000	1,510,000	(124,752)	114,012	203,456	-	328,672	278,509	151,825	90,601	2,552,323	2,551,825	-

SMG - DeVos Place (Grand Center)
Grand Rapids - Kent County Convention/Arena Authority
Indirect Expense Summary
Fiscal Year Ending June 30, 2007

	<u>Budget</u> <u>F/Y 2007</u>	<u>Estimate</u> <u>F/Y 2006</u>	<u>Variance</u>
Salaries - Full Time	1,440,997	1,350,859	(90,138)
Salaries Part Time	999,069	896,304	(102,765)
Auto Allowance	27,250	26,182	(1,068)
Payroll Taxes	252,810	242,568	(10,242)
Employee Benefits	229,120	203,981	(25,139)
Pension	58,200	51,689	(6,511)
Union Expenses	86,130	75,573	(10,557)
Allocated Salaries	(1,338,978)	(1,241,562)	97,416
 Total Labor Costs	 1,754,598	 1,605,594	 (149,004)
Contracted Security	323,000	265,099	(57,901)
Meetings	32,000	21,934	(10,066)
Meals & Entertainment	14,500	11,749	(2,751)
Dues & Subscriptions	3,600	2,704	(896)
Professional Fees	36,500	39,333	2,833
Employee Training	10,000	7,938	(2,062)
Printing	15,600	13,477	(2,123)
Advertising	35,000	31,476	(3,524)
Trash Removal	30,000	28,276	(1,724)
Landscaping	10,000	7,395	(2,605)
Armored Services	2,400	2,635	235
Exterminating	78,660	47,243	(31,417)
Cleaning	41,000	29,800	(11,200)
Repairs & Maintenance	477,540	419,202	(58,338)
Supplies	179,000	165,275	(13,725)
Corporate Travel	5,000	7,800	2,800
Computer Expenses	75,000	91,960	16,960
Equipment Rental	12,000	6,956	(5,044)
Bank Service Charges	18,000	16,084	(1,916)
General Liability Insurance	103,789	98,507	(5,282)
Property Insurance	121,000	118,229	(2,771)
Insurance Expense	42,000	39,023	(2,977)
Printing & Stationary	11,000	9,048	(1,952)
Office Supplies	9,000	12,813	3,813
Postage	5,000	2,283	(2,717)
Parking Expense	18,000	17,268	(732)
Telephone	72,000	82,132	10,132
Utilities	1,624,500	1,606,108	(18,392)
Management Fee	150,000	245,200	95,200
Incentive Fee	0	-	-
Allocated Expenses	(22,000)	-	22,000
 Total Materials & Service	 3,533,089	 3,446,947	 (86,142)
 Total Indirect Expenses	 5,287,687	 5,052,541	 (235,146)

SMG - Van Andel Arena / DeVos Place(Grand Center)
Grand Rapids - Kent County Convention/Arena Authority
Full Time Employee Summary & Allocation
Fiscal Year Ending June 30, 2007

Position	F/Y 2006			F/Y 2007			Change
	VAA	DVP	Total	VAA	DVP	Total	
General Manager	0.50	0.50	1.00	0.50	0.50	1.00	-
Administrative Assistant	0.50	0.50	1.00	0.50	0.50	1.00	-
Director of Finance	0.50	0.50	1.00	0.50	0.50	1.00	-
Accounting Manager	1.00	1.00	2.00	1.00	1.00	2.00	-
Accounting Support	1.50	1.50	3.00	1.50	1.50	3.00	-
Box Office Manager	0.80	0.20	1.00	0.80	0.20	1.00	-
Assistant Box Office Manager	1.00	1.00	2.00	1.00	1.00	2.00	-
Premium Seat/Suite	1.00	-	1.00	1.00	-	1.00	-
Box Office Support	1.00	-	1.00	1.00	-	1.00	-
Director of Marketing	0.50	0.50	1.00	0.50	0.50	1.00	-
Marketing Manager	1.00	-	1.00	1.00	-	1.00	-
Marketing Support	1.00	-	1.00	1.00	-	1.00	-
Group Sales Manager	1.00	-	1.00	1.00	-	1.00	-
Assistant General Manager - Ops	0.33	0.67	1.00	0.50	0.50	1.00	-
Director of Facilities	0.33	0.67	1.00	0.33	0.67	1.00	-
Maintenance Assistant				0.33	0.67	1.00	1.00
Maintenance Support	4.00	7.00	11.00	4.00	7.00	11.00	-
Operations Manager	1.00	1.00	2.00	1.00	1.00	2.00	-
Operations Support	9.00	8.00	17.00	9.00	8.00	17.00	-
MIS/IT					1.00	1.00	1.00
Assistant General Manager - Sales	-	1.00	1.00	-	1.00	1.00	-
Sales Manager		1.00	1.00		1.00	1.00	-
Sales Support	-	1.00	1.00	-	1.00	1.00	-
Director of Event Services	-	1.00	1.00	-	1.00	1.00	-
Event Coordinators	2.00	4.00	6.00	2.00	4.00	6.00	-
House Manager		1.00	1.00		1.00	1.00	-
Receptionist/Admin Support	1.00	1.00	2.00	1.00	1.00	2.00	-
Total	28.96	33.04	62.00	29.46	34.54	64.00	2.00

SMG - Van Andel Arena / DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Management Fee Calculation
Fiscal Year Ending June 30, 2007

The management fee is broken up into two categories. The base fee and incentive fee.

With the new contract starting July 1, 2006, the base fee is \$300,000 split evenly between DeVos Place and Van Andel Arena. This fee is subject to an annual increase based on the change in the CPI-U, with no increase in any given year to be greater than 3%.

The incentive fee is based on benchmarks for both Net Revenues above Expenses, as well as, Total Gross Revenues. The Total Gross Revenue benchmarks are \$4.6 million for Van Andel Arena and \$4.0 million for DeVos Place. The incentive fee is paid on all combined revenues for both facilities in excess of the combined benchmarks. SMG is paid 25% of the first \$500,000, and 30% on excess above \$500,000. At no point shall the incentive fee paid to SMG exceed the initial base fee.

SMG is entitled to the incentive fee as calculated above only if the combined Net Revenue above Expenses for the facilities exceeds the total of F/Y 2006 combined Net Revenue above Expenses plus \$100,000.

Below is the calculation for the Base and Incentive Fee's for F/Y 2007 compared to the expected fee for F/Y 2006.

	Arena Budget	DeVos Place Budget	Total Budget	FY 2006 Act/Est
Net Revenue above Expenses	1,441,043	(886,824)	554,219	490,254
Benchmark	1,267,881	(677,627)	590,254	534,919
Excess	173,162	(209,197)	(36,035)	(44,665)

Incentive Fee Calculation (Only if above greater than zero)

	Arena Budget	DeVos Place Budget	Total Budget	FY 2006 Act/Est
Base Fee	150,000	150,000	300,000	490,400
Incentive Fee				
Revenue	4,980,275	4,400,863	9,381,138	9,000,895
Benchmark Revenue	4,600,000	4,000,000	8,600,000	8,257,384
Projected Revenue Increase	380,275	400,863	781,138	-
Increase below \$500,000	25%	500,000	-	20%
Increase above \$500,000	30%	281,138	-	-
Total Incentive Fee			-	-
Total SMG Management Fee	150,000	150,000	300,000	490,400



VAN ANDEL ARENA

**OPERATING BUDGET
FISCAL YEAR ENDING JUNE 30, 2007**

*****DRAFT – 5/12/06 – INFORMATION ONLY*****

Distribution:

Grand Rapids – Kent County Convention / Arena Authority
Robert White
Thom Connors
Gary McAneney
Howard Feldman
Richard MacKeigan
Chris Machuta



SMG - Van Andel Arena
Grand Rapids - Kent County Convention/Arena Authority
Budget Highlights
Fiscal Year Ending June 30, 2007

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FY 2007 BUDGET	FY 2006 EST/ACT	VAR.
EVENT DAYS/PERFORMANCES	2	2	6	7	10	13	17	28	12	3	3	121	125	(4)	
ATTENDANCE	10,300	15,600	36,800	90,600	43,600	66,800	66,300	90,600	144,100	78,600	18,600	680,500	623,239	57,261	
DIRECT EVENT INCOME															
RENT	40,000	60,000	134,000	210,000	156,000	181,500	191,000	212,000	493,500	158,000	67,500	1,971,000	1,742,483	228,517	
SERVICE INCOME	(10,400)	7,938	(8,899)	(112,749)	(50,612)	(38,651)	(109,991)	(93,584)	(214,316)	(73,284)	8,822	(686,884)	(676,028)	(10,856)	
TOTAL DIRECT EVENT INCOME	29,600	67,938	125,101	97,251	105,388	142,849	81,009	118,416	279,184	84,736	76,322	1,284,116	1,066,455	217,661	
ANCILLARY INCOME															
CONCESSIONS	24,115	40,280	69,430	143,560	90,360	87,840	122,885	138,096	223,703	92,280	40,280	1,113,109	1,065,885	47,224	
CATERING	2,340	2,340	3,997	12,654	7,720	7,874	7,562	8,674	14,980	6,822	2,340	79,653	83,012	(3,359)	
NOVELTIES	13,260	16,320	19,510	19,380	17,340	17,770	17,680	31,365	28,730	24,820	16,320	234,815	221,221	13,594	
VIDEO BOARD	-	1,170	1,810	1,080	4,620	5,390	7,018	1,202	6,292	-	28,582	27,858	724		
TOTAL ANCILLARY INCOME	39,715	58,940	94,107	177,404	116,500	114,104	153,517	185,153	288,625	130,214	58,940	1,456,159	1,397,976	58,183	
TOTAL EVENT INCOME	69,315	126,878	219,208	274,655	221,888	256,953	234,526	303,569	547,809	214,950	135,262	2,740,275	2,464,431	275,844	
OTHER OPERATING INCOME															
LUXURY SEATING	97,917	97,917	97,917	97,917	97,917	97,917	97,917	97,917	97,917	97,917	97,913	1,175,000	1,179,472	(4,472)	
PERMANENT ADVERTISING	48,333	48,333	48,333	48,333	48,333	48,333	48,333	48,333	48,333	48,333	48,337	580,000	577,363	2,637	
INTEREST INCOME	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	75,000	72,352	2,648	
TICKET INCENTIVES	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	360,000	334,582	25,418	
MISCELLANEOUS INCOME	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	50,000	47,781	2,219	
TOTAL OTHER INCOME	186,667	186,667	186,667	186,667	186,667	186,667	186,667	186,667	186,667	186,667	186,663	2,240,000	2,211,550	28,450	
ADJUSTED GROSS INCOME	265,982	313,545	405,875	461,322	408,556	443,620	421,193	490,236	734,476	401,617	321,929	321,925	4,980,275	4,675,981	304,294
INDIRECT EXPENSES															
EXECUTIVE	9,778	9,778	9,778	9,778	9,778	9,778	9,778	9,778	9,778	9,778	9,778	118,845	118,535	(310)	
FINANCE	16,314	16,314	16,314	16,314	16,314	16,314	16,314	16,314	16,314	16,314	16,314	16,304	197,288	184,665	
MARKETING	26,209	26,209	26,209	26,209	26,209	26,209	26,209	26,209	26,209	26,209	26,209	26,195	315,994	(12,593)	
OPERATIONS	108,312	108,312	108,312	108,312	108,312	108,312	108,312	108,312	108,312	108,312	108,312	1,302,761	1,271,115	(31,646)	
BOX OFFICE	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,882	8,888	106,590	96,719	
LUXURY SEATING	9,648	9,648	9,648	9,648	9,648	9,648	9,648	9,648	9,648	9,648	9,648	9,647	115,775	115,320	
SKYWALK	3,322	3,322	3,322	3,322	3,322	3,322	3,322	3,322	3,322	3,322	3,322	3,322	3,314	39,856	38,450
OVERHEAD	111,846	111,846	111,846	111,846	111,846	111,846	111,846	111,846	111,846	111,846	111,846	111,847	1,342,153	1,381,559	39,406
TOTAL INDIRECT EXPENSES	284,311	284,311	284,311	284,311	284,311	284,311	284,311	284,311	284,311	284,311	284,311	284,311	3,539,232	3,456,100	(81,132)
NET FACILITY INCOME (LOSS)	(38,329)	19,234	111,564	167,011	114,244	149,309	126,882	188,425	440,165	107,306	27,618	27,614	1,441,043	1,217,881	223,162

SMG - Van Andel Arena
Grand Rapids - Kent County Convention / Arena Authority
Event Summary
Fiscal Year Ending June 30, 2007

EVENT TYPE	NO of Events	Attendance	Rental Income	Service Income	Concession Income	Catering Income	Novelty Income	Video Board Income	EVENT INCOME FY 2007		EVENT INCOME FY 2006	VARIANCE
									FY 2007	FY 2006		
Griffins Regular Season	40	200,000	360,000	(333,000)	310,000	30,400	-	30,800	398,200	374,817	23,383	
Griffins Playoffs	-	-	68,000	(74,307)	-	-	-	6,512	-	67,571	(67,571)	
Rampage Regular Season	8	14,000	180,000	(59,200)	37,100	3,412	4,420	(4,000)	161,732	7,959	(7,754)	
NCAA Hockey Tournament	2	10,000	32,000	(11,330)	30,740	2,535	3,060	(500)	56,505	58,234	161,732	
WNBA	1	2,500	10,000	(14,368)	3,975	1,170	5,100	-	5,877	5,877	(1,729)	
Professional Wrestling	1	5,000	20,000	(13,299)	13,250	195	8,500	-	28,646	31,802	(3,156)	
Synchronized Skating	-	-	32,000	(22,850)	5,300	195	-	-	-	29,900	(29,900)	
High School Basketball	1	4,000	60,000	(25,250)	19,050	2,340	1,020	(2,000)	14,645	6,913	7,732	
College Basketball	1	8,000	307,500	762,000	(553,604)	419,445	40,247	22,100	55,190	136,242	(81,052)	
TOTAL SPORTS	55								30,812	721,000		7,562
Ringling Brothers	8	20,000	56,000	(55,048)	30,740	1,209	-	-	32,901	21,715	11,186	
Harlem Globetrotters	1	5,500	31,000	(9,400)	9,805	331	5,100	-	36,836	29,804	7,032	
Disney on Ice	8	28,000	71,000	(36,282)	32,648	1,462	-	-	68,828	40,983	27,845	
Stars on Ice	1	5,500	25,000	1,675	7,155	624	2,040	-	36,494	40,426	(3,932)	
Monster Trucks	4	20,000	52,000	(28,770)	37,736	819	11,900	-	73,685	78,110	(4,425)	
Bulls and Broncs Rodeo	2	7,000	30,000	(10,400)	18,020	585	1,700	400	40,305	41,361	(1,056)	
ArenaCross	3	14,000	35,000	(23,434)	33,390	546	4,420	-	49,922	46,540	3,382	
Freestyle Motocross	2	10,000	30,000	(23,582)	26,500	487	4,250	(3,800)	33,855	33,855		
Professional Bull Riders	2	11,000	64,000	(21,323)	25,440	1,267	5,950	400	75,734	69,469	6,265	
Lipizzaner Stallions	2	4,000	20,000	4,100	5,830	195	3,145	-	33,270		33,270	
TOTAL FAMILY SHOWS	33	125,000	414,000	(202,464)	227,264	7,525	38,505	(3,000)	481,830	388,406		113,422
Rock	22	176,000	690,000	85,120	424,000	25,057	168,810	-	-	708,493	686,494	
Country	-	-	-	-	-	-	-	-	-	378,727	(378,727)	
Christian	-	-	-	-	-	-	-	-	-	109,366	(109,366)	
TOTAL CONCERTS	22	176,000	690,000	85,120	424,000	25,057	168,810	-	1,392,987	1,194,586		198,401
College Graduation	4	24,000	30,000	4,942	-	974	-	-	35,916	30,570	5,346	
Promises Keepers	3	18,000	40,000	8,456	23,850	1,560	5,400	770	80,036	80,036		
10 Year Anniversary Celebrations	2	25,000	25,000	(30,602)	13,250	3,900	-	-	11,548	11,548		
Performing Arts	-	-	-	-	-	-	-	-	34,130	34,130	(34,130)	
Convention/Meeting/Seminar	2	5,000	10,000	1,268	5,300	390	-	-	16,958	123,299		
TOTAL MISCELLANOUS	11	72,000	105,000	(15,936)	42,400	6,824	5,400	770	144,458	187,999		62,800
GRAND TOTAL	121	680,500	1,971,000	(686,884)	1,113,109	79,653	234,815	28,582	2,740,275	2,464,431		275,844

SMG - Van Andel Arena
Grand Rapids - Kent County Convention/Arena Authority
Indirect Expense Summary
Fiscal Year Ending June 30, 2007

	<u>Budget</u> <u>F/Y 2007</u>	<u>Estimate</u> <u>F/Y 2006</u>	<u>Variance</u>
Salaries	1,160,275	1,158,840	(1,435)
Salaries Part - Time	455,000	442,774	(12,226)
Auto Allowance	11,825	10,592	(1,233)
Payroll Taxes	172,471	171,835	(636)
Employee Benefits	190,467	198,088	7,621
Pension	45,108	36,267	(8,841)
Union Expenses	50,000	32,541	(17,459)
Allocated Salaries	(718,043)	(720,340)	(2,297)
 Total Labor Costs	 1,367,103	 1,330,597	 (36,506)
Contracted Security	237,120	234,764	(2,356)
Contracted Cleaning	30,000	24,393	(5,607)
Meetings	11,700	5,471	(6,229)
Meals & Entertainment	10,300	9,386	(914)
Dues & Subscriptions	2,500	9,287	6,787
Professional Fees	31,000	24,268	(6,732)
Employee Training	9,000	449	(8,551)
Printing	22,000	20,711	(1,289)
Advertising	120,000	40,087	(79,913)
Trash Removal	18,000	19,785	1,785
Landscaping	5,800	2,979	(2,821)
Armored Services	3,600	3,968	368
Exterminating	3,600	3,719	119
Cleaning	10,800	9,033	(1,767)
Repairs & Maintenance	112,000	105,528	(6,472)
Supplies	154,100	190,724	36,624
Corporate Travel	7,500	8,673	1,173
Computer Expenses	65,000	63,749	(1,251)
Marketing Fund	38,000	41,195	3,195
Equipment Rental	15,000	15,901	901
Bank Service Charges	9,000	6,668	(2,332)
General Liability Insurance	107,021	93,473	(13,548)
Property Insurance	32,000	29,288	(2,712)
Insurance Expense	43,132	43,425	293
Printing & Stationary	11,000	9,516	(1,484)
Office Supplies	12,000	15,604	3,604
Postage	12,000	9,292	(2,708)
Parking Expense	24,000	25,661	1,661
Telephone	84,000	80,741	(3,259)
Utilities	820,800	775,869	(44,931)
Management Fee	150,000	245,200	95,200
Incentive Fee	0	-	-
Amortization	0	-	-
Allocated Expenses	(39,844)	(41,304)	(1,460)
 Total Materials & Service	 2,172,129	 2,127,503	 (44,626)
 Total Indirect Expenses	 3,539,232	 3,458,100	 (81,132)

SMG - Van Andel Arena / DeVos Place(Grand Center)
Grand Rapids - Kent County Convention/Arena Authority
Full Time Employee Summary & Allocation
Fiscal Year Ending June 30, 2007

Position	F/Y 2006			F/Y 2007			Change
	VAA	DVP	Total	VAA	DVP	Total	
General Manager	0.50	0.50	1.00	0.50	0.50	1.00	-
Administrative Assistant	0.50	0.50	1.00	0.50	0.50	1.00	-
Director of Finance	0.50	0.50	1.00	0.50	0.50	1.00	-
Accounting Manager	1.00	1.00	2.00	1.00	1.00	2.00	-
Accounting Support	1.50	1.50	3.00	1.50	1.50	3.00	-
Box Office Manager	0.80	0.20	1.00	0.80	0.20	1.00	-
Assistant Box Office Manager	1.00	1.00	2.00	1.00	1.00	2.00	-
Premium Seat/Suite	1.00	-	1.00	1.00	-	1.00	-
Box Office Support	1.00	-	1.00	1.00	-	1.00	-
Director of Marketing	0.50	0.50	1.00	0.50	0.50	1.00	-
Marketing Manager	1.00	-	1.00	1.00	-	1.00	-
Marketing Support	1.00	-	1.00	1.00	-	1.00	-
Group Sales Manager	1.00	-	1.00	1.00	-	1.00	-
Assistant General Manager - Ops	0.33	0.67	1.00	0.50	0.50	1.00	-
Director of Facilities	0.33	0.67	1.00	0.33	0.67	1.00	-
Maintenance Assistant				0.33	0.67	1.00	1.00
Maintenance Support	4.00	7.00	11.00	4.00	7.00	11.00	-
Operations Manager	1.00	1.00	2.00	1.00	1.00	2.00	-
Operations Support	9.00	8.00	17.00	9.00	8.00	17.00	-
MIS/IT					1.00	1.00	1.00
Assistant General Manager - Sales	-	1.00	1.00	-	1.00	1.00	-
Sales Manager		1.00	1.00		1.00	1.00	-
Sales Support	-	1.00	1.00	-	1.00	1.00	-
Director of Event Services	-	1.00	1.00	-	1.00	1.00	-
Event Coordinators	2.00	4.00	6.00	2.00	4.00	6.00	-
House Manager		1.00	1.00		1.00	1.00	-
Receptionist/Admin Support	1.00	1.00	2.00	1.00	1.00	2.00	-
Total	28.96	33.04	62.00	29.46	34.54	64.00	2.00

SMG - Van Andel Arena / DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Management Fee Calculation
Fiscal Year Ending June 30, 2007

The management fee is broken up into two categories. The base fee and incentive fee.

With the new contract starting July 1, 2006, the base fee is \$300,000 split evenly between DeVos Place and Van Andel Arena. This fee is subject to an annual increase based on the change in the CPI-U, with no increase in any given year to be greater than 3%.

The incentive fee is based on benchmarks for both Net Revenues above Expenses, as well as, Total Gross Revenues. The Total Gross Revenue benchmarks are \$4.6 million for Van Andel Arena and \$4.0 million for DeVos Place. The incentive fee is paid on all combined revenues for both facilities in excess of the combined benchmarks. SMG is paid 25% of the first \$500,000, and 30% on excess above \$500,000. At no point shall the incentive fee paid to SMG exceed the initial base fee.

SMG is entitled to the incentive fee as calculated above only if the combined Net Revenue above Expenses for the facilities exceeds the total of F/Y 2006 combined Net Revenue above Expenses plus \$100,000.

Below is the calculation for the Base and Incentive Fee's for F/Y 2007 compared to the expected fee for F/Y 2006.

	Arena Budget	DeVos Place Budget	Total Budget	FY 2006 Act/Est
Net Revenue above Expenses	1,441,043	(886,824)	554,219	490,254
Benchmark	1,267,881	(677,627)	590,254	534,919
Excess	173,162	(209,197)	(36,035)	(44,665)

Incentive Fee Calculation (Only if above greater than zero)

	Arena Budget	DeVos Place Budget	Total Budget	FY 2006 Act/Est
Base Fee	150,000	150,000	300,000	490,400
Incentive Fee				
Revenue	4,980,275	4,400,863	9,381,138	9,000,895
Benchmark Revenue	4,600,000	4,000,000	8,600,000	8,257,384
Projected Revenue Increase	380,275	400,863	781,138	-
Increase below \$500,000	25%	500,000	-	20%
Increase above \$500,000	30%	281,138	-	-
Total Incentive Fee				-
Total SMG Management Fee	150,000	150,000	300,000	490,400



**Van Andel Arena®
DeVos Place®**

Memorandum

To: Rich MacKeigan, Chris Machuta
From: Jim Watt, Assistant General Manager
CC:
Date: May 12, 2006
Re: **CAPITAL REQUEST YE 2007**

VAN ANDEL ARENA

Football field system	\$190,000	Existing field and pads are not up to current league standards and are an issue with league officials at virtually every game. System needs to be replaced.
Scoreboard matrix	\$225,000	Center video matrix is original and the only one left in the country. There is no longer tech or software support for the 10 year old computer. Matrix system needs to be replaced.
“Horseshoe” fencing	\$ 60,000	Fencing for loading area east & west sides from brick walls out about 30' and north end of parking area #2 that borders loading area. For security and safety. Currently bike rack is used in these areas.

Sound mix board	\$ 40,000	Replacement-current 10 year old board is failing and not up to current technology standards.
-----------------	-----------	--

VAN ANDEL ARENA TOTAL \$515,000

DE VOS PLACE

Theater choir risers	\$ 23,500	Replacement-new equip system to replace 15 year old risers beyond safely repairing.
Theater furniture	\$ 25,000	Additional inventory of public circulation furniture for the Performance Hall.
Theater sound system	\$ 12,500	New stage sound monitor system to replace 20 year old failing system and old technology and to tie into/work with video boards.
DVP crowd control sys	\$ 12,500	Rope and stanchion crowd control system. Addition to existing system needed due to increasing activity and multiple events

DE VOS PLACE TOTAL \$ 73,500

COMBINED TOTAL VAN ANDEL ARENA/DE VOS PLACE \$588,500.



Memorandum

To: **Grand Rapids-Kent County
Convention/Arena Authority**

From: **Robert J. White, Kent County Fiscal Services Director**

Date: **May 17, 2006**

Re: **Convention/Arena Authority (CAA)
Fiscal Year 2007 Budget Request**

Convention

Arena

Authority

Steven Heacock,

Chairman

Birgit Klohs

Clif Charles

Gary McInerney

George Heartwell

Joseph Tomaselli

Lew Chamberlin

The attached material summarizes a Second Draft CAA Administrative Operating Budget and Consolidated Income Statement for the Fiscal Year beginning July 1, 2006 (Fiscal Year 2007). The format of the reports provides the Committee with an overview of Fiscal Year 2005 actual, Fiscal Year 2006 estimate, and Fiscal Year 2007 preliminary recommendations. Additional staff review and appropriate documentation has been compiled for the May Finance Committee meeting. It is further anticipated that the recommended Fiscal Year 2007 budget will again be reviewed at the June Finance Committee meeting with adoption scheduled for the Board meeting of June 28, 2006.

Table A provides a summary of the facility manager (SMG) budget documents submitted under separate cover. This summary notes an original budgeted net operating income for Fiscal Year 2006 of \$308,686. Based on SMG's most recent "budget roll," the current year forecast has been updated to a net operating income balance of \$490,254. Note should be made, at this time, that SMG forecasts current year (FY 2006) spending in excess of previously authorized budgets in each facility. Recognition and authorization of these anticipated budgetary overruns should be acknowledged prior to close-out of the current fiscal year accounting.

The Fiscal Year 2007 facility operating budgets forecast a net operating income totaling \$544,219.

Table B provides a summary of the CAA administrative budget. Revenues in this fund include regularly scheduled transfers from the facility manager, parking, interest and other miscellaneous contributions to the organization. Expenditures from this fund include provision for utilities, capital repair/replacement/improvement (as defined in the SMG management contract), parking management fees, and other administrative expenses. The drain on reserves, being experienced in Fiscal Year 2006 and Fiscal Year 2007, is



Van Andel Arena®
130 Fulton West
Grand Rapids, MI 49503-2601
616.742.6600
Fax 616.742.6197

DEVOS PLACE

DeVos Place®
303 Monroe Ave. NW
Grand Rapids, MI 49503-2233
616.742.6500
Fax 616.742.6590



believed to be short-term in nature. For the next several years, following the Fiscal Year 2007 budget, capital replacement/improvement projects are expected to total less than \$1 million per annum. Table B-1, attached hereto, provides additional details concerning utility and miscellaneous administrative expenditure accounts.

Table C provides a "Consolidated Income Statement" for the CAA covering Fiscal Years ending June 30, 2005 through 2007. The Fiscal Year 2006 budget, as originally approved, forecasted a net loss of \$3.5 million. This forecasted loss has been revised downward to a total adjusted loss for the current fiscal year of approximately \$.8 million. The net loss was substantially reduced by means of increased operating revenue projections and deferral of approximately \$2.1 million in budgeted capital repair projects to the Fiscal Year 2007 budget. Revenue forecasts and appropriation requests for the Fiscal Year 2007 budget disclose a net loss of \$1.6 million. This net loss is driven primarily by a higher-than-normal capital repair allowance of \$3.2 million (includes carry-forward capital appropriation of \$2.1 million).

On the basis of these initial budgetary estimates, it is expected that the CAA will close its Fiscal Year 2006 activities with a "fund balance" approximating \$20.8 million. This would include a recommended minimum operating reserve balance of \$6 million and a capital repair/replacement/improvement reserve of \$14.8 million.

During the April Finance Committee meeting, staff reviewed the first draft of the Fiscal Year 2007 budget. At that time, a question was raised concerning the long-term financial viability of the Convention/Arena Authority based solely on generation of income from operations. Table D provides an updated forecast of balances anticipated to be available in the "capital repair/replacement/improvement" account. The forecast covers a ten-year time period. The capital outlay requirements forecast is based on a comprehensive study commissioned by the Finance Committee Chair, which resulted in a communication dated July 22, 2005, wherein a detailed long-term capital needs forecast was assembled. The committee that was constituted for the purpose of review and recommending capital projects included John Wheeler-Rockford Construction, Rich MacKeigan-SMG, and Robert White-County Fiscal Service Director. The summary table taken from that report has been updated to include more recent estimates concerning future net operating income and interest earnings. On the basis of this summarized report update, it can be anticipated that the Convention/Arena Authority currently retains sufficient funds to operate and maintain the current facilities for, at minimum, the next ten-year time period.

Sue Waddell and I participated in preparation of the attached draft budget. We would expect to return to the Finance Committee, at its June meeting, with additional documentation and footnotes to answer any additional questions which may arise from a review of this material.

Table A
Grand Rapids-Kent County Convention/Arena Authority
SMG Facilities Budget
Fiscal Years Ending June 30, 2006 and 2007

	FY2006		FY2007
	Budget	Estimate	Requested
Van Andel Arena			
Operating - Revenues	\$ 4,840,887	\$ 4,675,981	\$ 4,980,275
- Expenses - Facilities	(3,131,568)	(3,212,900)	(3,389,232)
- Management Fees	<u>(246,396)</u>	<u>(245,200)</u>	<u>(150,000)</u>
Net Operating Income	<u><u>\$ 1,462,923</u></u>	<u><u>\$ 1,217,881</u></u>	<u><u>\$ 1,441,043</u></u>
DeVos Place			
Operating - Revenues	\$ 3,680,413	\$ 4,324,914	\$ 4,400,863
- Expenses - Facilities	(4,588,254)	(4,807,341)	(5,137,687)
- Management Fees	<u>(246,396)</u>	<u>(245,200)</u>	<u>(150,000)</u>
Net Operating Income	<u><u>\$ (1,154,237)</u></u>	<u><u>\$ (727,627)</u></u>	<u><u>\$ (886,824)</u></u>
Net Available to CAA:			
Van Andel Arena	\$ 1,462,923	\$ 1,217,881	\$ 1,441,043
DeVos Place	<u>(1,154,237)</u>	<u>(727,627)</u>	<u>(886,824)</u>
	<u><u>\$ 308,686</u></u>	<u><u>\$ 490,254</u></u>	<u><u>\$ 554,219</u></u>

Table B
Grand Rapids-Kent County Convention/Arena Authority
Administrative - Operating / Capital Replacement Budget
FY2007 Recommendation (Draft)

	FY2005			FY2006		FY2007
	Budget	Estimate	Actual	Budget	Estimate	Recommendation
Revenues:						
Facility Operations	\$ 126,232	\$ 345,625	\$ 527,507	\$ 308,686	\$ 490,254	\$ 554,219
Utility Reimbursement	<u>2,283,450</u>	<u>2,186,415</u>	<u>2,119,348</u>	<u>2,210,750</u>	<u>2,381,977</u>	<u>2,445,304</u>
Transfers from SMG	2,409,682	2,532,040	2,646,855	2,519,436	2,872,231	2,999,523
DeVos Place Parking	646,500	445,869	580,740	513,500	730,981	734,565 ⁽¹⁾
VanAndel Parking	123,000	137,406	123,783	138,196	153,125	154,601 ⁽¹⁾
Interest	22,000	40,000	67,425	580,300	745,000	785,000 ⁽²⁾
Contributions	-	-	-	129,042	129,042	-
Miscellaneous	<u>15,000</u>	<u>15,000</u>	<u>13,248</u>	<u>15,000</u>	<u>15,000</u>	<u>15,000</u> ⁽³⁾
	<u>3,216,182</u>	<u>3,170,315</u>	<u>3,432,051</u>	<u>3,895,474</u>	<u>4,645,379</u>	<u>4,688,689</u>
Expenditures:						
Utilities	2,283,450	2,186,415	2,119,348	2,210,750	2,381,977	2,445,304
Parking Management	257,011	240,465	216,810	341,900	300,481	337,232 ⁽⁴⁾
Pedestrian Safety	86,000	74,371	71,810	76,602	75,000	80,000 ⁽⁵⁾
Administration	233,769	206,400	212,292	212,009	255,065	259,529
Capital	<u>193,489</u>	<u>187,895</u>	<u>148,539</u>	<u>4,568,800</u>	<u>2,431,446</u>	<u>3,184,230</u> ⁽⁶⁾
	<u>3,053,719</u>	<u>2,895,546</u>	<u>2,768,799</u>	<u>7,410,061</u>	<u>5,443,969</u>	<u>6,306,295</u>
Net Excess (Deficit)	<u>\$ 162,463</u>	<u>\$ 274,769</u>	<u>\$ 663,252</u>	<u>\$ (3,514,587)</u>	<u>\$ (798,590)</u>	<u>\$ (1,617,606)</u>

Notes: See Following

Table B
Grand Rapids-Kent County Convention/Arena Authority
Administrative - Operating / Capital Replacement Budget
FY2007 Recommendation (Draft)

Notes:

(¹)DeVos Place Parking Rates:

	FY 2006	FY 2007
30 Minutes	\$ 1.00	\$ 1.00
Daily Maximum	9.00	9.00
Event	6.50	6.50
Monthly -Public	132.00	135.75
-County/SMG (O+M)	40.00	43.00

Van Andel Arena Parking Rates:

Event	\$ 7.00	\$ 7.00
Monthly -Public	60.50	62.25

(²)\$18 million in investment funds at 4.35%.

(³)Revenue derived from services provided to Kent County Parks Foundation.

(⁴)DeVos Place parking facility partially opened in January, 2004 with full occupancy in February, 2005.

(⁵)Based on City documentation with CAA participation at 36.28% of total cost. Request by City is for three-year commitment. Adoption of FY 2007 budget, as submitted, will authorize funding of up to \$80,000 for FY 2007.

**(⁶)Includes carryover of \$2,089,230 in previously approved FY 2006 projects,
\$535,000 of capital projects related to the new SMG-concessions agreement and
\$560,000 of eligible FY 2007 facility projects.**

Concession Projects:

POS System	\$ 125,000.00
Portable Kiosk Enhancement	125,000.00
Menu Signage	45,000.00
Concession Stand Upgrades	150,000.00
Smallwares and Service Upgrades	75,000.00
Uniform Program	15,000.00

FY 2007 Eligible Projects:

Football Field System (VAA)	\$ 190,000.00
Scoreboard Matrix System (VAA)	225,000.00
Horseshoe Fencing (VAA)	60,000.00
Soundboard (VAA)	45,000.00
Theater Hoist Control Upgrades (DVP)	40,000.00

Table B-1
Grand Rapids-Kent County Convention/Arena Authority
Detail of Expenditure Estimates
FY2007 Recommendation (Draft)

	FY2005			FY2006		FY2007	
	Budget	Estimate	Actual	Budget	Estimate	Recommendation	
Utilities:							
Electricity	\$ 1,078,000	\$ 1,104,558	\$ 1,123,679	\$ 1,093,500	\$ 1,093,500	\$ 1,194,000	
Steam	997,050	957,103	885,185	941,850	941,850	1,109,500	
Water/Sewer	133,400	97,854	117,435	143,400	143,400	123,800	
Gas	\$ 75,000	\$ 26,900	\$ 20,860	\$ 32,000	\$ 32,000	\$ 18,000	
	<u>\$ 2,283,450</u>	<u>\$ 2,186,415</u>	<u>\$ 2,147,159</u>	<u>\$ 2,210,750</u>	<u>\$ 2,210,750</u>	<u>\$ 2,445,300</u>	
Wages	\$ 54,336	\$ 54,336	\$ 55,207	\$ 56,509	\$ 56,541	\$ 58,803	
Benefits	18,933	17,296	17,189	17,566	18,993	21,067	
Accounting/Audit	62,000	46,884	43,955	38,200	73,000	26,000	
Legal Services	40,000	20,000	15,027	30,000	20,000	30,000	
DID Assessment	38,100	46,154	46,154	47,034	47,034	49,659 ⁽¹⁾	
Insurance	18,500	19,830	19,830	20,800	19,000	20,000	
Meetings/Supplies	1,900	1,900	2,754	1,900	4,000	14,000	
Consultants	-	-	12,176	-	16,497	40,000 ⁽²⁾	
	<u>\$ 233,769</u>	<u>\$ 206,400</u>	<u>\$ 212,292</u>	<u>\$ 212,009</u>	<u>\$ 255,065</u>	<u>\$ 259,529</u>	

Notes:

⁽¹⁾Downtown Improvement District special assessment contribution from CAA based on benefit allocation formula.

⁽²⁾FY 2006 expenses included consultants retained to assist in negotiation of new facility management and concession agreements.
 FY2007 budget recommendation anticipates continuing requirement for consulting assistance.

Table C
Grand Rapids-Kent County Convention/Arena Authority
Consolidated Income Statement
Fiscal Years Ending June 30, 2005-2007

	FY2005			FY2006			FY2007
	Budget	Estimate	Actual	Budget	Estimate	Recommendation	
Operating Revenue:							
Event	- VanAndel Arena	\$ 1,278,171	\$ 1,218,640	\$ 1,288,900	\$ 1,187,222	\$ 1,066,455	\$ 1,284,116
	- DeVos Place	1,987,844	1,930,095	2,087,240	2,082,127	2,280,378	2,233,967
Ancillary	- VanAndel Arena	1,535,524	1,401,265	1,448,780	1,487,665	1,397,976	1,456,159
	- DeVos Place	1,092,068	1,317,455	1,465,850	1,440,286	1,852,243	1,935,896
Other	- VanAndel Arena	1,985,000	2,175,999	2,268,459	2,166,000	2,211,550	2,240,000
	- DeVos Place	167,000	140,102	125,690	158,000	192,293	231,000
	- Parking	769,500	583,275	704,523	651,696	884,106	889,166
		<u>8,815,107</u>	<u>8,766,831</u>	<u>9,389,442</u>	<u>9,172,996</u>	<u>9,885,001</u>	<u>10,270,304</u>
Operating Expense / Appropriations:							
Facility Operations							
	- VanAndel Arena	3,046,160	3,054,162	3,102,272	3,131,568	3,212,900	3,389,232
	- DeVos Place	4,398,493	4,227,070	4,382,167	4,588,254	4,807,341	5,137,687
	- Management	474,722	576,703	672,973	492,792	490,400	300,000
Administrative		233,769	206,400	212,292	212,009	255,065	259,529
Parking		257,011	240,465	216,810	341,900	300,481	337,232
Pedestrian Safety		86,000	74,371	71,810	76,602	75,000	80,000
Capital Repair		<u>193,489</u>	<u>187,895</u>	<u>148,539</u>	<u>4,568,800</u>	<u>2,431,446</u>	<u>3,184,230</u>
		<u>8,689,644</u>	<u>8,567,066</u>	<u>8,806,863</u>	<u>13,411,925</u>	<u>11,572,633</u>	<u>12,687,910</u>
Operating Income (Loss)		125,463	199,765	582,579	(4,238,929)	(1,687,632)	(2,417,606)
Non-Operating Revenue							
Interest and Miscellaneous		37,000	55,000	80,673	724,342	889,042	800,000
Transferred from Capital Acct.		-	<u>3,000,000</u>	<u>15,789,012</u>	-	-	-
Net Income (Loss)		162,463	3,274,769	16,452,264	(3,514,587)	(798,590)	(1,617,606)
Fund Balance, beg. of yr.		<u>5,156,417</u>	<u>5,156,417</u>	<u>5,156,417</u>	<u>21,608,681</u>	<u>21,608,681</u>	<u>20,810,091</u>
Fund Balance, end of yr.		<u>\$ 5,318,880</u>	<u>\$ 8,431,186</u>	<u>\$ 21,608,681</u>	<u>\$ 18,094,094</u>	<u>\$ 20,810,091</u>	<u>\$ 19,192,485</u>

Table D
Grand Rapids-Kent County Convention/Arena Authority
Capital Repair/Replacement/Improvement Reserve
Projection of Receipts, Disbursements and Balances

Fiscal Year Ending 6/30	Receipts				Year End Balance⁽⁵⁾
	Project Closeout⁽¹⁾	Net Operating Income⁽²⁾	Interest⁽³⁾	Disbursements⁽⁴⁾	
2004					\$ 2,156,417
2005	\$ 12,789,012	\$ 731,118	\$ 80,673	\$ (148,539)	15,608,681
2006	-	676,600 ⁽⁶⁾	889,042	(2,431,446)	14,742,877
2007	-	626,583 ⁽⁷⁾	800,000	(3,184,230)	12,985,230
2008	-	700,000	642,800	(829,600)	13,498,430
2009	-	700,000	667,200	(854,500)	14,011,130
2010	-	700,000	691,600	(880,100)	14,522,630
2011	-	700,000	715,800	(906,600)	15,031,830
2012	-	800,000	640,500	(3,021,200)	13,451,130
2013	-	800,000	557,000	(3,111,800)	11,696,330
2014	-	800,000	464,600	(3,205,200)	9,755,730
2015	-	800,000	362,700	(3,301,300)	7,617,130
2016	-	800,000	250,800	(3,400,400)	5,267,530

Notes:

⁽¹⁾Balance available from DeVos Convention Center - Capital project closeout - see Sources & Uses of Funds Statement Dated 7/15/05.

⁽²⁾Net operating income, before depreciation, including Van Andel Arena, DeVos Place Convention Center, Parking, and Administration.

⁽³⁾Interest - Actual excluding construction account in FY 2005, budget estimates in FY 2006 & 2007, 5% per annum FY 2008-2016.

⁽⁴⁾Capital project list at July 22, 2005 (current pricing), FY 2008 through FY 2016, indexed at 3% per annum.

⁽⁵⁾Excludes operating reserve balance of \$6 million.

⁽⁶⁾Adjusted to \$743,814 in May 17th update.

⁽⁷⁾Adjusted to \$766,624 in May 17th update.

VAN ANDEL ARENA® WEEKLY

Item IV

DATE	EVENT	EC	MOD	ROOM	TIME	FUNCTION
Tue, May 16	Griffins	AH	LYNNE	Arena	10A-12:30P 6:00 PM 7P-9:30P	Teams practice Doors Playoff hockey game
Wed, May 17	Available					
Thur, May 18	Griffins	AH		Arena		Possible playoff game
Fri, May 19	Pearl Jam	AH	RICH	Arena		Performance
Sat, May 20	Griffins			Arena		Possible playoff game
Sun, May 21	Available			Arena		Possible playoff game
Mon, May 22	Available					
Tue, May 23	GR Convention/Visitors Bureau	MW		Banquet A	11:00 AM 2:30P-5:30P	Set-up Board meeting
Wed, May 24	Available					
Thur, May 25	Griffins	AH		Arena		Possible playoff game
Fri, May 26	Available					
Sat, May 27	Available					
Sun, May 28	Available					
Mon, May 29	Griffins	AH		Arena		Possible playoff game
Tue, May 30	Available					
Wed, May 31	Available					
Thur, Jun 1	Griffins			Arena		Possible playoff game
Fri, Jun 2	Kenny Chesney	AH		Arena	7:30 PM	Performance
Sat, Jun 3	Kenny Chesney	AH		Arena	7:30 PM	Performance
Sun, Jun 4	Griffins			Arena		Possible playoff game
Mon, Jun 5	Available					
Tue, Jun 6	Available					
Wed, Jun 7	Available					
Thur, Jun 8	Griffins			Arena		Possible playoff game
Fri, Jun 9	Griffins			Arena		Possible playoff game
Sat, Jun 10	Griffins			Arena		Possible playoff game
Sun, Jun 11	Available					
Mon, Jun 12	Available					
Tue, Jun 13	Available					
Wed, Jun 14	Available					
Thur, Jun 15	Available					
Fri, Jun 16	Available					
Sat, Jun 17	Available					
Sun, Jun 18	Available					

DEVOSPLACE
WEEKLY – 2006

DATE	EVENT	ROOM	TIME	FUNCTION	EC	OPERATIONS/CONSTRUCTION
TUES. MAY 16	GR SYMPHONY-CLASSICAL X- A HERO'S LIFE	DV KEELER LOBBY DV	10:00AM-2:00PM 3:30PM-6:00PM 4:15PM-5:00PM 5:00PM-5:20PM 7:30PM-10:00PM	CHANGEOVER REHEARSAL BOARD RECEPTION BACKSTAGE TOUR REHEARSAL	AK	Estimated Attendance: 30
	MICHIGAN FUNERAL DIRECTORS ASSOCIATION		7:00AM -11:30AM 9:00AM 9:30AM-10:30AM 11:00AM - 12:00PM 12:00PM-4:00PM	EXHIBITOR LOAD-IN BREAKOUT SESSION WORKSHOP WORKSHOP EXHIBITS OPEN	RC	Estimated Attendance: 600
	GR AREA CHAMBER OF COMMERCE BUSINESS SHOWCASE	GRAND GALLERY EH A-B NORTH EH A-B SOUTH CHASE BOARDROOM GRAND GALLERY MTG ROOMS EH A-B NORTH EH A-B SOUTH EH B NORTH WEST GRAND GALLERY MTG ROOMS EH A-B SOUTH ALL AREAS	7:30AM-8:00AM 8:00AM-9:30AM 9:30AM-10:15AM 11:00AM-12:00PM 10:30AM-11:45AM 12:00PM-1:30PM 1:30PM-2:30PM 1:30PM-3:30PM 2:30PM-4:00PM 4:00PM-5:00PM 5:00PM-8:00PM	REGISTRATION MEETING EXHIBITS OPEN MEETING BREAKOUTS SM BUS LUNCHEON EXHIBITS OPEN BLOOD DRIVE BREAKOUTS EXHIBITS OPEN LOAD OUT	TJ	Estimated Attendance:
	MI CREDIT UNION LEAGUE ANNUAL CONVENTION & EXPO		3:00PM	UNLOAD TRUCK		
WED. MAY 17	GR SYMPHONY-CLASSICAL X A HERO'S LIFE	DV	3:30PM-6:00PM 7:30PM-10:00PM	REHEARSAL REHEARSAL	AK	
	MICHIGAN FUNERAL DIRECTORS ASSOCIATION	BALL C BALL A, B, D BALL A-B Pre-Funct	12:00PM-4:00PM 12:30PM-2:00PM 4:00PM-7:00PM	EXHIBITS OPEN SPOUSES LUNCHEON EXHIBITOR LOAD-OUT	RC	Estimated Attendance: 600
	MI CREDIT UNION LEAGUE ANNUAL CONVENTION & EXPO	EH C	12:00PM-5:00PM	EXHIBIT HALL SETUP	MJ	
	LEADERSHIP GRAND RAPIDS	BALL D	4:00PM-8:00PM	PRODUCTION SETUP	AF	
	FOX NEWS NETWORK	BOARDROOM	2:00PM-9:00PM 9:00PM-10:00PM 10:00PM-11:59PM	SETUP MEETING TEARDOWN		
THURS. MAY 18	GR SYMPHONY-CLASSICAL X A HERO'S LIFE	DV	TBD	MIC HANG REHEARSAL	AK	
	MI CREDIT UNION LEAGUE ANNUAL CONVENTION & EXPO	EH C BALL A-B EH DRESSING ROOM A	7:30PM-10:00PM 12:00PM - 2:30PM 9:00AM-5:00PM 2:30PM 4:00PM	MOVE-IN LOCK UP HALL AV/LOAD-IN EXECUTIVE PREVIEW UNLOCK HALL DRESSING ROOM AVAIL	MJ	Estimated Attendance: 800

GA-F = Grand Gallery Meeting Rooms A-F
 OA-H = Overlook Meeting Rooms A-H
 GG = Grand Gallery Area
 RO A-F = River Overlook A-F
 MON A-D = Monroe Meeting Rooms

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 DV = DeVos Performance Hall
 BALL A-D = Ballroom A-D

DEVOS PLACE

WEEKLY – 2006

		EHC BALL A-B GRAND GALLERY	4:00PM-6:00PM 6:00PM-8:00PM	EXHIBITS WEB CASTING SETUP RECEPTION	
	LEADERSHIP GRAND RAPIDS	PRE-FUNCTION BALL D G-A-E PRE-FUNCTION G-A-E PRE-FUNCTION BALL C-D PRE-FUNCTION BALL D BALL C	7:30AM-7:50AM 8:00AM-9:00AM 9:00AM-10:15AM 10:15AM-10:30AM 10:30AM-11:45AM 11:45AM-12:00PM 12:00PM-1:30PM 1:30PM-2:00PM 2:00PM-4:00PM 4:00PM-6:30PM	REGISTRATION BREAKFAST/KEYNOTE FORUMS BREAK FORUMS BREAK LUNCHEON/KEYNOTE BREAK ELECTRONIC TOWN HALL GET ON BOARD! EXPO/REC/P	AF Estimated Exhibitors: 41 Estimated Attendance: 300
	MERRELL FOOTWEAR SALES MEETING	RO A-F G-A-F BALL C	8:00AM-5:00PM 1:00PM 7:00PM -11:00PM	MOVE-IN A/V SETUP A/V SETUP	MJ
FRI. MAY 19	GR SYMPHONY-CLASSICAL X- A HERO'S LIFE	DV RECITAL HALL DV	6:30PM 6:45PM 7:00PM-7:30PM 7:30PM 8:00PM-10:00PM 10:00PM-12:00AM 10:10PM-10:40PM	OUTSIDE DOORS OPEN LOBBY OPEN FOR UPBEAT UPBEAT SEATING OPEN PERFORMANCE DESSERT RECEPTION TALK BACK	AK Box Office (as of 5/15): 1241 Estimated Attendance: 200
	MI CREDIT UNION LEAGUE ANNUAL CONVENTION & EXPO	RECITAL HALL ORCHESTRA SEATING BALL A-B EHC DRESSING ROOM H & CHORUS ROOM BAL LA-B	7:00AM 10:00AM-11:30AM 11:30AM-2:00PM 12:00PM 12:30PM 2:00PM 2:00PM-6:00PM 5:00PM 6:30PM-7:00PM 7:00PM – 7:45PM 7:45PM-10:00PM 10:00PM	CLIENT ARRIVAL KEYNOTE SPEAKER EXHIBITS PIANO TUNING BALL CHANGEOVER BALL RESET COMPLETE EXHIBIT HALL MOVE-OUT DRESSING ROOM AVAIL WELCOME DINNER ENTERTAINMENT BALLCHANGEOVER	MJ Estimated Attendance: 800
	MERRELL FOOTWEAR SALES MEETING	BALL C ROP-Func BALL C G,A,B,C-D,E,F OC,D,E,F RO P-Func G,A,B,C-D,E,F OC,D,E,F	7:30AM 7:30AM 8:30AM-9:15AM 9:30AM-10:15AM 10:15AM-10:30AM 10:30AM-12:00PM 12:00PM-1:30PM 1:30PM-3:00PM 3:00PM -3:15PM	ARRIVAL TIME SOUND CHECK/RUN THROUGH BREAKFAST SESSION BREAK CONCURRENT SESSIONS LUNCH CONCURRENT SESSIONS BREAK	MJ Estimated Attendance: 300

G A-F = Grand Gallery Meeting Rooms A-F

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BALL A-D = Ballroom A-D

DEVOS PLACE

WEEKLY – 2006

		G,A,B,C,D,E,F O,C,D,E,F O,A,B RO,A,B	3:15PM-4:00PM 4:15-7:00PM 4:15-5:45PM 6:00PM	CONCURRENT SESSIONS APPAREL MEETING (INVITE ONLY) MEETING DINNER OFFSITE AT THE MUSEUM	
	WHITNEY EDUCATION GROUP-REAL ESTATE TRAINING ACADEMY	MON A-D	7:00AM 8:30AM 9:00AM-7:00PM	CLIENT ARRIVES REGISTRATION MEETING	KV Estimated Attendance: 51
SAT. MAY 20	GR SYMPHONY-CLASSICAL X. A HERO'S LIFE	DV RECITAL HALL DV ORCHESTRA SETTING DV/LYON DOCK	6:30PM 6:45PM 7:00PM-7:30PM 7:30PM 8:00PM-10:00PM 10:10PM-10:40PM 10:40-12:00AM	OUTSIDE DOORS OPEN LOBBY OPEN FOR UPBEAT UPBEAT SEATING OPEN PERFORMANCE TALK BACK MOVE OUT	AK Box Office (as of 5/15): 883
	MI CREDIT UNION LEAGUE ANNUAL CONVENTION & EXPO	BALL A-B BALL A-B BALL A-B	9:00AM 10:00AM-11:30AM 11:30AM 1:45PM-3:00PM	CLIENT ARRIVAL BUSINESS MEETING CHANGEOVER GENERAL SESSION	MJ Estimated Attendance: 800
	MERRELL FOOTWEAR SALES MEETING	ROP-FUNC BALL C, O,G,H BOARDROOM, G,A,B, C,D, E,F RO A,B, C,D, E,F RO P-FUNC RO A,B, C,D, E,F RO A,B, C,D, E,F	7:30AM 8:00AM – 8:30AM 8:45AM – 10:15AM 10:15AM-10:30AM 12:00PM – 11:45AM 1:00PM – 2:30PM 2:30PM – 2:45PM 2:45PM – 4:15PM 4:30PM	ARRIVAL TIME BREAKFAST	MJ Estimated Attendance: 300
	WHITNEY EDUCATION GROUP-REAL ESTATE TRAINING ACADEMY	MON A-D	7:00AM 8:30AM 9:00AM-7:00PM	CONCURRENT SESSIONS BREAK CONCURRENT SESSIONS LUNCH CONCURRENT SESSIONS BREAK CONCURRENT SESSIONS BUSES DEPART	KV Estimated Attendance: 51
SUN. MAY 21	MI CREDIT UNION LEAGUE ANNUAL CONVENTION & EXPO MERRELL FOOTWEAR SALES MEETING	BALL A-B ROP-FUNC BALL C O,A,B, C,D RO P-FUNC O,A-B	8:00AM-12:00PM 7:30AM 8:00AM – 8:30AM 8:30AM – 9:45AM 9:45AM – 10:00AM 10:00AM – 1:00PM 1:00PM – 2:00PM 2:00PM – 2:20PM	CLIENT ARRIVES REGISTRATION MEETING	MJ Estimated Attendance: 300

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DEVOSPLACE

WEEKLY - 2006

		BALL P-FUNC BALL C	6:00PM - 6:45PM 6:45PM - 7:45PM	RECEPTION PRESENTATION DINNER		
	WHITNEY EDUCATION GROUP-REAL ESTATE TRAINING ACADEMY	MON A-D	7:00AM 8:30AM 9:00AM-7:00PM	CLIENT ARRIVES REGISTRATION MEETING	KV	Estimated Attendance: 51
	STATE FARM MUTUAL AUTO. INS. COMPANIES-NO MARQUEE	BALL A	4:00PM	DISPLAY TABLE PREP & STORAGE AREA	RC	
MON. MAY 22	STATE FARM MUTUAL AUTO. INS. COMPANIES-NO MARQUEE	AMWAY GRAND BALL A BOARDROOM BALL PRE-FUNCTION	12:00PM-1:00PM 1:15PM-3:30PM	REGISTRATION(AGPH) GENERAL SESSION	RC	Estimated Attendance: 300
	MERRELL FOOTWEAR SALES MEETING	ROP-FUNC G A,B,C,D,E,F ROP-FUNC G A,B,C,D,E,F G A,B,C-E	4:00PM-6:00PM 7:30AM 8:00AM - 9:00AM 9:00AM - 12:00PM 12:00PM - 1:00PM 1:00PM - 4:00PM 2:15PM - 2:45PM 4:00PM - 5:00PM	RECEPTION ARRIVAL TIME BREAKFAST CONCURRENT SESSIONS LUNCH CONCURRENT SESSIONS BREAK MEETINGS	MJ	Estimated Attendance: 300
TUES. MAY 23	STATE FARM MUTUAL AUTO. INS. COMPANIES-NO MARQUEE	BALL PRE-FUNCTION O PRE-FUNCTION BALL C-D BALL A RO A-F, O A-H BOARDROOM, BALL A BALL C-D RO A-F, O A-H BOARDROOM, BALL A BALL C-D	7:00AM ALL EVENT 7:00AM-8:00AM 8:15AM-10:00AM 10:00AM-10:30AM 10:30AM-12:00PM 12:00PM-1:00PM 1:00PM-2:30PM 2:30PM-3:00PM 3:00PM-4:30PM 6:00PM-9:00PM	BREAK STATIONS BREAKFAST GENERAL SESSION BREAK BREAKOUT LUNCH BREAKOUT BREAK BREAKOUT DINNER-ENTERTAINMENT	RC	Estimated Attendance: 300
	MERRELL FOOTWEAR SALES MEETING	ROP-FUNC G A,B,C,D ROP-FUNC G A,B,C,D,E,F	7:30AM 8:00AM - 9:00AM 9:00AM - 12:00PM 12:00PM - 1:00PM 1:00PM - 3:00PM 3:00PM	ARRIVAL TIME BREAKFAST CONCURRENT SESSIONS LUNCH MEETING BUSSIES DEPART / MOVEOUT	MJ	Estimated Attendance: 300
	MI RECREATION & PARK ASSOCIATION	MON B	10:00AM-1:00PM	MEETING		
	SPX CORPORATION	MON D		MEETING		
WED. MAY 24	STATE FARM MUTUAL AUTO. INS. COMPANIES-NO MARQUEE	BALL C-D BALL A BALL PRE-FUNCTION BALL A MON D	7:00AM-8:15AM 8:30AM-10:00AM 10:00AM-10:30AM 10:30AM-12:00PM	BREAKFAST GENERAL SESSION BREAK GENERAL SESSION/CLOSING	RC	Estimated Attendance: 300
	SPX CORPORATION			MEETING		

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DEVOSPLACE
WEEKLY - 2006

THURS. MAY 25							
FRI. MAY 26							
SAT. MAY 27							
SUN. MAY 28							
MON. MAY 29	OFFICE CLOSED-MEMORIAL DAY						
TUES. MAY 30							
WED. MAY 31	MICHIGAN SHRM GROUP KELLOGG'S OPERATIONS & TECH MANAGERS	SKYWALK OFFICE G C G-A-B G D BALL A-B	3:00PM-5:00PM 8:00AM-5:00PM GENERAL SESSION MEALS SET UP	MEETING BREAKOUT ROOM GENERAL SESSION MEALS SET UP	ED		
THURS. JUNE 1	KELLOGG'S OPERATION & TECH MANAGERS	G-A-B G C BALL A-B BALL C-D BOARDROOM	7:00AM - 3:45PM 12:00PM - 1:00PM 5:00PM - 7:00PM	GENERAL SESSION MEAL MEETING LUNCH RECEPTION	RC AF		
FRI. JUNE 2	KELLOGG'S OPERATION & TECH MANAGERS	G-A-B G C	7:00AM - 1:00PM	GENERAL SESSION MEAL	RC		
SAT. JUNE 3	ESSENTIALLY YOURS INDUSTRIES	BALL C BALL D BALL C BALL D BALL C BALL D	8:00AM-10:00AM 8:00AM-10:00AM 10:00AM-2:00PM 10:00AM-2:00PM 2:00PM-5:00PM 2:00PM-5:00PM	SET UP SET UP MEETING LUNCH TEARDOWN LUNCH	AF		
SUN. JUNE 4	SHOW HOLD - TBD	DV					
MON. JUNE 5	DR. DOOLITTLE	DV DV/LYON DOCK	9:00AM-12:00AM 1:00P-6P	HOUSE STRIP ADVANCE	AK		
TUES. JUNE 6	DR. DOOLITTLE	DV/LYON DOCK RECITAL HALL DV	6AM-5PM 10AM - 2PM 7:30PM-10PM	MOVE IN ORCHESTRA REH. PERFORMANCE	AK		
	GVSU ENRICHMENT DINNER	BALL A-D	8:00AM-5:00PM	SET UP	MJ	Box Office (as of 5/15): 981	
	QUIXTAR CONNECTIONS	EH C	8:00AM-5:00PM	SET UP	MJ		
	CAA LIASON COMMITTEE MEETING	BOARDROOM	4:00PM-6:00PM	MEETING	MJ		

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DEVOSPLACE

WEEKLY – 2006

WED. JUNE 7	DR. DOOLITTLE GVSU ENRICHMENT DINNER QUIXTAR CONNECTIONS	DV BALL A-D EH A-C	7:30PM-10PM 5:30PM-11:00PM 8:00AM-5:00PM	DINNER SETUP	PERFORMANCE	AK MJ	Box Office (as of 5/15): 726
THURS. JUNE 8	DR. DOOLITTLE QUIXTAR CONNECTIONS	DV EH A-C G A-F, PRE-FUNCT	200PM-4:30PM 7:30PM-10PM 8:00AM-8:00PM	PERFORMANCE PERFORMANCE SETUP	AK MJ	Box Office (as of 5/15): 434 Box Office (as of 5/15): 532	
	MI DEPT OF ENVIRONMENTAL QUALITY-COMPLIANCE ASSISTANCE WORKSHOP	G A-D G E G F O A-B O C-D BALL A-D	7:00AM-7:00PM 7:00AM-7:00PM 7:00AM-7:00PM 7:00AM-7:00PM 5:00PM -11:00PM	GENERAL SESSION BREAKOUT ROOM BREAKOUT ROOM BREAKOUT ROOMS BREAKOUT ROOMS DINNER	AF AF		
	JUNIOR ACHIEVEMENT 50 TH ANNIVERSARY						
FRI. JUNE 9	DR. DOOLITTLE QUIXTAR CONNECTIONS	DV EH A-C G A-F, PRE-FUNCT	8:00PM-10:30PM 8:00AM-8:00PM	PERFORMANCE EXHIBIT SET UP	AK MJ	Box Office (as of 5/15): 656	
	CITY OF GRAND RAPIDS STORESONLINE	G A BALL C-D		MEETING MEETING	RC		
SAT. JUNE 10	DR. DOOLITTLE QUIXTAR CONNECTIONS	DV EH A-C G A-F, PRE-FUNCT G A-F O A-H RO A-F BOARDROOM BALL C-D	2:00PM-4:30PM 8:00PM-10:30PM 8:00AM-12:00AM	PERFORMANCE PERFORMANCE GENERAL SESSION EXHIBITS	AK MJ	Box Office (as of 5/15): 630 Box Office (as of 5/15): 765	
SUN. JUNE 11	DR. DOOLITTLE QUIXTAR CONNECTIONS	DV DV/LYON DOCK EHC	3:00PM-5:30PM 5:30PM – 10:30PM 8:00AM-12:00PM	PERFORMANCE MOVE OUT MOVE OUT	AK MJ	Box Office (as of 5/15): 737	
MON. JUNE 12							

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Calendar Van Andel Arena

1-Jun-2006 Thursday	GH-1 - Sports
2-Jun-2006 Friday	GC - Country
3-Jun-2006 Saturday	GC - Country
4-Jun-2006 Sunday	GH-1 - Sports
5-Jun-2006 Monday	GH-2 - Sports
6-Jun-2006 Tuesday	GH-1 - Sports
7-Jun-2006 Wednesday	GH-1 - Sports
8-Jun-2006 Thursday	GH-1 - Sports
9-Jun-2006 Friday	GH-1 - Sports
10-Jun-2006 Saturday	GH-1 - Sports
11-Jun-2006 Sunday	GH-1 - Sports
12-Jun-2006 Monday	OPEN
13-Jun-2006 Tuesday	OPEN
14-Jun-2006 Wednesday	OPEN
15-Jun-2006 Thursday	OPEN
16-Jun-2006 Friday	OPEN
17-Jun-2006 Saturday	OPEN
18-Jun-2006 Sunday	OPEN
19-Jun-2006 Monday	OPEN
20-Jun-2006 Tuesday	GH-1 - Family
21-Jun-2006 Wednesday	GH-1 - Family
22-Jun-2006 Thursday	GH-1 - Family
23-Jun-2006 Friday	GC - Convention
24-Jun-2006 Saturday	GC - Convention
25-Jun-2006 Sunday	GC - Convention
26-Jun-2006 Monday	OPEN
27-Jun-2006 Tuesday	GC - Adult Contemporary
28-Jun-2006 Wednesday	OPEN
29-Jun-2006 Thursday	GH-1 - Unknown
30-Jun-2006 Friday	OPEN
1-Jul-2006 Saturday	GH-1 - Adult Contemporary
2-Jul-2006 Sunday	GH-1 - Adult Contemporary
3-Jul-2006 Monday	GH-1 - Adult Contemporary
4-Jul-2006 Tuesday	GH-1 - Adult Contemporary
5-Jul-2006 Wednesday	OPEN
6-Jul-2006 Thursday	OPEN
7-Jul-2006 Friday	GH-1 - Adult Contemporary
8-Jul-2006 Saturday	GH-1 - Adult Contemporary
9-Jul-2006 Sunday	OPEN
10-Jul-2006 Monday	OPEN
11-Jul-2006 Tuesday	OPEN
12-Jul-2006 Wednesday	OPEN
13-Jul-2006 Thursday	OPEN
14-Jul-2006 Friday	OPEN
15-Jul-2006 Saturday	OPEN
16-Jul-2006 Sunday	OPEN
17-Jul-2006 Monday	OPEN
18-Jul-2006 Tuesday	GH-1 - Country
19-Jul-2006 Wednesday	GH-1 - Country
20-Jul-2006 Thursday	GH-1 - Country
21-Jul-2006 Friday	GC - Sports
22-Jul-2006 Saturday	OPEN
23-Jul-2006 Sunday	OPEN
24-Jul-2006 Monday	OPEN
25-Jul-2006 Tuesday	GH-1 - Family

26-Jul-2006 Wednesday	GH-1 - Family
27-Jul-2006 Thursday	OPEN
28-Jul-2006 Friday	OPEN
29-Jul-2006 Saturday	OPEN
30-Jul-2006 Sunday	OPEN
31-Jul-2006 Monday	OPEN
1-Aug-2006 Tuesday	OPEN
2-Aug-2006 Wednesday	GH-1 - Rock
3-Aug-2006 Thursday	OPEN
4-Aug-2006 Friday	OPEN
5-Aug-2006 Saturday	OPEN
6-Aug-2006 Sunday	OPEN
7-Aug-2006 Monday	OPEN
8-Aug-2006 Tuesday	OPEN
9-Aug-2006 Wednesday	GH-1 - Family
10-Aug-2006 Thursday	GH-1 - Family
11-Aug-2006 Friday	GH-1 - Family
12-Aug-2006 Saturday	GH-1 - Family
13-Aug-2006 Sunday	GH-1 - Family
14-Aug-2006 Monday	GH-1 - Family
15-Aug-2006 Tuesday	GC - Pop
16-Aug-2006 Wednesday	OPEN
17-Aug-2006 Thursday	GH-1 - Family
18-Aug-2006 Friday	OPEN
19-Aug-2006 Saturday	OPEN
20-Aug-2006 Sunday	OPEN
21-Aug-2006 Monday	OPEN
22-Aug-2006 Tuesday	OPEN
23-Aug-2006 Wednesday	OPEN
24-Aug-2006 Thursday	GH-1 - Family
25-Aug-2006 Friday	GH-1 - Family
26-Aug-2006 Saturday	GH-1 - Family
27-Aug-2006 Sunday	GH-1 - Family
28-Aug-2006 Monday	GH-1 - Rock
29-Aug-2006 Tuesday	OPEN
30-Aug-2006 Wednesday	GH-1 - Rock
31-Aug-2006 Thursday	OPEN
1-Sep-2006 Friday	OPEN
2-Sep-2006 Saturday	OPEN
3-Sep-2006 Sunday	OPEN
4-Sep-2006 Monday	OPEN
5-Sep-2006 Tuesday	OPEN
6-Sep-2006 Wednesday	OPEN
7-Sep-2006 Thursday	OPEN
8-Sep-2006 Friday	OPEN
9-Sep-2006 Saturday	GH-1 - Country
10-Sep-2006 Sunday	GH-1 - Music Contest
11-Sep-2006 Monday	OPEN
12-Sep-2006 Tuesday	OPEN
13-Sep-2006 Wednesday	OPEN
14-Sep-2006 Thursday	GC - Convention
15-Sep-2006 Friday	GC - Conference
16-Sep-2006 Saturday	GC - Conference
17-Sep-2006 Sunday	OPEN
18-Sep-2006 Monday	OPEN
19-Sep-2006 Tuesday	OPEN
20-Sep-2006 Wednesday	OPEN
21-Sep-2006 Thursday	GH-1 - Rock
22-Sep-2006 Friday	GC - Family

23-Sep-2006 Saturday	GC - Family
24-Sep-2006 Sunday	GC - Family
25-Sep-2006 Monday	GH-1 - Family
26-Sep-2006 Tuesday	GH-1 - Family
27-Sep-2006 Wednesday	GH-1 - Family
28-Sep-2006 Thursday	GH-1 - Family
29-Sep-2006 Friday	GH-1 - Family
30-Sep-2006 Saturday	GH-1 - Family
1-Oct-2006 Sunday	GH-1 - Family
2-Oct-2006 Monday	OPEN
3-Oct-2006 Tuesday	OPEN
4-Oct-2006 Wednesday	OPEN
5-Oct-2006 Thursday	OPEN
6-Oct-2006 Friday	GH-2 - Country
7-Oct-2006 Saturday	BO - Sports
8-Oct-2006 Sunday	GH-1 - Country
9-Oct-2006 Monday	OPEN
10-Oct-2006 Tuesday	OPEN
11-Oct-2006 Wednesday	OPEN
12-Oct-2006 Thursday	OPEN
13-Oct-2006 Friday	OPEN
14-Oct-2006 Saturday	GH-1 - Sports
15-Oct-2006 Sunday	OPEN
16-Oct-2006 Monday	OPEN
17-Oct-2006 Tuesday	OPEN
18-Oct-2006 Wednesday	GC - Sports
19-Oct-2006 Thursday	GC - Seminar
20-Oct-2006 Friday	GH-1 - Sports
21-Oct-2006 Saturday	GC - Seminar
22-Oct-2006 Sunday	GH-1 - Sports
23-Oct-2006 Monday	GH-2 - Country
24-Oct-2006 Tuesday	GH-3 - Country
25-Oct-2006 Wednesday	GH-1 - Adult Contemporary
26-Oct-2006 Thursday	GH-1 - Alternative
27-Oct-2006 Friday	GH-1 - Sports
28-Oct-2006 Saturday	GH-2 - Sports
29-Oct-2006 Sunday	GH-3 - Rock
30-Oct-2006 Monday	OPEN
31-Oct-2006 Tuesday	OPEN
1-Nov-2006 Wednesday	GH-1 - Convention
2-Nov-2006 Thursday	GH-2 - Convention
3-Nov-2006 Friday	GH-3 - Convention
4-Nov-2006 Saturday	GH-1 - Country
5-Nov-2006 Sunday	GH-2 - Country
6-Nov-2006 Monday	OPEN
7-Nov-2006 Tuesday	OPEN
8-Nov-2006 Wednesday	OPEN

9-Nov-2006 Thursday	OPEN
10-Nov-2006 Friday	GH-1 - Sports GH-2 - Country
11-Nov-2006 Saturday	GH-1 - Sports GH-2 - Country
12-Nov-2006 Sunday	OPEN
13-Nov-2006 Monday	OPEN
14-Nov-2006 Tuesday	GH-1 - Sports GH-2 - Rock
15-Nov-2006 Wednesday	GH-1 - Rock
16-Nov-2006 Thursday	GH-1 - Country GH-2 - Rock
17-Nov-2006 Friday	GH-1 - Sports GH-2 - Country GH-3 - Rock
18-Nov-2006 Saturday	GH-1 - Sports GH-2 - Country GH-3 - Rock
19-Nov-2006 Sunday	OPEN
20-Nov-2006 Monday	OPEN
21-Nov-2006 Tuesday	OPEN
22-Nov-2006 Wednesday	OPEN
23-Nov-2006 Thursday	OPEN
24-Nov-2006 Friday	GH-1 - Sports GH-2 - Sports
25-Nov-2006 Saturday	GH-1 - HOLIDAY GH-2 - Sports
26-Nov-2006 Sunday	GH-1 - Rock
27-Nov-2006 Monday	GH-1 - Rock GH-2 - Adult Contemporary
28-Nov-2006 Tuesday	GH-1 - Rock GH-2 - Adult Contemporary
29-Nov-2006 Wednesday	GH-1 - Rock GH-2 - Adult Contemporary
30-Nov-2006 Thursday	GH-1 - Rock
1-Dec-2006 Friday	GH-1 - Sports GH-2 - Rock
2-Dec-2006 Saturday	GH-1 - Sports GH-2 - Family GH-3 - Rock GH-4 - Adult Contemporary
3-Dec-2006 Sunday	GH-1 - Family GH-2 - Rock GH-3 - Adult Contemporary
4-Dec-2006 Monday	GH-1 - Family GH-2 - Rock GH-3 - Adult Contemporary
5-Dec-2006 Tuesday	GH-1 - Adult Contemporary
6-Dec-2006 Wednesday	GH-1 - Adult Contemporary
7-Dec-2006 Thursday	GH-1 - Country GH-2 - Rock
8-Dec-2006 Friday	GH-1 - Sports GH-2 - Country GH-3 - Rock
9-Dec-2006 Saturday	GC - Education
10-Dec-2006 Sunday	GH-2 - Rock
11-Dec-2006 Monday	GH-2 - Rock
12-Dec-2006 Tuesday	OPEN
13-Dec-2006 Wednesday	OPEN

14-Dec-2006 Thursday	OPEN
15-Dec-2006 Friday	GH-1 - Sports
16-Dec-2006 Saturday	GH-2 - Rock
17-Dec-2006 Sunday	GH-2 - Rock
18-Dec-2006 Monday	OPEN
19-Dec-2006 Tuesday	GH-1 - Family
20-Dec-2006 Wednesday	GH-1 - Family
21-Dec-2006 Thursday	GH-1 - Sports GH-2 - Family
22-Dec-2006 Friday	GH-1 - Sports GH-2 - Rock GH-3 - Family
23-Dec-2006 Saturday	GH-1 - Sports GH-2 - Rock GH-3 - Family
24-Dec-2006 Sunday	OPEN
25-Dec-2006 Monday	OPEN
26-Dec-2006 Tuesday	GH-1 - Sports
27-Dec-2006 Wednesday	GH-1 - Sports
28-Dec-2006 Thursday	GH-1 - Sports
29-Dec-2006 Friday	GH-1 - Sports
30-Dec-2006 Saturday	GH-1 - Sports
31-Dec-2006 Sunday	GH-1 - Sports
1-Jan-2007 Monday	OPEN
2-Jan-2007 Tuesday	OPEN
3-Jan-2007 Wednesday	GH-1 - Motorsports
4-Jan-2007 Thursday	GC - Motorsports
5-Jan-2007 Friday	GC - Motorsports
6-Jan-2007 Saturday	GC - Motorsports
7-Jan-2007 Sunday	GC - Motorsports
8-Jan-2007 Monday	GC - Motorsports
9-Jan-2007 Tuesday	OPEN
10-Jan-2007 Wednesday	OPEN
11-Jan-2007 Thursday	GH-1 - Country
12-Jan-2007 Friday	GH-1 - Sports
13-Jan-2007 Saturday	GH-1 - Sports
14-Jan-2007 Sunday	OPEN
15-Jan-2007 Monday	OPEN
16-Jan-2007 Tuesday	OPEN
17-Jan-2007 Wednesday	OPEN
18-Jan-2007 Thursday	GH-1 - Country
19-Jan-2007 Friday	GH-1 - Sports
20-Jan-2007 Saturday	GH-1 - Sports
21-Jan-2007 Sunday	OPEN
22-Jan-2007 Monday	OPEN
23-Jan-2007 Tuesday	OPEN
24-Jan-2007 Wednesday	GH-1 - Sports
25-Jan-2007 Thursday	OPEN
26-Jan-2007 Friday	OPEN
27-Jan-2007 Saturday	OPEN
28-Jan-2007 Sunday	GH-1 - Family
29-Jan-2007 Monday	GC - Sports
30-Jan-2007 Tuesday	OPEN
31-Jan-2007 Wednesday	OPEN
1-Feb-2007 Thursday	OPEN
2-Feb-2007 Friday	GH-1 - Sports GH-2 - Alternative

3-Feb-2007 Saturday	GH-1 - Sports
4-Feb-2007 Sunday	GH-2 - Alternative
5-Feb-2007 Monday	OPEN
6-Feb-2007 Tuesday	OPEN
7-Feb-2007 Wednesday	GH-1 - Sports
8-Feb-2007 Thursday	GH-1 - Family
9-Feb-2007 Friday	GH-1 - Family
	GH-2 - Alternative
10-Feb-2007 Saturday	GH-1 - Family
	GH-2 - Alternative
11-Feb-2007 Sunday	GH-1 - Family
	GH-2 - Alternative
12-Feb-2007 Monday	GH-1 - Family
13-Feb-2007 Tuesday	OPEN
14-Feb-2007 Wednesday	OPEN
15-Feb-2007 Thursday	GH-1 - Country
16-Feb-2007 Friday	GH-1 - Sports
	GH-2 - Alternative
17-Feb-2007 Saturday	GH-1 - Family
	GH-2 - Sports
	GH-3 - Alternative
18-Feb-2007 Sunday	GH-1 - Family
	GH-2 - Alternative
19-Feb-2007 Monday	OPEN
20-Feb-2007 Tuesday	OPEN
21-Feb-2007 Wednesday	GH-1 - Sports
22-Feb-2007 Thursday	GH-1 - Country
23-Feb-2007 Friday	GH-1 - Sports
	GH-2 - Alternative
24-Feb-2007 Saturday	GH-1 - Sports
	GH-2 - Alternative
25-Feb-2007 Sunday	GH-1 - Sports
	GH-2 - Alternative
26-Feb-2007 Monday	GH-1 - Family
27-Feb-2007 Tuesday	GH-1 - Family
28-Feb-2007 Wednesday	GH-1 - Family
1-Mar-2007 Thursday	GH-1 - Family
2-Mar-2007 Friday	GH-1 - Family
	GH-2 - Alternative
3-Mar-2007 Saturday	GH-1 - Family
	GH-2 - Alternative
4-Mar-2007 Sunday	GH-1 - Family
	GH-2 - Alternative
5-Mar-2007 Monday	OPEN
6-Mar-2007 Tuesday	OPEN
7-Mar-2007 Wednesday	OPEN
8-Mar-2007 Thursday	GH-1 - Family
	GH-2 - Sports
9-Mar-2007 Friday	GH-1 - Family
	GH-2 - Alternative
10-Mar-2007 Saturday	GH-1 - Family
	GH-2 - Family
	GH-3 - Alternative
11-Mar-2007 Sunday	GH-1 - Family
	GH-2 - Alternative
12-Mar-2007 Monday	OPEN

13-Mar-2007 Tuesday	OPEN
14-Mar-2007 Wednesday	GH-1 - Sports
15-Mar-2007 Thursday	OPEN
16-Mar-2007 Friday	GH-1 - Sports
	GH-2 - Alternative
17-Mar-2007 Saturday	GH-1 - Sports
	GH-2 - Alternative
18-Mar-2007 Sunday	GH-1 - Family
	GH-2 - Alternative
19-Mar-2007 Monday	OPEN
20-Mar-2007 Tuesday	OPEN
21-Mar-2007 Wednesday	GC - Sport
22-Mar-2007 Thursday	GC - Sport
23-Mar-2007 Friday	GC - Sport
24-Mar-2007 Saturday	GC - Sport
25-Mar-2007 Sunday	GC - Sport
26-Mar-2007 Monday	OPEN
27-Mar-2007 Tuesday	OPEN
28-Mar-2007 Wednesday	OPEN
29-Mar-2007 Thursday	GH-1 - Sports
	GH-2 - Family
30-Mar-2007 Friday	GH-1 - Sports
	GH-2 - Alternative
	GH-3 - Adult Contemporary
31-Mar-2007 Saturday	GH-1 - Sports
	GH-2 - Alternative
	GH-3 - Adult Contemporary
1-Apr-2007 Sunday	GH-1 - Alternative
2-Apr-2007 Monday	OPEN
3-Apr-2007 Tuesday	OPEN
4-Apr-2007 Wednesday	GH-1 - Rock
5-Apr-2007 Thursday	OPEN
6-Apr-2007 Friday	GH-1 - Sports
7-Apr-2007 Saturday	GH-1 - Sports
8-Apr-2007 Sunday	OPEN
9-Apr-2007 Monday	OPEN
10-Apr-2007 Tuesday	OPEN
11-Apr-2007 Wednesday	OPEN
12-Apr-2007 Thursday	OPEN
13-Apr-2007 Friday	GH-1 - Sports
14-Apr-2007 Saturday	GH-1 - Sports
15-Apr-2007 Sunday	OPEN
16-Apr-2007 Monday	OPEN
17-Apr-2007 Tuesday	OPEN
18-Apr-2007 Wednesday	OPEN
19-Apr-2007 Thursday	OPEN
20-Apr-2007 Friday	OPEN
21-Apr-2007 Saturday	OPEN
22-Apr-2007 Sunday	OPEN
23-Apr-2007 Monday	OPEN
24-Apr-2007 Tuesday	OPEN
25-Apr-2007 Wednesday	OPEN
26-Apr-2007 Thursday	OPEN
27-Apr-2007 Friday	OPEN
28-Apr-2007 Saturday	GC - Education
29-Apr-2007 Sunday	OPEN
30-Apr-2007 Monday	OPEN
1-May-2007 Tuesday	OPEN

2-May-2007 Wednesday	OPEN
3-May-2007 Thursday	OPEN
4-May-2007 Friday	OPEN
5-May-2007 Saturday	OPEN
6-May-2007 Sunday	OPEN
7-May-2007 Monday	OPEN
8-May-2007 Tuesday	OPEN
9-May-2007 Wednesday	OPEN
10-May-2007 Thursday	OPEN
11-May-2007 Friday	OPEN
12-May-2007 Saturday	GH-1 - Christian
13-May-2007 Sunday	OPEN
14-May-2007 Monday	OPEN
15-May-2007 Tuesday	OPEN
16-May-2007 Wednesday	OPEN
17-May-2007 Thursday	OPEN
18-May-2007 Friday	OPEN
19-May-2007 Saturday	OPEN
20-May-2007 Sunday	OPEN
21-May-2007 Monday	OPEN
22-May-2007 Tuesday	OPEN
23-May-2007 Wednesday	OPEN
24-May-2007 Thursday	OPEN
25-May-2007 Friday	OPEN
26-May-2007 Saturday	OPEN
27-May-2007 Sunday	OPEN
28-May-2007 Monday	OPEN
29-May-2007 Tuesday	OPEN
30-May-2007 Wednesday	OPEN
31-May-2007 Thursday	OPEN
1-Jun-2007 Friday	OPEN
2-Jun-2007 Saturday	OPEN
3-Jun-2007 Sunday	OPEN
4-Jun-2007 Monday	OPEN
5-Jun-2007 Tuesday	OPEN
6-Jun-2007 Wednesday	OPEN
7-Jun-2007 Thursday	OPEN
8-Jun-2007 Friday	OPEN
9-Jun-2007 Saturday	OPEN
10-Jun-2007 Sunday	GH-1 - Religious Concert
11-Jun-2007 Monday	OPEN
12-Jun-2007 Tuesday	OPEN
13-Jun-2007 Wednesday	OPEN
14-Jun-2007 Thursday	OPEN
15-Jun-2007 Friday	OPEN
16-Jun-2007 Saturday	OPEN
17-Jun-2007 Sunday	OPEN
18-Jun-2007 Monday	OPEN
19-Jun-2007 Tuesday	OPEN
20-Jun-2007 Wednesday	OPEN
21-Jun-2007 Thursday	OPEN
22-Jun-2007 Friday	OPEN
23-Jun-2007 Saturday	OPEN
24-Jun-2007 Sunday	OPEN
25-Jun-2007 Monday	OPEN
26-Jun-2007 Tuesday	OPEN

27-Jun-2007 Wednesday	OPEN
28-Jun-2007 Thursday	OPEN
29-Jun-2007 Friday	OPEN
30-Jun-2007 Saturday	OPEN

Color legend

Black Out (BO)

Granted Contract (confirmed) (GC)

Requested Contract (RC)

Granted Hold (GH)

Granted Hold 1 (first hold) (GH-1)

Granted Hold 2 (second hold) (GH-2)

Granted Hold 3 (third hold) (GH-3)

Granted Hold 4 (fourth hold) (GH-4)

Granted Hold 5 (fifth hold) (GH-5)

Granted Hold 6 (sixth hold) (GH-6)

Granted Hold 7 (seventh hold) (GH-7)

Granted Hold 8 (eighth hold) (GH-8)

Granted Hold 9 (ninth hold) (GH-9)

Granted Hold 10 (tenth hold) (GH-10)

Requested Hold (RH)

Dropped Black Out (DBO)

Denied Contract (Cancelled) (DC)

Denied Hold (Cancelled) (DH)

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Cancelled Private Event (DPV)