

Board of Directors

Tuesday, November 7, 2006

9:15 a.m. – 10:00 a.m.

Kent County Commission Board Room
300 Monroe Avenue, NW – Grand Rapids, MI

A G E N D A

I. Call to Order

II. Approval of September 27, 2006, Minutes

Action

III. Committee Reports

a. Operations Committee

i. Committee Report

Information
Information

ii. CVB Report

b. Finance Committee

i. Approval of SMG September 2006 Financial
Statements – DeVos Place® and Van Andel Arena®

Action

ii. Approval of CAA September 2006 Financial Statements

Action

iii. Special-Purpose Financial Statements as of and for the
Years Ended June 30, 2006 and 2005, and Independent
Auditors' Report – DeVos Place® and Van Andel
Arena®, as Managed by SMG

Action

iv. SMG Food & Beverage September 2006
Revenue and Commission Report

Information

IV. CAA Initiated Events

Information

V. Ticket Policy Discussion

Information

VI. SMG Report and Facilities Calendars

Information

VII. Public Comment

**VIII. Next Meeting Date: Wednesday, November 29, 2006. This will be a
combined November/December meeting**

IX. Adjournment



Van Andel Arena®
130 Fulton West
Grand Rapids, MI 49503-2601
616.742.6600
Fax 616.742.6197

DEVOS PLACE

DeVos Place®
303 Monroe Ave. NW
Grand Rapids, MI 49503-2233
616.742.6500
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**MINUTES OF THE GRAND RAPIDS-KENT COUNTY
CONVENTION/ARENA AUTHORITY
BOARD OF DIRECTORS MEETING
Wednesday, September 27, 2006**

I. Call to Order

Chairman Steve Heacock called the meeting to order at 8:00 a.m. Chairman Heacock presided and Secretary/Treasurer Birgit Klohs recorded.

Attendance

Members Present: Steve Heacock, Chairman
Lew Chamberlin
Clif Charles
Birgit Klohs
Gary McInerney
Joseph Tomaselli

Members Absent: George Heartwell

Staff/Others:	Ben Booker	SMG Food & Beverage, LLC
	Amy Capehart	SMG Food & Beverage, LLC
	David Czurak	<i>Grand Rapids Business Journal</i>
	Jim Day	Kent County
	Daryl Delabbio	Kent County
	Mary Jo Domanski	SMG Food & Beverage, LLC
	Brian Dykema	
	Kim Hallifax	SMG Food & Beverage, LLC
	George Helmstead	CVB
	Lynne Ike	SMG
	Rev. Joe Jones	Strategic Communications Group, LLC
	Chris Knappe	<i>The Grand Rapids Press</i>
	Janet Korn	CVB
	Chris Machuta	SMG
	Rich MacKeigan	SMG
	Steve Miller	SMG
	Chris Reynolds	SMG Food & Beverage, LLC
	Greg Sundstrom	City of Grand Rapids
	Susan Waddell	CAA
	Jana Wallace	City of Grand Rapids
	Chef Robert Walsh	SMG Food & Beverage, LLC
	Skot Welch	Diversity Management Strategists, LLC
	Richard Wendt	Dickinson Wright
	Robert White	Kent County
	Steve Wilson	CVB

II. Resolution Approving and Authorizing Execution of a Letter of Agreement with Management Strategists, LLC and Strategic Communications Group, LLC for Professional Services

Mr. Welch and Mr. Jones presented a proposal to design and develop an ethnically focused programming/community outreach plan and establish internal diversity practices for long-term revenue gain. They will employ a two-pronged strategy to reach a more diverse audience base for the CAA. The

emphasis of the first prong will be to focus externally, through an ethnic programming/community outreach campaign, to increase revenue and market presence in both the African-American and Hispanic communities. The community outreach plan will establish the Arena and DeVos Place's presence in West Michigan through a multi-faceted approach that will increase community awareness, create a base for ongoing research and development through public engagement, and position the facilities as the premier locations for concerts, plays, and other entertainment offerings for the African-American and Latino communities. The program's main objectives include building relationships with community leaders; developing strategies for continued communications; introducing community leaders to the CAA's facilities and program offerings; gaining feedback on program offerings; identifying community needs related to entertainment programming; and identifying additional outlets and information networks through which the CAA can engage community. Initially, Skot and Joe will target community and opinion leaders; clergy/barbers and stylists; and ethnic media outlets.

The second prong will focus internally on key areas for improvement as identified in the diversity management assessment (to include measurable results) and will concentrate on the development of a culturally competent workforce and, hence, a standard-setting customer experience. Skot and Joe will apply the ISO9000 Total Quality Management Process because "best practices make perfect."

Attorney Richard Wendt outlined the terms of a proposed letter agreement among the CAA, Management Strategists, LLC, and Strategic Communications Group, LLC. The agreement will take effect on October 1, 2006, for a term of one year with two additional one-year options. The cost of the agreement will be \$21,000 annually, plus out-of-pocket expenses, but the actual value of services will be \$66,000. Skot Welch and Joe Jones will be the persons primarily responsible for performing the services, and any change in personnel will require the prior approval of the CAA Executive Director.

Motion: Mr. Charles, supported by Mr. Tomaselli, moved to approve the Letter of Agreement with Management Strategists, LLC, and Strategic Communications Group, LLC.

Discussion followed. In answer to a question from Ms. Klohs, Mr. Welch responded that the Asian community is in the queue as the program moves forward. Mr. Tomaselli asked how the program would position and market DeVos Place® for attracting more conventions. Mr. Jones responded that he has talked with Steven Wilson about the opportunity to dialogue and work together. Mr. Jones added that he has the tools necessary to assist the CVB with the CAA in mind. Mr. Chamberlin inquired how the initiatives would intersect with the CAA Board, staff, and committees. Mr. Welch responded that they would provide quarterly reports and have standing meetings with Mr. MacKeigan. Mr. McNerney stated that the CAA Board should be willing to take the financial risk regarding entertainment offerings. Mr. Charles added that, as a Board, members need to have a presence at the events. Chairman Heacock closed the discussion and extended his appreciation to Messrs. Jones and Welch for taking time from their busy schedules to present their proposal to the CAA Board. Chairman Heacock called for a vote on the motion.

Motion carried unanimously.

III. Minutes of Prior Meeting

Motion: Ms. Klohs, supported by Mr. Tomaselli, moved to approve the Minutes of the August 23, 2006, meeting of the Authority. Motion carried unanimously.

IV. Presentation by SMG Food and Beverage, LLC

SMG Food and Beverage provided a continental breakfast for CAA Board members and the audience. Chris Reynolds, Midwest Regional Director of Food & Beverage, introduced fellow employees Ben Booker, Director of Food & Beverage/Retail Sales; Amy Capehart, Director of Food & Beverage/Premium Services; Mary Jo Domanski, Catering & Suites Managers; Kim Hallifax, Concession/Warehouse Manager; and Robert Walsh, Head Chef. Amy Capehart reviewed suite and concessions upgrades. In addition to placing day-of-event menus in each suite, SMG has installed new software that allows suite holders to place orders in advance. On-line ordering should be available within a month. Ms. Capehart has been meeting with prospective clients to market the Arena banquet rooms for their meetings and catering events. Initially, menu items will remain the same, but SMG has added some high-end products such as caviar and martini stations. Ben Booker provided a review of upgrades to the concessions operations. Mr. Booker has been proactive in developing relationships with suppliers such as Pepsi, West Side Beer, Brann's Ucellos, and Country Fresh. SMG offers a more simplified and higher quality product line. Staff will be wearing new, themed uniforms. The nonprofit organizations that man concessions stands will receive customer service training. The concessions offer an easy-to-use point of sale system for cash or credit cards. SMG is planning to install new menu boards and modify concession names to create a local identity.

V. Committee Reports

a. Operations Committee.

i. Operations Committee Update

The Committee received an update from Jim Watt who reported that the ballroom is the busiest hall in the building and has required the installation of additional electric floor boxes. The increased use has damaged the carpet, which may need to be replaced sooner than originally planned. The Committee also received an update on artwork at DeVos Place®. Progressive AE conducted a study to identify placement opportunities for artwork inside and outside of the facility. The information will be reviewed by the Arts Council subcommittee headed by Iliana Ordaz-Jeffries which will put together a comprehensive plan.

ii. CVB Report

Mr. Wilson announced that the CVB has booked the National Association of Retired and Active Federal Employees convention for August 2010. Delegates will be staying in Grand Rapids over a period of 10 days. Grand Rapids prevailed over first-tier cities such as Dallas, Kansas City, Palm Springs, and Reno by focusing on the right kind of business, packaging the community well, and promoting the entire region. The CVB also secured the Lions Club 2007 convention because of our high quality facilities at reasonable rates and an extremely strong local representative (Gary Anderson), as well as the group's predisposition for second-tiered cities.

b. Finance Committee

i. SMG August 2006 Financial Statements for DeVos Place® and Van Andel Arena®

Motion: Ms. Klohs, supported by Mr. Chamberlin, moved to approve the SMG Financial Statements for DeVos Place® and the Van Andel Arena® for the period ended August 31, 2006. After review and discussion, the motion was unanimously adopted.

ii. CAA August 2006 Financial Statements

Motion: Ms. Klohs, supported by Mr. Chamberlin, moved to approve the CAA Disbursements and Financial Statements for the period ended August 31, 2006. After review and discussion, the motion was unanimously adopted.

VI. SMG Report and Facilities Calendar

Mr. MacKeigan presented a summary of the upcoming events that will be held at DeVos Place® and the Van Andel Arena®.

VII. Public Comment

Daryl J. Delabbio, Kent County Administrator, invited CAA Board members to the “No One Can Do It Alone” symposium scheduled for October 27, 2006, 8:00 a.m. to Noon, at DeVos Place®. The symposium will discuss how we can work together to address institutional racism.

VIII. Next Meeting Date

The date for next CAA Board meeting is Wednesday, October 25, 2006, 8:00 a.m.

IX. Adjournment

There being no other business, the meeting adjourned at 9:30 a.m.

Birgit M. Klohs, Recording Secretary

DEVOS PLACE

DE VOS PLACE

FINANCIAL STATEMENT FOR THE PERIOD ENDED SEPTEMBER 30, 2006

Distribution:

Grand Rapids – Kent County Convention / Arena Authority

Robert White

Thom Connors

Gary McAneney

Howard Feldman

Richard MacKeigan

Chris Machuta



An SMG Managed Facility

DE VOS PLACE
ROLLING FORECAST
FISCAL YEAR ENDING JUNE 30, 2007

	YTD Actual	Roll	TOTAL FYE	BUDGET FYE	VARIANCE
NO. EVENTS	103	497	600	624	(24)
ATTENDANCE	58,215	655,450	713,665	727,780	(14,115)
DIRECT EVENT REVENUE	266,517	2,016,800	2,283,317	2,323,417	(40,100)
ANCILLARY REVENUE	287,587	1,681,141	1,968,728	2,007,628	(38,900)
TOTAL EVENT REVENUE	554,104	3,697,941	4,252,045	4,331,045	(79,000)
TOTAL OTHER REVENUE	38,606	195,800	234,406	231,000	3,406
TOTAL OPERATING REVENUE	592,710	3,893,741	4,486,451	4,562,045	(75,594)
INDIRECT EXPENSES					
EXECUTIVE	30,859	123,840	154,699	140,906	(13,793)
FINANCE	58,029	152,630	210,659	205,722	(4,937)
MARKETING	18,330	56,420	74,750	78,379	3,629
OPERATIONS	285,991	1,038,600	1,324,591	1,343,743	19,152
EVENT SERVICES	213,029	736,890	949,919	961,288	11,369
BOX OFFICE	20,606	54,698	75,304	73,588	(1,716)
SALES	56,547	188,320	244,867	245,772	905
OVERHEAD	360,860	1,890,784	2,251,644	2,238,289	(13,355)
TOTAL OPERATING EXP.	1,044,252	4,242,182	5,286,433	5,287,687	1,254
NET REVENUE ABOVE EXPENSES	(451,542)	(348,441)	(799,982)	(725,642)	(74,340)
INCENTIVE FEE		153,702	153,702	153,702	-
NET OPERATING REVENUE OVER OPERATING EXPENSES	(451,542)	(502,143)	(953,684)	(879,344)	(74,340)

Comments:

The first quarter of the fiscal year has seen DeVos Place hold consistent with budget. However, event revenue has fallen below expectation, offset by lower than expected spending. The forecast shows revenue holding consistent with budget through the balance of the fiscal year, and overall the facility falling a little short of budget.


General Manager


Finance Director

**DE VOS PLACE
FINANCIAL STATEMENT HIGHLIGHTS
FOR MONTH ENDED SEPTEMBER 30, 2006**

The following schedule summarizes operating results for the current month ending September and the YTD ending June 30, 2007, compared to budget and to the prior year:

MONTH	September Actual	September Budget	September FY 2006
Number of Events	46	64	53
Attendance	27,277	41,450	23,227
Direct Event Income	\$129,395	\$209,522	\$138,639
Ancillary Income	164,317	183,604	177,164
Other Income	12,786	19,250	8,336
Indirect Expenses	(324,834)	(399,308)	(378,322)
Net Income	(\$18,336)	\$13,068	(\$54,184)

YTD	YTD 2006 Actual	YTD 2006 Budget	YTD 2006 Prior Year
Number of Events	103	118	106
Attendance	58,215	77,700	55,283
Direct Event Income	\$266,517	\$328,822	\$308,733
Ancillary Income	287,587	357,323	327,738
Other Income	38,606	57,750	19,826
Indirect Expenses	(1,044,252)	(1,174,204)	(972,824)
Net Income	(\$451,542)	(\$430,309)	(\$316,528)

EVENT INCOME

Event income fell below budget for the month. It was anticipated that the facility was going to play host to a RV show comparable to the one hosted in January. This event did not take place, causing the shortfall in overall event revenue.

ANCILLARY INCOME

Ancillary income fell below expected levels for the same reason as event revenue, however, events hosted during the month performed very well in all area's.

INDIRECT EXPENSES

Indirect expenses came in below budget for the month. Most of the savings due to timing of expenses in the operations department.

DE VOS PLACE
FACILITY STATEMENT OF INCOME
PERIOD ENDING 09/30/06

	-----CURRENT-----			-----YTD-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
EVENT INCOME						

DIRECT EVENT INCOME						
RENTAL INCOME	149,992	201,450	148,513	313,253	327,075	322,702
SERVICES INCOME	<20,597>	8,072	<9,873>	<46,736>	1,747	<13,969>
TOTAL DIRECT EVENT INCOME	129,395	209,522	138,639	266,517	328,822	308,733
ANCILLARY INCOME						

FOOD & BEVERAGE	61,857	53,303	53,399	107,343	135,135	137,296
NOVELTY	0	500	0	1,673	1,500	0
ELECTRICAL	39,162	54,419	36,545	49,756	76,214	55,943
OTHER ANCILLARY	63,298	75,382	87,220	128,815	144,474	134,498
TOTAL ANCILLARY INCOME	164,317	183,604	177,164	287,587	357,323	327,738
TOTAL EVENT INCOME	293,712	393,126	315,803	554,104	686,145	636,470
OTHER OPERATING INCOME	12,786	19,250	8,336	38,606	57,750	19,826
ADJUSTED GROSS INCOME	306,498	412,376	324,139	592,710	743,895	656,296
INDIRECT EXPENSES						
EXECUTIVE	12,767	11,743	12,256	30,859	35,229	29,881
FINANCE	21,914	17,143	21,405	58,029	51,429	52,969
MARKETING	2,362	6,531	7,125	18,330	19,593	12,192
OPERATIONS	56,169	124,768	111,987	285,991	370,584	253,783
EVENT MANAGEMENT	82,869	79,859	80,932	213,029	239,577	200,643
BOX OFFICE	8,205	6,133	7,822	20,606	18,399	19,966
SALES	21,267	20,481	12,972	56,547	61,443	35,933
OVERHEAD	119,283	132,650	123,823	360,860	377,950	367,458
INDIRECT EXPENSES	324,834	399,308	378,322	1,044,252	1,174,204	972,824
NET OPERATING INCOME	<18,336>	13,068	<54,184>	<451,542>	<430,309>	<316,528>
OTHER EXPENSES						
NET INCOME (LOSS)	<18,336>	13,068	<54,184>	<451,542>	<430,309>	<316,528>
	=====	=====	=====	=====	=====	=====

DE VOS PLACE
STATEMENT OF SERVICES INCOME
PERIOD ENDING 09/30/06

	-----CURRENT-----			-----YEAR TO DATE-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Advertising Billed	13,672	0	0	13,672	0	5,944
Changeover Setup Billed	199	0	976	335	0	2,334
Stagehands Billed	62,064	48,950	52,333	131,459	110,850	122,236
Security Billed	6,309	12,260	12,989	19,024	25,360	32,554
Ushers & Tix Takers Billed	4,959	8,400	5,741	9,889	12,000	9,611
Box Office Billed	700	1,300	700	1,200	1,700	800
Ticketing Service Billed	2,930	9,215	2,196	9,947	17,215	3,098
City Police Fire Billed	665	0	700	2,000	0	10,310
EMT Medical Billed	1,381	2,022	1,425	2,519	3,047	3,525
Cleaning Billed	0	0	0	24	0	0
Insurance Billed	501	0	193	2,064	0	580
Telephone Billed	2,405	600	2,250	6,165	1,950	6,005
Other Production Billed	8,336	0	2,874	13,442	0	4,968
TOTAL SERVICE INCOME	104,121	82,747	82,376	211,738	172,122	201,965
Advertising Expense	14,072	0	0	14,081	0	6,114
Stagehand Wages	57,435	45,784	48,888	122,937	105,827	113,102
Contracted Security Expense	12,478	7,960	12,480	36,361	21,060	30,495
Ushers & T/T Wages	3,471	5,145	4,019	6,922	7,665	6,728
Ticket Sellers Wages	700	1,050	659	1,080	1,650	864
Ticket Service Charge Expense	549	3,000	632	3,994	6,200	766
City Police Fire Expense	665	0	700	2,166	0	10,310
EMT Medical Expense	1,176	672	1,045	2,489	1,697	3,339
Contracted Cleaning Expense	24,570	11,064	20,642	51,514	26,276	37,958
Insurance Expense	463	0	151	1,782	0	466
Group Sales Commissions	0	0	0	140	0	0
Allocated Telephone Expense	601	0	563	1,541	0	1,501
Production Expense	8,537	0	2,472	13,467	0	4,292
TOTAL SERVICE EXPENSE	124,718	74,675	92,250	258,474	170,375	215,934
NET SERVICE INCOME	<20,597>	8,072	<9,873>	<46,736>	1,747	<13,969>
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**SMG DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Year to Date Event Summary Report
For Month Ended September 30, 2006**

Event Type	Events/Days		Attendance		Total Event Income	
	Actual	Budget	Actual	Budget	Actual	Budget
Convention/Trade Shows	44	37	30,700	20,050	357,346	301,251
Consumer/Gated Shows	5	11	5,759	9,400	26,397	110,924
Devos Performance Hall	11	11	11,185	29,850	45,495	65,371
Ballroom Exclusive	5	9	2,650	7,400	24,897	48,187
Other	38	50	7,918	11,000	99,946	160,412
GRAND TOTALS	103	118	58,212	77,700	554,081	686,145

As Percentage of Overall

Convention/Trade Shows	42.72%	31.36%	52.74%	25.80%	64.49%	43.90%
Consumer/Gated Shows	4.85%	9.32%	9.89%	12.10%	4.76%	16.17%
Devos Performance Hall	10.68%	9.32%	19.21%	38.42%	8.21%	9.53%
Ballroom Exclusive	4.85%	7.63%	4.55%	9.52%	4.49%	7.02%
Other	36.89%	42.37%	13.60%	14.16%	18.04%	23.38%

DE VOS PLACE
STATEMENT OF FINANCIAL POSITION
SEPTEMBER 30, 2006

A S S E T S

CURRENT ASSETS:

CASH	926,058	
ACCOUNTS RECEIVABLE	532,935	
PREPAID EXPENSES	50,293	
TOTAL CURRENT ASSETS		1,509,287

INTANGIBLE ASSETS

CONTRACT RIGHTS		
TOTAL INTANGIBLE ASSETS		-

TOTAL ASSETS		<u>1,509,287</u>
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LIABILITY & EQUITY

CURRENT LIABILITIES:

ACCOUNTS PAYABLE	175,922	
ACCRUED EXPENSES	330,284	
DEFERRED INCOME	67,579	
ADVANCED DEPOSITS	322,504	
REFUND LIABILITY	8,189	
ADVANCED TICKET SALES	365,698	
TOTAL CURRENT LIAB.		1,270,176

FUND EQUITY

FUNDING TO CITY - CASH	(750,000)	
FUNDING FROM CITY - NON CASH	224,749	
AMOUNT DUE CAA	764,362	
TOTAL FUND EQUITY		<u>239,111</u>

TOTAL LIAB & EQUITY		<u>1,509,287</u>
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SMG - DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Summary of Accounts Receivable
Month Ended September 30, 2006

Current - Under 30 Days	
Food & Beverage	61,857
Ticketing	79,121
Decorating	27,968
Audio/Visual	25,531
Operating	223,651
 Over 30 Days	 78,547
 Over 60 Days	 21,540
 Over 90 Days	
Donnell Productions	5,736
Paragon Leather	1,696
Saigon Entertainment	5,002
Grinder Promotions	2,286
 Total Accounts Receivable	 532,935

DE VOS PLACE
INDIRECT EXPENSE SUMMARY
PERIOD ENDING 09/30/06

	-----CURRENT-----			-----YTD-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Salaries Administration	87,912	70,649	82,440	210,878	211,947	191,109
Part-Time	5,242	13,167	8,495	14,660	39,501	15,076
Wages-Trade	102,842	119,523	105,898	242,629	358,569	224,888
Auto Allowance	2,121	0	1,671	6,362	0	5,912
Auto Expense	150	2,271	150	450	6,813	450
Taxes & Benefits	46,318	52,188	43,025	114,355	156,564	111,482
Less: Allocation/Reimbursement	<88,977>	<111,581>	<76,245>	<190,972>	<334,743>	<174,625>
TOTAL LABOR COSTS	155,607	146,217	165,433	398,363	438,651	374,293
Contracted Security	23,984	26,917	18,709	62,169	80,751	60,310
Contracted Cleaning	5,297	0	2,127	10,748	0	6,138
Other Contracted Services	237	200	224	707	600	671
Travel & Entertainment	0	1,209	1,169	2,189	3,627	3,807
Corporate Travel	0	417	0	0	1,251	0
Meetings & Conventions	172	1,958	0	7,234	7,374	4,388
Dues & Subscriptions	100	300	213	1,831	900	2,020
Employee Training	1,823	833	500	6,707	2,499	1,300
Computer Expense	5,293	6,250	3,899	18,868	18,750	9,530
Professional Fees	2,885	3,042	2,200	9,056	9,126	6,600
Marketing & Advertising	165	4,217	4,477	10,448	12,651	4,751
Box Office Expenses	<54>	0	54	<36>	0	<72>
Small Equipment	0	0	389	0	0	389
Trash Removal	2,570	2,500	1,834	4,284	7,500	2,390
Equipment Rental	1,414	1,000	858	3,824	3,000	4,005
Landscaping	<231>	833	2,436	4,224	2,499	2,436
Exterminating	1,018	23,220	20,034	2,646	47,440	20,973
Cleaning	4,500	0	5,250	4,500	17,000	9,600
Repairs & Maintenance	3,750	36,462	25,553	81,470	109,386	72,672
Supplies	3,062	18,250	6,068	74,923	54,750	35,611
Bank Service Charges	991	1,500	1,261	3,195	4,500	3,001
Insurance	16,446	22,232	18,811	46,154	66,696	50,819
Licenses & Fees	0	0	0	138	0	0
Printing & Stationary	117	917	0	233	2,751	0
Office Supplies	0	750	1,254	149	2,250	3,283
Postage	202	417	500	1,110	1,251	694
Parking Expense	1,823	1,500	1,663	6,328	4,500	5,014
Telephone Long Distance	7,848	6,000	7,003	22,080	18,000	11,289
Utilities	73,919	81,500	66,286	224,749	224,500	216,367
Base Fee	12,500	12,500	20,683	37,500	37,500	62,048
Less: Allocated/Reimbursement	<601>	<1,833>	<563>	<1,541>	<5,499>	<1,501>
TOTAL MATERIAL AND SERVICES	169,227	253,091	212,889	645,888	735,553	598,531
TOTAL INDIRECT EXPENSES	324,834	399,308	378,322	1,044,252	1,174,204	972,824
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**SMG - Van Andel Arena & DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Management Fee Summary
Fiscal Year Ending June 30, 2007**

MANAGEMENT FEE SUMMARY

	Arena Estimate	DeVos Place Estimate	Total Estimate	FY 2006 Actual
Net Revenue above Expenses	1,493,613	(799,982)	693,631	603,704
Benchmark			700,000	534,919
Excess	1,493,613	(799,982)	(6,369)	68,785

Incentive Fee Calculation (Only if above greater than zero)

	Arena Estimate	DeVos Place Estimate	Total Estimate	FY 2006 Actual
Base Fee	150,000	150,000	300,000	490,400
Incentive Fee				
Revenue	5,087,324	4,486,451	9,573,775	9,374,417
Benchmark Revenue	4,600,000	4,000,000	8,600,000	8,257,384
Revenue Excess	487,324	486,451	973,775	1,117,033
Incentive Fee **			-	229,259
Total SMG Management Fee			300,000	719,659

** Incentive fee is 25% of the first \$500,000 in excess, 30% of remaining capped at base fee amount.



VAN ANDEL ARENA

**FINANCIAL STATEMENT
FOR THE PERIOD ENDED SEPTEMBER 30, 2006**

Distribution:

Grand Rapids – Kent County Convention / Arena Authority
Robert White
Thom Connors
Gary McAneney
Howard Feldman
Richard MacKeigan
Chris Machuta




An SMG Managed Facility

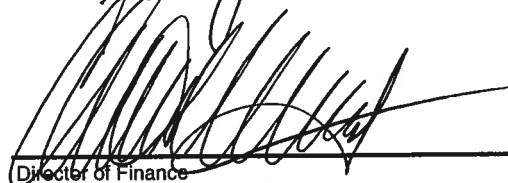
VAN ANDEL ARENA
ROLLING FORECAST
FISCAL YEAR ENDING JUNE 30, 2007

	YTD	ROLL	TOTAL FYE	BUDGET FYE	VARIANCE
NO. EVENTS	12	109	121	121	-
ATTENDANCE	49,512	621,200	670,712	680,500	(9,788)
DIRECT EVENT INCOME	230,550	1,055,839	1,286,389	1,284,118	2,271
ANCILLARY INCOME	158,389	1,375,296	1,533,685	1,456,159	77,526
TOTAL EVENT INCOME	388,939	2,431,135	2,820,074	2,740,277	79,797
TOTAL OTHER INCOME	543,770	1,723,480	2,267,250	2,240,000	27,250
TOTAL INCOME	932,709	4,154,615	5,087,324	4,980,277	107,047
INDIRECT EXPENSES					
EXECUTIVE	34,896	111,429	146,325	118,845	(27,480)
FINANCE	46,150	153,487	199,637	197,258	(2,379)
MARKETING	54,436	258,798	313,234	315,994	2,760
OPERATIONS	351,348	1,001,698	1,353,046	1,337,761	(15,285)
BOX OFFICE	34,416	73,784	108,200	106,590	(1,610)
LUXURY SEATING	15,615	96,297	111,912	115,775	3,863
SKYWALK ADMIN	8,514	32,651	41,165	39,856	(1,309)
OVERHEAD	240,123	1,080,069	1,320,192	1,342,153	21,961
TOTAL INDIRECT EXP.	785,498	2,808,213	3,593,711	3,574,232	(19,479)
NET REVENUE ABOVE EXPENSES	147,211	1,346,402	1,493,613	1,406,045	87,568
LESS INCENTIVE FEE		103,994	103,994	103,994	
NET REVENUE ABOVE EXPENSES AFTER CAPITAL	147,211	1,242,408	1,389,619	1,302,051	87,568

Comments:

The first quarter of the fiscal year has been a little slower on the event side than what has been seen in the past. However, the events have been selling very well, a trend that looks to continue at least through the second quarter of the fiscal year. The revised forecast does call for an improvement over the original budget, and the second quarter will be the catalyst in that improvement.


General Manager


Director of Finance

**VAN ANDEL ARENA
FINANCIAL STATEMENT HIGHLIGHTS
FOR MONTH ENDED SEPTEMBER 30, 2006**

The following schedule summarizes operating results for the current month ending September 30, 2006 and the YTD ending June 30, 2007 compared to budget and to the prior year:

MONTH	September Actual	September Budget	September FY 2006
Number of Events	6	7	10
Attendance	33,010	44,600	36,228
Direct Event Income	\$187,045	\$159,071	\$34,469
Ancillary Income	116,851	123,577	89,099
Other Income	194,461	186,667	179,705
Indirect Expenses	(290,378)	(297,242)	(312,828)
Net Income	<u>\$207,978</u>	<u>\$172,073</u>	<u>(\$9,556)</u>

YTD	YTD 2006 Actual	YTD 2006 Budget	YTD 2006 Prior Year
Number of Events	12	10	16
Attendance	49,512	62,700	71,813
Direct Event Income	\$230,550	\$222,781	\$135,550
Ancillary Income	158,389	192,762	196,759
Other Income	543,770	560,001	525,905
Indirect Expenses	(785,498)	(891,726)	(843,200)
Net Income	<u>\$147,211</u>	<u>\$83,818</u>	<u>\$15,014</u>

EVENT INCOME

Event income came in ahead of budget for the month due to the very successful Eric Clapton concert and Professional Bull Rider events. Two concerts were budgeted for the month, however, the strength of these two events (3 days) offset the shortfall from hosting only one concert.

ANCILLARY INCOME

Ancillary income fell below expectations for the month. Food & Beverage performed very well for both of the above events, however, hosting only one concert did cause a shortfall in Merchandise revenue.

INDIRECT EXPENSES

Indirect expenses came in at expected levels for the month overall.

VAN ANDEL ARENA
FACILITY STATEMENT OF INCOME
PERIOD ENDING 09/30/06

	-----CURRENT-----			-----YTD-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
EVENT INCOME						

DIRECT EVENT INCOME						
RENTAL INCOME	186,257	164,000	97,170	231,939	234,000	204,536
SERVICES INCOME	788	<4,929>	<62,702>	<1,389>	<11,219>	<68,987>
TOTAL DIRECT EVENT INCOME	187,045	159,071	34,469	230,550	222,781	135,550
ANCILLARY INCOME						

FOOD & BEVERAGE	96,436	94,737	76,643	128,914	142,502	160,583
NOVELTY	20,335	27,670	12,456	30,596	49,090	35,427
OTHER ANCILLARY	80	1,170	0	<1,120>	1,170	749
TOTAL ANCILLARY INCOME	116,851	123,577	89,099	158,389	192,762	196,759
TOTAL EVENT INCOME	303,895	282,648	123,568	388,939	415,543	332,309
OTHER OPERATING INCOME	194,461	186,667	179,705	543,770	560,001	525,905
ADJUSTED GROSS INCOME	498,357	469,315	303,272	932,710	975,544	858,214
INDIRECT EXPENSES						
EXECUTIVE	15,735	9,778	12,218	34,896	29,334	29,583
FINANCE	16,351	16,314	20,245	46,150	48,942	50,628
MARKETING	21,702	26,209	30,129	54,436	78,627	66,446
LUXURY SEATING	6,046	9,648	8,585	15,615	28,944	20,628
OPERATIONS	121,885	111,228	133,472	351,348	333,684	350,208
BOX OFFICE	20,227	8,897	13,099	34,416	26,691	27,008
SKYWALK ADMINISTRATION	2,467	3,322	2,135	8,514	9,966	8,291
OVERHEAD	85,966	111,846	92,945	240,123	335,538	290,408
INDIRECT EXPENSES	290,378	297,242	312,828	785,498	891,726	843,200
NET OPERATING INCOME	207,978	172,073	<9,556>	147,212	83,818	15,014
OTHER EXPENSES						
NET INCOME (LOSS)	207,978	172,073	<9,556>	147,212	83,818	15,014
=====	=====	=====	=====	=====	=====	=====

VAN ANDEL ARENA
STATEMENT OF SERVICES INCOME
PERIOD ENDING 09/30/06

	-----CURRENT-----			-----YEAR TO DATE-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Advertising Billed	9,809	0	12,931	30,445	0	49,626
Labor Billed	2,300	1,080	768	2,900	2,160	3,288
Changeover Setup Billed	5,374	10,100	3,593	8,764	16,700	20,133
Stagehands Billed	42,077	55,500	36,269	55,180	85,500	85,695
Security Billed	14,832	16,000	8,631	21,749	28,000	32,134
Ushers & Tix Takers Billed	10,713	12,000	2,949	14,370	19,000	19,990
Box Office Billed	387	800	387	1,124	1,600	1,742
Ticketing Service Billed	4,076	20,000	7,946	6,173	37,500	14,071
Utilities Billed	0	0	0	0	0	1,800
City Police Fire Billed	350	672	336	700	1,344	1,512
EMT Medical Billed	1,775	2,200	1,275	2,425	3,400	3,525
Production Materials Billed	0	0	3,778	0	0	3,778
Cleaning Billed	12,769	13,200	3,030	17,314	20,400	13,042
Group Sales Commissions Billed	525	0	1,945	819	0	2,165
Telephone Billed	1,575	1,900	1,050	3,475	3,500	3,150
Other Production Billed	26,926	29,600	15,971	37,265	44,200	85,872
TOTAL SERVICE INCOME	133,487	163,052	100,857	202,702	263,304	341,522
Advertising Expense	10,378	0	14,232	31,507	0	52,610
Labor Wages	1,955	918	652	2,465	1,836	2,794
Contracted Changeover Setup Expense	10,491	14,182	7,942	15,542	23,182	23,491
Stagehand Wages	40,025	54,219	42,119	53,217	84,727	87,062
Contracted Security Expense	15,301	17,000	27,887	23,643	28,700	53,347
Contracted Ushers & T/T Expense	10,786	14,800	15,624	15,542	22,900	35,628
Ticket Sellers Wages	513	0	329	1,139	0	1,480
Ticket Service Charge Expense	4,079	20,000	6,414	6,062	37,500	12,220
City Police Fire Expense	725	672	336	837	1,344	1,512
EMT Medical Expense	1,634	2,363	2,059	2,369	3,806	4,153
Contracted Cleaning Expense	11,773	18,600	18,229	15,994	27,645	32,949
Group Sales Commissions	701	0	559	878	0	559
Allocated Telephone Expense	473	627	315	1,043	1,683	735
Production Expense	23,868	24,600	26,863	33,853	41,200	101,968
TOTAL SERVICE EXPENSE	132,700	167,981	163,559	204,091	274,523	410,509
NET SERVICE INCOME	788	<4,929>	<62,702>	<1,389>	<11,219>	<68,987>
	=====	=====	=====	=====	=====	=====

SMG - Van Andel Arena
Grand Rapids - Kent County Convention/Arena Authority
Summary of Accounts Receivable
Month Ending September 30, 2006

Event Type	Events/Days		Attendance		Total Event Income	
	Actual	Budget	Actual	Budget	Actual	Budget
Family Show	2	2	10,702	11,000	115,167	75,734
Sporting Event	1	1	4,681	2,500	18,190	6,017
Concert	2	4	22,888	31,200	181,131	253,756
Team Home Games	-	-	-	-	-	-
Other	7	3	11,241	18,000	74,449	80,036
GRAND TOTALS	12	10	49,512	62,700	388,937	415,543

As Percentage of Overall

Family Show	16.67%	20.00%	21.61%	17.54%	29.61%	18.23%
Sporting Event	8.33%	10.00%	9.45%	3.99%	4.68%	1.45%
Concert	16.67%	40.00%	46.23%	49.76%	46.57%	61.07%
Team Home Games	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other	58.33%	30.00%	22.70%	28.71%	19.14%	19.26%

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**VAN ANDEL ARENA
STATEMENT OF FINANCIAL POSITION
FOR MONTH ENDED SEPTEMBER 30, 2006**

ASSETS

CURRENT ASSETS:

CASH	4,088,993	
ACCOUNTS RECEIVABLE	2,067,302	
PREPAID EXPENSES	63,701	
TOTAL CURRENT ASSETS		6,219,995

INTANGIBLE ASSETS

CONTRACT RIGHTS	-	
TOTAL INTANGIBLE ASSETS		-

TOTAL ASSETS		<u><u>6,219,995</u></u>
--------------	--	-------------------------

LIABILITY & EQUITY

CURRENT LIABILITIES:

ACCOUNTS PAYABLE	1,361,384	
ACCRUED EXPENSES	270,136	
DEFERRED INCOME	1,957,564	
ADVANCED TICKET SALES	1,979,816	
TOTAL CURRENT LIAB.		5,568,900

FUND EQUITY

FUNDS REMITTED	(700,000)	
FUNDING RECEIVED FROM CAA	142,559	
AMOUNT DUE CAA	1,208,536	
TOTAL FUND EQUITY		<u>651,095</u>

TOTAL LIAB & EQUITY		<u><u>6,219,995</u></u>
---------------------	--	-------------------------

SMG - Van Andel Arena
Grand Rapids - Kent County Convention/Arena Authority
Summary of Accounts Receivable
Month Ending September 30, 2006

Current - Under 30 Days	
Food & Beverage	107,474
Ticketing	584,741
Merchandise	-
Permanent Advertising	897,684
Operating	205,267
 Over 30 Days	 205,986
 Over 60 Days	 36,498
 Over 90 Days	
Time Out for Women	29,652
 Total Accounts Receivable	 2,067,302

VAN ANDEL ARENA
INDIRECT EXPENSE SUMMARY
PERIOD ENDING 09/30/06

	-----CURRENT-----			-----YTD-----		
	ACTUAL	BUDGET	LAST YEAR	ACTUAL	BUDGET	LAST YEAR
Salaries Administration	70,685	59,541	78,681	176,116	178,623	185,662
Part-Time	4,976	5,833	7,338	10,028	17,499	13,210
Wages-Trade	73,241	69,232	86,751	151,327	207,696	187,954
Sales Commissions Group Sales	2,483	0	1,362	4,316	0	1,362
Auto Allowance	594	985	427	1,781	2,955	1,731
Auto Expense	300	0	300	900	0	900
Taxes & Benefits	38,414	38,187	41,717	91,208	114,561	108,003
Less: Allocation/Reimbursement	<62,367>	<59,837>	<65,034>	<107,696>	<179,511>	<129,974>
TOTAL LABOR COSTS	128,326	113,941	151,541	327,981	341,823	368,848
Contracted Security	20,154	19,760	19,139	61,677	59,280	59,407
Contracted Cleaning	2,325	3,250	1,863	7,794	9,750	13,040
Other Contracted Services	368	300	314	10,416	900	2,214
Travel & Entertainment	529	858	1,138	3,866	2,574	2,445
Corporate Travel	0	625	509	0	1,875	509
Meetings & Conventions	0	350	0	399	1,050	763
Dues & Subscriptions	395	208	113	1,252	624	1,099
Employee Training	500	750	0	1,808	2,250	337
Computer Expense	3,565	5,417	8,453	14,262	16,251	19,523
Professional Fees	3,275	2,583	1,875	7,282	7,749	6,276
Marketing & Advertising	11,108	15,000	7,415	13,237	45,000	13,204
Box Office Expenses	108	0	<720>	<427>	0	<1,336>
Trash Removal	838	1,500	887	3,164	4,500	2,831
Equipment Rental	1,081	500	1,160	3,891	1,500	4,647
Landscaping	499	483	1,134	1,624	1,449	1,134
Exterminating	698	300	248	698	900	1,304
Cleaning	0	150	0	2,650	450	2,650
Rental Office Equipment	0	750	0	0	2,250	0
Repairs & Maintenance	20,291	9,333	20,823	48,388	27,999	39,525
Supplies	14,333	15,758	16,894	49,957	47,274	52,296
Bank Service Charges	310	750	502	911	2,250	1,377
Insurance	11,962	15,179	11,064	24,089	45,537	32,615
Printing & Stationary	151	917	0	1,001	2,751	0
Office Supplies	0	1,000	795	951	3,000	4,633
Postage	1,682	1,000	92	3,706	3,000	2,110
Parking Expense	2,587	2,000	2,076	7,400	6,000	6,793
Telephone Long Distance	5,722	7,000	4,305	16,054	21,000	24,463
Utilities	49,733	68,400	43,484	142,559	205,200	128,029
Base Fee	12,500	12,500	19,935	37,500	37,500	60,552
Common Area Expense	<2,188>	<2,945>	<1,893>	<7,550>	<8,835>	<7,352>
Less: Allocated/Reimbursement	<473>	<375>	<315>	<1,043>	<1,125>	<735>
TOTAL MATERIAL AND SERVICES	162,052	183,301	161,287	457,517	549,903	474,352
TOTAL INDIRECT EXPENSES	290,378	297,242	312,828	785,498	891,726	843,200
	=====	=====	=====	=====	=====	=====

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**SMG - Van Andel Arena & DeVos Place
Grand Rapids - Kent County Convention/Arena Authority
Management Fee Summary
Fiscal Year Ending June 30, 2007**

MANAGEMENT FEE SUMMARY

	Arena Estimate	DeVos Place Estimate	Total Estimate	FY 2006 Actual
Net Revenue above Expenses	1,493,613	(799,982)	693,631	603,704
Benchmark			700,000	534,919
Excess	1,493,613	(799,982)	(6,369)	68,785

Incentive Fee Calculation (Only if above greater than zero)

	Arena Estimate	DeVos Place Estimate	Total Estimate	FY 2006 Actual
Base Fee	150,000	150,000	300,000	490,400
Incentive Fee				
Revenue	5,087,324	4,486,451	9,573,775	9,374,417
Benchmark Revenue	4,600,000	4,000,000	8,600,000	8,257,384
Revenue Excess	487,324	486,451	973,775	1,117,033
Incentive Fee **			-	229,259
Total SMG Management Fee			300,000	719,659

** Incentive fee is 25% of the first \$500,000 in excess, 30% of remaining capped at base fee amount.

8:20 AM

10/16/06

Accrual Basis

Grand Rapids-Kent County Convention/Arena Authority
Balance Sheet
 As of September 30, 2006

Item III.b.ii.

	Sep 30, 06
ASSETS	
Current Assets	
Checking/Savings	
1040 · Cash - Operations - SMG	4,299,504.10
1050 · Operations - Cash	568,101.23
Total Checking/Savings	4,867,605.33
Other Current Assets	
1070 · Kent County - Operating	19,155,890.12
1200 · Accounts Receivable	2,021,241.17
1300 · Prepaid Expenses	144,082.29
1600 · Advances/Deposits Receivable	-1,450,000.07
Total Other Current Assets	19,871,213.51
Total Current Assets	24,738,818.84
Fixed Assets	
Buildings & Structures	
Depreciation	-41,778.69
Original Cost	322,431.00
Total Buildings & Structures	280,652.31
Equip	
Depreciation	-437,774.44
Original Cost	778,271.02
Total Equip	340,496.58
Vehicles	43,914.30
Total Fixed Assets	665,063.19
TOTAL ASSETS	25,403,882.03
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	176,680.10
2005 · Accounts payable - SMG	486,224.17
Total Accounts Payable	662,904.27
Other Current Liabilities	
2200 · Accrued Expenses	717,173.61
2210 · Advance Ticket Sales	1,872,750.73
2220 · Advance deposits	299,103.00
2500 · Deferred facility income	744,284.74
Total Other Current Liabilities	3,633,312.08
Total Current Liabilities	4,296,216.35
Total Liabilities	4,296,216.35
Equity	
3000 · Opening Bal Equity	37,035,584.45
3900 · Retained Earnings	-15,526,165.80
Net Income	-401,752.97
Total Equity	21,107,665.68
TOTAL LIABILITIES & EQUITY	25,403,882.03

2:37 PM
10/13/06

Grand Rapids-Kent County Convention/Arena Authority
Reconciliation Detail
1050 · Operations - Cash, Period Ending 09/30/2006

Type	Date	Num	Name	Memo	Clr	Amount	Balance
Beginning Balance							1,552,852.68
Cleared Transactions							
Checks and Payments - 32 Items							
Bill Pmt -Check	8/28/2006	6442	Feyen-Zylstra Inc		X	-7,390.00	-7,390.00
Bill Pmt -Check	8/28/2006	6443	Gordon Food Service, Inc.		X	-7,892.91	-15,282.91
Bill Pmt -Check	8/28/2006	6444	Grand Rapids City Treasurer		X	-847.00	-16,129.91
Bill Pmt -Check	8/28/2006	6445	ICMA Retirement Corporati...		X	-271.40	-16,401.31
Bill Pmt -Check	8/28/2006	6446	ICMA Retirement Corporati...		X	-50.00	-16,451.31
Bill Pmt -Check	8/28/2006	6447	Illinois Mutual		X	-1,689.00	-18,140.31
Bill Pmt -Check	8/28/2006	6448	Nye Uniform		X	-7,001.81	-25,142.12
Bill Pmt -Check	8/28/2006	6449	Panda Promotional Products		X	-3,746.84	-28,888.96
Bill Pmt -Check	8/28/2006	6450	Priority Health		X	-370.42	-29,259.38
Bill Pmt -Check	8/28/2006	6441	DTE Energy		X	-451.81	-29,711.19
Bill Pmt -Check	8/28/2006	6439	Consumers Energy		X	-35,727.12	-65,438.31
Bill Pmt -Check	8/28/2006	6438	City of Grand Rapids-Risk ...		X	-4,746.86	-70,185.17
Bill Pmt -Check	8/28/2006	6440	Dickinson Wright PLLC		X	-1,668.37	-71,853.54
Check	9/1/2006	10140	Susan M. Waddell		X	-826.11	-72,679.65
Check	9/1/2006	10140	Susan M. Waddell		X	-1,490.70	-74,170.35
Bill Pmt -Check	9/1/2006	6453	Consumers Energy		X	-35,399.56	-109,569.91
Bill Pmt -Check	9/1/2006	6454	Dickinson Wright PLLC		X	-6,998.42	-116,568.33
Bill Pmt -Check	9/1/2006	6455	Grand Rapids City Treasurer		X	-8,296.24	-124,864.57
Bill Pmt -Check	9/1/2006	6456	ICMA Retirement Corporati...		X	-271.40	-125,135.97
Bill Pmt -Check	9/1/2006	6457	ICMA Retirement Corporati...		X	-50.00	-125,185.97
Bill Pmt -Check	9/1/2006	6458	Jackson National Life Ins. C...		X	-287.00	-125,472.97
Bill Pmt -Check	9/1/2006	6459	Kent Count Dept of Public ...		X	-12,345.30	-137,818.27
Bill Pmt -Check	9/1/2006	6460	McConomy Properties LLC		X	-1,750.00	-139,568.27
Bill Pmt -Check	9/1/2006	6461	Rapid Hot Coffee Service		X	-28.98	-139,597.25
Bill Pmt -Check	9/1/2006	6462	Schindler Elevator Corporati...		X	-48,080.00	-187,677.25
Bill Pmt -Check	9/1/2006	6464	Wenger		X	-21,148.00	-208,825.25
Bill Pmt -Check	9/1/2006	6452	BDO Seidman, LLP		X	-4,250.00	-213,075.25
Transfer	9/13/2006			Funds Transfer	X	-850,000.00	-1,063,075.25
Check	9/15/2006	10141	Susan M. Waddell		X	-931.05	-1,064,006.30
Check	9/15/2006	10141	Susan M. Waddell		X	-1,490.70	-1,065,497.00
Check	9/28/2006			Service Charge	X	-9.00	-1,065,506.00
Check	9/29/2006	10142	Susan M. Waddell		X	-931.05	-1,066,437.05
Total Checks and Payments						-1,066,437.05	-1,066,437.05
Deposits and Credits - 103 Items							
Deposit	8/31/2006			DeVos Place parking revenue	X	23.00	23.00
Deposit	8/31/2006			DeVos Place parking revenue	X	34.00	57.00
Deposit	9/1/2006			DeVos Place parking revenue	X	31.00	88.00
Deposit	9/1/2006			DeVos Place parking revenue	X	20.00	108.00
Deposit	9/5/2006			DeVos Place parking revenue	X	28.00	136.00
Deposit	9/5/2006			DeVos Place parking revenue	X	54.00	190.00
Deposit	9/6/2006			DeVos Place parking revenue	X	53.00	243.00
Deposit	9/6/2006			DeVos Place parking revenue	X	259.00	502.00
Deposit	9/7/2006			DeVos Place parking revenue	X	49.00	551.00
Deposit	9/7/2006			DeVos Place parking revenue	X	282.00	833.00
Deposit	9/7/2006			DeVos Place parking revenue	X	160.00	993.00
Deposit	9/8/2006			DeVos Place parking revenue	X	108.00	1,101.00
Deposit	9/8/2006			DeVos Place parking revenue	X	156.00	1,257.00
Deposit	9/8/2006			DeVos Place parking revenue	X	304.00	1,561.00
Deposit	9/8/2006			DeVos Place parking revenue	X	251.00	1,812.00
Deposit	9/8/2006			DeVos Place parking revenue	X	754.00	2,566.00
Deposit	9/9/2006			DeVos Place parking revenue	X	143.00	2,709.00
Deposit	9/9/2006			DeVos Place parking revenue	X	102.50	2,811.50
Deposit	9/9/2006			DeVos Place parking revenue	X	217.00	3,028.50
Deposit	9/11/2006			DeVos Place parking revenue	X	380.00	3,408.50
Deposit	9/11/2006			DeVos Place parking revenue	X	5,437.00	8,845.50
Deposit	9/11/2006			Premium Return	X	967.50	9,813.00
Deposit	9/11/2006			DeVos Place parking revenue	X	640.00	10,453.00
Deposit	9/12/2006			DeVos Place parking revenue	X	220.50	10,673.50
Deposit	9/12/2006			DeVos Place parking revenue	X	1,224.00	11,897.50
Deposit	9/12/2006			DeVos Place parking revenue	X	542.00	12,439.50
Deposit	9/12/2006			DeVos Place parking revenue	X	271.00	12,710.50
Deposit	9/13/2006			DeVos Place parking revenue	X	408.00	13,118.50
Deposit	9/13/2006			DeVos Place parking revenue	X	71.00	13,189.50
Deposit	9/13/2006			DeVos Place parking revenue	X	90,124.05	103,313.55
Deposit	9/14/2006			DeVos Performance Hall hearing loop s...	X	11,522.00	114,835.55
Deposit	9/14/2006			Van Andel Arena land lease: August 2006	X	188.50	115,024.05
Deposit	9/14/2006			DeVos Place parking revenue	X	66.00	115,090.05
Deposit	9/14/2006			DeVos Place parking revenue	X	1,606.46	116,696.51
Deposit	9/14/2006			Interest	X	209.00	116,905.51
Deposit	9/14/2006			DeVos Place parking revenue	X	47.00	116,952.51
Deposit	9/15/2006			DeVos Place parking revenue	X	622.00	117,574.51
Deposit	9/15/2006			DeVos Place parking revenue	X	60.00	117,634.51
Deposit	9/15/2006			DeVos Place parking revenue	X	293.00	117,927.51

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Grand Rapids-Kent County Convention/Arena Authority Reconciliation Detail

1050 · Operations - Cash, Period Ending 09/30/2006

Type	Date	Num	Name	Memo	Clr	Amount	Balance
Deposit	9/15/2006		DeVos Place parking revenue		X	208.00	118,135.51
Deposit	9/16/2006		DeVos Place parking revenue		X	117.00	118,252.51
Deposit	9/16/2006		DeVos Place parking revenue		X	51.50	118,304.01
Deposit	9/16/2006		DeVos Place parking revenue		X	533.00	118,837.01
Deposit	9/18/2006		DeVos Place parking revenue		X	152.00	118,989.01
Deposit	9/18/2006		DeVos Place parking revenue		X	49.00	119,038.01
Deposit	9/19/2006		DeVos Place parking revenue		X	56.00	119,094.01
Deposit	9/19/2006		DeVos Place parking revenue		X	152.00	119,246.01
Deposit	9/19/2006		DeVos Place parking revenue		X	108.00	119,354.01
Deposit	9/19/2006		DeVos Place parking revenue		X	27.00	119,381.01
Deposit	9/19/2006		DeVos Place parking revenue		X	230.00	119,611.01
Deposit	9/19/2006		DeVos Place parking revenue		X	558.00	120,169.01
Deposit	9/20/2006		DeVos Place parking revenue		X	295.00	120,464.01
Deposit	9/20/2006		DeVos Place parking revenue		X	485.00	120,949.01
Deposit	9/20/2006		DeVos Place parking revenue		X	58.50	121,007.51
Deposit	9/20/2006		DeVos Place parking revenue		X	652.00	121,659.51
Deposit	9/20/2006		DeVos Place parking revenue		X	788.00	122,447.51
Deposit	9/21/2006		DeVos Place parking revenue		X	606.00	123,053.51
Deposit	9/21/2006		DeVos Place parking revenue		X	203.00	123,256.51
Deposit	9/21/2006		DeVos Place parking revenue		X	851.50	124,108.01
Deposit	9/21/2006		DeVos Place parking revenue		X	264.00	124,372.01
Deposit	9/21/2006		DeVos Place parking revenue		X	68.00	124,440.01
Deposit	9/21/2006		DeVos Place parking revenue		X	175.00	124,615.01
Deposit	9/21/2006		DeVos Place parking revenue		X	436.00	125,051.01
Deposit	9/22/2006		DeVos Place parking revenue		X	806.00	125,857.01
Deposit	9/22/2006		DeVos Place parking revenue		X	205.00	126,062.01
Deposit	9/22/2006		DeVos Place parking revenue		X	2,043.50	128,105.51
Deposit	9/22/2006		DeVos Place parking revenue		X	525.00	128,630.51
Deposit	9/22/2006		DeVos Place parking revenue		X	426.50	129,057.01
Deposit	9/22/2006		DeVos Place parking revenue		X	398.00	129,455.01
Deposit	9/23/2006		DeVos Place parking revenue		X	421.00	129,876.01
Deposit	9/23/2006		DeVos Place parking revenue		X	756.00	130,632.01
Deposit	9/23/2006		DeVos Place parking revenue		X	305.50	130,937.51
Deposit	9/23/2006		DeVos Place parking revenue		X	1,280.00	132,217.51
Deposit	9/23/2006		DeVos Place parking revenue		X	370.50	132,588.01
Deposit	9/23/2006		DeVos Place parking revenue		X	201.50	132,789.51
Deposit	9/24/2006		DeVos Place parking revenue		X	84.50	132,874.01
Deposit	9/24/2006		DeVos Place parking revenue		X	52.00	132,926.01
Deposit	9/24/2006		DeVos Place parking revenue		X	364.00	133,290.01
Deposit	9/24/2006		DeVos Place parking revenue		X	897.00	134,187.01
Deposit	9/25/2006		DeVos Place parking revenue		X	498.50	134,685.51
Deposit	9/25/2006		DeVos Place parking revenue		X	355.00	135,040.51
Deposit	9/25/2006		DeVos Place parking revenue		X	67.00	135,107.51
Deposit	9/25/2006		DeVos Place parking revenue		X	66.00	135,173.51
Deposit	9/25/2006		DeVos Place parking revenue		X	313.00	135,486.51
Deposit	9/26/2006		DeVos Place parking revenue		X	351.00	135,837.51
Deposit	9/26/2006		DeVos Place parking revenue		X	260.00	136,097.51
Deposit	9/26/2006		DeVos Place parking revenue		X	37.00	136,134.51
Deposit	9/26/2006		DeVos Place parking revenue		X	270.00	136,404.51
Deposit	9/26/2006		DeVos Place parking revenue		X	893.25	137,297.76
Deposit	9/26/2006		DeVos Place parking revenue		X	575.00	137,872.76
Deposit	9/26/2006		DeVos Place parking revenue		X	180.00	138,052.76
Deposit	9/27/2006		DeVos Place parking revenue		X	256.00	138,308.76
Deposit	9/27/2006		DeVos Place parking revenue		X	468.00	138,776.76
Deposit	9/27/2006		DeVos Place parking revenue		X	193.00	138,969.76
Deposit	9/27/2006		DeVos Place parking revenue		X	256.50	139,226.26
Deposit	9/27/2006		DeVos Place parking revenue		X	175.00	139,401.26
Deposit	9/27/2006		DeVos Place parking revenue		X	233.00	139,634.26
Deposit	9/28/2006		DeVos Place parking revenue		X	10.00	139,644.26
Deposit	9/28/2006		DeVos Place parking revenue		X	25.00	139,669.26
Deposit	9/28/2006		DeVos Place parking revenue		X	438.00	140,107.26
Deposit	9/28/2006		DeVos Place parking revenue		X	196.00	140,303.26
Deposit	9/28/2006		DeVos Place parking revenue		X	5.00	140,308.26
Deposit	9/28/2006		DeVos Place parking revenue		X	240.50	140,548.76
Deposit	9/28/2006		DeVos Place parking revenue				
Total Deposits and Credits						140,548.76	140,548.76
Total Cleared Transactions						-925,888.29	-925,888.29
Cleared Balance						-925,888.29	626,964.39

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Grand Rapids-Kent County Convention/Arena Authority

Reconciliation Detail

1050 · Operations - Cash, Period Ending 09/30/2006

Type	Date	Num	Name	Memo	Clr	Amount	Balance
Uncleared Transactions							
Checks and Payments - 9 items							
Bill Pmt -Check	4/28/2005	6112	Priority Health			-398.73	-398.73
Bill Pmt -Check	9/1/2006	6463	The Mail Order Shoppe			-62.91	-461.64
Bill Pmt -Check	9/28/2006	6469	ICMA Retirement Corporati...			-50.00	-511.64
Bill Pmt -Check	9/28/2006	6470	Priority Health			-370.42	-882.06
Bill Pmt -Check	9/28/2006	6468	ICMA Retirement Corporati...			-271.40	-1,153.46
Bill Pmt -Check	9/28/2006	6466	DTE Energy			-352.19	-1,505.65
Bill Pmt -Check	9/28/2006	6465	Consumers Energy			-54,810.38	-56,316.03
Bill Pmt -Check	9/28/2006	6467	Grand Rapids City Treasurer			-3,576.93	-59,892.96
Check	9/29/2006	10142	Susan M. Waddell			-1,490.70	-61,383.66
Total Checks and Payments						-61,383.66	-61,383.66
Deposits and Credits - 13 items							
Deposit	9/29/2006		DeVos Place parking revenue			273.00	273.00
Deposit	9/29/2006		DeVos Place parking revenue			33.00	306.00
Deposit	9/29/2006		DeVos Place parking revenue			151.00	457.00
Deposit	9/29/2006		DeVos Place parking revenue			364.00	821.00
Deposit	9/29/2006		DeVos Place parking revenue			95.00	916.00
Deposit	9/29/2006		DeVos Place parking revenue			108.50	1,024.50
Deposit	9/30/2006		DeVos Place parking revenue			189.50	1,214.00
Deposit	9/30/2006		DeVos Place parking revenue			84.50	1,298.50
Deposit	9/30/2006		DeVos Place parking revenue			110.50	1,409.00
Deposit	9/30/2006		DeVos Place parking revenue			84.50	1,493.50
Deposit	9/30/2006		DeVos Place parking revenue			156.00	1,649.50
Deposit	9/30/2006		DeVos Place parking revenue			624.00	2,273.50
Deposit	9/30/2006		DeVos Place parking revenue			247.00	2,520.50
Total Deposits and Credits						2,520.50	2,520.50
Total Uncleared Transactions						-58,863.16	-58,863.16
Register Balance as of 09/30/2006						-984,751.45	568,101.23
New Transactions							
Checks and Payments - 23 items							
Check	10/13/2006	10143	Susan M. Waddell			-1,490.70	-1,490.70
Check	10/13/2006	10143	Susan M. Waddell			-826.11	-2,316.81
Bill Pmt -Check	10/16/2006	6508	Rapid Hot Coffee Service			-20.50	-2,337.31
Bill Pmt -Check	10/16/2006	6509	SMG Food & Beverage, LLC			-1,616.26	-3,953.57
Bill Pmt -Check	10/16/2006	6510	Sysco Grand Rapids			-674.03	-4,627.60
Bill Pmt -Check	10/16/2006	6511	Tele-Rad, Inc.			-2,423.97	-7,051.57
Bill Pmt -Check	10/16/2006	6512	Venue 1, Inc.			-75,473.94	-82,525.51
Bill Pmt -Check	10/16/2006	6507	Pioneer Distributing Company			-5,397.00	-87,922.51
Bill Pmt -Check	10/16/2006	6506	Michigan Municipal Risk Ma...			-19,887.00	-107,809.51
Bill Pmt -Check	10/16/2006	6505	Kent Count Dept of Public ...			-19,918.87	-127,728.38
Bill Pmt -Check	10/16/2006	6504	Integra			-4,470.00	-132,198.38
Bill Pmt -Check	10/16/2006	6503	IFMA			-368.00	-132,566.38
Bill Pmt -Check	10/16/2006	6502	ICMA Retirement Corporati...			-100.00	-132,666.38
Bill Pmt -Check	10/16/2006	6501	ICMA Retirement Corporati...			-542.80	-133,209.18
Bill Pmt -Check	10/16/2006	6500	Hobart Sales & Service			-7,795.37	-141,004.55
Bill Pmt -Check	10/16/2006	6499	Grand Rapids City Treasurer			-3,706.23	-144,710.78
Bill Pmt -Check	10/16/2006	6498	Gordon Food Service, Inc.			-3,145.97	-147,856.75
Bill Pmt -Check	10/16/2006	6497	Feyen-Zylstra Inc			-3,702.63	-151,559.38
Bill Pmt -Check	10/16/2006	6496	Falcon Printing, Inc.			-465.00	-152,024.38
Bill Pmt -Check	10/16/2006	6495	Eastern Floral			-82.95	-152,107.33
Bill Pmt -Check	10/16/2006	6493	Consumers Energy			-68,091.50	-220,198.83
Bill Pmt -Check	10/16/2006	6492	Carlson Design			-300.00	-220,498.83
Bill Pmt -Check	10/16/2006	6494	Dickinson Wright PLLC			-2,779.10	-223,277.93
Total Checks and Payments						-223,277.93	-223,277.93

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Grand Rapids-Kent County Convention/Arena Authority
Reconciliation Detail
1050 · Operations - Cash, Period Ending 09/30/2006

Type	Date	Num	Name	Memo	Clr	Amount	Balance
Deposits and Credits - 52 Items							
Deposit	10/1/2006		DeVos Place parking revenue			91.00	91.00
Deposit	10/1/2006		DeVos Place parking revenue			84.50	175.50
Deposit	10/1/2006		DeVos Place parking revenue			292.50	468.00
Deposit	10/2/2006		DeVos Place parking revenue			288.00	756.00
Deposit	10/2/2006		DeVos Place parking revenue			26.00	782.00
Deposit	10/3/2006		DeVos Place parking revenue			614.00	1,396.00
Deposit	10/3/2006		DeVos Place parking revenue			534.50	1,930.50
Deposit	10/3/2006		DeVos Place parking revenue			234.00	2,164.50
Deposit	10/3/2006		DeVos Place parking revenue			476.00	2,640.50
Deposit	10/3/2006		DeVos Place parking revenue			5.00	2,645.50
Deposit	10/3/2006		DeVos Place parking revenue: August 2...			227.00	2,872.50
Deposit	10/3/2006		DeVos Place parking revenue			54.00	2,926.50
Deposit	10/4/2006		DeVos Place parking revenue			822.00	3,748.50
Deposit	10/4/2006		DeVos Place parking revenue			452.00	4,200.50
Deposit	10/4/2006		DeVos Place parking revenue			167.00	4,367.50
Deposit	10/4/2006		DeVos Place parking revenue			128.00	4,495.50
Deposit	10/4/2006		DeVos Place parking revenue			433.00	4,928.50
Deposit	10/5/2006		DeVos Place parking revenue			251.00	5,179.50
Deposit	10/5/2006		DeVos Place parking revenue			74.00	5,253.50
Deposit	10/5/2006		DeVos Place parking revenue			5.00	5,258.50
Deposit	10/5/2006		DeVos Place parking revenue			287.00	5,545.50
Deposit	10/5/2006		DeVos Place parking revenue			754.00	6,299.50
Deposit	10/5/2006		DeVos Place parking revenue			332.50	6,632.00
Deposit	10/5/2006		DeVos Place parking revenue			136.00	6,768.00
Deposit	10/6/2006		DeVos Place parking revenue			317.50	7,085.50
Deposit	10/6/2006		DeVos Place parking revenue			110.50	7,196.00
Deposit	10/6/2006		DeVos Place parking revenue			586.50	7,782.50
Deposit	10/6/2006		DeVos Place parking revenue			244.50	8,027.00
Deposit	10/6/2006		DeVos Place parking revenue			53.00	8,080.00
Deposit	10/6/2006		DeVos Place parking revenue			55.00	8,135.00
Deposit	10/6/2006		DeVos Place parking revenue			440.50	8,575.50
Deposit	10/6/2006		Van Andel Arena land lease: Septembe...			11,522.00	20,097.50
Deposit	10/6/2006		DeVos Place parking revenue			58.00	20,155.50
Deposit	10/7/2006		DeVos Place parking revenue			266.50	20,422.00
Deposit	10/7/2006		DeVos Place parking revenue			286.00	20,708.00
Deposit	10/7/2006		DeVos Place parking revenue			247.00	20,955.00
Deposit	10/7/2006		DeVos Place parking revenue			500.50	21,455.50
Deposit	10/7/2006		DeVos Place parking revenue			117.00	21,572.50
Deposit	10/8/2006		DeVos Place parking revenue			39.00	21,611.50
Deposit	10/8/2006		DeVos Place parking revenue			97.50	21,709.00
Deposit	10/8/2006		DeVos Place parking revenue			45.50	21,754.50
Deposit	10/9/2006		DeVos Place parking revenue			52.00	21,806.50
Deposit	10/9/2006		DeVos Place parking revenue			627.00	22,433.50
Deposit	10/9/2006		DeVos Place parking revenue			455.00	22,888.50
Deposit	10/9/2006		DeVos Place parking revenue			911.50	23,800.00
Deposit	10/9/2006		DeVos Place parking revenue			80.00	23,880.00
Deposit	10/9/2006		DeVos Place parking revenue			250.00	24,130.00
Deposit	10/10/2006		DeVos Place parking revenue			1,574.00	25,704.00
Deposit	10/10/2006		DeVos Place parking revenue			687.00	26,391.00
Deposit	10/10/2006		DeVos Place parking revenue			534.50	26,925.50
Deposit	10/10/2006		DeVos Place parking revenue			39.00	26,964.50
Deposit	10/10/2006		DeVos Place parking revenue			364.00	27,328.50
Total Deposits and Credits						27,328.50	27,328.50
Total New Transactions						-195,949.43	-195,949.43
Ending Balance						-1,180,700.88	372,151.80

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10/13/06

Grand Rapids-Kent County Convention/Arena Authority

Reconciliation Detail

1070 · Kent County - Operating, Period Ending 08/31/2006

Type	Date	Num	Name	Memo	Clr	Amount	Balance
							18,231,869.30
Beginning Balance							
Cleared Transactions							
Deposits and Credits - 1 item							
Deposit	8/1/2006			Interest	X	74,020.82	74,020.82
Total Deposits and Credits						74,020.82	74,020.82
Total Cleared Transactions						74,020.82	74,020.82
Cleared Balance						74,020.82	18,305,890.12
Register Balance as of 08/31/2006						74,020.82	18,305,890.12
New Transactions							
Deposits and Credits - 1 item							
Transfer	9/13/2006			Funds Transfer		850,000.00	850,000.00
Total Deposits and Credits						850,000.00	850,000.00
Total New Transactions						850,000.00	850,000.00
Ending Balance						924,020.82	19,155,890.12

SERIES 2 FUND LEDGER

08/01/06 THROUGH 08/31/06

FUND : CAA-OPERATING NUMBER: 0701 221 13913

DATE	TYPE	SOURCE	ADDITIONS	DEDUCTIONS	BALANCE	TIME POSTED	POSTED BY
08/01/06	3	APPINT	74,020.82		18,231,869.30	08/18/06 10:47:11	knt102
					18,305,890.12		

RECAP BY TYPE CODE

TYPE	NO	AMOUNT	NO	AMOUNT	NET AMOUNT
3	1	74,020.82	0		74,020.82
TOTAL		74,020.82			74,020.82
AVERAGE DAILY BALANCE					18,305,890.12



*Reviewed
10/13/06*

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10/16/06
Accrual Basis

Grand Rapids-Kent County Convention/Arena Authority
Profit & Loss
July through September 2006

	Jul - Sep 06
Income	
4040 · Private Support	-90,872.66
4500 · Interest on Investments	149,470.13
4540 · Land Lease	23,044.00
4545 · Parking Revenues	71,679.25
Total Income	153,320.72
Expense	
6000 · Professional Services	
6001 · Accounting/Auditing Services	314.82
6040 · Legal Services	9,777.52
Total 6000 · Professional Services	10,092.34
6060 · Other Contractual Services	1,500.00
6068 · Parking Management	22,220.00
6100 · Other Supplies & Expenses	
6010 · Bank Fees	9.00
6030 · Insurance-Property/Liability	19,196.86
6110 · Meeting Expense	49.48
6120 · Supplies	710.20
Total 6100 · Other Supplies & Expenses	19,965.54
6200 · Capital Replacement Projects	175,111.78
6210 · F&B Repair & Maintenance	10,219.34
6300 · Utilities Expense	
6301 · Electricity	225,788.35
6310 · Natural Gas	1,219.28
6320 · Steam	47,092.49
6340 · Water & Sewer	20,947.98
Total 6300 · Utilities Expense	295,048.10
8000 · Personal Services	
8001 · Employee Wages	15,195.83
8030 · Employee Benefits	5,720.76
Total 8000 · Personal Services	20,916.59
Total Expense	555,073.69
Net Income	-401,752.97

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10/16/06

Accrual Basis

Grand Rapids-Kent County Convention/Arena Authority

Profit & Loss by Fund

July through September 2006

	Admin & Capital Replacement (Operations)	Total Operations	TOTAL
Income			
4040 · Private Support	-90,872.66	-90,872.66	-90,872.66
4500 · Interest on Investments	149,470.13	149,470.13	149,470.13
4540 · Land Lease	23,044.00	23,044.00	23,044.00
4545 · Parking Revenues	71,679.25	71,679.25	71,679.25
Total Income	153,320.72	153,320.72	153,320.72
Expense			
6000 · Professional Services			
6001 · Accounting/Auditing Services	314.82	314.82	314.82
6040 · Legal Services	9,777.52	9,777.52	9,777.52
Total 6000 · Professional Services	10,092.34	10,092.34	10,092.34
6060 · Other Contractual Services	1,500.00	1,500.00	1,500.00
6068 · Parking Management	22,220.00	22,220.00	22,220.00
6100 · Other Supplies & Expenses			
6010 · Bank Fees	9.00	9.00	9.00
6030 · Insurance-Property/Liability	19,196.86	19,196.86	19,196.86
6110 · Meeting Expense	49.48	49.48	49.48
6120 · Supplies	710.20	710.20	710.20
Total 6100 · Other Supplies & Expenses	19,965.54	19,965.54	19,965.54
6200 · Capital Replacement Projects	175,111.78	175,111.78	175,111.78
6210 · F&B Repair & Maintenance	10,219.34	10,219.34	10,219.34
6300 · Utilities Expense			
6301 · Electricity	225,788.35	225,788.35	225,788.35
6310 · Natural Gas	1,219.28	1,219.28	1,219.28
6320 · Steam	47,092.49	47,092.49	47,092.49
6340 · Water & Sewer	20,947.98	20,947.98	20,947.98
Total 6300 · Utilities Expense	295,048.10	295,048.10	295,048.10
8000 · Personal Services			
8001 · Employee Wages	15,195.83	15,195.83	15,195.83
8030 · Employee Benefits	5,720.76	5,720.76	5,720.76
Total 8000 · Personal Services	20,916.59	20,916.59	20,916.59
Total Expense	555,073.69	555,073.69	555,073.69
Net Income	-401,752.97	-401,752.97	-401,752.97

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Grand Rapids-Kent County Convention/Arena Authority

Profit & Loss Budget vs. Actual

July through September 2006

10/16/06

Accrual Basis

	Jul - Sep 06	Budget	\$ Over Budget	% of Budget
Income				
4040 · Private Support	-90,872.66			
4500 · Interest on Investments	149,470.13	196,251.00	-46,780.87	76.2%
4540 · Land Lease	23,044.00	38,649.00	-15,605.00	59.6%
4545 · Parking Revenues	71,679.25	183,642.00	-111,962.75	39.0%
4550 · Miscellaneous Revenue	0.00	3,750.00	-3,750.00	0.0%
Total Income	153,320.72	422,292.00	-268,971.28	36.3%
Expense				
6000 · Professional Services				
6001 · Accounting/Auditing Services	314.82	6,501.00	-6,186.18	4.8%
6040 · Legal Services	9,777.52	7,500.00	2,277.52	130.4%
Total 6000 · Professional Services	10,092.34	14,001.00	-3,908.66	72.1%
6060 · Other Contractual Services	1,500.00	15,000.00	-13,500.00	10.0%
6065 · Pedestrian Safety	0.00	20,001.00	-20,001.00	0.0%
6068 · Parking Management	22,220.00	84,309.00	-62,089.00	26.4%
6100 · Other Supplies & Expenses				
6010 · Bank Fees	9.00			
6030 · Insurance-Property/Liability	19,196.86	5,001.00	14,195.86	383.9%
6110 · Meeting Expense	49.48	999.00	-949.52	5.0%
6120 · Supplies	710.20	2,499.00	-1,788.80	28.4%
Total 6100 · Other Supplies & Expenses	19,965.54	8,499.00	11,466.54	234.9%
6200 · Capital Replacement Projects	175,111.78	271,500.00	-96,388.22	64.5%
6210 · F&B Repair & Maintenance	10,219.34			
6300 · Utilities Expense				
6301 · Electricity	225,788.35	298,500.00	-72,711.65	75.6%
6310 · Natural Gas	1,219.28	4,500.00	-3,280.72	27.1%
6320 · Steam	47,092.49	277,374.00	-230,281.51	17.0%
6340 · Water & Sewer	20,947.98	3,096.00	17,851.98	676.6%
Total 6300 · Utilities Expense	295,048.10	583,470.00	-288,421.90	50.6%
6500 · DID Assessment	0.00	12,414.00	-12,414.00	0.0%
8000 · Personal Services				
8001 · Employee Wages	15,195.83	14,700.00	495.83	103.4%
8030 · Employee Benefits	5,720.76	5,268.00	452.76	108.6%
Total 8000 · Personal Services	20,916.59	19,968.00	948.59	104.8%
Total Expense	555,073.69	1,029,162.00	-474,088.31	53.9%
Net Income	-401,752.97	-606,870.00	205,117.03	66.2%

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10/16/06

Accrual Basis

Grand Rapids-Kent County Convention/Arena Authority
Profit & Loss Prev Year Comparison
 July through September 2006

	<u>Jul - Sep 06</u>	<u>Jul - Sep 05</u>	<u>\$ Change</u>	<u>% Change</u>
Income				
4040 · Private Support	-90,872.66	0.00	-90,872.66	-100.0%
4500 · Interest on Investments	149,470.13	108,983.10	40,487.03	37.2%
4540 · Land Lease	23,044.00	34,566.00	-11,522.00	-33.3%
4545 · Parking Revenues	71,679.25	67,688.75	3,990.50	5.9%
4550 · Miscellaneous Revenue	0.00	23,400.00	-23,400.00	-100.0%
Total Income	153,320.72	234,637.85	-81,317.13	-34.7%
Expense				
6000 · Professional Services	10,092.34	934.82	9,157.52	979.6%
6060 · Other Contractual Services	1,500.00	0.00	1,500.00	100.0%
6065 · Pedestrian Safety	0.00	7,910.93	-7,910.93	-100.0%
6068 · Parking Management	22,220.00	42,545.00	-20,325.00	-47.8%
6100 · Other Supplies & Expenses	19,965.54	9,260.11	10,705.43	115.6%
6160 · Facility Repair and Maintenance	0.00	27,306.25	-27,306.25	-100.0%
6200 · Capital Replacement Projects	175,111.78	110,000.00	65,111.78	59.2%
6210 · F&B Repair & Maintenance	10,219.34	0.00	10,219.34	100.0%
6300 · Utilities Expense	295,048.10	257,831.91	37,216.19	14.4%
8000 · Personal Services	20,916.59	9,080.63	11,835.96	130.3%
Total Expense	555,073.69	464,869.65	90,204.04	19.4%
Net Income	<u>-401,752.97</u>	<u>-230,231.80</u>	<u>-171,521.17</u>	<u>-74.5%</u>

***DeVos Place,
as Managed by SMG***

*Special-Purpose Financial Statements
as of and for the Years Ended
June 30, 2006 and 2005, and
Independent Auditors' Report*

DEVOS PLACE, AS MANAGED BY SMG

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INDEPENDENT AUDITORS' REPORT

DeVos Place, as Managed by SMG
Grand Rapids, Michigan

We have audited the accompanying special-purpose financial statements of DeVos Place, as managed by SMG ("SMG-DeVos Place"), as of June 30, 2006 and 2005, and for the years then ended, as listed in the table of contents. These special-purpose financial statements are the responsibility of the management of SMG-DeVos Place. Our responsibility is to express an opinion on these special-purpose financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the special-purpose financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of SMG-DeVos Place's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the special-purpose financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall special-purpose financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 2, the accompanying special-purpose financial statements were prepared to present the assets, liabilities, amount due operator, operating revenues, operating expenses, and operating cash flows of DeVos Place arising from the management activities of SMG and are not intended to be a complete presentation of DeVos Place's financial position and results of operations.

In our opinion, such special-purpose financial statements present fairly, in all material respects, the financial position of SMG-DeVos Place as of June 30, 2006 and 2005, and the results of its operations and its cash flows for the years then ended in conformity with the basis of accounting described in Note 2.

This report is intended solely for the information and use of the management of SMG-DeVos Place and officials of the Grand Rapids—Kent County Convention/Arena Authority, and is not intended to be, and should not be, used by anyone other than these specified parties.

Deloitte & Touche LLP

September 8, 2006

DEVOS PLACE, AS MANAGED BY SMG

SPECIAL PURPOSE STATEMENTS OF ASSETS, LIABILITIES, AND AMOUNT DUE OPERATOR ARISING FROM ACTIVITIES MANAGED BY SMG AS OF JUNE 30, 2006 AND 2005

	2006	2005
ASSETS		
CURRENT ASSETS:		
Cash:		
Operating	\$1,825,315	\$2,022,233
Ticket sales escrow	98,429	44,602
Accounts receivable, net of allowances of \$16,729 in 2006 and 2005	302,391	249,345
Prepaid expenses	<u>23,175</u>	<u>70,094</u>
TOTAL	<u>\$2,249,310</u>	<u>\$2,386,274</u>
 LIABILITIES AND AMOUNT DUE OPERATOR		
CURRENT LIABILITIES:		
Accounts payable	\$ 119,029	\$ 386,199
Accrued expenses	490,550	390,626
Advance ticket sales	98,429	44,602
Advance deposits	271,603	267,943
Deferred income	<u>53,800</u>	<u></u>
Total current liabilities	1,033,411	1,089,370
 AMOUNT DUE OPERATOR	<u>1,215,899</u>	<u>1,296,904</u>
 TOTAL	<u>\$2,249,310</u>	<u>\$2,386,274</u>

See notes to special purpose financial statements.

DEVOS PLACE, AS MANAGED BY SMG

SPECIAL PURPOSE STATEMENTS OF OPERATING REVENUES AND OPERATING EXPENSES ARISING FROM ACTIVITIES MANAGED BY SMG FOR THE YEARS ENDED JUNE 30, 2006 AND 2005

	2006	2005
OPERATING REVENUES:		
Events	<u>\$2,312,271</u>	<u>\$ 2,087,240</u>
Net ancillary revenues:		
Food and beverage	801,861	505,592
Decorating	322,655	251,028
Electrical	448,097	333,876
Equipment rental	457,566	332,013
Other	<u>48,376</u>	<u>43,341</u>
Total net ancillary revenues	<u>2,078,555</u>	<u>1,465,850</u>
Total events and net ancillary revenues	4,390,826	3,553,090
Other, including interest income of \$44,754 and \$22,944 in 2006 and 2005, respectively	<u>168,888</u>	<u>125,690</u>
Total operating revenues	<u>4,559,714</u>	<u>3,678,780</u>
OPERATING EXPENSES:		
Payroll and related	1,635,247	1,529,092
Repairs and maintenance	452,136	211,103
Supplies	236,731	273,014
Utilities	1,574,731	1,435,537
General and administrative	<u>1,272,513</u>	<u>1,172,641</u>
Total operating expenses	<u>5,171,358</u>	<u>4,621,387</u>
DEFICIENCY OF OPERATING REVENUES OVER OPERATING EXPENSES, BEFORE INCENTIVE MANAGEMENT FEE	(611,644)	(942,607)
Incentive management fee	<u>180,467</u>	<u>86,953</u>
DEFICIENCY OF OPERATING REVENUES OVER OPERATING EXPENSES	<u>\$ (792,111)</u>	<u>\$ (1,029,560)</u>

See notes to special purpose financial statements.

DEVOS PLACE, AS MANAGED BY SMG

SPECIAL PURPOSE STATEMENTS OF CHANGES IN AMOUNT DUE OPERATOR ARISING FROM ACTIVITIES MANAGED BY SMG FOR THE YEARS ENDED JUNE 30, 2006 AND 2005

	2006	2005
AMOUNT DUE OPERATOR—Beginning of year	\$ 1,296,904	\$ 1,291,452
DEFICIENCY OF OPERATING REVENUES OVER OPERATING EXPENSES	(792,111)	(1,029,560)
CONTRIBUTIONS RECEIVED FROM OPERATOR	1,661,106	1,485,012
AMOUNTS PAID TO OPERATOR	<u>(950,000)</u>	<u>(450,000)</u>
AMOUNT DUE OPERATOR—End of year	<u>\$ 1,215,899</u>	<u>\$ 1,296,904</u>

See notes to special purpose financial statements.

DEVOS PLACE, AS MANAGED BY SMG

SPECIAL PURPOSE STATEMENTS OF OPERATING CASH FLOWS ARISING FROM ACTIVITIES MANAGED BY SMG FOR THE YEARS ENDED JUNE 30, 2006 AND 2005

	2006	2005
CASH FLOWS FROM OPERATING ACTIVITIES:		
Deficiency of operating revenues over operating expenses	\$ (792,111)	\$ (1,029,560)
Changes in operating assets and liabilities:		
Accounts receivable	(53,046)	621,822
Prepaid expenses	46,919	(65,338)
Accounts payable	(267,170)	(547,291)
Accrued expenses	153,724	24,079
Advance deposits and ticket sales	<u>3,660</u>	<u>24,654</u>
Net cash used in operating activities	<u>(908,024)</u>	<u>(971,634)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Contributions received from operator	1,661,106	1,485,012
Amounts paid to operator	<u>(950,000)</u>	<u>(450,000)</u>
Net cash provided by financing activities	<u>711,106</u>	<u>1,035,012</u>
NET (DECREASE) INCREASE IN OPERATING CASH	(196,918)	63,378
OPERATING CASH—Beginning of year	<u>2,022,233</u>	<u>1,958,855</u>
OPERATING CASH—End of year	<u>\$ 1,825,315</u>	<u>\$ 2,022,233</u>

See notes to special purpose financial statements.

DEVOS PLACE, AS MANAGED BY SMG

NOTES TO SPECIAL-PURPOSE FINANCIAL STATEMENTS AS OF AND FOR YEARS ENDED JUNE 30, 2006 AND 2005

1. OPERATIONS

DeVos Place provides space for conventions, trade shows, concerts, meetings, banquets, and other performances. DeVos Place is operated by the Grand Rapids—Kent County Convention/Arena Authority (the “Operator”).

The Operator has entered into a Management Agreement (the “Agreement”) with SMG to manage the operations of DeVos Place. The activities of DeVos Place that are managed by SMG are referred to herein as “SMG-DeVos Place.”

The Operator, from time to time, provides funding to SMG-DeVos Place to pay the obligations of DeVos Place when due. The Operator is contractually obligated to fund all liabilities and expenses of DeVos Place.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation—The accompanying special-purpose financial statements have been prepared on the accrual basis of accounting and include transactions managed by SMG in accordance with the Agreement, measured in conformity with accounting principles generally accepted in the United States of America. Accordingly, the special-purpose financial statements do not include property and equipment, noncontractual repair expenditures, and related fund equity associated with DeVos Place, or certain other activities of the Operator related to DeVos Place that are not part of the activities managed by SMG. Payroll and related expenses are for employees hired by SMG to manage DeVos Place under the Agreement. These employees are not employees of the Operator. The accompanying special-purpose financial statements are intended solely for the information and use of the management and officials of the Operator and SMG, and are not intended to be, and should not be, used by anyone other than these specified parties.

Use of Estimates—Estimates and assumptions are required to be used by management in the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America that affect the reported amounts of assets, liabilities, and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of operating revenues and operating expenses during the reporting period. Management believes its estimates to be reasonable; however, actual results could differ from those estimates.

Advance Ticket Sales—DeVos Place incurs a liability for all cash received from ticket sales in advance of an event; a corresponding amount is held in a separate escrow account. Revenues are not recognized until the related event occurs.

Deferred Income—Deferred income is comprised primarily of advanced billings and collections for premium seating which are recognized as revenues on a straight-line basis over the lives of the related contract.

Event Revenues—SMG-DeVos Place records event revenue upon the completion of the event. Accordingly, amounts received for advance ticket sales or deposits by promoters are recorded as liabilities until that time. Costs incurred prior to an event are recorded as prepaid expenses and charged to expense upon completion of the event.

Ancillary Revenues—All concession and catering, decorating, electrical and audio visual revenues are recognized when earned. Concession revenues are a contractually determined percentage of gross receipts collected by the vendor for each event.

Other Operating Revenues—Other operating revenues are comprised of interest income, nonevent equipment rental income, ticket rebates, and other miscellaneous items.

Noncontractual Repairs—From time to time, SMG-DeVos Place incurs costs funded by the Operator's capital projects budget, which is separate and distinct from the operating funds provided by the Operator to DeVos Place. The Operator ultimately decides which expenses will be capitalized or expensed. These costs are excluded from operating expenses in the accompanying special-purpose statement of operating revenues and operating expenses, and are included in the special-purpose statement of changes in amount due Operator, as part of amounts paid to Operator.

Reclassifications—Certain reclassifications have been made in the 2005 financial statements to conform to the 2006 presentation.

3. MANAGEMENT AGREEMENT AND FEES

Under the Agreement between SMG and the Operator, the Operator pays SMG an annual base management fee. The annual base management fee is adjusted annually by the percentage change in the Consumer Price Index (not to exceed 3% in any one year).

Under the Agreement, SMG also receives an incentive fee based on the combined results of operations of the Arena and DeVos Place, as managed by SMG ("SMG-DeVos Place") compared to certain operating revenue benchmarks, as defined in the Agreement. To qualify for the incentive fee, combined operating revenues of SMG-Arena and SMG-DeVos Place must exceed combined operating expenses by an established benchmark, as follows:

	2006	2005
Excess of operating revenue over operating expenses, as defined—Arena	\$ 1,215,348	\$ 1,664,647
Deficiency of operating revenue over operating expenses, as defined—DeVos Place	<u>(611,644)</u>	<u>(942,607)</u>
Total excess of operating revenue over operating expenses	<u>\$ 603,704</u>	<u>\$ 722,040</u>
Incentive benchmark	<u>\$ 534,919</u>	<u>\$ 259,115</u>
Benchmark exceeded?	Yes	Yes

The following is a schedule of the base and incentive management fees for the years ended June 30, 2006 and 2005, of which \$180,467 and \$86,953 are included in accrued expenses as of those dates, respectively:

	2006	2005
Base management fee, included in general and administrative expense (A)	<u>\$ 245,200</u>	<u>\$ 239,220</u>
Incentive fee:		
Total operating revenues—Arena	4,814,703	5,006,139
Total operating revenues—DeVos Place	<u>4,559,714</u>	<u>3,678,780</u>
Total operating revenues	<u>9,374,417</u>	<u>8,684,919</u>
Revenue benchmark—Arena	4,576,971	4,465,338
Revenue benchmark—DeVos Place	<u>3,680,413</u>	<u>3,246,912</u>
Total revenue benchmark	<u>8,257,384</u>	<u>7,712,250</u>
Revenues in excess of revenue benchmark	<u>1,117,033</u>	<u>972,669</u>
Computation of incentive fee resulting from revenues in excess of revenue benchmark:		
20% of the first \$1,000,000, collectively	200,000	194,534
25% of the excess of \$1,000,000, collectively	<u>29,259</u>	<u> </u>
Total incentive fee	<u>229,259</u>	<u>194,534</u>
Incentive fee allocated to Arena	48,792	107,580
Incentive fee allocated to DeVos Place (B)	<u>180,467</u>	<u>86,953</u>
Total incentive fee	<u>229,259</u>	<u>194,533</u>
Total management fees—DeVos Place (A + B)	<u>\$ 425,667</u>	<u>\$ 326,173</u>

SMG and the Operator signed a new Management Agreement effective July 1, 2006 which expires June 30, 2009. Under the new Agreement, the Operator pays SMG an annual base management fee of \$150,000 for each managed facility, adjusted annually by the percentage change in the Consumer Price Index (not to exceed 3% in any one year for a one-year period as presented in the Agreement). The \$150,000 base fee shall be contingent upon the Operator contracting the Van Andel Arena concessions agreement with SMG—Food and Beverage. If that agreement were to be terminated, the base management fee would increase to \$175,000 for each managed facility.

Under the new Agreement, SMG also receives an incentive fee based on the combined operating revenues of SMG-DeVos Place and SMG-Arena compared to certain operating revenue benchmarks, defined as \$8,600,000 in the first year of the agreement, and an additional \$100,000 in each subsequent year of the agreement. To qualify for the incentive fee, combined operating revenues of SMG-DeVos Place and SMG-Arena must exceed combined operating expenses by an established benchmark, which is the lesser of \$700,000 or the actual combined operating revenues less operating expenses for fiscal year 2006 plus an additional \$100,000 for each year of the initial term. The annual incentive fee shall be

the amount equal to the sum of 25% of the first \$500,000 of any revenue increase and 30% of any revenue increase in excess of \$500,000. In each contract year, the incentive fee cannot exceed the base management fee.

4. RETIREMENT PLAN

Employees at the DeVos Place may elect to participate in the SMG Retirement and Savings Plan, a 401(k) defined contribution plan covering SMG employees who have completed one year of employment and 1,000 hours of service. SMG-DeVos Place makes matching contributions equal to 67% of each participant's contribution up to a maximum of 5% of the employee's eligible compensation. Discretionary contributions may also be made on a monthly basis for active participants. SMG-DeVos Place made \$32,239 and \$29,475 in matching contributions and \$10,276 and \$9,212 in discretionary contributions for the years ended June 30, 2006 and 2005, respectively.

5. OTHER RELATED PARTY TRANSACTIONS

In addition to the operations of DeVos Place, SMG personnel also manage the operations of Van Andel Arena. The two facilities share certain expenses such as payroll, employee fringe benefits, and insurance, resulting in frequent billings and payments between the two facilities. The two facilities also share a box office, resulting in frequent billings and payments between the two facilities for ticket sales. Accounts payable includes \$118,904 and \$254,000 due to Van Andel Arena as of June 30, 2006 and 2005, respectively.

5. CONTINGENCIES

DeVos Place is exposed to a number of asserted and unasserted potential claims encountered in the normal course of business. In the opinion of management, the resolution of these matters will not have a material effect on SMG-DeVos Place's financial position due to insurance coverage. As such, no provision for loss has been made in the accompanying special-purpose financial statements.

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***Van Andel Arena, as
Managed by SMG***

*Special-Purpose Financial Statements
as of and for the Years Ended
June 30, 2006 and 2005, and
Independent Auditors' Report*

VAN ANDEL ARENA, AS MANAGED BY SMG

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INDEPENDENT AUDITORS' REPORT

Van Andel Arena, as Managed by SMG
Grand Rapids, Michigan

We have audited the accompanying special-purpose financial statements of Van Andel Arena, as managed by SMG ("SMG-Arena"), as of June 30, 2006 and 2005, and for the years then ended, as listed in the table of contents. These special-purpose financial statements are the responsibility of the management of SMG-Arena. Our responsibility is to express an opinion on these special-purpose financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the special-purpose financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of SMG-Arena's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the special-purpose financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall special-purpose financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 2, the accompanying special-purpose financial statements were prepared to present the assets, liabilities, amount due operator, operating revenues, operating expenses, and operating cash flows of Van Andel Arena arising from the management activities of SMG and are not intended to be a complete presentation of Van Andel Arena's financial position and results of operations.

In our opinion, such special-purpose financial statements present fairly, in all material respects, the financial position of SMG-Arena at June 30, 2006 and 2005, and the results of its operations and its cash flows for the years then ended in conformity with the basis of accounting described in Note 2.

This report is intended solely for the information and use of the management of SMG-Arena and officials of the Grand Rapids-Kent County Convention/Arena Authority and is not intended to be, and should not be, used by anyone other than these specified parties.

Deloitte & Touche LLP

September 8, 2006

VAN ANDEL ARENA, AS MANAGED BY SMG

SPECIAL-PURPOSE STATEMENTS OF ASSETS, LIABILITIES, AND AMOUNT DUE OPERATOR ARISING FROM ACTIVITIES MANAGED BY SMG AS OF JUNE 30, 2006 AND 2005

	2006	2005
ASSETS		
CURRENT ASSETS:		
Cash:		
Operating	\$ 601,438	\$1,387,492
Ticket sales escrow	1,774,321	575,066
Accounts receivable, net of allowance of \$39,152 in 2006 and 2005	1,718,850	665,582
Prepaid expenses	<u>52,839</u>	<u>39,110</u>
TOTAL	<u>\$4,147,448</u>	<u>\$2,667,250</u>
 LIABILITIES AND AMOUNT DUE OPERATOR		
CURRENT LIABILITIES:		
Accounts payable	\$ 367,195	\$ 220,314
Accrued expenses	226,624	280,767
Advance ticket sales	1,774,321	575,066
Advance deposits	27,500	7,500
Deferred income	<u>690,485</u>	<u>601,039</u>
Total current liabilities	3,086,125	1,684,686
AMOUNT DUE OPERATOR	<u>1,061,323</u>	<u>982,564</u>
TOTAL	<u>\$4,147,448</u>	<u>\$2,667,250</u>

See notes to special-purpose financial statements.

VAN ANDEL ARENA, AS MANAGED BY SMG

SPECIAL-PURPOSE STATEMENTS OF OPERATING REVENUES AND OPERATING EXPENSES ARISING FROM ACTIVITIES MANAGED BY SMG FOR THE YEARS ENDED JUNE 30, 2006 AND 2005

	2006	2005
OPERATING REVENUES:		
Events	\$ 996,773	\$ 1,288,900
Net ancillary revenues:		
Food and beverage	1,223,344	1,201,124
Novelties	187,823	210,057
Other	55,202	37,599
Total net ancillary revenues	1,466,369	1,448,780
Total events and net ancillary revenues	2,463,142	2,737,680
OTHER REVENUES:		
Premium seating	1,213,098	1,208,781
Advertising income	608,855	553,891
Other, including interest income of \$94,185 and \$51,428 in in 2006 and 2005, respectively	529,608	505,787
Total other revenues	2,351,561	2,268,459
Total operating revenues	4,814,703	5,006,139
OPERATING EXPENSES:		
Payroll and related	1,379,999	1,309,749
Repairs and maintenance	161,725	163,915
Supplies	186,048	158,371
Utilities	804,722	704,536
General and administrative	1,066,861	1,004,921
Total operating expenses	3,599,355	3,341,492
EXCESS OF OPERATING REVENUES OVER OPERATING EXPENSES, BEFORE INCENTIVE MANAGEMENT FEE	1,215,348	1,664,647
Incentive management fee	48,792	107,580
EXCESS OF OPERATING REVENUES OVER OPERATING EXPENSES	\$ 1,166,556	\$ 1,557,067

See notes to special-purpose financial statements.

VAN ANDEL ARENA, AS MANAGED BY SMG

SPECIAL-PURPOSE STATEMENTS OF CHANGES IN AMOUNT DUE OPERATOR ARISING FROM ACTIVITIES MANAGED BY SMG FOR THE YEARS ENDED JUNE 30, 2006 AND 2005

	2006	2005
AMOUNT DUE OPERATOR—Beginning of year	\$ 982,564	\$ 1,488,813
Excess of operating revenues over operating expenses	1,166,556	1,557,067
Contributions received from operator	912,203	786,684
Amounts paid to operator	<u>(2,000,000)</u>	<u>(2,850,000)</u>
AMOUNT DUE OPERATOR—End of year	<u>\$ 1,061,323</u>	<u>\$ 982,564</u>

See notes to special-purpose financial statements.

VAN ANDEL ARENA, AS MANAGED BY SMG

SPECIAL-PURPOSE STATEMENTS OF OPERATING CASH FLOWS ARISING FROM ACTIVITIES MANAGED BY SMG FOR THE YEARS ENDED JUNE 30, 2006 AND 2005

	2006	2005
CASH FLOWS FROM OPERATING ACTIVITIES:		
Excess of operating revenues over operating expenses	\$ 1,166,556	\$ 1,557,067
Changes in operating assets and liabilities:		
Accounts receivable	(1,053,268)	2,323,254
Prepaid expenses	(13,729)	17,478
Accounts payable	146,881	(1,388,047)
Accrued expenses	(54,143)	96,297
Advance deposits	20,000	(12,500)
Deferred income	<u>89,446</u>	<u>21,375</u>
Net cash provided by operating activities	<u>301,743</u>	<u>2,614,924</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Contributions received from Operator	912,203	786,684
Amounts paid to Operator	<u>(2,000,000)</u>	<u>(2,850,000)</u>
Net cash used in financing activities	<u>(1,087,797)</u>	<u>(2,063,316)</u>
NET (DECREASE) INCREASE IN OPERATING CASH	(786,054)	551,608
OPERATING CASH—Beginning of year	<u>1,387,492</u>	<u>835,884</u>
OPERATING CASH—End of year	<u>\$ 601,438</u>	<u>\$ 1,387,492</u>

See notes to special-purpose financial statements.

VAN ANDEL ARENA, AS MANAGED BY SMG

NOTES TO SPECIAL-PURPOSE FINANCIAL STATEMENTS AS OF AND FOR THE YEARS ENDED JUNE 30, 2006 AND 2005

1. OPERATIONS

Van Andel Arena (the "Arena") provides space for family shows, concerts, sporting events, meetings, and other performances. The Arena is operated by the Grand Rapids-Kent County Convention/Arena Authority (the "Operator").

The Operator has entered into a Management Agreement (the "Agreement") with SMG to manage the operations of the Arena. The activities of the Arena that are managed by SMG are herein referred to as "SMG-Arena."

The Operator from time to time provides funding to SMG-Arena to pay the obligations of the Arena when due. The Operator is contractually obligated to fund all liabilities and expenses of the Arena.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation—The accompanying special-purpose financial statements have been prepared on the accrual basis of accounting and include transactions managed by SMG in accordance with the Agreement, measured in conformity with accounting principles generally accepted in the United States of America. Accordingly, the special-purpose financial statements do not include property and equipment, noncontractual repair expenditures, and related fund equity associated with the Arena, or certain other activities of the Operator related to the Arena that are not part of the activities managed by SMG. Payroll and related expenses are for employees hired by SMG to manage the Arena under the Agreement. These employees are not employees of the Operator. The accompanying special-purpose financial statements are intended solely for the information and use of the management and officials of the Operator and SMG and are not intended to be, and should not be, used by anyone other than these specified parties.

Use of Estimates—Estimates and assumptions are required to be used by management in the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of operating revenues and operating expenses during the reporting period. Management believes its estimates to be reasonable; however, actual results could differ from those estimates.

Advance Ticket Sales—The Arena incurs a liability for cash received from ticket sales in advance of an event; a corresponding amount is held in a separate escrow account. Operating revenues are not recognized until the related event occurs.

Deferred Income—Deferred income is comprised primarily of advanced billings and collections for luxury boxes and advertising contracts which are recognized as revenues on a straight-line basis over the lives of the related contract. Also included are ticket rebates received from the ticket agent prior to an event, which are not recognized as revenue until the event occurs.

Event Revenues—SMG-Arena records event revenue upon the completion of the event. Accordingly, amounts received for advance ticket sales or deposits by promoters are recorded as liabilities until that time. Costs incurred prior to an event are recorded as prepaid expenses and charged to expense upon completion of the event.

Ancillary Revenues—All concession and merchandise revenues are recognized when earned. Concession revenues are a contractually determined percentage of gross receipts collected by the vendor for each event.

Other Operating Revenues—Other operating revenues include revenues associated with luxury seating, advertising, ticket rebates, interest income, and other miscellaneous items.

Noncontractual Repairs—From time to time, SMG-Arena incurs costs funded by the Operator's capital projects budget, which is separate and distinct from the operating funds provided by the Operator to the Arena. The Operator ultimately decides which expenses will be capitalized or expensed. These costs are excluded from operating expenses in the accompanying special-purpose statement of operating revenues and operating expenses and are included in the special-purpose statement of changes in amounts due operator as part of amounts paid to operator.

Reclassifications—Certain reclassifications have been made in the 2005 financial statements to conform to the 2006 presentation.

3. MANAGEMENT AGREEMENT AND FEES

Under the Agreement between SMG and the Operator, the Operator pays SMG an annual base management fee. The annual base management fee is adjusted annually by the percentage change in the Consumer Price Index (not to exceed 3% in any one year).

Under the Agreement, SMG also receives an incentive fee based on the combined results of operations of the Arena and DeVos Place, as managed by SMG ("SMG-Arena") compared to certain operating revenue benchmarks, as defined in the Agreement. To qualify for the incentive fee, combined operating revenues of SMG-Arena and SMG-DeVos Place must exceed combined operating expenses by an established benchmark, as follows:

	2006	2005
Excess of operating revenue over operating expenses, as defined—Arena	\$ 1,215,348	\$ 1,664,647
Deficiency of operating revenue over operating expenses, as defined—DeVos Place	<u>(611,644)</u>	<u>(942,607)</u>
Total excess of operating revenue over operating expenses	<u>\$ 603,704</u>	<u>\$ 722,040</u>
Incentive benchmark	<u>\$ 534,919</u>	<u>\$ 259,115</u>
Benchmark exceeded?	Yes	Yes

The following is a schedule of the base and incentive management fees for the years ended June 30, 2006 and 2005, of which \$48,792 and \$107,580 are included in accrued expenses as of those dates, respectively, is as follows:

	2006	2005
Base management fee, included in general and administrative expense (A)	<u>\$ 245,200</u>	<u>\$ 239,220</u>
Incentive fee calculation:		
Total operating revenues—Arena	4,814,703	5,006,139
Total operating revenues—DeVos Place	<u>4,559,714</u>	<u>3,678,780</u>
Total operating revenues	<u>9,374,417</u>	<u>8,684,919</u>
Revenue benchmark—Arena	4,576,971	4,465,338
Revenue benchmark—DeVos Place	<u>3,680,413</u>	<u>3,246,912</u>
Total revenue benchmark	<u>8,257,384</u>	<u>7,712,250</u>
Revenues in excess of revenue benchmark	<u>1,117,033</u>	<u>972,669</u>
Computation of incentive fee resulting from revenues in excess of revenue benchmark:		
20% of the first \$1,000,000, collectively	200,000	194,534
25% of the excess of \$1,000,000, collectively	<u>29,259</u>	<u></u>
Total incentive fee	<u>229,259</u>	<u>194,534</u>
Incentive fee allocated to Arena (B)	48,792	107,580
Incentive fee allocated to DeVos Place	<u>180,467</u>	<u>86,953</u>
Total incentive fee	<u>229,259</u>	<u>194,533</u>
Total management fees—Arena (A + B)	<u>\$ 293,992</u>	<u>\$ 346,800</u>

SMG and the Operator signed a new Management Agreement effective July 1, 2006, which expires June 30, 2009. Under the new agreement, the Operator pays SMG an annual base management fee of \$150,000 for each managed facility, adjusted annually by the percentage change in the Consumer Price Index (not to exceed 3% in any one year for a one-year period as presented in the Agreement). The \$150,000 base fee shall be contingent upon the Operator contracting the Arena concessions agreement with SMG – Food & Beverage. If that agreement were to be terminated, the base management fee would increase to \$175,000 for each managed facility.

Under the new Agreement, SMG also receives an incentive fee based on the combined operating revenues of SMG-DeVos Place and SMG-Arena compared to certain operating revenue benchmarks, defined as \$8,600,000 in the first year of the Agreement, and an additional \$100,000 in each subsequent year of the Agreement. To qualify for the incentive fee, combined operating revenues of SMG-DeVos Place and SMG-Arena must exceed combined operating expenses by an established benchmark, which is the lesser of \$700,000 or the actual combined operating revenues less operating expenses for fiscal year 2006 plus an additional \$100,000 for each year of the initial term. The annual incentive fee shall be

the amount equal to the sum of 25% of the first \$500,000 of any revenue increase and 30% of any revenue increase in excess of \$500,000. In each contract year, the incentive fee cannot exceed the base management fee.

4. RETIREMENT PLAN

Employees at the Arena may elect to participate in the SMG Retirement and Savings Plan, a 401(k) defined contribution plan covering SMG employees who have completed one year of employment and 1,000 hours of service. SMG-Arena makes matching contributions equal to 67% of each participant's contribution up to a maximum of 5% of the participant's eligible compensation. Discretionary contributions may also be made on a monthly basis for active participants. SMG-Arena made \$25,759 and \$26,502 in matching contributions and \$9,526 and \$7,352 in discretionary contributions for the years ended June 30, 2006 and 2005, respectively.

5. OTHER RELATED-PARTY TRANSACTIONS

In addition to the operations of the Arena, SMG personnel also manage the operations of DeVos Place. The two facilities share certain expenses such as payroll, employee fringe benefits, and insurance, resulting in frequent billings and payments between the two facilities. The two facilities also share a box office, resulting in frequent billings and payments between the two facilities for ticket sales. Accounts receivable include \$118,904 and \$254,000 due from the DeVos Place as of June 30, 2006 and 2005, respectively.

6. CONTINGENCIES

The Arena is exposed to a number of asserted and unasserted potential claims encountered in the normal course of business. In the opinion of management, the resolution of these matters will not have a material effect on SMG-Arena's financial position due to insurance coverage. As such, no provision for loss has been made in the accompanying special-purpose financial statements.

* * * * *

**VAN ANDEL ARENA
FOOD & BEVERAGE REVENUE & COMMISSIONS
FOR MONTH ENDED SEPTEMBER 30, 2006**

MONTH	September Actual	September Budget	September Prior Year
Concession Events	6	7	10
Gross Concessions Revenue	162,381	169,000	148,194
Less: Concessionaire Share	(76,319)	(79,430)	(75,086)
Less: Griffins/Rampage Share			
Total Net Concessions to Arena	86,062	89,570	73,108
Gross Catering Revenue	41,020	26,500	20,397
Less: Concessionaire Share	(29,782)	(21,333)	(16,862)
Less: Griffins/Rampage Share			
Total Net Catering to Arena	11,238	5,167	3,535
Total SMGFB Payment to Arena	97,300	94,737	76,643
Less: Branded Sales Commissions	(864)		
Net Food & Beverage Revenue	96,436	94,737	76,643

YEAR TO DATE	YTD 2007 Actual	YTD 2007 Budget	YTD 2007 Prior Year
Concession Events	8	10	16
Gross Concessions Revenue	215,775	252,500	300,075
Less: Concessionaire Share	(101,414)	(118,675)	(151,862)
Less: Griffins/Rampage Share			
Total Net Concessions to Arena	114,361	133,825	148,213
Gross Catering Revenue	65,736	44,500	71,278
Less: Concessionaire Share	(49,678)	(35,823)	(58,909)
Less: Griffins/Rampage Share			
Total Net Catering to Arena	16,058	8,677	12,369
Total SMGFB Payment to Arena	130,419	142,502	160,582
Less: Branded Sales Commissions	(1,505)		
Net Food & Beverage Revenue	128,914	142,502	160,582

MONTHLY EVENTS - PER CAP COMPARISON

	Previous Visit	Current Year	Percentage Change
Promise Keepers - 2 Days	\$2.35	\$3.10	31.91%
Eric Clapton	\$5.37	\$6.61	23.09%
Professional Bull Riders - 2 Days	\$5.32	\$5.76	8.27%

Please note: This was the first visit for Eric Clapton, F/Y 2006 concert average was used as comparison.

DATE	EVENT	EC	MOD	ROOM	TIME	FUNCTION
Wed, Oct 18	Pistons vs Timber Wolves	GC	CHRIS	Arena	8:00 AM 10:45A-12:15P 1:00 PM 6:00 PM 7P-10P 10:00 PM	Load-in Timber Wolves shoot around Pistons staff arrive Doors Basketball game Load-out
	Pistons	AC		Banquet A	5P-7P	Sponsor hospitality
	Pistons	AC		Banquet B	5P-7P	Sponsor hospitality
	Pistons	AC		Banquet C/D	4P-10:30P	Media
Thur, Oct 19	MI Assn of Non-Public Schools	AH		Arena	6:00 AM 7:30 AM 8A-8:30A 9:30 AM 10A-12P	Load-in Musician sound check Choir sound check Doors Service
Fri, Oct 20	MI Assn of Non-Public Schools	AH		Arena	8:00 AM 9A-10:30A 12:00 PM	Doors Service Load-out
	Griffins vs Houston	GC	TODD	Arena	7:00 PM 8P-10:30P	Doors Hockey game
Sat, Oct 21	Griffins vs Houston	GC	JIM	Arena	10A-12:30P 6:00 PM 7P-9:30P	Teams practice Doors Hockey game
Sun, Oct 22	Available					
Mon, Oct 23	Available					
Tue, Oct 24	Def Leppard/Journey	GC	CHRIS	Arena	7:30 PM	Performance
	Def Leppard/Journey	AC		Banquet A	5:30P-7:30P	Fan Club
	Wells Fargo	AC		Banquet B	5:30P-6:30P	Banquet
	Def Leppard/Journey	AC		Banquet C-D	7:30A-9P	Crew catering
Wed, Oct 25	Griffins vs Rochester	GC	ROD	Arena	10A-12:30P 6:00 PM 7P-9:30P	Teams practice Doors Hockey game
Thur, Oct 26	Available					
Fri, Oct 27	Griffins vs Toronto	GC	ROD	Arena	10A-12:30P 6:00 PM 7P-9:30P	Teams practice Doors Hockey game
Sat, Oct 28	Griffins vs Philadelphia	GC	TODD	Arena	10A-12:30P 6:00 PM 7P-9:30P	Teams practice Doors Hockey game
Sun, Oct 29	Available					
Mon, Oct 30	Available					
Tue, Oct 31	Available					
Wed, Nov 1	MSU vs GVSU	GC		Arena	6:00 PM 7P-9:30P	Doors Basketball game
Thur, Nov 2	Red Hot Chili Peppers	AH		Arena	7:30 PM	Performance
Fri, Nov 3	Griffins vs Manitoba	GC		Arena	10A-12:30P 6:00 PM 7P-9:30P	Teams practice Doors Hockey game
Sat, Nov 4	Griffins vs Manitoba	AH		Arena	10A-12:30P 6:00 PM 7P-9:30P 9:30P-10P	Teams practice Doors Hockey game Post-game skate/Autographs
Sun, Nov 5	Bob Seger	AH		Arena	8:00 AM	Load-in
Mon, Nov 6	Bob Seger	AH		Arena	8:00 AM	Load-in continues/Rehearsal

Tue, Nov 7	Bob Seger	AH		Arena	8:00 AM	Rehearsal
Wed, Nov 8	Bob Seger	AH		Arena	6:30 PM 7:30 PM	Doors Performance
Thur, Nov 9	Available					
Fri, Nov 10	Griffins vs Milwaukee	GC		Arena	10A-12:30P 6:00 PM 7P-9:30P	Teams practice Doors Hockey game
Sat, Nov 11	Griffins vs Albany	GC		Arena	10A-12:30P 6:00 PM 7P-9:30P 9:30P-10P	Teams practice Doors Hockey game Post-game skate/Autographs
Sun, Nov 12	Bob Seger	AH		Arena	6:30 PM 7:30 PM	Doors Performance
Mon, Nov 13	Available					
Tue, Nov 14	Griffins vs Milwaukee	AH		Arena	11:00 AM 12P-2:30P	Doors Hockey game
Wed, Nov 15	Available					
Thur, Nov 16	Available					
Fri, Nov 17	Griffins vs Peoria	GC		Arena	10A-12:30P 6:00 PM 7P-9:30P	Teams practice Doors Hockey game
Sat, Nov 18	Available					
Sun, Nov 19	Available					

NOVEMBER 2006

DATE	EVENT	ROOM	TIME	FUNCTION	EC	HOUSE STAFF	EMTS	POLICE	SECURITY
WED. NOV 1	FROM ABRAHAM TO JESUS, THE TOUR	EH A	9AM - 9PM	EXHIBIT	RC	None	2 EMTS	None	Grand Gallery
	BAXTER COMMUNITY CENTER CHARITY GALA	BALL C-D	12:00PM-11:59PM	DINNER	RC	None	None	None	Grand Gallery
	GRSO- CLASSICAL III	DV	8A-12P 3:30P-6P 7:30P-10P	MOVE IN REHEARSAL REHEARSAL	AK	0	0	0	1 SD 2P-10:30P
	REGAN MARKETING / SPECTRUM HEALTH	BALL A-B	8:AM - 6:00PM	MEETING	RC	None	None	None	Grand Gallery Welsh Lobby
THURS. NOV 2	FROM ABRAHAM TO JESUS, THE TOUR	EH A	9AM - 9PM	EXHIBIT	RC	None	2 EMTS	None	Grand Gallery
	2006 MALY'S SALON FORUM	BALL A-D EH C	8:00am - 5:00pm	SET UP SET UP	MJ	None	None	None	2 Mi. Dock
	NATIONAL HERITAGE ACADEMIES	EH B O A-H RO A-F G A-H BOARDROOM	8:00AM - 8:00PM	MEALS BREAKOUT ROOMS BREAKOUT ROOMS BREAKOUT ROOMS BREAKOUT ROOMS	RC	None	None	None	None
	GRSO- CLASSICAL III	DV	3:30P-6P 7:30P-10P	REHEARSAL OPEN REHEARSAL	AK	2 USHERS 6P-10P	0	0	1 SD 2P-10:30P
	AMERICAN CANCER SOCIETY	MON A-D	8:00am-9:00am 9:30am 11:00am 12:00pm 12:00pm-6:00pm	SETUP REGISTRATION MEETING LUNCH MEETING	KR	None	None	None	Monroe
FRI. NOV 3	FROM ABRAHAM TO JESUS, THE TOUR	EH A	9AM - 10PM	EXHIBIT	RC	None	2 EMTS	None	Grand Gallery
	2006 MALY'S SALON FORUM	BALL A-D EH C	8:00am - 5:00pm	SET UP SET UP	MJ	None	None	None	2 Mi. Dock
	NATIONAL HERITAGE ACADEMIES	EH B O A-H RO A-F G A-H BOARDROOM RECITAL HALL	8AM - 8PM	MEALS BREAKOUT ROOMS BREAKOUT ROOMS BREAKOUT ROOMS BREAKOUT ROOMS BREAKOUT ROOMS	RC	None	None	None	None
	MI PUBLIC HEALTH INSTITUTE	G A-C G D-F O A-D		GENERAL SESSION LUNCH BREAKOUT ROOMS	TJ				
	GRSO- CLASSICAL III	RECITAL HALL DV RECITAL HALL	7PM-7:30PM 8PM-10PM 10:10P-10:40P	UPBEAT PERFORMANCE TALK BACK	AK	6 USHERS 6 TIX 2 COAT CHECK 6:30P-10:30P	2 EMT 6:30P-10:30P	2 TRAFFIC 7P-10:30P	1 SD 1 LOBBY 6:30PM-11PM
SAT. NOV 4	FROM ABRAHAM TO JESUS, THE TOUR	EH A	9AM - 10PM	EXHIBIT	RC	None	2 EMTS	None	Grand Gallery
	2006 MALY'S SALON FORUM	BALL C-D BALL A-B EH B-C G A-F MON A	8:00am - 5:00pm 5:00pm - 12:00am	EXHIBIT GENERAL SESSION EXHIBIT BREAKOUT ROOM MEETING	MJ		None	None	Grand Gallery Welsh Lobby
	MI OSTEOPATHIC ASSN		7:00AM-7:00PM		KR	None	None	None	Monroe

NOVEMBER 2006

DATE	EVENT	ROOM	TIME	FUNCTION	EC	HOUSE STAFF	EMT'S	POLICE	SECURITY
		MON B-D	7:00AM-7:00PM	EXHIBIT					
	GRSO- CLASSICAL III	RECITAL HALL DV	7PM-7:30PM 8PM-10PM	UPBEAT PERFORMANCE TALK BACK	AK	6 USHERS 6 TIX 2 COAT CHECK 6:30P-10:30P	2 EMT 6:30P-10:30P	2 TRAFFIC 7P-10:30P	1 SD 1 LOBBY 6:30PM-11PM
	REDKEN VIP	RECITAL HALL DV	10:10P-10:40P 10PM-12AM	MOVE OUT					
		RO A	3:00PM-6:00PM	SET UP	MJ	None	None	None	None
SUN. NOV 5	FROM ABRAHAM TO JESUS, THE TOUR	EH A	8AM - 6:00PM	TEAR DOWN	RC	None	None	None	None
	2006 MALY'S SALON FORUM	G A-F EH B-C BALL A-B BALL C-D	7:00am - 12:00am	BREAKOUT ROOM EXHIBIT GENERAL SESSION EXHIBIT	MJ	None	None	None	Exhibit hall Grand Gallery Welsh
	CHICAGO (THE BAND)	DV	9A-1P 7P-9P 9P-12A	MOVE IN PERFORMANCE MOVE OUT	AK	12 USHERS 8 TIX 2 COAT CHECK 6:30P-10:30P	2 EMT 5:30P-9:30P	2 TRAFFIC 6P-9:30P	
		RO A	8:30AM-5:30PM	MEETING	MJ	None	None	None	Welsh
MON. NOV 6	REDKEN VIP	RO A	8AM - 6:00PM	TEAR DOWN	RC	None	None	None	None
	FROM ABRAHAM TO JESUS, THE TOUR	EH A							
	2006 MALY'S SALON FORUM	BALL C-D BALL A-B G A-F EH C	7:00am - 6:00pm	EXHIBIT GENERAL SESSION BREAKOUT ROOM EXHIBIT	MJ	None	None	None	Grand Gallery Welsh 2 Mi. Dock
		RO A	8:00AM-5:00PM	MEETING	MJ	None	None	None	Welsh
TUES. NOV 7	FROM ABRAHAM TO JESUS, THE TOUR	EH A	8AM - 6:00PM	TEAR DOWN	RC	None	None	None	None
	CRISIS PREVENTION INSTITUTE	MON A	8:00AM - 5:00PM	MEETING	RC	None	None	None	Monroe
	MICHIGAN NCA COMMISSION ON ACCREDITATION & SCHOOL IMPROVEMENT	BALL A-B G A-F O A-H RO A-F	8:00AM - 8:00PM	MEETING MEETING MEETING MEETING	RC	None	None	None	Grand Gallery Welsh Lobby
	SELECTIVE AGENCY ROAD SHOW	BALL C	4:00PM-11:59PM	SET UP	KR	None	None	None	None
	ECONOMIC CLUB OF GR LUNCHEON	BALL C-D	8:00AM-2:00PM	LUNCH	TJ				
WED. NOV 8	FROM ABRAHAM TO JESUS, THE TOUR	EH A	8AM - 6:00PM	TEAR DOWN	RC	None	None	None	None
	CRISIS PREVENTION INSTITUTE	MON A	8:00AM - 5:00PM	MEETING	RC	None	None	None	Monroe
	MICHIGAN NCA COMMISSION ON ACCREDITATION & SCHOOL IMPROVEMENT	BALL A-B G A-F O A-H RO A-F	8:00AM - 8:00PM	MEETING MEETING MEETING MEETING	RC	None	None	None	Grand Gallery Welsh Lobby
	SELECTIVE AGENCY ROAD SHOW	BALL C	8:00AM-7:00PM	MEETING	KR	None	None	None	Grand Gallery
	DOEREN MAYHEW	RO A	8:00AM-5:00PM	MEETING	KR	None	None	None	None
THURS. NOV 9	CRISIS PREVENTION INSTITUTE	MON A	8:00AM - 5:00PM	MEETING	RC	None	None	None	Monroe
	MERRELL FOOTWEAR SALES MEETING	BALL C-D O A-H	8:00am - 10:00pm	SET UP SET UP	MJ	None	None	None	None

NOVEMBER 2006

DATE	EVENT	ROOM	TIME	FUNCTION	EC	HOUSE STAFF	EMT'S	POLICE	SECURITY
		G A-F RO A-F BOARD		SET UP SET UP SET UP					
	CALVIN COLLEGE ANNUAL SCHOLARSHIP DINNER	BALL A-B	2:00PM - 11:00PM	DINNER	RC	None	None	None	Weish Lobby Grand Gallery
	GRSO- POPS II	DV	8A-1P 7:00-10:00PM	MOVE IN REHEARSAL	AK	0	0	0	1 SD 5:30P-10:30P
FRI. NOV 10	CRISIS PREVENTION INSTITUTE	MON A	8:00AM - 5:00PM	MEETING	RC	None	None	None	Monroe
	MERRELL FOOTWEAR SALES MEETING	O A-B G A-F BALL C-D BOARD RO A-F	7:00am - 7:00pm	MEETING MEETING DINNER MEETING	MJ	None	None	None	Grand Gallery Weish Lobby
	GRSO- POPS II	DV RECITAL HALL	8:00P-10P 10P-12A	PERFORMANCE RECEPTION	AK	12 USHERS 6 TIX 2 COAT CHECK 6:30P-10:30P	2 EMT 6:30P-10:30P	2 TRAFFIC 7P-10:30P	1 SD 6:30P-12:30A 1 LOBBY 6:30PM-11PM
SAT. NOV 11	MERRELL FOOTWEAR SALES MEETING	O A-H G A-F BOARD RO A-F	7:00am - 7:00pm	MEETING MEETING MEETING MEETING	MJ	None	None	None	Grand Gallery Weish Lobby
	HOURTIENNE WEDDING RECEPTION	BALL A	8:00am - 12:00am	SET-UP RECEPTION	RC	None	None	None	Grand Gallery Weish Lobby
	GRSO- POPS II	DV	8:00P-10P	PERFORMANCE	AK	12 USHERS 6 TIX 2 COAT CHECK 6:30P-10:30P	2 EMT 6:30P-10:30P	2 TRAFFIC 7P-10:30P	1 SD 1 LOBBY 6:30PM-11PM
SUN. NOV 12	MERRELL FOOTWEAR SALES MEETING	O A-H G A-F BOARD RO A-F	7:00am - 7:00pm	MEETING MEETING MEETING MEETING	MJ	None	None	None	Grand Gallery Weish Lobby
	SIGNATURE CHEF AUCTION-MARCH OF DIMES	BALL A-D	8:00am - 5:00pm	SET UP	MJ	None	None	None	Mi. Dock
	GRSO- POPS II	DV	3P-5P	PERFORMANCE	AK	12 USHERS 6 TIX 2 COAT CHECK 1:30P-5:30P	2 EMT 1:30P-5:30P	2 TRAFFIC 2P-5:30P	1 SD 1 LOBBY 1:30P-6P
MON. NOV 13	MERRELL FOOTWEAR SALES MEETING	O A-H G A-F BOARD RO A-F	7:00am - 7:00pm	MEETING MEETING MEETING EXHIBIT	MJ	None	None	None	Grand Gallery Weish Lobby Mi Dock
	SIGNATURE CHEF AUCTION-MARCH OF DIMES	BALL A-D	10:00am - 10:00pm	EXHIBIT	MJ	None	None	None	Grand Gallery Weish Lobby Lyon Dock Service elevator
	MICHIGAN MERIT EXAM	EH A	7:00AM-2:00PM	MEETING					
TUES. NOV 14	YWCA TRIBUTE!	BALL A-B	8AM - 2PM	LUNCH	RC	None	None	None	Weish Grand Gallery
	INFORUM WEST MICHIGAN	BALL A-B	3PM - 10:00PM	BANQUET	RC	None	None	None	Weish Grand Gallery
	GRSO- CLASSICAL IV	DV	8A-1P 3:30P-6P	MOVE IN REHEARSAL	AK	0	0	0	1 SD 2P-6:30P

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DATE	EVENT	ROOM	TIME	FUNCTION	EC	HOUSE STAFF	EMT'S	POLICE	SECURITY
WED. NOV 15	W. MI HISPANIC CHAMBER OF COMMERCE EXPO	BALL A-B		TRADE SHOW	KR				
	GRSO-CLASSICAL IV	DV	3:30P-6P 7:30P-10P	REHEARSAL REHEARSAL	AK	0	0	0	1 SD 2P-10:30P
THURS. NOV 16	W. MI HISPANIC CHAMBER OF COMMERCE EXPO	BALL A-B		TRADE SHOW	KR				
	SPECTRUM HEALTH CARDIOVASCULAR CONFERENCE	Secchia Lobby C-D BALL C BALL D	8:00AM – 11:00PM	EXHIBIT EXHIBIT DINNER	RC	None	None	None	Grand Gallery
	GRSO-CLASSICAL IV	DV	7:30PM	REHEARSAL					
	GRSO BOARD MEETING	RECITAL HAL	3:00PM-6:00PM	MEETING					
	WHITNEY – TEACH ME TO TRADE	MON A-D	8:00AM-7:00PM	MEETING	KR	None	None	None	Monroe
FRI. NOV 17	GRSO-CLASSICAL IV	DV RECITAL HALL DV RECITAL HALL	9A-5P 7PM-7:30PM 8PM-10PM 10:10P-10:40P	AUDITIONS 'PBEAT PERFORMANCE TALK BACK	AK	6 USHERS 6 TIX 2 COAT CHECK 6:30P-10:30P	2 EMT 6:30P-10:30P	2 TRAFFIC 7P-10:30P	1 SD 8A-11P 1 LOBBY 6:30PM-11PM
	WHITNEY – TEACH ME TO TRADE	MON A-D	8:00AM-7:00pm	MEETING	KR	None	None	None	Monroe
	CITY OF GRAND RAPIDS MANAGERS MEETING	GGO A	8:00AM-11:00AM	MEETING					
SAT. NOV 18									
	GRSO-CLASSICAL IV	DV RECITAL HALL DV RECITAL HALL DV	9A-5P 7PM-7:30PM 8PM-10PM 10:10P-10:40P 10P-12A	AUDITIONS 'PBEAT PERFORMANCE TALK BACK MOVE OUT	AK	6 USHERS 6 TIX 2 COAT CHECK 6:30P-10:30P	2 EMT 6:30P-10:30P	2 TRAFFIC 7P-10:30P	1 SD 8A-11P 1 LOBBY 6:30PM-11PM
SUN. NOV 19	WHITNEY – TEACH ME TO TRADE ALADDIN (CHILDREN'S SHOW)	MON A-D DV	8:00AM-7:00PM 12P-2P 3P-4P 4P-5P	MEETING MOVE IN PERFORMANCE MOVE OUT	KR AK	None 6 USHERS 4 TIX 1 COAT 1:30P-4:30P	None 2 EMT 1:30P-4:30P	None 2 TRAFFIC 2P-5P	Monroe 1 SD, 1FOH 1:30P-5:30P
MON. NOV 20									
	BTG-ANNIE	DV		SET UP					
TUES. NOV 21									
	BTG- ANNIE	DV		PERFORMANCE					
WED. NOV 22	MEL TROTTER MINISTRIES THANKSGIVING BANQUET	BALL A-D G D-F		SET UP MEETING					
	BTG- ANNIE	DV		PERFORMANCE					
THURS. NOV 23	OFFICE CLOSED-THANKSGIVING								
	MEL TROTTER MINISTRIES THANKSGIVING BANQUET	BALL A-D G D-F	8:00AM-5:00PM 8:00AM-5:00PM	DINNER MEETING					
	BTG- ANNIE	DV		PERFORMANCE					
FRI. NOV 24	OFFICE CLOSED-THANKSGIVING								
	BTG- ANNIE	DV		PERFORMANCE					

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DATE	EVENT	ROOM	TIME	FUNCTION	EC	HOUSE STAFF	EMT'S	POLICE	SECURITY
WED. NOV 1	FROM ABRAHAM TO JESUS, THE TOUR	EH A	9AM - 9PM	EXHIBIT	RC	None	2 EMTS	None	Grand Gallery
	BAXTER COMMUNITY CENTER CHARITY GALA	BALL C-D	12:00PM-11:59PM	DINNER	RC	None	None	None	Grand Gallery
	GRSO- CLASSICAL III	DV	8A-12P 3:30P-6P 7:30P-10P	MOVE IN REHEARSAL REHEARSAL	AK	0	0	0	1 SD 2P-10:30P
	REGAN MARKETING / SPECTRUM HEALTH	BALL A-B	8-AM - 6:00PM	MEETING	RC	None	None	None	Grand Gallery Welsh Lobby
THURS. NOV 2	FROM ABRAHAM TO JESUS, THE TOUR	EH A	9AM - 9PM	EXHIBIT	RC	None	2 EMTS	None	Grand Gallery
	2006 MALY'S SALON FORUM	BALL A-D EH C	8:00am - 5:00pm	SET UP SET UP	MJ	None	None	None	2 Mi. Dock
	NATIONAL HERITAGE ACADEMIES	EH B O A-H RO A-F G A-H BOARDROOM	8:00AM - 8:00PM	MEALS BREAKOUT ROOMS BREAKOUT ROOMS BREAKOUT ROOMS BREAKOUT ROOMS	RC	None	None	None	None
	GRSO- CLASSICAL III	DV	3:30P-6P 7:30P-10P	REHEARSAL OPEN REHEARSAL	AK	2 USHERS 6P-10P	0	0	1 SD 2P-10:30P
	AMERICAN CANCER SOCIETY	MON A-D	8:00am-9:00am 9:30am 11:00am 12:00pm 12:00pm-6:00pm	SETUP REGISTRATION MEETING LUNCH MEETING	KR	None	None	None	Monroe
FRI. NOV 3	FROM ABRAHAM TO JESUS, THE TOUR	EH A	9AM - 10PM	EXHIBIT	RC	None	2 EMTS	None	Grand Gallery
	2006 MALY'S SALON FORUM	BALL A-D EH C	8:00am - 5:00pm	SET UP SET UP	MJ	None	None	None	2 Mi. Dock
	NATIONAL HERITAGE ACADEMIES	EH B O A-H RO A-F G A-H BOARDROOM RECITAL HALL	8AM - 8PM	MEALS BREAKOUT ROOMS BREAKOUT ROOMS BREAKOUT ROOMS BREAKOUT ROOMS BREAKOUT ROOMS	RC	None	None	None	None
	MI PUBLIC HEALTH INSTITUTE	G A-C G D-F O A-D		GENERAL SESSION LUNCH BREAKOUT ROOMS	TJ				
	GRSO- CLASSICAL III	RECITAL HALL DV RECITAL HALL	7PM-7:30PM 8PM-10PM 10:10P-10:40P	UPBEAT PERFORMANCE TALK BACK	AK	6 USHERS 6 TIX 2 COAT CHECK 6:30P-10:30P	2 EMT 6:30P-10:30P	2 TRAFFIC 7P-10:30P	1 SD 1 LOBBY 6:30PM-11PM
SAT. NOV 4	FROM ABRAHAM TO JESUS, THE TOUR	EH A	9AM - 10PM	EXHIBIT	RC	None	2 EMTS	None	Grand Gallery
	2006 MALY'S SALON FORUM	BALL C-D BALL A-B EH B-C G A-F MON A	8:00am - 5:00pm 5:00pm - 12:00am 7:00AM-7:00PM	EXHIBIT GENERAL SESSION EXHIBIT BREAKOUT ROOM MEETING	MJ		None	None	Grand Gallery Welsh Lobby
	MI OSTEOPATHIC ASSN				KR	None	None	None	Monroe

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DATE	EVENT	ROOM	TIME	FUNCTION	EC	HOUSE STAFF	EMT'S	POLICE	SECURITY
		MON B-D	7:00AM-7:00PM	EXHIBIT					
	GRSO- CLASSICAL III	RECITAL HALL DV	7PM-7:30PM	UPBEAT PERFORMANCE	AK	6 USHERS 6 TIX	2 EMT 6:30P-10:30P	2 TRAFFIC 7P-10:30P	1 SD 1 LOBBY 6:30PM-11PM
		RECITAL HALL DV	8PM-10PM 10:10P-10:40P	TALK BACK MOVE OUT		2 COAT CHECK 6:30P-10:30P			
	REDKEN VIP	RO A	10PM-12AM	SET UP	MJ	None	None	None	None
SUN. NOV 5	FROM ABRAHAM TO JESUS, THE TOUR	EH A	3:00PM-6:00PM 8AM - 6:00PM	TEAR DOWN	RC	None	None	None	None
	2006 MALY'S SALON FORUM	G A-F EH B-C BALL A-B BALL C-D	7:00am - 12:00am	BREAKOUT ROOM EXHIBIT GENERAL SESSION EXHIBIT	MJ	None	None	None	Exhibit hall Grand Gallery Welsh
	CHICAGO (THE BAND)	DV	9A-1P 7P-9P 9P-12A	MOVE IN PERFORMANCE MOVE OUT	AK	12 USHERS 8 TIX 2 COAT CHECK 6:30P-10:30P	2 EMT 5:30P-9:30P	2 TRAFFIC 6P-9:30P	
	REDKEN VIP	RO A	8:30AM-5:30PM	MEETING	MJ	None	None	None	Welsh
MON. NOV 6	FROM ABRAHAM TO JESUS, THE TOUR	EH A	8AM - 6:00PM	TEAR DOWN	RC	None	None	None	None
	2006 MALY'S SALON FORUM	BALL C-D BALL A-B G A-F EH C	7:00am - 6:00pm	EXHIBIT GENERAL SESSION BREAKOUT ROOM EXHIBIT	MJ	None	None	None	Grand Gallery Welsh 2 Mi. Dock
	REDKEN VIP	RO A	8:00AM-5:00PM	MEETING	MJ	None	None	None	Welsh
TUES. NOV 7	FROM ABRAHAM TO JESUS, THE TOUR	EH A	8AM - 6:00PM	TEAR DOWN	RC	None	None	None	None
	CRISIS PREVENTION INSTITUTE	MON A	8:00AM - 5:00PM	MEETING	RC	None	None	None	Monroe
	MICHIGAN NCA COMMISSION ON ACCREDITATION & SCHOOL IMPROVEMENT	BALL A-B G A-F O A-H RO A-F	8:00AM - 8:00PM	MEETING MEETING MEETING MEETING	RC	None	None	None	Grand Gallery Welsh Lobby
	SELECTIVE AGENCY ROAD SHOW	BALL C	4:00PM-11:59PM	SET UP	KR	None	None	None	None
	ECONOMIC CLUB OF GR LUNCHEON	BALL C-D	8:00AM-2:00PM	LUNCH	TJ				
WED. NOV 8	FROM ABRAHAM TO JESUS, THE TOUR	EH A	8AM - 6:00PM	TEAR DOWN	RC	None	None	None	None
	CRISIS PREVENTION INSTITUTE	MON A	8:00AM - 5:00PM	MEETING	RC	None	None	None	Monroe
	MICHIGAN NCA COMMISSION ON ACCREDITATION & SCHOOL IMPROVEMENT	BALL A-B G A-F O A-H RO A-F	8:00AM - 8:00PM	MEETING MEETING MEETING MEETING	RC	None	None	None	Grand Gallery Welsh Lobby
	SELECTIVE AGENCY ROAD SHOW	BALL C	8:00AM-7:00PM	MEETING	KR	None	None	None	Grand Gallery
	DOEREN MAYHEW	RO A	8:00AM-5:00PM	MEETING	KR	None	None	None	None
THURS. NOV 9	CRISIS PREVENTION INSTITUTE	MON A	8:00AM - 5:00PM	MEETING	RC	None	None	None	Monroe
	MERRELL FOOTWEAR SALES MEETING	BALL C-D O A-H	8:00am - 10:00pm	SET UP SET UP	MJ	None	None	None	None

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DATE	EVENT	ROOM	TIME	FUNCTION	EC	HOUSE STAFF	EMT'S	POLICE	SECURITY
		G A-F RO A-F BOARD		SET UP SET UP SET UP					
	CALVIN COLLEGE ANNUAL SCHOLARSHIP DINNER	BALL A-B	2:00PM - 11:00PM	DINNER	RC	None	None	None	Welsh Lobby Grand Gallery
	GRSO- POPS II	DV	8A-1P 7:00-10:00PM	MOVE IN REHEARSAL	AK	0	0	0	1 SD 5:30P-10:30P
FRI. NOV 10	CRISIS PREVENTION INSTITUTE	MON A	8:00AM - 5:00PM	MEETING	RC	None	None	None	Monroe
	MERRELL FOOTWEAR SALES MEETING	O A-B G A-F BALL C-D BOARD RO A-F	7:00am - 7:00pm	MEETING MEETING DINNER MEETING	MJ	None	None	None	Grand Gallery Welsh Lobby
	GRSO- POPS II	DV RECITAL HALL	8:00P-10P 10P-12A	PERFORMANCE RECEPTION	AK	12 USHERS 6 TD 2 COAT CHECK 6:30P-10:30P	2 EMT 6:30P-10:30P	2 TRAFFIC 7P-10:30P	1 SD 6:30P-12:30A 1 LOBBY 6:30PM-11PM
SAT. NOV 11	MERRELL FOOTWEAR SALES MEETING	O A-H G A-F BOARD RO A-F	7:00am - 7:00pm	MEETING MEETING MEETING MEETING	MJ	None	None	None	Grand Gallery Welsh Lobby
	HOURTIENNE WEDDING RECEPTION	BALL A	8:00am - 12:00am	SET-UP RECEPTION	RC	None	None	None	Grand Gallery Welsh Lobby
	GRSO- POPS II	DV	8:00P-10P	PERFORMANCE	AK	12 USHERS 6 TD 2 COAT CHECK 6:30P-10:30P	2 EMT 6:30P-10:30P	2 TRAFFIC 7P-10:30P	1 SD 1 LOBBY 6:30PM-11PM
SUN. NOV 12	MERRELL FOOTWEAR SALES MEETING	O A-H G A-F BOARD RO A-F	7:00am - 7:00pm	MEETING MEETING MEETING MEETING	MJ	None	None	None	Grand Gallery Welsh Lobby
	SIGNATURE CHEF AUCTION-MARCH OF DIMES	BALL A-D	8:00am - 5:00pm	SET UP	MJ	None	None	None	Mi. Dock
	GRSO- POPS II	DV	3P-5P	PERFORMANCE	AK	12 USHERS 6 TD 2 COAT CHECK 1:30P-5:30P	2 EMT 1:30P-5:30P	2 TRAFFIC 2P-5:30P	1 SD 1 LOBBY 1:30P-6P
MON. NOV 13	MERRELL FOOTWEAR SALES MEETING	O A-H G A-F BOARD RO A-F	7:00am - 7:00pm	MEETING MEETING MEETING MEETING	MJ	None	None	None	Grand Gallery Welsh Lobby Mi Dock
	SIGNATURE CHEF AUCTION-MARCH OF DIMES	BALL A-D	10:00am - 10:00pm	EXHIBIT	MJ	None	None	None	Grand Gallery Welsh Lobby Lyon Dock Service elevator
	MICHIGAN MERIT EXAM	EH A	7:00AM-2:00PM	MEETING					
TUES. NOV 14	YWCA TRIBUTE!	BALL A-B	8AM - 2PM	LUNCH	RC	None	None	None	Welsh Grand Gallery
	INFORUM WEST MICHIGAN	BALL A-B	3PM - 10:00PM	BANQUET	RC	None	None	None	Welsh Grand Gallery
	GRSO- CLASSICAL IV	DV	8A-1P 3:30P-6P	MOVE IN REHEARSAL	AK	0	0	0	1 SD 2P-6:30P

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DATE	EVENT	ROOM	TIME	FUNCTION	EC	HOUSE STAFF	EMT'S	POLICE	SECURITY
WED. NOV 15	W. MI HISPANIC CHAMBER OF COMMERCE EXPO	BALL A-B		TRADE SHOW	KR				
	GRSO-CLASSICAL IV	DV	3:30P-6P 7:30P-10P	REHEARSAL REHEARSAL	AK	0	0	0	1 SD 2P-10:30P
THURS. NOV 16	W. MI HISPANIC CHAMBER OF COMMERCE EXPO	BALL A-B		TRADE SHOW	KR				
	SPECTRUM HEALTH CARDIOVASCULAR CONFERENCE	Secchia Lobby C-D BALL C BALL D	8:00AM - 11:00PM	EXHIBIT EXHIBIT DINNER	RC	None	None	None	Grand Gallery
	GRSO-CLASSICAL IV	DV	7:30PM	REHEARSAL					
	GRSO BOARD MEETING	RECITAL HAL	3:00PM-6:00PM	MEETING					
	WHITNEY - TEACH ME TO TRADE	MON A-D	8:00AM-7:00PM	MEETING	KR	None	None	None	Monroe
FRI. NOV 17	GRSO-CLASSICAL IV	DV RECITAL HALL DV RECITAL HALL	9A-5P 7PM-7:30PM 8PM-10PM 10:10P-10:40P	AUDITIONS PBEAT PERFORMANCE TALK BACK	AK	6 USHERS 6 TIX 2 COAT CHECK 6:30P-10:30P	2 EMT 6:30P-10:30P	2 TRAFFIC 7P-10:30P	1 SD 8A-11P 1 LOBBY 6:30PM-11PM
	WHITNEY - TEACH ME TO TRADE	MON A-D	8:00AM-7:00pm	MEETING	KR	None	None	None	Monroe
	CITY OF GRAND RAPIDS MANAGERS MEETING	GGO A	8:00AM-11:00AM	MEETING					
SAT. NOV 18									
	GRSO-CLASSICAL IV	DV RECITAL HALL DV RECITAL HALL DV	9A-5P 7PM-7:30PM 8PM-10PM 10:10P-10:40P 10P-12A	AUDITIONS PBEAT PERFORMANCE TALK BACK MOVE OUT	AK	6 USHERS 6 TIX 2 COAT CHECK 6:30P-10:30P	2 EMT 6:30P-10:30P	2 TRAFFIC 7P-10:30P	1 SD 8A-11P 1 LOBBY 6:30PM-11PM
SUN. NOV 19	WHITNEY - TEACH ME TO TRADE ALADDIN (CHILDREN'S SHOW)	MON A-D DV	8:00AM-7:00PM 12P-2P 3P-4P 4P-5P	MEETING MOVE IN PERFORMANCE MOVE OUT	KR AK	None 6 USHERS 4 TIX 1 COAT 1:30P-4:30P	None 2 EMT 1:30P-4:30P	None 2 TRAFFIC 2P-5P	Monroe 1 SD, 1FOH 1:30P-5:30P
MON. NOV 20									
	BTG-ANNIE	DV		SET UP					
TUES. NOV 21									
	BTG- ANNIE	DV		PERFORMANCE					
WED. NOV 22	MEL TROTTER MINISTRIES THANKSGIVING BANQUET	BALL A-D G D-F		SET UP MEETING					
	BTG- ANNIE	DV		PERFORMANCE					
THURS. NOV 23	OFFICE CLOSED-THANKSGIVING								
	MEL TROTTER MINISTRIES THANKSGIVING BANQUET	BALL A-D G D-F	8:00AM-5:00PM 8:00AM-5:00PM	DINNER MEETING					
	BTG- ANNIE	DV		PERFORMANCE					
FRI. NOV 24	OFFICE CLOSED-THANKSGIVING								
	BTG- ANNIE	DV		PERFORMANCE					

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