

Food Vendors

Gross Revenue Share

Food vendors do not pay a rental fee for their space. Instead, food vendors pay a percent of their gross revenue to the fair. A \$1,000 deposit is required to secure the space for each concession but is credited to the account if gross revenue exceeds \$1,000.

Utility: There is an additional charge for utilities and hook up/disconnect.

Commercial Vendors

Exhibit Building – \$7/sq ft

Example

Size	Rent	Insurance	Total
10 ft. x 10 ft. (\$7/sq ft.)	\$700	\$100	\$800

Outdoor Vendors – \$7/sq ft + \$2/sq ft tent

Example

Size	Rent	Tent	Insurance	Total
10 ft. x 10 ft. (\$7/sq ft.)	\$700	\$200	\$100	\$1,000

To ensure safety, tents for outdoor exhibitors are required to be rented through the East Texas State Fair. Tents will be fully installed in your space prior to your move in date.

Non-Profit Organizations: Non-Profit Organizations will receive a 20% discount to the rental rate excluding \$2/sq. ft. outdoor tent pricing.

Insurance: Liability insurance is required by all vendors (\$1 million minimum coverage). If you already have insurance, please provide a COI (Certificate of Insurance) with The Park of East Texas and Craig Barker 2014 GST QSST Trust listed as additional insured. If you do not have liability insurance, the \$100 fee will provide insurance coverage for the duration of the event.