



August 11, 2023

TO: Board of Directors  
FROM: Christina Estrada, Interim CEO  
SUBJECT: Board of Directors Meeting

The August Board of Directors Meeting has been scheduled for **August 22, 2023 @ 12 Noon.**

The following documents are enclosed:

1. August 22, 2023, Board Agenda
2. Regular Board Meeting Minutes of 6/27/2023
3. Check Register, Statement of Operations and Balance Sheets for June/July
4. CDFA letter regarding Bagley Keen Exemption

If you have any questions, feel free to call the Office.

1121 S. Chance Avenue, Fresno, California, 93702-3707  
559 650-3247 • FAX 559 650-3226 • [www.FresnoFair.com](http://www.FresnoFair.com)



MERRILL AWARD WINNER





**21st DISTRICT AGRICULTURAL ASSOCIATION  
BIG FRESNO FAIR**

1121 S. Chance Avenue, Fresno CA 93702 (559) 650-3247  
Email: [info@fresnofair.com](mailto:info@fresnofair.com) Website: [www.fresnofair.com](http://www.fresnofair.com)

**BOARD MEETING NOTICE**

The Board of Directors of the 21st District Agricultural Association will be holding a regular monthly Fair Board meeting on

**TUESDAY, AUGUST 22, 2023, at 12 Noon**

The Big Fresno Fair – Fresno County Historical Museum, 2<sup>nd</sup> Floor.

**MISSION STATEMENT**

“TO PROVIDE QUALITY EXPERIENCES FOR THE COMMUNITY”  
-CELEBRATE, EDUCATE AND HAVE FUN-

**NOTE**

Please be informed that any member of the public has a right and is invited to participate during this public meeting and may address the Board either during the “Public Comments” portion and/or during the discussion of any particular item listed on the agenda.

Items listed on this agenda may be considered in any order at the discretion of the Chair. All items so listed may be considered for action. Any item not listed on the agenda will not be discussed or considered by the Board.

**AMERICANS WITH DISABILITIES ACT**

Pursuant to the American with Disabilities Act, individuals who, because of a disability, need special assistance to attend or participate in any 21st District Agricultural Association Board meeting may request assistance at the Fair Office, 1121 S. Chance Ave., or by calling 559-650-3247, during normal business hours of 9:00 a.m. to 4:00 p.m. Monday through Thursday. Requests should be made one (1) week in advance whenever possible.

<sup>1</sup> Persons with disabilities who may require accommodation to attend the meeting are requested to contact the Fair office at (559) 650-3247.

<sup>2</sup> Questions regarding agenda items should be directed to the Fair office at (559) 650-3247.

<sup>3</sup> Public notices required by Government Code – Section 11125(a) is available for viewing at [www.fresnofair.com](http://www.fresnofair.com)

The agenda for the regular meeting will consist of the following matters:

**AGENDA**

1. **CALL TO ORDER:**

2. **PLEDGE OF ALLEGIANCE:**

3. **INTRODUCTION OF STAFF AND GUESTS:**

4. **ROLL CALL OF DIRECTORS AND DECLARATION OF QUORUM:**

Terry Gonsalves, President; Gary Chahil Vice President; Frank Flores, Secretary/Treasurer; Linda Mae Balakian Hunsucker, Jerry Pacheco, Annalisa Perea, Chuck Riojas and Larry Salinas.

5. **PUBLIC COMMENT:**

Public comment is a right granted to the public. It is reserved for items that are not listed on the agenda, but under this Board's jurisdiction. Please be informed that public participation under public comment will be limited to five (5) minutes per speaker and in accordance with state law, the Board will not comment or otherwise consider such public comment item for business until and unless such item has been properly listed on the agenda at a future meeting.

6. **CLOSED SESSION:** Pursuant to Government Code (GC) section 11126, the Board is authorized to meet in Closed Session for the purpose of considering matters involving:

- a. Personnel Matters: - Govt. Code 11126(a)
- b. Pending Litigation: - Govt. code 11126(e)(2)

7. **REPORT OUT ON ACTION TAKEN DURING CLOSED SESSION:**

- a. Disclosure of any action taken place during the Closed Session Meeting

8. **MINUTES:** (*Action by the Board*)

- a. Approve Board Minutes:

- 1. Regular Board Meeting 6/27/2023

9. **ACKNOWLEDGE CONSENT AGENDA:** (colored pages) Item #20 thru Item 202

10. **PROGRAM REPORT:** (*Informational*)

- a. None

11. **STAFF REPORT:** (*Informational*)

- a. Report on Satellite Racing
- b. Report on Live Racing/Horse Racing License

- c. Report on Entertainment/Ticket Sales
- d. Report on Special Events
- e. Report on Fairground Improvements
- f. Report on Committee Meeting
- g. Report on Interim Events/Armory Building

12. **COMMITTEE REPORTS:** *(Action by the Board)*

a. Finance Committee

- Acknowledge June 30, 2023, Check Register in the amount of \$458,391.72 and July 31, 2023, Check Register in the amount of \$217,044.84.
- Acknowledge Statement of Operations dated June 30, 2023, and July 31, 2023.
- Acknowledge Balance Sheet dated June 30, 2023, and July 31, 2023.

13. **OLD BUSINESS:** *(Informational/Action by the Board)*

None

14. **NEW BUSINESS:** *(Action by the Board)*

- a. Approve renewal option for Expo Marketing & Services to provide Canopy Tents and Large Tent Structures for 2023 in the amount of \$33,300.00.
- b. Approve extension of contract for JM Video Productions, Inc. for 2023 in the amount of \$75,000.00.
- c. Approve extension of contract for L. B. Lights West for 2023 in the amount of \$60,000.00.
- d. Approve renewal option for Venue Smart, LLC to provide janitorial services for 2023 in the amount of \$243,166.19 + an increase of \$4,227.76 due to minimum wage increase in California.
- e. Select Director of the Day

15. **CORRESPONDENCE:** *(Informational)*

- a. Bagley Keene Exemption Sunset Date June 30, 2023 – D2023-01

16. **MANAGER'S UPDATE:** *(Informational)*

17. **BOARD RECOMMENDATION FOR FUTURE AGENDA ITEMS:**

18. **FOR YOUR INFORMATION:**

Next Board Meeting – September 26, 2023, 12 Noon

19. **ADJOURNMENT:**

Item #20 thru Item #37 **ACKNOWLEDGE THE FOLLOWING SERVICE  
AGREEMENTS FOR 2023 FAIR: EXPENSE AGREEMENTS**

Item #	20	23-056	10/04/23 to 10/15/23	Donna Harris Agrees to monitor, count, and balance seller cash drops during the 2023 Big Fresno Fair.	\$2,500.00
Item #	21	23-057	10/04/23 to 10/15/23	Felicia Antonio Agrees to work in the money room during the 2023 Big Fresno Fair.	\$2,500.00
Item #	22	23-058	10/04/23 to 10/15/23	Christine Munson Agrees to monitor, count, and balance seller cash drops with any other duties during the 2023 Big Fresno Fair.	\$2,500.00
Item #	23	23-059	10/04/23 to 10/15/23	Chou Vang Agrees to monitor, count, and balance seller cash drops during the 2023 Big Fresno Fair.	\$3,600.00
Item #	24	23-060	09/28/23 to 10/15/23	Gumaro Z Mena Agrees to be the official Outrider for Horse Racing during the 2023 Big Fresno Fair.	\$2,040.00
Item #	25	23-061	10/06/23 to 10/15/23	Tim McFarland Agrees to provide services as Bugler for Horse Racing during the 2023 Big Fresno Fair.	\$1,800.00
Item #	26	23-062	10/04/23 to 10/15/23	Jackie Payton Agrees to provide services as the Horseshoe ID Inspector for Horse Racing during the 2023 Big Fresno Fair.	\$2,100.00

Item #	27	23-063	10/04/23 to 10/15/23	Breana Siliznoff Agrees to provide track physician services/evaluation during the 2023 Big Fresno Fair Horse Race Meet.	\$4,595.00
Item #	28	23-064	09/25/23 to 10/15/23	Frank Ramirez Agrees to act as Commercial Building Manager during the 2023 Big Fresno Fair.	\$5,000.00
Item #	29	23-065	10/01/23 to 10/17/23	Stephanie Murphy Agrees to provide Veterinarian Services for the Livestock and Fur & Feathers during the 2023 Big Fresno Fair.	\$8,000.00
Item #	30	23-066	10/01/23 to 10/15/23	Samantha Downing Agrees to act as the Official Poultry Health Inspector during the 2023 Big Fresno Fair.	Paid per day based on number of birds inspected
Item #	31	23-067	10/01/23 to 10/15/23	Terri Wright Agrees to act as the Official Poultry Health Inspector during the 2023 Big Fresno Fair.	Paid per day based on number of birds are inspected
Item #	32	23-068	09/25/23 to 10/15/23	Stephanie Vasquez Agrees to act as the Assistant to the Commerical Building Manager during the 2023 Big Fresno Fair.	\$3,400.00
Item #	33	23-069	06/01/23 to 11/01/23	Uriel Rangel Agrees to assume the responsibilities of the Superintendent for Gem & Mineral during the 2023 Big Fresno Fair.	\$2,000.00

Item #	34	23-070	07/31/23 to 09/29/23	Mantra House Agrees to provide production of the Fair's TV and on-grounds video needs for the Paul Paul Theater and Horse Racing Jumbotrons during the 2023 Big Fresno Fair.	\$7,000.00
Item #	35	23-071	07/31/23 to 09/29/23	Cobalt Creative Recording Services Agrees to provide Audio Production for radio, TV and digital, plus special projects during the 2023 Big Fresno Fair.	\$12,000.00
Item #	36	23-072	08/01/23 to 12/31/23	Best Western Agrees to provide rooms as needed during the 2023 Big Fresno Fair.	\$105.00 per night plus hotel taxes
Item #	37	23-073	09/01/23 to 10/21/23	Cipponeri Golf Cart Rentals Agrees to provide golf cart rentals during the 2023 Big Fresno Fair.	\$48,192.40

Item #38 thru Item #59 **ACKNOWLEDGE THE FOLLOWING SPONSORSHIP AGREEMENTS FOR 2023 FAIR: REVENUE AGREEMENTS**

Item #	38	23-700-S	10/04/23 to 10/15/23	Newmark Pearson Commercial Agrees to be a sponsor of Live Horse Racing during the 2023 Big Fresno Fair.	\$650.00
Item #	39	23-701-S	10/04/23 to 10/15/23	Vista Consulting Agrees to be a sponsor of Live Horse Racing during the 2023 Big Fresno Fair.	\$650.00
Item #	40	23-702-S	10/04/23 to 10/15/23	Kuphaldt Real Estate Agrees to be a sponsor of Live Horse Racing during the 2023 Big Fresno Fair.	\$650.00

Item #	41	23-800-S	10/09/23 to 10/09/23	Orchard Post Acute Nancy Vasquez Agrees to be a sponsor on Senior's Day during the 2023 Big Fresno Fair.	\$800.00
Item #	42	23-801-S	10/09/23 to 10/09/23	Central Valley Medical Providers Agrees to be a sponsor on Senior's Day during the 2023 Big Fresno Fair.	\$800.00
Item #	43	23-802-S	10/09/23 to 10/09/23	Catholic Charities Diocese of Fresno Agrees to be a sponsor on Senior's Day during the 2023 Big Fresno Fair.	\$500.00
Item #	44	23-803-S	10/09/23 to 10/09/23	Sante Physicans Agrees to be a sponsor on Senior's Day during the 2023 Big Fresno Fair.	\$800.00
Item #	45	23-804-S	10/09/23 to 10/09/23	Valley Health Team, Inc. Agrees to be a sponsor on Senior's Day during the 2023 Big Fresno Fair.	\$500.00
Item #	46	23-805-S	10/09/23 to 10/09/23	Pacific Senior Living, Fresno Agrees to be a sponsor on Senior's Day during the 2023 Big Fresno Fair.	\$800.00
Item #	47	23-806-S	10/09/23 to 10/09/23	Everlight Care Agrees to be a sponsor on Senior's Day during the 2023 Big Fresno Fair.	\$800.00
Item #	48	23-807-S	10/09/23 to 10/09/23	Alignment Health Plan Brett Thomason Agrees to be a sponsor on Senior's Day during the 2023 Big Fresno Fair.	\$1,500.00
Item #	49	23-808-S	10/09/23 to 10/09/23	Dignity Memorial Agrees to be a sponsor on Senior's Day during the 2023 Big Fresno Fair.	\$800.00



Item #	50	23-809-S	10/09/23 to 10/09/23	Fresno Madera Agency On Aging Agrees to be a sponsor on Senior's Day during the 2023 Big Fresno Fair.	\$800.00
Item #	51	23-810-S	10/09/23 to 10/09/23	HearingLife Rachelle Goodness Agrees to be a sponsor on Senior's Day during the 2023 Big Fresno Fair.	\$800.00
Item #	52	23-811-S	10/09/23 to 10/09/23	Community Regional Medical Center Kristine Aubry Agrees to be a sponsor on Senior's Day during the 2023 Big Fresno Fair.	\$4,000.00
Item #	53	23-812-S	10/09/23 to 10/09/23	Summerfield of Fresno Krystal Rodriguez Agrees to be a sponsor on Senior's Day during the 2023 Big Fresno Fair.	\$800.00
Item #	54	23-922-S	10/04/23 to 10/15/23	Precision Civil Engineering Inc. Agrees to be a sponsor of Live Horse Racing during the 2023 Big Fresno Fair.	\$7,500.00
Item #	55	23-923-S	10/04/23 to 10/15/23	Elbow Room Agrees to be a sponsor of Live Horse Racing during the 2023 Big Fresno Fair.	\$4,000.00
Item #	56	23-925-S	10/04/23 to 10/15/23	Affinity Truck Center Agrees to be a sponsor of Live Horse Racing on October 7, 2023.	\$6,500.00
Item #	57	23-931-S	10/04/23 to 10/15/23	Kaiser Permanente Agrees to be a sponsor of Live Horse Racing during the 2023 Big Fresno Fair.	\$6,500.00

Item #	58	23-932-S	10/04/23 to 10/15/23	Fresno Teachers Assn Agrees to be presenting sponsor of the Fine Arts & Photography Building during the 2023 Big Fresno Fair.	\$23,500.00
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Item #	59	23-933-S	10/04/23 to 12/31/24	Producers Dairy Agrees to be the official sponsor of the Dairyville Exhibit during the 2023 Big Fresno Fair.	\$3,750.00
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Item #60 thru Item #78 **ACKNOWLEDGE THE FOLLOWING RENTAL AGREEMENTS FOR 2023 FAIR: REVENUE AGREEMENTS**

Item #	60	6/10/23 to 6/11/23	Blue Shell Gaming c/o Rick Gonzalez	Cen Cal Standoff  Industrial Commerce Ag Building	\$6,770.00
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Item #	61	6/10/23	City Of Fresno c/o Jacqueline Ruboi	Celebration  Junior Exhibits	\$3,226.00
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Item #	62	7/7/23	Truckin Lifestyle c/o Enrique Loza	Car Show  Carnival Lot Pavillion	\$4,597.00
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Item #	63	8/5/23	Victor Torres	Catholic Family Retreat  Industrial Commerce	\$3,144.00
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Item #	64	11/25/23	Jimmy Delatorre	Wedding  Gem and Mineral	\$515.00
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Item #	65	12/1/23	Fresno Convetion & Visitors Bureau c/o Andrew Smith	American Cornhole Championship  Industrial Commerce	\$6,186.00
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Item # #1	66	7/8/23	Ruben Gomez	Quinceanera  Industrial Education	\$925.00
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Agenda  
Regular Board Meeting 8/22/23

Item #	67	11/11/23	Maria Zepeda	Quinceanera Junior Exhibits	\$2,396.00
Item #	68	8/12/23	Albert Sanchez	50 <sup>th</sup> Birthday Party Turf Club	\$2,296.00
Item #	69	9/9/23	Steve Lozano	Baby Shower Table Mountain Rancheria Park	\$330.00
Item #	70	7/29/23	Fresno County 4-H c/o Karmjot Randwha	Sheep & Goat Show Livestock Arena	\$100.00
Item #	71	7/7/23	Vicky Xiong-Lor	Blessing Ceremony Ag Building	\$4,597.00
Item #	72	7/27/23 to 7/31/23	Cirque Show & Entertainment, LLC c/o Manuel Rebecchi	Circus Maple/Butler Lot	\$4,580.00
Item #	73	7/22/23	Pete Vang	Birthday Party Industrial Education Building	\$1,900.00
Item #	74	12/9/23	Tracy Nguyen	Bird Expo Gem & Mineral	\$1,765.00
Item #	75	8/19/23	Andrew Young	Fundraiser Dinner Industrial Education	\$2,878.50
Item #	76	8/13/23	Republic Services c/o Tammie Cain	Truck Rodeo Carnival Lot	\$3,525.00
Item #	77	8/5/23	Elizabeth Ruiz	1 <sup>st</sup> Birthday Party Table Mountain Rancheria Park	\$1,245.00

Item #	78	8/17/23	PG&E c/o Mayra Vargas	Safety Summit Carnival Lot	\$3,507.00
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Item #79 thru Item #89 **ACKNOWLEDGE THE FOLLOWING RENTAL AGREEMENT FOR 2024: REVENUE AGREEMENTS**

Item #	79	2/24/24 to 2/25/24	Central Valley Tattoo c/o Chris Earl	Tattoo Expo Commerce	\$9,788.00
Item #	80	4/27/24	Guillermina Chavarin	Quinceanera Junior Exhibits	\$2,978.00
Item #	81	7/27/24	Elena Provencio	Sweet 16 Party Industrial Education Building	\$2,646.00
Item #	82	2/16/24 to 2/18/24	Sun Maid Kennel Club c/o Tim Sullivan	Dog Show Ag Building	\$28,534.00
Item #	83	2/24/24	Greater Calif. Soc. of Poultry Fanciers c/o Alan Gallegos	Poultry Show Gem & Mineral	\$3,456.00
Item #	84	4/25/24 to 4/28/24	Corina Mendoza	Youth Development Center Ag Building	\$11,700.00
Item #	85	1/20/24	Veronica Orozco	Quinceanera Industrial Education	\$2,820.00
Item #	86	6/2/24	Marla Ens	Graduation Party Table Mountain Rancheria Park	\$1,401.50
Item #	87	3/9/24 to 3/10/24	CA State R&CBA Jennifer Milburn	Rabbit Show Junior Exhibits	\$5,226.00

Agenda

Regular Board Meeting 8/22/23

Page 12 of 21

Item #	88	7/20/24	Girls Scouts of Central California c/o Nicole Lowrie	Girl Scouts Craft Fair Junior Exhibits	\$2,410.50
Item#	89	2/24/24	Girl Scouts of Central California c/o Bobbi Camacho	World Thinking Day Junior Exhibits	\$2,410.50

Item #90 thru Item #131 **ACKNOWLEDGE THE FOLLOWING CONCESSION/  
COMMERCIAL AGREEMENTS FOR 2023:  
REVENUE AGREEMENTS**

Item #	90	2086	10/4/2023 to 10/15/2023	Amazon Wonders Sale of wax hand art.	\$1,915.00
Item #	91	2087	10/4/2023 to 10/15/2023	Amazon Wonders Sale of taking pictures with birds and reptiles.	\$3,625.00
Item #	92	2089	10/4/2023 to 10/15/2023	Amazon Wonders Sale of entry into educational monkey exhibit.	\$4,550.00
Item #	93	2090	10/4/2023 to 10/15/2023	Amazon Wonders Sale of entry into Educational Giant Snake Trailer.	\$3,900.00
Item #	94	2091	10/4/2023 to 10/15/2023	Amazon Wonders Sale of admission to Feeding the Birds.	\$3,245.00
Item #	95	2099	10/4/2023 to 10/15/2023	Energy House Sale of portable spas.	\$12,584.00
Item #	96	2100	10/4/2023 to 10/15/2023	Fresno Psychic Sale of fortunes and palm readings.	\$2,315.00
Item #	97	2101	10/4/2023 to 10/15/2023	One Love King Sale of African clothing, bags, bucket hats, sunglasses.	\$1,695.00
Item #	98	2102	10/4/2023 to 10/15/2023	Fresno County Democratic Party Display of Voter Registration.	\$2,402.00

Agenda  
Regular Board Meeting 8/22/23

Item #	99	2103	10/4/2023 to 10/15/2023	M & D Honey Sale of honey products.	\$2,618.00
Item #	100	2104	10/4/2023 to 10/15/2023	JB Accessories Sale of clothing and accessories.	\$7,375.00
Item #	101	2105	10/4/2023 to 10/15/2023	Luis Betancourt Sales of craft jewelry, glass and leather.	\$1,950.00
Item #	102	2106	10/4/2023 to 10/15/2023	Club Nirvana Inc Promote CBD oil, ointments and creams, edibles, and vape cartridges.	\$3,100.00
Item #	103	2107	10/4/2023 to 10/15/2023	Itoyz Sale of activated masks, light up ears & mouth pieces, toys, LED helium balloons.	\$1,974.00
Item #	104	2108	10/4/2023 to 10/15/2023	Moises Cuevas Sale of Mexican candy.	\$4,085.00
Item #	105	2109	10/4/2023 to 10/15/2023	World of Gifts Sale of light up masks, glasses, and hats.	\$1,950.00
Item #	106	2110	10/4/2023 to 10/15/2023	African Art Trading Sale of hats, sunglasses, hand-dyed clothing, leather animals and jewelry.	\$7,725.00
Item #	107	2119	10/4/2023 to 10/15/2023	Aida's Sterling Silver Sale of Sterling Silver Jewelry.	\$1,674.00
Item #	108	2120	10/4/2023 to 10/15/2023	Dicansan Company Sale of custom made jewelry by the inch.	\$2,725.00
Item #	109	2121	10/4/2023 to 10/15/2023	Belmont Memorial Park Display of information cremation and cemetery services.	\$1,990.00

Item #	110	2122	10/4/2023 to 10/15/2023	Quality Home Services Sale of water treatment, solar power, and generator services.	\$4,280.00
Item #	111	2123	10/4/2023 to 10/15/2023	Light It Up Sale of light up masks and T-shirts.	\$1,670.00
Item #	112	2124	10/4/2023 to 10/15/2023	MC Silver Jewelry Sale of fine silver jewelry, European necklaces & rings.	\$2,150.00
Item #	113	2125	10/4/2023 to 10/15/2023	Graffic Traffic Sale of cartoon caricature faces and body.	\$1,650.00
Item #	114	2126	10/4/2023 to 10/15/2023	Graffic Traffic Sale of cartoon caricature faces and body.	\$4,505.00
Item #	115	2127	10/4/2023 to 10/15/2023	Petite Jewel Box Sale of thermoses, insulated cups & bags.	\$4,085.00
Item #	116	2128	10/4/2023 to 10/15/2023	Katerina Emily Morales Sale of natural remedies, soap, lotions.	\$1,650.00
Item #	117	2129	10/4/2023 to 10/15/2023	Tibet Creations Sale of traditional Batik dresses, tie dye clothing, and stone.	\$3,800.00
Item #	118	2130	10/4/2023 to 10/15/2023	Country Builders Display of windows, insulation, AC and solar.	\$1,650.00
Item #	119	2131	10/4/2023 to 10/15/2023	Fat Straw Cafe Sale of cotton candy flowers.	\$1,750.00
Item #	120	2132	10/4/2023 to 10/15/2023	Raja Fashion USA Sale of wallets, fanny packs, backpacks, leather goods.	\$1,650.00
Item #	121	2133	10/4/2023 to 10/15/2023	B&D Services/Rainbow Vacuums Display of vacuums.	\$2,282.00

Item #	122	2134	10/4/2023 to 10/15/2023	G H Wholesale Sale of sports memorabilia.	\$3,845.00
Item #	123	2135	10/4/2023 to 10/15/2023	The Range Pistol Club Police Science Institute Display of information on membership opportunities.	\$4,064.00
Item #	124	2136	10/4/2023 to 10/15/2023	Instant Shine Cleaners Sale of instant cleaning materials.	\$3,965.00
Item #	125	2137	10/4/2023 to 10/15/2023	Instant Shine Cleaners Sale of instant cleaning materials.	\$3,800.00
Item #	126	2139	10/4/2023 to 10/15/2023	Sugar & Spiked Beautique Sale of art inspired purses.	\$3,300.00
Item #	127	2142	10/4/2023 to 10/15/2023	Scentsy Flameless Fire Sale of Scentsy waxes, warmers, diffusers and oils.	\$1,915.00
Item #	128	2143	10/4/2023 to 10/15/2023	4Cru Sale of Bluetooth & Speaker Tumblers.	\$1,690.00
Item #	129	2144	10/4/2023 to 10/15/2023	Team Golding LLC dba Shoe MGK Sales of shoe cleaning products.	\$2,175.00
Item #	130	2145	10/4/2023 to 10/15/2023	Hisen LLC Massage services.	\$2,340.00
Item #	131	2146	10/4/2023 to 10/15/2023	Valley Fig Growers 2 oz samples of Orchard Choice California figs.	\$1,675.00



Item #132 thru Item #172 **ACKNOWLEDGE THE FOLLOWING LIVIN' LOCAL AGREEMENTS FOR 2023: REVENUE AGREEMENTS**

Item #	132	10/4/23 to 10/15/23	3rd Times A Charm Casey Hansen	Sale of rustic repurposed items, vintage, antiques.	\$600+ 10%
Item #	133	10/4/23 to 10/15/23	A Spice Above- California Michelle French	Sale of puffed perfection (a flavored puff corn), with eight different flavors.	\$600+ 10%
Item #	134	10/4/23 to 10/15/23	Analisa Lane Farms Analisa Lane	Sale of charcuterie boards, pistachios, succulents, pumpkin gift basket.	\$600+ 10%
Item #	135	10/4/23 to 10/15/23	Bokin Creations Lisa Matthews	Sale of egg cartons, tissue jars, tea towels, wine glasses, shot glasses, yardzee game, drunk uno game, drunk phase 10, potholders, onesies.	\$600+ 10%
Item #	136	10/4/23 to 10/15/23	Cathy's House of Bread Cathy Castillo Fairweather	Sale of alfajores, banana bread, quesadilla bread, pumpkin bread, corn bread.	\$600+ 10%
Item #	137	10/4/23 to 10/15/23	Cooper Rocky Designs Cherie Perez	Sale of laser cut earrings & accessories, coasters, tufted mirrors, tufted rugs & accessories, knitted beanies, crochet bags.	\$600+ 10%
Item #	138	10/4/23 to 10/15/23	Country Crafts by Amanda & Kimi Kimi Lonjin	Sale of handmade aprons, blankets, bowl cozies, dog bandanas/collars/leashes, rope bowls, gnomes, headbands, pumpkins, scrunchies, towels, ornaments.	\$600+ 10%
Item #	139	10/4/23 to 10/15/23	Earth Arts Studio Soren Hudson Rasmussen	Sale of handmade clay sculptures, planters, and fountains designed by Margaret Hudson sculpted by local Fresno artisans.	\$600+ 10%

Item #	140	10/4/23 to 10/15/23	Edgy Gypsy Boutique Kaylah Clement	Sale of clothing, hats, cell phone cases, coasters, handmade butterfly wings, shaped crayons, baby onesies, toddler clothing.	\$600+ 10%
Item #	141	10/4/23 to 10/15/23	Frog Wood Designs Rhonda Fisher	Sale of tumblers, shirts, sublimation necklaces & dog tags, bags, mugs, wind spinners, garden flags, door hangers, ornaments Premade or made on the spot.	\$600+ 10%
Item #	142	10/4/23 to 10/15/23	Grandma's Old Fashion Butterbunches Shirley Nellon	Sale of prepackaged puffcorn, a healthy alternative to popcorn vegan gluten free.	\$600+ 10%
Item #	143	10/4/23 to 10/15/23	Hall's Handcrafted Hardwoods Mort Hall	Sale of hardwood and softwood crafted items, cutting and charcuterie boards, bar items, trays.	\$600+ 10%
Item #	144	10/4/23 to 10/15/23	Heavenly Butterfly Bakery Diane Rouse	Sale of sugar cookies, drop cookies, cupcake cups, brownies & dippers.	\$600+ 10%
Item #	145	10/4/23 to 10/15/23	Hip Signs for Cool People Denise Powell	Sale of vintage & decorative handmade signs.	\$600+ 10%
Item #	146	10/4/23 to 10/15/23	His Everlasting Grace Carrie Fraley	Sale of jewelry, bags, baskets, shirts.	\$600+ 10%
Item #	147	10/4/23 to 10/15/23	Idle Hands Janet Rawlings	Sale of gourd items: birdhouses, bird feeders, case, windchimes, pins, necklaces, seasonal snowmen, books clipboards, ornaments.	\$600+ 10%
Item #	148	10/4/23 to 10/15/23	Just Simple Ingredients Ninik Rachman	Sale of nut brittles, lemon cookies, peanut butter cookies.	\$600+ 10%

Agenda

Regular Board Meeting 8/22/23

Page 18 of 21

Item #	149	10/4/23 to 10/15/23	Kandie's Candies Kandie Stier	Sale of freeze-dried candy, fruit & vegetable products.	\$600+ 10%
Item #	150	10/4/23 to 10/15/23	Kris & Company Kristine Godfrey	Sale of succulents, fudge candy, knitted throws, stationery note cards, fabric shoulder bags, throw pillows, painted rocks.	\$600+ 10%
Item #	151	10/4/23 to 10/15/23	LisaZ PieceZ Lisa Rhoan	Sale of wire wrap gemstone earrings & pendants, beaded gemstone bracelets.	\$600+ 10%
Item #	152	10/4/23 to 10/15/23	Luffa Gardens Jessica Potter	Sale of luffas and luffa soap.	\$600+ 10%
Item #	153	10/4/23 to 10/15/23	Madera's Queen Honey Luis Elizondo	Sale of honey products, honey, bee pollen, honeycomb.	\$600+ 10%
Item #	154	10/4/23 to 10/15/23	Marilyn and Me Marilyn Gonsalves	Sale of jams and jellies.	\$600+ 10%
Item #	155	10/4/23 to 10/15/23	Mark's Yard Art Mark Madding	Sale of scrap metal yard art, planters, ring art.	\$600+ 10%
Item #	156	10/4/23 to 10/15/23	MJB Woods Matt Brouwer	Sale of wood products.	\$600+ 10%
Item #	157	10/4/23 to 10/15/23	Mother Manifest Rebecca Miller	Sale of resin tumblers, key chains, resin crafts.	\$600+ 10%
Item #	158	10/4/23 to 10/15/23	Peace Rose Pottery Kacy Moreno	Sale of handmade pottery (mugs, cups, oil bottles, soap disp, planters, small vases, spoon rests, sponge holders, soap dishes, utensil holders).	\$600+ 10%

Item #	159	10/4/23 to 10/15/23	Pennsylvania Pasteries Ann Casado	Sale of butter toffee, persimmon cookies, homemade marshmallows, fruit crumble, pumpkin loaf, brownies, sugar cakes, peach cobbler to Italian chocolate cookie.	\$600+ 10%
Item #	160	10/4/23 to 10/15/23	Ravyn Ranch Jennifer Hernandez	Sale of handmade goat milk and artisan soaps, decorative dessert soaps, bath products, body products, candles, children's bath products.	\$600+ 10%
Item #	161	10/4/23 to 10/15/23	R-Bar-G Glenette Huckabay	Sale of jewelry, trinkets, things & windchimes.	\$600+ 10%
Item #	162	10/4/23 to 10/15/23	Reverent Coffee Company Casey & Alyssa Lucas	Sale of bagged coffee (12oz. retail bags).	\$600+ 10%
Item #	163	10/4/23 to 10/15/23	Ricks Rustics Richard Pallares	Sale of rusty signs, metal décor, vintage items, vintage clothes.	\$600+ 10%
Item #	164	10/4/23 to 10/15/23	Rock Bee Crystals Brenda Mendez	Sale of candles with crystals, sage bundles, artisan soap, crystal points, bath salts, gemstone bracelets, gemstone necklaces.	\$600+ 10%
Item #	165	10/4/23 to 10/15/23	Rose Creations Ashley Noyola	Sale of custom tumblers, handmade knitted blankets, custom t-shirts.	\$600+ 10%
Item #	166	10/4/23 to 10/15/23	Ruff Around the Corner Candace Taylor	Sale of dog bandanas, bows, poop bag holders, collars & leashes. All products inspired by 10-year-old daughter, Addison.	\$600+ 10%
Item #	167	10/4/23 to 10/15/23	Shooting Star Design Adriana Olivarria	Sale of shirts, wind spinners, mugs, frosted glass cans, potholders, cutting boards, car charms, earrings.	\$600+ 10%

Agenda  
Regular Board Meeting 8/22/23

Item #	168	10/4/23 to 10/15/23	Sweet T's Treats Tina Moran	Sale of stuffed & drop cookies, mini cakes/jars, krispy treats, scones, gourmet brownies, cobbler/crisp, homemade marshmallows & s'mores.	\$600+ 10%
Item #	169	10/4/23 to 10/15/23	Tamis Custom Creations Tami Barreras	Sale of keychains, lanyards, wristlets, embroidered towels.	\$600+ 10%
Item #	170	10/4/23 to 10/15/23	The Pie Maker Kimberly Dvorak	Sale of homemade mini fruit pies (apple, cherry, mixed berry, and peach product).	\$600+ 10%
Item #	171	10/4/23 to 10/15/23	Winged Artistry Todd Luker	Sale of butterfly art.	\$600+ 10%
Item #	172	10/4/23 to 10/15/23	Yosemite Mountain Candle. Becky Harris	Sale of ecofriendly soy candles, soymilk soap bars.	\$600+ 10%

Item #173 thru Item #202 **ACKNOWLEDGE THE FOLLOWING JUDGES  
FOR 2023 FAIR: EXPENSE AGREEMENTS**

Item #	173	23-001	Jonas Gomez	Juniors	\$50.00 Flat
Item #	174	23-003	Rosalind Haywood	Home Arts	\$50.00 Flat
Item #	175	23-005	Betty Lou Pendleton	Home Arts	\$50.00 Flat
Item #	176	23-007	Sun Maid	Home Arts	Volunteer
Item #	177	23-009	Rick Davis	Home Arts	\$50.00 Flat
Item #	178	23-011	Randy Oftedal	Home Arts/Juniors	\$50.00 Flat
Item #	179	23-013	Sarah Burton	Home Arts	\$50.00 Flat
Item #	180	23-015	Brett Camacho	Juniors	\$50.00 Flat
Item #	181	23-017	Caitlin Lokey	Juniors	Volunteer
Item #	182	23-019	Caitlin Lokey	Home Arts	Volunteer
Item #	183	23-021	Bella Raven	Juniors	\$50.00 Flat

Agenda  
Regular Board Meeting 8/22/23

Page 21 of 21

Item #	184	23-023	Jeannie Burdine	Home Arts	\$50.00 Flat
Item #	185	23-025	Pat Hunter	Juniors	\$50.00 Flat
Item #	186	23-027	Aly De La Cruz	Home Arts	Volunteer
Item #	187	23-029	Caitlin Lockey	Juniors	Volunteer
Item #	188	23-031	Dana Taniguchi	Ag-Horticulture	\$150/day
Item #	189	23-033	Eileen Brooks	Ag-Horticulture	\$150/day
Item #	190	23-035	Robert Vandergon	Ag-Horticulture	\$150/day
Item #	191	23-037	Lance Hofer	Ag-Horticulture	\$150/day
Item #	192	23-039	Jennifer Fulbright	Ag-Horticulture	\$150/day
Item #	193	23-041	Karen Francone	Ag-Horticulture	\$150/day
Item #	194	23-043	Lance Hofer	Ag-Horticulture	\$150/day
Item #	195	23-045	Jennifer Fulbright	Ag-Horticulture	\$150/day
Item #	196	23-048	Pia Martinez	Ag-Horticulture	\$50.00
Item #	197	23-050	Megan Mendez	Fine Arts	\$200.00 Flat
Item #	198	23-052	Arthur Robinson	Photography	\$200.00 Flat
Item #	199	23-054	Nicole Spencer	Juniors	\$100.00 Flat
Item #	200	23-059	Travis Heffner	Juniors/Livestock	\$300.00/day plus mileage & hotel
Item #	201	23-061	Clemente Ayon	Juniors/Livestock	\$300.00/day plus mileage & hotel
Item #	202	23-086	Dan Laney	Juniors/Livestock	\$275.00/day plus mileage & hotel

**MINUTES**  
**21ST DISTRICT AGRICULTURAL ASSOCIATION**  
**BIG FRESNO FAIR**  
**BOARD OF DIRECTORS MEETING**  
**June 27, 2023, AT 12:00 PM**

Please be informed that any member of the public has the right and is invited to participate during this public meeting and may address the Board either during the "Public Comments" portion and/or during the discussion of any item listed on the agenda. Public Comment is a right granted to the public. It is reserved for items not listed on the agenda but are under this Board's jurisdiction. Please be informed that public participation under Public Comment will be limited to five (5) minutes per speaker, and in accordance with state law; the Board will not comment or otherwise consider such public comment item for business until and unless such item has been properly listed on the agenda at a future meeting.

Items listed on the agenda may be considered in any order at the discretion of the Chair. All items listed may be considered for action. Any item not listed on the agenda will not be discussed or considered by the Board.

**ITEM #1. CALL TO ORDER:**

The meeting was called to order at 12:00 p.m. by President Gonsalves.

**ITEM #2. PLEDGE OF ALLEGIANCE:**

Director Flores opened the meeting by leading the Pledge of Allegiance.

**ITEM #3. INTRODUCTION OF STAFF AND GUESTS:**

President Gonsalves asked for introductions of staff and guest: Stephen Bissell guest, Ruben Gastelo Live Racing & Interim Events, Christina Estrada Interim CEO and via Zoom, Director Linda Balakian Hunsucker, Celeste Zavala with Cohen Communications and Lauri King.

**ITEM #4. ROLL CALL OF DIRECTORS AND DECLARATION OF QUORUM:**

AGPA Christina Estrada called roll. Those in attendance were Terry Gonsalves, President; Gary Chahil, Vice President; Frank Flores, Secretary/Treasurer; Linda Mae Balakian Hunsucker; Jerry Pacheco, Annalisa Perea, Chuck Riojas, and Larry Salinas, and a quorum was declared.

**ITEM #5. PUBLIC COMMENT:**

Stephen Bissell felt that long-term employees on 125-day contracts are a good way to lose employees. He discussed budget changes after the budget had been discussed. He pointed out the \$35,000 catering bill and urged the directors to consider transparency. Stated it's obvious the fair is going through some issues with past practices, and you have a big job ahead of you. Treating people, the way it's supposed to be, not the way it's been done.

**ITEM #6. MINUTES: (Action by the Board)**

**A. Approve Board Minutes:**

**1. Regular Board Meetings 6/5/2023 and 5/23/23**

MSP (Gonzales-Chahil) to approve the Board minutes. Director Salinas suggested adding clarity to the May 23<sup>rd</sup> minutes to what Mr. Bissell was referencing relative to the state audit.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker	X			
Jerry Pacheco	X			
Annalisa Perea	X			
Chuck Riojas	x			
Larry Salinas	X			

**ITEM #7. ACKNOWLEDGE CONSENT AGENDA (COLORED PAGES) ITEM #19 THRU ITEM #99:**

MSP (Pacheco - Perea) to approve the Consent Agenda.  
 The vote was unanimous.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker	X			
Jerry Pacheco	X			
Annalisa Perea	X			
Chuck Riojas	X			
Larry Salinas	X			



**ITEM #8. PROGRAM REPORT: (Informational)**

- a. No Report.

**ITEM #9. EXECUTIVE STAFF REPORT: (Informational)**

- a. Report on Satellite/Belmont Stakes:

Satellite Supervisor Gastelo reported that numbers are on a slow decline. The Belmont Stakes handle was up, it was a big crowd they stayed most of the day. Reported that Satellite moved out of the grandstand and back across the street which will help save money. Another change is Friday night racing, with no California tracks running attendance has been down, it just doesn't make sense to be open for 10 people, moving forward we will not have Friday night racing. The current plan is that once Cal Expo starts again in November we will open back up. Reported that he recently hired a new security employee, saving \$26,000 per year than the private security rates.

- b. Report on CARF Meeting/Horse Racing License:

Satellite Supervisor Gastelo reported that he has been working on the horse racing application waiting to hear back from Larry on a couple of questions he has. The Racing Secretary answer some of those questions and will call me back Monday so I can start putting the license application together. Also reported that his crew painted the bathrooms and the pillars and CARF had no meeting this month.

- c. Report on Entertainment/Ticket Sales:

Interim CEO Estrada reported that today was the pre-sale for the Offspring and Carlos Mencia, we will be partnering with KMJ on WAR for opening day. Working with David Valdivia for both Sundays and we have an offer on TPain, waiting for confirmation.

- d. Report on Olive Oil Competition:

Interim CEO Estrada reported that the Olive Oil competition took place on May 24<sup>th</sup> at the Alameda Fairgrounds, we had 65 entries. Cindy Suarez oversaw the competition and did a fantastic job.

- e. Report on Interim Events/Armory Building:

Satellite Supervisor Gastelo reported that Cornerstone church will be having a car show and fireworks event on July 2<sup>nd</sup>.

Due to the heat the car show will be held indoors, the fireworks show will be in the grandstand. The rest of July is slow, there will be a birthday party, quinceañera, and a celebration/dinner. Also reported that the museum was open to the public on June 15<sup>th</sup> and received many compliments on the museum and the staff. Mr. Bissell stated that he was concerned about the liability coming back to the fair regarding the security guard employee. Mr. Gastelo stated that before the layoffs we had a fair employee as a security guard. Director Salinas asked if we know if there has been any liability issue in the past. Satellite Supervisor Gastelo stated we had some disputes, but never any major problems.

Satellite Supervisor Ruben Gastelo reported that Fresno Heat has been renting the Armory building since 2021 for volleyball, hockey, and wrestling tournaments. The contract was originally for a one-year period which was changed to a six-month period because they violated several rules. On June 10, 2023, it was discovered by our weekend fair employee that the tenant's husband was tearing down a wall to one of the rooms in the building, a loadbearing wall. I immediately had the tenant stop and leave the building until further noticed. Sr. Maintenance Worker Nick Heckman contacted the state inspector to assess the damage. The Fire Marshal was also called and found several violations and said the building cannot be occupied until all violations are repaired.

Satellite Supervisor Gastelo stated that in my opinion, I would terminate their contract, this isn't the first time they have done damage to the building, they had other violations such as breaking into rooms, breaking, and changing locks in other rooms. Director Salinas asked what they were renting the building for. It was reported that originally it was for indoor volleyball, then they started subleasing to other sport groups and mounted basketball hoops without permission. Director Salinas said the original contract had specifications for volleyball, so the fact that they went and modified without consulting with fair management doesn't that essentially violated their contract. Mr. Gastelo stated that after going through paperwork an amendment was found that allowed them to sublease for certain events. Director Perea asked if their liability insurance coverage covers these damages. It was stated that they do not have a current certificate of liability on file, the certificate on file expired in 2021.

Director Pacheco stated that in his opinion we should not renew their contract, which poses a safety risk. Director Balakian Hunsucker noted they should have had better communication before destroying

the building. President Gonsalves shared that the new contract should be sent to Brandi and reviewed by legal counsel.

There was further discussion of their liability insurance and if their contract was going to be amended to include the Fire Marshal's updates and regular inspections of the building. Management will be meeting with the tenant on June 29<sup>th</sup>, where they will outline what is expected.

Sr. Maintenance Worker Nick Heckman commented that the damage was to a structural, load-bearing wall. Repairs include a 10-in concrete wall, California Construction Authority is involved with temporary shoring to ensure the wall is structurally sound and expediting the repair because of the circumstances. The wall that was destroyed was the exit, which is a fire safety hazard.

There was a question about what they are doing with the other tenants, and it was stated that there are no other tenants, the building is currently not occupied. They are working to have it ready for fair time. No action will be taken at present.

**ITEM #10. COMMITTEE REPORTS: (Action by the Board)**

A. Finance Committee:

- Acknowledge May 31, 2023, Check Register in the amount of \$279,660.89:

MSP (Flores-Pacheco) to approve the Check Register, Statement of Operations, and the Balance Sheet dated May 31, 2023. The vote was unanimous.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker	X			
Jerry Pacheco	X			
Annalisa Perea	X			
Chuck Riojas	X			
Larry Salinas	X			

**ITEM #11. OLD BUSINESS: (Informational/Action by the Board)**

None at this time.

**ITEM #12. NEW BUSINESS: (Action by the Board)**

- a. Award the Sound Reinforcement & Equipment Contract RFP #23-202 (re-issue):

MSP (Flores - Perea) to award the contract to L. B. Lightswest for a three-year period (2023-2025) with two 1-year options. The vote was unanimous.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker	X			
Jerry Pacheco	X			
Annalisa Perea	X			
Chuck Riojas	X			
Larry Salinas	X			

- b. Approve renewal option for Total Event Access Management to provide fair time concession auditing services for 2023 in the amount of \$10,000.00:

MSP (Perea - Riojas) to approve the contract renewal option for 2023.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker	X			
Jerry Pacheco	X			
Annalisa Perea	X			
Chuck Riojas	X			
Larry Salinas	X			

c. Approve Amendment to Butler Amusements contract for the 2023 Fair:

MSP (Balakian Hunsucker - Pacheco) to approve contract amendment for 2023.

Interim CEO Estrada stated that an RFP for the carnival will go out before the end of the year. President Gonsalves stated there is no time for an RFP right now, this is an extension for this year only.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker	X			
Jerry Pacheco	X			
Annalisa Perea	X			
Chuck Riojas	X			
Larry Salinas	X			

d. Discussion and action by the Board regarding the July & August Regular Board Meeting:

Interim CEO Estrada shared that not having a July Board meeting would help with the workload and allow her to take a couple of days off in July. The August Board meeting was previously moved to August 15<sup>th</sup> due to a schedule conflict; however, there is currently no conflict.

MSP (Pacheco - Flores) to reschedule the August board meeting to August 22<sup>nd</sup> and have no meeting in July.

Roll Call Vote:

Director	Yes	No	Absent	Abstained
President Gonsalves	X			
Gary Chahil	X			
Frank Flores	X			
Linda Balakian Hunsucker	X			
Jerry Pacheco	X			
Annalisa Perea	X			
Chuck Riojas	X			
Larry Salinas	X			

**ITEM #13. CORESPONDANCE: (Informational)**

- a. Poultry Health Inspection (PHI) - FY 2023/24 Fair Season

**ITEM #14. MANAGER'S UPDATE: (Informational)**

Interim CEO Estrada reported on Staffing, New Projects, and Improvements.

- Interim CEO Estrada stated we have already discussed the Armory building and the Partnership with KMJ for Opening Day of the Fair.
- Sr. Maintenance Worker Nick Heckman reported on the Smart Fill Fuel Equipment. The electronic fuel management system is our best bet and Friends of the Fair were gracious enough to give us the green light, it's about a \$30,000.00 installation. The fuel system is electronic tracking with a mobile dialer that automatically uploads to a spreadsheet and its own software. It tracks the amount of fuel on hand and fuel dispensed, who used it, along with the date and time. It will be linked so the information goes straight to the Accounting Department. Once it is installed, there will be adequate training.
- Interim CEO Estrada reported that Price Page & Company submitted a proposal to assist in the Accounting Department. Having this type of assistance for staff in the accounting department would be amazing to have, especially with the high turnover. Director Flores stated that with the compliance audit findings and the shortage of help, we need to ensure that our finances are straight. We have accepted their proposal and they will be starting next week. Director Riojas asked if there were any concerns with the State. Director Gonsalves stated at this time there is no problem, not saying there can't be going forward but they are welcoming an outside source right now. Director Flores state the firm cannot do the audits in 2021 and 2022, but the firm can ensure they have the correct information, so the audits are successful. The \$6,500 fee is a standard fee, and the scope of work to prepare for the audit is \$55,000. The Friends of the Fair will be discussing their contract at their next meeting to see if they can help with financing.
- Interim CEO Estrada reported that the ARPA expenditure plan was submitted to Fresno County. Reported that the Resilience grant was extended. We are working with a grant writer and just submitted the pre-application. The final application is due in September, and we'll know in December if we receive the 10-million-dollar grant.
- Interim CEO reported on the property insurance renewal increased and noted that the Armory building was not listed in the renewal. The Board discussed the buildings and costs of renewal.

The \$20,000 increase in insurance costs includes the Armory building and year-to-year costs, bringing insurance costs to around \$86,800.

Reported that one year contract extensions will be done for lighting, video, and porta-potties for 2023 and will be going out to bid after the Fair; job posting was done for an Administrative Assistant and Event Coordinator; hired Taylor Collins to work on our special events. Hoping to find more candidates for an administrative assistant position.

- Interim CEO Estrada reminded the Board that the office will be closed on July 3<sup>rd</sup>. Discussed the weekly staff meetings and added that there would be a learning curve with limited staff, so we are creating a working document to assist us moving forward.

**ITEM #15. BOARD RECOMMENDATION FOR FUTURE AGENDA ITEMS:**

None

**ITEM #17. FOR YOUR INFORMATION:**

Next Board Meeting – August 22, 2023, 12 Noon

**ITEM #18. ADJOURNMENT:**

The Board Meeting adjourned at 1:49 PM.

Respectfully Submitted,

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Christina Estrada  
Interim CEO

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Terry Gonsalves, President  
Board of Directors

# AP Payments Check Register

Fresno Fair  
Christina Estrada

Wednesday, August 16, 2023 5:56:31PM  
Page 1

Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
4570	6/1/2023	AMABUS	Amazon Business	54.66	98,012
4571	6/1/2023	AT&MOB	AT&T MOBILITY	2,776.25	98,013
4572	6/1/2023	COMCAS	COMCAST	790.23	98,014
4573	6/1/2023	COMPHO	COMCAST - PHONE SERVICE	373.58	98,015
4574	6/1/2023	DEPFOR	DEPT OF FORESTRY & FIRE PROTECTION	4,140.00	98,016
4575	6/1/2023	EXPDEC	EXPO MARKETING & SVCS dba EXPO DECOR	4,270.41	98,017
4576	6/1/2023	FAC152	FACSCO	84.08	98,018
4577	6/1/2023	FAT351	FAT DAWGS 7 BROADCASTING, LLC	1,980.00	98,019
4578	6/1/2023	FREPRI	FRESNO COUNTY PRIVATE SECURITY	377.00	98,020
4579	6/1/2023	FTBGAR	Franchise Tax Board - Garnishment	924.68	98,021
4580	6/1/2023	HOMDEP	HOME DEPOT CREDIT SERVICES	1,544.25	98,022
4581	6/1/2023	NAPAUT	NAPA AUTO PARTS	970.15	98,023
4582	6/1/2023	OPESEC	OPERATIONAL SECURITY SOLUTIONS	100.00	98,024
4583	6/1/2023	SOTVAN	Vanessa Soto	800.00	98,025
4584	6/6/2023	ADVSpe	ADVANCED SPECIALTY CLEANING, INC.	298.00	98,045
4585	6/6/2023	AMABUS	Amazon Business	230.37	98,046
4586	6/6/2023	BDPEST	B & D PEST CONTROL, INC	180.00	98,047
4587	6/6/2023	CALBUS	CALIFORNIA BUSINESS MACHINES, INC.	193.70	98,048
4588	6/6/2023	COHCOM	COHEN COMMUNICATIONS	13,143.75	98,049
4589	6/6/2023	DAVNAL	DAVID NALCHAJIAN, INC.	10,600.00	98,050
4590	6/6/2023	DEL444	DELTA DENTAL PLAN OF CALIFORNIA	775.94	98,051
4591	6/6/2023	DISNET	DISH NETWORK	190.51	98,052
4592	6/6/2023	FREPRI	FRESNO COUNTY PRIVATE SECURITY	20,640.75	98,053
4593	6/6/2023	LOPCYN	Cynthia Lopez	368.00	98,054
4594	6/6/2023	MIDVAL	MID VALLEY DISPOSAL	2,965.55	98,055
4595	6/6/2023	MINSER	Minutes Services LLC	250.00	98,056
4596	6/6/2023	NAPAUT	NAPA AUTO PARTS	128.67	98,057
4597	6/6/2023	OTI553	OTIS ELEVATOR COMPANY	2,137.04	98,058
4598	6/6/2023	PACGAS	PACIFIC GAS & ELECTRIC	50.92	98,059
4599	6/6/2023	PACSUP	PACE SUPPLY	409.02	98,060
1601	6/6/2023	SEBAST	SEBASTIAN	634.50	98,062
1602	6/6/2023	TOMBLO	TOM BLOCK ENTERPRISES	3,000.00	98,063
1603	6/6/2023	VAL921	VALLEY CLEAN AIR NOW	515.00	98,064
1604	6/6/2023	XTRBAC	Xtreme Backyards	77.50	98,065
1605	6/14/2023	ACCCWAR	ACCOUNTING WARE	2,087.00	98,076
1606	6/14/2023	ALEOLI	ALERT-O-LITE INC.	768.74	98,077
1607	6/14/2023	AMABUS	Amazon Business	600.09	98,078
1608	6/14/2023	CIT206	CITY OF FRESNO-UTILITY BILLING	3,697.72	98,079
1609	6/14/2023	COMPHO	COMCAST - PHONE SERVICE	3,976.22	98,080
1610	6/14/2023	DUN488	DUNN-EDWARDS CORPORATION	25.98	98,081
1611	6/14/2023	FTBGAR	Franchise Tax Board - Garnishment	447.87	98,082
1612	6/14/2023	GREMAR	FRESNO HEAT	6.00	98,083
1613	6/14/2023	HOMDEP	HOME DEPOT CREDIT SERVICES	1,220.89	98,084
1614	6/14/2023		INTEGRITY NETWORKS	45.00	98,085
1615	6/14/2023	INTUNI	INTERNATIONAL UNION OF OPERATING ENGIN-	219.24	98,086
1616	6/14/2023	LEAF	LEAF (Kyosera Copier)	592.05	98,087
1617	6/14/2023	MARNEL	Mary Nelson	35.00	98,088
1618	6/14/2023	OTI553	OTIS ELEVATOR COMPANY	4,925.25	98,089
1619	6/14/2023	PACGAS	PACIFIC GAS & ELECTRIC	5,754.61	98,090
1620	6/14/2023	QUALEA	QUADIENNT LEASING USA, INC.	212.27	98,091
1621	6/14/2023	RVJENS	ROBERT V. JENSEN, INC.	3,174.23	98,092



# AP Payments Check Register

Fresno Fair  
Christina Estrada

Wednesday, August 16, 2023 5:56:31PM  
Page 2

Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
1622	6/14/2023	SAF248	SAFFIRE	4,350.00	98,093
1623	6/21/2023	APANOR	Norma Aparicio	500.00	98,108
1624	6/21/2023	BMC133	BMC WEST BUILDING MATERIALS	682.57	98,109
1625	6/21/2023	BOLMAR	Maria Bolanos	500.00	98,110
1626	6/21/2023	CCA177	CALIFORNIA CONSTRUCTION AUTHORITY	129,989.11	98,111
1627	6/21/2023	CEN110	CENTRAL VALLEY REPTILE EXPO	500.00	98,112
1628	6/21/2023	CEN504	CENTRAL SUPPLY CO.	147.22	98,113
1629	6/21/2023	CFSASA	CALIFORNIA FAIR SERVICES AUTHORITY	40,136.67	98,114
1630	6/21/2023	COMPHO	COMCAST - PHONE SERVICE	821.54	98,115
1631	6/21/2023	FREPRI	FRESNO COUNTY PRIVATE SECURITY	4,573.30	98,116
1632	6/21/2023	GRAIN	GRAINGER	709.79	98,117
1633	6/21/2023	JME600	J. M. EQUIPMENT COMPANY, INC.	230.39	98,118
1634	6/21/2023	MODWIL	MODERN WILDLIFE SOLUTIONS	500.00	98,119
1635	6/21/2023	PAPMAT	PAPE MATERIAL HANDLING	6,244.74	98,120
1636	6/21/2023	RICUSA	RICOH USA, INC.	78.72	98,121
1637	6/21/2023	RODAYE	Aleyda Rodriguez	434.00	98,122
1639	6/21/2023	SELSAN	Sandy Self	1,251.25	98,124
1640	6/21/2023	SITONE	SITONE LANDSCAPE SUPPLY, LLC	995.82	98,125
1641	6/21/2023	SUA358	SUAREZ, CINDY	1,144.24	98,126
1643	6/28/2023	ALEOLI	ALERT-O-LITE INC.	768.74	98,133
1644	6/28/2023	AMABUS	Amazon Business	1,788.01	98,134
1645	6/28/2023	BDPEST	B & D PEST CONTROL, INC	180.00	98,135
1646	6/28/2023	BEDCON	BEDARD CONTROLS, INC	560.00	98,136
1647	6/28/2023	CFSASA	CALIFORNIA FAIR SERVICES AUTHORITY	115.00	98,137
1648	6/28/2023	COHCOM	COHEN COMMUNICATIONS	17,523.00	98,138
1649	6/28/2023	CRT399	CRT SEIU FUNDING ACCOUNT	7,900.02	98,139
1650	6/28/2023	CRT495	CRT 495 FUND	9,579.05	98,140
1651	6/28/2023	DEPFOR	DEPT OF FORESTRY & FIRE PROTECTION	420.00	98,141
1652	6/28/2023	DEPOFM	DEPARTMENT OF MOTOR VEHICLES	1.00	98,142
1653	6/28/2023	FAC152	FACSCO	9.02	98,143
1654	6/28/2023	FRE166	FRESNO OXYGEN	79.27	98,144
1655	6/28/2023	FREPRI	FRESNO COUNTY PRIVATE SECURITY	630.75	98,145
1656	6/28/2023	GALTOM	THOMAS GALT	500.00	98,146
1657	6/28/2023	JME600	J. M. EQUIPMENT COMPANY, INC.	173.85	98,147
1658	6/28/2023	MCCOM	McClatchy Company LLC	495.00	98,148
1659	6/28/2023	MIDVAL	MID VALLEY DISPOSAL	1,921.70	98,149
1660	6/28/2023	MOL290	MOLLY'S CUSTOM SILVER	834.19	98,150
1661	6/28/2023	NAPAUT	NAPA AUTO PARTS	469.36	98,151
1662	6/28/2023	OPESEC	OPERATIONAL SECURITY SOLUTIONS	100.00	98,152
1663	6/28/2023	RODELL	Ellie Rodriguez	595.00	98,153
1664	6/28/2023	ROSROC	ROSENBALM ROCKERY, INC.	424.26	98,154
1665	6/28/2023	SELSAN	Sandy Self	743.75	98,155
1666	6/28/2023	WELPAY	WELLS FARGO PAYMENT REMITTANCE CTR	1,049.53	98,156
1667	6/28/2023	WELPAY	WELLS FARGO PAYMENT REMITTANCE CTR	295.73	98,157
1668	6/28/2023	WELPAY	WELLS FARGO PAYMENT REMITTANCE CTR	875.70	98,158
023373	6/2/2023	CAL198	CALPERS - HCF	2,190.79	98,068
023370	6/2/2023	CAL198	CALPERS - HCF	1,705.36	98,069
023371	6/2/2023	CAL198	CALPERS - HCF	2,525.16	98,071
023372	6/2/2023	CAL198	CALPERS - HCF	5,516.00	98,070

# AP Payments Check Register

Fresno Fair  
Christina Estrada

Wednesday, August 16, 2023 5:56:31PM  
Page 3

Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
2023402	6/7/2023	INT105	INTERNAL REVENUE SERVICE	14,947.45	98,095
2023394	6/6/2023	EMPDEV	EMPLOYMENT DEVELOPMENT DEPARTMENT	1,620.60	98,096
2023395	6/6/2023	EMPDEV	EMPLOYMENT DEVELOPMENT DEPARTMENT	30.18	98,097
2023393	6/6/2023	STADIS	STATE DISBURSEMENT UNIT	974.50	98,098
2023368	6/2/2023	CVCBAN	Central Valley Community Bank - Fees	35.00	98,099
2023369	6/2/2023	CVCBAN	Central Valley Community Bank - Fees	398.19	98,100
2023419	6/16/2023	INT105	INTERNAL REVENUE SERVICE	18,987.98	98,128
2023420	6/20/2023	EMPDEV	EMPLOYMENT DEVELOPMENT DEPARTMENT	2,455.14	98,129
2023421	6/20/2023	EMPDEV	EMPLOYMENT DEVELOPMENT DEPARTMENT	56.13	98,130
2023446	6/30/2023	INT105	INTERNAL REVENUE SERVICE	14,528.11	98,178
2023374	6/2/2023	CAL198	CALPERS - HCF	39.39	98,179
2023400	6/8/2023	JPMORG	JP Morgan Chase Bank	785.14	98,182
2023429	6/23/2023	JPMORG	JP Morgan Chase Bank	767.21	98,180
2023399	6/8/2023	BOASAC	Bank of America	49.00	98,183
2023430	6/23/2023	BOASAC	Bank of America	31.85	98,184
2023431	6/26/2023	PERSAC	PUBLIC EMPLOYEES RETIREMENT SYSTEM	44,191.94	98,186
2023403	6/12/2023	AUTNET	Authorize.net	6.50	98,187
2023392	6/6/2023	AUTNET	Authorize.net	10.72	98,192
2023427	6/23/2023	STADIS	STATE DISBURSEMENT UNIT	955.42	98,194
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Total Payments:	119				
Total Amount:	458,391.72				

# AP Payments Check Register

Fresno Fair  
Christina Estrada

Wednesday, August 16, 2023 6:04:37PM  
Page 1

Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
4669	7/5/2023	AMABUS	Amazon Business	66.39	98,159
4670	7/5/2023	CIT232	FRESNO POLICE DEPARTMENT	8,213.32	98,160
4671	7/5/2023	COMCAS	COMCAST	790.23	98,161
4672	7/5/2023	COMPHO	COMCAST - PHONE SERVICE	373.58	98,162
4673	7/5/2023	DEL444	DELTA DENTAL PLAN OF CALIFORNIA	775.94	98,163
4674	7/5/2023	FREPRI	FRESNO COUNTY PRIVATE SECURITY	15,689.00	98,164
4675	7/5/2023	FTBGAR	Franchise Tax Board - Garnishment	462.34	98,165
4676	7/5/2023	HOMPRO	HOME DEPOT PRO INSTITUTIONAL	4,318.12	98,166
4677	7/5/2023	JHO271	J HOWE MARKETING	952.40	98,167
4678	7/5/2023	NAPAUT	NAPA AUTO PARTS	68.92	98,168
4679	7/5/2023	OPESEC	OPERATIONAL SECURITY SOLUTIONS	100.00	98,169
4680	7/5/2023	OTI553	OTIS ELEVATOR COMPANY	3,312.00	98,170
4681	7/5/2023	PACSUP	PACE SUPPLY	1,941.56	98,171
4682	7/5/2023	RVJENS	ROBERT V. JENSEN, INC.	744.21	98,172
4683	7/5/2023	SEBAST	SEBASTIAN	4,541.25	98,173
4684	7/5/2023	SELSAN	Sandy Self	1,872.50	98,174
4685	7/5/2023	SINSAN	Sanjay Singh	500.00	98,175
4686	7/5/2023	TINRUB	RUBEN TINOCO	40.00	98,176
4687	7/5/2023	VERWIR	VERIZON WIRELESS	572.27	98,177
4688	7/18/2023	FREPRI	FRESNO COUNTY PRIVATE SECURITY	8,152.45	98,195
4689	7/18/2023	CIT260	CITY OF FRESNO-SPECIAL EVENT PERMITS	378.00	98,196
4692	7/18/2023	DANWOO	DANIELS WOOD LAND, INC.	2,425.50	98,198
4691	7/18/2023	MIDVAL	MID VALLEY DISPOSAL	4,049.05	98,199
4694	7/18/2023	NUNTON	Toni Nunez	500.00	98,200
4696	7/18/2023	OPESEC	OPERATIONAL SECURITY SOLUTIONS	100.00	98,201
4690	7/18/2023	PAPMAT	PAPE MATERIAL HANDLING	6,244.74	98,202
4693	7/18/2023	SEBAST	SEBASTIAN	634.50	98,203
4695	7/18/2023	XIOVIC	Vicky Xiong-Lor	498.00	98,204
4697	7/21/2023	OPESEC	OPERATIONAL SECURITY SOLUTIONS	100.00	98,212
4698	7/21/2023	COHCOM	COHEN COMMUNICATIONS	12,166.41	98,213
4699	7/21/2023	KEYWRI	Key Writing Concepts	1,822.50	98,214
4700	7/21/2023	OTI553	OTIS ELEVATOR COMPANY	9,090.00	98,215
4701	7/21/2023	RVJENS	ROBERT V. JENSEN, INC.	2,087.31	98,216
4702	7/21/2023	FRE166	FRESNO OXYGEN	76.92	98,217
4703	7/21/2023	BMC133	BMC WEST BUILDING MATERIALS	419.22	98,218
4704	7/21/2023	CROSHO	CROWN SHORTLOAD CONCRETE	382.00	98,219
4705	7/21/2023	ACSS	ASSOCIATION OF CALIF. STATE SUPERVISORS	102.00	98,220
4706	7/21/2023	DEP942	DEPARTMENT OF FOOD AND AGRICULTURE	16,500.00	98,221
4707	7/24/2023	ALL837	ALLIANT INSURANCE SERVICES, INC - 8377	2,171.78	98,222
4708	7/24/2023	MIDVAL	MID VALLEY DISPOSAL	1,962.95	98,223
4709	7/24/2023	CARFSA	CALIFORNIA AUTHORITY OF RACING FAIRS	4,498.00	98,224
4710	7/24/2023	RICUSA	RICOH USA, INC.	78.72	98,225
4711	7/24/2023	COMPHO	COMCAST - PHONE SERVICE	1,642.76	98,226
4712	7/24/2023	COMPHO	COMCAST - PHONE SERVICE	3,976.22	98,227
4713	7/24/2023	FREPRI	FRESNO COUNTY PRIVATE SECURITY	1,095.00	98,228
4714	7/24/2023	CALBUS	CALIFORNIA BUSINESS MACHINES, INC.	518.82	98,229
4715	7/24/2023	FREPRI	FRESNO COUNTY PRIVATE SECURITY	547.50	98,230
4716	7/24/2023	LEAF	LEAF (Kyosera Copier)	592.05	98,231
4717	7/24/2023	PACGAS	PACIFIC GAS & ELECTRIC	5,897.93	98,233
4718	7/24/2023	AACOPIER	A & A COPIER SALES & SERVICE	85.00	98,234

# AP Payments Check Register

Fresno Fair  
Christina Estrada

Wednesday, August 16, 2023 6:04:37PM  
Page 2

Reference	Date	Vendor	Vendor Description	Net Pay	Merge #
4719	7/24/2023	BICBER	BIC - BERKLEY FIRE & MARINE UNDERWRITERS	25,106.00	98,235
4720	7/24/2023	INT105	INTERNAL REVENUE SERVICE	7.32	98,236
4721	7/28/2023	AMABUS	Amazon Business	738.46	98,237
4722	7/28/2023	AMABUS	Amazon Business	1,008.21	98,238
4723	7/31/2023	COMCAS	COMCAST	796.11	98,239
4724	7/31/2023	NINPROD	NINE13 PRODUCTIONS, LLC	13,000.00	98,240
4725	7/31/2023	MID388	MID-VALLEY DISTRIBUTORS, INC.	525.37	98,241
4726	7/31/2023	PACSUP	PACE SUPPLY	1,039.75	98,242
4728	7/31/2023	GRAIN	GRAINGER	1,304.83	98,244
4729	7/31/2023	JME600	J. M. EQUIPMENT COMPANY, INC.	349.57	98,246
4730	7/31/2023	OTI553	OTIS ELEVATOR COMPANY	4,925.25	98,247
4731	7/31/2023	OTI553	OTIS ELEVATOR COMPANY	2,671.30	98,248
4732	7/31/2023	JORBAT	JORGENSEN BATTERIES, INC.	280.29	98,249
4733	7/31/2023	NAPAUT	NAPA AUTO PARTS	403.36	98,250
4734	7/31/2023	DEL444	DELTA DENTAL PLAN OF CALIFORNIA	775.94	98,252
4735	7/31/2023	MEETTOM	Meeting Tomorrow	2,566.42	98,253
4736	7/31/2023	FREPRI	FRESNO COUNTY PRIVATE SECURITY	15,120.00	98,254
4737	7/31/2023	COMPHO	COMCAST - PHONE SERVICE	751.87	98,255
4738	7/31/2023	DEPOFI	DEPT. OF INDUSTRIAL RELATIONS (ACCTG)	675.00	98,256
4739	7/31/2023	FEDEX	FEDEX	263.68	98,257
4740	7/31/2023	GUA824	GUARDIAN SAFETY AND SUPPLY, LLC	4,903.92	98,258
4741	7/31/2023	HOMPRO	HOME DEPOT PRO INSTITUTIONAL	733.28	98,259
4742	7/31/2023	PACSUP	PACE SUPPLY	1,181.07	98,260
4743	7/31/2023	DEPJUS	DEPARTMENT OF JUSTICE	2,505.50	98,261
4744	7/31/2023	FRE166	FRESNO OXYGEN	76.92	98,262
4745	7/31/2023	BDPEST	B & D PEST CONTROL, INC	180.00	98,263
2023480	7/6/2023	JPMORG	JP Morgan Chase Bank	984.41	98,181
2023479	7/6/2023	BOASAC	Bank of America	41.65	98,185

Total Payments: 78

Total Amount: 217,044.84

**THE BIG FRESNO FAIR, 21ST DAA**  
**Statement of Operations**  
**June 30, 2023**

Acct. No.	Title	Current Fiscal Year				Prior Fiscal Year	
		Budget	Month	Year to Date	(Over)/Under Budget	Month	Year to Date
<b>REVENUES</b>							
<b>Non-Operating</b>							
311	Non-Operating	0	0	0	0	171,000	577,650
<b>Operating</b>							
410	Admission to Grounds	2,530,000	36,498	47,415	2,482,585	13,835	201,754
415	Commercial Space	337,350	0	0	337,350	5,550	5,550
420	Concessions	3,400,000	8,544	73,507	3,326,493	752	10,130
430	Exhibits	42,000	2,822	15,940	26,060	3,499	9,404
450	Horse Racing - Fair	1,044,000	27,458	28,974	1,015,026	10,924	39,380
457	Satellite Wagering	373,000	66,179	237,117	135,883	27,259	304,880
458	Sat Wagering - Polo Lounge	0	0	0	0	0	0
470	Miscellaneous Fair	2,387,500	29,116	503,191	1,884,309	67,427	803,732
480	Non Fair/Interim	1,070,200	48,770	887,158	183,042	116,583	1,181,383
490	Prior Year Revenue Adjustments	0	0	31,785	(31,785)	0	19,823
495	Miscellaneous Income	12,000	15,613	69,094	(57,094)	306	683
<b>Total Operating Revenues</b>		<b>11,196,050</b>	<b>235,000</b>	<b>1,894,181</b>	<b>9,301,869</b>	<b>246,136</b>	<b>2,576,720</b>
<b>TOTAL REVENUES</b>		<b>11,196,050</b>	<b>235,000</b>	<b>1,894,181</b>	<b>9,301,869</b>	<b>417,136</b>	<b>3,154,370</b>
<b>EXPENSES</b>							
<b>Operating</b>							
500	Administration	1,644,800	29,027	496,611	1,148,189	102,799	565,715
520	Maint & Gen Oper	2,138,859	29,842	895,326	1,243,533	207,140	875,031
540	Publicity Expense	567,500	0	78,987	488,513	13,213	98,906
560	Attendance Operation	2,350,864	5,888	151,783	2,199,081	30,391	69,752
570	Miscellaneous Fair	332,500	10,660	(30,767)	363,267	(660)	(4,744)
541	Museum	36,456	399	6,228	30,228	0	0
580	Premium	157,000	0	140	156,860	0	389
630	Exhibits (Excluding Premiums)	563,947	1,756	30,165	533,782	1,158	16,484
650	Horse Racing - Fair Live	1,212,304	17,549	47,102	1,165,202	6,109	37,914
659a	Satellite Wagering	262,833	7,648	127,025	135,808	18,914	104,643
659b	Satellite Wagering - Polo Lounge	0	0	0	0	0	0
660	Attractions (Fairtime)	1,979,348	0	37,000	1,942,348	25,000	50,000
668	Interim Event Expense	378,482	23,157	140,766	237,716	131,095	240,755
723	Equipment Funded by Fair	20,500	0	0	20,500	0	0
800	Prior Year Expense Adjustments	0	0	105,100	(105,100)	0	3,659
850	Cash Over/(Under)	0	(8)	244	(244)	(412)	(1,445)
<b>Total Operating Expenses</b>		<b>11,645,393</b>	<b>125,918</b>	<b>2,085,710</b>	<b>9,559,683</b>	<b>534,748</b>	<b>2,057,058</b>
<b>Non-Operating</b>							
91000	Depreciation Expense	422,000	0	0	422,000	52,732	316,390
91300	Capital Expense - Equipment	0	0	0	0	0	0
96000	Pension Expense GASB68	241,117	511	188,213	52,904	28,649	159,104
<b>Total Non-Operating Expenses</b>		<b>663,117</b>	<b>511</b>	<b>188,213</b>	<b>474,904</b>	<b>81,381</b>	<b>475,494</b>
<b>TOTAL EXPENSES</b>		<b>12,308,510</b>	<b>126,429</b>	<b>2,273,923</b>	<b>10,034,587</b>	<b>616,129</b>	<b>2,532,552</b>
<b>Non-Operating</b>							
Revenues		0	0	0	0	171,000	577,650
Expenditures - Depreciation		(663,117)	(511)	(188,213)	(474,904)	(81,381)	(475,494)
<b>Non-Operating Income/(Loss)</b>		<b>(663,117)</b>	<b>(511)</b>	<b>(188,213)</b>	<b>(474,904)</b>	<b>89,619</b>	<b>102,156</b>
<b>Operating</b>							
Revenues		11,196,050	235,000	1,894,181	9,301,869	246,136	2,576,720
Expenditures		(11,645,393)	(125,918)	(2,085,710)	(9,559,683)	(534,748)	(2,057,058)
<b>Operating Income/(Loss)</b>		<b>(449,343)</b>	<b>109,082</b>	<b>(191,529)</b>	<b>(257,814)</b>	<b>(288,612)</b>	<b>519,661</b>
<b>NET INCOME/(LOSS)</b>		<b>(1,112,460)</b>	<b>108,571</b>	<b>(379,742)</b>	<b>(732,718)</b>	<b>(198,993)</b>	<b>621,817</b>

**The Big Fresno Fair, 21st DAA**  
**Balance Sheet**  
**As of June 30, 2023**

ASSETS	2023	2022	Increase/Decrease	
			Amount	Percent
<b>Current Assets</b>				
Cash				
Cash - Unrestricted	475,975	7,023,397	(6,547,422)	-93%
Cash - Payroll	55,069	1,219	53,849	4416%
Cash - Savings Account	57,038	0	57,038	0%
Cash - Money Market	8,458,110	566,940	7,891,170	1392%
<b>Total Cash</b>	<b>9,046,192</b>	<b>7,591,557</b>	<b>1,454,635</b>	<b>19%</b>
Accounts Receivable	183,953	577,288	(393,335)	-68%
Prepaid Premiums	(4)	(4)	(0)	1%
<b>Fixed Assets</b>				
Construction in Progress	585,370	13,987	571,383	4085%
Land	244,077	244,077	0	0%
Buildings & Improvements	26,316,281	26,316,281	0	0%
Accum Dep - Buildings & Improvements	(19,339,864)	(19,245,768)	(94,096)	0%
Equipment	848,304	848,304	0	0%
Accum Dep - Equipment	(639,780)	(628,413)	(11,367)	2%
<b>Total Assets</b>	<b>8,198,336</b>	<b>8,125,752</b>	<b>72,585</b>	<b>1%</b>
<b>Deferred Outflows of Resources</b>				
Deferred Outflows of Resources - Pension	1,202,782	1,202,782	0	0%
<b>Total Deferred Outflow of Resources</b>	<b>1,202,782</b>	<b>1,202,782</b>	<b>0</b>	<b>0%</b>
<b>Total Assets &amp; Deferred Outflow of Resources</b>	<b>18,447,310</b>	<b>16,920,090</b>	<b>1,527,220</b>	<b>9%</b>
<b>LIABILITIES &amp; RETAINED EARNINGS</b>				
<b>Current Liabilities</b>				
Accounts Payable	673,543	870,271	(196,727)	-23%
Payroll Liabilities	98,695	140,725	(42,030)	-30%
Deferred Revenue	814,667	386,651	428,017	111%
Other Liabilities	174,681	106,209	68,472	64%
Guaranteed Deposits	47,416	41,116	6,300	15%
Compensated Absences Liability	231,503	231,503	0	0%
Current Year Long Term Debt	(91,549)	93,211	(184,760)	-198%
<b>Total Current Liabilities</b>	<b>1,948,956</b>	<b>1,869,685</b>	<b>79,271</b>	<b>4%</b>
<b>Long Term Liabilities</b>				
Long Term Debt	271,478	271,478	0	0%
Long Term Debt - SB 84 Obligation	456,401	456,401	0	0%
Long Term Debt - PPP Loan	0	0	0	0%
<b>Pension Liability</b>				
Net Pension Liability	3,989,645	3,989,645	0	0%
<b>Total Long Term Liabilities</b>	<b>4,717,524</b>	<b>4,717,524</b>	<b>0</b>	<b>0%</b>
<b>Deferred Inflow of Resources</b>				
Deferred Inflows of Resources - Pension	160,074	160,074	0	0%
<b>Total Deferred Inflows of Resources</b>	<b>160,074</b>	<b>160,074</b>	<b>0</b>	<b>0%</b>
<b>Total Liabilities &amp; Deferred Inflow of Resources</b>	<b>6,826,554</b>	<b>6,747,283</b>	<b>79,271</b>	<b>1%</b>
<b>Retained Earnings</b>				
Beginning (Jan 1) Investment in Facilities	7,272,912	7,382,026	(109,114)	-1%
Beginning (Jan 1) Investment in Reserves	8,157,995	5,179,992	2,978,003	57%
Unrestricted Net Position - Pension/OPEB	(2,946,937)	(2,946,937)	0	0%
Non-Operating Net Income	(583,212)	(475,494)	(107,718)	23%
Operating Net Income	(196,279)	1,097,311	(1,293,591)	-118%
Adjustment for rounding	(83,722)	(64,091)	(19,631)	31%
<b>Total Liabilities &amp; Retained Earnings</b>	<b>18,447,310</b>	<b>16,920,090</b>	<b>1,527,220</b>	<b>9%</b>



June 30, 2023

D2023 - 01

TO: All District Agricultural Association CEOs  
SUBJECT: Bagley Keene Exemption Sunset Date – June 30, 2023

Shortly after the beginning of the COVID-19 emergency, Governor Newsom issued Executive Order N-29-20, suspending teleconference meeting requirements and allowing state and local agencies to conduct meetings virtually. [Senate Bill 189, Section 20](#) was passed in 2022, extending the Governor's Executive Order and allowing DAA boards to continue holding meetings with all members via teleconference. **This provision is set to expire on June 30, 2023.** This letter is to provide our DAA's guidance to adhere to Bagley-Keene Open Meeting Act laws.

The Fairs and Exposition Branch is closely following [Senate Bill 544 \(Laird\)](#), which was introduced to expand the accessibility of teleconferenced meetings. During the COVID-19 pandemic, we learned that teleconferencing has become an essential piece of technology for communication and collaboration. SB 544 will make public engagement easier by improving the communication between each other and overall, improving public accessibility by reducing the need to travel for meetings. If successful, SB 544 will take effect January 1, 2024.

Beginning July 1, 2023, DAAs must revert to the 2004 Bagley-Keene Open Meeting Act rules. Below is a short summary/ refresher of the Bagley Keene Act that will take effect July 1, 2023:

#### **Applicability: What is a "Meeting?"**

- Any congregation of a majority of the members of a state body at the same time and place to hear, discuss, or deliberate upon any item that is within the subject matter jurisdiction of the state body to which it pertains.
- In order to call a meeting to order and conduct any votes, a majority of members must be present to meet a quorum (5).

#### **Serial Meetings**

Serial Meetings are prohibited by Bagley-Keene. State law stipulates: "A majority of the members of a state body shall not, outside of a meeting authorized by this chapter, use a series of communications of any kind, directly or through intermediaries, to discuss, deliberate, or take action on any time of business that is within the subject matter of the state body." Serial meetings can be conducted in person or electronically. Serial



meetings can also be conducted through communications with representatives of members acting as intermediaries.

### **Public Notice and Agenda Requirements**

#### • Notice of Meeting

- Must be posted online at least 10 days in advance.
- Must be provided to individuals who request a copy of the notice in writing.
- Must include date, time, and location of meeting and name, address, and telephone number of contact person for more information.
- Must include the name of Board Members attending remotely, as well as the location (including address) of where they will be attending.

#### • Agenda

- Brief description of items to be discussed at the meeting in either open or closed session.
- Each item must be sufficiently described to allow the public to determine whether to attend the meeting – a brief description is sufficient.
- Closed session items must reference specific statutory authority for consideration in closed session.

#### • Other Considerations

- Notice, agenda, and supporting documents are public records and must be made available to the public.
- Board packet documents shall be made available at the board meeting, and available in alternative formats if requested. Govt. Code section 11125.1(b)

### **Attending Remotely**

- For board members to attend remotely, **locations must be open to the public and those locations must be included on the agenda when it is posted 10 days prior to the meeting.**
- Boards may broadcast their meetings via teleconference, Zoom, Microsoft Teams or other web-based services.
- Zoom link or teleconference lines are to be posted on the agenda.

### **Public Participation**

- Members of the public may only comment or participate if attending at a physical location.
- Opportunity to address the state body on all meeting agenda items and on matters not on the agenda, but within the subject matter jurisdiction of the state body.
- The body can elect to consider comments from the public on any matter under the body's jurisdiction.





- No conditions may be set for attendance at or participation in a public meeting, for example:
  - Sign-in or self-identification is not required
  - Cannot prohibit criticism of state body.
  - May limit time per speaker, if necessary, but only if limits apply to all speakers, not only some speakers.
  -
- All meetings must comply with the Americans with Disabilities Act (ADA)

### **Voting**

- If a teleconference option is available, all votes must be by roll call vote.
- All votes must be recorded in the minutes to show the vote count.

If you have any questions or need additional information, please do not hesitate to contact Sarah Pelle, at 916-900-5368.

Sincerely,



Mike Francesconi  
Branch Chief

